

# Fourth Quarter FY 2025 Analyst Call

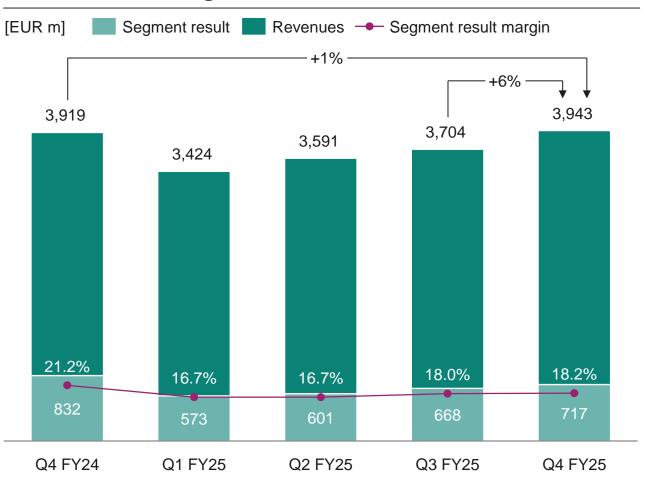
Infineon Technologies AG
Investor Relations



## **Group financial performance**



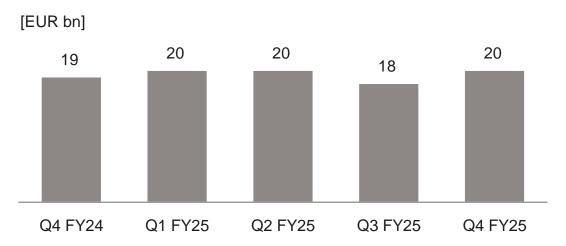
#### **Revenues and Segment Result**



#### **USD** exchange rate

Average revenue exchange rate Ø USD/EUR	FY24		FY25	
	1.09		1.11	
	Q4 FY24	Q FY	3 25	Q4 FY25
	1.10	1.	14	1.17

#### Order backlog<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> See notes for definition

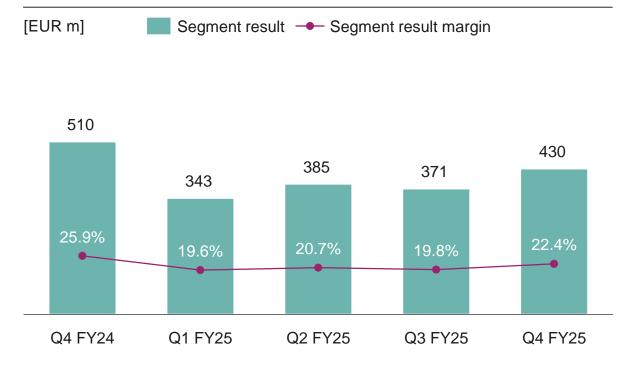
# **Automotive (ATV)**





# Revenues -2% -1,969 1,752 1,858 1,870 1,921 Q4 FY24 Q1 FY25 Q2 FY25 Q3 FY25 Q4 FY25

#### Segment Result<sup>1</sup>



- Slight revenue increase driven by higher volumes, particularly in power components, MCUs and xEV (based on pull ins).
- Sequential segment result increase led mainly by volume and product mix-effects, as well as smaller positive non-recurring effects.
- We continue to shape the future of mobility with our market leading power, analog & sensor, control & connectivity portfolio.
- Ethernet solutions acquired from Marvell seeing great customer customer traction.

<sup>&</sup>lt;sup>1</sup> Figures have been historically restated to reflect "Sense & Control" business line transfer of from ATV to PSS

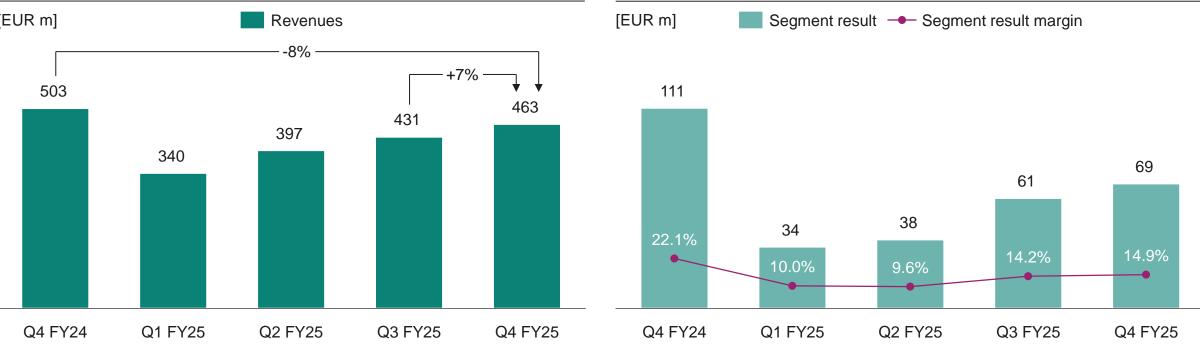




#### Revenues

# [EUR m] Revenues

#### **Segment Result**

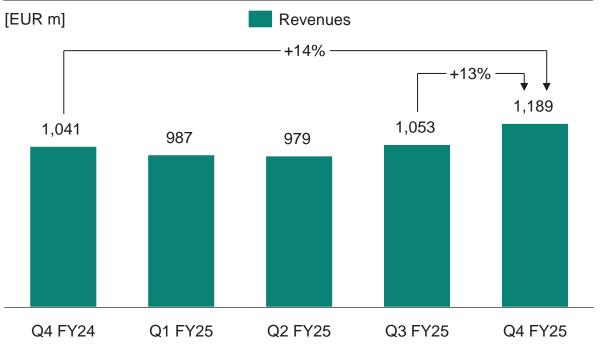


- Revenue improvement largely attributable to power infrastructure (renewables and grid infrastructure) and transportation.
- Segment result increase driven by revenue growth.
- Near term market situation for most industrial applications remains mixed.
- Structural drivers in grid infrastructure are strengthening as rising renewables share and AI data centers require significant grid upgrades.

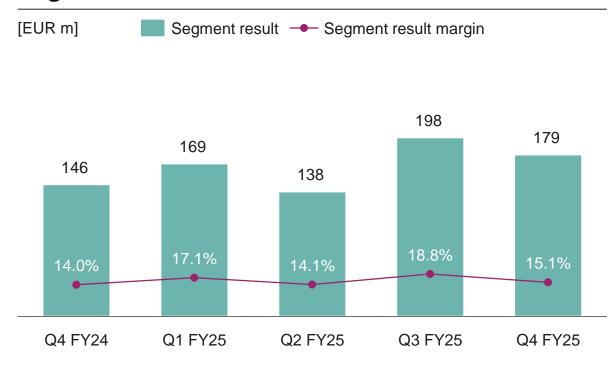








#### Segment Result<sup>1</sup>



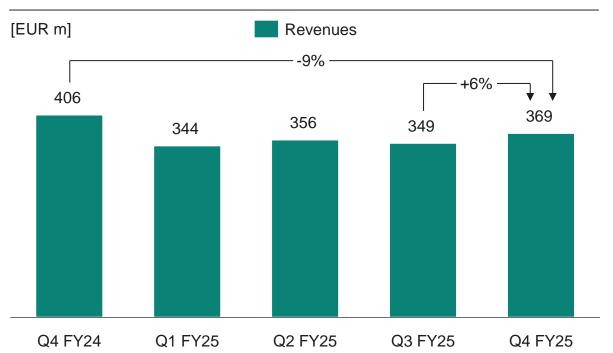
- Al power solutions remain the main revenue growth driver alongside tailwinds for smartphone/accessory products.
- Segment result margin adversely affected by exchange-rate headwinds and temporary "fab filler" deals.
- Consumer, general compute, and communications markets continue to show a tepid recovery.
- Very strong growth in Al-related markets continues we expect to more than double our revenue to around €1.5bn next year!

<sup>&</sup>lt;sup>1</sup> Figures have been historically restated to reflect "Sense & Control" business line transfer from ATV to PSS

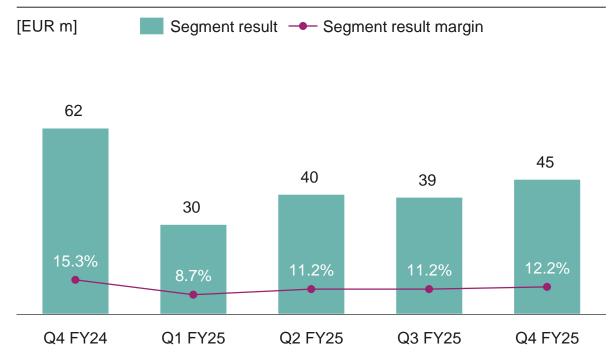




#### Revenues



#### **Segment Result**

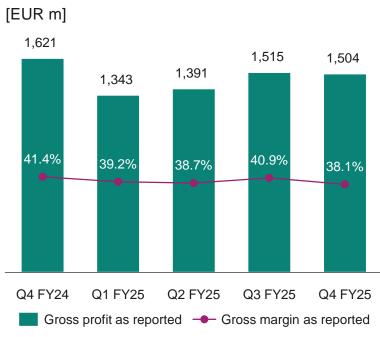


- Revenue increase driven by payment solutions, in part due to fulfillment of CRA orders.
- Segment result margin improved, led by higher revenue.
- Macroeconomic uncertainties persist, weighing on consumer and corporate spending, keeping IoT and security demand sluggish.







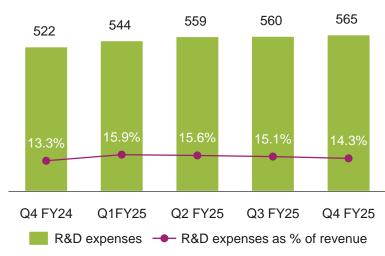


# **Therein Non-Segment Result charges** [EUR m]

77 64 76 99

#### R&D<sup>1</sup>

[EUR m]

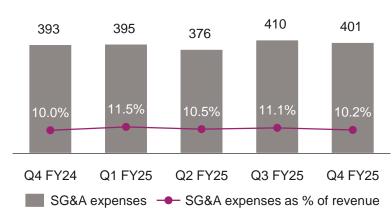


# **Therein Non-Segment Result charges** [EUR m]

14 18 14 18 17

#### SG&A

[EUR m]



# **Therein Non-Segment Result charges** [EUR m]

48 56 53 50 67

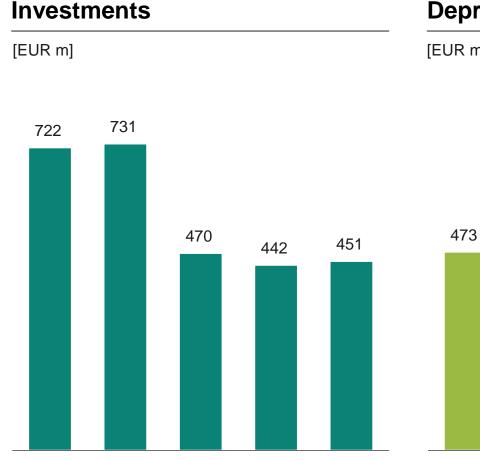
#### Adjusted gross margin <sup>1</sup>

43.3% 41.1% 40.9% 43.0% 40.7%

<sup>&</sup>lt;sup>1</sup>To provide more meaningful information, Infineon changed its accounting policy on the allocation of certain expenses with effect from 1 October 2024. This resulted in expenses that were previously included in cost of goods sold being reclassified as research and development expenses. The prior-year figures have been adjusted accordingly.

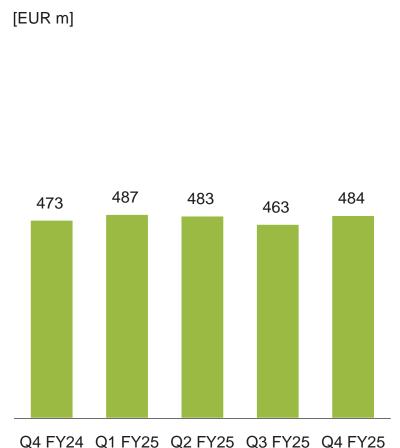


## Investments, Depreciation & Amortization and Free Cash Flow

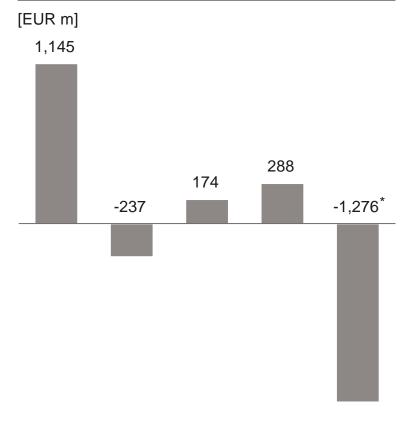


Q4 FY24 Q1 FY25 Q2 FY25 Q3 FY25 Q4 FY25

#### **Depreciation & Amortization**



#### **Free Cash Flow**

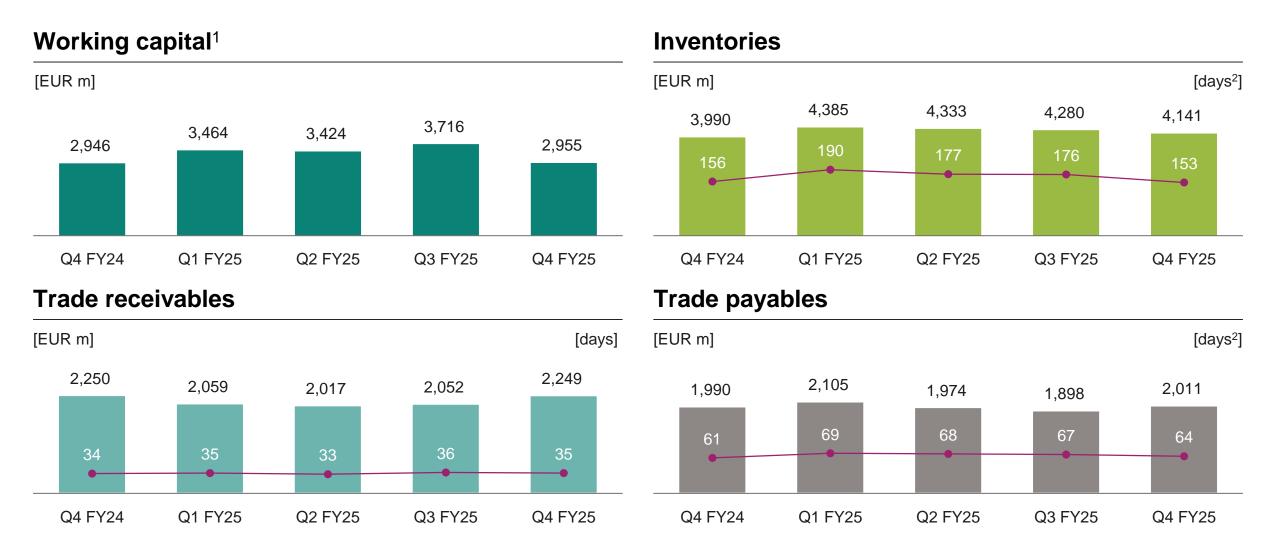


Q4 FY24 Q1 FY25 Q2 FY25 Q3 FY25 Q4 FY25

\*FCF incl. 2,180m acquisition related outflows for Marvell's automotive Ethernet business



# Working capital, in particular trade working capital components



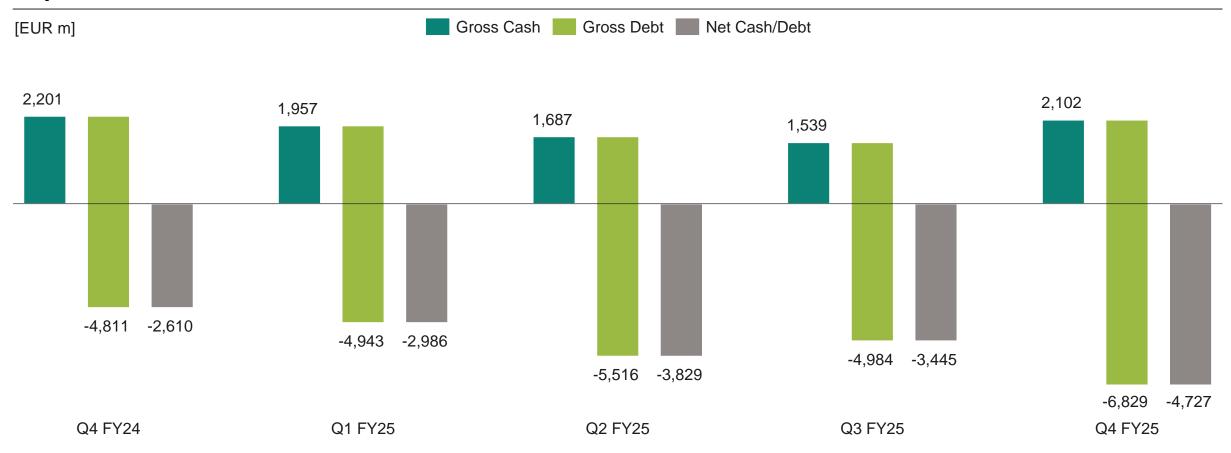
<sup>&</sup>lt;sup>1</sup> See notes for definition

<sup>&</sup>lt;sup>2</sup> To provide more meaningful information, Infineon changed its accounting policy on the allocation of certain expenses with effect from 1 October 2024. This resulted in expenses that were previously included in cost of goods sold being reclassified as research and development expenses. The prior-year figures have been adjusted accordingly

# **Development of liquidity and debt**



#### **Capital structure**



#### **Outlook for Q1 FY26 and FY26**



	Outlook Q1 FY26 <sup>1</sup>
Revenue	~€3.6bn
Adj. Gross Margin	
Segment Result Margin	mid-to-high-teens %
FCF Adj. FCF	
Investments	
D&A	

Outlook FY26 <sup>1</sup>			
moderately up vs. prior year			
low 40s %			
high-teens %			
~€1.1bn/ ~€1.6bn			
~€2.2bn			
~€2.0bn²			

<sup>&</sup>lt;sup>1</sup> Based on an assumed average exchange rate of \$1.15 for €1.00 <sup>2</sup> Including the amortization of approximately 400 million Euros from purchase price allocations

# **Key points**

#### Q4: Sequential increase in revenue and earnings

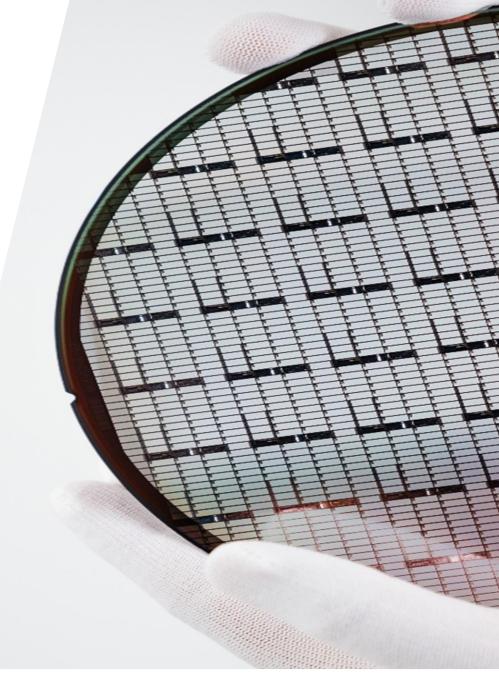
– €3.9bn revenue, 18.2% Segment Result Margin

#### Gradual upcycle expected, yet limited visibility

- Customers continue to order "on sight" amid persisting geopolitical/macro volatility.
- Al continues to be the bright spot, driven by our differentiating solutions and customers ramps. We expect our revenue to more than double, to around €1.5bn next year!
- Muted expectations for automotive due to near term demand headwinds, affecting in particular xEV.

#### Outlook FY26 – setting a prudent bar

- Revenue moderately up in comparison to FY25
- Adj. Gross Margin low 40s %, Segment Result Margin highteens %
- Adj. Free Cash Flow ~€1.6bn



# **Questions & Answers**





#### **Disclaimer**



#### **Disclaimer**

This presentation contains forward-looking statements and/or assessments about the business, financial condition performance and strategy of the Infineon Group. These statements and/or assessments are based on assumptions and management expectation resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks, many of which are partially or entirely beyond Infineon's control. Infineon's actual business development, financial condition, performance and strategy may therefore differ materially from what is discussed in this presentation.

Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.

#### **Notes**



Order backlog = The total amount of orders received regardless of their current status

**Working Capital =** ('Total current assets' – 'Cash and cash equivalents' – 'Financial investment' – 'Assets classified as held for sale') – ('Total current liabilities' – 'Short term debt and current maturities of long-term debt' – 'Liabilities classified as held for sale')

**DIO** (days inventory outstanding; quarter-to-date) = ('Net Inventories' / 'Cost of goods sold') x 90

**DPO (days payables outstanding; quarter-to-date)** = ('Trade payables' / ['Cost of goods sold' + 'Purchase of property, plant and equipment']) x 90

**DSO (days sales outstanding; quarter-to-date)** = ('Trade receivables' / 'revenue')<sup>1</sup> x 90

<sup>1</sup> without debtors with credit balances