

# Annual Report 2017

Infineon Technologies AG



# Infineon at a glance

Infineon Technologies AG is a world leader in semiconductor solutions that make life easier, safer and greener. Microelectronics from Infineon is the key to a better future. In the 2017 fiscal year (ending 30 September), the Company reported sales of more than €7 billion with some 37,500 employees worldwide. Infineon is listed on the Frankfurt Stock Exchange (ticker symbol: IFX) and in the USA on the over-the-counter market OTCQX International Premier (ticker symbol: IFNNY).



#### **Automotive**

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#### **Applications**

- > Assistance systems and safety systems
- > Comfort electronics
- > Powertrain
- > Security

#### Product range

- 32-bit automotive microcontrollers for powertrain, safety and driver assistance systems
- › Discrete power semiconductors
- > IGBT modules
- > Industrial microcontrollers
- > Magnetic and pressure sensors
- > Power ICs
- > Radar sensor ICs (77 GHz)
- > Transceivers (CAN, LIN, Ethernet, FlexRay)
- > Voltage regulators

#### Key customers<sup>1</sup>

Autoliv / Bosch / BYD / Continental / Delphi / Denso / Hella / Hitachi / Hyundai / Keihin / Lear / Mando / Mitsubishi Electric / Omron / Preh / Valeo / ZF

#### Market position<sup>2</sup>

**#2** with a market share of 10.7% Source: Strategy Analytics, April 2017



#### Industrial Power Control

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#### **Applications**

- > Charging stations for electric vehicles
- > Energy distribution
- > Home appliances
- > Industrial drives
- > Industrial robots
- > Industrial vehicles
- > Renewable energy generation
- > Traction
- > Uninterruptable power supplies

#### Product range

- > Bare die business
- > Discrete IGBTs
- > Driver ICs
- > IGBT modules (low-power, medium-power, high-power)
- > IGBT module solutions incl. IGBT stacks
- > Silicon carbide modules

#### Key customers<sup>1</sup>

ABB / Alstom / Bombardier / CRRC / Danfoss / Eaton / Emerson / Goldwind / Midea / Rockwell / Schneider Electric / Siemens / Toshiba / Vestas / Yaskawa

#### Market position<sup>2</sup>

**#1** with a market share of 26.6% for IGBT-based power semiconductors
Source: IHS Markit, Technology Group, August 2017



### Power Management & Multimarket

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#### **Applications**

- > Charging stations for electric vehicles
- > DC motors
- > HiRel (high-reliability components)
- > Internet of Things
- > LED and conventional lighting systems
- > Power management (adapters, chargers, power supplies)
- > Mobile devices
- > Cellular infrastructure

#### **Product range**

- > Control ICs
- > Customized chips (ASICs)
- > Discrete low-voltage and high-voltage power MOSFETs
- > GPS low-noise amplifier
- > Low-voltage and high-voltage driver ICs
- > MEMS and ASICs for silicon microphones
- > Pressure sensors
- > Radar sensor ICs (24 GHz, 60 GHz)
- > RF antenna switches
- > RF power transistors
- > TVS (transient voltage suppressor) diode

#### Key customers<sup>1</sup>

Airbus / Artesyn / Boeing / Cisco / Dell / Delta /
Ericsson / Hewlett Packard Enterprise / HP / Huawei /
Lenovo / LG Electronics / Lite-On / Nokia / Osram /
Panasonic / Quanta / Samsung / ZTE

#### Market position<sup>2</sup>

**#1** with a market share of 26.4% for standard MOSFET power transistors
Source: IHS Markit, Technology Group, August 2017



### Chip Card & Security

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#### **Applications**

- > Authentication
- > Automotive
- > Governmental identification documents
- > Healthcare cards
- > Internet of Things
- > Mobile communications
- > Payment systems incl. mobile payment
- > Ticketing, access control
- > Trusted computing

#### Product range

- > Contact-based security controllers
- > Contactless security controllers
- Dual-interface security controllers (contact-based and contactless)
- > Embedded security controllers

#### Key customers<sup>1</sup>

Gemalto / Giesecke & Devrient / Google / HP / Idemia / Lenovo / Microsoft / Samsung / US Government Publishing Office / Watchdata

#### Market position<sup>2</sup>

**#1** with a market share of 24.8% for microcontroller-based chip card ICs Source: IHS Markit, Technology Group, July 2017

<sup>2</sup> All figures for 2016 calendar year. The market share of the five largest competitors is shown in the "Market position" section of the relevant segment. The figures provided in those sections with respect to changes in market share relate to the 2015 market share figures as calculated in 2017. Due to changes in the way the market is analyzed, these figures may differ from the 2015 market share figures reported in 2016.

#### Infineon key data

As of and for the fiscal years ended 30 September (under IFRS)<sup>1</sup>

Fiscal year from 1 October to 30 September	2017		2016		2017/2016
	€in millions	in % of revenue	€ in millions	in % of revenue	Change in %
Revenue by region	7,063		6,473		9
Europe, Middle East, Africa	2,272	32	2,147	33	6
Therein: Germany	1,094	15	1,000	15	9
Asia-Pacific (w/o Japan)	3,447	49	3,083	48	12
Therein: China	1,735	25	1,574	24	10
Japan	463	7	424	6	9
Americas	881	12	819	13	8
Therein: USA	714	10	661	10	8
Revenue by segment	7,063		6,473		9
Automotive	2,989	42	2,656	41	13
Industrial Power Control	1,206	17	1,072	17	13
Power Management & Multimarket	2,148	31	2,041	31	5
Chip Card & Security	708	10	703	11	1
Other Operating Segments	9	0	8	0	13
	3			0	+++
Corporate and Eliminations	3		(7)		
Gross profit/Gross margin	2,621	37.1	2,330	36.0	12
Research and development expenses	(776)	11.0	(770)	11.9	1
Selling, general and administrative expenses	(819)	11.6	(791)	12.2	4
Operating income	983		763		29
Income from continuing operations	791		741		7
Gain (loss) from discontinued operations, net of income taxes	(1)				
Net income	790		743		6
Segment Result/Segment Result Margin	1,208	17.1	982	15.2	23
Property, plant and equipment	2,659		2,119		25
Total assets	9,945		9,087		9
Total equity	5,636		5,023		12
Net cash provided by operating activities from continuing operations	1,728		1,313		32
Net cash used in investing activities from continuing operations	(1,131)		(1,098)		(3)
Net cash used in financing activities from continuing operations	(340)		(229)		(48)
Free cash flow <sup>2</sup>	594		490		21
Depreciation and amortization	812		833		(3)
Capital expenditure	1,022		826		24
Gross cash position <sup>2</sup>					9
Net cash position <sup>2</sup>	2,452		2,240		31
Basic earnings per share in €	0.70		471 0.66		6
Diluted earnings per share in €	0.70		0.66		6
Adjusted earnings per share in € – diluted	0.85		0.76		12
Dividend per share in € <sup>3</sup>	0.25		0.22		14
Equity ratio	56.7%		55.3%		
Return on equity <sup>4</sup>	14.0%		14.8%		
Return on assets <sup>4</sup>	7.9%		8.2%		
Inventory intensity <sup>4</sup>	12.5%		13.1%		
Debt-to-equity ratio 4	32.5%		35.2%		
Debt-to-total-capital ratio <sup>5</sup>	18.4%		19.5%		
Return on Capital Employed (RoCE) <sup>2</sup>	14.9%		15.0%		
Infineon employees as of 30 September	37,479		36,299		3
minicon employees as of 30 September	31,413		30,233		

<sup>1</sup> Columns may not add due to rounding. Individual small product groups were transferred to other segments with effect from 1 October 2016. The previous year's figures have been adjusted accordingly.

2 See the chapter "Internal management system" for definition, ₱ page 60.

3 A dividend per share of €0.25 for the 2017 fiscal year will be proposed to the Annual General Meeting on 22 February 2018.

4 See the chapter "Review of financial condition" for definition, ₱ page 72.

5 Debt-to-total-capital ratio = long-term and short-term debt divided by total assets.

# Our year

# 2017

Infineon continued to grow during the 2017 fiscal year. Revenue increased by 9 percent. Segment Result increased to €1.208 billion, corresponding to a margin of 17.1 percent. Thus, the profitability target, which we raised at the beginning of the fiscal year, has been achieved earlier than expected.

We make our customers more successful with leading technology and system understanding. Here we benefit from long-term, global megatrends and develop solutions that make life easier, safer and greener.

Today our traditional core competencies are in greater demand than ever. At the same time we continue to refine our growth strategy to prepare for the success of tomorrow. During the past fiscal year we have once again made strong progress in strategic projects.

At Infineon, success is not only defined by the targets that we achieve but also by the way that brought us there: Sustainability is at the core of our thinking. The highest rating of any European semiconductor manufacturer in the Dow Jones Sustainability Index (DJSI) and the listing in the DJSI World Index are both reward and motivation.

The title page shows an unprocessed silicon carbide (SiC) wafer. What can easily be seen is that – unlike silicon – the compound semiconductor material SiC is transparent. Infineon sources the wafers from specialized suppliers. After processing, SiC wafers are also opaque due to different metallization layers.

SiC offers advantages compared to silicon especially in the field of power semiconductors. During the 2017 fiscal year, Infineon launched the first power MOSFETs based on SiC.

You can read more about applications and further development activities for our SiC product portfolio in the chapters "The segments – Industrial Power Control" (page 42) and "Research and development" (page 54).

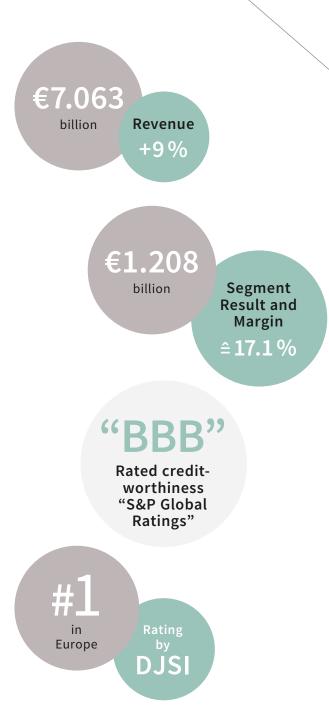
# Our year at a glance

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# Letter to shareholders



**Dr. Reinhard Ploss**Chief Executive Officer

Neubiberg, November 2017

Dear shareholders and business partners, dear hafmeon colleagues,

The 2017 fiscal year was very eventful for Infineon. We grew faster than expected, achieved our increased profitability target of 17 percent Segment Result Margin earlier than expected and minimized the impact of the terminated acquisition of Wolfspeed. The 2017 fiscal year was not only eventful but also successful for Infineon. Your company performed very well during this period. Revenue increased to €7,063 million, Segment Result improved to reach €1,208 million at a margin of 17.1 percent. The earnings per share increased to 70 cents, which means we have solidly delivered on our outlook that was increased in March. We want our shareholders to benefit from this as well: The Management Board and the Supervisory Board will propose a dividend of 25 cents per share to the Annual General Meeting on 22 February 2018.

Such a strong growth dynamic was not necessarily to be expected at the outset of the fiscal year. Therefore we initially guided for revenue growth of 6 percent and a Segment Result Margin of 16 percent in November 2016. However, demand in spring was higher than expected - in particular for semiconductors for automotive and industrial applications as well as for power management and it remained at a high level throughout the fiscal year. Under these favorable conditions we were not only able to increase our revenue and Segment Result, but we also achieved major milestones in two strategic projects. First, our growth-oriented manufacturing strategy enabled us to serve the growing demand for power semiconductors. Our 300-millimeter thin wafer site in Dresden (Germany) is playing a key role in this regard. By the end of calendar year 2017 we will equip up to 30 percent of the cleanroom space available with tools. We expect the productivity advantage will begin to take effect then, and the costs per chip in 300-millimeter manufacturing will drop below the level of our 200-millimeter sites. We are already benefiting from the lower investments per chip today. You can read more on this topic in the chapter on "Operations". Second, silicon carbide has finally made a breakthrough as a base technology for power transistors with superior characteristics. In the 2017 fiscal year we earned first revenue with our silicon carbide MOSFET. We have received orders from leading manufacturers of PV inverters, among other customers. You'll find more details in the chapter on "Industrial Power Control".

P see page 56 f.

P see page 42

One year ago in the Letter to Shareholders I wrote about the planned acquisition of Wolfspeed. As you know today, the matter took a different turn: The US authority CFIUS (Committee on Foreign Investment in the United States) did not approve the transaction. Of course, this is not what we had expected. The primary objective of the acquisition was to leverage Wolfspeed's outstanding competencies in gallium nitride-on-silicon carbide (GaN-on-SiC) technology in order to take the lead in the world market for power amplifiers in base stations in the medium-term. Wolfspeed would also have helped us accelerate the market launch of silicon carbide-based power semiconductors. However, we did not wait for the transaction to close but instead went on with the development of our own SiC Trench MOSFET technology. Therefore, in the 2017 fiscal year, we were able to bring to market a product that we have developed ourselves and that is already being well-received. The further development of the technology platform is one of our future-oriented projects that is highly relevant for renewable energy and mobility.

One key success factor – besides technology competence – is our strategic approach "From Product to System". This concise title represents the central idea we align with in both our daily business activities and our long-term considerations: We want to better understand our customers' systems and the requirements of their markets so that we can make even more targeted use of our semiconductor expertise. This way we make our customers more successful and increase the potential profits for Infineon. In keeping with this approach we continuously and carefully develop our strategy, since systems change along with technological progress, becoming more complex and in some cases calling for new competencies. We take action wherever this is the case and where we at the same time see a strategic advantage in doing so. This is particularly evident in the area of software. Our business model has always been based on technological expertise, whether in the form of discrete components, integrated solutions or mixed-signal components. Furthermore, in recent years we have established the necessary know-how to supply our chips with corresponding software, whenever desired and viable. The most recent example is our strategic minority investment in the British company XMOS Limited (Bristol), a specialist in voice control technologies. This step has intensified an already existing partnership. Going forward we will work closely together in important customer projects, thus



quickly expanding our technology competence. Furthermore, we will gain an even better understanding of the interaction of sensors, processors and algorithms and strengthen our position in a promising future market which we currently already supply with leading MEMS technology. Our extensive system understanding lets us serve customers with various approaches and lets us address their individual needs in a targeted manner. You'll find out more in the chapter on "Group Strategy".

P see page 20 ff.

Our core expertise is and will remain semiconductor technology. We want to strengthen our position as technology leader by continuing to strive for innovation. We demonstrated our innovative strength again in the previous fiscal year. I have already mentioned our success with silicon carbide; we also managed equally impressive achievements in the area of Post-Quantum-Cryptography.

Quantum computers are still more of a scientific phenomenon with mass adoption still many years out. The extremely high computing power of these machines will make it possible for them to break encryption algorithms that are in use today. This is a threat to systems and data that are generated today and that will still need to be protected many years from now. Therefore, as a leading provider of security solutions we must now begin preparing for the smooth transition from today's conventional security protocols to Post-Quantum-Cryptography. And this is no easy task, given that equally complicated encryption procedures will have to work properly in small chips with limited storage capacities. In May Infineon specialists were the first ever to implement a system for Post-Quantum key exchange on a commercially available contactless security chip. This makes us a pioneer in the development of encryption methods that are capable of withstanding the power of the quantum computer. You can read more on the topic in the chapter "Research and development".

P see page 55

One thing that nobody has yet been able to decrypt is the formula for guaranteed success. However, as a company we can establish basic prerequisites and formulate strategic guiding principles to foster our success. Whether or not this will come to fruition lies in the hands – and heads – of the over 37,000 people who make Infineon what it is. On behalf of the entire Management Board I would therefore like to express our sincere gratitude to you, the employees of Infineon: for what you do, and also for how you do it. The world seems to have become more complicated in 2017. Global challenges are putting societal solidarity to the test, nationalism and protectionism are becoming more widespread and international conflicts are growing in intensity. Infineon stands for the opposite: for a diverse society and for an economy based on free trade. As engineers we know that there are no easy answers to complicated questions. And as commercial people we understand that isolation hampers growth. At Infineon people from over 100 nations work together at sites in more than 20 countries. And although they may be spread all over the world, they all live in a single culture of cooperation and help make life easier, safer and greener. We can be proud of that.

My special thanks go to the employees at the Newport (Wales) site. In the course of the integration of International Rectifier, approximately two and a half years ago we announced our intention not to operate the plant after the end of calendar year 2017. Nevertheless the local team showed enormous dedication in maintaining the quality and reliability of the site's manufacturing activities. In September we sold the fab to Neptune 6 Limited of Cardiff (Wales), thus finding a viable solution for ensuring the future of the site.

Companies are always a part of the communities they exist in. That entails certain responsibilities. As a result we place high expectations on ourselves – both with regards to the objectives we plan to achieve and in terms of the path which takes us closer to achieving these goals. The demand for energy-efficient power semiconductors is an essential growth driver for our company. This is why we ensure that natural resources are used efficiently in our own business activities as well. We are publishing detailed information on this topic in a separate Sustainability Report, which you will find on our website. @ www.infineon.com/csr\_reporting

You already know our growth target: Throughout the cycle we want to increase revenue by an average of 8 percent annually. With a 12 percent increase in the previous year followed now by a 9 percent increase, we have exceeded this goal for two years in a row. And we don't want to rest on our laurels: We are well aware of the fact that the semiconductor market remains cyclical. Eventually, the basic macroeconomic conditions will change and the recent extremely high demand in the automotive and industrial sectors will normalize. Today we expect revenue growth of 9 percent for the 2018 fiscal year, plus or minus 2 percentage points. The depreciation of the US dollar against the euro is a headwind for us and has been taken into account in this forecast. We expect a Segment Result Margin of 17 percent at the mid-point of the forecast revenue range. We are excellently prepared to continue our track record of growth.

We are very pleased to continue down this path with you.

**Dr. Reinhard Ploss** Chief Executive Officer

Sincerely Dichad By



# The Management Board



### Dr. Reinhard Ploss

#### **Chief Executive Officer**

Reinhard Ploss has been a member of the Management Board of Infineon Technologies AG since 2007. He has been Chief Executive Officer since 1 October 2012, responsible for Segments, Group Strategy, Communications & Government Relations, Human Resources (Labor Director), Legal, Research and Development.

Reinhard Ploss was born on 8 December 1955 in Bamberg. He studied process engineering at the Technical University of Munich and in 1986 received his doctorate. He began his career at Infineon (Siemens AG until 1999) in the same year.



### Dominik Asam

#### **Chief Financial Officer**

Dominik Asam has been the Chief Financial Officer of Infineon Technologies AG since 2011, responsible for Accounting & Reporting, Financial Controlling, Financial Planning, Investor Relations, Tax, Treasury, Audit, Compliance, Export Control, Risk Management, Business Continuity and Information Technology.

Dominik Asam was born on 6 March 1969 in Munich. He studied at the Technical University of Munich and the École Centrale in Paris. He is a graduate mechanical engineer and an "Ingénieur des Arts et Manufactures". In addition, he completed an MBA at INSEAD in Fontainebleau, France. Dominik Asam joined Infineon in 2003.



## Dr. Helmut Gassel

#### **Chief Marketing Officer**

Helmut Gassel has been a member of the Management Board and Chief Marketing Officer of Infineon Technologies AG since 2016. He is responsible for Sales & Marketing, Regions, Strategy Development, Mergers & Acquisitions and Intellectual Property.

Helmut Gassel was born on 13 March 1964 in Dortmund. He studied at the Ruhr-University in Bochum and received a degree in physics and a doctorate in electrical engineering. He joined Infineon (Siemens AG until 1999) in 1995.





# Jochen Hanebeck

#### **Member of the Management Board**

Jochen Hanebeck has been a member of the Management Board of Infineon Technologies AG since 2016. He is responsible for Operations, including Manufacturing, Logistics, Quality, Customs and Purchasing.

Jochen Hanebeck was born on 2 February 1968 in Dortmund. He received a degree in electrical engineering from RWTH Aachen University. He has been with Infineon since 1994 (Siemens AG until 1999).

# Report of the Supervisory Board to the Annual General Meeting

Ladias and Gentlemen,



**Wolfgang Mayrhuber** Chairman of the Supervisory Board

The Infineon success story in recent years is characterized not only by its promise to deliver long-term growth and a steady improvement in earnings, but also by its ability to keep that promise. This fact was amply borne out again in the 2017 fiscal year. Admittedly, the attempt to take over Wolfspeed (a business unit of the US semiconductor manufacturer Cree) in mid-February 2017 - aborted due to security concerns of the US government - was certainly a disappointment. Just one month later, however, Infineon demonstrated its underlying strength in impressive style by announcing an increased outlook for the full fiscal year, as a result of which the share price jumped by almost 10 percent. These developments clearly reflect our strong strategic position, in particular with our solutions for electro-mobility, autonomous driving, renewable energy generation and the efficient use of electric power. The markets are growing – and we are growing even faster than

the markets. Long-term trends are also encouraging, which is good news for the Infineon Group and its employees, but also, of course, for you as shareholders, as you will not only be profiting from positive share price developments. The Management Board and Supervisory Board are again recommending an increase in the dividend, this year by 14 percent to €0.25 per share – without compromising on the excellent creditworthiness the Company enjoys or the solid financial targets it has set itself. The Infineon success story continues.

#### Main activities of the Supervisory Board

During the 2017 fiscal year, the Supervisory Board continued to perform its duties in accordance with the law, the Company's statutes and its own terms of reference with great commitment. We supervised and provided advice to the Management Board in equal measure. Our input was mainly based on detailed reports presented by the Management Board at Supervisory Board and committee meetings, dealing with current business developments, significant transactions, the quarterly financial reports and corporate planning. The Management Board discussed and coordinated corporate strategy as well as key operational issues with us. The Supervisory Board was given ample opportunity to thoroughly examine any reports and resolutions proposed by the Management Board. In this context, we undertook various measures to assure ourselves that the governance of Infineon's corporate affairs was lawful, compliant and appropriate.

Report of the Supervisory Board to the Annual General Meeting

The Supervisory Board was provided with written quarterly reports on Infineon's business performance, key financial data, risks and opportunities, major areas of litigation and other important topics. Between quarterly reports, the Management Board also kept us informed of current developments in the form of monthly reports.

In my capacity as Chairman of the Supervisory Board, I maintained regular contact with the Management Board, as did each of the chairpersons of the Investment, Finance and Audit Committee and the Strategy and Technology Committee. I was informed without delay by the Chief Executive Officer of all events of significance to the Infineon Group, when necessary outside of the regular Supervisory Board meetings.

During the 2017 fiscal year, the Supervisory Board met six times and passed one resolution on the basis of written communication. Attendance measured in relation to these various proceedings averaged nearly 96 percent. Dr. Diess was excused from attending the meetings held on 15 November 2016, 16 February 2017 and 2 August 2017. Ms. Picaud was unable to attend the meeting held on 16 February 2017. Attendance at Supervisory Board committee meetings was 100 percent.

#### Financial and investment planning; business strategy; cybercrime

At its meeting held on 15 November 2016, the Supervisory Board approved the financial and investment budget, including the overall investment budget for the 2017 fiscal year as presented by the Management Board, and confirmed the unchanged borrowing limit.

The Supervisory Board continues to attach great importance to devoting one meeting per year exclusively to strategic topics. With this point in mind, the strategy of the Infineon Group and its key elements were discussed at great length at the Supervisory Board meeting held specifically for this purpose on 2 August 2017. Topics covered included key business drivers, focus areas and technological competencies on the one hand as well as financial targets on the other. Market and application trends in the semiconductor industry were also considered, as well as the specific strengths and weaknesses of Infineon. In addition, the Supervisory Board deliberated extensively on the M&A strategy currently pursued by the Management Board to complement Infineon's successful history of organic growth.

At a separate meeting, the Supervisory Board studied information on the important issue of cybercrime, the related threat situation as well as precautionary and protective measures put in place by the Management Board.

#### Personnel matters

The "Law on Equal Participation of Women and Men in Leadership Positions in the Private and Public Sector", which came into force on 1 May 2015, not only requires that the composition of the Supervisory Board of Infineon Technologies AG includes at least 30 percent women and men respectively. The Supervisory Board is additionally required to determine a target quota for the percentage of women on the Management Board and at the same time specify a timeframe within which the target should be achieved. Such a target quota was determined for the first time shortly after the law came into force. At that point in time, the Supervisory Board had good reasons for agreeing upon a target of 0 percent. The Supervisory Board has now set a new target quota of 20 percent, which will remain valid until 30 June 2022.

#### Management Board compensation

In accordance with section 4.2.2 of the German Corporate Governance Code (DCGK), the Supervisory Board regularly engages an external, independent compensation expert to review the wellproven Management Board compensation system in place since 1 October 2010 and to conclude on its compliance with applicable legislation as well as its overall appropriateness. The periodic review, initiated during the previous fiscal year, was completed during the 2017 fiscal year. In this context, the target annual incomes of each individual member of the Management Board were subjected to detailed scrutiny. The compensation expert concluded that the Company's compensation system complies with legal requirements and with the recommendations contained in the DCGK. In particular, the expert concluded that the compensation of Infineon's Management Board is commensurate with market conditions and that the variable compensation component is oriented towards promoting the sustainable growth of the enterprise. The compensation and the individual target annual incomes of the members of the Management Board were found to be appropriate, both horizontally (i.e., looking at comparable companies) and vertically (i.e., looking at Infineon's various employee groupings). The compensation expert did, however, point out the existence of scope for raising the level of remuneration. The results of the compensation expert's review, presented in fall 2016, were discussed in detail by the Executive Committee and the full Supervisory Board. The Supervisory Board concurred with the conclusions reached by the compensation expert - also with regard to the scope for maneuverability highlighted in the report - and concluded that a comparison of market conditions, the situation at competitors and, last but not least, the outstanding work performed by the Management Board, justify a measured adjustment of the current level of compensation. For this reason, following the recommendation of the Executive Committee, the Supervisory Board decided to increase the compensation of the members of the Management Board with effect from 1 October 2017 as follows: Dr. Ploss, by 15 percent; Mr. Asam, Dr. Gassel and Mr. Hanebeck, each by 10 percent. The ratio of the individual compensation components to one another and the compensation system as such remain unchanged. With this outcome, the Supervisory Board continues to pursue a compensation policy based on a moderate level of remuneration.

Furthermore, following a recommendation of the Executive Committee, the Supervisory Board resolved that the allocation of performance shares in conjunction with the long-term variable LTI component will take place in future on 1 March of each fiscal year (and no longer on 1 October as previously practiced). The change is largely of a technical and administrative nature, in that it brings the timing of the allocation for the members of Management Board for LTI purposes into line with the timing of the allocation of performance shares to Infineon employees, also brought forward to 1 March to coincide with annual personnel dialogs.

A tranche of performance shares fell due for settlement for the first time at the end of the 2017 fiscal year. As the stipulated performance hurdle was achieved, the tranche allocated in 2013 is required to be settled in full following the expiry of the four-year holding period. The Supervisory Board resolved to settle the entitlement of members of the Management Board resulting from this tranche in cash rather than in shares. In this point, too, equality of treatment was therefore achieved with Infineon employees, for whom the Management Board also decided upon cash settlement of the current tranche.

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Details of Management Board compensation – in particular the amounts paid to individual members in the 2017 fiscal year – can be found in the comprehensive Compensation Report in the Annual Report.

#### Litigation

The Supervisory Board was regularly provided with detailed information regarding major legal disputes during the 2017 fiscal year, which were then thoroughly discussed with the Management Board. These included in particular the Company's appeal, brought before European courts, against the antitrust fine imposed by the EU Commission in 2014 and the dispute with the insolvency administrator of Qimonda AG pertaining to alleged residual liability claims.

#### Corporate governance

#### Declaration of Compliance 2017

In the most recent Declaration of Compliance, issued in November 2017, the Management Board and the Supervisory Board declared that Infineon Technologies AG has complied and continues to comply with all of the recommendations contained in the DCGK.

The original versions of all Declarations of Compliance are available on Infineon's website.

@ www.infineon.com/cms/en/about-infineon/investor/corporate-governance/declaration-of-complian

# Revision and publication of terms of reference for the Management Board and Supervisory Board

In view of the fact that the terms of reference for the Management Board and Supervisory Board had last been revised in 2013, they were subjected during the fiscal year under report to a comprehensive revision by the Supervisory Board. No fundamental modifications to their content were required, with the consequence that the changes decided upon by the Supervisory Board were largely of a clarifying and editorial nature.

In the context of the revision, it was also resolved to publish all terms of reference on the Infineon website. @ www.infineon.com/cms/en/about-infineon/investor/corporate-governance/articles-of-association/

#### Efficiency examination for Supervisory Board activities

The Supervisory Board examines the efficiency of its activities annually. These examinations had been carried out in the past on the basis of an in-house questionnaire. For the fiscal year under report, the Supervisory Board decided to perform the examination with the assistance of an external independent consultant. In the course of this process, personal interviews were conducted with each member of the Supervisory Board as well as with the Chairman of the Management Board and the Chief Financial Officer. The results of the external efficiency examination were discussed at length at the Supervisory Board meeting held on 3 August 2017. The examination provided a positive picture of the work of the Supervisory Board and its collaboration with the Management Board. No noteworthy shortcomings were identified.

#### Examination of potential conflicts of interest

The members of the Management Board and Supervisory Board disclose any conflicts of interest to the Supervisory Board without delay. No conflicts of interest arose in connection with the members of the Management Board and Supervisory Board in the 2017 fiscal year.

Prior to members of the Management Board assuming sideline activities, especially supervisory board mandates outside the Company, the DCGK requires that permission be given by the Supervisory Board. During the 2017 fiscal year, the Supervisory Board's Executive Committee gave its permission for Dr. Ploss to assume a mandate as a member of the Executive Committee of VDE Verband der Elektrotechnik Elektronik Informationstechnik e.V. and for Dr. Gassel to assume mandates on the Board of Directors of Global Semiconductor Alliance (GSA), on the Board of Directors of ZVEI Zentralverband Elektrotechnik- und Elektronikindustrie e.V. and on the Advisory Board of Fraunhofer-Institut für Integrierte Systeme und Bauelementetechnologie (IISB).

The Supervisory Board was also informed that Mr. Asam has been elected to the Supervisory Board of Zalando SE and appointed chairman to its audit committee. The Infineon Supervisory Board had already approved this mandate in the previous fiscal year.

Further information on corporate governance at Infineon can be found in the joint Corporate Governance Report of the Management Board and Supervisory Board and in the Corporate Governance Statement. Both of these documents are publicly available on the Infineon website.

@www.infineon.com/corporate-governance-report

#### **Composition of the Supervisory Board**

Following the departure of Prof. Dr. Doris Schmitt-Landsiedel from the Supervisory Board in November 2016, Géraldine Picaud was elected as her successor at the Annual General Meeting held on 16 February 2017. Ms. Picaud's mandate will expire at the end of the Annual General Meeting that resolves on the approval of the acts of the members of the Supervisory Board for the 2021 fiscal year.

Concrete objectives for the composition of the Supervisory Board were specified in 2010 in accordance with the recommendation in section 5.4.1 DCGK and developed in subsequent years to form a catalog of objectives. This recommendation was modified in the new version of the Code dated 7 February 2017 to the effect that supervisory boards are now also required to draw up a profile of skills and expertise (competency profile) for the board as a whole. The existing Infineon catalog of objectives already contained some of the characteristics of a competency profile due to the inclusion of a requirements profile. Nevertheless, the Supervisory Board took the modification of the Code's recommendation as an opportunity to comprehensively revise the catalog of objectives. In doing so, the Supervisory Board saw it as important to specify individual requirements for each member of the Supervisory Board, including in terms of personality, integrity and availability. It was also seen as equally important to ensure that the Supervisory Board as a whole has the necessary expertise to perform its tasks as optimally as possible. The range of expertise within the Supervisory Board must be sufficiently broad to ensure that it can take account of the interests of all relevant stakeholders, such as employees, customers, investors and the general public on the one hand as well as play a proactive role in accompanying organizational and technological change on the other. The catalog of objectives for the composition of the Supervisory Board, revised with effect from 3 August 2017 and now including a competency profile, forms part of the Corporate Governance Statement, which is available on Infineon's website.

@www.infineon.com/declaration-on-corporate-governance

#### **Supervisory Board committees**

The committees draw up resolutions or prepare topics that need to be dealt with by the full Supervisory Board. Certain decision-making powers have been delegated to the committees, to the extent permitted under German law. The chairpersons of each committee routinely report on committee meetings at the next relevant full Supervisory Board meeting.

#### **Nomination and Mediation Committee**

The Nomination Committee convened for six meetings during the reporting period. The Committee worked intensively on succession planning for shareholder representatives – firstly, with respect to finding a replacement due to Prof. Dr. Doris Schmitt-Landsiedel leaving the Board, and secondly, in order to find suitable candidates to fill vacancies in the medium and long term. The Nomination Committee attaches great importance to ensuring that the shareholder side of the Supervisory Board will continue to comprise highly competent representatives in the long term.

The Mediation Committee did not need to convene.

#### **Executive Committee**

During the fiscal year under report, the Executive Committee held one ordinary meeting, two extraordinary meetings and passed one resolution on the basis of written communication.

The ordinary meeting focused on preparing the Supervisory Board's resolutions with respect to the measurement of the Management Board's variable compensation. The main aspects of this work were to determine the degree to which targets for the 2016 fiscal year were achieved and to set new targets for the 2017 fiscal year.

In its extraordinary meetings, the Executive Committee prepared the resolutions of the Supervisory Board regarding the target quota for the percentage of women on the Management Board, the adjustments to the compensation of members of the Management Board, the change in the date of the annual allocation for the LTI performance shares and the settlement of the performance share tranche which fell due in 2017.

#### Investment, Finance and Audit Committee

The Investment, Finance and Audit Committee convened four times during the fiscal year under report.

Its activities centered on monitoring the financial reporting process, reviewing the half-year and quarterly financial statements, conducting the preliminary audit of the Separate Financial Statements, Consolidated Financial Statements and Combined Management Report for Infineon Technologies AG and the Infineon Group, and discussing the audit reports with the auditor. In addition, the committee also examined the financial and investment budget for the 2017 fiscal year and deliberated on the borrowing limit. Furthermore, the committee considered the effectiveness of the internal control, internal audit, risk management and compliance management systems. The committee's members also received reports from the Compliance Officer on a regular basis as well as timely updates on significant legal disputes.

Other duties performed by the committee included specifying key areas to be examined by the external auditor, monitoring the auditor's independence, and considering the scope of non-audit-related services performed by the auditor.

The committee prepared the Supervisory Board's proposal to the Annual General Meeting regarding the election of the auditor and issued the contracts for the corresponding audit engagements. The relevant fee arrangements were also considered.

The committee (and the full Supervisory Board) gave consideration to the report drawn up by KPMG on the statutorily prescribed audit regarding compliance with the so-called EMIR Directive, which, among other things, imposes certain requirements on entities such as Infineon with regard to derivatives management.

Finally, the Supervisory Board also deliberated at length on the potential threat of cybercrime and the measures implemented by Infineon to combat it.

The auditor attended the meetings of the Investment, Finance and Audit Committee and reported in detail on its audit activities.

#### Strategy and Technology Committee

The Supervisory Board's Strategy and Technology Committee convened three times during the fiscal year under report. It was provided with in-depth reports on sales and marketing activities as well as on manufacturing strategy. In addition, the Committee considered the planned – and later aborted – acquisition of Wolfspeed (a business unit of the US semiconductor manufacturer Cree) and other M&A activities, including strategic investments in the venture capital sector.

Separate and Consolidated Financial Statements

KPMG AG Wirtschaftsprüfungsgesellschaft, Munich, audited the Separate Financial Statements of Infineon Technologies AG and the Consolidated Financial Statements as of 30 September 2017 as well as the Combined Management Report for Infineon Technologies AG and the Infineon Group, and issued unqualified audit opinions thereon. The Half-Year Financial Report was also subject to a review.

At the meeting of the Investment, Finance and Audit Committee held on 9 November 2017, intensive discussions were held with the auditor regarding the Separate Financial Statements, the Consolidated Financial Statements, the Combined Management Report, the proposed profit appropriation, and the auditor's findings. The Investment, Finance and Audit Committee resolved to propose to the Supervisory Board that the financial statements drawn up by the Management Board be approved and the proposed profit appropriation agreed to.

The Separate Financial Statements, the Consolidated Financial Statements, the Combined Management Report, the Management Board's proposal for the appropriation of unappropriated profit (all prepared by the Management Board) and KPMG's long-form audit reports were all made available to the Supervisory Board at the meeting held on 21 November 2017. At this meeting, the Chairman of the Investment, Finance and Audit Committee reported in depth on the corresponding recommendations of the Committee. In addition, all material issues relevant to the financial statements and the audit, including key audit matters, were discussed in detail with the auditor and examined by the Supervisory Board. The examination also covered the proposal to pay a dividend of €0.25 per entitled share.

The Supervisory Board concluded that it has no objections to the financial statements and the audits performed by the auditor. In its opinion, the Combined Management Report complies with legal requirements. Likewise, the Supervisory Board concurs with the assertions regarding Infineon's future development made therein. The Supervisory Board therefore concurred with the results of the audit and approved the Separate Financial Statements of Infineon Technologies AG and the Consolidated Financial Statements of the Infineon Group. The Separate Financial Statements were accordingly adopted. The Supervisory Board also approved the Management Board's proposal for the appropriation of unappropriated profit.

The Supervisory Board wishes to thank the Management Board and the entire staff of Infineon once again for their great commitment and outstanding achievements during the 2017 fiscal year.

Neubiberg, November 2017 On behalf of the Supervisory Board

Wolfgang Mayrhuber

Chairman of the Supervisory Board



# Combined Management Report

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This report combines the Group Management Report of the Infineon Group ("Infineon" or "Group") – comprising Infineon Technologies AG (hereafter also referred to as "the Company") and its consolidated subsidiaries – and the Management Report of Infineon Technologies AG.

The Combined Management Report contains forward-looking statements about the business, financial condition and earnings performance of the Infineon Group. These statements are based on assumptions and projections based on currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected. Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.

Effective 1 October 2016, a number of small product groups were allocated to other segments. The previous year's figures have been adjusted accordingly.



# Finances and strategy

# 2017 fiscal year

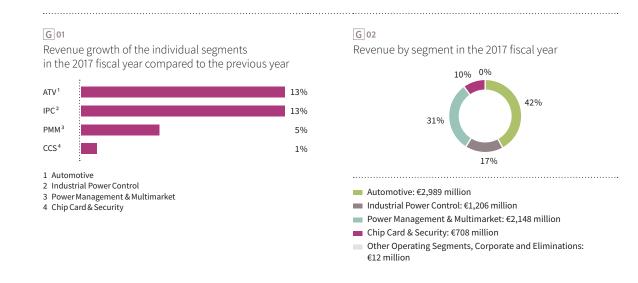
- Revenue up 9 percent within a favorable market environment; Segment Result Margin of 17.1 percent achieved
- > Good performance enables higher dividend

# Revenue growth better than original forecast; raised margin target over the cycle already achieved in the 2017 fiscal year

Infineon generated **revenue** of €7,063 million in the 2017 fiscal year, a 9 percent increase on the previous year's figure of €6,473 million. With this performance, Infineon surpassed the revenue growth rate of 6 percent, plus or minus 2 percentage points, forecast at the beginning of the fiscal year and was also within the raised target range of between 8 and 11 percent announced on 24 March 2017 (see the chapter "Outlook"). Revenue growth was primarily driven by strong demand for semiconductors used in automotive, industrial and power supply applications. Our top-selling Automotive segment contributed 56 percent, thus more than half of the total revenue growth of €590 million (see the chapter "The segments").



- **G** see graph 01
- **G** see graph 02
- P see page 38 ff.



2017 fiscal yea

**G** see graph 03

China has been Infineon's most important sales market for several years now and, with a figure of €1,735 million, accounted for 25 percent (2016: 24 percent) of Infineon's revenue during the fiscal year under report. Next in line for Infineon were Germany with revenue of €1,094 million and a 15 percent share (2016: 15 percent), the USA with €714 million and a 10 percent share (2016: 10 percent) and Japan with €463 million and a 7 percent share (2016: 6 percent).

The Segment Result for the 2017 fiscal year totaled €1,208 million, 23 percent up on the €982 million reported one year earlier. Our margin target of 17 percent on average over the cycle, which had been raised at the beginning of the fiscal year 2017, was achieved already in the year of its announcement, with the Segment Result Margin coming in at 17.1 percent (2016: 15.2 percent). The actual Segment Result Margin was therefore higher than the figure of 16 percent at the mid-point of the planned range for revenue growth as forecast at the beginning of the fiscal year and, moreover, in line with the increased outlook for the fiscal year of 17 percent at the mid-point of the planned range for revenue growth announced on 24 March 2017 (see the chapter "Outlook").

P see page 78

#### Improvement in key performance indicators

P see page 68

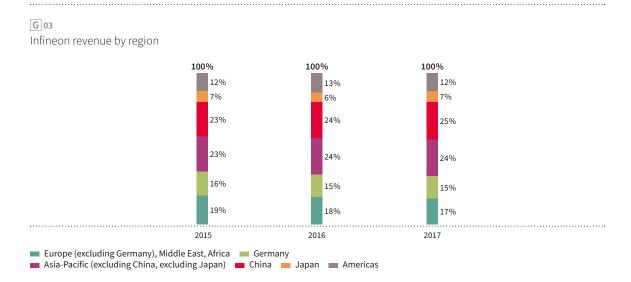
**Net income** rose to €790 million due to the positive Segment Result contibution driven by the revenue increase which was partially offset by higher income tax expense (see the chapter "Review of results of operations"). Compared to the previous year's figure of €743 million, net income improved by 6 percent.

P see page 71

Earnings per share for the 2017 fiscal year amounted to €0.70 (basic and diluted), 6 percent up on the €0.66 (basic and diluted) reported for in the previous year. Adjusted earnings per share (diluted) improved year-on-year from €0.76 to €0.85 (see the chapter "Review of results of operations" for details of the calculation of adjusted earnings per share).

P see page 60

Free cash flow from continuing operations (see the chapter "Internal Management System" for definition) totaled €594 million in the 2017 fiscal year, an increase of €104 million or 21 percent over the previous fiscal year's figure of €490 million. Net cash provided by operating activities of €1,728 million (2016: €1,313 million) exceeded additions to property, plant and equipment and intangible assets totaling €1,022 million (2016: €826 million) and disbursements to acquire 93 percent of the shares of MoTo Objekt Campeon GmbH & Co. KG ("MoTo"), the owner of the Campeon office complex and Infineon's headquarters in Neubiberg.





2017 fiscal yea

The **Return on Capital Employed (RoCE)** in the 2017 fiscal year amounted to 14.9 percent, compared to 15.0 percent one year earlier. With operating income from continuing operations after tax rising from €799 million to €847 million, the 0.1 percentage point decrease in RoCE is attributable to the higher capital employed figure, which increased from €5,334 million to €5,695 million year-on-year (for a definition of, and details relating to, the calculation of RoCE, see the chapters "Internal Management System" and "Review of financial condition").

P see page 60 and page 74

P see page 61

The gross cash position (see the chapter "Internal Management System" for definition) totaled €2,452 million as of 30 September 2017, an increase of 9 percent compared to the previous year's figure of €2,240 million. The free cash flow from continuing operations of €594 million described above exceeded the combined total of the dividend payment for the 2016 fiscal year (€248 million) and long-term debt repayments (€119 million).

P see page 61

The **net cash position** (see the chapter "Internal Management System" for definition) increased by 31 percent to stand at €618 million at the end of the 2017 fiscal year (30 September 2016: €471 million).

#### Planned to raise dividend by 14 percent

Our dividend policy is aimed firstly at enabling our shareholders to participate appropriately in the success of the business and secondly to at least keep the dividend at a constant level in times of flat or declining earnings.

**G** see graph 04

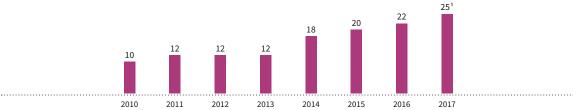
Based on the strong performance in the 2017 fiscal year, a proposal will be made to the Annual General Meeting (to be held on 22 February 2018) to pay a dividend of €0.25 per share, an increase of 3 cents or 14 percent.

#### Developments in the semiconductor industry

Semiconductor revenues worldwide totaled €353.964 billion in the 2017 fiscal year (source: World Semiconductor Trade Statistics). This corresponds to an increase of 19.6 percent compared to the revenue of €296.080 billion generated during the 2016 fiscal year. The high growth rate can mainly be attributed to the steep rise in prices within the memory products category. Revenue generated in this product category – comprising mainly DRAM and flash memory products – grew by 55.4 percent, and with a volume of €99.667 billion, accounted for around 28 percent of the entire semiconductor market. Infineon recorded 9.1 percent revenue growth during the same period.

The semiconductor market is highly fragmented. Only the two largest competitors had a market share in excess of 5 percent in the 2016 calendar year (source: market research company IHS Markit). Based on a total market size of US\$352.531 billion, Intel and Samsung took market shares of 15.6 percent and 11.5 percent respectively, with revenue amounting to US\$4.980 billion and US\$40.389 billion respectively. The market share of all other competitors was below 5 percent. Infineon finished in 11th place with revenue of US\$7.197 billion and a 2.0 percent market share.





1 Proposal to the Annual General Meeting to be held on 22 February 2018



Intel is market leader for processors, Samsung for memory. Infineon does not operate in either of these categories. Hence, neither of these companies competes directly with Infineon in these two product categories. Of the top 20 semiconductor manufacturers, the following compete with Infineon: Samsung (only in the field of chip card ICs, with revenue accounting for only approximately 1 percent of Samsung's revenue), Texas Instruments, Toshiba, NXP, STMicroelectronics, Renesas and ON Semiconductor.

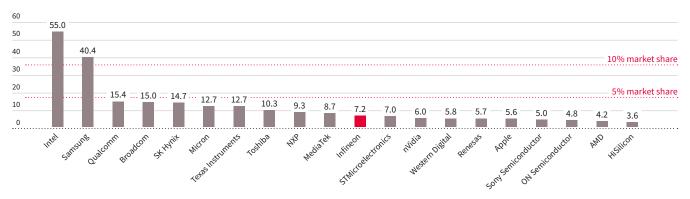
**G** see graph 05

The 20 largest companies account for 70.7 percent of global revenue. The remaining 29.3 percent is spread over more than 1,500 other semiconductor companies. These figures highlight the highly fragmented structure of the semiconductor sector. However, further consolidation can be expected within individual product categories. For example, the acquisition of Fairchild by ON Semiconductor on 19 September 2016 created a new number two in the power semiconductor segment behind Infineon.

**G** see graph 06

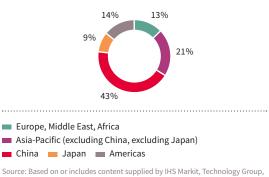
Looking at the regional distribution of semiconductor sales, China has been the dominant factor for many years. In the 2016 calendar year, 43 percent (2015: 42 percent) of all semiconductors were absorbed by that market. In China, contract manufacturers – so called Electronic Manufacturing Services (EMS) – play a special role. They assemble electronic products predominantly for Western customers. The business model plays a significant role for durable consumer goods on the one hand and information and telecommunications sector-related products such as servers, PCs, notebooks and cellular phones on the other. A large proportion of the semiconductors mounted in China are subsequently re-exported as part of a finished product.

© 05 Top 20 semiconductor manufacturers for 2016 calendar year Revenue in billion US\$



Source: Based on or includes content supplied by IHS Markit, Technology Group, "Competitive Landscaping Tool – Q3 Update", August 2017. Foundries and subcontractors are not included in this market research.







# Group strategy

Infineon's objective is sustainable profitable growth. This is why we focus on markets in which we can be successful with our core competencies in the long term and pursue the leading position in these markets. In an effort to always offer the best solutions on the market to our customers we achieve three things: We continuously increase the enterprise value for our shareholders, offer our employees a safe and attractive working environment and also help make life easier, safer and greener.

**G** see graph 07

Today Infineon addresses the two fastest growing segments of the semiconductor market: Until 2021 market researchers predict a compound annual growth rate of 8.2 percent for automotive semiconductors and 6.8 percent for industrial power semiconductors. Demand in these segments is driven by long-term, global megatrends.

#### Strategic fundamentals

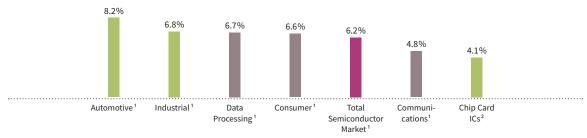
#### Global megatrends drive core business

According to the United Nations, the world's population will grow by 1 billion people to a total of 8.6 billion by 2030. At the same time fossil fuels are becoming scarcer and current concepts – for example, for traffic, industry and communications infrastructure – are reaching their limits. Microelectronics plays a key role in providing a constantly growing population with energy and a higher standard of living while minimizing the impact on the environment. The key is making "more from less".

#### Opportunities in the convergence of the real and digital worlds

Semiconductors are essential in tapping renewable energy sources. They reduce the power consumed by electric devices and enable systems that make transportation cleaner, safer and smarter. Furthermore, semiconductor technology is the backbone of modern communication and data technologies. Answers to the challenges of our time would be unthinkable without the use of semiconductors. And this becomes even more true as the real and digital worlds converge, generating new potentials. Digitalization increases the productivity of industrial manufacturing processes. This development, also referred to as the Industrial Internet, reaches far beyond automation. Thanks to digitalization, agriculture, for example, can achieve higher yields with more environmentally friendly methods. At the same time the digital transformation opens up new possibilities for consumers. The prerequisite for this is the protection of data exchange from abuse in order to ensure the acceptance of the ever-increasing degree of networking in our society. Infineon benefits from these trends because they stimulate long-term demand in our target markets.





<sup>1</sup> Source: Based on or includes content supplied by IHS Markit, Technology Group, "Worldwide Semiconductor Shipment Forecast", September 2017. 2 Source: ABI Research, "Secure Smart Card & Embedded Security IC Technologies", August 2017; microcontroller ICs

#### The three pillars of our strategy: Focus, technology leadership and system understanding

Not only does Infineon rely on the right growth drivers, it also has the expertise and the strategic concepts needed to benefit from these drivers. Our strategy is based on three pillars. First, we focus on those markets in which we can achieve a leading position: automotive, power supplies, industrial power electronics, radio-frequency technologies and security. Second, we establish the basis for these leading positions with manufacturing know-how as well as comprehensive expertise on technology, products and applications which we constantly expand both within existing as well as new application areas. The third pillar is our strategic approach "Product to System". Based on far-reaching system understanding we want to offer customers solutions that will make them more successful and will increase potential sales and profits for Infineon. Here we expect our knowledge to drive innovations that can change markets and clearly differentiate us from our competition in the long term.

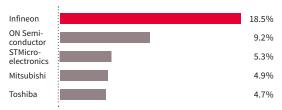
This concept can be clearly illustrated by a number of examples: Demands for the reduction of  $CO_2$  and  $NO_X$  emissions in the automotive industry promote the development of electric vehicles. At the same time, the desire for better road safety and more driving comfort is helping the breakthrough of radar-based assistance systems. Both of these developments result in higher demand for semiconductors per car. In industrial applications, our power semiconductors are making all kinds of power supplies more efficient and more compact: New materials such as silicon carbide (SiC) make it possible, for example, to design power inverters for photovoltaic systems that are significantly smaller than previous models. Furthermore, their lower weight allows for much easier installation in the field. Even though the value of the power semiconductor content increases, production costs for the overall system are reduced by more than 10 percent. Sensor technologies open up new application fields such as Augmented Reality in smartphones and intuitive operation of a large number of devices by gesture control. Security controllers ensure protection of data traffic in an increasingly connected world.

Infineon has continued to develop and expand its traditional core competencies in the area of power semiconductors, hardware-based security, radio-frequency technologies and embedded control and has added to these competencies expertise in adjacent fields such as sensor technologies. We utilize the know-how of the entire corporate network in each application area, including our leading manufacturing technology. Today we are the clear market leader in power semiconductors, the market leader in security solutions as well as the system leader in automotive.

#### Acquisitions add to organic growth

We supplement our organic growth with targeted acquisitions. These acquisitions have to meet three criteria: They must be strategically viable, financially reasonable and culturally fitting. An acquisition thus has to strengthen Infineon's market position according to our strategic orientation and has to be a viable addition to our range of expertise. The business acquired has to increase our profit, contribute to our margin target of an average of 17 percent throughout the cycle and must earn a return at least equal to the capital costs. And finally the corporate culture of a potential acquisition candidate must be a good fit with Infineon's culture, ideally contributing valuable elements to it.





Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Annual Market Share Report", August 2017.

**G** see graph 08



#### Success factors in strategy

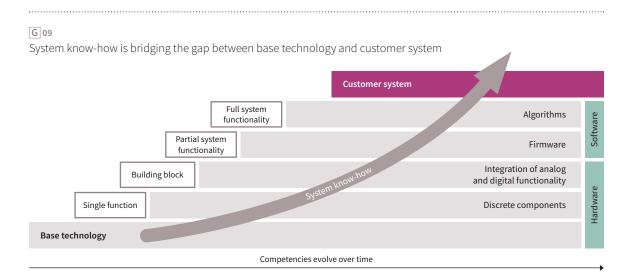
We have established a stable foundation in recent years by focusing on core competencies that are in higher demand today than ever in the face of global megatrends. Over the years we have built and systematically expanded the technical expertise needed to do so. And since good ideas do not become innovations until they have been successful in the market, we have also developed the appropriate concepts for turning our strategy into entrepreneurial success and value creation. At the center of all this is our strategic approach "Product to System", which we apply along our entire value chain, oriented towards the success of our customers. This approach is supported by additional elements: A strong innovation culture, continuous pursuit of technology leadership, well-developed quality consciousness, differentiated manufacturing and tailor-made go-to-market strategies fitting the various individual markets. This puts us in a position to offer our customers leading products as well as the highest possible quality and supply reliability. In doing so we achieve the objective of growing profitably and faster than the market.

#### The strategic approach "Product to System" defines our actions

As illustrated above, our strategic approach "Product to System" goes well beyond thinking in terms of technologies and products. We want to understand what markets demand and how they are changing. Only then will we be able to understand how we can change the markets ourselves. Thus we consider more than just the direct sales opportunities for our products and solutions: We also look at our customers' success factors and the development of end-markets. By doing so, we recognize at an early stage when the foundation of our business is changing. This is a prerequisite for timely reaction, guaranteeing sustainable differentiation in growth applications and increasing profit.

**G** see graph 09

In order for this to succeed, we have to understand the environment in which our customers' products are used, how they are embedded in larger systems, what other devices they interact with, what requirements they have to fulfill and what tasks they are intended to perform. And we also have to take into consideration which active and passive components they use, whether they use software and what capabilities our customers contribute to the value creation process. Equipped with this knowledge we can leverage our competencies even better: We can translate what is technologically possible into a commercially viable product, thus providing the greatest possible benefit to our customers. What we mean by this can be demonstrated using the three examples already mentioned: Sensor systems not only capture information about the surrounding environment, but also interpret and process the data they gather in order to initiate a particular action; digital control loops in power supplies enable higher energy efficiency at both high and low load levels; and security controllers are capable of distinguishing authorized access from unauthorized access. In addition to the hardware components involved, this also requires varying degrees of software support. Thus to a certain degree system understanding also means: Software understanding.





lets us develop better products.

Technology know-how has always been the foundation of our business model, whether in the form of discrete components, integrated solutions or mixed-signal components. Our broad portfolio ranges from single components all the way to solutions with hardware-related software. This enables us to provide targeted support to our customers while choosing from a variety of approaches. Some customers continue to differentiate themselves from their competitors by means of their own software and just purchase the necessary hardware from us. We go one step further with automotive microcontrollers and security controllers, which we supply with special firmware that supports the basic functionality of the hardware and cannot be modified. More extensive functions can then be implemented using additional program code. For example, in the 2017 fiscal year we launched the second generation of our digital motor control platform iMOTION™. It was developed for use in major home appliances and comes with a development kit that meets the priorities of our customers in this market: lower system costs, reduced development effort, shorter development times and high reliability. iMOTION™ already comes with all algorithms required to control the electric motor. Only a small number of application-specific parameters need to be defined in order to complete programming. Since we think in terms of systems, we can support all of these different approaches. It's not always the most sophisticated solution that provides the biggest value added to the customer: Standard components may also be just the right fit. Nevertheless, system understanding creates a competitive advantage because it gives us the ability to provide more thorough advice, and because this knowledge

The same logic applies to our strategic minority investment in the British company XMOS Limited (Bristol). Already in spring, we presented a joint solution at the Mobile World Congress in Barcelona (Spain). The interaction of radar sensors and silicon microphones from Infineon with an audio processor and speech recognition algorithms from XMOS enables the recognition of individual users even in large groups, thus supporting reliable voice control. Our investment will strengthen the partnership with XMOS Limited and will help us develop an even better understanding of the interdependencies between hardware and algorithms. This puts us in an excellent position to participate in the future growth of voice-controlled devices. Going forward, the interaction between human beings and machines will be less keyboard-centric and will rely on more natural means of communication instead – especially on voice, gesture and facial expressions. Voice control will thus become a key success factor in the Internet of Things (IoT).

The strategic "Product to System" approach also plays an essential role in the development and introduction of new technologies, for example, with the new semiconductor materials silicon carbide (SiC) and gallium nitride (GaN). These components are typically more expensive than silicon-based products, but thanks to new system architectures they also open the door to many new dimensions of benefit for the customer, for example, a smaller form factor, higher efficiency and lower system costs. The realization of these benefits implies higher research and development efforts on the part of our customers. Therefore, we support the introduction of these new technologies in two ways: On the one hand, we work closely together with our highly innovative customers while on the other hand providing less technology-oriented customers with solutions that are easy to implement.

#### Technology leadership means added value for customers

Customers choose Infineon because we stand for competitive cutting edge technology in terms of the highest possible quality and reliability. Our engineers anticipate many challenges even before our customers are affected by them. We meet the highest quality requirements of the automotive industry, achieve the highest efficiency in power switching and deliver solutions for the most challenging security projects in the world. We are also capable of applying this specific expertise throughout the entire corporate network. As an example, our barometric pressure sensors, which make indoor navigation possible for mobile devices, are based on the same technology as those used in cars for determining the optimum gasoline-air mixture. And beyond payment cards and government IDs, our expertise in security is in higher demand than ever in the era of the Internet of Things: In this area customers concentrate on optimizing the interaction of networked devices and prefer to purchase the feature "Security" as a solution that is easy to implement. Infineon recognized this trend at an early stage and now offers the corresponding controllers and software as well as the comprehensive know-how of the Infineon Security Partner Network. The network partners develop security solutions custom-tailored to meet the needs of individual industry sectors and markets. The service range covers the entire value chain, from consulting and design all the way to system integration and service management.



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Furthermore, we systematically expand our abilities, for example, whenever the requirements of our markets change, or when we see long-term growth potential in a new business segment. Thus, as the market leader, we began researching new materials for power semiconductors at an early stage. SiC and GaN are particularly well-suited for use in the field of power electronics. Going forward, we will also strengthen our expertise in power control and expand our product portfolio. As the number one in MOSFETs and IGBTs we consider this an adjacent area with interesting opportunities for further growth. Then again, in sensor technologies we intentionally moved into new territory some time ago, fully aware of the fact that detection of environmental data would become increasingly important in our target markets. Today we have a comprehensive portfolio of sensors for a wide range of systems in automotive applications, for mobile devices, consumer electronics and the Internet of Things. Our success in silicon microphones illustrates the flexibility of our approach and how we adapt to changing market requirements: We have increased our share in this market over the last ten years to a current 33.5 percent with leading MEMS technology. Then, during the previous fiscal year, we started offering a microphone in our own package and also took a first step towards building software know-how with our recent strategic minority investment in XMOS.

#### Innovation drives differentiation

Innovation is one of the most fundamental success factors in the semiconductor industry and is for us an important basis for differentiating Infineon from competition. Infineon has shown time and again that our technological and product innovation lets us grow faster than the market and increase profitability. But challenges are growing as well: Competition is intensifying. Competitive coverage of the application areas in our markets calls for a wider and wider technology portfolio. And development efforts are increasing disproportionally as technologies gradually approach physical barriers. This fact underlines the significance of economies of scale and the connection between technology leadership and size. Previous concepts for success are too shortsighted under these conditions and have to be either expanded or rethought.

This is why innovation and system thinking ideally complement one another. We think about what the key factors are and how we can combine several innovative, sometimes at first sight minimal steps to form a larger whole that will in turn provide an additional and substantial benefit for the customer. Thus today our claim to innovation covers all areas of our company: logistics, operations, technology, products, system solutions and partnership with the customer. Depending on particular market demands we focus on different aspects. Several units within the Company act like start-ups, while others use a comprehensive approach to leverage new areas of differentiation. Of course in doing so we implement the entire spectrum of possibilities and expertise that Infineon has to offer. This is all driven by a well-developed culture of collaboration which is one of our permanent differentiating features. For example, during the 2017 fiscal year we generated first revenues with our CoolSiC™ MOSFET. Its market launch is the result of many years of research and development activities that are now beginning to pay off. Manufacturers of PV inverters are among the first customers. Furthermore, CoolSiC™ modules will soon be put into use in European fast charging stations for electric vehicles and 15 automobile manufacturers and automotive component manufacturers are also evaluating the product for future vehicle platforms. This makes SiC technology an ideal example for the strategic "Product to System" approach: By transitioning to SiC we are creating higher value for the customer and for Infineon. The system costs for production of PV inverters go down, smaller and lighter devices are easier to install and the semiconductor content value increases significantly. This technology strengthens our position in several end-markets at the same time.



Strategic advantages through in-house manufacturing

All our actions are aimed at creating value for the customer and at opening up opportunities for differentiation to us. This also applies to manufacturing. We manufacture in-house provided we can thereby differentiate ourselves from the competition in the market. On the other hand, when it comes to standard technologies, usually in the case of highly-integrated products such as microcontrollers and chip card ICs, we primarily work with contract manufacturers. We thereby utilize our invested capital in the most efficient way possible and optimize our investments in research and development.

In many application areas, for example, in power electronics and sensor technologies, our manufacturing methods and our process expertise give us a strategic advantage because we can offer components that can only be produced using leading-edge manufacturing technologies. Several years ago we were the first company in the world to develop highly-integrated circuits for the 77 gigahertz frequency range based on innovative silicon germanium technology. This cuts the cost of radar systems which as a result are used more widely in vehicles outside of the premium segment, making street traffic safer.

In addition to innovation, delivery reliability, quality and cost reduction are essential factors in the orientation of our manufacturing landscape. Innovation activities with regard to manufacturing processes are centered in Europe. Our Asian sites focus on efficiency and will support further growth. As an example, we successfully launched an additional production module in Kulim (Malaysia) one year ago. This helps us ensure our delivery reliability, particularly important to our customers in the automotive industry. This means we are well prepared for further expansion in the area of electro-mobility, also associated with increased demand for power semiconductors.

Another milestone in terms of manufacturing technologies is the introduction of a larger wafer diameter for power semiconductor manufacturing. The use of 300-millimeter thin wafer technology provides significant advantages in productivity and reduces use of capital. By the end of the 2017 calendar year we will equip up to 30 percent of the cleanroom space available in Dresden (Germany) with tools. We expect the productivity advantage will begin to take effect then, and the costs per chip in 300-millimeter manufacturing will drop below the level of our 200-millimeter sites. We benefit from the lower investments per chip already today.

#### Flexible go-to-market strategies accommodate rapidly changing markets

Going forward we will address more customers with more flexibility and innovative go-to-market strategies. Historically, Infineon has grown through close collaboration with key customers, with whom we have successfully defined products that enabled us to penetrate the broad market thereafter. We reach many of our smaller customers through distributors. We will increase our leverage of the enormous potential of the distribution channel with standardized but flexible products for the mass market. Here we have made good progress by emphasizing short-term delivery reliability, continuous and pragmatic adjustment of the product portfolio and close partnership with distributors.

Digitalization and the Internet of Things will create new business models. From the thermostat all the way to the car, today more and more devices are connected with the internet and as a result offer new functionality. The manufacturers usually concentrate on making these devices "smart" with the best possible sensing and data processing capability. They are neither able nor interested in dealing with the underlying semiconductor technologies. We want to make our products and solutions more easily available to these vendors, for example, through optimized product bundles and support in the form of reference designs. Here in particular our system understanding makes the difference. At the same time we are engaging in networks consisting of distributors, development service providers and manufacturing service providers. These networks enable smaller companies and start-ups to jointly develop and manufacture electronics for new functions and new devices and thus make the Internet of Things a reality. This broad sales strategy lets us maximize revenues with existing technologies while at the same time increasing the yield of our investments in research and development.



#### **Digital transformation**

Digitalization is underway and is changing the way we develop, manufacture and interact with markets. Today we are already successfully adopting the concept of the Industrial Internet ("Industry 4.0"): Automation is linked to the use of big-data methods in operations. The computer evaluates data on over 1,000 manufacturing steps to detect atypical deviations and point out possible causes. This will also help us meet the high quality requirements demanded by the automotive industry in the future as well, requirements which will become ever more stringent with each step towards autonomous driving and the associated necessary system reliability. New methods will not only be applied in manufacturing but also in research and development, planning, logistics and in the way we interact with customers. For example, we want to accelerate learning and knowledge building in development, where we already make very extensive use of computer-based methods. This will help us keep our technological lead in spite of growing challenges and will let us successfully master the complexity involved in thinking in terms of systems.

Digitalization is also becoming increasingly important for the products, solutions and services that we offer to our customers. Ultimately it will change the way humans, machines and computers interact. Speech, gestures and facial expressions are becoming more and more important. What is referred to as "Deep Machine Learning" and neural networks are an essential success factor and call for new competencies and methods. We have already been successful in a number of pilot projects in this context and will further develop our strategy in this direction over the upcoming years. But not only will technology change, the way in which we develop solutions across the entire organization will evolve as well. This requires flexible procedures and organizational structures. Here the continuing evolution of our culture and the development of corresponding competencies over the last few years are paying off. Today teams from various organizational units are already working together, while they can take over or delegate responsibilities independently of traditional domains – always keeping the higher-level objective in mind.

#### Financial targets underline our claim to grow

Today Infineon is excellently positioned. We are addressing the fastest growing market segments and benefit from long-term megatrends. Our investments in recent years have yielded a solid foundation for the realization of economies of scale and scope and for increasing our profitability. As the clear number one in power semiconductors, system leader in automotive and leader in security solutions we realize economies of scale and can invest in retaining and expanding our technology leadership.

Our strategy is based on sustainable, profitable growth, reflected in the ambitious targets we have set for ourselves. They emphasize on the one hand the high level of expectations we place on ourselves, and on the other hand ensure that we achieve the necessary balance between growth in sales, profitability and investment volume.

#### Target 1: 8 percent average annual growth in revenue

Infineon's current business has organically grown at an average rate of approximately 9 percent annually since the Company was established as an independent corporation in fiscal year 1999. We hold leading positions in our core markets and have systematically entered adjacent markets in the past. Our four segments are positioned to capitalize on the megatrends mentioned earlier, which are driving a steady demand momentum for our products. We therefore expect to be able to continue growing in the future at a pace very close to the historical rate. A detailed description of the individual growth drivers follows in the next chapter. Here our strategic approach "Product to System" helps us develop better solutions with our broad technology and product expertise and thus to create significant added value for our customers who are willing to pay more for solutions that are worth more. Furthermore, we are using tailor-made go-to-market strategies to broaden our customer base and generate more business. In doing so we want to continue to grow at an average of 8 percent per year. In the 2017 fiscal year we grew by 9 percent.

#### Target 2: 17 percent Segment Result through the cycle

Growth is only one prerequisite for sustainable success. Another criterion is profitability. Here the margin achieved by our products is an indicator for the value our products create for the customer. When we work profitably on a sustainable basis, it means that we steer our developments to the point where they provide the highest benefit to our customers. Working profitably means using innovative strength effectively by meeting the demand of the customer and the markets. In addition, we want to continue our development and sales achievements at unabated speed even in difficult market phases. We want to achieve an average Segment Result Margin of 17 percent of sales through the cycle. In order to achieve this goal on a sustainable basis, we are relying among other things on economies of scale as well as on cost advantages from the further ramp and utilization of our 300-millimeter site in Dresden (Germany). We also leverage economies of scale in research and development and sales through leading positions in our target markets. And technology leadership and the strategic approach "Product to System" enable us to maintain a higher degree of differentiation. In the 2017 fiscal year we achieved a Segment Result Margin of 17.1 percent.

#### Target 3: Investments amounting to 13 percent of revenue

When expanding our manufacturing capacities we only invest in our own manufacturing facilities when it makes a fundamental contribution to the differentiation of our products. This is true in particular of power semiconductors, radio-frequency components and MEMS-based sensors. When this is not the case, we outsource an increasing amount of our wafer processing and our package assembly to manufacturing partners.

Up to now our capital intensity has been characterized by existing 200-millimeter technologies. However, compared with 200-millimeter manufacturing, the new 300-millimeter thin wafer technology requires less investment relative to the capacity provided. This reduces the amount of investment in manufacturing capacities for power semiconductors that is necessary in order to achieve growth targets.

For products manufactured using standard CMOS technologies with structures of 65 nanometers or less we work together with contract manufacturers, developing the necessary technology modifications together with them. The essential differentiation of these products lies in the design and less so in the process technology, which is why we no longer manufacture them in our own facilities, thereby eliminating the investments in frontend manufacturing and development of base technologies which would otherwise be necessary.

We will also continue to expand our partnerships with contract manufacturers in non-differentiating areas of backend manufacturing, i.e. package assembly, in particular for standard packages. This will mean a corresponding reduction in the amount of investment as well.

And we also increase output by continuously increasing the productivity of all our manufacturing processes. Taken together, all these strategies work towards achieving the target of investing an average of approximately 13 percent of revenue over the cycle. This includes approximately 2 percent of capitalized development costs. Our investment volume is defined so that it will help us realize our target of an average growth in revenue of 8 percent annually. Depending on the market environment, in individual years the actual level of investment may differ from this target, and particularly in years of above average revenue growth exceed the target. For example in the fiscal year just ended, in light of strong demand the investment ratio amounted to 14 percent thus exceeding the defined target.

### Capital structure targets demonstrate our reliability

It is important to our customers that Infineon remains a dependable partner that will also be able to supply reliably for many years to come. As an employer, we also want to give this kind of long-term reliability to our employees, even well beyond their active working lives in the form of retirement benefits. As a result we give a high priority to solid creditworthiness. This is reflected by our conservative capital structure targets.

Our gross cash target is €1 billion plus 10 to 20 percent of revenue. The fixed basic amount of €1 billion provides a solid liquidity reserve for contingent liabilities and retirement fund liabilities which are independent of revenue. Furthermore, 10 to 20 percent of revenue means we always have access to enough cash to be able to finance the operating business during all phases of the business cycle.

The upper limit on our gross financial debt is twice Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA). Our moderate debt level and the well distributed maturity profile reaching until 2028 allow us to reliably service our debt, independent of the respective capital markets environment.

The rating agency S&P Global Ratings (S&P) has evaluated Infineon's creditworthiness as "BBB" (outlook "stable"). At present this gives Infineon the best S&P rating of any European semiconductor manufacturer.

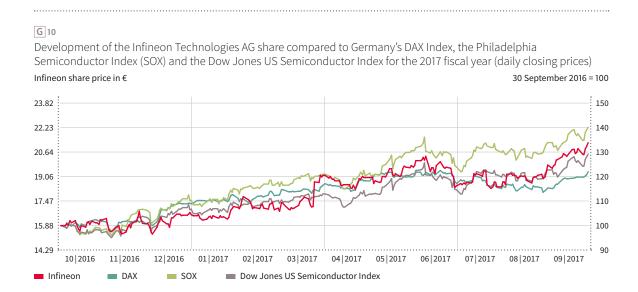
#### Sustainable value creation for our shareholders

We are convinced that organic growth in the medium to long term creates the highest value. A good indicator here is the spread between the Return on Capital Employed (RoCE) and the Weighted Average Cost of Capital (WACC). Excluding effects related to acquisitions, our RoCE corresponds to approximately twice the amount of the WACC when our financial targets are achieved. We intend to continue to achieve this kind of return on every euro we invest in organic growth and in doing so to continuously increase our enterprise value.

Our strategy has paid off: Infineon continues its path of sustainable, profitable growth. Our operating profitability and our sound capital structure give us the financial flexibility to invest in future growth. This continuous value creation has been manifested in past years in constantly increasing earnings per share as well as in the appreciation of our company in the capital market.

**G** see graph 10

Our shareholders benefit from this positive performance. We also pursue a dividend policy aimed at letting shareholders adequately participate in Infineon's economic development and at paying out at least a constant dividend even in periods of slower growth.





# Growth drivers

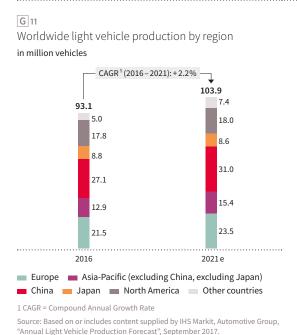
In the previous chapters we have described Infineon's strategy in detail. One of its key elements is a focus on markets in which we can be successful in the long term. In the following we will outline the most important growth drivers for our business, grouped according to four higher-level trends: individual mobility, efficient power management, sensing and data transmission as well as security.

#### Individual mobility

Global population growth as well as increasing industrialization drive demand for all means of mass transportation like planes and trains but also privately owned vehicles like cars and e-bikes. Cars are a symbol for prosperity and the key to individual mobility. This is particularly evident in newly industrializing countries: The growth of the middle classes in India and China drives – among other things – rising demand for automobiles. An average annual growth rate of 2.2 percent is expected for worldwide automobile production for the years 2016 to 2021 (source: IHS Markit).

**G** see graph 11

Infineon benefits from this development in two ways: From more units as well as from the increasing number of electronic applications in the vehicle itself. Approximately 90 percent of the innovations are based on electronics by now. According to forecasts by market experts, this rate will remain unchanged in the years to come. Overall, a constant increase in electronic equipment in vehicles can be observed across all regions. Innovative solutions for safety and comfort functions typically first penetrate premium-class vehicles, after which they are then gradually introduced in mid-range and compact classes, increasing the semiconductor value per vehicle.





Growth drivers

#### Advanced driver assistance systems and automated driving

"Vision Zero" is one of the most ambitious objectives of the automotive industry: Vehicles are to become so safe that serious or even fatal traffic accidents no longer occur; today approximately 90 percent of such accidents are attributable to human error. Safety systems can prevent such errors or at least limit their consequences.

In spite of the constantly increasing number of vehicles on the road, the number of traffic fatalities in developed nations has dropped over the course of several years. Further progress towards "Vision Zero" requires more safety systems. Active safety systems constitute an especially large growth market. By directly intervening in driving actions, these systems can either completely prevent accidents or significantly reduce their consequences. Examples here are pedestrian detection, adaptive cruise control and blind spot detection. In the meantime these functions can be found not only in the luxury class, but also increasingly in medium-class vehicles.

Step by step active safety systems are enhanced to become driver assistance systems. By providing the driver with extensive support while driving they enable higher comfort and increase road safety. For example, they assist in critical situations and help correct driving errors when necessary, for example, by initiating an emergency stop. Systems for partial and fully automated driving consist essentially of sensors (such as radar, interior or exterior cameras), a central high-performance computer for interpretation of the sensor data (the intelligence of the system, so to speak) and the determination of the driving strategy, and lastly of actuators (steering, braking, engine control and transmission). As a leading provider of system solutions Infineon has an extensive product portfolio for assistance systems and automated driving.

The microcontrollers of our AURIX™ family ensure the reliability of the systems. On the actuator level, AURIX™ is in charge of local real-time computing and sends out the commands. Furthermore, it has another key role as safety anchor in that it safeguards the components not qualified according to automotive industry standards.

Actuators are also safety-critical applications. One of the most important requirements for partially and fully automated driving is that the system continues to work reliably even in case of a defect. In order to achieve this, Infineon offers ISO 26262-certified components for these applications with redundancy in case of failure: Safety-critical components and subsystems have to be highly available, i.e. protected against failure. This is why such sensors, microcontrollers and power semiconductors are deployed redundantly, increasing the level of demand for semiconductors.

Our components strongly contribute to supporting vehicle drivers and bringing us closer to autonomous driving. And the connection to the internet makes it possible to equip vehicles with more and more functions and services. Once again, semiconductors play an important role.

#### Networking, data and IT security

The continuously rising degree of interconnection between vehicles opens up opportunities for many new services, but also increases the danger of unauthorized access to systems by a third party. This means secure data exchange among the various on-board systems as well as with other vehicles and the infrastructure has to be maintained. Vehicle and personal safety on the one hand and data and information security on the other hand can no longer be provided independently of one another. The vehicle is becoming a "connected computer on wheels" and part of the Internet of Things. The need for data and IT security in the vehicle continues to grow. Infineon is ideally positioned to benefit from this trend, with decades of experience in this area in the Chip Card & Security segment.



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#### **Emission reduction**

**G** see graph 12

The automotive industry strives to continuously reduce emissions. These efforts are partly required by legal regulations: Thus, for example, a new European Commission rule requires the reduction of average fleet emissions to 95 grams CO<sub>2</sub> per kilometer by the year 2021. More realistic exhaust gas testing procedures like the WLTP (Worldwide Harmonized Light-Duty Vehicles Test Procedure) cycle effective from September 2017 imply tighter CO<sub>2</sub> reduction rules, which increase the demand for semiconductors. Furthermore, today customers increasingly make purchase decisions while fully aware of the fact that reduced fuel consumption saves money, minimizes impact on health and the environment and thus contributes to improving the quality of life, especially in metropolitan areas. Optimization of the internal combustion engine alone will no longer be enough in order to meet legal requirements, achieve defined objectives and service customer demands for sustainable mobility. Above and beyond this, the efficiency of electric power consumption within the vehicle will have to be improved and hydraulic or mechanical solutions will have to be replaced with more efficient electrical and therefore semiconductor-based systems.

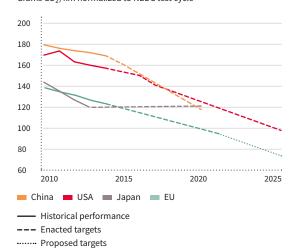
In addition to  $CO_2$ , hazardous nitrous oxides, also referred to as  $NO_X$ , are catching more and more attention. They are a result of the combustion of fossil fuels and, in addition to a variety of other factors, lead to an increased particle pollution. Diesel engines are responsible for the majority of  $NO_X$  emissions in cities, which is why the idea of prohibiting older diesel-powered vehicles in urban areas is repeatedly being considered. The risk of not being able to drive into the protected zones at all or only under certain conditions may well influence the buying decisions of many customers and will represent a competitive disadvantage for the diesel engine compared to other drive types in the mid- to long-term.

#### **Electro-mobility**

In order to reduce the fleet average to the required target value many vehicle manufacturers add hybrid and electric vehicles to their product portfolio. These are characterized by significantly higher semiconductor content than conventional vehicle models. Today's solutions convert the battery's direct current into the alternating current required by the electric drive. Infineon offers a wide variety of power semiconductor components for these various systems. While a car with a conventional internal combustion engine contains an average semiconductor value of US\$355, the value contained in an average hybrid, plug-in hybrid or electric vehicle is approximately US\$695. Here approximately three quarters of the incremental semiconductor content is accounted for by power semiconductors. They are the decisive factor in the high power electric drives and are also the key to cutting costs.

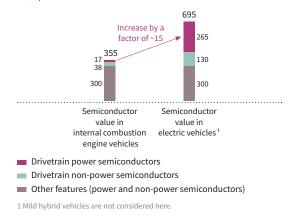
**G** see graph 13





#### G 13

Transition from internal combustion engine vehicles to electric vehicles increases demand for power semiconductors in the drivetrain by a factor of ~15 in US\$





Growth drivers

In addition to vehicles with an electric drivetrain, so-called mild hybrid vehicles based on 48-volt technology also help reduce emissions. More and more mechanical features are being operated electrically, thus testing the limits of the 12-volt electrical system. An additional 48-volt onboard system is used to supply high-power systems such as electric turbocharger, electric power steering and anti-roll bar. Market researchers expect an additional power semiconductor content of around US\$75 required for power control and for the connection of the two onboard systems. 48-volt technology is the entry level of the hybrid world. While the additional power semiconductor content may be lower compared to vehicles with an electric drivetrain, units are far higher and are expected to reach 15 million vehicles by 2025.

Going forward, innovative system solutions and in particular the use of silicon carbide-based components have an enormous potential when it comes to making electric driving more affordable. On-board chargers and main inverter become more compact, lighter and efficient with silicon carbide, extending the range of the vehicle.

The need for an appropriate charging infrastructure grows as electric vehicles become more widely adopted. A well-developed network of charging stations is another incentive for purchasing electric vehicles. In order to raise the level of electro-mobility acceptance, China has begun operation of charging stations along the country's eight most important highways, including the important connection between Beijing and Shanghai. By 2020 as many as 10,000 charging stations with 120,000 charging points will be in operation, with a corresponding investment volume of approximately US\$770 million. 202 cities will benefit from this infrastructure which covers 36,000 kilometers of highway. The charging stations are rated at up to 100 kilowatts and each one requires power semiconductors worth from US\$200 to US\$300. The network of publicly accessible charging stations can be expected to grow in other countries in the years to come as well. A consortium of German OEMs has recently started a project targeting the creation of 1,000 ultra-high-power charging stations with 350 kilowatts at 400 sites in Europe by 2020. Infineon is supplying SiC based power modules for the project. In addition to dedicated electric service stations, it is also possible to integrate charging stations in street lights.

### Energy efficiency

#### Renewable energy

For both environmental and economic reasons it is not possible to meet the increasing need for electric power using fossil fuels to the same extent as in the past. The Paris Climate Accord, which took effect in November 2016, is the first agreement of its kind to be binding under international law. It obligates countries participating in the World Climate Conference to limit global warming to a maximum of two degrees Celsius. Furthermore, greenhouse gas neutrality is to be achieved in the second half of the 21st century. And even if the new US administration's position regarding the Accord has yet to be finalized, the fight against climate change is still receiving broad political support. Thus, for example, the mayors of many major US cities and the governors of several US states have asserted their commitment to climate protection. Furthermore China and the state of California even entered into a bilateral agreement on climate protection in June 2017.

Decarbonizing through the use of renewable energy sources is the key to a sustainable supply of energy. Infineon benefits from the rise in construction of wind farms and photovoltaic systems. For every gigawatt of power generated these systems require many times more power semiconductors than the amount found in conventional power plants. In contrast to coal, gas or nuclear power plants, wind and photovoltaic power plants do not have turbines whose steady operation generates a constant 50 hertz alternating current allowing energy to be fed directly into the power grid. Power electronic systems are required to perform the necessary conversion.

Wind: We expect steady growth in the wind energy sector in the mid- to long-term. For each megawatt generated, wind parks require approximately 30 times more semiconductor content than conventional coal-fired power plants. China and the USA are promoting wind energy. Furthermore, the refurbishment of older, lower-performing wind power turbines with modern, high-performance wind turbines, referred to as "repowering", will continue for some time. Stronger generators are also being used in initial installations, driving higher demand for semiconductors for each wind power turbine. This development is especially evident in China, where we have been collaborating with the Chinese wind turbine manufacturer Goldwind since 2011. While in the past primarily turbines generating up to 1.5 megawatts were installed, today an increasing majority of turbine generators producing 2 to 3 megawatts is being used.



Growth drivers

Photovoltaics: The market researcher IHS Markit expects an average annual growth rate of 9.0 percent for IGBT modules for solar energy from 2016 until 2021. For several years now we have been observing a structural change resulting from the gradual migration of the business from Europe to Asia and the USA. Infineon enjoys a very broad international presence and has been partnering for years with the world's leading manufacturers of photovoltaic inverters. Among other things, we benefit from the growth of Chinese inverter manufacturers, both in terms of the expansion of photovoltaics in China itself and from the export of inverters to other regions. Furthermore, we are working together closely with leading European manufacturers who are also very successful in the USA. Efficient conversion and low system costs help cut power generation costs in photovoltaic systems while helping reach grid parity in comparison to conventionally generated power. This makes it possible to pursue further expansion while eliminating the need for subsidies. PV inverters are among the first systems to use power semiconductors based on silicon carbide. The transition to silicon carbide reduces system costs and installation effort, while the value of the semiconductors contained in the product increases significantly.

#### **Traction systems**

One of the key topics of the 21st century is sustainable and optimally connected mobility within urban metropolitan areas as well as mobility between cities. Today reliable and fast public transportation is more important than ever for the quality of life and competitiveness of many regions and cities around the world. Our components are used both in local public transportation trains, subway trains and trams as well as in high-speed trains.

China is one of the largest railway vehicle markets in the world. On the Beijing – Shanghai line the first high-speed train went into service in the summer of 2017, travelling at speeds of up to 350 kilometers per hour. The train uses IGBT modules from Infineon. Overland trains and urban rail systems also play a major role in China. We also expect a more vibrant market for traction systems in the rest of Asia. Here industrialization is leading to rising demand in particular for urban and regional rail systems. Further growth markets are India and the USA. Our customers are the world's largest manufacturers in the traction sector, including Bombardier Transportation, China's CRRC and Siemens.

#### **Automation**

Industrial motors are at the heart of a large number of systems, for example, cranes, conveyor belts and robots. They are used wherever objects need to be moved or transported. Electric motors are also used in refrigeration pumps and air conditioning and the simple production of compressed air. The strongest industrial electric drives are found in sluices, cement mills, pumps in municipal waterworks, in air compressors used in the production of technical gases and in compressors for natural gas pipelines. Electric motors account for 28 percent of the global electric power consumption. This constitutes a substantial lever when it comes to savings resulting from improvements in the degree of efficiency. One possibility to reduce the energy consumed by an electric motor is to use an electronic control system to regulate speed, i.e. adapting performance to suit current needs. The market penetration of speed-regulating motor controls can thus be expected to increase. Modern manufacturing facilities in which constant adjustment of rotation speed is necessary are not even possible without regulated electric motors. The realization of a speed-controlled motor unit requires a large number of the power semiconductors we provide to the market. Their number and value depend on the performance class of the motor. The next level of automation will be achieved with the Industrial Internet, which will give rise to a new investment cycle.

#### **Brushless DC motors**

One important model type of electric drives is referred to as the brushless direct current motor (BLDC motor). In BLDC motors commutation is electronic; depending on the rotor position, rotor rotation speed and torque. Rotor position and rotation speed can, for example, be detected using sensors (e.g. magnetic field sensors). The windings that generate the torque on the rotor are controlled via power semiconductors based on this position information. The electronic commutation avoids losses in BLDC motors, in contrast to motors with brush-based commutation. Because of their high energy efficiency and their low weight to power ratio, brushless direct current motors are frequently used among other things in battery-operated systems.



Growth drivers

**Power tools:** Millions of households worldwide rely on cordless power tools when it comes to making repairs. The end user's purchase decision is based on factors such as price, ruggedness, ease of use and length of battery time. Furthermore, diagnostic and safety features create trust in quality and operational safety. All these properties are highly dependent on the semiconductor solutions used.

Multicopters: Multicopters represent a relatively new application area with very large growth potential. The popularity of these remote-controlled aircraft has long grown beyond the ranks of hobby pilots, finding increasing utilization in commercial applications. Initial tests with delivery drones have already been conducted, focusing on use not only for parcel delivery but also for time-critical transportation of medication. In agriculture multicopters are already being used to monitor farm land. Multicopters require a large number of semiconductors for controlling their direct current motors, from microcontrollers to sensors, drivers and MOSFET power transistors, all the way to radio-frequency components for navigation, collision avoidance and communication. Additional power semiconductors are required for the charging stations.

#### Major home appliances

More and more manufacturers are switching to controlled motors in order to increase the efficiency of their products, whether because of stricter efficiency regulations or to be able to offer the consumer more efficient devices with lower noise emissions and longer service lives. Applications in which a motor could only be switched on or off in the past are now making way for systems in which motor controls ensure load-driven speed control. Examples here are washing machine and dishwasher motors, refrigerator compressors and air conditioner fans. The underlying principle is simple: In order for a device to function efficiently, sensors constantly measure data, e.g. the temperature, air humidity and motor rotation speed of a refrigerator. A microcontroller then uses this data to calculate the optimum rotation speed. Power semiconductors amplify the control signals from the microcontroller and form the interface to the motor.

#### **Power supplies**

Power supplies for electric equipment essentially consist of two stages. First the power unit converts the alternating current (AC) from the grid into direct current (DC), referred to as AC-DC conversion. In a second step this direct current is precisely converted directly at the point of load to suit the respective requirements, for example, for the processor of a server. This second step is referred to as DC-DC conversion. Both stages require power semiconductors.

The transition to controlled motors allows for more efficient home appliances such as air conditioning systems



see image 01



AC-DC conversion: Growth in the power supply sector depends on the performance and even more so on the unit growth of the devices. In addition to smartphones, for several years the highest unit growth has been found in the area of computer servers, a situation not expected to change in the foreseeable future. This is a result of the installation and expansion of data centers and cloud solutions for storing data of all types in the internet. The high demand here also means corresponding demand for the power semiconductors used in the associated power supplies. Demand for computing power and storage capacity is currently being driven by social networks; going forward the primary driver will be the Internet of Things and the Industrial Internet. Furthermore, we expect growth opportunities in business with compact chargers for tablets and lightweight notebooks (also called portables). However, we do not expect growth associated with PCs and notebook computers in the upcoming years.

**DC-DC conversion:** In the field of DC-DC conversion, intelligent point-of-load power management is becoming increasingly important. Servers, PCs and communication devices are supplied with higher voltages, which are then stepped down to the voltages needed directly at the processor. This is more practical, since as a rule a large number of different voltages is needed, while on the other hand direct supply with a lower voltage and high performance is technically not possible. The performance requirements of a processor range from a just few watts to over 100 watts. An additional growth driver is the digitalization of the control loop. The requirements regarding dynamic, efficiency levels and standby consumption are continuously growing. Analog control loops are increasingly meeting their limitations and are being replaced with digital systems.

### Sensing and data transmission

#### **Mobile communications**

Cellular infrastructure: Radio-frequency (RF) power components form the foundation of modern communication technologies. One of the main application areas is cellular infrastructure. Mobile data traffic volumes are continuously increasing: While 8.8 exabytes (equivalent to 8.8 billion gigabytes) were transferred via cellular communications each month in 2016, experts expect 71 exabytes per month in the year 2022. In addition to the rise of data-intensive smartphone apps, the Internet of Things and connected vehicles will be key drivers of this development going forward.

Network providers are looking to high-performance infrastructure in order to achieve higher data rates and to improve network coverage in preparation for the exponential increase in data volumes. The migration of network architectures to smaller cells makes it possible among other things to use higher frequency bands and to better exploit the available frequency spectrum. Radio-frequency components will be required both for communication between mobile devices and base stations and for wireless broadband connection of the local network to the main network (Wireless Backhaul).

Mobile phones: Radio-frequency components are not only required in cellular base stations, but also in mobile devices. Every new smartphone generation needs to support a larger number of frequency bands. The transition from one mobile communications standard to the next entails that the requirements placed on signal quality and thus on the RF properties of many components also rise at the same time. The fourth-generation LTE (Long Term Evolution) transmission standard is, for example, significantly more complex than the third generation standard (UMTS). LTE-capable smartphones contain more RF components, which are at the same time more integrated than previous generations. Thus, for example, closely adjacent frequency bands require more precise frequency filters, more sensitive signal amplifiers and a larger number of faster antenna switches. Today's smartphones and tablets use among other things our RF CMOS switches for switching between different antennas. The degree of complexity will further increase with the transition to the 5G standard.



#### Sensors for consumer electronics and industrial applications

MEMS (Micro-Electromechanical Systems) sensors: MEMS-based silicon microphones are our most important product family when it comes to sensors for mobile devices and consumer electronics. The latest generation of mobile devices requires several microphone variants with increasingly better signal-to-noise ratios. Superior acoustic capabilities are not only an opportunity for smartphone manufacturers to differentiate themselves from competition, these capabilities also open the door to entirely new applications for high-performance microphones. Thus, for example, additional microphones significantly improve voice control even in environments with high levels of background noise and the sound quality during telephone calls. In addition, microphones with the highest technical requirements are installed next to the camera to ensure high audio quality when making video recordings with the smartphone. This summer we began providing our silicon microphones in our own package, which allows us to optimally adjust the package and membrane to one another, achieving even higher performance.

In addition to the increasing number of devices and the higher number of microphones per device, we benefit most from the emergence of new application areas. Besides tablets, notebooks and headphones with active noise cancellation, voice-controlled smart speakers will become an important driver for future demand for silicon microphones.

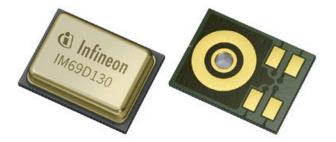
At the same time devices include more and more features that require detection of additional physical parameters, thus fueling demand for constant innovation not only in the area of MEMS sensors. Barometric pressure sensors, for example, support new features such as indoor navigation. Gas sensors can monitor air quality: A smartphone could thus, for example, warn the user about smog. Here we see enormous growth opportunities in the application areas of consumer electronics, automotive electronics and in the Internet of Things.

Radar: RF technologies are also used for sensor applications. Besides automotive applications, we see many interesting possibilities in mobile devices and consumer electronics. For example, radar chips can be used to control devices precisely through gesture recognition technologies, opening up a new dimension for interaction between human beings and machines. Radar technologies are also used in industrial applications to detect persons and objects, making a wide variety of applications such as cooperative robots and intelligently controlled street lights possible.

The performance of sensor systems can be further increased through sensor fusion (the intelligent combination of several technologies). More sensors capture even more information about the ambient conditions, thus providing additional context. One good example here is the already mentioned partnership with XMOS Limited: The interaction of radar sensors and silicon microphones from Infineon with audio processors and speech recognition algorithms from XMOS makes it possible to detect commands from individual persons even when they are surrounded by large groups and thus supports reliable voice control. The system uses radar to determine the position of people in the room, identifies the speaker and aligns the microphones for better detection. This helps avoid the detection of false commands, e.g. through the sound of the TV set.

I 02

The success of voice-controlled devices is driving demand for highly sensitive silicon microphones



### Security

Growth drivers

There are two fundamental application areas for our security controllers: Classic applications such as payment cards, government IDs and public transportation tickets on the one hand, and on the other the rapidly growing field referred to as embedded security applications. This includes, for example, making mobile payment transactions secure, preventing the manipulation of computers and the authentication of connected devices. Here in particular the Internet of Things with all its facets promises long-term growth potential.

#### **Government identification documents**

Government IDs include passports, national identity cards and in the broader sense driver's licenses and health care cards. These documents are increasingly being equipped with security chips. The market penetration of chip-based official government documents is steadily on the rise. More and more countries are making the transition to the chip-based documents or increasing the range of such documents in use. Infineon is the leading provider of security solutions for ID projects in Europe. Furthermore, according to the US Government Printing Office (US GPO) Infineon is one of the main suppliers for the security technologies used in electronic passports in the USA. Infineon has been supplying the US GPO since the beginning of the project in 2005.

#### Security for mobile devices

Today payment services can be integrated into mobile devices thanks to the development of smartphones and wearables, the mobile internet and Near Field Communication (NFC) technologies. However, cash-free payment is only one of the many mobile device functions involving the storage and processing of sensitive information. For example, people are experiencing new forms of comfort when travelling on public transportation with mobile tickets instead of using coins and physical tickets. Infineon supplies the security chip, known as the Secure Element (SE), for all these applications. The SE can either be built into the smartphone (referred to as "embedded SE" (eSE)), integrated in a SIM card or located on a microSD card. Infineon offers the necessary solutions for all three alternatives.

#### Security for the Internet of Things

The Internet of Things refers to devices and machines connected to the internet, thus enabling data exchange and device control (for example, home appliances, electricity meters, sensors, webcams). The trend towards increased levels of networking is having the greatest impact in the areas of automotive, Industrial Internet, Smart Home and information and communications infrastructure. Here security plays a decisive role. The increasing number of hacking attacks underlines the importance of the appropriate precautions. In order to secure electronic systems, it is important that only authorized and authenticated devices are connected with one another so that they can be protected against data manipulation and cyberattacks. Security thus has to be ensured at as many critical endpoints as possible, often referred to in this context as the topic of embedded security. Infineon supplies the OPTIGA™ product family of various security chips and security solutions for authentication of electronic systems: From complex IT infrastructures with large numbers of servers and computers all the way down to routers and tablets.

#### Security as cross-segment expertise

Infineon uses its access and the relationship to its customers to market security products and offer them in combination with other components as system solutions. We see our opportunity in this area in the field of hardware-based security in the form we offer with our security controllers – either as an individual component or in the form of a feature integrated in our automotive or industrial microcontrollers: Our hardware-based security solutions have put us in the lead position. Furthermore, we can offer our customers the broad expertise of the Infineon Security Partner Network, covering the entire value chain from consulting and design all the way to system integration and service management.



# The segments

### Automotive



**SEGMENT RESULT** €474 million

### The Automotive segment in the 2017 fiscal year

More than 40 years of experience and the industry's most comprehensive portfolio of power semiconductors, sensors and microcontrollers make Infineon the leading provider of system solutions for automotive electronics. Following the guiding principle of "clean, safe and smart" the Automotive segment works on the vehicles of tomorrow together with manufacturers and their suppliers. Our focus is on the core of the car, e.g. drivetrain, safety and comfort. These domains feature the larger share of the semiconductor content. Some functions are enabled only through our products. For example, we managed to significantly reduce system costs for radar sensor ICs through innovation, thus enabling, for example, the adoption of emergency braking assistant systems in the compact class. We succeed with outstanding technology, system understanding and a strong customer focus. Toyota, DENSO and Bosch, three of the leading companies in the automotive industry, presented Infineon with awards for outstanding quality during the 2017 fiscal year.

Infineon benefits more than other semiconductor manufacturers from both the trend towards electro-mobility and the rise of automated driving. Both developments lead to a strong increase in the average semiconductor content per vehicle and are expected to account for approximately one half of our growth in Automotive over the next five years. In addition, we benefit from new functions in the areas of lighting, comfort and safety as well as from the further electrification of the classic powertrain.

The largest market for electric vehicles is China: Here the number of units manufactured in calendar year 2016 increased by 51.7 percent to 517,000 units. Infineon does not only benefit from the growing number of vehicles but also from the increasing semiconductor content per car: Today, semiconductors worth US\$695 are built into the average hybrid, plug-in hybrid- and electric vehicles, about twice the amount built into vehicles with a combustion engine only. For the value of power semiconductors in the powertrain we even expect a fifteen-fold increase. Power semiconductors have a significant influence on the vehicle's range and charging time, but also on its size and weight. This is why, for example, our EDT2 IGBTs and our HybridPACK™ DSC (Double Sided Cooling) modules, especially optimized for energy efficiency and ruggedness, are being particularly well received by the market. We won orders for our power semiconductors in the automotive sector during the 2017 fiscal year worth more than €1.5 billion, with projects running over a period of five to ten years. This is twice the amount of the previous year. In the future, our silicon carbide technology (SiC) will also contribute to growth. We assume that in the upcoming years more and more newly developed platforms will use components based on SiC - initially for on-board chargers, and from 2021 onwards for the powertrain. Their considerably higher switching speed and lower conduction losses compared to silicon-based components makes conversion of electric power much more efficient and much more compact. Due to the reduced losses the cooling effort is lower as well. During the 2017 fiscal year interest in the samples of our CoolSiC<sup>™</sup> power modules was strong.



Another important growth driver is the increasing number of Advanced Driver Assistance Systems (ADAS). These systems support the driver in an increasingly demanding variety of tasks: Passive systems such as the seatbelt tensioners or airbags mitigate the impact of a collision; active systems such as emergency braking assistants even intervene without human intervention in the driving process in order to prevent collisions. The next level is cars that will drive autonomously – at first on a partially-automated basis in certain environments, and then completely autonomous in all traffic situations. The first models, which are able to park by themselves, are already on the market. Infineon provides a comprehensive product portfolio for all the sub-tasks performed by assistance systems: sense (sensors), compute (microcontrollers) and actuate (power semiconductors).

The ever-increasing degree of automation in vehicles also implies that vehicles are getting more and more connected. This allows for many new services, but at the same time digitization also entails the danger of unauthorized access by third parties. This entails the need to securely exchange data both between various on-board systems as well as with other vehicles and the infrastructure. We offer the right solutions for a safe and secure vehicle architecture with our IT security expertise and the security controllers of the Chip Card & Security segment.

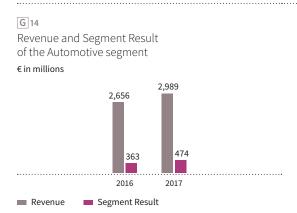
#### Revenue development

**G** see graph 14

In the Automotive segment Infineon recorded revenue of €2,989 million in the 2017 fiscal year, an increase of 13 percent compared to €2,656 million revenue in the previous year. The segment contributed 42 percent of the Group revenue.

We grew in all product categories during the last fiscal year. This was to a certain degree based on emission reduction in vehicles with combustion engines as well as on new comfort features; the megatrends electro-mobility and automated driving were however the most significant growth drivers, as has been the case in previous years. In China in particular the number of vehicles produced and registered featuring plug-in hybrid or purely electric drives continues to grow rapidly. Sales of electric vehicles also increased in the other regions, primarily due to a wider variety of available models by which new groups of buyers could be addressed.

The spread of driver assistance systems associated with automated driving resulted in increased demand for our radar sensor ICs and for our 32-bit multi-core microcontrollers of the AURIX™ family. AURIX™ microcontrollers benefited from customer orders in the area of safety systems acquired in the previous years – including electrically controlled power steering as well as camera-based driver assistance systems – and achieved a significant revenue increase once again in the 2017 fiscal year. Infineon traditionally has a strong position with 32-bit microcontrollers in the powertrain sector. With the development of corresponding 32-bit microcontroller derivatives, Infineon is now also addressing the area of safety and driver assistance systems, thus acquiring new growth markets.



Demand for radar sensor ICs increased on the one hand due to the growing market penetration of radar-based driver assistance systems, and on the other hand due to the rising number of radar sensors per vehicle. In particular, demand for our 77 gigahertz radar solutions for driver assistance systems remained high. At present Infineon is one of the leading suppliers to the most important radar system manufacturers in Europe, North America and Asia. Because of the increasing demand for 77 gigahertz radar sensor ICs we sold approximately twice as many as in the preceding fiscal year.

Global demand for upper mid-range vehicles – especially for SUVs (Sport Utility Vehicles) – remained high. This vehicle type is specially equipped with significantly more safety and comfort features than other vehicles. We furthermore benefited from the fact that vehicles from German automobile manufacturers, in particular premium brands, were in particularly high demand across all regions.

#### **Development of Segment Result**

Segment Result was €474 million, representing an increase of 31 percent compared to the previous year's Segment Result of €363 million. The Segment Result Margin was 15.9 percent (previous year: 13.7 percent).

The Segment Result was positively impacted by the higher revenue as well as by improvements in productivity. In addition, in the 2017 fiscal year the temporary ramp-up costs for the frontend manufacturing facility Kulim 2 (Malaysia) were lower than in the preceding year. We are preparing for more growth due to the high demand for our products in the area of electro-mobility. In this context we have begun to set up additional backend manufacturing lines in Warstein (Germany) and Wuxi (China), resulting in temporary ramp-up costs.

#### **Applications**

### Assistance systems and safety systems

- Airbag
- > Anti-blocking system
- > Automatic parking
- Autonomous emergency braking system
- > Blind spot detection
- > Cruise control
- › Distance warning systems
- > Electronic chassis control
- > Electronic power steering
- > Electronic stability control
- Lane departure warning systemTire pressure monitoring system

#### Comfort electronics

- > Air conditioning
- Door electronics
- > Electronic control units
- > Electronic seat adjustment
- Hatch door
- > Lighting
- > Power window
- Steering
- > Sunroof
- Suspension
- > Windshield wipers

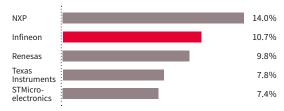
#### Powertrain

- > Alternator control
- > Battery charging control
- › Battery management
- > Combustion engine control
- > Electric motor control
- Generator control
- > Start-stop system
- > Transmission control

#### Security

- Communication (car-to-car, car-to-infrastructure)
- › Digital tachograph
- Original spare parts authentication
- > Protection against manipulation (e.g. odometer)
- > Protection against software manipulation

G 15 World automotive semiconductor market share 2016



Source: Strategy Analytics, "Automotive Semiconductor Vendor Market Shares", April 2017





Automotive | Industrial Power Control

Combined Management Report | Our Group

Market position

The world market for automotive semiconductors surpassed the US\$30 billion mark for the first time ever in the 2016 calendar year. It increased from US\$27.363 billion in the 2015 calendar year by 10.4 percent to US\$30.214 billion (Source: Strategy Analytics). All regions contributed significantly to growth. The fastest growing region was China, as has been the case in previous years. With a growth rate of 18.8 percent the Chinese market reached a volume of US\$5.556 billion, putting it only slightly behind the North American market (US\$5.745 billion), which grew by 6.4 percent. China will most likely advance to become the second-largest market for automotive semiconductors in the 2017 calendar year. Europe, the largest market (US\$9.858 billion) grew by 8.3 percent. While global vehicle production increased by approximately 5 percent, the value of semiconductors per vehicle increased by approximately 6 percent. This trend was already evident in previous years and can be expected to continue in upcoming years. This means the growth of the automotive semiconductor market will be driven increasingly by the equipment of the vehicles (primarily by driver assistance systems) and the transition to electro-mobility, and less so by increases in vehicle manufacturing volumes.

**G** see graph 15 page 40

While the market leader NXP lost 0.2 percentage points in market share (from 14.2 percent to 14.0 percent), Infineon gained 0.3 percentage points (from 10.4 percent to 10.7 percent). Renesas lost market share for the fourth year in a row and in 2016 dropped under the 10 percent mark to 9.8 percent. The five largest market players together accounted for a market share of 49.7 percent.

Infineon was able to improve its number one position for automotive power semiconductors by 0.4 percentage points to reach a 25.6 percent market share. Infineon retained its market share for microcontrollers almost unchanged at 8.7 percent (previous year: 8.6 percent). Infineon gained 0.6 percentage points of market share for sensors to reach 12.5 percent and thus strengthened the number two position. Infineon is hardly represented or not represented at all in the remaining product categories, including memory, optical components and non-power-related analog ICs.

## Industrial Power Control



**SEGMENT RESULT** €183 million

### The Industrial Power Control segment in the 2017 fiscal year

The core competency of the Industrial Power Control segment is the efficient conversion of electric energy along the entire value chain: generation, transmission and consumption. Applications range all the way from wind turbines and HVDC (high-voltage direct current) transmission to the household refrigerator. The product portfolio includes discrete IGBTs, unpackaged IGBT components (the so-called bare die business), IGBT modules, drivers and controllers as well as the combination of drivers and switches in what are called Intelligent Power Modules (IPMs). Infineon is the global market leader for IGBT-based power semiconductors (discretes and modules).

We saw very high levels of demand for power semiconductors across all regions and applications in the 2017 fiscal year. Business with components for major home appliances developed particularly well, for example, with air conditioners and refrigerators. More and more manufacturers are making the transition to inverterized motors in which the rotation speed adjusts to the respective current load situation (Variable Speed Drives or VSDs). This principle implies a different motor design which allows for more efficient operation. Our motor control platform iMOTION™, the second generation of which we introduced in the last fiscal year, is specifically designed to meet the requirements of VSD applications: It combines hardware in various levels of integration with software. Entirely in keeping with our strategic "Product to System" approach, we are reducing our customers' system costs by up to 30 percent in spite of increasing semiconductor content while also shortening the time to market. Consumers benefit from lower electricity bills and higher comfort. Therefore, this product is in high demand.



Furthermore, the market introduction of our silicon carbide (SiC) MOSFET technology went very well. The first available product of the CoolSiC™ family is our Easy 1B module which we have been offering since the end of the previous fiscal year. In the 2018 fiscal year we will expand the product portfolio to include bare die and discrete MOSFETs. Two of the leading manufacturers of PV inverters, SMA and KACO, have already decided to rely on our MOSFET technology in upcoming device generations. Here SiC enables more compact and lighter systems and thus creates value for our customers. We are excellently positioned to benefit from the dynamic of the SiC market. Nevertheless, the market for IGBT-based power semiconductors is and will remain significantly bigger in the foreseeable future. Thus, we are striving to expand our market leadership here through further innovation. Our comprehensive product portfolio lets us address both price-sensitive and high-end applications with tailored solutions.

The trend towards the electrification of industrial and delivery vehicles also continued in the 2017 fiscal year. The electronic components in these vehicles are exposed to strong temperature fluctuations, vibrations and dirt. This means that in addition to efficiency and power density, the ruggedness and reliability of our components are strong sales arguments for our customers. The same is true for hybrid and electric busses. For example, several tens of thousands of electric busses are already driving on the streets of China with modules from Infineon – and the number continues to grow.

#### Revenue development

**G** see graph 16

In the Industrial Power Control segment Infineon recorded revenue of €1,206 million in the 2017 fiscal year, an increase of 13 percent compared to €1,072 million revenue in the previous year. The segment contributed 17 percent of Group revenue.

The revenue increase was primarily driven by the household appliance business. The main reasons were first of all the high demand for air conditioners in Asia and Eastern Europe, second the increase in our supply share with important Asian customers, and third the market success of our compact, highly-integrated IGBT modules, referred to as IPMs (Intelligent Power Modules) and the members of our iMOTION™ product family. Furthermore, the depletion of previous excess inventories at Chinese household appliance manufacturers resulted in additional positive effects.

The second largest source of revenue increase was components for renewable energy (wind and photovoltaics). Both of these business areas have approximately the same size in terms of revenue. The wind turbine and PV inverter businesses were both primarily driven by the installation of new capacities in China, where government measures are supporting the high development targets.

In the largest business segment, industrial drives, overall there was a slight decline in demand. While individual industrial applications, for example, small drives or bulk processing, referred to as discrete factory automation, experienced revenue increases, other high-power applications such as oil and natural gas production stagnated or even declined.

There was no major change in revenues in the other areas, including traction, uninterruptable power supplies, energy transmission and industrial vehicles.







#### **Development of Segment Result**

Segment Result was €183 million, representing an increase of 38 percent compared to the previous year's Segment Result of €133 million. The Segment Result Margin was 15.2 percent (previous year: 12.4 percent).

Segment Result was positively impacted mainly by the increased revenue. Furthermore, in the 2017 fiscal year the temporary ramp-up costs for the frontend manufacturing facility Kulim 2 (Malaysia) were lower than in the previous year.

#### **Applications**

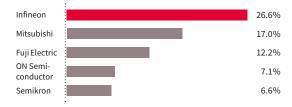
Energy generation	Energy transmission	Energy consumption		
> Energy storage > Photovoltaic systems > Wind power turbines	> FACTS (Flexible AC Transmission Systems) > Offshore wind farm	Home appliances  > Air conditioners  > Dishwashers	Industrial drives <sup>1</sup> > Air conditioning technology	Charging stations for electric vehicles
	HVDC lines	<ul><li>Induction cooktops</li><li>Microwave ovens</li></ul>	<ul><li>Automation technology</li><li>Drives</li></ul>	Robotics
		> Refrigerators	> Elevator systems	Uninterruptable
		> Washing machines	<ul><li>Escalators</li><li>Materials handling</li></ul>	power supplies
		Industrial vehicles  > Agricultural vehicles	> Rolling mills	
		> Construction vehicles	Traction	
		> Forklifts	› High-speed trains	
		› Hybrid busses	> Locomotives	
			› Metro trains	
1 Including motors, compressors,	pumps and fans.		> Trams	

#### **Market position**



The world market for IGBT-based power semiconductors – discrete IGBT power transistors and IGBT modules – reached US\$4.392 billion in the 2016 calendar year, an increase of 3.9 percent compared to the previous year's value of US\$4.229 billion (Source: IHS Markit). Infineon was able to further improve its leadership position with a market share of 26.6 percent (an increase of 1.2 percentage points). The five largest market players together accounted for a market share of 69.5 percent.





Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Annual Market Share Report", August 2017.



# Power Management & Multimarket



**SEGMENT RESULT €**427 million

## The Power Management & Multimarket segment in the 2017 fiscal year

The Power Management & Multimarket segment includes business with power semiconductors for power supplies, components for cellular infrastructure and mobile devices as well as high-reliability components for applications in harsh environments.

Infineon is the clear number one in the global MOSFET market. In addition to leading technology for low-voltage (up to 40 volts), mid-range (from 40 to 500 volts) and high-voltage applications (over 500 volts), our broad product portfolio also includes the corresponding drivers and controllers. The target applications typically require the highest possible energy efficiency and power density. The products from Power Management & Multimarket set standards here. One important application area in the low-voltage sector is DC-DC power supplies for servers. We are excellently positioned here with our system solution for digital voltage regulation. Digital control loops allow for higher efficiency at both low and high load levels. Our solution comprises an integrated power stage as well as digital controllers that comply with the standard specifications (VR12.5, VR13) and which are used by the leading server manufacturers. Furthermore, we are very successful in low-voltage applications with our OptiMOS™ family. For example, these components are required to control DC motors like they can be found in battery-powered devices. Our highly successful CoolMOS™ family for high voltages is typically used in AC-DC power supplies, for example, for servers, desktop PCs, notebooks and televisions. Our broad portfolio ranges from cost-optimized variants for price-sensitive markets all the way to especially high-performance components for high-end devices. Based on our position as the clear MOSFET market leader, we also intend to strengthen our competencies in power control going forward.

During the previous fiscal year, first customers have begun to successfully use our gallium nitride (GaN) technologies in AC-DC applications, in particular in high-performance power supplies for data centers. The products of the CoolGaN™ family enable better conversion efficiency at lower system costs and with more compact system designs. The transition to GaN requires the customer to make modifications to system architecture. We support them with our far-reaching system understanding.

The trend towards mobile devices containing more and more sensors is continuing. Our technology portfolio puts us in an excellent position here, too. For example, since last summer we also offer our silicon microphones in a package that we have developed ourselves. This enables us to optimize the interaction of membrane and package, and thus increase sensitivity while reducing noise. Infineon's own Dual Backplate technology has doubled the distance at which the microphone can clearly detect voice commands from a user. Besides addressing the unabated demand for silicon microphones from the smartphone sector, we are now also able to tap the growth potential of voice-controlled devices due to the outstanding characteristics of our products. Going forward we will also benefit from our strategic investment in XMOS Limited, a speech recognition technology specialist. With this step we have intensified our already existing partnership and will gain access to technological information at a level of detail that would otherwise not be possible. This will give us an even better understanding of the interaction of sensors, processors and algorithms and will strengthen our position in a promising market that we are already addressing today with leading MEMS technology. We are also continuously expanding our product portfolio for radar-based sensors. These sensors are used in mobile devices as well as in industrial applications such as robots and multicopters in order to detect obstacles. They also play an increasingly important role in the interaction between humans and machines and are used, for example, in gesture recognition.

Combined Management Report | Our Grou The segments Power Management & Multimarket

#### Revenue development

**G** see graph 18

In the Power Management & Multimarket segment Infineon recorded revenue of €2,148 million in the 2017 fiscal year, an increase of 5 percent compared to €2,041 million revenue in the previous year. The segment contributed 31 percent of the Group revenue.

The revenue increase was driven by our power semiconductor business. This includes our business segments for AC-DC power supplies and DC-DC power supplies, both of which have grown double-digit.

Our OptiMOS™ power transistors for the low- and mid-range voltage classes benefitted from the rising number of applications with DC motors, in particular with brushless DC motors. Examples here are battery-powered do-it-yourself tools as well as multicopters for transport, agriculture and leisure. At the same time demand for our OptiMOS™ power transistors remained high in applications without motors, for example, in PV inverters and in DC-DC power supplies with digital control loops in servers. Here, besides our OptiMOS™ low-voltage power transistors our control ICs and driver ICs are benefiting as well.

The revenue boost for AC-DC power supplies came on the one hand from a positive economic environment across all application areas and on the other hand from a significant expansion in the model range of our high-voltage power transistors in the CoolMOS™ family. The technological lead demonstrated by these products is reflected among other things in the outstanding market success of our products in the equipping of electric vehicle charging stations in China. The highest demand for CoolMOS™ products is however for power supplies of all types, in particular for high-efficiency power supplies used for servers in data centers.

The weakness in the area of smartphones which appeared in the second half of the 2016 fiscal year continued until the middle of the 2017 fiscal year. Demand did not recover until the second half of the fiscal year. Nevertheless there was still a drop in revenue for this business over the entire 2017 fiscal year.

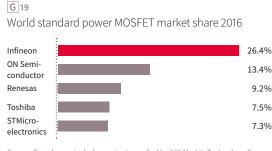
As in past years, network business, in particular with the fourth generation (LTE), was dominated by activities in China. Here, infrastructure investments declined, resulting in revenue below the previous year's level in this area.

#### **Development of Segment Result**

Segment Result was €427million, representing an increase of 21 percent compared to the previous year's Segment Result of €354 million. The Segment Result Margin was 19.9 percent (previous year: 17.3 percent).

Segment Result was positively impacted by the higher revenue. Furthermore, the temporary ramp-up costs for the frontend manufacturing facility Kulim 2 (Malaysia) were lower in the 2017 fiscal year than in the previous year.





Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Annual Market Share Report", August 2017.





Combined Management Report | Our Group The segments

Power Management & Multimarket | Chip Card & Security

#### **Applications**

### Charging stations for electric vehicles

#### DC motors

- ) eBikes
- DIY tools (cordless screwdrivers, etc.)
- > Multicopters
- > Pedelecs

#### HiRel

- > Commercial aviation
- > Defense technologies
- > Oil and natural gas exploration
- Space systems

Chip Card & Security

Submarine telecommunications cables

## LED and conventional lighting systems

#### **Power management**

- Consumer electronics
- > Home appliances
- Mobile devices
- > PCs and notebooks
- > Servers
- > Telecom

#### Cellular infrastructure

> Base stations

#### Internet of Things

- Communications
- > Sensors
- > Voice control

#### Mobile devices

- Activity trackers
- > Navigation devices
- > Smartphones
- > Tablets

#### **Market position**



The world market for standard MOSFET power transistors had a volume of US\$5.775 billion in calendar year 2016, an increase of 5.1 percent compared to the previous year's value of US\$5.496 billion (Source: IHS Markit). Infineon is still the clear market leader with a market share of 26.4 percent (previous year: 25.9 percent). The distance to the second place competitor was 13.0 percentage points (previous year: 11.9 percentage points). The five largest market players together account for a market share of 63.8 percent.



€708 million

**SEGMENT RESULT** €124 million

## The Chip Card & Security segment in the 2017 fiscal year

The Chip Card & Security segment has over 30 years of experience dealing with the most demanding and largest security projects in the world. As a leading provider of security solutions we address the classic smart-card applications, while also offering solutions for the area of embedded security within larger electronic systems.

Traditional application areas include payment cards, electronic government IDs, SIM cards for mobile communication and ticketing solutions. Business with governmental identification documents continued to grow in the 2017 fiscal year. In Europe we supply approximately 70 percent of all ID document projects and won further business here as well as in Asia, Africa and Latin America. We were also successful in smaller and regional security projects with which we further diversified our customer portfolio. Thus, for example, more and more public transportation network operators are choosing ticketing solutions based on the open security standard CIPURSE™. Infineon provided crucial support for the development and introduction of CIPURSE™. Going forward Infineon will also be contributing its security expertise in the definition of standards in the area of mobile communication: Since spring 2017, we have been a member of GSMA (Global System for Mobile Communications Association). As the leading industry association in the cellular communications industry it defines, for example, the requirements for new embedded SIM (eSIM) solutions. eSIMs are integrated in a connected device during the manufacturing process and are required for identification with the network operator. Among other things our broad portfolio includes the world's smallest eSIM chip for especially compact portable devices such as smartwatches. eSIMs are also used in the car: certified eSIM security controllers from Infineon are used for the emergency call function (eCall) which will be mandatory for all new cars in the EU as of 31 March 2018.



Chip Card & Security

In an increasingly connected world the idea of security can no longer be limited to the protection of stored information, but rather has to include protection during data transmission as well. This is why Embedded Security is becoming increasingly important in the era of the Internet of Things. Hardware-based security solutions are necessary in order to authenticate components or even entire systems and to ensure the integrity of information. This is the only way to effectively protect against unauthorized access to mobile devices such as laptops, tablets and wearables, as well as to information and communications infrastructure and industrial facilities. In this context, solutions that are easy to implement – such as our successful OPTIGA<sup>TM</sup> Trusted Platform Module and OPTIGA<sup>TM</sup> Trust chip families – are particularly attractive to our customers. With our software and system expertise we are able to provide reference designs. In addition, we offer support in the certification of security solutions and provide software that is closely related to our security controllers (for example, firmware, driver software and hardware-related application software). These services reduce our customers' development expenses and accelerate the time to market of their products.

#### Revenue development



In the Chip Card & Security segment Infineon recorded revenue of €708 million in the 2017 fiscal year, an increase of 1 percent compared to €703 million in revenue for the previous year. The segment contributed 10 percent of the Group revenue.

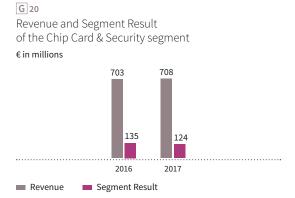
As in the previous year, business with governmental identification documents contributed the largest amount to revenue growth. Business with replacement documents is significantly increasing due to the high penetration of chip-based documents in many countries around the world. In addition, more and more countries are introducing additional chip-based documents.

Business with payment cards is still mainly subject to developments in China and USA markets. The initial roll-out phase was already concluded towards the end of the previous year; now replacement business is following. On the whole payment card market development was weaker than forecast for the 2017 fiscal year. Nevertheless, it was possible to keep revenue at almost the same level achieved previously.

A number of smartphones and smartwatches equipped with our embedded Secure Element (eSE) security chip were partly replaced by new models during the 2017 fiscal year. As a result this area experienced the segment's largest drop in revenue. It was not possible to compensate for these losses because only a small number of manufacturers are active in the market with only a small number of products.

On the other hand it was very gratifying to see the development of demand for our security solutions for embedded SIM, TPM (Trusted Platform Module) and authentication. Our embedded SIM solution, used mainly in eCall vehicle applications, achieved the highest revenue growth, almost doubling the previous year's level. In this context we are benefitting from legal requirements that all new cars sold in Europe must have an emergency call (eCall) function starting in March 2018. The automotive industry has however already begun equipping many new cars with an eCall function this year.

Demand for our TPM solutions increased considerably, driven by their use in computers, servers and a variety of connected devices. A similar trend was visible for our authentication solutions.



Combined Management Report | Our Group The segments Chip Card & Security

#### **Development of Segment Result**

The Segment Result was €124 million, a decline of 8 percent compared to the Segment Result of the previous year of €135 million. The Segment Result Margin was 17.5 percent (previous year: 19.2 percent). The Segment Result was impacted primarily by increased operating expenses. This includes on the one hand the increase in headcount in the areas of research and development, administration and sales, which started in the previous year, and on the other hand higher development expenses due to a larger number of customer projects and the expansion of the product portfolio. These activities were partly already initiated in the previous year and represent an adjustment of our organizational structure to the strong increases in revenue experienced in recent years.

#### **Applications**

#### Authentication

- Accessories
- > Game consoles
- > Industrial control systems
- > Spare parts

#### **Automotive**

- Connected vehicles (e.g. eCall, car-to-car, car-to-infrastructure)
- > Electronic toll collection
- Protection against manipulation (e.g. odometer, digital tachograph)

#### **Government identification documents**

- > Driver's licenses
- > Healthcare cards
- > National identity cards
- Passports

#### Internet of Things

- > Connected driving
- > Industrial Internet (Industry 4.0)
- > IT
- > Smart Home

#### Mobile communications

- Conventional SIM cards
- > High-end SIM cards
- Machine-to-machine communication

#### Payment systems

- > Credit/debit cards
- > Mobile payment
- NFC-based contactless payment

Ticketing, access control

**Trusted Computing** 

#### **Market position**

The world market for microcontroller-based chip card ICs includes contact-based and contactless ICs for applications in SIM cards, payment cards, governmental identification documents, access control, transport and machine-to-machine communication. This market shrank by 1.8 percent in the 2016 calendar year, from US\$2.84 billion in calendar year 2015 to US\$2.79 billion (Source: IHS Markit).

**G** see graph 21

During this period Infineon was the fastest growing of all market players, gaining 0.9 percentage points in market share to reach a new market share of 24.8 percent (previous year: 23.9 percent). Infineon now once again holds the number 1 position. The five largest market players together accounted for a market share of 85.0 percent.





Source: Based on or includes content supplied by IHS Markit, Technology Group, "Smart Cards Semiconductors", July 2017.



# Locations

### Europe

	General function	Main competence areas in research and development	FE =	ufacturing Frontend Backend
Austria	_			
Graz	research and development	<ul><li>Chip card applications</li><li>Power semiconductors</li><li>Sensor products</li></ul>		
Klagenfurt	service function			
Linz	research and development	- RF ICs		
Vienna	sales			
Villach	sales, research and development	<ul> <li>Power semiconductors, analog and mixed-signal ICs and sensors</li> <li>Competence center for thin-wafer and compound semiconductor technologies</li> </ul>	FE	<ul><li>Power semiconductors</li><li>SiC and GaN technology</li></ul>
Denmark				
Herlev	research and development	– HiRel products		-
Finland	<u> </u>	· · · · · · · · · · · · · · · · · · ·		
Espoo	sales			
France				-
Le Puy-Sainte- Réparade	research and development	– Power ICs		
Saint-Denis	sales			-
Toulouse	sales			
Germany				-
Augsburg	research and development	– Software for chip card applications		
Ditzingen	sales			
Dresden	research and development	- CMOS derivative technologies for RF and sensors, among others - Power semiconductors	FE	– 200 mm and 300 mm manufacturing
Duisburg	sales, research and development	– System-on-chip development		
Erlangen	sales			
Großostheim	distribution center			
Hanover	sales			
Karlsruhe	sales, research and development	- Hitex software development tools for embedded systems		
Neubiberg near Munich	headquarters, sales, research and development	<ul> <li>Technology integration</li> <li>Design flow and library development</li> <li>IC, software and system development for microcontrollers, ASICs, sensors and chip card ICs</li> <li>Power electronics</li> </ul>		
Neu-Isenburg	sales			
Regensburg	research and development	Competence center for preassembly and package development     Technology development for sensors	FE	<ul><li>Radio-frequency</li><li>Analog and mixed-signal component</li><li>Power semiconductors</li></ul>
			BE	<ul><li>Chip card modules</li><li>Power semiconductors</li><li>Sensors</li></ul>
Warstein	sales, research and development	<ul> <li>Product development IGBT modules</li> <li>Assembly and package technology for IGBT modules</li> <li>Assembly and package technology for SiC modules</li> </ul>	BE	– IGBT modules – SiC modules

**GRI** G4-17

Combined Management Report | Our Group Locations

	General function	Main competence areas in research and development	FE =	ufacturing Frontend Backend
Great Britain				
Bristol	sales, research and development	Microcontroller systems for automotive applications		
Reigate	research and development	<ul><li>Package concept development</li><li>Package pathfinding</li></ul>		
Hungary				
Cegléd			BE	– IGBT modules
Ireland				
Dublin	logistics			
Italy				
Milan	sales			
Padova	research and development	– Power ICs		
Pavia	research and development	– Driver ICs for motion control		
Portugal				
Porto	service function			
Romania				
Bucharest	research and development	<ul><li>Power ICs</li><li>Mixed-signal and RF ICs</li><li>Chip card ICs</li></ul>		
Russian Federation	n			
Moscow	sales			-
Spain	_			
Barcelona	sales		_	
Madrid	sales			
Sweden				
Kista	sales			
Switzerland				
Zurich	sales			
The Netherlands				
Nijmegen	research and development	– Lidar sensors		
Rotterdam	sales			
Turkey				
Istanbul	sales			

Combined Management Report | Our Group Locations Asia-Pacific

#### **Asia-Pacific**

	General function	Main competence areas in research and development	FE =	ufacturing Frontend Backend
Australia	<u> </u>			
Blackburn	sales			
China				
Beijing	sales, research and development	– Application development	BE	– IGBT stack assembly
Hong Kong	sales			
Shanghai	distribution center, sales, research and development	– Application development		
Shenzhen	sales			
Wuxi			BE	<ul><li>Chip card modules</li><li>Discrete semiconductors</li><li>Power semiconductors</li><li>IGBT modules</li></ul>
Xi'an	sales, research and development	– Application development		
India				
Bangalore	sales, research and development	<ul><li>Software and system development</li><li>Design flow and library development</li></ul>		
Indonesia				
Batam			BE	– Power ICs
Japan				
Nagoya	sales			
Osaka	sales			
Tokyo	sales			
Korea				
Cheonan			BE	- IGBT modules
Seoul	sales, research and development	<ul> <li>System solutions for automotive electronics</li> <li>System integration for power semiconductors</li> </ul>		
Malaysia				
Ipoh	research and development	– Package derivatives		-
Kulim			FE	– Power semiconductors
Melaka	research and development	– Package technology	BE	<ul><li>Power semiconductors</li><li>Discrete semiconductors</li><li>Sensors</li><li>ICs</li></ul>
Philippines				
Muntinlupa	research and development	- Interface to subcontractors		
Singapore				
	regional headquarters, distribution center, sales, research and development	<ul><li>IC, software and system development</li><li>Package technology</li><li>Test concepts</li></ul>	BE	– Competence center for final test
Taiwan	·			-
Taipei	sales			

**Americas** 

	General function	Main competence areas in research and development	FE =	ufacturing Frontend Backend
Brasil				
São Paulo	sales			
Mexico				
Tijuana			BE	– Power semiconductors
JSA				
Chandler	research and development	<ul> <li>development and characterization of GaN components</li> </ul>		
El Segundo	sales, research and development	<ul><li>Components for space and aviation</li><li>Package platforms</li></ul>		
Hayward	distribution center		_	
Kokomo	sales			
Lebanon	sales			
Leominster	sales, research and development	<ul><li>HiRel power components</li><li>HiRel power modules</li></ul>	BE	<ul><li>HiRel power components</li><li>HiRel power modules</li></ul>
Livonia	sales			
Mesa	research and development	– Epitaxy	FE	– Epitaxy
Milpitas	regional headquarters, sales			
Morgan Hill	research and development	– RF power transistors	BE	– RF power transistors
Morrisville	sales			
San Jose	research and development	<ul> <li>Power semiconductors for space, aerospace, defense and high-temperature applications</li> </ul>	BE	– HiRel hybrid modules
Temecula			FE	– Power semiconductors
Tewksbury	research and development	– DC-DC converter, driver ICs and power ICs		
Torrance	research and development	– Control ICs for digital power management		
Warwick	research and development	– Digital power management solutions for DC-DC power stages		



# Research and development

**G** see graph 22

Research and development expenses amounted to €776 million in the 2017 fiscal year, after €770 million in the previous year, representing an increase of €6 million or 1 percent. The year-over-year increase was slower in percentage terms than the increase in revenue which grew by 9 percent. In the 2017 fiscal year we spent 11.0 percent on research and development relative to revenue compared to 11.9 percent in the previous year. With this rate we are well within our target range, i.e. a percentage of revenue in the low- to mid-teens.

At the end of the 2017 fiscal year we employed 6,362 people (17 percent of Infineon's total workforce) at our research and development sites worldwide; at the end of the 2016 fiscal year this figure stood at 6,057 employees (17 percent of the total workforce). Infineon maintains research and development departments at 36 sites in 15 countries (see the chapter "Locations").

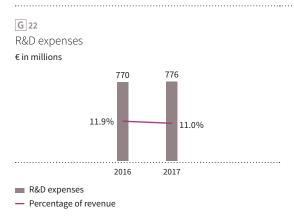
P see page 49 ff.

The capitalized development costs in the 2017 fiscal year amounted to €129 million (previous year: €98 million). Amortization of capitalized development costs totaled €39 million (previous year: €31 million) in the 2017 fiscal year. Subsidies and grants for research and development decreased from €75 million in the 2016 fiscal year to €68 million in the 2017 fiscal year.

#### Principal research and development activities

Research and development expenses are not only incurred for product development, but also increasingly for platform developments, for new product families and for new manufacturing technologies. This includes, for example, digital power management, technology platforms for low- and high-voltage power switches, power semiconductors based on the new materials silicon carbide and gallium nitride, and finally new sensor types, in particular those based on our magnetic field, radar, infrared and MEMS (micro-electro-mechanical systems) technologies.

While in the past both research and development were primarily focused on technologies or components, today the systems in which the components are used are playing a decisive role. Innovative system solutions start with the optimization of system functionality. If savings and improvements – for example, for passive components, cooling systems, packages, weight, reliability – create value for the customer, the customer is willing to pay a higher price for the enabling semiconductor component. Here, digital microelectronics are often combined with components from the areas of radio-frequency, control of power components, sensor systems and actuators, resulting in a significant increase in performance. Furthermore, hardware is increasingly being complemented by software.





One focus point of our research is in the area of sensor systems. Sensors capture the real, analog world. The signals measured are first digitized and then processed, transmitted and stored as digital values in accordance with the requirements of the intended application. Infineon has almost 40 years of experience in sensor design and sensor manufacturing and offers the most comprehensive portfolio of pressure and magnetic field sensors for automotive applications.

Furthermore, manufacturing technologies and transistor architectures for power semiconductor components based on new materials are an important future-oriented focus area of our research and development activities.

In May of the concluded fiscal year we brought our first MOSFET power transistor based on silicon carbide (SiC) to the market with resounding success. Within the shortest period of time our customers have committed to projects with us comprising an order value in the low three-digit million euro range. Our current main product is a 1,200-volt SiC module (see also the chapter "The segments – Industrial Power Control"). The main applications are PV inverters as well as the infrastructure for electro-mobility, in particular fast charging stations. These successful projects show that the terminated acquisition of Wolfspeed in February 2017 has not had any detrimental impact on our business in this application area. While preparing for the acquisition we accelerated development of the SiC trench MOSFET in order to complete the next technological step. Furthermore, an initiative was launched aiming at accelerating our SiC-related developments and thus the market launch of our own products. New positions were created in all regions and all functional groups (Technology Development, Quality Management, Sales, Application Engineering) for this purpose. Our future development activities in the area of SiC will focus on expanding the product portfolio, both in terms of additional form factors (i.e. the package and the topologies in the modules) and in terms of higher voltage classes (for example 1,700 volts). Additionally, we are working to qualify these components for use in electric vehicles. Some examples of applications here are onboard battery charging units as well as the main inverter for the powertrain in the mid to long term.

We have also made significant progress in the area of gallium nitride (GaN). Initiated almost three years ago, the program developing products based on what is referred to as an Enhancement Mode (e-Mode) GaN transistor has reached another milestone: In the concluded fiscal year we brought the first products of our CoolGaN™ family, a variety of 600-volt GaN power transistors, to the market. They have already generated first revenue.

The main applications for these GaN products are power supplies optimized for the highest possible efficiency for use with high-performance servers in data centers. With ratings of up to 3,000 watts, power supplies using GaN can be designed differently from silicon-based power supplies. Depending on the configuration, this can help realize system cost advantages. The higher efficiency reduces cooling effort and cuts the cost of heat sinks and air conditioning. This is important because efficiency and thus minimization of operating expenses is a key requirement of the operators of the data centers, the likes of Google, Facebook, Amazon Web Services and Microsoft. The power consumption of such major data centers with up to 40,000 servers is in the two-digit megawatt range. An increase in efficiency by one percentage point equals savings of several hundreds of kilowatts. At the same time the compactness, i.e. the power density, measured in watts per cubic centimeter, can be increased. Power density is important because every square meter of floor space in these air-conditioned spaces is very expensive.

Besides servers, power density is also important for extremely thin flat screen monitors as well as in compact chargers and adapters for mobile terminal devices. It will however most likely take quite a while until GaN transistors gain broad acceptance in these price-sensitive markets.

I 03

The new 600 volt GaN power switches offer highest efficient and most compact power supplies for servers in data centers. Electricity consumption and floor space are key to run such data centers economically.



P see page 42

I see image 03



The development of the next generation of our GaN transistor has already begun. Its new architecture makes it possible to realize smaller and thus more cost-effective transistors. This will support the introduction of GaN technology also in price-sensitive markets. We are also working on integrated GaN solutions in which either several transistors or transistors and control are monolithically connected or are packaged together. These compact solutions can be used, for example, for motor control units in washing machines and air conditioners. Volume production of our GaN products takes place in Villach (Austria) in a 150-millimeter wafer manufacturing line. The transition of volume production to 200-millimeter wafers is currently being planned.

Another focus area of our research and development activities is the digital control of power semiconductors. We currently witness the transition from analog control to digital control of power switches. Digital control systems enable much easier adoption to various operating conditions (for example, stand-by, partial load, full load) and also enable better use of the increasingly complex power components. Programmability of the control ICs enables customers to adapt the function of the control unit to meet their requirements with shorter learning cycles. This transition already began several years ago for MOSFET-based control loops; the trend has now also started for IGBT-based control loops. Infineon provides components for all stages of the digital control loop, namely control ICs, driver ICs and power switches.

Infine makes systematic use of its technical core competencies in close collaboration among the segments. This lets us make efficient use of our economies of scale for power semiconductors, radio-frequency and security.

## Infineon is the first company worldwide to demonstrate an algorithm for Post-Quantum Cryptography on contactless security chips

The world of security calls for visionary actions. Infineon's developers have to be able to live mentally in the future and have to think today about how to meet the requirements that will be placed on their products in 10 or 20 years. For example, today's passports have a service life of up to 10 years. Connected vehicles and industrial control systems should also be able to operate securely 20 years from now. This means the implemented security solutions have to provide long-term protection, taking into account at the time of their delivery the kinds of attacks which under certain circumstances may not be possible for many years to come. Quantum computers are part of such a scenario which could mean a threat to today's security functionalities 10, 20 or maybe even 30 years from now. Future quantum computers will be able to perform especially demanding tasks much faster than conventional computers can. Unfortunately the abilities of the quantum computer will include being able to attack many currently applied cryptographic methods with great ease. In order to keep this from happening, Infineon is working now on encryption technology for this future time, referred to as Post-Quantum Cryptography (PQC), in order to integrate these technologies in security products from Infineon. As the developers of the segment Chip Card & Security showed in the concluded fiscal year, entirely new and special algorithms can be implemented on conventional processors which, because of their architecture, are practically impossible or at least extremely difficult for even quantum computers to break.

It was necessary to find new algorithms. That is the essential point. Based on the knowledge of how quantum computers work it was possible to derive an idea of how new encryption algorithms would have to look in order to be impervious to attacks by quantum computers. These new algorithms can run on conventional computer architectures and security controllers. Furthermore, Infineon is now the first IC manufacturer to succeed in showing that PQC algorithms also work on contactless security chips. This achievement is anything but trivial because of the limited resources available on such chips, with only a small amount of storage present for software. And because the chips are contactless, they have to generate their energy from the electromagnetic waves emitted by the reader and must thus operate with a highly limited energy supply. It also has to be possible to transmit the encrypted data in only fractions of a second.

The major objective is to make the algorithm available for a large number of applications, hence for all the smaller products such as payment cards, health care cards and electronic passports. In the next step standards will be defined so that the systems – cards and readers from different manufacturers – will be able to communicate with one another. This might be achieved by 2023. In the following years the first products will then be developed to market readiness.

#### **Patents**

Another indication of the innovation power and long-term competitiveness of Infineon is the number and quality of our patents. In the 2017 fiscal year we applied for approximately 1,800 patents worldwide, compared to approximately 2,000 patent applications in the previous year. At the end of the 2017 fiscal year the worldwide patent portfolio consisted of approximately 27,300 patents and patent applications (previous year: approximately 27,000).



# Operations

Our manufacturing strategy follows the basic principle that in-house manufacturing has to result in a differentiation potential in terms of costs and/or performance. If this is not the case we outsource manufacturing. This applies both to frontend manufacturing and backend manufacturing. This is the most efficient way to use our capital employed and to optimize our investments.

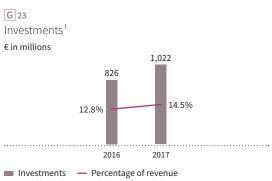
For frontend manufacturing this principle means that power semiconductors, sensors and radio-frequency components are preferably manufactured at our own manufacturing sites. Here we gain a strategic advantage from our manufacturing technologies and our process expertise because we can offer components which can only be manufactured with leading-edge manufacturing techniques. In the case of CMOS-based process technologies on the other hand we work together with manufacturing partners. This applies to the majority of our products manufactured in 90 nanometer manufacturing technologies as well as all products manufactured in 65 nanometer and smaller technologies. These are primarily highly-integrated products such as microcontrollers and security ICs. In backend manufacturing for certain package types we work with subcontractors in order to ensure adequate capacity growth and to be able to better manage phases of high fluctuation in demand. We will further increase these activities, in particular for the areas of standard power semiconductor packages.

Another successful step in the area of manufacturing technology is the introduction of a larger wafer diameter for manufacturing of power semiconductors. The use of 300-millimeter thin wafers creates significant advantages in terms of productivity and reduces the amount of capital required. However, the technical challenges involved are substantial. Infineon is as of yet the only company to successfully master this transition.

Manufacturing capacities are being continuously expanded as planned, with the next milestone set for the end of calendar year 2017. By then we will equip up to 30 percent of the cleanroom space available in our Dresden (Germany) facility with tools for 300-millimeter thin wafer manufacturing. We expect the productivity advantage will begin to take effect then, and the costs per chip in 300-millimeter manufacturing will drop below the level of our 200-millimeter sites. We benefit from the lower investments per chip already today. Demand for 300-millimeter-capable products such as MOSFETs and IGBTs is very high, so that further expansion steps are already in planning or implementation.

Infineon maintains a total of 18 manufacturing sites in 10 countries: Dresden, Regensburg and Warstein (all Germany); Villach (Austria); Cegléd (Hungary); Beijing and Wuxi (both China); Melaka and Kulim (both Malaysia); Cheonan (Korea); Batam (Indonesia); Singapore; Tijuana (Mexico) as well as Leominster, Mesa, Morgan Hill, San Jose and Temecula (all USA) (see the chapter "Locations"). As of 30 September 2017, 27,105 employees were employed in Operations at these manufacturing sites (previous year: 26,383 employees).

P see page 49 ff.



1 Property, plant and equipment and intangible assets



**G** see graph 23 page 56

In the 2017 fiscal year our investments amounted to €1,022 million, representing an increase of €196 million or 24 percent compared to the €826 million invested in the previous year. Relative to revenues, the investments in the 2017 fiscal year increased to 14.5 percent compared to the previous year's 12.8 percent. €874 million of the overall investment volume were dedicated to property, plant and equipment (previous year: €716 million) and €148 million to intangible assets including capitalized development costs (previous year: €110 million).

Of the amount invested in property, plant and equipment, the largest share is accounted for by investments in manufacturing facilities. Here in turn approximately two thirds went to frontend manufacturing facilities, with the rest essentially going to backend manufacturing facilities.

#### Milestones and essential investment focuses in manufacturing in the 2017 fiscal year

Investments in the 2017 fiscal year focused on four areas:

- Expansion of 300-millimeter frontend manufacturing capacities for differentiating manufacturing technologies
  for power semiconductors such as MOSFET and IGBT power switches. Even though power switches based on
  compound semiconductors are showing high growth, the by far higher demand in the foreseeable future will come
  from these classical power semiconductors.
- 2. Expansion of 200-millimeter frontend manufacturing capacities for differentiating manufacturing technologies such as MEMS-based sensors and radio-frequency components, as well as power semiconductors and magnetic field sensors for automotive applications.
- 3. Complete retooling of the silicon carbide (SiC) manufacturing lines to 150-millimeter wafers. The volume production of SiC MOSFETs launched in the concluded fiscal year was performed on 150-millimeter wafers from the very beginning. Furthermore, the manufacturing lines for SiC diodes were converted from 100-millimeter wafers to 150-millimeter wafers. Infineon is now one of the first companies worldwide to manufacture its complete SiC portfolio on wafers with a 150 millimeter diameter.
- 4. Expansion of backend manufacturing capacities for electro-mobility. Backend manufacturing capacities were expanded due to the high demand for IGBT modules for powertrains in hybrid and purely electric vehicles. Expansion for IGBT modules of the HybridPACK™ family took place in Warstein. Furthermore, a second manufacturing building was completed in Wuxi. In the future, IGBT modules of the HybridPACK™ family will be manufactured on one floor of the multi-storey building for subsequent supply to the Chinese electric vehicles market.

The Newport (Wales, UK) site was sold as of the end of the concluded fiscal year. An agreement was made with the new owner on a foundry partnership covering a period of two years. This will allow the new owner to get off to a successful start and puts Infineon in a position to better supply its customers in times of high demand for power semiconductors.

Furthermore, the concluded fiscal year saw investments at the frontend and backend sites primarily in the following areas:

- > Increased level of automation at our frontend and backend sites, for example, improvement of the wafer transport system.
- > Adaptation and retooling of manufacturing lines to accommodate the modified product portfolio, in particular due to the beginning of volume production for new technologies and products.
- > Expansion of backend manfacturing capacities in Melaka, under application of Industry 4.0 elements that increase manufacturing efficiency.
- > Completion of the expansion of wafer manufacturing capacities in Regensburg. Mainly components for automotive applications, in particular radar, are manufactured here.



# Internal management system

P see page 20 ff.

The internal management system at Infineon is designed to assist in implementing the Group strategy described in the chapter "Group strategy". Accordingly, performance indicators are used which enable profitable growth and efficient employment of capital to be measured. Infineon has set itself the targets of:

- > achieving a compound annual revenue growth rate of 8 percent
- > thereby achieving a 17 percent Segment Result Margin over the economic cycle and
- > realizing the abovementioned revenue growth with investments of 13 percent relative to revenue over the economic cycle.

Overall, reaching these financial targets yields in a sustainable increase in the value of the business, brought about by achieving a premium on the cost of capital in the long term.

In this context, growth, profitability and investments are all interdependent. Profitability is the prerequisite for being able to finance operations internally, which, put another way, means opening up potential opportunities for growth. Growth, in turn, requires continual investment in research and development as well as in manufacturing capacities. Growing at a commensurate rate allows Infineon to achieve leading market positions and to generate economies of scope that contribute to greater profitability. Employing financial resources efficiently is a critical factor in achieving these goals.

Infineon deploys a comprehensive controlling system to manage its business with respect to the strategic targets it has set itself. The system involves the use of financial and operating key performance indicators. Information for controlling purposes is derived from annual long-term planning, quarterly outlooks, orders received per week and actual monthly financial results. This knowledge enables management to base its decisions on sound information with respect to the current situation and future expected financial and operational developments. Sustainable business practices and the consideration of forward-thinking qualitative factors are important for Infineon's long-term success. As an enterprise very much aware of its responsibilities towards society, Infineon also takes account of non-financial factors, mainly in the fields of sustainability (see report "Sustainability at Infineon" on our website @ www.infineon.com/csr\_reporting) and human resources (see the chapter "Our employees"). Although these factors are not used to manage business performance, they nevertheless help Infineon achieve its financial targets.

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As part of the process of managing business performance, management also attaches great importance to ensuring that Infineon acts in strict compliance with all relevant legal requirements and, of equal importance, that its internal Corporate Governance Standards are complied with (see the chapter "Corporate Governance").

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#### Performance indicators

#### **Principal performance indicators**

In order to measure its success in implementing its strategies, Infineon uses the following three overarching performance indicators:

- > Segment Result and Segment Result Margin to measure the operating profitability of its various businesses and of the portfolio as a whole
- > Free cash flow from continuing operations to measure the amount of cash generated or used excluding financing activities
- > Return on Capital Employed (RoCE) to measure capital efficiency

Segment Result is the key figure of the Group for measuring operating performance. Expressed as a percentage of revenue (Segment Result Margin), it measures profitability of revenue and shows how well operations are being managed. The activities of Infineon's segments are managed on the basis of Segment Result. Responsibility for optimizing Segment Result within the framework of Group strategy (as approved by the Management Board) rests with the management teams of the relevant segments, acting, however, in coordination with the Management Board.

Free cash flow from continuing operations enables us to measure how well operating profitability is being converted into cash inflows. This key figure also provides information on the efficient use of working capital and property, plant and equipment.

Infineon also compares the actual as well as the planned Return on Capital Employed (RoCE) against the cost of capital, in order to ensure value creation.

The three performance indicators described above are also the cornerstones of the system for variable compensation within Infineon. Most variable salary components for employees and management are directly linked to these performance indicators.

Since all three performance indicators and especially Segment Result strongly correlate with the revenue growth, the latter is not used as a key performance indicator in its own right, but is covered by the key indicators indirectly.

#### Segment Result

Segment Result is defined as operating income (loss) excluding the following: the net amount of asset impairments and reversals thereof; the impact on earnings of restructuring and closures; share-based compensation expense; acquisition-related depreciation/amortization and other expenses; gains (losses) on sales of assets, businesses, or interests in subsidiaries as well as other income (expense), including litigation costs (see note 24 to the Consolidated Financial Statements for a computation of the relevant figures). Court and legal fees arising in conjunction with licensing Infineon's patents are included in Segment Result, as is any related income. Segment Result is the indicator that Infineon uses to evaluate the operating performance of its segments (for an analysis of Group and individual segment performance in the 2017 fiscal year, see the chapter "The segments" and the section "2017 fiscal year").

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P see page 38 ff. and page 16 ff.



#### Free cash flow

An important key performance indicator for Infineon is the free cash flow figure, defined as net cash provided by or used in operating activities and net cash provided by or used in investing activities, both from continuing operations, after adjusting for cash flows related to the purchase and sale of financial investments. Free cash flow measures the ability to generate sufficient cash flows to finance day-to-day operations and fund required investments out of the ongoing business. It is Infineon's stated target to sustainably generate positive free cash flow (see the chapter "Review of liquidity" for an analysis of free cash flow in the 2017 fiscal year).

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The main levers for generating free cash flow are profitability, the ability to manage working capital efficiently and the levels of investments.

Infineon manages net working capital levels by focusing relentlessly on optimizing levels of inventories, trade receivables and trade payables.

Effective investment management plays a key role with regard to managing free cash flow. Our stated strategy of managing investments systematically should be seen in this context. Free cash flow is considered by Infineon only at Group level and not at segment level.

#### Return on Capital Employed (RoCE)

The performance indicator RoCE measures the ability of capital to provide a return and is defined as the operating result after tax from continuing operations divided by capital employed. Capital employed consists of non-current assets and net working capital. RoCE shows the correlation between profitability and the capital resources required to run the business.

This key performance indicator describes how efficiently a company manages its resources. RoCE is also analyzed by Infineon at Group level only and not at segment level. A comparison of a company's RoCE and its weighted cost of capital provides information on the extent to which returns have been generated in excess of shareholders' and debt holders' expectations. Thus RoCE serves as a tool for value-based management.

Apart from profitability, RoCE is also influenced by asset intensity, of both non-current assets and net working capital. Asset intensity describes the amount of assets necessary to generate a certain level of revenue (for an analysis of the derivation of and change in RoCE in the 2017 fiscal year, see the chapter "Review of financial condition").



#### Other performance indicators

The principal performance indicators described above are supplemented by others that provide information about growth potential, cost efficiency by functional area and liquidity.

#### Growth and profitability performance indicators

Revenue growth is compared continuously with the rate of growth of relevant target markets. This ties in directly with our strategic target of profiting continuously from the growth of our target markets. A further indicator for future revenue growth is the number of design wins, whereby we regularly measure actual outcomes against targets.

As part of the process of analyzing operating profitability in detail, Infineon considers earnings and costs above the Segment Result line. This involves a review of gross profit, research and development expenses, selling, general administrative expenses and the ratio of these items to revenue. These performance indicators are used to manage the business at both Group and segment levels (for an analysis of changes in the fiscal year under report, see the chapter "Review of results of operations").

P see page 68 ff.

#### Liquidity performance indicators

A rolling cash flow forecast helps ensure that Infineon has appropriate levels of liquidity at its disposal and an optimal capital structure. Liquidity is managed at Group level, not at segment level, and uses the following key performance indicators:

- > Gross cash position: Cash and cash equivalents plus financial investments
- > Net cash position: Gross cash position less short-term and long-term debt
- Net working capital: Current assets less cash and cash equivalents, less financial investments, less assets classified as held for sale, less current liabilities excluding short-term debt, and current maturities of long-term debt, excluding liabilities classified as held for sale
- > Investments: The total amount invested in property, plant and equipment and intangible assets, including capitalized development costs

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For an analysis of changes in these key performance indicators during the previous fiscal year, see the chapter "Review of liquidity".

Moreover, in order to avoid costs resulting from overcapacity and/or capacity bottlenecks, the key operational figures for capacity utilization and forecast capacity requirements are analyzed. The results of this analysis are used in determining investment requirements.

#### Actual and target values for performance indicators

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The chapter "Outlook" contains a table showing the actual values achieved in the 2017 fiscal year for the key performance indicators, along with expectations for the 2017 fiscal year and the 2018 fiscal year.

# Sustainability at Infineon

Sustainability activities are described in the report "Sustainability at Infineon", which is available on Infineon's website.

@ www.infineon.com/csr\_reporting

# Our employees

Our human resources work focuses on developing our existing workforce and recruiting new staff as required. We firmly believe that effective human resources management is the key to commercial success, as only fulfilled, healthy and successful employees are able to deliver long-term peak performance and support us in meeting the growth and profitability targets set out at the beginning of this report. We continually endeavor to promote the performance and potential of our employees in the best possible way. The three pillars of "Leadership excellence", "Promoting talent" and "Our workforce" combine the range of activities we deploy to achieve this objective.

#### Leadership excellence

#### Open and honest feedback

G see graph 24

An organization cannot progress without open and honest feedback. This basic premise is reflected in our values, which are collectively defined in our "High Performance Behavior Model". These values are not purely theoretical: The High Performance Behavior Model shows how we aim to achieve Infineon's targets and set priorities.

These behavioral descriptions play a significant role, for example, in the annual dialogs with employees under the global STEPS process (abbreviation for Steps To Employees' Personal Success). However, our fundamental culture of openness does not stop there. Feedback from teams to their managers is just as important as feedback from managers to staff. In addition to the STEPS dialogs, we have therefore established the format of the "leadership dialog", which is carried out every two years for senior level management with direct responsibility for five or more members of staff. Managers receive structured feedback from their staff as part of the leadership dialog process, thus enabling them to reflect on their individual leadership conduct, identify strengths and potential areas for improvement and hence promote cooperation, both with and within the team.

A culture of feedback does not only come about during the dialog between manager and staff, it is also an important aspect of working together in teams and projects, and is therefore proactively encouraged. Whether gathering information from operating departments in the form of employee questionnaires, obtaining feedback as part of the general process of corporate communications or assessing outcomes when key project or process steps are achieved, all of these techniques constitute an integral part of our daily working routines.

Open feedback is always important to us in constructive dialog with our employees' representatives at the various sites. Co-determination is a key factor in our human resources work. Together, and in a spirit of trust, we are building the basis for successfully implementing our key topics in the respective bodies, particularly in the Central Works Council and the Management Staff Representation Committee.

Regular participation in the Great Place to Work® survey enables us to measure the progress we are making in terms of leadership and feedback culture. Our objective is to provide our employees with a working environment in which they can give their very best. Results from the spring 2016 survey show that we have made improvements in all categories compared to 2013. Particularly gratifying for us is that 78 percent of all employees participating in the survey responded with "All in all, this is a very good place to work".



#### Management development

Good leadership is essential for Infineon's success, as it enables each individual to perform his or her tasks effectively and therefore contribute to the success of the Company. At the same time, our employees expect to be able to develop their skills and competencies within a suitable environment. With this in mind, creating an attractive working environment and long-term employee retention at Infineon are key tasks for our managers.

We provide support for our managers in the form of numerous learning and development opportunities at the various leadership levels. Our approach to learning involves a variety of methods based on both theory and practice. We work on concrete examples at face-to-face training events and e-learnings. Mentoring programs and learning-in-tandem also promote learning outcomes which can be quickly put into practice.

The "Infineon Leadership Excellence Program" provides a training framework to support managers as far as possible in their leadership role and management responsibility. In addition to the training provided, participating managers carry out a self-assessment, which is subsequently followed up by coaching.

Alongside the "Infineon Leadership Excellence Program", we also offer training on a range of topics required in specific situations. One example of this is the "New Leader Orientation" program – an in-house workshop for new managers focusing on leadership culture and management tools at Infineon. In another training program offered in Asia – "Leadership in Healthy Lifestyle" – our top managers learn how to make the most of their resources and increase health awareness. The e-learning-based "Health & Care" program focuses on the issue of health as a managerial task.

#### **Promoting talent**

#### Talent marketing and management

At Infineon, depending on their individual knowledge and talents, development opportunities are available to employees in a variety of careers, based on Infineon's needs. Four career paths have already been established:

- > the professional career as an "Individual Contributor", in which individual expertise in a traditional business field, such as finance, purchasing or sales, is promoted;
- > the "Technical Ladder", which enables our technical experts to develop;
- > the Project Management career, which offers our project managers clear prospects for their personal development and careers and emphasizes the importance of implementing development projects for Infineon's success; and
- > the Management career path for (junior) managers.

As an international company, we wish to offer our staff development prospects beyond organizational and national boundaries. The worldwide Development Conferences, during which managers discuss the specific development of our talents with the Human Resources team, are an important instrument in this endeavor.

In the Asia-Pacific region (including Japan), due to the expectations of employees and the specific local context, in addition to the Infineon career paths, we offer specially designed talent management programs: "ENGINE" for management careers and "TechStar" for technical careers. Both programs focus on the key areas of training, interaction with management and the practical application of what has been learnt in specific projects.



#### **Encouraging diversity**

As an international company, the diversity of our staff is particularly important to us. Our global diversity management provides the framework for a corporate culture which values the individuality of each staff member and promotes equal opportunities – irrespective of age, disability, ethnic-cultural origin, gender, religion, belief or sexual identity. The focal points of our commitment to diversity may vary from one location to another and are tailored to suit local needs.

The promotion of women to management positions is one of the key focus areas of our diversity management policy. We had set ourselves the ambitious target of increasing the percentage of female executives to 15 percent by the end of the 2020. We succeeded in raising the proportion of women at the middle and senior management level from 13.4 percent in 2016 to 13.9 percent in 2017. Individual measures and performance indicators are being put in place across the business with a view to achieving the target. We remain committed to our long-term target of 20 percent of women in management positions.

	Employees Total	Female <sup>1</sup>	Male <sup>1</sup>
Middle and senior level management <sup>2,3</sup>	6,268	13.9%	86.1%
Entry level management <sup>2</sup>	6,978	26.5%	73.5%
Non-management staff	24,233	46.5%	53.5%
Total	37,479	37.3%	62.7%

- 1 Figures based on the workforce as of 30 September 2017, in the respective comparison group.
- 2 At Infineon, the management function includes not only the leadership of employees but also leadership through specialist expertise as well as project management functions as defined in the internal job evaluation system.
- 3 Including the Management Board.

In conjunction with the "Law on Equal Participation of Women and Men in Leadership Positions in the Private and Public Sector", Infineon Technologies AG and Infineon Technologies Dresden GmbH have set targets for the percentage of women in the two leadership levels below the Management Board. Details of levels of attainment as of 30 June 2017 and the new targets are contained in the chapter "Corporate Governance".

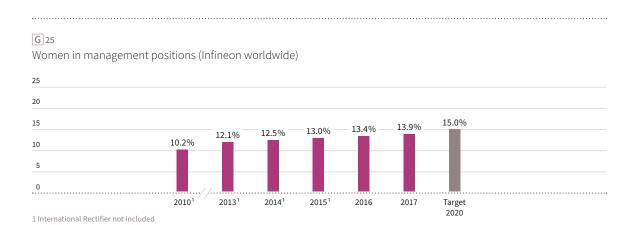


**G** see graph 25

#### Cooperation with universities

Infineon keenly promotes close contact with both students and academics with the aim of recruiting young professionals – for instance, through special "High Potential" programs: Infineon has been a member of the UNITECH network for promoting talented engineers since 2002. In the meantime, UNITECH has developed into a sustainable recruiting ground for international, high-caliber staff for Infineon. Our cooperation with the Collège des Ingénieurs (CDI) has proven highly successful over the years. Infineon has established itself as an attractive and reliable partner for this international MBA program.

At selected top universities in China, Infineon organizes "Student Dialogs" and "Infineon Days" and sponsors "Joint Labs", "Training Labs" and an endowment chair for the long-term promotion of application-based research and teaching.



#### **Qualifications and training**

We give high priority to staff training. We continuously keep an eye on our employees with all their skills and aptitudes to ensure their personal and professional development.

Our focus in this area is on professional training aimed at developing the technical know-how and innovation skills of our workforce; programs concentrating on improving the leadership and feedback culture within the organization; training courses on the development of social skills and aptitudes; project management training. In addition, in-house training opportunities, such as mentoring programs and on-the-job training, are also of importance to us.

#### Our workforce

#### Health management

The health of our staff is imperative. We therefore protect and promote it through our occupational health management program. Preventive programs, such as "Fit4Health" in Germany and Austria or H.A.P.P.Y. (Healthy Active People Program for You) in Singapore boost health awareness in our staff.

#### Competence development

How do we equip ourselves optimally for the working world of the future? We endeavor to answer this question with our strategic competence management program, which identifies the skill sets necessary for the future and suggests relevant development paths.

Our offering of functional training is made available primarily via the "Academy Connect" platform. Cooperation has been established among a total of 11 global "functional academies" (operating in specific segments and fields) as well as other internal training providers, with a view to providing coordinated learning to build up professional expertise. Academies exist, for example, in the fields of purchasing, finance, manufacturing, quality management and supply chain. The learning content on offer is expanded on an ongoing basis, as through the professional and targeted development of our staff we aim to reinforce our corporate strategy and increase productivity.

#### Employees and personnel expense

As of 30 September 2017 Infineon had a worldwide workforce of 37,479 employees, compared to 36,299 employees one year earlier.

The worldwide personnel cost for current, internal Infineon employees in the 2017 fiscal year totaled €2,206 million (2016 fiscal year: €2,047 million). This amount includes wages and salaries, including overtime and allowances, as well as social costs (pension expenses and social contributions).

#### Outlook

Our human resources work focuses on continuing successful initiatives and programs and developing new measures in response to current requirements. Infineon's long-term human resources strategy continually contributes to meeting our high-performance aspirations. Our aim is to deploy our workforce both competently and correctly, motivating employees to contribute to Infineon's overall success through their own personal success.

With this aim in mind, our human resources work focuses on the three pillars "Leadership excellence", "Promoting talent" and "Our workforce". Over the coming years, we intend to set the right course for the future by further developing our human resources initiative "Connect", thereby strengthening our aspiration to be a high-performance company. State-of-the-art digital technologies will be deployed to make our HR processes even more efficient. Standardizing and simplifying our systems and processes throughout the organization will also help us achieve this goal. "Connect" will enable us to align our actions with our stated business strategy and to develop our corporate culture further.

## The Infineon share

@ It is possible to participate in the telephone conferences via the internet as a webcast on our Investor Relations pages (www.infineon.com/ investor).

> We are available to our private shareholders by email (investor.relations @infineon.com) and by telephone (+49 89 234-26655).

#### **Basic information on shares**

Share types	Ordinary registered shares in the form of shares or American Depositary Shares (ADS) with a notional value of €2 each (ADS: shares = 1:1)	
Share capital	€2,272,401,858 (as of 30 September 2017), €2,265,346,218 (as of 30 September 2016)	
Shares issued <sup>1</sup>	1,136,200,929 (as of 30 September 2017), 1,132,673,109 (as of 30 September 2016)	
Own shares	6 million shares (as of 30 September 2017)	
ISIN WKN	DE0006231004 623100	
Ticker symbol	IFX (share), IFNNY (ADS)	
Bloomberg Reuters	IFX GY (Xetra trading system), IFNNY US IFX-XE, IFNNY-XE	
Listings	Shares: Frankfurt Stock Exchange (FSE)	
Market capitalization <sup>2</sup>	€24,039 million (as of 30 September 2017)	
Daily average shares traded on Xetra	4,143,726 (in the 2017 fiscal year)	
Trading in the USA	ADS, over-the-counter trading on the OTC market (OTCQX)	
Market capitalization <sup>2</sup>	US\$28,504 million (as of 30 September 2017)	
Daily average ADS traded	98,358 (in the 2017 fiscal year)	
Index membership (selected)  @ A full overview of other major indices in which the Infineon share is represented can be found on Infineon's website at www.infineon.com/cms/en/about-infineon/investor/infineon-share/index-membership/	DAX 30 Dow Jones STOXX Europe 600 Dow Jones Euro STOXX TMI Technology Hardware & Equipment Dow Jones Germany Titans 30 MSCI Germany S&P-Europe-350 Dow Jones Sustainability World Index Dow Jones Sustainability Europe Index	

- 1 The number of shares issued includes own shares.
- ${\it 2\,\,Own\,\,shares\,\,were\,\,not\,\,taken\,\,into\,\,consideration\,\,for\,\,calculation\,\,of\,\,market\,\,capitalization.}$

#### **Bond information**

1.0% Infineon Bond from 10 March 2015	due on 10 September 2018, ISIN: XS1191115366		
1.5% Infineon Bond from 10 March 2015	due on 10 March 2022, ISIN: XS1191116174		
Rating of S&P Global Ratings	since February 2016: "BBB" (outlook "stable")		

#### Further share price increase in 2017 fiscal year

**G** see graph 26 page 67

During the 2017 fiscal year the Infineon share continued the upward trend seen in previous years, finishing the fiscal year at a closing price of €21.27, 34 percent higher than its closing price of €15.88 at the end of fiscal 2016. During the first few months of the 2017 fiscal year the price of the Infineon share developed for the most part sideways with slight fluctuations. The price of the Infineon share reached its low for the year, €15.33, on 2 December 2016. After this, the price rose with more volatile price fluctuations, resulting in a year end price of €21.27. This was also the highest price for the 2017 fiscal year. With an increase of 34 percent during the 2017 fiscal year, the value of the Infineon share outperformed comparable benchmark indices, the DAX and Dow Jones U.S. Semiconductor Indices. In this period the DAX rose by 22 percent and the Dow Jones U.S. Semiconductor Index rose by 29 percent. During the same period the Philadelphia Semiconductor Index (SOX) rose by 40 percent, thus even exceeding the increase of the Infineon share.

#### Trading volumes and DAX ranking

The average volume of Infineon shares traded, measured in units, in the Xetra system, declined by 25 percent in the 2017 fiscal year compared to the previous year. 4.1 million shares were traded daily in the 2017 fiscal year, compared to 5.5 million shares in the previous year. On the other hand the average daily trading volume of Infineon shares measured in euros rose 8 percent from €68.5 million in fiscal 2016 to €74.3 million in the 2017 fiscal year.

In the USA, the Infineon share is traded in the form of American Depositary Shares ("ADS") on the OTCQX International over-the-counter market under the ticker symbol "IFNNY". The average daily ADS trading volume dropped in the 2017 fiscal year from 216 thousand ADS to 98 thousand ADS. The number of ADS outstanding rose on the other hand from 16.7 million ADS at the end of the 2016 fiscal year to 21.8 million ADS as of 30 September 2017.

In the DAX ranking, Infineon improved by one place in terms of market capitalization, moving from 17th place at the end of the 2016 fiscal year to 16th place at the end of the 2017 fiscal year. In terms of the volume traded in euros in Xetra and on the Frankfurt trading floor during the last twelve months, Infineon ranked 19th in the 2017 fiscal year, unchanged compared to the previous year.

#### Shareholder structure

**G** see graph 27

As of 30 September 2017, three shareholders each held more than 3 percent of the Infineon shares issued. At the end of the 2016 fiscal year, four shareholders held more than 3 percent of shares each. At 9.52 percent, the share capital held by retail investors at the end of the 2017 fiscal year remained more or less stable, compared to 9.53 percent at the end of the previous year.

#### Dividend

15.88

10 2016

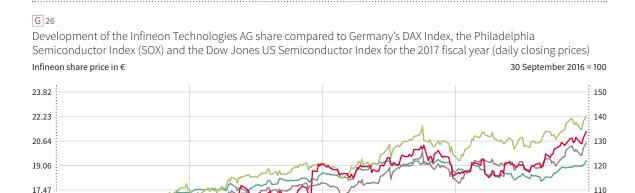
Infineon

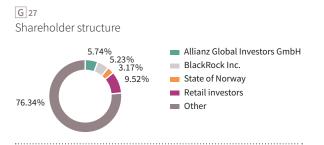
11 2016

DAX

In recent years Infineon has continuously increased the dividend payment up to €0.20 per share for the 2015 fiscal year. In the previous fiscal year, the Management Board and Supervisory Board proposed a further increase of the dividend by 10 percent to €0.22 per share for the 2016 fiscal year to the Annual General Meeting on 16 February 2017. The shareholders approved the proposal. Thus, in compliance with the new regulations of the German Stock Corporation Act (AktG), the amount of €248 million was paid out to shareholders on the third business day after the Annual General Meeting, 21 February 2017. At that point in time the number of shares entitled to a dividend was 1,126,673,109 units. As of 30 September 2017 the number of shares issued was 1,136,200,929. This figure includes the unchanged amount of 6 million shares owned by the Company, which are not entitled to a dividend. Based on Infineon's positive business developments, a proposal is to be made to shareholders at the 2018 Annual General Meeting to increase the dividend for the 2017 fiscal year by 3 cents from €0.22 to €0.25. For more information on Infineon's dividend policy, see "Sustainable value creation for our shareholders" in the chapter "Group strategy".

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12 | 2016

01 | 2017

02 | 2017

03 | 2017

Dow Jones US Semiconductor Index

04 | 2017

05 | 2017

Dividend for fiscal year	Dividend per share in €
2010	0.10
2011	0.12
2012	0.12
2013	0.12
2014	0.18
2015	0.20
2016	0.22
Proposal 2017	0.25

07 | 2017

08 | 2017

06 | 2017

100

90

09 | 2017

Combined Management Report | Our 2017 fiscal year Group performance Review of results of operations

## Group performance

#### Review of results of operations

#### The consolidated statement of operations

2017	
2017	2016
7,063	6,473
2,621	2,330
(776)	(770)
(819)	(791)
(43)	(6)
983	763
(53)	(61)
3	3
(142)	36
791	741
(1)	2
790	743
0.70	0.66
0.70	0.66
0.85	0.76
	2,621 (776) (819) (43) 983 (53) 3 (142) 791 (1) 790 0.70

#### Net income improved

Net income improved by €47 million to €790 million year-on-year. Revenue grew by 9 percent to €7,063 million thanks to positive sales developments. The resulting earnings contribution, largely reflecting positive sales volume trends, helped operating income to rise by 29 percent or €220 million to €983 million. This increase was offset by a higher income tax expense (see note 4 to the Consolidated Financial Statements). The amounts reported include acquisition-related depreciation, amortization and other expenses totaling €153 million (2016: €191 million), mainly for International Rectifier (predominantly expenses recognized in conjunction with the purchase price allocation).

Earnings per share (basic and diluted) amounted to €0.70 per share and were therefore up on the previous fiscal year (2016: €0.66).

Adjusted earnings per share (diluted) improved further from €0.76 to €0.85 per share (see "Further improvement in adjusted earnings per share" in this chapter for details of the calculation).

#### Revenue growth reflects positive sales volume trends

**G** see graph 28 page 69

P see page 71

P see page 133 ff.

P see page 38 ff.

Revenue grew by €590 million to €7,063 million in the 2017 fiscal year (2016: €6,473 million). All four operating segments reported year-on-year revenue growth on the back of positive sales volume trends (see the chapter "The segments"). Revenue growth was driven mainly by strong demand for semiconductors used in automotive, industrial and power supply applications. The top-selling Automotive segment contributed more than half (56 percent) to total revenue growth.

#### No significant impact of currency effects on revenue

The majority of **revenue** was generated in **foreign currencies** in the 2017 fiscal year, with revenue denominated in US dollars accounting for the largest share. The average euro/US dollar exchange rate of around US\$ 1.11 did not change compared to the previous year. Across all currencies and over the fiscal year as a whole, currency factors contributed less than 1 percent to the revenue increase. Thereby the currency impact compared to the previous fiscal year is measured by applying the previous fiscal year's relevant average exchange rates to 2017 fiscal year revenue.

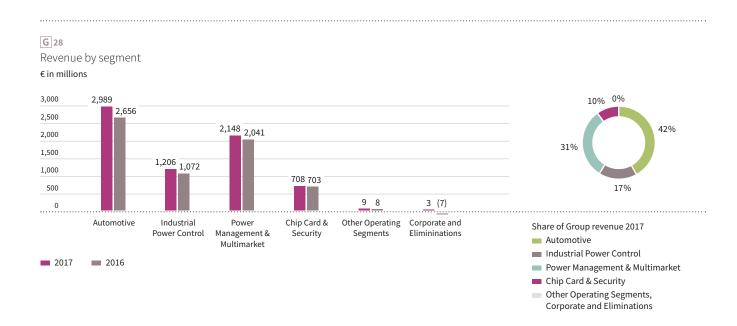
#### Significance of Asia-Pacific continues to grow; China ahead of Germany as most important sales market

€ in millions, except percentages	20	2017		2016	
Europe, Middle East, Africa	2,272	32%	2,147	33%	
Therein: Germany	1,094	15%	1,000	15%	
Asia-Pacific (excluding Japan)	3,447	49%	3,083	48%	
Therein: China	1,735	25%	1,574	24%	
Japan	463	7%	424	6%	
Americas	881	12%	819	13%	
Therein: USA	714	10%	661	10%	
Total	7,063	100%	6,473	100%	

With an increase of €364 million, more than one half (62 percent) of revenue growth related to the Asia-Pacific region (excluding Japan), followed by the Europe, Middle East and Africa region, which recorded a €125 million or 21 percent increase in revenue, and the Americas region, where revenue rose by €62 million (11 percent of total revenue growth).

The Asia-Pacific region (excluding Japan) was already the largest region in the previous fiscal year, when it accounted for 48 percent of revenue. The importance of the Asia-Pacific region (excluding Japan) continued to grow during the fiscal year under report, accounting for 49 percent of revenue, followed by the Europe, Middle East and Africa region with 32 percent.

China accounted for €1,735 million or 25 percent of Infineon's worldwide revenue and therefore for the largest share at individual country level, followed by Germany at €1,094 million or 15 percent.



Combined Management Report | Our 2017 fiscal year Group performance Review of results of operations

#### Increase in gross margin

The gross margin increased from 36.0 percent to 37.1 percent year-on-year. The improvement was mainly attributable to revenue growth – in particular in the Automotive segment – and the resulting higher capacity utilization. Positive currency factors also played a role. The line item "Cost of goods sold" still includes the earnings impact arising in conjunction with the purchase price allocation and acquisition-related expenses for International Rectifier (in particular higher depreciation/amortization on intangible assets and property, plant and equipment, which were revalued to their fair value as part of the purchase price allocation) amounting to €89 million (2016: €96 million).

€ in millions, except percentages	2017	2016
Cost of goods sold	4,442	4,143
Change year-on-year	7%	12%
Percentage of revenue	62.9%	64.0%
Gross profit	2,621	2,330
Percentage of revenue (gross margin)	37.1%	36.0%

#### Operating expenses as percentage of revenue continue to fall

**Operating expenses** (research and development expenses and selling, general and administrative expenses) increased year-on-year by €34 million to €1,595 million (2016: €1,561 million), corresponding to 22.6 percent of revenue (2016: 24.1 percent).

#### Research and development expenses (R&D expenses)

Grants received in conjunction with R&D projects and capitalized development costs reduce the amount of R&D expenses recognized.

€ in millions, except percentages	2017	2016
Research and development expenses	776	770
Change year-on-year	1%	7%
Percentage of revenue	11.0%	11.9%
Therein included grants received	68	75
Percentage of revenue	1.0%	1.2%
For information: capitalized development costs	129	98
Percentage of research and development expenses	16.6%	12.7%

**R&D** expenses amounted to €776 million in the 2017 fiscal year, an increase of €6 million or 1 percent compared to the previous year's figure of €770 million. At 11.0 percent (2016: 11.9 percent) of revenue, R&D expenses therefore remained within the target range of a low- to mid-teen percentage of revenue. Research and development activities were intensified, additional staff recruited and other measures taken in order to broaden the basis for further growth. A total of 6,362 employees worked in research and development functions at the end of the reporting period (30 September 2016: 6,057 employees).

The main R&D activities undertaken during the 2017 fiscal year are described in more detail in the chapter "Research and development".

P see page 53 ff.

#### Selling, general and administrative expenses

€ in millions, except percentages	2017	2016
Selling, general and administrative expenses	819	791
Change year-on-year	4%	2%
Percentage of revenue	11.6%	12.2%

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At 11.6 percent of revenue selling, general and administrative expenses were lower in percentage terms than in the previous fiscal year (12.2 percent). In absolute terms, they went up by €28 million or 4 percent to €819 million, and therefore at a less pronounced rate than revenue growth.

#### Other operating expenses increased

The net amount from other operating income and expenses decreased from negative €6 million to negative €43 million year-on-year. The amount reported includes the loss of €13 million arising from the sale of 100 percent of the shares of IR Newport Limited ("Newport") (see note 5 to the Consolidated Financial Statements) and contractually agreed compensation of €12 million paid to the US company Cree Inc. as a consequence of the non-completion of the Wolfspeed acquisition.

P see page 136

#### Effective tax rate of 15.2 percent

Based on pre-tax income of €933 million and income tax expenses of €142 million, the effective tax rate for the 2017 fiscal year amounted to 15.2 percent. In the 2016 fiscal year, an income tax benefit of €36 million was recorded mainly due to deferred income tax arising in conjunction with the acquisition and integration of International Rectifier.

As in the previous fiscal year, income tax expense for the 2017 fiscal year was affected by foreign tax rates, non-deductible expenses, tax credits and changes in valuation allowances on deferred tax assets.

P see page 133 ff.

Further details regarding income tax expense are provided in note 4 to the Consolidated Financial Statements.

#### Earnings per share improved

The improvement in net income resulted in a corresponding increase in **earnings per share**. Compared to earnings per share of  $\in$ 0.66 (basic and diluted) in the previous fiscal year, the corresponding figures for the 2017 fiscal year both amounted to  $\in$ 0.70.

#### Further improvement in adjusted earnings per share

Earnings per share in accordance with IFRS are influenced by amounts relating to purchase price allocations for acquisitions (in particular International Rectifier) as well as by other exceptional items. To enable better comparability of operating performance over time, Infineon computes adjusted earnings per share (diluted) as follows:

€ in millions (unless otherwise stated)	2017	2016
Earnings from continuing operations attributable to shareholders of Infineon Technologies AG – diluted	791	742
Plus/minus:		
Impairments on assets including assets classified as held for sale, net of reversals	5	16
Impact on earnings of restructuring and closures, net	3	(7)
Share-based compensation expense	13	9
Acquisition-related depreciation/amortization and other expenses	153	191
Losses (gains) on sales of assets, businesses, or interests in subsidiaries, net	15	4
Other income and expense, net	36	6
Tax effects on adjustments	(49)	(49)
Revaluation of deferred tax assets resulting from the annually updated earnings forecast		(59)
Adjusted earnings from continuing operations attributable to shareholders of Infineon Technologies AG – diluted	967	853
Weighted-average number of shares outstanding (in million) – diluted	1,134	1,129
Adjusted earnings per share (in euro) – diluted <sup>1</sup>	0.85	0.76

<sup>1</sup> The calculation of the adjusted earnings per share is based on unrounded figures.



Combined Management Report | Our 2017 fiscal year Group performance

Review of results of operations | Review of financial condition

Adjusted net income and adjusted earnings per share (diluted) should not be seen as a replacement or superior performance indicator, but rather as additional information to net income and earnings per share (diluted) determined in accordance with IFRS. The calculation of earnings per share in accordance with IFRS is presented in detail in note 6 to the Consolidated Financial Statements.

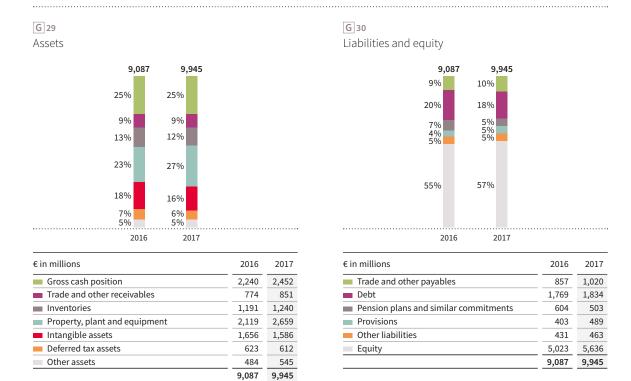
P see page 136

G see graph 29 and 30

#### Review of financial condition

€ in millions, except percentages	30 Septem- ber 2017	30 Septem- ber 2016	Change year-on-year
Current assets	4,871	4,492	8%
Non-current assets	5,074	4,595	10%
Total assets	9,945	9,087	9%
Current liabilities	2,098	1,530	37%
Non-current liabilities	2,211	2,534	(13%)
Total liabilities	4,309	4,064	6%
Total equity	5,636	5,023	12%
Statement of Financial Position ratios:			
Return on assets <sup>1</sup>	7.9%	8.2%	
Equity ratio <sup>2</sup>	56.7%	55.3%	
Return on equity <sup>3</sup>	14.0%	14.8%	
Debt-to-equity ratio ⁴	32.5%	35.2%	
Inventory intensity 5	12.5%	13.1%	
RoCE <sup>6</sup>	14.9%	15.0%	

- 1 Return on assets = Net income/Total assets
- 2 Equity ratio = Total equity/Total assets
- 3 Return on equity = Net income/Total equity
- 4 Debt-to-equity ratio = (Long-term and short-term debt)/Total equity
- 5 Inventory intensity = Inventories (net)/Total assets
- 6 Calculation see following section about RoCE in this chapter



Combined Management Report | Our 2017 fiscal year Group performance Review of financial condition

#### Increase in current assets mainly reflects improved gross cash position

Current assets went up by 8 percent to €4,871 million at the end of the reporting period, compared to €4,492 million as of 30 September 2016. Therein Infineon's gross cash position (sum total of cash and cash equivalents and financial investments) increased by €212 million (see "Gross cash position and net cash position" in the chapter "Review of liquidity" for further information). In addition, inventories and trade receivables increased by €126 million in total as a result of organic revenue growth across the segments.

#### Increase in non-current assets due to full consolidation of MoTo and investments

Non-current assets increased by €479 million from €4,595 million at the end of the previous fiscal year to stand at €5,074 million as of 30 September 2017. Infineon acquired 93 percent of the shares of MoTo Objekt Campeon GmbH & Co. KG ("MoTo") effective 30 December 2016, since which time MoTo's assets and liabilities have been fully consolidated by the Infineon Group. Property, plant and equipment increased by €366 million as a result. Other investments in property, plant and equipment totaled €874 million. Depreciation during the twelve-month period amounting to €652 million had a counter effect. Investments related primarily to the manufacturing sites in Melaka and Kulim (both Malaysia), Dresden and Regensburg (both Germany) and Villach (Austria). Goodwill and other intangible assets went down by €58 million due to exchange rate factors. Investments in intangible assets (€148 million) were lower than the amortization expense (€160 million).

#### Increase in liabilities mainly due to full consolidation of MoTo

Total liabilities stood at €4,309 million as of 30 September 2017 and were therefore €245 million (6 percent) higher than as of 30 September 2016 (€4,064 million). Trade payables increased by €163 million, mainly as a consequence of organic revenue growth recorded by the segments and high levels of investment. Debt went up by €65 million in total, whereby liabilities of €219 million resulting from the full consolidation of MoTo financial liabilities described above were offset by repayments of non-current debt amounting to €119 million. Currency factors reduced debt by €40 million. Information on debt maturities is provided in note 12 to the Consolidated Financial Statements.

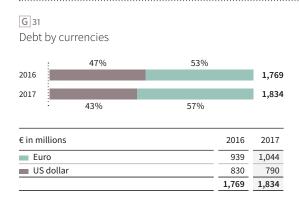
Provisions and liabilities to employees increased by €57 million due to the fact that allocations to the provision for performance-related employee remuneration for the fiscal year under report exceeded payments made for the previous fiscal year. Working in the opposite direction, provisions for pension plans and similar commitments decreased by €101 million, mainly reflecting actuarial gains attributable to the current trend in interest rates (see note 14 to the Consolidated Financial Statements for further information).

P see page 76 f.

**G** see graph 31

P see page 142 f.

P see page 144 ff.



P see page 144 ff.

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#### Equity up mainly due to net income for the year

Equity increased by €613 million (12 percent) to €5,636 million at the end of the reporting period (30 September 2016: €5,023 million). The main items increasing equity were net income for the 2017 fiscal year (€790 million) and actuarial gains (€118 million, net of tax), the latter arising in conjunction with pension plans and similar commitments and recognized in other comprehensive income (see notes 14 and 15 to the Consolidated Financial Statements). The main items decreasing equity were the dividend paid for the 2016 fiscal year (€248 million) and currency effects (€66 million).

The equity ratio improved to 56.7 percent as of the end of the reporting period (30 September 2016: 55.3 percent).

#### RoCE of 14.9 percent generated

Operating income from continuing operations after tax rose by 6 percent from €799 million to €847 million year-on-year. Capital employed increased by 7 percent from €5,334 million as of 30 September 2016 to €5,695 million as of 30 September 2017. As a result, the **Return on Capital Employed (RoCE)** fell slightly from 15.0 percent to 14.9 percent. The performance again enabled Infineon to more than cover its cost of capital in the 2017 fiscal year.

RoCE for the 2017 and 2016 fiscal years is calculated as follows:

€ in millions	2017	2016
Operating income	983	763
Plus/less:		
Financial result excluding interest result <sup>1</sup>	3	(3)
Gain from investments accounted for using the equity method	3	3
Income tax	(142)	36
Operating income from continuing operations after tax ①	847	799
Assets	9,945	9,087
Plus/less:		
Cash and cash equivalents	(860)	(625)
Financial investments	(1,592)	(1,615)
Assets classified as held for sale	(23)	_
Total current liabilities	(2,098)	(1,530)
Short-term debt and current maturities of long-term debt	323	17
Capital employed ②	5,695	5,334
RoCE ①/②	14.9%	15.0%

<sup>1</sup> Financial result in the 2017 and 2016 fiscal year amounted to negative €53 million and negative €61 million, respectively, and included negative €56 million and negative €58 million, respectively, of interest result.

The reported RoCE was calculated using actual capital employed, without adjustment for exceptional factors such as provisions recorded in connection with the Qimonda insolvency, purchase price allocations for acquisitions as well as changes in deferred tax assets and liabilities, each of which influences the level of capital employed.

Combined Management Report | Our 2017 fiscal year Group performance Review of liquidity

#### Review of liquidity

#### Cash flow

€ in millions	2017	2016
Net cash provided by operating activities from continuing operations	1,728	1,313
Net cash used in investing activities from continuing operations	(1,131)	(1,098)
Net cash used in financing activities from continuing operations	(340)	(229)
Net change in cash and cash equivalents from discontinued operations	(5)	(22)
Net change in cash and cash equivalents	252	(36)
Effect of foreign exchange rate changes on cash and cash equivalents	(17)	(12)
Change in cash and cash equivalents	235	(48)

Net cash provided by operating activities from continuing operations significantly up on previous year

Net cash provided by operating activities from continuing operations in the 2017 fiscal year amounted to €1,728 million, an improvement of €415 million on the €1,313 million reported for the previous fiscal year. Taking income from continuing operations before depreciation, amortization, impairment losses, interest and taxes amounting to €1,806 million (2016: €1,612 million) as the starting point, cash-relevant changes in trade receivables, trade payables, inventories, provisions, other assets and other liabilities totaling €81 million also contributed to the increase in net cash provided by operating activities from continuing operations. Cash outflows for interest and taxes totaled €191 million.

Net cash used in investing activities from continuing operations influenced by investments in property, plant and equipment and acquisition of MoTo

Net cash used in investing activities from continuing operations totaled €1,131 million in the 2017 fiscal year, including investments in property, plant and equipment (€874 million) and in intangible and other assets (€148 million). Cash used to acquire the MoTo shares amounted to €112 million, net of cash acquired.

Net cash used in investing activities from continuing operations in the previous fiscal year amounted to €1,098 million. Investments in property, plant and equipment and in intangible assets totaled €826 million. Net purchases of financial investments of €275 million resulted in a cash outflow as well.

## Dividend payment and debt repayments result in net cash used in financing activities from continuing operations

Net cash used in financing activities from continuing operations in the 2017 fiscal year totaled €340 million and was mainly impacted by the payment of the dividend for the 2016 fiscal year (€248 million). In addition, long-term debt amounting to €119 million was repaid (see note 12 to the Consolidated Financial Statements). These outflows were offset by inflows of €26 million arising on the issue of shares in conjunction with the Infineon Stock Option Plan.

Net cash used in financing activities from continuing operations in the 2016 fiscal year amounted to €229 million, comprising mainly a cash outflow of €225 million for the dividend payment for the 2015 fiscal year.

P see page 142 f.

Combined Management Report | Our 2017 fiscal year Group performance Review of liquidity

#### Free cash flow

Infineon reports the free cash flow figure, defined as net cash provided by and/or used in operating activities and net cash provided by and/or used in investing activities, both from continuing operations, after adjusting for cash flows related to the purchase and sale of financial investments. Free cash flow serves as an additional performance indicator, since Infineon holds part of its liquidity in the form of financial investments. This does not mean that the free cash flow calculated in this way is available to cover other disbursements, since dividend, debt-servicing obligations and other fixed disbursements are not deducted. Free cash flow should not be seen as a replacement or superior performance indicator, but rather as an additional useful item of information over and above the disclosure of the cash flow reported in the Consolidated Statement of Cash Flows, and as a supplementary disclosure to other liquidity performance indicators and other performance indicators derived from the IFRS figures. Free cash flow only includes amounts from continuing operations, and is derived as follows from the Consolidated Statement of Cash Flows:

€ in millions	2017	2016
Net cash provided by operating activities from continuing operations	1,728	1,313
Net cash used in investing activities from continuing operations	(1,131)	(1,098)
Purchases of (proceeds from sales of) financial investments, net	(3)	275
Free cash flow	594	490

#### Net cash provided by operating activities exceeds investments

Free cash flow in the 2017 fiscal year amounted to €594 million. Net cash provided by operating activities from continuing operations amounting to €1,728 million easily exceeded total cash outflows of €1,134 million used for investments in property, plant and equipment, intangible and other assets as well as for the acquisition of the MoTo shares.

Free cash flow in the previous fiscal year amounted to €490 million. In that year, net cash provided by operating activities from continuing operations amounting to €1,313 million exceeded investments in property, plant and equipment, intangible and other assets totaling €826 million.

#### Gross cash position and net cash position

The following table reconciles the gross cash position and the net cash position (i.e. after deduction of debt). Since some liquid funds are held in the form of financial investments, which, for IFRS purposes, are not considered to be "cash and cash equivalents", Infineon reports on its gross and net cash positions in order to provide investors with a better understanding of its overall liquidity. The gross and net cash positions are determined as follows from the Consolidated Statement of Financial Position:

€ in millions	30 September 2017	30 Septem- ber 2016
Cash and cash equivalents	860	625
Financial investments	1,592	1,615
Gross cash position	2,452	2,240
Less:		
Short-term debt and current maturities of long-term debt	323	17
Long-term debt	1,511	1,752
Total debt	1,834	1,769
Net cash position	618	471

Free cash flow totaling €594 million easily exceeded the dividend payment of €248 million and the repayment of debt amounting to €119 million. The gross cash position as of 30 September 2017 increased accordingly by €212 million.



Combined Management Report | Our 2017 fiscal year Group performance Review of liquidity

P see page 142 f.

Taking into account the financial resources available to Infineon – including internal liquidity on hand, net cash that can be generated in future and available credit facilities (€72 million; 2016: €720 million; see note 12 to the Consolidated Financial Statements for further information) – we assume that we will be able to cover our planned capital requirements for the 2018 fiscal year. This includes fixed contractual obligations, such as investments, leasing arrangements, fixed service and supply agreements for commodities, input materials, electricity, gas and other similar items (see note 18 to the Consolidated Financial Statements for further information). Planned investments are discussed in the chapter "Outlook".

P see page 152 f.

P see page 78 ff.

#### Principles and structure of Infineon's treasury

The Infineon treasury's stated objective is to ensure financial flexibility based on a solid capital structure. It is of prime importance for all companies in the semiconductor industry to ensure that sufficient cash funds are available to finance operating activities and planned investments throughout all phases of the business cycle. Debt should only constitute a modest proportion of the financing mix, so that headroom is available at all times.

Group-wide treasury principles are in place regarding all issues relating to liquidity and financing, such as banking policies and strategies, execution of financing agreements, liquidity and investment management worldwide, currency and interest rate risk management and the handling of external and intragroup cash flows.

Treasury at Infineon is based on a centralized approach in which the Group Finance & Treasury department is responsible for all major tasks and processes worldwide relating to financing and treasury matters.

In the context of centralized liquidity management and where permitted by law and economically feasible, cash pooling structures are in place for liquidity management purposes in order to ensure the best possible allocation of liquidity within the Group and reduce external financing requirements. Liquidity accumulated at Group level is invested centrally by the Group Finance & Treasury department, based on a conservative approach to investments, in which preservation of capital is prioritized over return maximization. The Group Finance & Treasury department is also responsible for managing currency and interest rate risks. We employ the following derivative financial instruments for hedging purposes: forward foreign currency contracts to reduce exchange rate exposures (to the extent foreign currency cash flows are not offset within the Group) and commodity swaps to reduce price risks for expected purchases of gold. We do not use derivative financial instruments for trading or speculative purposes. Further information regarding derivative financial instruments and the management of financial risks is provided in notes 22 and 23 to the Consolidated Financial Statements.

P see page 158 ff.

Furthermore, to the extent permitted by law, all financing activities and credit lines worldwide are arranged, structured and managed either directly or indirectly by the Group Finance & Treasury department in accordance with stipulated treasury principles.



## Report on expected developments, together with associated material risks and opportunities

#### Outlook

#### Actual and target values for performance indicators

The following table and subsequent comments compare the actual and forecast values of Infineon's key performance indicators for the 2017 fiscal year and show the outlook for the 2018 fiscal year.

On 24 March 2017, Infineon raised its outlook for revenue, Segment Result Margin and investments. The outlook for revenue growth was increased at that stage from 6 percent, plus or minus 2 percentage points, to a range of between 8 and 11 percent. At the mid-point of the revenue range, the outlook for the Segment Result Margin was raised to about 17 percent (previously about 16 percent). As a result of the better-than-expected growth in revenue and orders received, the figure for planned investments in property, plant and equipment and intangible assets (including capitalized development costs) was raised from about €950 million to about €1,050 million. Both figures included approximately €35 million for a new office building at Infineon's headquarters in Neubiberg near Munich.

P see Annual Report 2016, page 79 – 83 The following comparison of actuals and outlook for the 2017 fiscal year relates only to the original outlook made in November 2016, as presented in the Annual Report 2016.

€ in millions, except percentages	Actuals FY 2016	Original Outlook FY 2017	Actuals FY 2017	Outlook FY 2018
Principal performance indicators				
Segment Result Margin	15.2%	About 16% (at the mid-point of the planned range for revenue growth)	17.1%	About 17% (at the mid-point of the planned range for revenue growth)
Free cash flow from continuing operations	490	Between €400 million and €500 million	594	Between €500 million and €600 million
RoCE	15.0%	Slight decrease compared to FY 2016	14.9%	Slight increase
Supplementary performance indicators				
Growth and profitability performance indicators				
Change in revenue compared to previous year	12%	Increase by 6% plus/minus 2 percentage points	9%	Increase by 9% plus/minus 2 percentage points
Gross margin	36.0%	Slight increase compared to FY 2016	37.1%	Slight increase
Research and development expenses	770 7%	Increase below revenue growth	776 1%	Increase slightly above revenue growth
Selling, general and administrative expenses	791 2%	Increase below revenue growth	819 4%	Increase below revenue growth
Liquidity performance indicators				
Gross cash position	2,240 €1 bn +19%	In the range of €1.7 billion – €2.4 billion and therefore within the target range of €1 billion + 10% to 20% of revenue	2,452 €1 bn +21%	In the range of €1.8 billion – €2.6 billion and therefore within the target range of €1 billion + 10% to 20% of revenue
Net cash position	471	Net cash position (gross cash position higher than debt)	618	Net cash position (gross cash position higher than debt)
Working capital	739	Between €750 million and €900 million	621	Between €650 million and €850 million
Investments	826	About €950 million	1,022	Between €1.1 billion and 1.2 billion



#### Comparison of original outlook and actual figures for the 2017 fiscal year

The original forecast envisaged a Segment Result Margin of 16 percent at the mid-point of the planned range for revenue growth. Revenue grew by 9 percent in the 2017 fiscal year with year. Consequently, the actual growth rate finished 1 percentage point above the originally stated range of 4 to 8 percent. The higher growth rate helped generate a Segment Result Margin of 17.1 percent. Free cash flow totaled €594 million in the 2017 fiscal year, therefore also above the expected range of between €400 million and €500 million. At 14.9 percent, as predicted, the Return on Capital Employed (RoCE) was slightly down on the previous year's figure of 15.0 percent.

The gross margin improved from 36.0 percent in the 2016 fiscal year to 37.1 percent in the 2017 fiscal year, in line with expectations. Operating expenses developed better than expected. In the outlook, the prediction was that research and development expenses as well as selling, general and administrative expenses would exhibit an increase below revenue growth. Selling, general and administrative expenses increased by 4 percent, which was 5 percentage points below the rate of revenue growth and in line with expectations. Research and development expenses increased by only 1 percent, well below the 9 percent revenue growth achieved and significantly better than originally forecast.

#### Explanatory comments to the outlook for the 2018 fiscal year

#### Assumed euro/US dollar exchange rate

As a globally operating organization, Infineon generates revenue not only in euros, but also in foreign currencies, predominantly US dollars. It also incurs expenses in US dollars and, to some extent, in currencies correlated to the US dollar, such as the Singapore dollar, the Malaysian ringgit and the Chinese renminbi. The impact of non-euro denominated revenue and expenses usually does not balance out. For this reason, fluctuations in exchange rates, particularly between the euro and the US dollar, influence the amounts reported for revenue and earnings. A rising US dollar has a positive impact, whereas a falling US dollar has an adverse impact on revenue and earnings. Excluding the effect of currency hedging instruments, the impact of a deviation of 1 cent in the actual exchange rate of the US dollar against the euro compared to the forecast rate would amount to a change in Segment Result of approximately €3 million per quarter or approximately €12 million per fiscal year compared to the forecast value. These figures assume, however, that the exchange rates of currencies correlated with the US dollar – in which expenses arise for Infineon – change in parallel to the euro/US dollar exchange rate. In terms of revenue, the impact of exchange rates is limited almost entirely to the euro/US dollar rate, where a deviation of 1 cent in the actual exchange rate compared to the forecast rate would have an impact on revenue of approximately €9 million per quarter or approximately €36 million per fiscal year. Planning for the 2018 fiscal year is based on an assumed average exchange rate of US\$1.15 against the euro.

#### Growth prospects for the global economy and the semiconductor market

The world economy grew by 2.5 percent in the 2016 calendar year. Based on the assessment of experts at the International Monetary Fund (IMF), growth is expected to reach 3.0 percent in the 2017 calendar year. In fall 2016, the growth rate for the 2017 calendar year was still predicted at 2.8 percent. Over the course of the 2017 calendar year, the global economy has therefore developed better than expected. According to the experts, the upswing is on a solid footing and is set to continue throughout the 2018 calendar year. The expected growth rate for the 2018 calendar year is 3.1 percent. Various geopolitical risks remain, however. An escalation of the North Korean conflict, for instance, could slow down the upswing.

The markets served by Infineon are also benefiting from the healthy state of the global economy. The global semi-conductor market relevant for Infineon (i.e. excluding memory ICs and microprocessors) grew by 1.4 percent in the 2016 calendar year (source: IHS Markit, Technology Group) and is expected to grow by 7.3 percent year-on-year in the 2017 calendar year. Growth of 4.7 percent is forecast for the 2018 calendar year.

Market analysts forecast that the global semiconductor market as a whole (i.e. including memory ICs and microprocessors) will grow by 17.8 percent in the 2017 calendar year, reflecting the sharp rise in demand for memory ICs. Sales of memory ICs are expected to generate revenue growth of 51.0 percent in the 2017 calendar year. Assuming that growth in the area of memory ICs returns to normal, the total semiconductor market is expected to expand by 5.4 percent in the 2018 calendar year. All growth figures are based on market sizes measured in US dollars.

### Revenue increase of 9 percent expected, plus or minus 2 percentage points, compared to the previous fiscal year

Based on our expectations for the global economy and for the semiconductor market segments relevant for Infineon as described above and an assumed average exchange rate of US\$1.15 against the euro, Infineon forecasts revenue growth of 9 percent, plus/minus 2 percentage points, for the 2018 fiscal year. The Automotive segment is expected to grow at a meaningfully faster rate than the Group average. The Industrial Power Control and Power Management & Multimarket segments are both expected to report growth rates below the Group average. Due to the difficult market situation, revenue in the Chip Card & Security segment is forecast to remain similar to the previous fiscal year. The average euro/US dollar exchange rate during the 2017 fiscal year was 1.11 and thus more favorable for Infineon's revenue and earnings performance than the exchange rate of 1.15 now assumed for the coming fiscal year.

#### Slight upward trend in gross margin expected

At the mid-point of the planned range for revenue growth, the gross margin for the 2018 fiscal year is expected to rise slightly. The gross margin will continue to be negatively influenced by acquisition-related expenses.

#### Operating expenses predicted to increase

Infineon expects operating expenses to increase in absolute terms as a result of revenue growth. Research and development expenses are likely to rise at a slightly more pronounced rate than revenue. Selling, general and administrative expenses are expected to increase at a lower rate than revenue. Acquisition-related expenses included in operating expenses are predicted to be slightly below the previous fiscal year's level.

#### Segment Result Margin of approximately 17 percent expected

Based on the forecast changes in revenue and expenses described above, in the 2018 fiscal year the Segment Result Margin is expected to amount to 17 percent at the mid-point of the planned range for revenue growth.

#### Non-segment result

Infineon expects the non-segment result for the 2018 fiscal year to be a negative amount in the region of €150 million (2017 fiscal year: negative €225 million) mainly due to acquisition related expenses. Approximately €100 million of the forecast amount relates to non-cash-relevant depreciation and amortization arising in conjunction with the International Rectifier acquisition.

#### Financial result

The financial result (financial income less financial expense) for the 2017 fiscal year was a net expense of €53 million. A financial result at a similar level is expected for the 2018 fiscal year.

#### Income taxes

The effective current tax rate for the Infineon Group in the 2018 fiscal year is forecast at approximately 15 percent. This tax rate is influenced in particular by tax losses available for carry-forward in Germany.

In Germany, Infineon's current tax expense is based on the applicable "minimum taxation" rules, under which only 40 percent of taxable profits arising in Germany are subject to current tax due to the utilization of tax loss carry-forwards. This results in a current tax rate of approximately 12 percent in Germany. As of 30 September 2017, tax loss carry-forwards for German corporation tax and municipal trade tax purposes amounted to €1.8 billion and €2.9 billion respectively.

#### Working capital

Working capital is forecast to finish the 2018 fiscal year at between €650 million and €850 million.

#### Investments and depreciation/amortization

Investments (defined by Infineon as the sum of purchases of property, plant and equipment, purchases of intangible assets and capitalized development costs) are expected to rise to between €1.1 billion and €1.2 billion in the 2018 fiscal year. In the 2017 fiscal year this figure amounted to €1,022 million, comprising investments in property, plant and equipment (€874 million) and in capitalized development costs and other intangible assets (€148 million). Investments in capitalized development costs and other intangible assets in the 2018 fiscal year are planned at a similar level to one year earlier.



nbined Management Report | Our 2017 fiscal year Report on expected developments, together with associated material risks and opportunities

The ratio of investments to revenue at the mid-point of the planned range of revenue growth for the 2018 fiscal year should be about 15 percent and hence above the target level of 13 percent of revenue. This development reflects high investments in additional manufacturing capacities in light of rising demand, especially for electro-mobility products. Planned investments in manufacturing facilities during the 2018 fiscal year will focus on expanding frontend capacities, including further expansion of Infineon's 200-millimeter as well as its 300-millimeter manufacturing capacities. A significant amount is also earmarked to upgrade backend facilities and capacities. A smaller part of the investments will be used to ensure that existing frontend manufacturing facilities remain state-of-the art in terms of automation, quality, innovation and infrastructure.

Depreciation and amortization are expected to be in the region of €880 million.

#### Free cash flow from continuing operations

Free cash flow in the 2018 fiscal year is forecast to come in at between €500 million and €600 million.

#### Gross cash position

The gross cash position is expected to finish the 2018 fiscal year at a level between €1.8 billion and €2.6 billion. Hence, Infineon again expects to meet its capital structure targets in the 2018 fiscal year. See "Capital structure targets demonstrate our reliability" in the chapter "Group strategy" for more information on capital structure targets.

The Return on Capital Employed (RoCE) is expected to increase slightly in the 2018 fiscal year, with slight increases forecast for both net income and capital employed.

#### Overall statement on the expected development of the Infineon Group

Based on forecasts for the global economy and the semiconductor market in the 2018 calendar year, Infineon  $expects\ revenue\ growth\ of\ 9\ percent\ year-on-year,\ plus\ or\ minus\ 2\ percentage\ points.\ On\ this\ basis,\ the\ gross\ margin$ should increase slightly. At the mid-point of the planned range of revenue growth, the Segment Result Margin is expected to come in at about 17 percent. Investments will rise to between €1.1 billion and €1.2 billion. Depreciation and amortization are expected to be in the region of €880 million. Free cash flow from continuing operations is expected to reach an amount of between €500 million and €600 million. The Return on Capital Employed (RoCE) is predicted to increase slightly.

#### Risk and opportunity report

#### Risk policy: Underlying principles of our risk and opportunity management

P see page 20 ff.

P see page 27 f.

Effective risk and opportunity management is central to all of our business activities and plays an important role in implementing the strategic targets described in the chapter "Group strategy" - namely achieving sustainable, profitable growth and preserving our financial resources through efficient employment of capital. Infineon's risk and opportunity profile is characterized by periods of rapid growth, followed by periods of significant market decline, a substantial need for capital investment in order to achieve and sustain our market position and an extraordinarily rapid pace of technological change. Gaining a leading edge through technological innovation also has a legal dimension. Against this background, Infineon's risk policy is aimed firstly at taking advantage of identified opportunities as quickly as possible in a way most appropriate to increasing the value of the business, and secondly at pro-actively mitigating risks – particularly those capable of posing a threat to Infineon's going-concern status – by adopting appropriate countermeasures. Risk management at Infineon is therefore closely linked to forecasting and the implementation of our business strategies. Ultimate responsibility for risk management lies with the Infineon Management Board.

Coordinated risk management and control system elements are in place that enable us to pursue our stated risk policy in practice. Alongside the "Risk and Opportunity Management System" and the "Internal Control System with respect to Financial Reporting Processes" described below, it also includes the related forecasting, management and internal reporting processes as well as the Compliance Management System.

#### **Risk and Opportunity Management System**

Infineon's centralized risk management system is based on a Group-wide, management-oriented Enterprise Risk Management (ERM) approach, which aims to cover all relevant risks and opportunities. The approach is based on the "Enterprise Risk Management – Integrated Framework" developed by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The objective of the system is the early identification, assessment and management of risks that could have a significant influence on Infineon's ability to achieve its strategic, operational, financial and compliance-related targets. We therefore define risk/opportunity as the occurrence of future uncertainties that could result in a negative or positive variance from forecast. We incorporate all relevant organizational units within the Group in this analysis, thus covering all segments, significant centralized functions and regions.

Responsibility for processes and systems relating to Risk and Opportunity Management rests with the Risk Management and Internal Control System (ICS) function within the corporate finance department and with designated Risk Officers working at segment, corporate function and regional levels. Responsibility for the identification, measurement, management and reporting of risks and opportunities lies with the management of the organizational unit concerned.

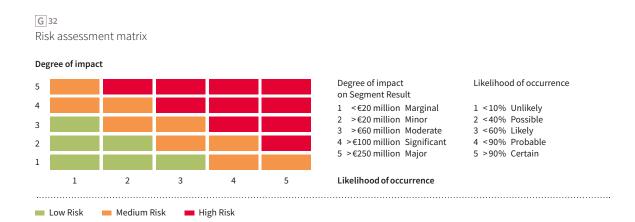
In organizational terms, the Risk and Opportunity Management System is structured in a closed-loop, multiple-stage process, which stipulates the manner and criteria to be applied to identify, measure, manage and report on risks and opportunities and defines how the system is to be monitored as a whole. Major components of the system are a quarterly analysis of risks and opportunities, reporting by all consolidated entities, an analysis of the overall situation at segment, regional and Group level, reporting to the Management Board on the risks and opportunities situation as well as major management measures undertaken. The Management Board, in turn, reports regularly to the Supervisory Board's Investment, Finance and Audit Committee. Where necessary, standard processes are supplemented by the ad-hoc reporting of any major risks identified between regular reporting dates.

Risks and opportunities are measured on a net basis, i.e. after factoring in any risk mitigation or hedging measures, but without offsetting any provisions recognized. The time periods and the measurement categories used are closely linked to our short- and medium-term business planning and Group targets.

All relevant risks and opportunities are assessed uniformly across the Group in quantitative and/or qualitative terms, based on the dimensions **degree of impact** on operations, liquidity, earnings, cash flows and reputation on the one hand and **likelihood of occurrence** on the other.

The scales used to measure these two factors (degree of impact and likelihood of occurrence) and the resulting risk assessment matrix are depicted in the following graph.

**G** see graph 32





Based on the potential degree of impact on operations, liquidity, earnings, cash flows and reputation as well as the estimated probability of occurrence, a risk is classified as "high", "medium" or "low".

All reported risks and opportunities in their entirety are reviewed for the Infineon Group for possible correlation and overlap factors and are analyzed using an Infineon-specific categorization model. Regular risks and opportunities analysis and new developments in risk management culture are supplemented by interdisciplinary workshops held at segment, corporate and regional levels. Important information relevant for Infineon's Risk and Opportunity Management System is available to all employees via our intranet system, including access to ERM tools and ERM guidelines, containing job descriptions for all functions involved in the process as well as all information necessary for reporting purposes.

Risk and Opportunity Managers are designated at appropriate hierarchical levels to manage and monitor identified risks and opportunities, and are responsible for formally determining a set of appropriate strategies (avoidance, mitigation, transfer to other parties, acceptance). Working closely with corporate functions and individual managers, the Risk and Opportunity Manager is also responsible for defining and monitoring measures aimed at implementing the adopted management strategy. For our system to be successful, it is essential that risks and opportunities are managed and monitored pro-actively and with a great deal of commitment.

Compliance with the ERM approach is monitored by the corporate Risk Management and ICS departments using procedures incorporated in business processes. Group Internal Audit also tests compliance with legal requirements and Infineon guidelines and, where appropriate, rules relating to Risk and Opportunity Management and initiates corrective measures.

The Supervisory Board's Investment, Finance and Audit Committee oversees the effectiveness of the Risk Management System. As part of the statutory audit, the external Group auditor also examines our early warning system pursuant to section 91, paragraph 2, of the German Stock Corporation Act to ascertain its suitability to detect risks that could pose a threat to Infineon's going-concern status and reports annually thereon to the Chief Financial Officer (CFO) and the Investment, Finance and Audit Committee of the Supervisory Board.

#### Internal Control System with respect to the financial reporting process

The principal focus of the Internal Control System (ICS) is on the financial reporting process, with the aim of monitoring the proper maintenance and effectiveness of accounting systems and financial reporting. The primary objective of the ICS is to minimize the risk of misstatement in Infineon's internal and external reporting and to ensure with a reasonable amount of certainty that the Consolidated Financial Statements comply with all relevant regulations. Appropriate controls must therefore be in place throughout the organization to ensure such compliance. Clear lines of responsibility are assigned to each of the processes.

The ICS is an integral part of the accounting process in all relevant legal entities and corporate functions. The system monitors compliance with stated principles and stipulated procedures based on preventive and detective controls. Among other things, we regularly check that:

- > Group-wide financial reporting, measurement and accounting guidelines are continually updated and adhered to;
- > Intragroup transactions are fully accounted for and properly eliminated;
- > Issues relevant for financial reporting and disclosures in connection with agreements entered into are recognized and appropriately presented;
- > Processes and controls are in place to explicitly guarantee the completeness and correctness of the year-end financial statements and financial reporting;
- > Processes are in place for the segregation of duties and for the dual control principle in the context of preparing financial statements, as well as for authorization and access rules for relevant IT accounting systems.

#### **Assessment of effectiveness**

We systematically assess the effectiveness of the ICS with regard to the corporate accounting process. An annual risk analysis is initially performed and the defined controls are revised, as and when required. The assessment involves identifying and updating significant risks relating to accounting and financial reporting in the relevant legal entities and corporate functions. The controls defined for identifying risks are documented in accordance with Group-wide guidelines. Regular random tests are performed to assess the effectiveness of the controls. These tests constitute the basis for an assessment of the appropriate extent and effectiveness of the controls. The results are documented and reported in a global IT system. Any deficiencies identified are remedied with due consideration given to their potential impact.

Furthermore, in a Representation Letter, all legal entities, segments and relevant corporate functions confirm that all business transactions, all assets and liabilities and all income and expense items have been recognized in the financial statements.

At the end of the annual cycle, the material legal entities review and confirm the effectiveness of the ICS with regard to the accounting and financial reporting process. The Management Board and the Investment, Finance and Audit Committee of the Supervisory Board are regularly informed about any significant control deficiencies and the effectiveness of the internal controls.

The Risk Management and Internal Control System are continuously reviewed to ensure compliance with internal and external requirements. Regular improvements made to the system contribute to the continuous monitoring of the relevant risk areas within the responsible organizational units.

#### Significant risks

In the following section, we describe risks that could have a significant or materially adverse impact on Infineon's operations, liquidity, earnings, cash flows and reputation and which have therefore been allocated to the risk classes "high" or "medium". Depending on the potential degree of impact and the estimated likelihood of occurrence, the risk class is shown in parentheses for each risk (e.g. "RC: high").

#### Strategic risks

#### Unsettled political and economic climate (RC: high)

As a globally operating company, our business is highly dependent on global economic developments. A worldwide economic downturn – particularly in the markets we serve – may result in us not achieving our forecasted revenue. Risks can also arise due to political and social changes, particularly in countries in which we manufacture and/or sell our products.

In this context, we are particularly monitoring the European debt crisis. As a consequence of the ongoing high levels of public sector debt, measures are increasingly being taken to consolidate budgetary shortfalls and cut investment expenditure. Uncertainty among consumers and companies is growing and unemployment remains high in many EU countries. Risks also arise in conjunction with current geopolitical risks, such as the conflict between the USA and North Korea as well as unrest and civil wars in the Middle East.

We have once again achieved above-average revenue growth in China, as a result of which the share of Group revenue generated in this region rose again slightly from 24 percent in the 2016 fiscal year to 25 percent in the 2017 fiscal year. Our dependence on the Chinese market therefore remains and constitutes a slightly higher risk than one year earlier. This risk includes the possibility of lower demand for exports to China and hence a decline in manufacturing capacity utilization levels. There is also a risk that an increased volume of previously imported semiconductors will be manufactured in China and that a greater volume of semiconductors manufactured in China will be exported. Regardless of our assessment of potential scenarios and outcomes within this complex set of risks, these developments could have an adverse impact on Infineon's operations, financial condition, liquidity, cash flows and earnings.



#### Cyclical market and sector development (RC: high)

The worldwide semiconductor market is dependent on global economic growth and hence subject to fluctuations. Our target markets continue to be exposed to the risk of short-term market fluctuations. As a result, our own forecasts of future business developments are subject to a high degree of uncertainty. It is possible, for instance, that future market downturns will follow another pattern, for example, an L shape. The absence of market growth or its decline would make it considerably more difficult to attain our own growth target. In the event that we are unprepared for market fluctuations, or our response to such fluctuations turns out to be inappropriate, this could have a sustained materially adverse impact on Infineon's operations, financial condition, liquidity and earnings.

#### Increased market competition and commoditization of products (RC: high)

The rapid pace of technological change in the market also results in a greater replaceability of our products. Due to the resulting aggressive pricing policies, we may be unable to achieve our long-term strategic goals of gaining and/or maintaining market share and of product pricing. Moreover, accelerating M&A (Merger and Acquisition) activity within the semiconductor industry could result in even tougher competition. Potential benefits for competitors in this market include improved cost structures and stronger sales channels. Overall, this situation could have an adverse impact on Infineon's earnings.

#### **Operational risks**

#### Data and IT systems security (RC: high)

The reliability and security of Infineon's information technology systems are of crucial importance. At the same time, the world has seen a general rise in the level of threats to data security. This applies to the deployment of IT systems to support business processes on the one hand and internal and external communications on the other. Despite the array of precautionary measures put in place, any major disruption to these systems could result in risks relating to the confidentiality, availability and reliability of data and systems used in development, manufacturing, selling or administration functions, which, in turn, could have an adverse impact on our reputation, competitiveness and operations.

Potential virus attacks, in particular on IT systems used in manufacturing processes, present additional risks that could result in loss of manufacturing or supply bottlenecks.

#### Increasingly dynamic markets (RC: high)

The accelerating pace of events in the markets in which we operate, increased demands for flexibility by our customers and short-term changes in order volumes could result in rising costs due to the under-utilization of manufacturing capacities, higher inventory levels and unfulfilled commitments to suppliers.

Thus, despite the fact that manufacturing processes and sites have become even more flexible, fluctuations in capacity utilization levels and purchase commitments, coupled with idle costs at manufacturing sites, nevertheless pose risks related to our cost position. These risks could possibly jeopardize our ability to attain growth and profitability targets that are based on cycle averages.

The situation is exacerbated by the fact that our products are highly dependent on the degree of success achieved by individual customers in their own markets. Furthermore, there is a risk of losing future business and design wins if we are unable to deliver volumes over and above our contractual obligations if called upon by the customer to do so. In the case of unexpectedly high demand, we therefore face the challenge of having to deliver increased volumes that require an appropriate level of upfront investment. This could have an adverse impact on our planned investment ratio and, ultimately, on earnings.

Dependence on the success of specific customers may also grow if they account for an above-average share of Infineon's revenue and earnings. This situation could be driven by an exceptionally strong performance by the relevant customer, resulting, for instance, from exceptional demand for its products or from consolidation trends, in particular those affecting our first- and second-tier customers.



#### Product quality trends (RC: medium)

Product quality assurance is a key success factor for the business. Potential quality risks – for example, due to the high utilization levels – can affect yield fluctuations and hence our ability to supply customers. Shortfalls in product quality can lead to product recalls and potential costs related to liability claims. In addition, quality risks could also damage Infineon's reputation and thus have a significant adverse impact on future earnings.

#### Product development delays (RC: medium)

The ever-increasing complexity of technologies and products, shorter development cycles and higher customer expectations can cause a great deal of tension in the field of product development. Buffer times built into processes to compensate for potential delays are reduced accordingly. In the event of being unable to execute our development plans at the desired quality levels, the outcome could be development delays and increased development costs, which could have an adverse impact on our financial condition, liquidity, cash flows and earnings.

#### Manufacturing cost trends – raw material prices, cost of materials and process costs (RC: medium)

Our medium- and long-term forecasts are based on expected manufacturing cost trends. In this context, measures aimed at optimizing manufacturing costs for raw materials and supplies, energy, labor and automation, as well as for bought-in services from external business partners, may not be feasible to the extent envisaged.

Moreover, our dependence on various materials (such as wafer substrates) and raw materials (such as gold and copper) used in manufacturing, as well as our energy requirements expose us to substantial price risks. We are also dependent on supplies of the so-called rare earths required for selected manufacturing processes in conjunction with process integration. At the time of writing, financial instruments are in place to hedge our price risk exposure for gold wire during the 2018 fiscal year, based on planned volume requirements. The prices of raw materials and energy have recently been subject to significant fluctuation, and there is no reason to assume the situation will change in the near future. If we are unable to offset cost rises or pass them on to customers via price adjustments, it could have an adverse impact on earnings.

#### Determining and adjusting manufacturing volumes (RC: medium)

Frontend and backend manufacturing need to be optimally synchronized to enable Infineon to develop competitive and high-quality products designed to provide customized technological solutions. In view of the rapid pace of technological change and increasingly stringent customer requirements, coordination processes need to become increasingly sophisticated. Failure to continue making progress in this area could result in quality problems, product development or market maturity delays as well as higher R&D expenses and hence adversely impact our earnings performance.

One risk that semiconductor companies operating in-house manufacturing facilities typically face is that of delays in the ramping-up of production volumes at new manufacturing sites, or in case of transfers of technologies. One good example is in the Automotive segment, where customers' product approval and testing processes can take place over an extended period of time, thus influencing our global manufacturing strategy as well as short- and medium-term capacity utilization. Failure to anticipate these changes in the manufacturing process in good time could result in capacity shortages and hence lower revenue on the one hand as well as costs incurred due to under-utilization on the other.

#### Dependence on individual manufacturing sites (RC: medium)

Our South East Asian manufacturing sites are of critical importance for our production. If, for example, political upheavals or natural disasters in the region were to impede our ability to manufacture at these sites on the planned scale or to export products manufactured at those sites, it would have an adverse impact on our financial condition, liquidity and earnings. Our current manufacturing capacities in this region are, to a large extent, not insured against political risks such as expropriation of assets. The transfer of manufacturing capacities from these sites would, therefore, not only involve a great deal of time and technical effort, Infineon would also be required to bear the necessary cost of investment.



#### Dependence on individual suppliers (RC: medium)

We cooperate with numerous suppliers who provide us with materials and services, or who manage parts of our supply chain. We do not always have alternative sources for some of these suppliers and therefore depend on their ability to deliver products of the required quality. Failure of one or more of these suppliers to meet their obligations to Infineon could have an adverse impact on our earnings performance.

#### Need for qualified staff (RC: medium)

One of our key success factors is the availability of sufficient qualified employees at all times. There is, however, a general risk of losing qualified staff or not being able to recruit, train and retain adequately qualified staff within the business. A lack of technical or management staff could, among other things, restrict future growth and hence adversely impact our earnings performance.

#### Financial risks

#### Currency risks (RC: medium)

Our involvement and participation in various regional markets around the world creates cash flows in a number of currencies other than the euro – primarily in US dollars. A significant share of revenue on the one hand and of operating costs and investments on the other is denominated in US dollars and correlated currencies. For the most part, Infineon generates a US dollar surplus from these transactions.

Specified currencies are hedged Group-wide by means of derivative financial instruments. These hedges are based on forecasts of future cash flows, the occurrence of which is uncertain. Under these circumstances, exchange rate fluctuations could – despite hedging measures – also have an adverse impact on earnings.

#### Risk of default by banking partners (RC: medium)

The relatively high level of our holdings of liquid funds (gross cash position) exposes us to the potential risk of a default by one or more of the banking partners with whom we do business. We mitigate this risk – which could still arise despite various state-insured deposit protection mechanisms – by a combination of risk avoidance analyses and risk-diversification measures. The failure of these measures could have a materially adverse impact on Infineon's financial condition and liquidity situation.

P see page 162 ff.

Further information regarding the management of financial risks is provided in note 23 to the Consolidated Financial Statements.

#### Legal and compliance risks

#### Qimonda insolvency (RC: medium)

P see page 154 f.

Due to the insolvency proceedings relating to Qimonda and claims brought against Infineon, we are exposed – even after the partial settlements reached – to substantial risks, which are described in detail in note 19 to the Consolidated Financial Statements.

Provisions are recognized in connection with these matters as of 30 September 2017. The provisions reflect the amount of those liabilities that management believes are probable and can be estimated with reasonable accuracy at that time. There can be no assurance that these provisions will be sufficient to cover all liabilities that may be incurred in conjunction with the insolvency proceedings relating to Qimonda.

#### Intellectual property rights and patents (RC: medium)

As with many other companies in the semiconductor industry, allegations are made against us from time to time that we have infringed other parties' protected rights. Regardless of the prospects of success of such claims, substantial legal defense costs can arise.

Whilst we often benefit from cross-licensing arrangements with major competitors and are keen to broaden the protection offered in this area by entering into new agreements, no such opportunities exist to safeguard against risks of this nature in the case of companies specializing in the exploitation of patent rights.



We cannot rule out that patent infringement claims will be upheld in a court of law, thus resulting in significant claims for damages or restrictions in selling the products concerned. Any such outcome could in turn have an adverse impact on our earnings performance.

P see page 154 ff.

Further information in regards to litigation and government inquiries are provided in note 19 to the Consolidated Financial Statements.

#### Impact of our global operations (RC: medium)

Our global business strategy requires the maintenance of R&D locations and manufacturing sites throughout the world. The location of such facilities is determined by market entry hurdles, technology and cost factors. Risks could, therefore, arise from adverse economic and geopolitical developments in our regional markets, changes in legislation, and policies affecting trade and investment aimed at limiting free trade and varying practices of the regulatory, tax, judicial and administrative bodies in the jurisdictions where we operate. These risks could restrict our business activities in those countries. We could also be exposed to fines, sanctions and damage to reputation.

Asian markets are particularly important to our long-term growth strategy. Our operations in China are influenced by a legal system that may be subject to change. One example is the fact that local regulations could make it mandatory to enter into partnerships with local companies. These circumstances could lead on the one hand to Infineon's intellectual property no longer being sufficiently protected and on the other to intellectual property developed by Infineon in China not being freely transferable to other countries and locations, thus impairing revenue and profitability.

#### Acquisitions and cooperation arrangements (RC: medium)

In order to develop or expand our business, we may seek to acquire other businesses or enter into various forms of cooperation arrangements. In the case of acquisitions, there is a risk that these activities prove to be unsuccessful, particularly regarding the integration of people and products in existing business structures. These issues could adversely impact our financial condition and earnings performance.

In the case of smaller acquisitions or portfolio decisions, there is always a risk of non-compliance with anti-trust regulations due to lack of knowledge or failure to make the people involved in such transactions adequately aware of the issues. This can result in high levels of cost (e.g. significant time spent by management, assignment of attorneys) and fines. Infineon's reputation may also suffer under these circumstances.

Tax, fair trade and capital market regulations can all entail additional risks. In order to mitigate these risks, we rely upon the advice of both in-house and external experts and provide suitable training to our employees.

#### Measures to implement our risk management strategy

At a strategic risk level, we endeavor to mitigate the typical risks that arise in the semiconductor sector from economic and demand fluctuations and the risks related to Infineon's operations, financial condition, liquidity and earnings by closely monitoring changes in early warning indicators as well as by developing specific response strategies appropriate to the current position within the economic cycle. This can be done, for instance, by rigorously adjusting capacities and inventory levels at an early stage, initiating cost-saving measures and making flexible use of external manufacturing capacities, both at frontend and backend facilities.

At an operational level, we have adopted various quality management strategies aimed at avoiding quality risks (such as "Zero Defects" and "Six Sigma"), to prevent or solve problems and to improve our business processes. Our company-wide quality management system has been certified on a worldwide basis in accordance with ISO 9001 and ISO/TS 16949 for a number of years and also encompasses supplier development. Our processes and initiatives to ensure continuous quality improvement in corporate procedures are aimed at identifying and eliminating the reasons for quality-related problems at an early stage.



A structured project management system is in place to handle development projects, including customer-specific projects. Clear project milestones and verification procedures required to be carried out during a project as well as clearly defined limits of authority help us identify potential project risks at an early stage and counter these risks with specific measures.

We seek to minimize procurement-related risks through appropriate purchasing strategies and techniques, including constant product and cost analysis ("Best Cost Country Sourcing" and "Focus-on-Value"). These programs include cross-functional teams of experts who are responsible for the standardization of purchasing processes with respect to material and technical equipment.

In response to the general increase in threats to data security and the high degree of professionalism meanwhile applied in the area of cybercrime, we have initiated an information security program to further improve protection against hacking attacks and related risks to our IT systems, networks, products, solutions and services. Information security is achieved primarily with the aid of Infineon's systematically applied and global Information Security Management System (ISMS), the prime objectives of which are to identify and measure all potential IT risks and to ensure that effective processes and tools are in place to minimize and avoid risk. The ISMS covers all areas of Infineon's business and is certified to the globally recognized ISO/IEC 27001 norm. All relevant risk areas are continuously monitored and optimized in conjunction with regular internal and external audits.

We minimize legal risks relating to intellectual property rights and patents by pursuing a well-defined patent strategy, including thorough patent research and selective development and registration of Infineon patents as well as precautionary protective measures in the form of agreements with major competitors. We aim to increase the number and scope of such cross-licensing agreements with leading competitors in order to reduce patent-related risks. However, no such opportunities exist to safeguard against risks of this nature in the case of companies specializing in exploiting patent rights.

We have established a Group-wide compliance management system with the aim of managing compliance-related risks on a systematic, comprehensive and sustainable basis. Under this system, major preventive procedures are continuously developed, other elements of the system revamped or strengthened, and appropriate responses established for possible or actual incidences of non-compliance with internal or external regulations. The Compliance Officer reports on a quarterly basis to the Chief Financial Officer and bi-annually to the Investment, Finance and Audit Committee of the Supervisory Board.

In certain cases, insurance policies have been taken out to protect against potential claims and liability risks, with the aim of avoiding or at least minimizing any adverse impact on Infineon's financial condition and liquidity.

#### Overall statement by Group Management on risk situation

The overall risk assessment is based on a consolidated view of all significant individual risks. We are not currently aware of any substantial risks capable of jeopardizing Infineon's going-concern status.

#### **Opportunities**

The principal opportunities are described in the following section. The list is not exhaustive and represents only a cross-section of the opportunities available. Our assessment of these opportunities is subject to continuous change, reflecting the fact that our business, our markets and the technologies we deploy are continuously subject to new developments, bringing with them fresh opportunities, causing others to become less relevant or otherwise changing the significance of an opportunity from our perspective. Depending on the potential degree of impact and the estimated probability of occurrence, each of these opportunities is assigned to an "opportunity class" (OC) in the same way that risks are allocated to a risk class. These classifications are shown in parentheses (e.g. "OC: medium").



#### New technologies and materials (OC: medium)

We are constantly striving to develop new technologies, products and solutions and to improve on existing ones, both separately and in collaboration with customers. We therefore continually invest in research and development relating to the use of new technologies and materials. Technologies and materials in current use may well lose their predominance in the foreseeable future, such as silicon, which is reaching its physical limits in some applications.

We see numerous opportunities for working with new materials, such as those associated with silicon carbide or gallium nitride, to develop more powerful and lower-cost products. These materials could well have a positive influence on our ability to attain our strategic growth and profitability targets.

#### Strategic approach "Product to System" (OC: medium)

With the "Product to System" strategic approach, we seek to identify additional benefits on a system level for our customers from within our broad portfolio of technologies and products. The strategy enables us to exploit available revenue potential even more effectively and thereby achieve our growth and margin targets. This approach also enables us to reduce customers' development costs and shorten lead times required to bring their products to market.

#### Support for change in energy policies and consideration of climate change issues (OC: medium)

Population growth and increasing industrialization in all parts of the world are resulting in ever-greater global demand for energy. Electric power is becoming the most important energy carrier of the 21st century. Renewables are already playing a key role in reducing carbon emissions. The long-term objective is to achieve global decarbonization by the end of the century, as resolved at the Climate Change Conference held in Paris (France) in December 2015.

Infineon's semiconductors enable electric power to be generated from renewable energy sources. They also boost energy efficiency and offer efficiency gains at all stages of the energy industry's value-added chain, whether in generation, transmission, or above all in the use of electrical power. They form the basis for the intelligent and efficient use of electrical power, for instance in industrial applications, power supplies for computers, consumer electronics and vehicles.

#### Ability to supply due to available capacities (OC: medium)

Our in-house manufacturing capacities, together with those of our external partners, provide us with sufficient flexibility to meet demand requirements. Growing demand for power semiconductors has been met in particular by the expansion of our 300-millimeter manufacturing facilities in Dresden (Germany) and the second manufacturing facility at Kulim 2 (Malaysia). Manufacturing capacity at our plant in Regensburg (Germany) has been expanded in response to greater demand for 77 GHz radar sensor ICs. Capacity has also been expanded in Warstein (Germany) as a result of increased demand for IGBT modules for hybrid and all-electric cars.

The availability of additional capacities, combined with the pro-active strategic and operational planning of internal and external resources, enable us to meet rising demand from both existing and new customers in the event of a market upturn. We benefited from this trend during the previous fiscal year.

#### Market access and activities in China (OC: medium)

Infineon generates more revenue in China than in any other country. Accordingly, developments and growth opportunities in China are of the utmost importance to the Group and relate to the following markets that we serve:

Vehicle production in China is still expanding, albeit at a slower pace. At the same time, rapid growth in the production of plug-in hybrid and all-electric vehicles has turned China into the world's largest market for electro-mobility.

China is the world's biggest market for trains and home to CRRC, the world's largest train manufacturer by far, which is an Infineon customer. The continued expansion of the domestic rail network and a growing volume of international infrastructure projects both represent growing business opportunities for Infineon.

At the G20 summit held in Hangzhou (China) in September 2016, China ratified the Paris climate agreement, thereby giving its formal commitment to reducing carbon emissions. As a consequence, the importance of expanding renewable energy sources in China has increased enormously. Our presence in this market, alongside our collaboration with leading companies in the wind and solar power sectors, will create further opportunities for long-term growth.

Our success in positioning Infineon in China as an integral part of Chinese industry (and hence Chinese society) could well open up a multitude of new opportunities that is highly likely to have a positive impact on the growth and profitability of our business.

#### Further growth in semiconductor content in vehicles (OC: medium)

We expect semiconductor content per vehicle to continue growing. The primary driving force behind this trend is the rising demand for active safety features and driver assistance systems.

We are also convinced that current global carbon emissions targets cannot be achieved without further electrification. The need for increased efforts in this field is relevant not only for electro-mobility (i.e. hybrid, plug-in hybrid and all-electric vehicles), but also for power units in vehicles with combustion engines. IT security within the vehicle is also further gaining in importance. Thanks to our expertise in the field of security controllers, we are extremely well positioned to exploit opportunities in this area.

#### Growth from mobile applications (OC: medium)

The continued trend towards mobility is also reflected in the unbroken high demand for smartphones and tablets. We benefit from this development in two ways. Firstly, through the components we supply for mobile devices (silicon-MEMS microphones, TVS diodes, GPS signal amplifiers, CMOS-RF switches), and secondly, through power semiconductors, which form the key components for energy-efficient chargers (high-voltage and low-voltage power transistors, driver ICs and control ICs).

#### Security applications (OC: medium)

The trend towards electronic identity documents is having a positive impact on Chip Card & Security segment revenue. Paper-based documents are increasingly being replaced by chip-based versions, due to the higher level of security they offer. New markets are also emerging in conjunction with the Internet of Things and the Industrial Internet ("Industry 4.0"). The authentication of devices is playing an increasingly important role in both of these fields, for which Infineon offers the corresponding security chips.

#### Liquidity position (OC: medium)

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Our current liquidity position, which we describe in the chapter "Review of liquidity", enables us to obtain favorable refinancing conditions. This fact gives Infineon both the financial headroom and the entrepreneurial flexibility it needs to implement its business strategies and initiatives.

Combined Management Report | Our 2017 fiscal year
Overall statement of the Management Board with respect to Infineon's financial condition as of the date of this report

# Overall statement of the Management Board with respect to Infineon's financial condition as of the date of this report

Infineon made very good progress in the 2017 fiscal year. Revenue grew by 9 percent from €6,473 million to €7,063 million year-on-year. Segment Result improved by 23 percent from €982 million to €1,208 million, giving a margin of 17.1 percent. We already achieved our average margin target of 17 percent over the cycle, which had been raised at the beginning of the 2017 fiscal year, in the year of its announcement. Adjusted earnings per share (diluted) increased to 85 cents. Despite investments, free cash flow from continuing operations improved from €490 million to €594 million year-on-year. The international rating agency S&P Global Ratings (S&P) continues to rate Infineon's creditworthiness with an investment grade rating of "BBB" (outlook "stable"). Infineon therefore currently holds the highest S&P rating of any European semiconductor manufacturer. We want our shareholders to participate appropriately in the excellent progress that Infineon is making. Therefore, at the Annual General Meeting to be held on 22 February 2018, it will be proposed to raise the dividend by 3 cents (14 percent) to €0.25 per share.

During the past fiscal year, we not only increased revenue and earnings, but also made significant progress in a number of strategic innovation projects, particularly the ramp-up of our 300-millimeter thin-wafer manufacturing facility in Dresden (Germany) and the market launch of silicon carbide – the base technology for power transistors with superior properties – enabling Infineon to generate its first revenue with silicon carbide MOSFETs.

In recent years, we have created a solid foundation for our business and focused our attention on technologies, products and applications, which are in greater demand than ever due to global megatrends. Over a period of many years we have built up, systematically expanded and successfully deployed the competencies needed – to the benefit of our customers. Based on our strategic "Product to System" approach, we focus our efforts along the entire value-added chain on the success of our customers. This approach is complemented by other elements; a comprehensive culture of innovation, the continual pursuit of technological leadership, strong quality awareness, product differentiation enabled by in-house production, and an approach customized to the various markets. In this way we ensure our continued success, both now and in the future.

It is our intention to continue growing faster than the market as we move forward. We remain committed to our target of a compound annual revenue growth rate of 8 percent over the cycle. With an increase of 12 percent in the 2016 fiscal year, followed by 9 percent in the fiscal year under report, we have surpassed this mark for two years in succession. However, the semiconductor market remains cyclical. Sooner or later, macroeconomic conditions will change and demand in the automotive and industrial sectors – which has been extremely high of late – will revert to normal levels. For the 2018 fiscal year, we expect year-on-year revenue growth of 9 percent, plus or minus 2 percentage points, based on an assumed depreciation of the US dollar/euro exchange rate to US\$1.15. At the mid-point of the range for forecast revenue, we expect to achieve a Segment Result Margin of approximately 17 percent for the 2018 fiscal year. Planned investments for the 2018 fiscal year are expected to be between €1.1 billion and €1.2 billion.

## Infineon Technologies AG

In addition to reporting on the Infineon Group, in the following section we also provide information on the performance of Infineon Technologies AG.

Infineon Technologies AG is the parent company of the Infineon Group and performs the Group's management and corporate functions. It takes on major Group-wide responsibilities such as Finance and Accounting, Corporate Compliance, Human Resources, strategic and product-oriented R&D activities, and also Corporate and Marketing Communication worldwide. Furthermore, it manages supply chain processes throughout the Group. Infineon Technologies AG has its own manufacturing facilities, located in Regensburg and Warstein (both in Germany).

Unlike the Consolidated Financial Statements, which are prepared in accordance with International Financial Reporting Standards ("IFRS"), Infineon Technologies AG's Separate Financial Statements are prepared in accordance with the provisions of the German Commercial Code ("HGB"). The complete Separate Financial Statements are published separately.

#### **Earnings position**

## Statement of income of Infineon Technologies AG in accordance with the German Commercial Code (condensed)

€ in millions	2017	2016 <sup>1</sup>
Revenue	5,789	5,378
Cost of goods sold	(4,228)	(3,839)
Gross profit	1,561	1,539
Research and development expenses	(907)	(787)
Selling expenses	(259)	(240)
General and administrative expenses	(172)	(161)
Other income (expense), net	7	36
Result from investments, net	478	37
Interest result	(74)	_
Other financial result	24	21
Income tax	(46)	(38)
Income after taxes/net income		407
Transfers to retained earnings according to section 58, paragraph 2, AktG		(158)
Unappropriated profit at the end of year	306	249

<sup>1</sup> Information on the reclassifications in the 2016 fiscal year can be found in the individual financial statements of Infineon Technologies AG.

Infineon Technologies AG recorded 8 percent revenue growth in the 2017 fiscal year. Gross profit was almost unchanged year-on-year. Infineon Technologies AG reports net income of €612 million for the 2017 fiscal year. This figure includes a profit distribution of €337 million from Infineon Technologies Holding B.V., Rotterdam (the Netherlands) (2016: €0 million). After transferring a total of €306 million to retained earnings, the unappropriated profit amounted to €306 million.

#### Net assets and financial position

## Statement of financial position of Infineon Technologies AG in accordance with the German Commercial Code (condensed)

€ in millions		30 Septem- ber 2016
Intangible assets, property, plant and equipment	708	637
Financial assets	6,300	6,185
Non-current assets	7,008	6,822
Inventories	617	613
Receivables and other assets	903	832
Cash and cash equivalents, marketable securities	2,216	1,954
Current assets	3,736	3,399
Prepaid expenses	44	40
Active difference resulting from offsetting	4	4
Total assets	10,792	10,265
Share capital	2,260	2,253
Capital reserves	1,226	1,207
Retained earnings	3,203	2,897
Unappropriated profit	306	249
Shareholders' equity	6,995	6,606
Special reserve with an equity portion	1	1
Provisions for pensions and similar obligations	140	93
Other provisions	350	316
Provisions	490	409
Bonds	804	804
Trade payables	316	284
Liabilities to affiliated companies	1,291	1,301
Other liabilities	885	848
Liabilities	3,296	3,237
Deferred income	10	12
Total liabilities and shareholders' equity	10,792	10,265

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Within assets, increases were recorded for financial assets (€115 million) due to the capital increase at Infineon Technologies Vermögensverwaltungsgesellschaft mbH in connection with the acquisition of the shares of MoTo GmbH & Co. KG (see note 3 to the Consolidated Financial Statements) and for cash and cash equivalents and marketable securities (short-term investments) (€262 million). Cash and cash equivalents and marketable securities account for 59 percent of current assets.

The increase in equity (€389 million) was mainly attributable to net income of €612 million recorded in the 2017 fiscal year. Payment of the dividend for the 2016 fiscal year (€248 million) reduced equity accordingly.

Provisions for pensions and similar obligations increased by €47 million as a result of the reduction in the average market interest rate for the past ten years used to measure obligations. Other provisions increased by a total of €34 million, mainly due to higher provisions for performance-related employee remuneration. Liabilities went up by €59 million in the 2017 fiscal year, mainly due to a €37 million increase in other liabilities.

The equity ratio at the end of the reporting period was 64.8 percent, compared to 64.4 percent one year earlier.

Combined Management Report | Our 2017 fiscal year Infineon Technologies AG | Significant events after the end of the reporting period

#### Dividend

Under the German Stock Corporation Act (Aktiengesetz), the amount of dividends available for distribution to shareholders is based on the level of unappropriated profit (Bilanzgewinn) recorded by the ultimate parent, as determined in accordance with the German Commercial Code (HGB).

Infineon Technologies AG reports unappropriated profit of €306 million in its financial statements for the fiscal year ended 30 September 2017. Due to the strong business performance, a proposal will be made to shareholders at the Annual General Meeting 2018 to increase the dividend for the 2017 fiscal year by 3 cents to € 0.25 per share. The disbursement of the proposed dividend is subject to approval by shareholders.

The Company paid a dividend of €0.22 per share (€248 million in total) for the 2016 fiscal year.

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For information regarding Infineon's long-term dividend policy, see "Sustainable value creation for our shareholders" in the chapter "Group Strategy".

#### Expected developments, together with associated material risks and opportunities

The expected developments, together with associated material risks and opportunities of Infineon Technologies AG are very similar to those of the Infineon Group. Moreover, it is assumed that the result from investments will play a major role in Infineon Technologies AG's earnings performance. As a general rule, Infineon Technologies AG participates in the risks of its subsidiaries and equity investments on the basis of the relevant shareholding. As the parent company, Infineon Technologies AG is integrated in the Infineon Group's overall risk management system and internal control system. For more information on this topic, together with associated material risks and opportunities of Infineon Technologies AG, see the chapter "Risk and opportunity report".

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Most transactions within the Infineon Group involving derivative financial instruments are handled by Infineon Technologies AG. The comments provided in "Principles and structure of Infineon's treasury" within the chapter "Review of liquidity" regarding the nature and scope of transactions with derivative financial instruments and hedged risks apply to Infineon Technologies AG. Reference is also made to the Notes to the Separate Financial Statements of Infineon Technologies AG.

## Significant events after the end of the reporting period

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Significant events after the end of the reporting period correspond to the events described in note 25 to the Consolidated Financial Statements.

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Information pursuant to section 289, paragraph 4, and section 315, paragraph 4, of the German Commercial Code (HGB)

## Corporate Governance

Information pursuant to section 289, paragraph 4, and section 315, paragraph 4, of the German Commercial Code (HGB)<sup>1</sup>

#### Structure of the subscribed capital

The share capital of Infineon Technologies AG stood at €2,272,401,858 as of 30 September 2017. This sum is divided into 1,136,200,929 non-par registered shares, each of which represents a notional portion of the share capital of €2. Each share carries one vote and gives an equal right to the profit of the Company based on the profit appropriation resolved by shareholders at the Annual General Meeting.

The Company held 6 million of the abovementioned issued shares as own shares at the end of the reporting period (30 September 2016: 6 million). Own shares held by the Company on the date of the Annual General Meeting do not carry a vote and are not entitled to participate in profit.

#### Restrictions on voting rights or the transfer of shares

Restrictions on the voting rights of shares may, in particular, arise as the result of the regulations of the German Stock Corporation Act (Aktiengesetz – "AktG"). For example, pursuant to section 136 AktG shareholders are prohibited from voting under certain circumstances and, according to section 71b AktG, Infineon Technologies AG has no voting rights from its own shares. Furthermore, non-compliance with the notification requirements pursuant to section 21, paragraphs 1 or 1a of the German Securities Trading Act (Wertpapierhandelsgesetz – "WpHG") and to section 25, paragraph 1 or section 25a, paragraph 1, WpHG can, pursuant to section 28 WpHG, have the effect that certain rights (including the right to vote) may, temporarily at least, not exist. We are not aware of any contractual restrictions on voting rights or the transfer of shares.

Pursuant to section 67, paragraph 2, AktG, only those persons recorded in the share register of Infineon Technologies AG are recognized as shareholders of the Company. In order to be recorded in the share register of Infineon Technologies AG, shareholders are required to submit to the Company the number of shares held by them and their name or company name, their address and, where applicable, their registered office and their date of birth. Pursuant to section 67, paragraph 4, AktG, Infineon Technologies AG is entitled to request information from any party listed in the share register regarding the extent to which shares, to which the entry in the share register relates, are actually owned by the registered party and, if it does not own the shares, to receive the information necessary for the maintenance of the share register in relation to the party for whom the party concerned holds the shares. Section 67, paragraph 2, AktG stipulates that the shares concerned do not confer voting rights until such time as the information requested has been supplied in the appropriate manner.

#### Shareholdings exceeding 10 percent of the voting rights

Section 21, paragraph 1, WpHG requires each shareholder whose voting rights reach, exceed or, after exceeding, fall below 3, 5, 10, 15, 20, 25, 30, 50 or 75 percent of the voting rights of a listed corporation to notify such corporation and the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht – "BaFin") immediately. As of 30 September 2017, we have not been notified of any direct or indirect shareholdings reaching or exceeding 10 percent of the voting rights. The shareholdings notified to us as of 30 September 2017 are presented in the Notes to the Financial Statements of Infineon Technologies AG under the information pursuant to section 160, paragraph 1, No. 8 AktG.

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#### Shares with special control rights

No shares conferring special control rights have been issued.

## Nature of control over voting rights when employees participate in the Company's capital and do not exercise their control rights directly

Employees who participate in the capital of Infineon Technologies AG exercise their control rights directly in accordance with the applicable laws and the Articles of Association, just like other shareholders.

<sup>1</sup> In accordance with section 80 of the Introductory Act to the German Commercial Code (EGHGB), the sections 289a, paragraph 1 and 315a, paragraph 1 HGB – in the version pertaining to the CSR Directive Implementation Act dated 11 April 2017 – are applicable for the first time for the fiscal year beginning after 31 December 2016 (i.e. for Infineon's 2018 fiscal year).

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Information pursuant to section 289, paragraph 4, and section 315, paragraph 4, of the German Commercial Code (HGB)

#### Rules governing the appointment and dismissal of members of the Management Board

Section 5, paragraph 1, of the Articles of Association stipulates that the Management Board of Infineon Technologies AG shall consist of at least two members. The Management Board currently comprises four members. Members of the Management Board are appointed and dismissed by the Supervisory Board in accordance with section 84, paragraph 1, AktG. As Infineon Technologies AG falls within the scope of the German Co-Determination Act (Mitbestimmungsgesetz – "MitbestG"), the appointment or dismissal of members of the Management Board requires a two-thirds majority of the votes of the members of the Supervisory Board (section 31, paragraph 2, MitbestG). If such majority is not achieved at the first ballot, the appointment may be approved on a recommendation of the Mediation Committee at a second ballot by a simple majority of the votes of the members of the Supervisory Board (section 31, paragraph 3, MitbestG). If the required majority is still not achieved, a third ballot is held in which the Chairman of the Supervisory Board has two votes (section 31, paragraph 4, MitbestG). If the Management Board does not have the required number of members, in urgent cases, the local court (Amtsgericht of Munich) makes the necessary appointment upon petition of a party concerned pursuant to section 85, paragraph 1, AktG.

Pursuant to section 84, paragraph 1, sentence 1, AktG, the maximum term of appointment for members of the Management Board is five years. Re-appointment or extension of the term of office, in each case for a maximum of five years, is permitted (section 84, paragraph 1, sentence 2, AktG). Section 5, paragraph 1, of the Articles of Association and section 84, paragraph 2, AktG stipulate that the Supervisory Board may appoint a chairman and a deputy chairman to the Management Board. The Supervisory Board may revoke the appointment of a member of the Management Board and the Chairman of the Management Board for good cause (section 84, paragraph 3, AktG).

#### Rules governing the amendment of the Articles of Association

Pursuant to section 179, paragraph 1, AktG, responsibility for amending the Articles of Association rests with the Annual General Meeting. However, section 10, paragraph 4, of the Articles of Association gives the Supervisory Board the authority to amend the Articles of Association insofar as such amendments relate merely to the wording, such as changes in the share capital amount resulting from a capital increase out of conditional or authorized capital or a capital decrease by means of cancellation of own shares. Unless the Articles of Association provide for another majority, section 179, paragraph 2, AktG stipulates that resolutions of the Annual General Meeting regarding the amendment of the Articles of Association require a majority of at least three quarters of the share capital represented. Section 17, paragraph 1, of the Articles of Association of Infineon Technologies AG provides in principle for resolutions to be passed with a simple majority of the votes cast and, when a capital majority is required, with a simple majority of the capital unless a higher majority is required by law or in accordance with other stipulations contained in the Articles of Association.

#### Powers of the Management Board to issue shares

The powers of the Management Board to issue shares derive from section 4 of the Articles of Association, in conjunction with applicable legal provisions. Further information relating to the Company's existing Authorized and Conditional Capital can be found in note 15 to the Consolidated Financial Statements.

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#### Authorization to issue bonds with warrants and/or convertible bonds

The Annual General Meeting held on 13 February 2014 authorized the Management Board, in the period through 12 February 2019, either once or in partial amounts, to issue bonds with warrants and/or convertible bonds (referred to collectively as "bonds") in an aggregate nominal amount of up to €2,000,000,000, to guarantee such bonds issued by subordinated Group companies of the Company and to grant holders of bond options or conversion rights to up to 130,000,000 no-par-value registered Company shares, representing a notional portion of the share capital of up to €260,000,000, in accordance with the relevant terms of the bonds. The Management Board is authorized, with the approval of the Supervisory Board, to exclude the subscription rights of the shareholders to the bonds,

- > if the issue price is not substantially lower than the theoretical market value of the bonds, as determined in accordance with accepted methods of financial mathematics; however this only applies insofar as the shares to be issued to service the option and/or conversion rights established on this basis in aggregate do not exceed 10 percent of the share capital, either at the time of this authorization becoming effective or at the time of its exercise;
- > in order to exclude fractional amounts resulting from a given subscription ratio from the subscription rights of the shareholders to the bonds or insofar as such action is necessary in order to grant holders of option or conversion rights from bonds that have either already been or will in future be issued by the Company or its subordinated Group companies subscription rights to that extent to which they would be entitled after exercise of their rights or after fulfillment of any conversion obligations.

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Information pursuant to section 289, paragraph 4, and section 315, paragraph 4, of the German Commercial Code (HGB)

Even if the dilution protection regulations are applied, the option or conversion price must equal at least 90 percent of the average stock exchange price of the Company's shares in the Xetra closing auction on the Frankfurt Stock Exchange (or a comparable successor system); further details – including the conditions under which the option or conversion price may be reduced – are set out in the authorization.

The Management Board is authorized, subject to the requirements resolved by shareholders at the Annual General Meeting, to determine the further details of the bond issue, including its terms and conditions.

#### Purchase of own shares

A resolution passed by the Annual General Meeting on 28 February 2013 authorizes Infineon Technologies AG, in the period through 27 February 2018, to acquire its own shares, within the statutory boundaries, in an aggregate amount not exceeding 10 percent of the share capital at the time the resolution was passed or – if the latter amount is lower – of the share capital in existence at the time the authorization is exercised. The Company may not use the authorization for the purposes of trading in its own shares. The Management Board decides whether own shares are acquired through the stock exchange, by means of a public offer to purchase addressed to all shareholders or a public invitation to submit offers for sale or via a bank or other entity that meets the requirements of section 186, paragraph 5, sentence 1, AktG. The authorization includes differentiating requirements – in particular with regard to the permissible purchase price – for each method of acquisition.

Infineon shares acquired or being acquired on the basis of this or an earlier authorization may – if not sold either via the stock exchange or by means of a public offer to purchase addressed to all shareholders – be used for all legally admissible purposes. The shares may also be canceled or offered to third parties in conjunction with business combinations or the acquisition of companies, parts of companies or participations in companies. Under specified circumstances subject to the consent of the Supervisory Board, the shares may also be sold to third parties in return for cash payment (including by means other than through the stock exchange or through an offer to all shareholders), used to meet the Company's obligations under bonds with warrants and convertible bonds and stock option plans, offered for sale or granted as a remuneration component to members of representative bodies and employees within the Group, and/or used to repay securities-backed loans. The subscription right of shareholders is excluded in all of the above cases (except when the shares are canceled). In addition, the subscription rights of shareholders are excluded in respect of fractional amounts in instances in which the shares are sold through a public offer addressed to all shareholders.

According to a resolution passed by the Annual General Meeting on 28 February 2013, the acquisition of Infineon Technologies AG shares may also be effected using equity derivatives. The total number of shares that can be acquired using derivatives may not exceed 5 percent of the Company's share capital, determined either at the time of this authorization becoming effective or at the time of its exercise through the use of the derivatives. The shares acquired through the exercise of this authorization are to be counted toward the acquisition threshold for the shares acquired in accordance with the authorization to acquire own shares as described above. The authorization stipulates other restrictions when derivatives are deployed, including their execution, term, servicing and acquisition price.

If own shares are acquired using derivatives in accordance with the requirements stipulated in the authorization, any right of the shareholders to conclude such derivative transactions with the Company will be excluded in analogous application of section 186, paragraph 3, sentence 4, AktG. Similarly, the shareholders have no right to conclude derivative transactions with the Company insofar as arrangements for the conclusion of derivative transactions include a preferred offer for the conclusion of derivative transactions concerning small volumes of shares.

Shareholders have a right to sell their Infineon shares in this connection only insofar as the Company is required to accept the shares under the derivative transactions. No other right to sell shares will apply in this connection.

The use of own shares, acquired through derivatives, is governed by the same rules as applicable for the direct acquisition of own shares.





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#### Significant agreements in the event of a change of control

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Various financing contracts with lending banks and capital market creditors (see note 12 to the Consolidated Financial Statements) contain defined change-of-control clauses which give creditors the right to call for early repayment. These clauses reflect standard market practice.

Furthermore, certain patent cross-licensing agreements, development agreements, subsidy agreements and approvals, supply contracts, joint venture agreements and license agreements contain customary change-of-control clauses, according to which a change in control of Infineon Technologies AG triggers the right of the other party at its sole discretion to terminate or to continue the agreement as well as other rights which may, under certain circumstances, be unfavorable for Infineon.

If a member of the Management Board leaves his or her position in connection with a defined change of control (namely, where a party holds at least 50 percent of the voting rights in Infineon Technologies AG) that member is currently entitled to continued payment of the relevant annual remuneration for the entire remaining contract term. In accordance with a special contract termination right granted to members of the Management Board, the period of continued payment is capped at a maximum of 36 months in the event that the member resigns, or at a minimum of 24 months and a maximum of 36 months in the event that the member is removed from office or dismissed by Infineon Technologies AG. Further details are contained in the Compensation Report.

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The change-of-control clauses agreed with the members of the Management Board correspond to the recommendation made in section 4.2.3, paragraph 5, of the German Corporate Governance Code. Such clauses are intended to give members of the Management Board financial security in the event of a change of control, with a view to preserving their independence in this situation.

Comparable arrangements for employees are only in place in a small number of individual cases. Notwithstanding the above points, the conditions of both the Performance Share Plan (open to participation by members of the Management Board, managers and other selected employees of the worldwide company) and the Restricted Stock Unit Plan (additionally applicable to specified employees of Infineon in the USA) contain rules that are triggered in the event of a defined change of control (namely holding at least 30 percent of the voting rights of Infineon Technologies AG). For the most part, these rules specify that the vesting periods that are envisaged by the relevant plans are aborted in the event of a change of control. The corresponding rule in the Performance Share Plan does not, however, apply to members of the Management Board, given that the service contracts take precedence.

#### Corporate Governance Report

The Corporate Governance Report is publicly available.

 $@ \ www.infineon.com/corporate-governance-report \\$ 

#### Declaration concerning the management of the Company

The Declaration on Corporate Governance in accordance with section 289a and section 315, paragraph 5, of the German Commercial Code (HGB)<sup>1</sup> has been made publicly accessible.

@ www.infineon.com/cms/en/about-infineon/investor/corporate-governance

#### Compensation report

This Compensation Report, which forms part of the Combined Management Report, explains the principles applied in determining compensation for the Management Board and Supervisory Board of Infineon Technologies AG and the level of remuneration paid to the individual members of the Management Board and Supervisory Board in accordance with the applicable legal requirements and the recommendations of the German Corporate Governance Code in the version dated 7 February 2017 (Deutscher Corporate Governance Kodex – "DCGK"). Infineon believes that transparent and understandable reporting of Management Board and Supervisory Board compensation represents a fundamental element of good corporate governance.

<sup>1</sup> In accordance with Article 80 of the Introductory Act to the German Commercial Code (EGHGB), the sections 289f and 315d of the German Commercial Code (HGB) – in the version pertaining to the CSR Directive Implementation Act dated 11 April 2017 – are applicable for the first time for the fiscal year beginning after 31 December 2016 (i.e. for Infineon's 2018 fiscal year).



#### **Management Board compensation**

#### Compensation system

The Management Board compensation system – similar to the compensation paid to the individual members of the Management Board – is defined and regularly reviewed by the full Supervisory Board on the basis of proposals made by the Executive Committee. In accordance with applicable legal requirements and the recommendations of the DCGK, the compensation paid to members of the Management Board is intended to reflect the typical level and structure of management board compensation at comparable companies, as well as Infineon's economic position and future prospects. The duties, responsibilities and performance of each member of the Management Board are also to be considered, as is Infineon's wider pay structure. This includes considering Management Board compensation in relation to the compensation of senior management and of the workforce as a whole, including changes in the level of compensation over time. The stated objective is that the compensation structure should be designed in such a way that it promotes sustainable business development, with a cap in place in the event of exceptional developments. Infineon aims to set compensation at a level that is competitive both nationally and internationally, so as to inspire and reward dedication and success in a dynamic environment.

The periodic review of the Management Board compensation system by an external independent compensation expert, started during the previous fiscal year, was completed during the 2017 fiscal year. Notwithstanding the existence of some scope for maneuverability, the expert concluded that the Company's compensation system complies with the requirements of the German Stock Corporation Act (Aktiengesetz) and the DCGK and is in line with current market conditions (for details of the review see "Review of the Management Board compensation system and individual contracts" in this chapter).

Components of the Management Board compensation system

There have been no changes to the Management Board compensation system in the 2017 fiscal year compared to the previous fiscal year.

All members of the Management Board receive as compensation for their service an annual income which – based on target achievement of 100 percent – comprises approximately 45 percent fixed compensation and approximately 55 percent variable compensation components:

- > Fixed compensation: The fixed compensation comprises a contractually agreed basic annual salary that is not linked to performance and is paid in twelve equal monthly installments.
- > **Variable** (performance-related) **compensation:** The variable compensation comprises three components an annual bonus (short-term incentive), a multiple-year bonus (mid-term incentive) and a long-term variable compensation component (long-term incentive).

The **short-term incentive (STI)** is intended to reward performance over the preceding fiscal year, reflecting Infineon's recent progress. Assuming a 100 percent target achievement of the variable compensation, the STI constitutes approximately 20 percent of target annual income. It is set by the Supervisory Board in a two-phase process:

- (i) At the beginning of each fiscal year, the target functions with respect to the two key performance indicators "free cash flow" and "Return on Capital Employed (RoCE)" are defined uniformly for all members of the Management Board. Underpinning the consistent approach taken to managing the business, the same target indicators supplemented by the Segment Result are used as the basis for determining the variable compensation components (bonus payments) for Infineon managers and employees. The two key performance indicators referred to above, which are described in more detail in the chapter "Internal Management System", are equally weighted for the purposes of measuring the STI.
- (ii) At the end of the fiscal year, the actual levels of target achievement for free cash flow and RoCE and, hence the amount of the STI payouts, are determined by the Supervisory Board.

An STI is paid only if, on the basis of the approved financial statements, the levels of target achievement reach at least the 50 percent threshold for both performance indicators (free cash flow, RoCE). If one of the two target thresholds is not achieved, no annual bonus is paid for the relevant fiscal year. If the thresholds are achieved, the arithmetic mean of the two target achievements is calculated and used as the percentage rate to determine the actual STI amount. A cap of 250 percent applies, meaning that the maximum amount that can be paid is two-and-a-half times the target STI (= 100 percent), regardless of an actual higher achievement level. The Supervisory Board

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may, in addition, increase or reduce the amount to be paid in each case by up to 50 percent, as it sees fit, based on the performance of the Management Board as a whole, Infineon's position, and any exceptional factors. A lower limit applies in this case such that the amount to be paid cannot be less than the amount that would be due given 50 percent target achievement. The upper limit for an upward adjustment is the cap of 250 percent.

If the term of office on the Board begins or ends during a fiscal year, the entitlement to STI is reduced on a pro-rata monthly basis (by one twelfth for each full month missing from the complete STI tranche). A member of the Management Board is not entitled to receive an STI bonus for the fiscal year in which he/she resigns from office (unless the resignation is for a reason ("good cause"), for which the member is not responsible) or if the board member's contract is terminated by the Company for good cause.

The **mid-term incentive (MTI)** is intended to reward sustained performance by the Management Board reflecting Infineon's medium-term progress. In combination with the long-term incentive, the MTI therefore ensures compliance with the stock corporation law requirement that the structure of compensation is "oriented toward sustainable growth of the enterprise". Assuming a 100 percent target achievement of the variable compensation, the MTI constitutes approximately 20 percent of target annual income.

A new MTI tranche, each with a term of three years, commences every fiscal year. The incentive is paid in cash at the end of the three-year term. The amount of the payment is determined on the basis of actual RoCE and free cash flow figures during each three-year period. For these purposes, the target values for RoCE and free cash flow for each individual year of an MTI tranche correspond to the STI targets set each year in advance. The level of achievement for both the RoCE target and the free cash flow target must reach a threshold of 50 percent in each year of the relevant three-year period, otherwise it is deemed – for MTI purposes – to be zero for the year concerned. If the thresholds are exceeded, the level of target achievement determined for the STI applies for the relevant annual tranche of the MTI. The MTI to be paid at the end of the three-year period is determined by calculating the arithmetic mean of the three annual target achievement levels. Unlike the STI, the MTI is paid as calculated, even if the mean level of target achievement for the three-year period is below 50 percent. A cap of 200 percent applies, meaning that the maximum amount that can be paid is two times the target MTI (= 100 percent), regardless of the actual achievement level.

The Supervisory Board may increase or reduce the amount to be paid under the MTI in each case by up to 50 percent, as it sees fit, based on the performance of the Management Board as a whole, Infineon's situation and any exceptional factors. When exercising its judgment in this respect, the Supervisory Board also takes into account the extent to which the three-year target for revenue growth and Segment Result (set each year by the Supervisory Board exclusively for this purpose) has been achieved and the degree of success achieved complementing organic growth through M&A activities. Unlike the STI, there is no lower limit for the amount by which the Supervisory Board can adjust the MTI; for the upper limit, however, the cap applies (200 percent).

If the term of office commences during a fiscal year, the MTI tranche is reduced on a pro-rata basis (by 1/36 for each full month missing from the complete MTI tranche). Upon leaving Infineon, regulations ensure as a general rule that the member of the Management Board can only receive an MTI payment for the number of MTI tranches corresponding to the member's term of office, reduced where appropriate, on a pro-rata basis. MTI tranches already started are forfeited if a mandate or service contract of a member of the Management Board comes to an end before the due date, for instance if a member resigns from office (unless the resignation is for good cause for which the member is not responsible) or if the board member's contract is terminated by the Company for good cause.

The **long-term incentive (LTI)** is intended to reward long-term and, similar to the MTI, sustained performance on the part of members of the Management Board and, additionally, to ensure that their interests are aligned with the interest of the Company's shareholders regarding a positive share price development. Assuming a 100 percent target achievement of the variable compensation, the LTI constitutes approximately 15 percent of target annual income.

With effect from the 2014 fiscal year, the LTI is awarded in the form of a Performance Share Plan. As well as being relevant for members of the Management Board, the new LTI also applies – with minor differences attributable to specific circumstances and as a benefit paid voluntarily by the Company – to Infineon managers and selected Infineon employees worldwide.



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(Virtual) performance shares were allocated previously on 1 October of each fiscal year for the fiscal year beginning on that date – initially on a provisional basis. Following a recommendation made by the Executive Committee, on 3 August 2017 the Supervisory Board resolved that the provisional allocation of performance shares for LTI purposes will take place in future on 1 March of each fiscal year. Consequently, based on the four-year term of the relevant tranche, the definitive allocation of (real) Infineon shares will take place at the end of the month of February four years later.

The performance shares are allocated on the basis of the contractually agreed "LTI allocation amount" in euro. This amount is reduced accordingly if the member of the Management Board takes up office during a fiscal year. The number of performance shares is determined by dividing the LTI allocation amount by the average price of the Infineon share (Xetra closing price) during the nine months prior to the allocation date. The prerequisites for the definitive allocation of the - at that stage still virtual - performance shares are (i) that the member of the Management Board invests 25 percent of his/her individual LTI allocation amount in Infineon shares in compliance with an own-investment requirement pertaining to the provisional allocation) and (ii) that the holding period of four years applicable both for the member's own-investment and for the performance shares has come to an end. 50 percent of the performance shares are also performance-related; they are only allocated definitely if (iii) the Infineon share outperforms the Philadelphia Semiconductor Index (SOX) between the date of the performance shares' provisional allocation and the end of the holding period. If the conditions for the definitive allocation of performance shares – either of all or of only those that are not performance-related – are met at the end of the holding period, the member of the Management Board acquires a claim against the Company for the transfer of the corresponding number of (real) Infineon shares. Performance shares which do not achieve the target are forfeited. The value of the performance shares definitively granted to the member of the Management Board per LTI tranche at the end of the holding period may not exceed 250 percent of the relevant LTI allocation amount; the performance shares above this amount are forfeited (cap).

The shares are transferred to a securities custodian account attributable to the member of the Management Board; thereafter he/she can freely dispose of them. The same also applies to Infineon shares acquired in conjunction with the own-investment requirement at the end of the holding period.

The Supervisory Board has the right, at the end of the holding period, to make a value-equivalent cash settlement to the member of the Management Board rather than actually transfer Infineon shares. On 3 August 2017 the Supervisory Board resolved that the performance shares maturing on expiry of 30 September 2017 relating to the tranche awarded on 1 October 2013 will not be allocated in the form of Infineon shares, but rather – in accordance with the option specified in the Performance Share Plan – will be settled in cash.

If the member of the Management Board leaves office during the first two years of the full four-year holding period applicable to the performance shares of a particular LTI tranche, those performance shares are forfeited unless the reason for leaving office is ill-health, good cause for which the member is not responsible or the fact that the age limit specified in the service contract has been reached. Only the holding period for the own-investment shares expires when the member of the Management Board leaves office; at that stage the member of the Management Board concerned can freely dispose of the shares. If the member of the Management Board resigns from office at a later date – unless the resignation is for good cause for which the member is not responsible or if the board member's contract is terminated by the Company for good cause – the LTI tranche (including the own-investment) remains in place unchanged. The member of the Management Board is then treated in all respects as if he/she were still in office; there is no pro rata reduction in the LTI tranche due to leaving office early.

The Supervisory Board is required to define suitable alternative LTI instruments of commensurate value if it is impossible or not desired by the Supervisory Board to offer an LTI on the basis of the Performance Share Plan.

Prior to the introduction of the Performance Share Plan, the Company maintained a stock option plan as an LTI, which was resolved at the 2010 Annual General Meeting. Subject to compliance with the terms of the Stock Option Plan 2010 – particularly the attainment of the absolute and percentage performance targets – the stock options allocated to members of the Management Board on the basis of this plan may still be exercised until 14 December 2019.

Additionally, the Supervisory Board has the option – based in all cases on its own best judgment – to grant a **special bonus**, among other things for special achievements of the Management Board or its individual members. This bonus is capped, however, at a maximum of 30 percent of the fixed compensation of the member of the Management Board.



### Management Board compensation in the 2017 fiscal year in accordance with **German Accounting Standard 17 (DRS 17)**

#### **Total compensation**

Total compensation to members of the Management Board pursuant to DRS 17 and benefits to the individual members of the Management Board – also presented in accordance with DRS 17 – are shown in the following table:

in €	<b>Dr. Reinh</b> Chief Execu		<b>Domini</b> Chief Finan		<b>Dr. Helmut Gassel</b> <sup>3</sup> Member of the Management Board		
	2017	2016	2017	2016	2017	2016	
Fixed compensation							
Basic annual salary	1,075,000	1,075,000	750,000	750,000	685,000	171,250	
Fringe benefits	36,154	35,724	43,203	41,185	47,728	8,714	
Total fixed compensation	1,111,154	1,110,724	793,203	791,185	732,728	179,964	
Variable compensation							
Single-year variable compensation (STI)	670,080	474,720	474,640	336,260	429,968	76,153	
Multi-year variable compensation							
Mid Term Incentive (MTI) <sup>1</sup>							
2014 – 2016 tranche	-	288,460	_	201,537	-	-	
2015 – 2017 tranche	243,040	158,240	172,153	112,087	-	-	
2016 – 2018 tranche	243,040	158,240	172,153	112,087	155,951	25,384	
2017 – 2019 tranche	243,040		172,153		155,951	_	
Long Term Incentive (LTI)							
Performance Share Plan <sup>2</sup>	315,608	244,367	211,838	164,024	190,238	_	
Total variable compensation	1,714,808	1,324,027	1,202,937	925,995	932,108	101,537	
Total compensation	2,825,962	2,434,751	1,996,140	1,717,180	1,664,836	281,501	

- 1 The values include the annual MTI tranche granted in the respective fiscal year based on the fulfilment of the plan requirements.
- 2 The figures for the active members of the Management Board in the 2017 fiscal year are based on a fair market value per performance share amounting to €11.25 (2016: €7.07), which was calculated using a Monte-Carlo simulation model taking account of the value-reducing cap.
- 3 With effect from 1 July 2016 Dr. Helmut Gassel was appointed to the Management Board with responsibility for strategy development, sales and marketing, and the regions.

in €	<b>Jochen Ha</b> Member Manageme	of the	<b>Arunjai</b> Membe Manageme	r of the	<b>Total</b> Management Board		
	2017	2016	2017	2016	2017	2016	
Fixed compensation							
Basic annual salary	685,000	171,250	-	562,500	3,195,000	2,730,000	
Fringe benefits	32,016	7,697	-	26,962	159,101	120,282	
Total fixed compensation	717,016	178,947	-	589,462	3,354,101	2,850,282	
Variable compensation	-						
Single-year variable compensation (STI)	429,968	76,153	-	336,260	2,004,656	1,299,546	
Multi-year variable compensation							
Mid Term Incentive (MTI) <sup>1</sup>							
2014 – 2016 tranche	-	_	-	201,537	_	691,534	
2015 – 2017 tranche	-	-	-	112,087	415,193	382,414	
2016 – 2018 tranche	155,951	25,384	-	112,087	727,095	433,182	
2017 – 2019 tranche	155,951	-	-		727,095	_	
Long Term Incentive (LTI)							
Performance Share Plan <sup>2</sup>	190,238	_	-		907,922	408,391	
Total variable compensation	932,108	101,537	-	761,971	4,781,961	3,215,067	
Total compensation	1,649,124	280,484	-	1,351,433	8,136,062	6,065,349	

- 1 The values include the annual MTI tranche granted in the respective fiscal year based on the fulfilment of the plan requirements.
- 2 The figures for the active members of the Management Board in the 2017 fiscal year are based on a fair market value per performance share amounting to €11.25 (2016: €7.07), which was calculated using a Monte-Carlo simulation model taking account of the value-reducing cap.

  3 With effect from 1 July 2016 Jochen Hanebeck was appointed to the Management Board with responsibility for operations.
- 4 With effect from 30 June 2016 Arunjai Mittal resigned from the Management Board, his service contract ended with effect from 30 September 2016.

Members of the Management Board did not receive any loans from Infineon, either in the 2017 or 2016 fiscal years.

Similarly, they did not receive any benefits from third parties in the 2017 and 2016 fiscal years, whether promised or actually paid, for their Board activities at Infineon.

### Fringe benefits

In accordance with their service contracts, members of the Management Board are entitled to a chauffeur-driven company car, which may also be used for private purposes. Operating and maintenance costs for the company car and chauffeur are borne by the Company. Taxes arising on the fringe benefit related to private usage are borne by the members of the Management Board.

The Company also maintains accident insurance policies for members of the Board in the case of death (€3 million) and invalidity (€5 million).

#### Share-based compensation

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As described in the section "Management Board compensation", the contractually agreed LTI is granted to members of the Management Board by the Company in the form of "performance shares". The average price of the Infineon share relevant for the number of performance shares granted for the 2017 fiscal year was €13.01 (2016: €10.56).

A fair market value of €11.25 (2016: €7.07) per performance share granted in the 2017 fiscal year was determined, taking account – among other things – of the cap of 250 percent cap set on the LTI allocation amount.

The following table shows the number of performance shares awarded to members of the Management Board in the 2017 fiscal year. In addition, the table contains information relating to the Stock Option Plan 2010, on the basis of which stock options were allocated to members of the Management Board for the final time in the 2013 fiscal year.

			Performance Sh	are Plan		
		Virtual performance shares outstanding at the beginning of the fiscal year		ial performance shares newly granted at the beginning of the fiscal year		
Member of the Management Board	Fiscal year	Number	Number	Fair value grant date in €	Number	
Dr. Reinhard Ploss	2017	125,136	28,054	315,608	153,190	
(Chief Executive Officer)	2016	90,572	34,564	244,367	125,136	
Dominik Asam	2017	85,288	18,830	211,838	104,118	
(Chief Financial Officer)	2016	62,088	23,200	164,024	85,288	
Dr. Helmut Gassel <sup>1</sup>	2017		16,910	190,238	16,910	
(Member of the Management Board)	2016	_	_	_	_	
Jochen Hanebeck <sup>2</sup>	2017	_	16,910	190,238	16,910	
(Member of the Management Board)	2016	_	_	_	_	
Arunjai Mittal <sup>3</sup>	2017	_		_	_	
(Member of the Management Board)	2016	62,088		_	62,088	
Total	2017	210,424	80,704	907,922	291,128	
	2016	214,748	57,764	408,391	272,512	

<sup>1</sup> With effect from 1 July 2016 Dr. Helmut Gassel was appointed to the Management Board with responsibility for strategy development, sales and marketing, and the regions.

 $<sup>2\</sup> With\ effect\ from\ 1\ July\ 2016\ Jochen\ Hanebeck\ was\ appointed\ to\ the\ Management\ Board\ with\ responsibility\ for\ operations.$ 

<sup>3</sup> With effect from 30 June 2016 Arunjai Mittal resigned from the Management Board, his service contract ended with effect from 30 September 2016.



Stock Option Plan 2010 Stock options Stock options Stock options Stock options Exercisable Total outstanding outstanding exercised in expired in stock options expense for at the beginat the end the fiscal outstanding share-based the fiscal year year ning of the of the at the end of compenfiscal vear sation fiscal year the fiscal year Member of the Fiscal Number Number Number Number Number in € Management Board year 307.500 208.200 376.461 Dr. Reinhard Ploss 2017 99.300 (Chief Executive Officer) 2016 433.214 307.500 29.914 120.000 323.243 95.800 2017 130,952 62,800 68,152 285,173 Dominik Asam (Chief Financial Officer) 2016 350,952 130,952 167,740 52,260 213,678 Dr. Helmut Gassel<sup>2</sup> 2017 94,858 (Member of the Management Board) 2016 Jochen Hanebeck<sup>3</sup> 2017 94.858 (Member of the Management Board) 2016 Arunjai Mittal⁴ 2017 (Member of the Management Board) 2016 229.167 229.167 160.607 851.350 Total 2017 438,452 271,000 167,452 2016 1,013,333 667,619 263,540 82,174 120,000 697,528

- 1 When exercising stock options members of the Management Board may only make gains up to a pre-determined amount (cap). Where the cap has been reached in the fiscal year stock options have expired.
- 2 With effect from 1 July 2016 Dr. Helmut Gassel was appointed to the Management Board with responsibility for strategy development, sales and marketing and the regions.
- 3 With effect from 1 July 2016 Jochen Hanebeck was appointed to the Management Board with responsibility for operations.
- 4 With effect from 30 June 2016 Arunjai Mittal resigned from the Management Board, his service contract ended with effect from 30 September 2016.

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Further details regarding the performance shares granted to the members of the Management Board on 1 October 2016 for the 2017 fiscal year are provided in note 17 to the Consolidated Financial Statements. In a change from previous practice, the performance shares for the 2018 fiscal year will not be allocated to the members of the Management Board until 1 March 2018.

#### Special bonuses

The Supervisory Board did not award any special bonuses to members of the Management Board during the 2017 fiscal year.

#### Other awards and benefits

In the 2009 fiscal year, the Company entered into a restitution agreement with each of the active members of the Management Board at that time. Dr. Ploss is the only current member of the Management Board affected by the agreement. These agreements stipulate that the Company covers all costs and expenses of any legal, governmental, regulatory and/or parliamentary proceedings and investigations as well as arbitration proceedings, in which the member of the Management Board is involved in conjunction with his/her activities on behalf of the Company. However, the agreements specifically exclude any restitution of costs if the Company initiates proceedings against the member of the Management Board for a breach of the duty of care owed in conjunction with section 93, paragraph 2, German Stock Corporation Act (Aktiengesetz).

# Management Board compensation in the 2017 fiscal year in accordance with the German Corporate Governance Code

The DCGK recommends that the individual compensation components of each member of the Management Board be disclosed in accordance with specified criteria. It also recommends that disclosure is based on the model tables – in part diverging from DRS 17 – provided in the appendix to the Code.

### Compensation granted in accordance with DCGK

The following table shows the value of compensation granted for the 2016 and 2017 fiscal years, including fringe benefits, as well as the minimum and maximum values that can be achieved for the 2017 fiscal year.

Unlike in the disclosures in accordance with DRS 17, the STI is required to be disclosed pursuant to the DCGK at the target value (i.e. the value in the event of 100 percent target achievement). The MTI is required to be disclosed – in a deviation from DRS 17 – at the target value for an "average probability scenario" at the grant date. For these purposes, Infineon assumes 100 percent target achievement. In addition, the pension expense, i.e. the service cost pursuant to IAS 19 (see "Commitments to members of the Management Board upon termination of their Board activities" in this chapter), is also required to be included in the amount of total compensation disclosed in accordance with the DCGK.

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Compensation granted to members of the Management Board in accordance with the DCGK (total compensation and compensation components) as well as the minimum and maximum values that can be achieved are shown in the following table:

in €		<b>Dr. Reinhard Ploss</b> Chief Executive Officer				<b>Dominik Asam</b> Chief Financial Officer			
	2017	2016	2017 (min.)	2017 (max.)	2017	2016	2017 (min.)	2017 (max.)	
Fixed compensation									
Basic annual salary	1,075,000	1,075,000	1,075,000	1,075,000	750,000	750,000	750,000	750,000	
Fringe benefits	36,154	35,724	36,154	36,154	43,203	41,185	43,203	43,203	
Total fixed compensation	1,111,154	1,110,724	1,111,154	1,111,154	793,203	791,185	793,203	793,203	
Variable compensation									
Single-year variable compensation (STI)	480,000	480,000	-	1,200,000	340,000	340,000	-	850,000	
Multi-year variable compensation									
Mid Term Incentive (MTI)									
2016 – 2018 tranche	-	480,000	_	-	_	340,000	_	-	
2017 – 2019 tranche	480,000	_	_	960,000	340,000	_	_	680,000	
Long Term Incentive (LTI)									
Performance Share Plan <sup>1</sup>	315,608	244,367	157,804	912,500	211,838	164,024	105,919	612,500	
Total variable compensation	1,275,608	1,204,367	157,804	3,072,500	891,838	844,024	105,919	2,142,500	
Pension expense <sup>2</sup>	321,123	_	321,123	321,123	297,220	271,061	297,220	297,220	
Total compensation (DCGK)	2,707,885	2,315,091	1,590,081	4,504,777	1,982,261	1,906,270	1,196,342	3,232,923	

<sup>1</sup> The figures of the active members of the Management Board in the 2017 fiscal year are based on a fair market value per performance share amounting to €11.25 (2016: €7.07),

which was calculated using a Monte-Carlo simulation.

2 Income from past service costs for Dr. Ploss amounting to €1,114,773 have been recorded in the 2017 fiscal year (see "Benefits and pension entitlements in the 2017 fiscal year"

<sup>3</sup> With effect from 1 July 2016 Dr. Helmut Gassel was appointed to the Management Board with responsibility for strategy development, sales and marketing, and the regions.

 $<sup>4\</sup> With\ effect\ from\ 1\ July\ 2016\ Jochen\ Hanebeck\ was\ appointed\ to\ the\ Management\ Board\ with\ responsibility\ for\ operations.$ 

<sup>5</sup> With effect from 30 June 2016 Arunjai Mittal resigned from the Management Board, his employment ended with effect from 30 September 2016.

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Me	<b>Dr. Helmut Gassel</b> <sup>3</sup> Member of the Management Board				Jochen Hanebeck <sup>4</sup> Member of the Management Board			Me	<b>Arunjai Mittal<sup>5</sup></b> Member of the Management Board		
2017	2016	2017 (min.)	2017 (max.)	2017	2016	2017 (min.)	2017 (max.)	2017	2016	2017 (min.)	2017 (max.)
685,000	171,250	685,000	685,000	685,000	171,250	685,000	685,000	-	562,500	-	-
47,728	8,714	47,728	47,728	32,016	7,697	32,016	32,016	-	26,962	-	-
732,728	179,964	732,728	732,728	717,016	178,947	717,016	717,016	-	589,462	-	-
308,000	77,000	-	770,000	308,000	77,000	-	770,000	-	340,000	_	-
_	231,000	-	-	-	231,000	_	-	-	340,000	_	-
308,000	_	_	616,000	308,000		_	616,000	_	_	_	_
190,238		95,119	550,000	190,238		95,119	550,000	_		_	_
806,238	308,000	95,119	1,936,000	806,238	308,000	95,119	1,936,000	_	680,000	_	_
132,853	25,458	132,853	132,853	162,385	29,321	162,385	162,385	-	241,677	_	-
1,671,819	513,422	960,700	2,801,581	1,685,639	516,268	974,520	2,815,401	_	1,511,139	_	_
, -,		,	,,	, ,		,	,,				

#### Allocation amount in accordance with DCGK

Since compensation granted to members of the Management Board for the 2017 fiscal year does not coincide fully with amounts disbursed in a particular fiscal year, a separate table is presented – in accordance with the relevant DCGK recommendation – showing the amounts flowing to members of the Management Board for the 2017 fiscal year (the "allocation amount" ("Zufluss")).

In line with the DCGK recommendations, the fixed compensation and the STI are required to be disclosed as the allocation amount for the relevant fiscal year concerned. In the case of the MTI, the DCGK recommends that this is disclosed as flowing to members of the Management Board in the fiscal year in which the plan term of the relevant MTI tranche ends. In addition to the fixed compensation and the STI granted for the 2017 fiscal year, the allocation amount for the 2015-2017 MTI tranche therefore flowed to the members of the Management Board in the 2017 fiscal year. In accordance with the DCGK, share-based payments are deemed to be allocated on the basis of the relevant time and value for German tax law purposes. The performance shares issued on 1 October 2013 which were settled in cash after the end of the 2017 fiscal year (see "Components of the Management Board compensation system" in this chapter) will not be disclosed as having flowed until the 2018 fiscal year in the following table. In line with the DCGK recommendations, the pension expense (meaning the service cost pursuant to IAS 19) constitutes the allocation amount (see previous table), even though it is not – strictly speaking – an allocation.

P see page 100 ff.



The total compensation allocated to the individual members of the Management Board for the 2017 fiscal year in accordance with DCGK – analyzed by component – is shown in the following table:

in €		nard Ploss utive Officer		<b>ik Asam</b> ncial Officer	Membe	ut Gassel <sup>2</sup> er of the ent Board	Membe	Jochen Hanebeck <sup>3</sup> Member of the Management Board		i Mittal⁴ er of the nent Board
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Fixed compensation						-				
Basic annual salary	1,075,000	1,075,000	750,000	750,000	685,000	171,250	685,000	171,250	-	562,500
Fringe benefits	36,154	35,724	43,203	41,185	47,728	8,714	32,016	7,697	-	26,962
Total fixed compensation	1,111,154	1,110,724	793,203	791,185	732,728	179,964	717,016	178,947	-	589,462
Variable compensation										
Single-year variable compensation (STI)	670,080	474,720	474,640	336,260	429,968	76,153	429,968	76,153	_	336,260
Multi-year variable compensation										
Mid Term Incentive (MTI)										
2014 – 2016 tranche	-	706,080	-	507,792	_	_	-		-	507,792
2015 – 2017 tranche	678,720	_	480,760	_	_	_	-	_	-	_
Long Term Incentive (LTI)										
Stock Option Plan 2010	1,525,500	550,000	550,000	962,500	_	_	_	_	-	_
Performance Share Plan	_	_	_	_	_	_	_	_	_	_
Total variable compensation	2,874,300	1,730,800	1,505,400	1,806,552	429,968	76,153	429,968	76,153	-	844,052
Pension expense <sup>1</sup>	321,123	_	297,220	271,061	132,853	25,458	162,385	29,321	-	241,677
Total compensation (DCGK)	4,306,577	2,841,524	2,595,823	2,868,798	1,295,549	281,575	1,309,369	284,421	_	1,675,191

<sup>1</sup> Income from past service costs for Dr. Ploss amounting to €1,114,773 have been recorded in the 2017 fiscal year (see "Benefits and pension entitlements in the 2017 fiscal year" in this chapter).

3 With effect from 1 July 2016 Jochen Hanebeck was appointed to the Management Board with responsibility for operations.

# Commitments to members of the Management Board upon termination of their Board activities Benefits and pension entitlements in the 2017 fiscal year

In accordance with the Management Board compensation system in place since 2010, the members of the Management Board have, in the meantime, all received a defined contribution pension commitment, which is essentially identical to the Infineon pension plan applicable to all employees. The Company has accordingly set up a personal pension account (basic account) for each beneficiary and makes annual pension contributions to it. The Company adds annual interest to the balance in the basic account using the highest statutory interest rates valid for the insurance industry (guaranteed interest rates) until disbursement of the pension begins and may also award surplus credits. Ninety-five percent of any income earned over and above the guaranteed interest rate is credited to the pension account, either at the date on which disbursement of the pension begins or, at the latest, when the beneficiary reaches the age of 60. The balance of the basic account when disbursement of the pension begins (due to age, invalidity or death) – increased by an adjusting amount in the event of invalidity or death – constitutes the retirement benefit entitlement and is paid out to the member of the Management Board or his or her surviving dependents in twelve annual installments, or, if so requested by the member of the Management Board, in eight annual installments, as a lump sum or as a life-long pension. In addition to the defined contribution pension plan that has been in place for Dr. Ploss since 1 January 2016, a fully vested fixed-amount pension entitlement of €210,000 p.a. also exists for his Board activities up to 31 December 2015 which will not increase in future.

<sup>2</sup> With effect from 1 July 2016 Dr. Helmut Gassel was appointed to the Management Board with responsibility for strategy development, sales and marketing, and the regions.

<sup>4</sup> With effect from 30 June 2016 Arunjai Mittal resigned from the Management Board, his service contract ended with effect from 30 September 2016.



If the entitlements of members of the Management Board (i) have not yet legally vested or (ii) have legally vested, but are not protected by the state pension insurance scheme (Pensionssicherungsverein), the Company maintains pension reinsurance policies in favor of, and pledged to, the members of the Management Board concerned.

The plan rules applicable to members of the Management Board differ in terms of the initial defined component, the annual transfer to the pension account and the vesting period.

- > The defined contribution pension plan in place for Dr. Ploss is also based on a fixed contribution amount of 30 percent of the relevant agreed basic annual salary. The pension contribution made by the Company for the 2017 fiscal year amounted to €322,500.
- On joining the Management Board, the Company made a one-time, contractually vested initial pension contribution of €540,000 on behalf of Mr. Asam as compensation for the loss of vested retirement pension entitlements in connection with the termination agreement with his previous employer. For each fiscal year of his membership on the Management Board, Mr. Asam also receives a pension contribution from the Company amounting to between 25 and 40 percent, as determined by the Supervisory Board, of the relevant agreed basic annual salary. As in the previous year, the pension contribution for Mr. Asam for the 2017 fiscal year has been set at 30 percent of his basic annual salary and therefore amounts to €225,000. The pension entitlements arising from the defined contributions made on behalf of Mr. Asam vested with effect from 31 December 2013.
- > Dr. Gassel and Mr. Hanebeck have statutorily vested pension entitlements as a result of their previous periods of employment in senior management positions with Infineon. The contracts appointing them to the Board specifically state that the amounts made available to cover their vested pension entitlements represent a continuation of those vested entitlements and are, therefore, not subject to any separate vesting arrangements. The Company makes a fixed annual pension contribution on behalf of Dr. Gassel and Mr. Hanebeck for each full fiscal year of service on the Board, equivalent to 30 percent of the relevant agreed basic annual salary. The Supervisory Board is not required to decide each time on the amount to be contributed. The pension contributions for the 2017 fiscal year for Dr. Gassel and Mr. Hanebeck amounted in each case to €205,500.

The amounts credited to the pension entitlement accounts of the members of the Management Board – in line with the plan rules applied to Infineon employees – are paid out on or after reaching the age of 67, provided the service contract has also ended, or, upon request, at an earlier point in time if the service contract ends on or after reaching the age of 60. If the beneficiaries elect that their pension be paid out in monthly installments, the pension amount is adjusted automatically each year in accordance with the Infineon pension plan.

Alongside the annual retirement entitlements and related benefit amounts, the following table shows the present values of pension entitlements earned to date and the service cost in accordance with IFRS. The service cost reported in the table for Dr. Gassel and Mr. Hanebeck only relates to periods of current Board activities. The present value of pension and benefit entitlements is particularly dependent on changes in the discount rate required to be applied (30 September 2017: 1.8 percent, 30 September 2016: 1.0 percent).



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#### Pension entitlements

in €  Member of the  Management Board	Fiscal year	Pension entitlements (annual) as of beginning of pension period	Benefit amounts determined for the relevant fiscal year	Present value of pension and benefit entitlement	Original service cost (earned in the current year)
Dr. Reinhard Ploss <sup>1</sup>	2017		322,500	629,343	321,123
(Chief Executive Officer)		210,000		4,876,940	_
	2016	210,000	_	6,832,791	_
Dominik Asam	2017		225,000	2,586,986	297,220
(Chief Financial Officer)	2016	_	225,000	2,558,440	271,061
Dr. Helmut Gassel <sup>2</sup>	2017		205,500	2,716,822	132,853
(Member of the Management Board)	2016	_	51,375	2,780,620	25,458
Jochen Hanebeck <sup>3</sup>	2017		205,500	3,361,736	162,385
(Member of the Management Board)	2016	_	51,375	3,540,697	29,321
Arunjai Mittal⁴	2017	_	_	_	_
(Member of the Management Board)	2016		225,000	2,511,117	241,677
Total	2017	210,000	958,500	14,171,827	913,581
	2016	210,000	552,750	18,223,665	567,517

<sup>1</sup> The upper line for Dr. Ploss shows the contribution amount, the present value and the service cost relating to the defined contribution entitlements additionally granted to him with effect from 1 January 2016. The second line shows the pension entitlements and the present value of his fixed amount pension plan. Income from past service cost amounting to €1,114,773 was recognized in the 2017 fiscal year.

#### Early termination of service contracts

The service contracts of members of the Management Board include a change of control clause, which stipulates the terms that apply when the activities of a member of the Management Board are terminated in the event of a significant change in Infineon's ownership structure. A change of control for the purposes of this clause occurs when a third party, individually or together with another party, acquires at least 50 percent of the voting rights in Infineon Technologies AG as defined in section 30 of the German Securities Acquisition and Takeover Act (Wertpapiererwerbs- und Übernahmegesetz – "WpÜG"). Members of the Management Board have the right to resign and terminate their service contracts within twelve months of the announcement of such a change of control and any who choose to do so are entitled to continued payment of their annual remuneration through to the end of the originally agreed duration of their contract, up to a maximum of 36 months. If Infineon Technologies AG removes a member of the Management Board or terminates his or her contract within twelve months of the announcement of a change of control, the members of the Management Board concerned are entitled to continued payment of their annual remuneration through to the end of the originally agreed duration of their contract, subject to a minimum period of 24 months and a maximum period of 36 months.

The Management Board service contracts otherwise contain no promises of severance pay for situations in which contracts are terminated early.

#### Payments to former members of the Management Board in the 2017 fiscal year

Total compensation (primarily pension benefits) of €1,324,427.14 (2016: €1,200,241) is granted to the former members of the Management Board in the 2017 fiscal year. As of 30 September 2017, accrued pension liabilities for former members of the Management Board amounted to €67,862,601 (2016: €77,037,350).

<sup>2</sup> With effect from 1 July 2016 Dr. Helmut Gassel was appointed to the Management Board with responsibility for strategy development, sales and marketing, and the regions.

<sup>3</sup> With effect from 1 July 2016 Jochen Hanebeck was appointed to the Management Board with responsibility for operations.

<sup>4</sup> With effect from 30 June 2016 Arunjai Mittal resigned from the Management Board, his employment ended with effect from 30 September 2016.

#### Review of the Management Board compensation system and individual contracts

In accordance with section 4.2.2 DCGK, the Supervisory Board has engaged an external, independent compensation expert to review the Management Board compensation system in place since 1 October 2010 and conclude on its compliance with applicable legislation and its overall appropriateness. In this context, the target annual incomes of each individual member of the Management Board were subjected to detailed scrutiny. The expert's report concluded that the Company's compensation system complies with legal requirements and with the recommendations set out in the German Corporate Governance Code (DCGK). In particular, the expert concluded that the compensation of Infineon's Management Board is commensurate with market conditions and that the variable compensation component is oriented towards the sustainable growth of the enterprise. Notwithstanding the conclusion that the individual target annual incomes of the members of the Management Board are appropriate, both horizontally (i.e. looking at comparable companies) and vertically (i.e. looking at Infineon's various employee groupings), the report points out the existence of some scope for maneuverability. The results of the compensation expert's review, presented in a final report in fall 2016, were discussed in detail during the Executive Committee meetings held on 24 October 2016 and 9 May 2017 and by the full Supervisory Board on 15 November 2016 and 18 May 2017. The Supervisory Board concurred with the conclusions reached by the compensation expert. It has therefore resolved to increase the compensation of the members of the Management Board with effect from 1 October 2017 - in the case of Dr. Ploss by 15 percent and in the case of Mr. Asam, Dr. Gassel and Mr. Hanebeck by 10 percent respectively. The intention is for the relation of the individual compensation components and hence the compensation structure overall to remain unchanged.

#### **Supervisory Board compensation**

#### Compensation structure

The Supervisory Board compensation system was most recently amended at the Annual General Meeting held on 18 February 2016, with (retrospective) effect from 1 October 2015. The objective of the amendment was to remove the previous variable compensation component and structure Supervisory Board compensation in future in compliance with the recommendations of the DCGK.

The compensation due to the Supervisory Board in each fiscal year (total compensation) is governed by section 11 of the Company's Articles of Association and comprises the following:

- > A **fixed compensation (basic remuneration)** of €90,000. This amount applies to each member of the Supervisory Board and is payable within one month of the close of the fiscal year.
- An allowance recognizing the additional work involved in performing certain functions within the Supervisory Board: The Chairman of the Supervisory Board receives an allowance of €90,000, each Vice-chairman receives an allowance of €30,000, the Chairman of the Investment, Finance and Audit Committee and the Chairman of the Strategy and Technology Committee each receive an allowance of €25,000 and each member of a Supervisory Board committee receives an allowance of €15,000 with the exception of the Nomination Committee and the Mediation Committee. The additional allowance is payable only if the body to which the Supervisory Board or committee member belongs has convened or passed resolutions in the fiscal year concerned. A member of the Supervisory Board performing more than one of the functions indicated receives only the highest single additional allowance payable to a member performing the functions concerned. The allowance is paid to the relevant holder of office within one month of the end of the fiscal year.
- > A meeting attendance fee of €2,000 per meeting of the Supervisory Board or one of its committees that is attended in person. The meeting attendance fee is paid only once if more than one meeting of the relevant committees takes place on a given day.

In the event that a member, during a fiscal year, joins (or leaves) the Supervisory Board or one of its committees, or takes on a Supervisory Board function for which an allowance is paid, the relevant compensation components are disbursed on a pro-rata basis, i.e. payment of one twelfth of the relevant annual compensation component for each (started) month of membership or exercise of function.

Members of the Supervisory Board, moreover, are reimbursed for all expenses incurred in connection with the performance of their Supervisory Board duties and for any value-added tax payable by them in this connection. The Company also pays any value-added tax incurred on their total remuneration (including meeting attendance fees) for the members of the Supervisory Board.



#### Compensation of the Supervisory Board for the 2017 fiscal year

The total compensation (including meeting attendance fees) paid to the individual members of the Supervisory Board in the 2017 fiscal year comprises the following (these figures do not include value-added tax at 19 percent):

#### Supervisory Board compensation

in €  Member of the Supervisory Board	Fiscal year	Fixed compen- sation	Allowance for specific functions	Meeting attendance fees	Total compen- sation
Peter Bauer	2017	90,000	25,000	18,000	133,000
	2016	90,000	10,417	16,000	116,417
Johann Dechant	2017	90,000	30,000	26,000	146,000
	2016	90,000	30,000	30,000	150,000
Dr. Herbert Diess	2017	90,000		6,000	96,000
	2016	90,000		14,000	104,000
Annette Engelfried	2017	90,000	15,000	20,000	125,000
	2016	90,000	15,000	20,000	125,000
Peter Gruber	2017	90,000	15,000	18,000	123,000
	2016	90,000	15,000	22,000	127,000
Gerhard Hobbach	2017	90,000	15,000	18,000	123,000
	2016	90,000	15,000	24,000	129,000
Hans-Ulrich Holdenried	2017	90,000	15,000	24,000	129,000
	2016	90,000	15,000	28,000	133,000
Prof. Dr. Renate Köcher	2017	90,000		16,000	106,000
	2016	90,000		12,000	102,000
Dr. Susanne Lachenmann	2017	90,000	15,000	18,000	123,000
	2016	90,000	15,000	22,000	127,000
Wolfgang Mayrhuber	2017	90,000	90,000	36,000	216,000
	2016	90,000	90,000	34,000	214,000
Géraldine Picaud <sup>1</sup>	2017	60,000		6,000	66,000
	2016				
Dr. Manfred Puffer	2017	90,000		20,000	110,000
	2016	90,000		14,000	104,000
Prof. Dr. Doris Schmitt-Landsiedel <sup>2</sup>	2017	15,000			15,000
	2016	90,000	16,667	22,000	128,667
Jürgen Scholz	2017	90,000	15,000	18,000	123,000
54. gen 65.10.2	2016	90,000	15,000	22,000	127,000
Kerstin Schulzendorf	2017	90,000		12,000	102,000
Nersell Sentitzendon	2016	90,000		10,000	100,000
Dr. Eckart Sünner	2017	90,000	25,000	20,000	135,000
Di. Lenait Saiillei	2017	90,000	25,000	24,000	139,000
Diana Vitale	2016				
Dialia vitate		90,000		12,000	102,000
Tatal	2016	90,000		16,000	106,000
Total	2017	1,425,000	260,000	288,000	1,973,000
	2016	1,440,000	262,084	330,000	2,032,084

<sup>1</sup> Joined as Member of the Supervisory Board since 16 February 2017. The compensation for 2017 therefore was awarded on a pro-rata basis.

Members of the Supervisory Board did not receive any loans from Infineon in either the 2017 or 2016 fiscal years.

Neubiberg, 17 November 2017

Management Board

Dr. Reinhard Ploss Dominik Asam Dr. Helmut Gassel Jochen Hanebeck

<sup>2</sup> Joined as Member of the Supervisory Board until 8 November 2017. The compensation for 2017 therefore was awarded on a pro-rata basis.

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# Consolidated Financial Statements

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# Consolidated Statement of Operations

for the year ended 30 September 2017 and 2016

€ in millions	Notes	2017	2016
Revenue		7,063	6,473
Cost of goods sold		(4,442)	(4,143)
Gross profit		2,621	2,330
Research and development expenses		(776)	(770)
Selling, general and administrative expenses		(819)	(791)
Other operating income		14	17
Other operating expenses		(57)	(23)
Operating income		983	763
Financial income		10	6
Financial expenses		(63)	(67)
Gain from investments accounted for using the equity method		3	3
Income from continuing operations before income taxes		933	705
Income tax	4	(142)	36
Income from continuing operations		791	741
Income (loss) from discontinued operations, net of income taxes	5	(1)	2
Net income		790	743
Attributable to:			
Non-controlling interests		-	(1)
Shareholders of Infineon Technologies AG		790	744
Basic earnings per share (in euro) attributable to shareholders of Infineon Technologies AG: 1			
Basic earnings per share (in euro) from continuing operations	6	0.70	0.66
Basic earnings per share (in euro) from discontinued operations	6	-	-
Basic earnings per share (in euro)	6	0.70	0.66
Diluted earnings per share (in euro) attributable to shareholders of Infineon Technologies AG: 1			
Diluted earnings per share (in euro) from continuing operations	6	0.70	0.66
Diluted earnings per share (in euro) from discontinued operations	6	-	
Diluted earnings per share (in euro)	6	0.70	0.66

<sup>1</sup> The calculation of earnings per share is based on unrounded figures.



# Consolidated Statement of Comprehensive Income

for the year ended 30 September 2017 and 2016

€ in millions	Note	2017	2016
	15		
Net income		790	743
Actuarial gains (losses) on pension plans and similar commitments <sup>1</sup>		118	(159)
Total items not expected to be reclassified to profit or loss in the future		118	(159)
Currency translation effects		(49)	(28)
Net change in fair value of hedging instruments		4	(6)
Net change in fair value of available-for-sale financial assets		2	(1)
Total items expected to be reclassified to profit or loss in the future		(43)	(35)
Other comprehensive income (loss) for the year, net of tax		75	(194)
Total comprehensive income for the year, net of tax		865	549
Attributable to:			
Non-controlling interests		-	(1)
Shareholders of Infineon Technologies AG		865	550

 $<sup>1 \</sup> Contains income from investments accounted for using the equity method in the 2017 fiscal year of \ \ \ e1 \ million (2016: expense \ \ \ million).$ 



# Consolidated Statement of Financial Position

as of 30 September 2017 and 2016

		30 Septem- ber 2017	30 Septem- ber 2016
ASSETS			
Cash and cash equivalents		860	625
Financial investments	8	1,592	1,615
Trade receivables	9	851	774
Inventories	10	1,240	1,191
Income tax receivable	4	5	6
Other current assets		300	281
Assets classified as held for sale	5	23	_
Total current assets		4,871	4,492
Property, plant and equipment	11	2,659	2,119
Goodwill and other intangible assets	11	1,586	1,656
Investments accounted for using the equity method		28	32
Non-current income tax receivable	4	-	3
Deferred tax assets	4	612	623
Other non-current assets		189	162
Total non-current assets		5,074	4,595
Total assets		9,945	9,087
LIABILITIES AND EQUITY			
Short-term debt and current maturities of long-term debt	12	323	17
Trade payables		1,020	857
Short-term provisions	13	422	327
Income tax payable	4	103	120
Other current liabilities		230	209
Total current liabilities		2,098	1,530
Long-term debt	12	1,511	1,752
Pension plans and similar commitments	14	503	604
Deferred tax liabilities	4	18	10
Long-term provisions	13	67	76
Other non-current liabilities		112	92
Total non-current liabilities		2,211	2,534
Total liabilities		4,309	4,064
Shareholders' equity:	15		
Ordinary share capital		2,272	2,265
Additional paid-in capital		4,774	5,016
Accumulated deficit		(1,404)	(2,312)
Other reserves		31	91
Own shares at cost		(37)	(37)
Total equity		5,636	5,023
Total liabilities and equity		9,945	9,087



# Consolidated Statement of Cash Flows

for the year ended 30 September 2017 and 2016

€ in millions	Notes	2017	2016
	21		
Net income		790	743
Plus/minus: loss (income) from discontinued operations, net of income taxes		1	(2)
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	11	812	833
Income tax	4	142	(36)
Net interest result		56	58
Losses on disposals of property, plant and equipment		2	5
Dividends received from joint ventures		2	2
Impairment charges	11	5	16
Other non-cash result		28	6
Change in trade receivables	9	(91)	(25)
Change in inventories	10	(73)	(66)
Change in trade payables		177	57
Change in provisions	13	91	(72)
Change in other assets and liabilities		(23)	(60)
Interest received		9	6
Interest paid		(58)	(26)
Income tax paid	4	(142)	(126)
Net cash provided by operating activities from continuing operations		1,728	1,313
Net cash used in operating activities from discontinued operations		(5)	(22)
Net cash provided by operating activities		1,723	1,291
Purchases of financial investments	8	(3,300)	(4,130)
Proceeds from sales of financial investments	8	3,303	3,855
Purchases of other equity investments		(9)	_
Acquisitions of businesses, net of cash acquired		(5)	(11)
Acquisitions of shares in MoTo, net of cash acquired	3	(112)	_
Proceeds from sales of businesses and interests in subsidiaries, net of cash disbursed	5	10	_
Purchases of intangible assets and other assets	11	(148)	(110)
Purchases of property, plant and equipment	11	(874)	(716)
Proceeds from sales of property, plant and equipment and other assets		4	14
Net cash used in investing activities from continuing operations		(1,131)	(1,098)
Net cash used in investing activities from discontinued operations		_	_
Net cash used in investing activities		(1,131)	(1,098)
Net change in short-term debt	12	(1)	(8)
Net change in related party financial receivables and payables	20	_	(1)
Proceeds from issuance of long-term debt	12	2	824
Repayments of long-term debt	12	(119)	(846)
Change in cash deposited as collateral		_	1
Proceeds from issuance of ordinary shares	15	26	26
Dividend payments	15	(248)	(225)
Net cash used in financing activities from continuing operations		(340)	(229)
Net cash used in financing activities from discontinued operations		-	-
Net cash used in financing activities		(340)	(229)
Net change in cash and cash equivalents		252	(36)
Effect of foreign exchange rate changes on cash and cash equivalents		(17)	(12)
Cash and cash equivalents at beginning of period		625	673



# Consolidated Statement of Changes in Equity

for the year ended 30 September 2017 and 2016

€ in millions,	Notes	Ordinary share	es issued	Additional	
except for number of shares		Shares	Amount	paid-in capital	
	15				
Balance as of 1 October 2015		1,129,271,481	2,259	5,213	
Net income			_		
Other comprehensive income (loss) for the period, net of tax			_		
Total comprehensive income (loss) for the period, net of tax			-		
Dividends			_	(225)	
Issuance of ordinary shares:					
Exercise of stock options		3,401,628	6	19	
Share-based compensation	17		-	9	
Balance as of 30 September 2016		1,132,673,109	2,265	5,016	
Balance as of 1 October 2016		1,132,673,109	2,265	5,016	
Net income		_	-	_	
Other comprehensive income (loss) for the period, net of tax		-	-	_	
Total comprehensive income (loss) for the period, net of tax		_	-		
Dividends		-	-	(248)	
Issuance of ordinary shares:					
Exercise of stock options		3,527,820	7	19	
Share-based compensation	17		_	(13)	
Other changes in equity					
Balance as of 30 September 2017		1,136,200,929	2,272	4,774	

Accumulated deficit		Other reserves		Own shares	Total equity attributable to	Non- controlling	Total equity
	Foreign currency translation adjustment	Securities	Hedges		shareholders of Infineon Technologies AG	interests	
 (2,897)	126	(1)	1	(37)	4,664	1	4,665
744		_	_	_	744	(1)	743
(159)	(28)	(1)	(6)	-	(194)	_	(194)
585	(28)	(1)	(6)	-	550	(1)	549
				_	(225)	-	(225)
-	_	-	-	-	25	-	25
			-	-	9	-	9
(2,312)	98	(2)	(5)	(37)	5,023	-	5,023
(2,312)	98	(2)	(5)	(37)	5,023		5,023
790			-	-	790		790
118	(49)	2	4	-	75		75
908	(49)	2	4	_	865		865
				-	(248)		(248)
				_	26		26
					(13)		(13)
	(17)			_	(17)		(17)
(1,404)	32	-	(1)	(37)	5,636	-	5,636



# Notes to the Consolidated Financial Statements

The Infineon Group ("Infineon") comprising Infineon Technologies AG ("the Company") and its subsidiaries design, develop, manufacture and market a broad range of semiconductors and related system solutions. The focus of activities is on applications for automotive electronics, industrial electronics, information and communications infrastructure as well as hardware-based security. The product range includes standard, application-specific and customer-specific components as well as system solutions for power, digital, analog, high frequency and mixed-signal applications. More than half of Infineon's revenue is generated by power semiconductors, the remaining revenue is attributable to high frequency components, sensors, driver components as well as microcontrollers for automotive, industrial and security applications. Research and development sites, manufacturing facilities, investments and customers are located mainly in Europe, Asia and North America.

Infineon Technologies AG is a listed company under German law and ultimate parent company of the Infineon Group. The principal office of the Company is Am Campeon 1–12, 85579 Neubiberg (Germany). The Company is registered in the Commercial Register of the District Court of Munich (Germany) under the number HRB 126492.

#### 1 Basis of the Consolidated Financial Statements

The Consolidated Financial Statements prepared by Infineon Technologies AG as ultimate parent company for the year ended 30 September 2017 have been prepared in accordance with International Financial Reporting Standards ("IFRS") and related interpretations effective as of 30 September 2017 as issued by the International Accounting Standards Board ("IASB") to the extent to which the IFRS and interpretations have been endorsed by the European Union ("EU"). The Consolidated Financial Statements also comply with the supplementary requirements set forth in section 315a, paragraph 1, of the German Commercial Code ("Handelsgesetzbuch" or "HGB") (in the 17 July 2015 version of the Accounting Directive Implementation Act). The aforementioned standards were complied with in full.

The Consolidated Statement of Operations is presented using the cost of sales method.

The fiscal year end for both Infineon and the Company is 30 September of each year.

The Group currency is the euro ("€").

Deviations between amounts presented are possible due to rounding. Negative amounts are presented in parentheses.

The Company's Management Board presented the Consolidated Financial Statements on 17 November 2017.

#### Financial reporting rules applied for the first time

The IASB has issued the following Standards or amendments to Standards, which are required to be applied in the Consolidated Financial Statements for the year ended 30 September 2017:

Standard/ame	ndment/interpretation	Effective date	Impact on Infineon
IAS 1	Presentation of financial statements (Disclosure initiative – Amendments to IAS 1)	1 January 2016	immaterial
IAS 16/IAS 38	Clarification of acceptable methods of depreciation and amortization (Amendments to IAS 16 and IAS 38)	1 January 2016	none
IFRS 11	Accounting for acquisitions of interests in joint operations (Amendments to IFRS 11)	1 January 2016	none
	Annual IFRS improvement cycle 2012–2014	1 January 2016	immaterial



#### Financial reporting rules issued not yet applied

The following new or amended Standards have been issued by the IASB and will be relevant to Infineon from today's perspective. They have not been applied in the Consolidated Financial Statements as of 30 September 2017 since they are not yet mandatory or, alternatively, have not yet been endorsed by the EU. The new or amended Standards are applicable for fiscal years beginning on or after their respective effective date. As a general rule, they are not applied before their effective date, even if this is permitted for certain standards.

Standard/ar	nendment/interpretation	Effective date	Expected impact on Infineon
IAS 7	Cash flow statements (Disclosure initiative – Amendments to IAS 7)	1 January 2017	immaterial
IAS 12	Recognition of deferred tax assets for unrealized losses (Amendments to IAS 12)	1 January 2017	immaterial
IFRS 2	Share-based payment (classification and measurement of share-based payment transactions – Amendment to IFRS 2)	1 January 2018	immaterial
IFRS 9	Financial instruments	1 January 2018	see explanations below the table
IFRS 15	Revenue from contracts with customers including clarifications to IFRS 15	1 January 2018	see explanations below the table
IFRS 16	Leases	1 January 2019	see explanations below the table
IFRIC 22	Foreign currency transactions and advance consideration	1 January 2018	immaterial
IFRIC 23	Uncertainty over income tax treatments	1 January 2019	immaterial
	Annual IFRS improvement cycle 2014 – 2016 – Amendments to IFRS 12	1 January 2017	none
	Annual IFRS improvement cycle 2014 – 2016 – Amendments to IFRS 1 and IAS 28	1 January 2018	none

#### IFRS 9 "Financial Instruments"

IFRS 9 contains new rules for the classification and measurement of financial assets, which are based in particular on the underlying business model of the portfolio to which the financial asset is assigned and the specific form of the contractually agreed cash flows. Infineon assumes that financial assets that are presently recognized at amortized cost or at fair value through equity will in future be recognized at fair value through profit or loss. In future, according to IFRS 9, the recognition of the impairment of financial instruments will be based on expected losses instead of losses already incurred as is the case at present under IAS 39. For this purpose, models have been developed to estimate future credit losses for trade receivables as well as cash and cash equivalents and financial investments, which will be integrated into the existing credit risk management processes. IFRS 9 also contains new rules for the application of hedge accounting, which at Infineon will primarily result in changes to the documentation and effectiveness requirements. The provisions on financial liabilities have been largely adopted from IAS 39, expanded quantitative and qualitative disclosure in the Notes to the Consolidated Financial Statements are also required. The new standard is to be applied to fiscal years beginning on or after 1 January 2018, Infineon will apply the standard from the fiscal year beginning on 1 October 2018. According to present information, Infineon does not anticipate any material effects on the Consolidated Financial Statements, although the impact cannot yet be reliably quantified. The new measurement and classification requirements as well as those for impairments are generally to be applied retrospectively, whereas the new hedge accounting requirements are to be applied prospectively. Infineon will make use of the exemption which allows comparative information for previous periods to remain unadjusted. The difference arising from the transition to IFRS 9 will be recognized directly in equity at the beginning of the fiscal year in which the standard is first applied.



#### IFRS 15 "Revenue from Contracts with Customers"

The new standard provides a comprehensive framework for determining whether, to what extent, and at which point in time or over which period revenue should be recognized. For this purpose, the standard provides a principle-based, uniform, five-step model, which is to be applied to all categories of revenue transactions with customers. In essence revenue is recognized at the point control is transferred to the customer. IFRS 15 is to be applied to fiscal years beginning on or after 1 January 2018. Infineon will apply the standard from the fiscal year beginning on 1 October 2018. Cumulative effects that arise from the first-time application will be recognized directly in equity (modified retrospective approach).

In a cross-functional IFRS 15 project, Infineon captured and evaluated the effect on the Consolidated Financial Statements. The IFRS 15 project was divided into an analysis and design phase as well as an implementation phase. The analysis phase is well underway as of the balance sheet date, though not yet completed. It has concluded that future revenue under particular contract types will be recognized over a period of time instead of at a particular point in time. This will tend towards an earlier recognition than has previously been the case. For some customers with whom Infineon holds consignment stock, revenue recognition will shift from the point of withdrawal of goods and products by the customer to the point of delivery into the consignment warehouse. The changes will involve the separate disclosure of contract assets and liabilities in the Consolidated Statement of Financial Position as well as expanded quantitative and qualitative disclosure in the Notes to the Consolidated Financial Statements. Infineon does not expect a significant quantitative effect on the Consolidated Financial Statements overall. A reliable estimate of the accounting impact is not possible at this stage of the project, but only after completion of the system implementation of the technical concept.

#### IFRS 16 "Leases"

IFRS 16 introduces a standardized accounting model by which leasing contracts are to be recorded in the balance sheet of the lessee. This means that in future all assets and liabilities arising from a leasing agreement lessees must be recognized by the lessee. IFRS 16 makes provisions for exceptions for short term leasing arrangements with a duration of twelve months or less, and for leasing arrangements for low-value assets. The distinction between finance and operating leases is still required in the accounts of the lessor.

The new standard applies to fiscal years that begin on or after 1 January 2019, accordingly Infineon will apply the standard from the fiscal year that begins on 1 October 2019. Infineon has just begun to review the quantitative and qualitative effects that the adoption of IFRS 16 will have on the Consolidated Financial Statements, and therefore cannot yet reliably estimate their extent. As lessee Infineon can use either the retrospective approach or the modified retrospective approach with optional practical simplification rules during the transition phase. The Company has not yet decided which transition approach will be adopted.



### 2 Summary of significant accounting policies

#### **Basis of consolidation**

The Consolidated Financial Statements presented here include the financial statements of Infineon Technologies AG and its direct and indirect subsidiaries on a consolidated basis. A subsidiary is defined as an entity which, directly or indirectly, is controlled by Infineon Technologies AG.

Control exists when Infineon is subjected to variable returns arising from its engagement with the subsidiary or has a right to such, and has the ability to influence these returns as a result of its power over the subsidiary. Power means that Infineon has existing rights that give Infineon the current ability to direct the relevant activities (the activities that significantly affect the aforementioned returns).

An entity is included in the Consolidated Financial Statements from the date on which Infineon acquires control. Upon first-time consolidation of an entity, the acquired assets and liabilities are measured on the basis of their fair value at the acquisition date. Any excess of consideration paid (purchase price) over the share of the fair value of acquired assets, liabilities and contingent liabilities is recognized as goodwill. Any excess of Infineon's share of the fair value of items acquired over consideration paid is recognized as a gain.

The financial statements of entities included in the Consolidated Financial Statements are prepared using uniform valuation and accounting policies.

The balance sheet effects of intragroup transactions as well as gains and losses arising from intragroup business relationships are eliminated on consolidation.

P see page 173 ff.

A list of subsidiaries of Infineon Technologies AG is provided in note 26.

#### Functional currency, reporting currency and foreign currency translation

The functional currency of Infineon Technologies AG is the euro. The Consolidated Financial Statements have been prepared with the euro as reporting currency.

Foreign currency transactions are translated into the functional currency of the relevant entity using the exchange rates prevailing as of the transaction date. Monetary assets and liabilities which are not denominated in the functional currency of the reporting entity are translated at the closing exchange rate prevailing at the end of the relevant reporting period. Exchange rate gains and losses from the currency translation are recognized in the Consolidated Statement of Operations as part of the operating result.

The assets and liabilities of foreign subsidiaries with functional currencies other than the euro are translated into euros using period-end exchange rates. Income and expenses of these entities are translated using the average exchange rate for the period under report. All cumulative differences arising from the currency translation of the equity in foreign subsidiaries arising from changes to exchange rates are recognized directly in equity in "Other reserves".

The exchange rates of the primary currencies (€1 in foreign currency units) used in the preparation of the accompanying Consolidated Financial Statements, in alphabetical order, are as follows:

€1 in units of foreign currency	Closir	ng rate	Annual average exchange rate		
	30 September 2017	30 September 2016	2017	2016	
Japanese yen	132.8200	112.9300	123.5746	122.8719	
Malaysian ringgit	4.9827	4.6434	4.8052	4.5685	
Singapore dollar	1.6031	1.5270	1.5425	1.5266	
US dollar	1.1806	1.1225	1.1060	1.1065	



#### **Recognition and measurement principles**

The following table summarizes the principal measurement bases used in the preparation of the Consolidated Financial Statements:

Balance sheet item	Measurement principle
Assets	
Cash and cash equivalents	Nominal amount
Financial investments	Fair value/amortized cost
Trade receivables	Fair value/amortized cost
Inventories	Lower of acquisition or production cost and net realizable value
Assets classified as held for sale	Lower of carrying amount and fair value less costs to sell
Property, plant and equipment	(Amortized) Acquisition or production cost
Goodwill	Impairment-only approach
Intangible assets (except goodwill):	
with definite useful life	(Amortized) Acquisition or production cost
Other assets (current and non-current):	
Other financial assets:	
Loans and receivables	Fair value/amortized cost
Available-for-sale	Fair value directly through equity
Measured at fair value through profit or loss	Fair value through profit or loss
Designated hedging instruments	Fair value directly through equity
Remaining other assets	(Amortized) Cost
Equity and liabilities	
Trade payables	Fair value/amortized cost
Debt	Fair value/amortized cost
Provisions	
Pensions	Projected unit credit method
Other provisions	Expected settlement amount
Other liabilities (current and non-current):	
Other financial liabilities:	
Measured at fair value through profit or loss	Fair value through profit or loss
Designated hedging instruments	Fair value directly through equity
Other financial liabilities	Fair value/amortized cost
Remaining other liabilities	Fair value/amortized cost
Own shares	Acquisition cost

#### Cash and cash equivalents

Cash and cash equivalents represent cash and all financial resources with a maturity at acquisition date of three months or less, and are measured at their nominal amount.

#### Financial instruments

Financial instruments are initially recognized at their fair value. Transaction costs directly attributable to the acquisition or issuance of financial instruments are only included in the carrying amount if the financial instruments are not measured at fair value through profit or loss.

Regular purchases and sales of financial assets are recognized on the basis of the settlement date.

Financial assets are derecognized when the rights to receive payments from the investments have expired or have been transferred and Infineon has transferred all risks and rewards associated with ownership. Financial liabilities are derecognized when they are extinguished, that is when the contractual obligation is discharged, canceled or expired.



Infineon classifies financial assets into the following categories: "Loans and receivables", "Available-for-sale financial assets" and "Financial assets measured at fair value through profit and loss". "Designated hedging instruments (cash flow hedges)" also belong to financial assets. Financial instruments of the category "Assets held-to-maturity" were not held by Infineon.

Infineon classifies financial liabilities into the following categories: "Financial liabilities measured at fair value through profit and loss" and "Other financial liabilities". Furthermore, "Designated hedging instruments (cash flow hedges)" belong to financial liabilities.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. At Infineon the balance sheet items "Cash and cash equivalents", "Financial investments", "Trade receivables" and current and non-current "Other assets" all contain financial assets which are classified in the category "Loans and receivables". Loans and receivables are measured on initial recognition at their fair value plus incidental acquisition costs. Subsequently, they are measured at amortized cost using the effective interest method and are tested for impairment. They are considered to be impaired when there is objective evidence that Infineon will not receive all amounts contractually due at the relevant due date. Objective evidence that indicates that impairment should be recorded would include, for example, known financial difficulties or the insolvency of a debtor. The impairment is recorded as an expense in profit or loss (in a separate allowance account). When a payment default becomes certain, such loans and receivables are considered to be uncollectible and derecognized along with the previously recognized allowance.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as available for sale, or are not allocated to any of the other categories (see above). Upon acquisition they are measured at fair value taking into account transaction costs and are subsequently measured at their fair value at the end of the relevant reporting period. Transaction costs relating to the acquisition of available-for-sale financial assets with a definite term and fixed or determinable payments are capitalized and recognized in the Consolidated Statement of Operations using the effective interest method. Changes in the fair value of available-for-sale financial assets are recognized directly in equity. If the fair value is permanently or significantly lower than the amortized cost, then an impairment loss is recognized through profit or loss. For available-for-sale financial assets, a significant or prolonged decline in the fair value of the financial asset below its acquisition cost is considered as an indicator that the assets are impaired. If any such evidence exists, the cumulative loss that had been recognized directly in equity – measured as the difference between the acquisition cost and the current fair value, less any impairment loss previously recognized in profit or loss – is removed from equity and transferred to profit or loss. When financial assets classified as available-for-sale are sold, the accumulated fair value adjustments previously recognized in equity are reclassified to profit or loss.

#### Financial assets or liabilities measured at fair value through profit or loss

At Infineon financial assets or liabilities measured at fair value through profit or loss comprise almost entirely of derivatives used to hedge currency risks for which hedge accounting is not applied.

#### Designated hedging instruments (cash flow hedges)

Certain derivative financial instruments are used to hedge foreign currency risks or risks of commodity price changes (such as gold prices) for expected and highly probable future transactions in order to minimize the associated risk (cash flow hedges).

Derivative financial instruments are measured at their fair value and included in "Other current assets" or "Other current liabilities".



The effective portion of changes in the fair value of derivative financial instruments that are designated as cash flow hedges and are part of hedging relationships that meet the criteria for hedge accounting is recognized directly in equity. "Effective" is the degree to which changes in the fair value or cash flows of the hedged items that are attributable to a hedged risk are offset by changes in the fair value or cash flows of the hedging instrument. The gain or loss relating to the ineffective portion is recognized in profit or loss. Amounts accumulated in equity are recycled in profit or loss in the periods in which the underlying hedged item affects profit or loss.

When a hedging instrument expires or is sold, or when a hedging relationship no longer meets the criteria for hedge accounting, any cumulative gain or loss existing at that time remains in equity until the underlying transaction actually occurs. When a forecasted transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to profit or loss.

#### Other financial liabilities

Upon acquisition other financial liabilities are measured at fair value after deduction of transaction costs. In subsequent periods they are measured at amortized cost using the effective interest method. The liabilities are derecognized when the contractual obligations are discharged, canceled or expired.

#### **Inventories**

Inventories are measured at the lower of historical acquisition or fully absorbed production cost – calculated using the weighted-average method – and net realizable value. Net realizable value corresponds to realizable sale proceeds under normal business conditions less estimated expected costs to complete and sell. Production cost comprises costs of material, production wages and an appropriate portion of attributable overheads, including attributable depreciation and amortization on property, plant and equipment and intangible assets. Overhead mark-ups are determined on the basis of normal capacity utilization levels.

Write-downs to net realizable value are recorded on inventories using a consistent approach throughout Infineon and are determined at product level for technically obsolete and slow-moving inventories on the basis of the amount of revenues expected to be generated by the relevant product.

#### Property, plant and equipment

Property, plant and equipment are measured at amortized acquisition or construction cost, and its value is reduced by scheduled depreciation and considering any impairment.

Scheduled depreciation on property, plant and equipment is recorded using the straight-line method. Land, property rights and construction in progress are not depreciated on a scheduled basis. Scheduled depreciation on property, plant and equipment is based on the following useful lives, as applied consistently throughout Infineon:

	Years
Buildings	10-25
Technical equipment and machinery	3-10
Other plant and office equipment	1-10

#### Intangible assets (excluding goodwill)

Intangible assets consist primarily of purchased intangible assets, such as licenses, technology and customer relationships, which are measured at acquisition cost, as well as capitalized development costs. These intangible assets have definite useful lives and are valued at their amortized acquisition or production costs with amortization recorded using the straight-line method over their expected economic life.



#### Scheduled amortization of intangible assets is based on the following useful lives:

Years
3-5
1-12
4-12
3-5
2-8

Infineon did not hold any intangible assets with indefinite useful lives in either the 2017 or 2016 fiscal years.

## Recoverability of intangible assets and other long-lived assets *Goodwill*

Goodwill acquired in a business combination is the excess of the consideration transferred for an interest in a business over the net fair value of acquired, separately identifiable assets, liabilities and contingent liabilities as of the date of acquisition. Goodwill is reported in the line item "Goodwill and other intangible assets" in the Consolidated Statement of Financial Position and is allocated to the cash-generating units (CGUs) or groups of CGUs that will benefit from the synergies generated by the business combination. A CGU represents the smallest identifiable group of assets that generates cash inflows from continuing activities and that are largely independent of the cash inflows from other assets or group of assets.

Acquired goodwill is only impaired if there is evidence of impairment. Its value is tested at the operating segment level for possible impairment annually as of 30 June and, additionally, whenever there are events or changes in circumstances that indicate that the carrying amount may not be recoverable. The recoverable amount is the higher of the fair value less costs to sell and the value in use. If the carrying amount of the respective operating segment to which the goodwill is allocated goodwill exceeds the recoverable amount of this CGU, the goodwill is impaired accordingly. Such impairments cannot be reversed in subsequent periods.

Infineon determines the recoverable amount of a particular CGU to which goodwill has been allocated on the basis of its value in use. The value in use is measured by estimating the present value of future cash flows that will be generated by the continuing operations of the CGU discounted using an appropriate discount rate.

Cash flows, including the underlying parameters such as revenue growth and gross margin, are projected based on past experience, current operating results and the five-year strategic business plan approved in the fiscal year just ended. The plan is calculated bottom-up based on certain central assumptions applied consistently throughout Infineon. Cash flows for periods beyond the planning horizon are estimated using a terminal value. Terminal growth rates used do not take into account investments to increase capacity for which no cash outflow has taken place, and are derived from publicly available market studies from market research institutes and do not exceed the historical long-term average growth rate for the sector in which the relevant segment operates.

The discount rate for future cash flows is based on the after-tax weighted average cost of capital (WACC) for the CGU in question. The Capital Asset Pricing Model (CAPM) is used to calculate the cost of equity. The relevant pre-tax WACC used to discount future pre-tax cash flows in line with IAS 36, is derived from estimated future after-tax cash flows and the after-tax WACC using a typical tax rate for each reporting segment. The risk-free interest rate is derived using the Svensson method taking into account risk premiums, and the beta factor and debt ratio are derived from a group of companies comparable to the operating segment. In this way the discount rate derived reflects the current market rate of return as well as the specific risks attached to the respective segment.



The following table shows the allocation of the carrying amount of goodwill to the segments, as well as the valuation parameters used:

	Book va allocated € in mi	goodwill	pre-tax WACC <sup>1</sup> in %		after-tax WACC <sup>1</sup> in %		terminal growth rate <sup>1</sup>	
Segment	2017	2016	2017	2016	2017	2016	2017	2016
Automotive	5	0	12.3	n.a.	9.2	n.a.	1.5	n.a.
Industrial Power Control	48	51	12.4	12.8	9.4	9.9	1.5	1.0
Power Management & Multimarket	704	746	14.1	14.0	10.4	10.7	1.5	1.0
Corporate	2	2						
Total	759	799						

<sup>1</sup> Valuation parameters as of 30 June 2017 and 2016.

In addition, by applying different parameters that Infineon considers to be possible but not probable, sensitivity analyses are performed on the calculation of revenue growth, gross margins, the WACC and terminal growth rates. In this way Infineon takes account of the inherently uncertain nature of estimates and carries out impairment tests on goodwill based on scenarios that are less favorable than those considered most likely. Changes considered to be possible to the parameters identified would have had no effect on the value of goodwill.

As a result of the impairment tests and the resulting sensitivity analyses carried out, Infineon concluded that none of the operating segments gave rise to an impairment of goodwill in the year under report. As of the reporting date, there were no triggering events that indicate that the recoverable amount of a CGU to which goodwill had been allocated could have fallen below the book value.

#### Intangible assets and other non-current assets

Infineon reviews non-current assets, including property, plant and equipment and intangible assets for possible impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The recoverability of assets held for use is measured by comparing the carrying amount of the asset with its recoverable amount. The recoverable amount of an asset is defined as the higher of its fair value less costs to sell and its value in use. The value in use is generally calculated based on discounted future cash flows of the CGU to which the asset is allocated. Considerable management judgment is necessary to estimate future cash flows.

If such assets are considered to be impaired, the impairment recognized is measured as the amount by which the carrying value of the assets exceeds their recoverable amount. An impairment loss recognized in prior periods for an asset other than goodwill is reversed insofar as, since the last impairment, a change in the underlying assumptions has occurred which leads to a lower impairment requirement. The maximum possible reversal of an impairment loss is that which would lead to the carrying amount that would have been determined (net of scheduled depreciation and amortization) if no impairment loss had been recognized for that asset in prior years.

P see page 131

Capitalized development costs (see also the section "Research and development expenses" in this chapter) that are not subject to scheduled depreciation are tested for impairment annually and additionally whenever there are indications of impairment. Indications for impairment in particular include a reduction of expected revenues or increased costs.

#### Pensions and similar obligations

Infineon provides benefits to most of its employees for the period after they have retired, either directly or as a result of payments to private and public institutions. The benefits provided differ according to the legal, economic and tax circumstances prevailing in the respective country and are mostly dependent on the length of service and the salary of the employee concerned. The occupational pension plans include both defined contribution and defined benefit plans.



In the case of defined contribution plans, Infineon pays pre-determined amounts based on statutory or contractual regulations to an independent fund or to public or private pension insurance companies. Once the contributions are paid, Infineon has no further performance obligation. The contributions are recognized as expense in the year in which they fall due and are included in costs by function within the operating result. Liabilities are recorded for payments due to the various defined contribution plans. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction of future payments is possible.

All other plans that do not fall under the definition of a defined contribution plan are accounted for as defined benefit plans. These relate to the commitments of Infineon to pay vested rights and current benefits to eligible present and former employees and their dependants. The obligations also relate to retirement pensions. The liability recognized in respect of defined benefit pension plans is the present value of the defined benefit obligation (DBO) at the end of the reporting period less the fair value of the plan assets, together with adjustments for past service costs. The present value of the DBO and resulting pension cost are determined in accordance with IAS 19 "Employee Benefits" annually for each separate plan by independent, qualified actuaries using the projected-unit-credit method. For the calculation, actuarial procedures are applied for which it is necessary to make specific assumptions. The most important of these are the discount rate, future expected increases in salaries and pensions, and mortality rates.

Discount rates are determined on the basis of market yields at the end of the reporting period on high-grade, fixed interest corporate bonds from issuers carrying a very high credit rating that are denominated in the currency in which the benefits will be paid and that have remaining maturities approximating the terms of the related pension liability.

All items of income and expense relating to defined benefit plans, with the exception of the net interest result, are recognized on a net basis in the functional areas within the operating result. The net interest result arising from the multiplication of the net pension obligation (pension obligation less plan assets) by the discount rate is reported as financial expense. Actuarial gains and losses resulting from experience adjustments for defined benefit pension obligations and plan assets and from changes in actuarial assumptions are recognized directly in equity and presented in the Consolidated Statement of Comprehensive Income in the period in which they arise. Past service costs are recognized immediately in profit or loss.

#### **Provisions**

Provisions are recognized for present legal and/or constructive obligations arising from past events that are likely to result in a future outflow of resources, the amount of which can be reliably estimated.

With regard to legal proceedings and litigation, for example, the Qimonda insolvency, Infineon regularly assesses the probability of an unfavorable outcome. Infineon records provisions and liabilities, including provisions for significant legal costs, for those obligations and risks relating to legal disputes which it assesses at the relevant reporting date are likely to occur. That is where, from Infineon's perspective at the date of assessment, there is compelling evidence which indicates an obligation or risk, and the obligation or risk can be quantified with reasonable accuracy at the time of assessment. As soon as additional information is available the affected estimates are reviewed and, where necessary, provisions for these proceedings are revised.

Provisions are measured at their expected settlement amount. The amount recognized for a provision is the best estimate of the expenditure required to settle the present obligation. Estimates of outcomes and financial effects are dependent upon the judgment of management, supplemented by experience gained from similar transactions and, where appropriate, the assessment of independent experts. If the circumstances to be assessed encompass a large number of possible outcomes, the obligation is estimated by weighting all possible outcomes by their associated probabilities (expected value method). Where there is a continuous range of possible outcomes and each point in that range is as likely as any other, the average is used.



Where cash flows are expected to arise after the next twelve months and the interest effect is considered material, provisions are stated at the present value of expected cash outflows.

If the obligation decreases as a result of a change in the estimate, the provision is adjusted accordingly and the resulting income recognized in the same functional area of the Consolidated Statement of Operations in which the original charge was recognized.

#### Contingent liabilities

Contingent liabilities are either possible obligations whose actual existence is dependent on the occurrence of one or more uncertain future events not wholly within the control of Infineon, or they are present obligations that will probably not result in the outflow of resources or whose outflow of resources cannot be quantified reliably. Contingent liabilities are not recognized in the Statement of Financial Position, instead they are disclosed and described in the Notes to the Consolidated Financial Statements (see notes 18 and 19).

P see page 152 ff.

#### Revenue recognition

Infineon generates revenues from the sale of semiconductor products and related system solutions. Infineon's semiconductor products include a wide variety of chips and components used in electronic applications ranging from automotive electronics and industrial applications to chip cards. Infineon's products are also used in a wide variety of microelectronic applications, such as computer systems, telecommunications systems and consumer goods. Revenue is allocated to the individual segments on the basis of differences in product type and applications.

In addition, Infineon generates a small portion of its revenue from the granting of licenses.

Revenues from product sales are recognized when the significant risks and rewards of ownership of the goods are transferred to the buyer and it is sufficiently probable that the economic benefits associated with the sale will flow to Infineon. The amount of revenues recognized is based on the fair value of the consideration received or receivable taking into account returns, settlement discounts and bonuses.

In principle Infineon recognizes revenue on sales to distributors by using the "sell in" method, that is when a product is sold to the distributor. In accordance with established business practice in the semiconductor industry, under certain circumstances distributors can apply for price protection and ship and debit credit notes. Price protection allows a distributor to request a credit note for unsold products held in inventory if Infineon has reduced the standard list price of these products. In addition, in certain cases the distributor may request a ship and debit credit note for price adjustments. The authorization of these credits remains fully within the control of Infineon. Infineon calculates the provision for price protection and ship and debit in the period in which the related revenue is recorded. The ship and debit provision is determined based on rolling trends in the difference between the contract price and the standard list price to the distributor. The price protection provision is based on actual list prices and distributor inventory on hand. The availability of detailed distributor inventory data, the transparency of pricing for standard products and the long distributor pricing history enable Infineon to reliably estimate provisions for price protection and ship & debit credit notes at the end of the reporting period.

Distributors can, subject to certain conditions, return a limited amount of inventory (stock return) or request scrap allowances. Stock return credit notes are accrued based on expected stock returns in accordance with the contractual agreement combined with historical experience. Distributor scrap allowances are accrued based on the contractual agreement and, upon submission of a valid claim, are granted up to a certain maximum based on turnover in a given period. Infineon monitors such product returns on an ongoing basis and adjusts accrual assumptions accordingly. Other returns are only permitted for quality defects within the ordinary warranty period.

In some cases, rebate programs are offered to specific customers or distributors whereby the customer or distributor is granted a rebate upon achievement of a defined sales volume. Such rebates are taken into account for revenue recognition purposes.



#### Cost of goods sold

Cost of goods sold includes the manufacturing costs of products sold during the reporting period. In addition, among other things cost of goods sold contains idle costs, inventory risks, warranty issues as well as the amortization of capitalized development costs. Recognized foreign currency effects as well as changes in the fair value of undesignated derivative financial instruments that are connected to the operating business are recognized in cost of goods sold.

#### Research and development expenses

Costs of research activities are expensed as incurred. Costs for development activities, the results of which lead to a plan or design for the production of new or substantially improved products or process improvements, are capitalized if the development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and Infineon intends, and has sufficient resources, to complete development and use or sell the asset. The costs capitalized include the cost of materials, direct labor and directly attributable general overhead expense that serves to prepare the asset for use. Such capitalized costs are presented as internally generated intangible assets within "Goodwill and other intangible assets" (see note 11). Development costs, which do not fulfill the criteria for capitalization, are expensed as incurred. Capitalized development costs are stated at cost less accumulated amortization and impairment charges. After the completion of the development phase and following the ramp-up of production, internally generated intangible assets are generally amortized as part of cost of goods sold over a period of three to five years.

#### Grants

Grants are recognized when it is reasonably assured that Infineon will comply with the conditions attached to the grant, and it is reasonably assured that the grant will be received. Investment related grants are deducted from the purchase and production cost of the related asset and thereby reduce depreciation and amortization expense in future periods.

Grants that are related to expenses are presented as a reduction of the related expense in the Consolidated Statement of Operations (see note 7).

#### Current and deferred income taxes

The current income tax expense is calculated in accordance with taxation provisions in force at the end of the reporting period.

Deferred taxes are calculated on temporary differences between the tax base and the book value of assets and liabilities, and on tax losses available for carry-forward. By contrast, no deferred tax is recognized on goodwill arising in connection with business combinations. Similarly, deferred taxes are not recognized on the initial recognition of an asset or liability in connection with a transaction that is not a business combination and which, at the time of the transaction, affects neither the pre-tax income according to IFRS nor taxable profit. Deferred tax assets and liabilities are measured using applicable tax rates and laws that have been enacted by the end of the reporting period or are about to be enacted, and are to be applied when the related deferred tax asset is realized or the deferred tax liability is settled.

Deferred tax assets in respect of deductible temporary differences and tax loss carry-forwards which exceed deferred tax liabilities in respect of taxable temporary differences, are only recognized to the extent that it is probable that the relevant Group entity can generate sufficient taxable profit to realize the corresponding benefit. Infineon reviews deferred tax assets for impairment at every reporting date. The assessment requires management to make assumptions about future taxable profits as well as other positive and negative influencing factors.

Deferred tax assets and liabilities are netted to the extent they relate to the same tax authority and to the same taxpayer or a group of different taxpayers who are jointly assessed for income tax purposes.

P see page 140 ff.



Income taxes are recognized in the Consolidated Statement of Operations, with the exception of income taxes relating to items recognized directly in equity or in other comprehensive income.

For uncertain tax positions additional tax provisions are recorded or, in case of tax losses carried forward, respective deferred tax assets are reduced accordingly. The assessment of uncertain tax positions is based on best estimates.

#### Estimates and assumptions

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that have an impact on the presented amounts and the associated disclosures.

Estimates and assumptions undergo regular review and must be adjusted where appropriate. They can vary from period to period and have a material effect on the financial condition, liquidity position and results of operations of Infineon.

Although these estimates and assumptions are applied by management to the best of its knowledge based on current events and circumstances, actual events may result in deviations from these estimates.

Areas containing estimates and assumptions and that are consequently most likely to be affected when actual results vary from estimates are:

- > recognition and recoverability of deferred tax assets (see "Current and deferred income taxes" and note 4),
- > valuation of inventory (see "Inventories" and note 10),
- > recoverability of non-financial assets especially goodwill (see "Recoverability of intangible assets and other long-lived assets" and note 11),
- > recognition and valuation of provisions (see "Provisions" and notes 13 and 19) and
- > valuation of pension plans (see "Pensions and similar obligations" and note 14).

All assumptions and estimates are based on the circumstances and assessments as of the balance sheet date, and taking into account knowledge gained up to the approval by the Management Board of the Consolidated Financial Statements on 17 November 2017.

## 3 Acquisitions

### Acquisition of 93 percent of the shares in MoTo Objekt Campeon GmbH & Co. KG

With a purchase agreement dated 17 November 2016 and with an effective date of 30 December 2016, Infineon acquired 93 percent of the shares in MoTo Objekt Campeon GmbH & Co. KG (MoTo) for €112 million, net of cash acquired. MoTo is owner and lessor of the existing Campeon office complex in Neubiberg near Munich, the location of Infineon's headquarters. Besides fixed assets with a fair value of €366 million, Infineon also took over MoTo's existing financial liabilities of €219 million. In addition, cash of €1 million was acquired.

The share acquisition is classified as an "asset deal" in accordance with IFRS 3 and the assets and liabilities were recognized at their respective fair value. MoTo was fully consolidated from 30 December 2016.

- P see page 131 f. and page 133 ff.
- P see page 126 and page 139
- P see page 127 f.
  P see page 140 ff.
- P see page 129 f., page 143 f. and
- page 154 ff.

  P see page 128 f.
  and page 144 ff.



#### 4 Income tax

Income tax from continuing operations for the fiscal years ending 30 September 2017 and 2016 is as follows:

€ in millions	2017	2016
Current tax expense	(125)	(116)
Deferred tax income (expense)	(17)	152
Income tax	(142)	36

Current tax expense includes an income tax expense of €4 million relating to previous fiscal years.

A deferred tax benefit of €51 million results from the creation and reversal of temporary differences.

The German combined statutory tax rate for Infineon Technologies AG is 29 percent for the 2017 and 2016 fiscal years. This comprises a corporate tax rate of 15 percent, plus a solidarity surcharge of 5.5 percent and a municipal trade tax rate of 13 percent.

Taxable income earned by foreign subsidiaries is determined on the basis of the tax laws applicable in the relevant countries and is taxed based on the applicable tax rates for these countries.

A reconciliation of income taxes from continuing operations for the fiscal years ended 30 September 2017 and 2016, using as a basis the German combined statutory tax rate of 29 percent for the 2017 and 2016 fiscal years is as follows:

€ in millions  Expected income tax expense  Change in available tax credits  Tax rate differential	(271)	(203)
Change in available tax credits	. ,	
	49	
Tay rate differential	13	70
Tax rate differential	25	27
Effects from the difference between local and functional currency (Malaysia)	(11)	7
Non-deductible expenses and tax-exempt income, net	34	25
Prior year taxes	12	19
Change in valuation allowance on deferred tax assets	39	63
Effects due to changes in tax rate	(18)	32
Other	(1)	(4)
Actual income taxes	(142)	36

Effects due to changes in applicable tax rates arise mainly from changes to applicable tax rates in Germany (municipal trade tax) and in Singapore.

In the 2017 fiscal year, the profit or loss effect from the valuation allowances on deferred tax assets for tax credits amounted to €4 million, and from temporary differences €15 million. A write-up of deferred tax assets for tax loss carry forwards of €76 million was recorded. For temporary differences the write-up amounted to €17 million in the 2017 fiscal year.

The utilization of tax loss carry forwards, tax credits and temporary differences for which deferred tax assets had not previously been recorded resulted in current tax income of €13 million in the 2017 fiscal year.



Deferred tax assets and liabilities as of 30 September 2017 and 2016 comprise the following:

€ in millions	30 Septer	mber 2017	30 September 2016		
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities	
Intangible assets	35	(210)	17	(206)	
Property, plant and equipment	122	(40)	93	(26)	
Provisions and pension obligations	255	(212)	190	(173)	
Tax loss carry-forwards	430	_	492	_	
Unused tax credits and excess foreign tax credits	141	_	146	_	
Other	165	(92)	142	(62)	
Total deferred taxes	1,147	(554)	1,080	(467)	
Netting	(536)	536	(457)	457	
Total	612	(18)	623	(10)	

In Germany Infineon Technologies AG had corporate tax loss carry-forwards of €1.8 billion and municipal trade tax loss carry-forwards of €2.9 billion as of 30 September 2017.

In other jurisdictions corporate tax loss carry-forwards amounted to €31 million and local income tax loss carry-forwards amounted to €216 million. Additionally there are unused tax credits and excess foreign tax credits of €401 million.

Infineon assessed its deferred tax assets for the need for a valuation allowance. Based on the results of the assessment of deferred tax assets, considering all positive and negative factors and information relating to the foreseeable future, Infineon recognized deferred tax assets, after netting, of €612 million as of 30 September 2017.

No deferred taxes were recorded for the following items (gross amounts):

€ in millions	2017	2016
Tax loss carry forwards (corporate tax and local income tax)	1,868	2,427
Tax credits	260	243
Temporary differences	516	740

There are no tax loss carry-forwards for which material deferred tax assets were not recognized and which are subject to expiration under statutory tax regulations. Of the tax credits for which no deferred tax assets were recognized, €27 million will expire in the coming five years.

The change of the net amount of deferred tax assets and liabilities can be broken down as follows:

€ in millions	2017	2016
Deferred taxes, net as of the beginning of the fiscal year	613	457
Deferred taxes attributable to continuing operations	(17)	153
Deferred taxes recognized in equity	(2)	5
Foreign currency translation	-	(2)
Deferred taxes, net as of the end of the fiscal year	594	613



In connection with investments in subsidiaries there are taxable temporary differences of €668 million for which no deferred tax has been recognized because the timing of the reversal can be controlled and it is not probable that the temporary difference will reverse in the foreseeable future.

Including the items recognized directly in equity and the expense/benefit from continuing and discontinued operations, the income tax consisted of the following:

€ in millions	2017	2016
Income taxes from continuing operations	(142)	36
Income taxes from discontinued operations	(6)	(3)
Income taxes recognized directly in equity	-	5
Income taxes	(148)	38

Income taxes recorded directly in equity consist of current and deferred taxes of €2 million, respectively, which offset one another.

# 5 Disposals and discontinued operations and assets classified as held for sale

#### Qimonda - discontinued operations

On 23 January 2009, Qimonda AG ("Qimonda"), a majority owned company, filed an application at the Munich Local Court to commence insolvency proceedings. On 1 April 2009, the insolvency proceedings opened. Insolvency proceedings were also opened for further domestic and foreign subsidiaries of Qimonda. Some of these insolvency proceedings have already been completed. The impacts of these proceedings are reported as discontinued operations in Infineon's Consolidated Statement of Operations and Consolidated Statement of Cash Flows, to the extent that the underlying events occurred before the commencement of insolvency proceedings. To the extent that the events occurred after the commencement of insolvency proceedings, their results are reported as part of continuing operations.

In the 2017 and 2016 fiscal years adjustments to individual provisions arose as a result of recent developments in connection with the insolvency of Qimonda, as well as subsequent income from other discontinued operations. These led to earnings after tax as shown in the table below.

P see page 154 f.

The current risks and provisions relating to Qimonda's insolvency are described in detail in note 19 "Proceedings in relation to Qimonda".

#### Income/loss from discontinued operations, net of income taxes

€ in millions	2017	2016
Qimonda's share of discontinued operations, net of income taxes	(1)	(1)
Others business' share of discontinued operations, net of income taxes	-	3
Income from discontinued operations, net of income taxes	(1)	2



#### Newport

On 29 September 2017, 100 percent of the shares of IR Newport Limited ("Newport") were sold. The consideration received in the 2017 fiscal year amounted to €15 million. Overall, a loss on deconsolidation of €13 million arose from the transaction which was recorded under other operating expenses. This primarily resulted from the reclassification to profit or loss of €20 million of cumulative currency translation effects due to the devaluation of the British pound, which had been recognized in other comprehensive income during the previous fiscal year just ended and previous fiscal years. Assets of €33 million were deconsolidated in the 2017 fiscal year in connection with the loss of control. This included cash divested in the amount of €5 million. In addition, liabilities of €6 million were deconsolidated.

#### Assets classified as held for sale

On 30 September 2017, land and buildings as well as technical equipment and machinery with a carrying amount of €23 million (30 September 2016: €0 million) were disclosed as assets classified as held for sale.

### 6 Earnings per share

Basic earnings per share are calculated by dividing earnings by the weighted average number of shares outstanding during the reporting period. The calculation of the diluted earnings per share is based on the assumption that all potentially dilutive instruments are converted into ordinary shares, resulting in a corresponding increase in the number of shares on the one hand and a corresponding reduction in the charge on earnings for these instruments, such as interest expense, on the other.

Basic and diluted earnings per share are calculated as follows for the fiscal years ended 30 September 2017 and 2016:

€ in millions (unless otherwise stated)	2017	2016
Earnings attributable to shareholders of Infineon Technologies AG – basic and diluted	790	744
thereof from continuing operations	791	742
thereof from discontinued operations	(1)	2
Weighted-average number of shares outstanding (in millions):		
– Ordinary share capital	1,134.6	1,131.2
- Adjustment for own shares	(6.0)	(6.0)
Weighted-average number of shares outstanding – basic	1,128.6	1,125.2
Adjustments for:		
– Effect of share-based compensation	5.3	4.1
Weighted-average number of shares outstanding – diluted	1,133.9	1,129.3
Basic and diluted earnings per share <sup>1</sup> (in euro):		
Earnings per share (in euro) from continuing operations	0.70	0.66
Earnings per share (in euro) from discontinued operations, net of income taxes	-	_
Earnings per share (in euro) – basic and diluted	0.70	0.66

<sup>1</sup> The calculation of earnings per share is based on unrounded figures.



### 7 Additional notes to the Statement of Operations

#### Cost of materials and purchased services as well as personnel expense

The Consolidated Statement of Operations (continuing and discontinued operations) includes the following expenses for purchased services, materials and personnel.

Expenses for purchased services and materials comprised the following in the 2017 and 2016 fiscal years:

€ in millions	2017	2016
Cost of raw materials, supplies and purchased goods	1,497	1,412
Cost of purchased services	1,426	1,295
Total (continuing and discontinued operations)	2,923	2,707

Personnel expenses comprised the following in the 2017 and 2016 fiscal years:

€ in millions	2017	2016
Wages and salaries	1,868	1,734
Social insurance levies, pensions and similar obligations	338	313
Total (continuing and discontinued operations)	2,206	2,047

The average number of employees by geographic region is as follows for the 2017 and 2016 fiscal years:

	2017	2016
Europe	15,566	14,971
Therein: Germany	10,124	9,727
Asia-Pacific (without Japan)	17,448	17,148
Therein: China	1,963	1,998
Japan	181	172
Americas	3,767	3,705
Therein: USA	2,062	2,092
Total	36,962	35,996

#### **Grants and subsidies**

Infineon has received grants and subsidies from various governmental institutions under government business development programs including grants for the construction of manufacturing facilities, for research and development activities and employee development. Grants and subsidies taken into consideration in profit or loss in the Consolidated Financial Statements during the 2017 and 2016 fiscal years are as follows:

€ in millions	2017	2016
Included in the Consolidated Statement of Operations in:		
Cost of goods sold	37	33
Research and development expenses	68	75
Selling, general and administrative expenses	1	2
Total	106	110

P see page 153

For compliance with the requirements attached to the grants and subsidies received and potential repayment requirements in case of nonfulfillment, see note 18.



### 8 Financial investments

Financial investments comprise fixed-term deposits with banks, investment funds, money market funds and securities. While fixed-term deposits with banks with an original term of more than three months and money market funds qualify as loans and receivables pursuant to IAS 39 "Financial Instruments: Recognition and Measurement", investment funds and securities are categorized as available-for-sale financial assets (for valuation see note 2).

P see page 123 ff.

P see page 158 ff.

Financial investments as of 30 September 2017 and 2016 comprise the following (for further information see also notes 22 and 23):

€ in millions	30 September 2017	30 Septem- ber 2016
Fixed-term bank deposits and money market funds	1,070	1,157
Investment funds	466	399
Securities	56	59
Financial investments	1,592	1,615

### 9 Trade receivables

Trade receivables due within one year as of 30 September 2017 and 2016 consist of the following:

€ in millions	30 Septem- ber 2017	30 Septem- ber 2016
Trade receivables, third parties	860	784
Trade receivables, related parties	-	1
Trade receivables, gross	860	785
Allowance for doubtful accounts	(9)	(11)
Trade receivables, net	851	774

Changes in the allowance for doubtful accounts for the 2017 and 2016 fiscal years were as follows:

€ in millions	2017	2016
Allowance for doubtful accounts at beginning of the fiscal year	11	7
Current year's allowance, net of reversals	(2)	4
Allowance for doubtful accounts at end of the fiscal year	9	11

Third party trade receivables, net of allowances for doubtful accounts, at the reporting date comprise the following:

€ in millions	Carrying amount	Thereof not past due	Past due 0 – 30 days	Past due > 31 days
Third party trade receivables, net of allowances as of 30 September 2017	851	831	16	4
Third party trade receivables, net of allowances as of 30 September 2016	773	753	14	6



With respect to trade receivables that are not overdue and not impaired at the end of the reporting period, there are no indications that customers, based on their past credit history and current creditworthiness assessments, are not able to meet their obligations.

Receivables with a maturity of more than one year are presented as other non-current assets.

## 10 Inventories

Inventories as of 30 September 2017 and 2016 consist of the following:

€ in millions	30 September 2017	30 Septem- ber 2016
Raw materials and supplies	131	111
Work in progress	749	701
Finished goods and merchandise	360	379
Total	1,240	1,191

Cost of sales consists mainly of inventory-related expenses in the 2017 and 2016 fiscal years.

Inventories as of 30 September 2017 and 2016 are stated net of write-downs of €131 million and €136 million, respectively.



# 11 Property, plant and equipment, goodwill and other intangible assets

A summary of changes in property, plant and equipment as well as in goodwill and other intangible assets for the years ended 30 September 2017 and 2016 is as follows:

## Changes in property, plant and equipment and goodwill and other intangible assets 2017

				Cos	st				
€ in millions	1 October 2016	Additions	Acquisitions through business combi- nations <sup>1</sup>	Disposals	Reclassi- fication	Transfers <sup>2</sup>	Foreign currency effects	30 September 2017	
Property, plant and equipment									
Land, land rights and buildings	1,095	32	366	(21)	45	(10)	(6)	1,501	
Technical equipment and machinery	7,648	437	_	(127)	215	-	(27)	8,146	
Other plant and office equipment	1,210	76	_	(65)	14	-	(8)	1,227	
Payments on account and construction in progress	284	329	_	(2)	(274)	(4)	(1)	332	
Total property, plant and equipment	10,237	874	366	(215)	_	(14)	(42)	11,206	
Goodwill and other intangible assets									
Goodwill acquired for consideration	799	_	5		_	_	(45)	759	
Capitalized development costs	517	129	_	(3)	_		_	643	
Customer relationships	396	_	_		_		(4)	392	
Technologies	283	_	2	_	_	_	(10)	275	
Licenses and similar rights	212	19	_	(11)	_		(1)	219	
Other intangible assets	18	_	_	_	_	_	_	18	
Total goodwill and other intangible assets	2,225	148	7	(14)	_		(60)	2,306	

<sup>1</sup> For the year ended 30 September 2017, amounts shown under property, plant and equipment as "Acquisitions through business combinations" relate to assets acquired in connection with the acquisition of MoTo.

## Changes in property, plant and equipment and goodwill and other intangible assets 2016

				Cos	st				
€ in millions	1 October 2015	Additions	Acquisitions through business combi- nations	Disposals	Reclassi- fication	Transfers	Foreign currency effects	30 September 2016	
Property, plant and equipment									
Land, land rights and buildings	1,003	26	_	(9)	73	_	2	1,095	
Technical equipment and machinery	7,220	336	_	(95)	210	_	(23)	7,648	
Other plant and office equipment	1,175	83	_	(64)	15	_	1	1,210	
Payments on account and construction in progress	314	271	_	(3)	(298)	_	_	284	
Total property, plant and equipment	9,712	716		(171)			(20)	10,237	
Goodwill and other intangible assets									
Goodwill acquired for consideration	803	_	_	_	_	_	(4)	799	
Capitalized development costs	419	98	_	_	_	_	_	517	
Customer relationships	395	_	_	-	-	_	1	396	
Technologies	294	_	_	(12)	_	_	1	283	
Licenses and similar rights	201	12	_	(1)	_	_	_	212	
Other intangible assets	18	_	_	_	_	_	_	18	
Total goodwill and other intangible assets	2,130	110	_	(13)	_	_	(2)	2,225	

<sup>2</sup> For the year ended 30 September 2017, transfers relate to assets that were classified as held for sale.

		Depreci	iation/amortiza	tion and impair	ment			Carrying	g amount
1 October 2016	Depre- ciation/ amor- tization	Disposals	Reclassi- fication	Transfers <sup>2</sup>	Impair- ments	Foreign currency effects	30 September 2017	30 September 2017	30 September 2016
(731)	(60)	15	(1)	2	_	4	(771)	730	364
(6,305)	(498)	113	1	-	-	20	(6,669)	1,477	1,343
(1,082)	(94)	64	-	-	-	5	(1,107)	120	128
_	_	-	-	_	_	_	_	332	284
(8,118)	(652)	192		2	_	29	(8,547)	2,659	2,119
	-				_	_	-	759	799
(205)	(39)	2	_		(5)	_	(247)	396	312
(121)	(58)	-	-	-	-	-	(179)	213	275
(70)	(41)	-	-	-	-	2	(109)	166	213
(163)	(21)	10	_	_	_	_	(174)	45	49
(10)	(1)	_	_	_	_	_	(11)	7	8
(569)	(160)	12			(5)	2	(720)	1,586	1,656

			Deprec	iation/amortiza	ation and impair	rment			Carrying	g amount
	1 October 2015	Depre- ciation/ amor- tization	Disposals	Reclassi- fication	Transfers	Impair- ments	Foreign currency effects	30 Septem- ber 2016	30 September 2016	30 September 2015
	(693)	(42)	9	_		6	(11)	(731)	364	310
	(5,867)	(536)	89	_	_	(7)	16	(6,305)	1,343	1,353
	(1,059)	(87)	64		_	_	_	(1,082)	128	116
	_	_	_	_	_	_	_	_	284	314
	(7,619)	(665)	162			(1)	5	(8,118)	2,119	2,093
_							_		799	803
	(159)	(31)				(15)	_	(205)	312	260
	(53)	(68)				-	_	(121)	275	342
	(32)	(43)	5			_	_	(70)	213	262
	(144)	(20)	1			_	_	(163)	49	57
	(4)	(6)				_	_	(10)	8	14
	(392)	(168)	6			(15)	_	(569)	1,656	1,738



Depreciation on property, plant and equipment is presented in the Consolidated Statement of Operations mainly in cost of goods sold. Amortization of intangible assets is mainly presented in cost of goods sold or selling, general and administrative expenses. Impairments on property, plant and equipment and intangible assets are reported under other operating expenses.

P see page 142

Property, plant and equipment of €210 million serves mainly as collateral for existing financing arrangements as of 30 September 2017 (prior year: €0 million) (see note 12).

P see page 153

Undiscounted future minimum lease payments to be received from operating lease arrangements excluding sub-lease arrangements (see note 18) for Infineon as lessor are as follows:

Payments due in (€ in millions)	Total	Less than 1 year	1–5 years	After 5 years
As of 30 September 2017	96	21	60	15
As of 30 September 2016	8	6	2	_

## 12 Debt

Debt as of 30 September 2017 and 2016 consists of the following:

€ in millions	30 Septem- ber 2017	30 Septem- ber 2016
Current maturities of long-term debt, weighted average interest rate: 1.65% (2016: 1.37%)	24	17
Bond €300 million, coupon 1.00%, due 2018	299	_
Short-term debt and current maturities of long-term debt	323	17
Loans payable to banks:		
Unsecured loans, weighted average interest rate 0.73% (2016: 0.52%), due 2018 – 2023	27	128
Secured term loans, weighted average interest rate 2.03%, due 2018 – 2021	198	_
Bond €300 million, coupon 1.00%, due 2018	-	298
Bond €500 million, coupon 1.50%, due 2022	496	496
USPP notes US\$935 million, weighted average interest rate 4.09%, due 2024 – 2028	790	830
Long-term debt	1,511	1,752
	1,834	1,769

In connection with the acquisition of shares in MoTo in December 2016 Infineon took over existing financial liabilities with a fair value of €219 million, secured on the property (land and buildings). Following intervening repayments, the carrying amount as of 30 September 2017 is €214 million of which €198 million is reported under long-term liabilities.

In order to optimize its capital structure Infineon repaid a loan of €100 million in June 2017.

The bond of €300 million is due for repayment in September 2018 and was therefore transferred to short-term debt as of 30 September 2017.

Infineon has established further independent financing arrangements in the form of both short- and long-term credit facilities, in order to finance operating business requirements.



The total lines of credit as of 30 September 2017 and 2016 are summarized in the following table:

€ in millions	30	September 20:	17	30 September 2016			
Term	Aggregate facility	Drawn	Available	Aggregate facility	Drawn	Available	
Short-term	95	23	72	91	17	74	
Long-term	225	225	-	773	127	646	
Total	320	248	72	864	144	720	

The credit lines agreed in the previous fiscal year of US\$500 million and €200 million for the acquisition of Wolfspeed which was not successfully concluded were canceled early by Infineon in February 2017.

Aggregate amounts of debt and interest maturing in the coming years are as follows:

€ in millions	30 Septen	30 September 2017			
	Debt	Interest	Debt	Interest	
Less than 1 year	322	48	17	46	
1–2 years	20	44	303	46	
2–3 years	21	44	108	43	
3-4 years	176	41	8	42	
5 years and after	1,297	178	1,341	186	
Total	1,836	355	1,777	363	

Net financial result for the 2017 and 2016 fiscal year includes €56 million and €58 million net interest expenses which include in addition to borrowing costs other interest expenses such as net interest expense for pension liabilities.

## 13 Provisions

Short-term and long-term provisions as of 30 September 2017 consist of the following:

€ in millions	1 October 2016	Additions	Usage	Reversals	30 Septem- ber 2017
Obligations to employees	288	282	(210)	(6)	354
Warranties	46	34	(10)	(17)	53
Provisions related to Qimonda (see note 19)	32	10	(5)	(4)	33
Other	37	26	(7)	(7)	49
Total provisions	403	352	(232)	(34)	489
Thereof short-term	327				422
Thereof long-term	76				67

P see page 154 f.

Obligations to employees include, among others, costs of variable compensation, outstanding vacation and flextime, service anniversary awards, other personnel costs and social security costs.

Provisions for warranties mainly represent the estimated future cost of fulfilling contractual requirements associated with products sold.

Other provisions comprise provisions for litigations (other than provisions relating to Qimonda), asset retirement obligations, onerous contracts and miscellaneous other liabilities.



Of the total provisions as of 30 September 2017 and 2016, a cash outflow of €422 million and €327 million, respectively, is expected to occur within one year. With the exception of the service anniversary awards of €27 million as of 30 September 2017 and 2016, respectively, the cash outflow for the majority of the remaining €40 million and €49 million as of 30 September 2017 and 2016, respectively, is expected within two to seven years.

## 14 Pension plans

#### **Defined benefit pension plans**

Infineon's employee benefit plans consist of domestic and foreign defined benefit and defined contribution pension plans providing retirement, disability and surviving dependents' benefits. For the Infineon Group, the significant benefit plans in Germany pertain to Infineon Technologies AG, and among the foreign benefit plans to Infineon Technologies Austria AG.

In Germany Infineon primarily offers defined contribution benefits which provide for the employees when they reach retirement age, or in the event of disability or death. With the Infineon pension plan new entrants receive a defined contribution benefit which is funded by Infineon. Payments by the Infineon pension plan are generally made in twelve installments. For active employees who were, before the Infineon Pension Plan came into force, entitled to benefits in the form of an annuity, this commitment is the overriding one and thereby the possibility of an annuity is guaranteed. Together with former employees, whose pension benefit obligations are no longer transferred into the Infineon Pension Plan, this group makes up the largest part of the obligation at this time. The statutory framework is provided by the Company Pension Act (in German: Betriebsrentengesetz or "BetrAVG") and by employment law in general. An appropriate provision is recorded for the German defined benefit pension plans, which are partly backed by plan assets. Individual agreements are in place for the members of the Management Board which are backed by plan assets (detailed in the chapter "Compensation Report").

P see page 99 ff.

The benefit obligation of some foreign plans is measured according to the income in the last month or year of service, others are dependent on average income over the service period. Furthermore, in certain countries Infineon makes severance payments irrespective of the reason for the termination of employment, these payments are usually defined by law in the relevant country. The liabilities arising from foreign defined benefit pension plans are partly covered by plan assets.

The valuation date of both the German and foreign pension plans is 30 September.

The Group defined benefit pension plans are exposed to risks arising from changes to actuarial assumptions such as interest rates, salary and pension trends, investment risks and longevity risks. A low discount rate leads to higher pension liabilities. Equally, a lower than expected growth in plan assets could lead to a deterioration of the funded status, or require the payment of additional contributions.



The development of Infineon's German (domestic) and non-German (foreign) pension plans and the plan assets to 30 September 2017 and 2016 is presented in the following table:

€ in millions		2017			2016	
	Domestic plans	Foreign plans	Total	Domestic plans	Foreign plans	Total
Change in defined benefit obligations taking into account future salary increases:						
Present value at beginning of year	(964)	(172)	(1,136)	(773)	(141)	(914)
Current service cost	(24)	(6)	(30)	(21)	(5)	(26)
Past service income (cost)	1	-	1	(5)	-	(5)
Interest cost	(10)	(4)	(14)	(18)	(5)	(23)
Actuarial gains (losses) for:						
Experience adjustments	(21)	1	(20)	(2)	(1)	(3)
Adjustments to demographic assumptions	-	_	_		(13)	(13)
Adjustments to financial assumptions	128	8	136	(159)	(20)	(179)
Benefits paid by Infineon	14	5	19	14	8	22
Foreign currency effects	_	4	4	_	5	5
Present value of defined benefit obligation at end of year	(876)	(164)	(1,040)	(964)	(172)	(1,136)
Change in fair value of plan assets:						
Fair value of plan assets at beginning of year	470	62	532	437	51	488
Expected return on plan assets	5	2	7	11	2	13
Actuarial gains (losses)	(1)	-	(1)	23	11	34
Contributions from Infineon	14	6	20	13	11	24
Benefits paid	(14)	(5)	(19)	(14)	(8)	(22)
Foreign currency effects	-	(2)	(2)	_	(5)	(5)
Fair value of plan assets at end of year	474	63	537	470	62	532
Net pension liability	(402)	(101)	(503)	(494)	(110)	(604)
Thereof: Infineon Technologies AG	(373)	-	(373)	(461)	-	(461)
Thereof: Infineon Technologies Austria AG	-	(53)	(53)	_	(56)	(56)



Pension obligations are reported in the Consolidated Statement of Financial Position under "Pension plans and similar commitments".

Since no asset ceilings applied, the funded status of the Infineon pension plans corresponds to the amounts reported in the Consolidated Statement of Financial Position as of 30 September 2017 and 2016.

The funding of the defined benefit obligations is as follows:

€ in millions	30	0 September 201	17	30 September 2016			
	Domestic plans	Foreign plans	Total	Domestic plans	Foreign plans	Total	
Plans that are wholly unfunded	10	81	91	11	93	104	
Plans that are wholly or partly funded	866	83	949	953	79	1,032	
Total	876	164	1,040	964	172	1,136	

## **Actuarial assumptions**

The weighted-average assumptions used in calculating the actuarial values for the pension plans are as follows:

in %	30 Septe	mber 2017	30 September 2016	
	Domestic plans	Foreign plans	Domestic plans	Foreign plans
Discount rate at the end of the fiscal year	1.8	2.7	1.0	2.2
Rate of salary increase	2.0	2.6	2.0	2.3
Projected future pension increases	1.8	2.1	2.0	1.9

Discount rates are derived from high-grade fixed interest corporate bonds from issuers carrying a very high credit rating.

## Sensitivity analysis

The following sensitivity analysis table shows how the present value of all defined benefit pension obligations would be affected by changes in the aforementioned actuarial assumptions. In each case they reflect the effect of changes in one actuarial assumption holding all other assumptions constant.

€ in millions	30	30 September 2017			30 September 2016		
	Domestic plans	Foreign plans	Total	Domestic plans	Foreign plans	Total	
Present value of defined benefit pension plans with:							
a 50 basis points higher discount rate	804	153	957	878	160	1,038	
a 50 basis points lower discount rate	956	177	1,133	1,059	186	1,245	
a 50 basis points higher expected rate of salary increase	887	168	1,055	975	177	1,152	
a 50 basis points lower expected rate of salary increase	866	160	1,026	954	167	1,121	
a 50 basis points higher expected rate of pension increase	893	170	1,063	982	177	1,159	
a 50 basis points lower expected rate of pension increase	863	159	1,022	940	164	1,104	
Increase in life expectancy by one year	896	167	1,063	992	172	1,164	

The 2005 G actuarial tables by Dr. Klaus Heubeck were used for Germany, and for Austria the AVÖ 2008-P (Ang.) tables were applied.



## Investment strategies

The pension plans' assets are invested with several fund managers. The investment guidelines require a mix of active and passive investment management programs covering different asset classes. Taking the duration of the underlying liabilities into account, a portfolio of investments of plan assets in equity, debt and other securities, and reinsurance policies is targeted to maximize the total long-term return on assets for a given level of risk. Investment risk is monitored on an ongoing basis through periodic portfolio reviews, coordination with investment managers and annual liability measurements. Investment policies and strategies are periodically reviewed as part of detailed studies of assets and liabilities by independent investment advisors and actuaries to ensure the objectives of the plans are met, taking into account any changes in benefit plan structure, market conditions or other material items. The aim is to optimize the risk-return portfolio of plan assets against the liabilities using a diversified portfolio of investments within a defined risk budget and to thereby increase the funding ratio in the long term.

#### Plan asset allocation

As of 30 September 2017 and 2016 the allocation of invested plan assets to the major asset categories is as follows:

€ in millions	30 Septen	30 September 2017		
	Quoted in an active market	Not quoted in an active market	Quoted in an active market	Not quoted in an active market
Government bonds	127	-	140	_
Corporate bonds	160	1	153	1
Equity securities	150	-	133	_
Cash and cash equivalents	3	-	6	_
Reinsurance policies	1	34	_	33
Property	3	15	3	19
Other	24	19	25	19
Total	468	69	460	72

Government and corporate bonds are traded in liquid markets and the majority of them have an investment grade rating.

The position "Other" in the table above comprises mainly commodity funds and certificates.

As a matter of policy Infineon's pension plans do not invest in shares or debt instruments of Infineon.

The actual return on plan assets in the fiscal year ended 30 September 2017 was €6 million (2016: €47 million).



## Amounts recognized in profit or loss and in total comprehensive income

The expenses and income of defined benefit plans for the years ended 30 September 2017 and 2016 comprise the following:

€ in millions		2017			2016		
	Domestic plans	Foreign plans	Total	Domestic plans	Foreign plans	Total	
Current service cost	(24)	(6)	(30)	(21)	(5)	(26)	
Interest cost	(10)	(4)	(14)	(18)	(5)	(23)	
Expected return on plan assets	5	2	7	11	2	13	
Amortization of unrecognized past service (cost) benefit	1	-	1	(5)		(5)	
Pension cost	(28)	(8)	(36)	(33)	(8)	(41)	

Service costs are recorded within cost of goods sold to the extent that they relate to production employees, otherwise they are recorded as research and development or selling, general and administrative expenses. Interest costs and expected return on plan assets were recorded net as part of financial expense.

Actuarial gains of €115 million and actuarial losses of €161 million have been recognized outside net income in other comprehensive income for the years ended 30 September 2017 and 2016, respectively.

As of 30 September 2017 and 2016, cumulative actuarial losses amounted to €368 million and €482 million, respectively. In addition, cumulative actuarial losses amounting to €6 million and €7 million, respectively, resulting from deferred compensation and health care plans, are also recognized directly in other comprehensive income.

In the 2018 fiscal year, payments of €26 million are expected to be made to plan assets which relate to benefits paid directly to pension recipients by the Group companies.

The weighted average duration of defined benefit plans is around 17 and 18 years as of 30 September 2017 and 2016, respectively.

The following table shows the expected disbursements for defined benefit plans for the next ten fiscal years as of 30 September 2017 and 2016:

€ in millions	30 September 2017	30 Septem- ber 2016
Less than 1 year	26	21
1-2 years	27	22
2-5 years	98	81
5 – 10 years	223	191
Total	374	315

## **Defined contribution plans**

In connection with defined contribution plans, fixed contributions are made to external insurance providers or funds. Infineon has no further performance obligations or risks with regard to these pension plans in excess of the fixed contributions paid. Additionally, the Group makes contributions to government pension schemes. Expenses for defined contribution plans amounted to €165 million and €162 million in the fiscal years ended 30 September 2017 and 2016, respectively.



# 15 Equity

## Ordinary share capital

The ordinary share capital of Infineon Technologies AG increased during the 2017 fiscal year by epsilon7,055,640. 3,527,820 new shares were issued as a result of the exercise of stock options by employees as well as by current and past members of the Management Board (2016: 3,401,628). As of 30 September 2017, the ordinary share capital stood at epsilon2,72,401,858 divided into 1,136,200,929 no par value registered shares, each representing epsilon2 of the Company's ordinary share capital and is fully paid. Each share grants the holder one vote and an equal portion of the profits in the form of a dividend as resolved by the Annual General Meeting. As of 30 September 2017, of the abovementioned total number of issued shares the Company held 6 million own shares (2016: 6 million). Own shares held by the Company as of the date of the Annual General Meeting carry no voting rights and are not entitled to dividend.

## Additional paid-in capital

Additional paid-in capital reported in the Consolidated Statement of Financial Position decreased by €242 million in the 2017 fiscal year, of which €248 million related to the dividend paid in February 2017. The exercise of stock options by employees as well as by current and past members of the Management Board increased additional paid-in capital by €19 million. Expenses amounting to €13 million for share-based compensation were recorded in the 2017 fiscal year, additional paid-in capital increased by the same amount. In addition, negative €26 million (net after tax) was recorded in additional paid-in capital in the 2017 fiscal year in connection with the settlement of the 2014 fiscal year tranche of the Performance Share Plan. The Management Board and the Supervisory Board decided to settle the tranche in cash for the 2014 fiscal year. This amount has been reclassified to other current liabilities (for details see note 17).

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Additional paid-in capital reported in the Consolidated Statement of Financial Position decreased by €197 million in the 2016 fiscal year, of which €225 million related to the dividend paid in February 2016. The exercise of stock options by employees as well as by current and past members of the Management Board increased additional paid-in capital by €19 million. Expenses amounting to €9 million for share-based compensation were recorded in the 2016 fiscal year, additional paid-in capital increased by the same amount.

## **Authorized share capital**

As of 30 September 2017, the Company's Articles of Associations provide for two authorized share capitals amounting to up to €706,000,000:

- > Section 4, paragraph 4, of the Articles of Association provides that the Management Board is authorized, with the approval of the Supervisory Board, to increase the share capital in the period until its expiry on 11 February 2020 once or in partial amounts by a total of up to €676,000,000 through the issue of new no par value registered shares, carrying a dividend right from the beginning of the fiscal year in which they are issued, against contributions in cash or in kind (Authorized Capital 2015/I). The Management Board is authorized, with the approval of the Supervisory Board, to exclude the subscription rights of the shareholders in certain cases. In accordance with German law, cash capital increases with subscription rights excluded pursuant to section 186, paragraph 3, sentence 4, of the AktG, are not permitted to exceed 10 percent of a company's share capital neither at the time of the authorization becoming effective nor at the time of its exercise. For share capital increases against contributions in kind or a combination of cash contributions and contributions in kind, the authorization further provides an upper limit of 20 percent of the share capital, again measured either at the time the authorization becomes effective or, if the value is lower, at the time of its exercise.
- > Section 4, paragraph 7, of the Articles of Association provides that the Management Board is authorized, with the approval of the Supervisory Board, to increase the share capital in the period up to 17 February 2021 either once or in partial amounts by a total of up to €30,000,000 by issuing new no par value registered shares against contributions in cash for the purpose of increasing the issue to employees of the Company or its Group companies (Authorized Capital 2016/I). The subscription rights of the shareholders are excluded in relation to these shares. The shares may be issued in such a manner that the contribution to be paid on such shares is covered by the portion of the profit for the year that the Management Board and Supervisory Board could transfer to revenue reserves in accordance with section 58, paragraph 2, AktG.



## **Conditional capital**

As of 30 September 2017, the Company's Articles of Associations provide for two conditional capitals amounting to up to €274,910,838:

- > Pursuant to section 4, paragraph 5, of the Articles of Association the share capital is conditionally increased by up to €14,910,838 through the issue of up to 7,455,419 new no par value registered shares in connection with the Company's "Infineon Technologies AG Aktienoptionsplan 2010" ("Stock Option Plan 2010") (see note 17) (Conditional Capital 2010/I). During the 2017 fiscal year, a total of 3,527,820 new no par value shares with a proportionate amount of share capital of €2 per share were issued out of the Conditional Capital 2010/I as a result of the exercise of share options in connection with the Stock Option Plan 2010. Conditional Capital 2010/I decreased accordingly by €7,055,640 to €7,855,198. The corresponding change to the Articles of Association was submitted after the end of the reporting period and entered into the Commercial Register as requested.
- > Pursuant to section 4, paragraph 6, of the Articles of Association the share capital is conditionally increased by up to €260,000,000 through the issue of up to 130,000,000 new no par value registered shares to satisfy the rights of the holders of warrants or convertible bonds, which the Company may issue at any time prior to 12 February 2019 (Conditional Capital 2014).

#### Other reserves

Changes in other reserves during the 2017 and 2016 fiscal years are as follows:

€ in millions		2017			2016		
	Pretax	Tax	Net after tax	Pretax	Tax	Net after tax	
Foreign currency translation differences	(66)	-	(66)	(28)		(28)	
Deal Contingent Forward	6	_	6	(6)	_	(6)	
Realized (gains) losses resulting from hedge accounting	1	_	1	(1)		(1)	
Unrealized gains (losses) resulting from hedge accounting	(2)	(1)	(3)	4	(3)	1	
Realized (gains) losses resulting from securities	1	_	1	_	_	_	
Unrealized gains (losses) resulting from securities	1	_	1	(1)	_	(1)	
Total	(59)	(1)	(60)	(32)	(3)	(35)	

#### **Accumulated deficit**

The following table shows a reconciliation of accumulated deficit as of 30 September 2017 and 2016:

€ in millions	
As of 1 October 2015	(2,897)
Net income attributable to shareholders of Infineon Technologies AG	744
Actuarial losses on pension plans and similar commitments net of tax of €5 million	(159)
As of 30 September 2016	(2,312)
Net income attributable to shareholders of Infineon Technologies AG	790
Actuarial gains on pension plans and similar commitments net of tax of €2 million	118
As of 30 September 2017	(1,404)

#### **Dividends**

For the 2016 fiscal year, a cash dividend of €0.22 per share (total amount: €248 million) was paid. For the 2015 fiscal year, a cash dividend of €0.20 per share (total amount: €225 million) was paid in the 2016 fiscal year.

Due to the results achieved in the reporting period as well as a positive business outlook, a dividend of €0.25 for each share entitled to a dividend shall be proposed to be paid from the €306 million of distributable profits of Infineon Technologies AG for the 2017 fiscal year, an increase of €0.03 compared to the previous year. This would result in an expected distribution of approximately €283 million. The payment of this dividend depends on the approval of the Annual General Meeting on 22 February 2018.

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# 16 Capital management

Infineon's main capital management objective is to ensure financial flexibility on the basis of a solid capital structure. As with comparable companies in the semiconductor industry, it is of prime importance that sufficient cash funds are available to finance operating activities and planned investments throughout all phases of the business cycle. On the other hand, debt should only constitute a modest portion of the financing mix.

Based on these principles Infineon has defined key objectives for capital management. Accordingly, Infineon plans to maintain a liquidity level (gross cash position) of at least €1 billion plus additionally 10 to 20 percent of revenue. Gross debt shall amount to no more than two times EBITDA.

Infineon is not subject to any statutory capital requirements, nor are any such defined in the Articles of Association.

Capital management as well as the corresponding targets and definitions are based on indicators determined on the basis of the consolidated IFRS financial statements. Gross cash is defined as the total of cash, cash equivalents and financial investments. Infineon defines EBIT as earnings (loss) from continuing operations before interest and taxes and EBITDA as EBIT plus scheduled depreciation and amortization.

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The gross cash position increased from €2,240 million as of 30 September 2016 to €2,452 million as of 30 September 2017 (for details see the chapter "Review of liquidity" in the Combined Management Report). Based on revenue of €7,063 million, the ratio of gross cash to revenue was €1 billion plus 20.6 percent of revenue as of 30 September 2017, thereby slightly above the target range. In the previous year the ratio of gross cash to revenue was €1 billion plus 19.2 percent of revenue.

With gross debt of €1,834 million as of 30 September 2017 (30 September 2016: €1,769 million) and EBITDA of €1,801 million for the 2017 fiscal year (2016: €1,596 million), gross debt to EBITDA ratio was 1.0 as of 30 September 2017 (30 September 2016: 1.1). Infineon continues to have sufficient financial flexibility to ensure that in addition to financing its planned investments it is also able to pay regular dividends (see note 15).

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The USPP notes of US\$935 million issued in April 2016 contain a number of standard covenants, including among other things change of control clauses as well as the compliance with a debt coverage ratio, which provides for a certain relationship between the size of debt (adjusted) and earnings (adjusted). The financial liabilities, which were taken over in connection with the acquisition of MoTo, also contain three standard covenants based on certain financial ratios (equity ratio, debt ratio and liquidity ratio).

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In the 2017 fiscal year Infineon was significantly above the minimum requirements of all covenants. Should Infineon not comply with the covenants attached to the USPP notes, then all USPP notes outstanding as of 30 September 2017 amounting to US\$935 million (see note 12) could become immediately repayable. A lack of compliance with the covenants of the financial liabilities, which were taken over in connection with the acquisition of MoTo, would only result in additional annual fees, but not in a repayment obligation.

# 17 Share-based compensation

The Company makes use of the Stock Option Plan 2010 and, from the 2014 fiscal year, the Performance Share Plan in order to provide share-based compensation.

## Performance share plan

A new Long Term Incentive Plan (LTI) consisting of a "performance share" plan was developed for the Management Board and selected senior executives as a successor to the Stock Option Plan 2010.

Under this plan, (virtual) performance shares are initially provisionally allocated on 1 October (from the 2018 fiscal year 1 March) of the current fiscal year according to a pre-determined LTI allocation amount in euro. With the allotment of a virtual performance share, the participant in the plan acquires the right to receive (real) Infineon shares once a personal investment in Infineon shares – depending on position and LTI allotment amount – has reached a four-year holding period.

50 percent of the performance shares are performance-related, 50 percent are not dependent on performance. The performance-related shares are only finally allocated if the Infineon share outperforms the Philadelphia Semiconductor Index (SOX) during the period between the date of the provisional allocation and the end of the holding period. If at the end of the holding period the requirements for an allocation of performance shares – either all or only those that are not performance related – are fulfilled, then the entitlement to the transfer of the corresponding number of (real) Infineon shares is acquired. The value of the performance shares ultimately assigned to members of the Management Board may not exceed 250 percent of the respective LTI allocation amount; above this level performance shares are forfeited.

The fair value of the performance shares at the date of allocation was determined by an external expert using a recognized financial-mathematical method (Monte Carlo simulation model for the prediction of share price and index developments). The fair value of the instruments granted was determined taking into account future dividends as well as the payment cap.

The following is an overview of the allocations made:

Tranche	End of the waiting period	Average share price of the nine months before grant in €	Number of performance shares outstanding as of 30 September 2017	Fair value per performance share in €
Fiscal year 2017: Employees	30 September 2020	13.01	934,232	11.86
Fiscal year 2017: Management Board	30 September 2020	13.01	80,704	11.25
Fiscal year 2016: Employees	30 September 2019	10.56	1,142,538	7.26
Fiscal year 2016: Management Board	30 September 2019	10.56	80,964	7.07
Fiscal year 2015: Employees	30 September 2018	8.49	988,112	5.44
Fiscal year 2015: Management Board	30 September 2018	8.49	100,702	5.31
Fiscal year 2014: Employees	30 September 2017	6.62	1,182,830	5.72
Fiscal year 2014: Management Board	30 September 2017	6.62	114,046	5.20

The Management Board (for employees) and the Supervisory Board (for the Management Board ) resolved and communicated within the fourth quarter of the 2017 fiscal year to settle the tranche for the 2014 fiscal year due in October 2017 in cash. As a result, €28 million (at a share price of €21.90) were reclassified from the additional paid-in capital to other current liabilities at that date.

## Stock Option Plan 2010

2.5 million and 6.0 million stock options with an average exercise price per option of €7.08 and €7.18 were outstanding as of 30 September 2017 and 2016, respectively. Of these, 2.5 and 1.9 million were exercisable as of 30 September 2017 and 2016, respectively.

## Costs for share-based compensation

The costs for share-based compensation amounted to €13 million and €9 million in the 2017 and 2016 fiscal years, respectively.

## 18 Other financial commitments

In addition to provisions and liabilities, Infineon also has other financial obligations which are not recognized in the Consolidated Statement of Financial Position, relating in particular to lease arrangements and unconditional purchase commitments. These are explained in more detail below.



Undiscounted future minimum lease payments arising from operating lease arrangements to be made by Infineon as lessee are the following:

Payments due in (€ in millions)	Total	Less than 1 year	1–5 years	After 5 years
As of 30 September 2017	308	96	140	72
As of 30 September 2016	598	118	278	202

Total undiscounted future minimum sub-lease payments to be received as of 30 September 2017 amounted to €1 million (30 September 2016: €133 million).

Rental expenses under operating lease arrangements amounted to €60 million and €83 million in the 2017 and 2016 fiscal years, respectively, and related mainly to minimum lease payments made. Total income arising from sub-lease arrangements amounted to €4 million and €16 million in the 2017 and 2016 fiscal years.

The changes compared to the previous fiscal year are mainly due to the full consolidation of MoTo Objekt Campeon GmbH & Co. KG as owner of the Campeon office complex in Neubiberg near Munich, the location of Infineon's head-quarters, from 30 December 2016 (see note 3). Since then Infineon is no longer the operating lessee, but the owner of this office complex. The decline in undiscounted future minimum sub-lease payments to be received is accompanied by an increase in undiscounted future minimum lease payments to be received from operating lease arrangements excluding sub-lease arrangements (see note 11).

Contracts already entered into for commenced or planned investments in property, plant and equipment (purchase commitments) as of 30 September 2017 amount to €359 million (30 September 2016: €274 million). Purchase commitments for planned investments in intangible assets as of 30 September 2017 amount to €1 million (30 September 2016: €1 million). Besides there were further commitments to invest in non-current assets amounting to €10 million (30 September 2016: €0 million).

Long-term purchase commitments are in place for the supply of commodities and raw materials, in particular for wafers, semiconductor intermediate products, electricity and gas. Overall, these minimum purchase commitments give rise to other financial obligations amounting to approximately €958 million as of the reporting date (30 September 2016: €810 million). These contracts generally have terms of between one and five years. Purchases under these agreements are recorded as incurred in the normal course of business. Infineon assesses its anticipated purchase requirements on a regular basis in order to meet customer demand for its products. An assessment of potential losses under these purchase contracts is made on a regular basis, for example, in the event that anticipated purchase quantities fall below the minimum contractual quantities.

In conjunction with its investing activities, Infineon receives government grants and subsidies related to the construction and financing of certain of its production facilities. Grants are also received for selected research and development projects. These amounts are recognized upon the achievement of specified criteria. Certain of these grants have been received contingent upon Infineon complying with and maintaining of certain project-related requirements, such as creating a specified number of jobs over a defined period of time. Infineon is committed to maintaining these requirements, and from today's perspective Infineon expects to be able to do so. Nevertheless, should such requirements not be met, as of 30 September 2017, a maximum of €131 million (30 September 2016: €66 million) of these subsidies could be refundable. This amount does not include any potential liabilities for Qimonda-related subsidies (see note 19).

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In total, Infineon has guarantees outstanding to third parties outside the Group as of 30 September 2017 amounting to €2 million (30 September 2016: €1 million).

Infineon, through certain sales and other agreements may, in the normal course of business, be obligated to indemnify its counterparties under certain conditions for warranties, patent infringement or other matters. The maximum amount of potential future payments under these types of agreements is not predictable with any degree of certainty, since the potential obligation is contingent on events that may or may not occur in the future, and depends on certain facts and circumstances specific to each agreement. Historically, payments made by Infineon under these types of agreements have not had a material adverse effect on Infineon's financial condition, liquidity position and results of operations.

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# 19 Legal risks

## Litigation and government inquiries

### Smartcard antitrust litigation

In October 2008 the EU Commission initiated an investigation into the Company and other manufacturers of chips for smartcards for alleged violations of antitrust laws. In September 2014 the EU Commission imposed a fine of €83 million on Infineon which was paid in October 2014. Infineon rejects the allegations as unfounded. Infineon brought an action against the decision before the General Court of the European Union in November 2014. The Court dismissed Infineon's action and in February 2017 Infineon filed an appeal to the European Court of Justice against this decision.

Two class actions for damages of an unspecified amount in connection with the EU Commission investigative proceedings have been filed in Canada: The first action was filed in the state of British Columbia in July 2013, and the second in the state of Quebec in September 2014. The actions followed the press reports on the investigation and subsequent decision of the EU Commission. No dates have been set for court proceedings.

In December 2014 an indirect customer filed a lawsuit against Infineon and Renesas in London (Great Britain) which was served upon the Company in April 2015. In this lawsuit the plaintiff claims for damages in an amount still to be determined in connection with the allegations of the EU Commission.

Any further statements about these matters by the Company could seriously compromise the Company's position in these proceedings.

## Proceedings in relation to Qimonda

All significant assets, liabilities and business activities attributable to the memory business (Memory Products) were carved out from Infineon and transferred to Qimonda in the form of a non-cash contribution with economic effect from 1 May 2006. Qimonda filed an application at the Munich Local Court to commence insolvency proceedings on 23 January 2009. On 1 April 2009, the insolvency proceedings formally opened. The insolvency of Qimonda has given rise to various disputes between the insolvency administrator and Infineon.

## Alleged activation of a shell company and liability for impairment of capital

The insolvency administrator filed a request for declaratory judgment in an unspecified amount against Infineon Technologies AG and, by way of third party notice, Infineon Technologies Holding B.V. and Infineon Technologies Investment B.V., at Regional Court Munich I in November 2010. This requested that Infineon be deemed liable to make good the deficit balance of Qimonda as it stood when the insolvency proceedings in respect of the assets of Qimonda began, i.e., to refund to Qimonda the difference between the latter's actual business assets when the insolvency proceedings began and its share capital (in German: "Unterbilanzhaftung"). The insolvency administrator contended that the commencement of operating activities by Qimonda amounted to what is considered in case law to be the activation of a shell company (in German: "Wirtschaftliche Neugründung"), and that this activation of a shell company was not disclosed in the correct manner. On 6 March 2012, with respect to another matter, the German Federal High Court issued a ruling on principle that any liability resulting from the activation of a shell company only depends on the situation at the date of the activation of a shell company and not, as asserted by the insolvency administrator, on the situation at the date on which insolvency proceedings are opened.

In addition to the request for declaratory judgment against Infineon in an unspecified amount, on 14 February 2012 the insolvency administrator also lodged a request for payment based on an alternative claim (in German: "Hilfsantrag"), as well as making other additional claims. In conjunction with this alternative claim, the insolvency administrator has requested the payment of at least €1.71 billion plus interest in connection with the alleged activation of a shell company. On 15 June 2012 the insolvency administrator increased his request for payment of 14 February 2012 on the grounds of activation of a shell company to at least approximately €3.35 billion plus interest. Furthermore, the insolvency administrator continues to base a substantial part of his alleged payment claims, as already asserted out of court against Infineon in August 2011 for an unspecified amount, on liability for impairment of capital (in German "Differenzhaftung"). This claim is based on the allegation that, from the very beginning, the carved-out memory products business had a negative billion euro value. The insolvency administrator therefore asserts that Infineon is obliged to make good the difference between this negative value and the lowest issue price (in German: "geringster Ausgabebetrag") of the subscribed stock. Additionally, the insolvency administrator has asserted a claim for repayment of allegedly unjustly charged consultancy fees in an amount of €10 million in connection with the flotation of Qimonda.



The alleged impairment of capital runs contrary to two valuations prepared as part of the preparatory documentation for the capital increase by independent auditing companies, one of which had been engaged by Infineon and the other of which was acting in the capacity of a court-appointed auditor of non-cash contributions and post-formation acquisitions. The auditing company engaged by Infineon concluded in its valuation that the business area contributed had a value of several times the lowest issue price of the shares issued, while the court-appointed auditor of non-cash contributions and post-formation acquisitions confirmed to the court that the lowest issue price of the shares issued was covered – as legally required – by the value of the non-cash contributions. Additionally, in the course of its defense against the claims asserted by the insolvency administrator, Infineon has commissioned several expert opinions all of which arrive at the same conclusion, that the objections raised by the insolvency administrator against the valuation of the non-cash contribution are not valid.

The legal dispute has, in the meantime, focused on the claims asserted for alleged lack of value. On 29 August 2013 the court appointed an independent expert to clarify the valuation issues raised by the insolvency administrator and to address technical matters.

The legal dispute is being pursued with great effort by both parties, and many extensive written submissions have already been exchanged between the parties. Both sides have engaged numerous specialists and experts who are supporting the respective parties with assessments and opinions.

Due to the highly complex nature of the issues to be decided and the level of the claims asserted, it is not clear at this stage if this legal dispute can be resolved with an out of court settlement, and, if this is not the case, when a first-instance court decision would be reached.

## Residual liability of Infineon as former shareholder of Qimonda Dresden GmbH & Co. OHG

Infineon was a shareholder with personal liability of Qimonda Dresden until the carve-out of the memory business; as a result certain long-standing creditors have residual liability claims against Infineon. These claims can only be exercised by the insolvency administrator acting in the name of the creditors concerned. In the meantime, settlements have been concluded with most of the major liability creditors.

## Liabilities, provisions and contingent liabilities relating to Qimonda

Infineon recognizes provisions and liabilities for such obligations and risks which it assesses at the end of each reporting period are more likely than not to be incurred (that is where, from Infineon's perspective at the end of each reporting period, the probability of having to settle an obligation or risk is greater than the probability of not having to) and the obligation or risk can be estimated with reasonable accuracy at this time.

As described above, Infineon faces certain risks in connection with the insolvency proceedings relating to the assets of Qimonda and that entity's subsidiaries. As a result, Infineon recorded provisions in connection with some of the abovementioned matters totaling €33 million and €32 million as of 30 September 2017 and 30 September 2016, respectively. Of the provisions recorded as of 30 September 2017, €6 million has been provided in connection with the residual liability as former shareholder of Qimonda Dresden. For the defense of the proceedings still pending for the alleged activation of a shell company and liability for impairment of capital, the Company has recorded a provision of €25 million as of 30 September 2017. Remaining provisions in connection with the Qimonda insolvency total €2 million as of 30 September 2017.

There can be no certainty that the provisions recorded for Qimonda will be sufficient to cover all of the liabilities that could ultimately be incurred in relation to the insolvency of Qimonda and, in particular, the matters discussed above. In addition, it is possible that liabilities and risks materialize that are currently considered to be unlikely to do so, and accordingly represent contingent liabilities that are not included in provisions. This applies in particular to the legal dispute for alleged activation of a shell company and liability for impairment of capital described above. Should the alleged claims prove to be valid, substantial financial obligations could arise for Infineon which could have a material adverse effect on its business and its financial condition, liquidity position and results of operations. Any further statements about these matters by the Company could seriously compromise the Company's position in these proceedings.



#### Other

Infine on is also involved in various other legal disputes and proceedings in connection with its existing or previous business activities. These can relate to products, services, patents, environmental issues and other matters.

Based on its current knowledge, Infineon does not believe that the ultimate resolution of these other pending legal disputes and proceedings will have a material adverse effect on Infineon's financial condition, liquidity position and results of operations. However, future revisions to this assessment cannot be ruled out and any reassessment of the miscellaneous legal disputes and proceedings could have a material adverse effect on the financial condition, liquidity position and results of operations, particularly in the period in which reassessment is made.

Furthermore, in connection with its existing or previous business operations, Infineon is also exposed to numerous legal risks which have until now not resulted in legal disputes. These include risks related to product liability, environment, capital market, anti-corruption, competition and antitrust legislation as well as other compliance regulations. Claims could also be made against Infineon in connection with these matters in the event of breaches of law committed by individual employees or third parties.

## Provisions and contingent liabilities for legal proceedings and other uncertain legal issues

Provisions relating to legal proceedings and other uncertain legal issues are recorded when it is probable that a liability has been incurred and the associated amount can be reasonably estimated. To the extent that liabilities arising from legal disputes and other uncertain legal positions are not probable or cannot be reliably estimated, then they qualify as contingent liabilities.

Any potential liability is reviewed again as soon as additional information becomes available and the estimates are revised if necessary. Provisions with respect to these matters are subject to future developments or changes in circumstances in each of the matters, which could have a material adverse effect on Infineon's financial condition, liquidity position and results of operations.

A settlement or adverse judicial decision in any of the matters described above could result in significant financial liabilities for Infineon and other adverse effects, and these in turn could have a material adverse effect on its business and financial condition, liquidity position and results of operations. Irrespective of the validity of the allegations and the success of the aforementioned claims and other matters described above, Infineon could incur significant costs in the defense of these matters.

# 20 Transactions with related companies and persons



Infineon has transactions in the normal course of business with joint ventures and other related companies (collectively, "related companies"). The related companies are disclosed in note 26. Related persons are persons in key management positions in particular members of the Management and Supervisory Board (see note 26) and their close relatives (collectively "related persons").

## **Related companies**

Infineon purchases certain raw materials and services from and sells certain products and services to related companies. These purchases from and sales to related companies are generally effected at arm's length.



Related companies receivables and payables as of 30 September 2017 and 2016 consist of the following:

€ in millions	30 Septe	mber 2017	30 September 2016	
	Joint ventures	Other related companies	Joint ventures	Other related companies
Trade and other receivables	-	-	1	_
Financial receivables	_	1	_	1
Trade and other payables	10	1	8	1
Financial payables	_	1	_	1

Sales and service charges to and products and services received from related companies in the 2017 and 2016 fiscal years consist of the following:

€ in millions	2	017	2016	
	Joint ventures	Other related companies	Joint ventures	Other related companies
Sales and service charges	16	2	3	1
Products and services received	79	17	77	14

As of 30 September 2017, sales and services relationships with related companies resulted in purchase commitments of €23 million (30 September 2016: €5 million).

## **Related persons**

Members of the Management Board active in the 2017 fiscal year received fixed non-performance-related compensation for their services of €3.4 million (2016: €2.9 million). In addition, the members of the Management Board received variable performance-related compensation for their services in the 2017 fiscal year of €3.8 million (2016: €2.8 million). This comprised a Short Term Incentive of €2.0 million (2016: €1.3 million), and a Mid Term Incentive of €1.8 million (2016: €1.5 million). Furthermore, the Management Board received a Long Term Incentive (LTI) which, since 2014, takes the form of performance shares. The expense resulting from the LTI amounted to €0.9 million (2016: €0.4 million). The compensation granted to active members of the Management Board amounted to €8.1 million in the 2017 fiscal year (2016: €6.1 million).

The compensation of the members of the Supervisory Board of Infineon Technologies AG in the 2017 fiscal year, including attendance fees, amounted to €2.0 million (2016: €1.7 million). Employee representatives in the Supervisory Board who are employed by Infineon also receive a salary for their activities as employees.

Former members of the Management Board received payments of €1.3 million (in particular pension payments) in the 2017 fiscal year (2016: €1.2 million).

As of 30 September 2017, pension liabilities for former members of the Management Board amounted to €67.9 million (2016: €77.0 million).

Disclosure of the individual remuneration of the members of the Management Board and the Supervisory Board as required by section 315a, paragraph 1, in connection with section 314, paragraph 1, no. 6a, sentences 5 to 8, of the German Commercial Code, is provided in the Compensation Report which is part of the Combined Management Report.

In the 2017 and 2016 fiscal years there were no further significant transactions between Infineon and related persons which fall outside of the scope of the existing employment, service or appointment terms, or of the contractual arrangements for their remuneration.

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# 21 Supplemental cash flow information

Cash and cash equivalents reported as of 30 September 2017 and 2016 totaling €860 million and €625 million, respectively, include €128 million and €115 million, respectively, which were subject to legal transfer restrictions and so were not available for general use by Infineon. This amount represents cash and cash equivalents of consolidated companies located in countries where the transfer of cash is legally restricted, for example, the People's Republic of China.

## 22 Additional disclosures on financial instruments

The following table presents the carrying amounts and the fair values of financial instruments by their respective classes, and a breakdown by category of financial instruments as defined by IAS 39.

€ in millions		Categor	ries of financial	assets		
Financial assets	Carrying amount	At fair value through profit or loss	Available for sale	Loans and receivables	Designated cash flow hedges	Fair value
Balance as of 30 September 2017						
Current assets:						
Cash and cash equivalents	860		-	860	_	860
Financial investments	1,592	_	522	1,070	_	1,592
Trade receivables	851		-	851	_	851
Other current assets	101	3	-	97	1	101
Non-current assets:						
Other non-current assets	163		40	123		163
Total	3,567	3	562	3,001	1	3,567
Balance as of 30 September 2016						
Current assets:						
Cash and cash equivalents	625	-	-	625	_	625
Financial investments	1,615	_	458	1,157	_	1,615
Trade receivables	774	_	-	774	_	774
Other current assets	88	-	-	87	1	88
Non-current assets:						
Other non-current assets	132		32	100		132
Total	3,234	-	490	2,743	1	3,234



€ in millions		Categories of financial liabilities			
Financial liabilities	Carrying amount	At fair value through profit or loss	Other financial liabilities (amortized cost)	Designated hedging instruments (cash flow hedges)	Fair value
Balance as of 30 September 2017					
Current liabilities:					
Short-term debt and current maturities of long-term debt	323	_	323	_	326
Trade payables	1,020		1,020	_	1,020
Other current liabilities	137	2	135	_	137
Non-current liabilities:					
Long-term debt	1,511	_	1,511	_	1,566
Other non-current liabilities	40		40	_	40
Total	3,031	2	3,029		3,089
Balance as of 30 September 2016					
Current liabilities:					
Short-term debt and current maturities of long-term debt	17	_	17	_	17
Trade payables	857		857	_	857
Other current liabilities	121	2	111	8	121
Non-current liabilities:					
Long-term debt	1,752	_	1,752	_	1,827
Other non-current liabilities	8	_	8	_	8
Total	2,755	2	2,745	8	2,830

For assets measured at amortized cost categorized as "Loans and receivables", it is assumed that the fair values correspond to their carrying amounts. The same assumption applies to liabilities resulting from trade payables and other current liabilities categorized as "Other financial liabilities (amortized cost)".

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Other non-current assets include €75 million (2016: €75 million) relating to the Campeon leasing agreement and MoTo's loan agreements (see note 12) which are deposited in ascrow. Additional €9 million (2016: €0 million) from an agreement related to the residual liability of Infineon as former shareholder of Qimonda Dresden GmbH & Co. OHG (see note 19) which are deposited in escrow in order to secure potential claims against Infineon.

Financial instruments measured at fair value are allocated to the following measurement levels in accordance with IFRS 13. The allocation to the different levels is based on the market proximity of the valuation parameters used in the determination of the fair value:

- > Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities,
- > Level 2: valuation parameters whose prices are not the ones considered in Level 1, but which can be observed either directly or indirectly for the assets or liabilities,
- > Level 3: valuation parameters for assets and liabilities which are not based on observable market data.



The allocation to the levels as of 30 September 2017 and 2016 is as follows:

€ in millions	Fair value	Fair	Fair value by category	
	_	Level 1	Level 2	Level 3
30 September 2017				
Current assets:				
Financial investments	522	466	56	_
Other current assets	4	_	4	_
Non-current assets:				
Other non-current assets	40	19	_	21
Total	566	485	60	21
Current liabilities:				
Other current liabilities	2	-	2	_
Total	2		2	-
30 September 2016				
Current assets:				
Financial investments	458	399	59	_
Other current assets	1	_	1	_
Non-current assets:				
Other non-current assets	32	18	_	14
Total	491	417	60	14
Current liabilities:				
Other current liabilities	10	_	10	-
Total	10		10	_

There is no active market for the securities included in financial investments. The fair value is calculated as the present value of future expected cash flows, taking into account valuation parameters which can be observed in the market (Level 2).

Other current assets and liabilities contain derivative financial instruments, including cash flow hedges. Their fair value is determined by discounting future cash flows according to the discounted cash flow method. Where possible, valuation parameters observed on the reporting date in the relevant markets (such as currency rates or commodity prices) drawn from reliable external sources are used (Level 2).

Other non-current assets include equity holdings and investments in funds. Where these are traded on an active market, the fair value is based on the actual market price (Level 1). For equity investments where no actively traded market price is available, the fair value is determined by considering existing contractual arrangements based on externally observable dividend policy (Level 3).

In the 2017 and 2016 fiscal years there were no reclassifications between the levels.

The net gain or loss on financial instruments (including interest income and expense) within continuing operations in the Consolidated Statement of Operations amounted to the following:

€ in millions	2017	2016
Available-for-sale financial assets	-	2
Loan and receivables	(96)	(22)
Designated as fair value through profit and loss	(2)	_
Held for trading	(2)	7
Other financial liabilities	63	(33)
Total	(37)	(46)



The currency effects included within net gains and losses amount to positive €5 million (2016: positive €1 million). This net currency effect arose exclusively from recognized financial instruments.

Interest income from financial instruments not measured at fair value through profit and loss in the 2017 fiscal year amounted to €9 million (2016: €6 million); interest expense from such financial instruments amounted to €49 million (2016: €53 million).

Infineon does not net financial instruments. The Infineon Group conducts derivative transactions according to the global netting agreement (Master Agreement) of the International Swaps and Derivatives Association (ISDA) and other comparable national framework agreements. Under the terms of these agreements, any netting arising from the occurrence of certain future events would have no material effect on the balance sheet presentation of these financial instruments.

## Derivative financial instruments and hedging activities

Infineon holds derivative financial instruments exclusively for hedging purposes. This includes the use of forward exchange contracts and commodity swaps. The objective is to reduce the impact of exchange rate and commodity price fluctuations on future net cash flows.

The nominal values and fair values of Infineon's derivative instruments as of 30 September 2017 and 2016 are as follows:

€ in millions	30 September 2017		30 Septer	30 September 2016	
	Nominal value	Fair value	Nominal value	Fair value	
Forward exchange contracts sold	281	-	165	_	
Forward exchange contracts purchased	126	1	167	(2)	
Designated cash flow hedges					
Deal Contingent Forward	-	-	455	(8)	
Commodity swaps	33	1	39	1	
Total		2		(9)	

Foreign exchange derivatives are entered into by Infineon to offset the exchange risk from anticipated cash receipts from operating activities. In 2017 as in 2016 no foreign exchange derivatives used to hedge ongoing business were designated as cash flow hedges.

In order to partly hedge against the exchange rate risk associated with the purchase price obligation arising from the planned acquisition of Wolfspeed, the Company entered into two transaction-dependent Euro/US Dollar foreign currency forward contracts (Deal Contingent Forwards) in July 2016. Each had a nominal value of US\$250 million and was accounted for as a cash flow hedge. As of 30 September 2016 the two Deal Contingent Forwards had a total fair value of negative €8 million. The change in value of negative €6 million was recorded in other reserves. In the 2016 fiscal year Deal Contingent Forward ineffectiveness totaling €2 million was recorded in the Consolidated Statement of Operations. As result of the discontinuation of the acquisition of Wolfspeed in February 2017, both Deal Contingent Forwards were canceled and the cash flow hedge terminated. Cash inflows for the Company of €5 million resulted from the cancellation of the Deal Contingent Forwards. The book value of the two Deal Contingent Forwards as well as the amount recognized in the other reserves were derecognized and financial income of €7 million was recorded in the 2017 fiscal year.

To offset the price risks of highly probable gold purchases in the coming fiscal years, Infineon entered into swaps which are designated as cash flow hedges. The fair value of these swaps amounted to positive €1 million as of 30 September 2017 and positive €1 million as of 30 September 2016. €2 million of unrealized losses arose from these transactions in the 2017 fiscal year (2016: €4 million unrealized gains), these decreased other reserves by a corresponding amount. At the same time, €1 million of losses were realized in the 2017 fiscal year on swap transactions



concluded in the previous year (2016: €1 million gain); this amount was transferred from other reserves into the Consolidated Statement of Operations. As in the previous year, no hedge ineffectiveness was recorded in the Consolidated Statement of Operations for these hedging relationships. As in the previous year, no gains or losses were transferred from other reserves to profit or loss as a result of cash flow hedges for future raw material purchases being canceled following the decision that the occurrence of the hedged transaction had become unlikely.

# 23 Financial risk management

Infineon's activities expose it to a variety of financial risks: market risk (including foreign exchange risk, interest rate risk and price risk), credit risk, financing and liquidity risk. Infineon's financial risk management program seeks to minimize potential adverse effects on its profitability and liquidity. Infineon uses derivative financial instruments to hedge certain risks to which it is exposed. Financial risk management is carried out by the central Finance & Treasury (FT) department in accordance with policies approved by the Chief Financial Officer. The FT department identifies, evaluates and hedges financial risks in close cooperation with the operating units. The FT department's policy contains principles for overall risk management as well as policies covering specific areas such as foreign exchange risk, interest rate risk, credit risk, the use of derivative and non-derivative financial instruments, and the investment of excess liquidity.

#### Market risk

Market risk is defined as the risk of losses resulting from adverse changes in the market prices of financial instruments, including those related to foreign exchange rates, interest rates and other price risks.

Infineon is exposed to various market risks in the ordinary course of business, primarily resulting from changes in foreign exchange rates and interest rates. Infineon enters into a range of derivative financial transactions with various counterparties to limit such risks. Derivative instruments are used only for hedging purposes and not for trading or speculative purposes.

## Foreign exchange risk

Foreign exchange risk within the meaning of IFRS 7 is the risk arising from changes to foreign exchange rates. Accordingly, foreign exchange risks are associated with monetary financial instruments that are denominated in a foreign currency that does not correspond to the functional currency, and the foreign currency represents the relevant risk variable. Risks arising from the translation into Infineon's reporting currency are not risks within the meaning of IFRS 7.

Although Infineon prepares the Consolidated Financial Statements in euros, a varying but significant portion of its revenue as well as cost of goods sold, research and development and product distribution costs are denominated in currencies other than the euro, primarily the US dollar. Fluctuations in the exchange rates of these currencies compared to the euro had an effect on the results of Infineon in the 2017 and 2016 fiscal years.

The Management Board has established policies that require Infineon's individual legal entities to manage the foreign exchange risk with respect to their functional currency. Group entities prepare a monthly rolling cash flow forecast by currency in order to determine foreign exchange risks. The net foreign exchange positions determined in these forecasts are required to be hedged, usually by entering into internal hedging contracts. Infineon's policy with respect to limiting short-term foreign currency exposure is to hedge at least 75 percent of its estimated net cash flow for the following two months, at least 50 percent of its estimated net cash flow for the third month and, depending on the nature of the underlying transactions, a portion for the periods thereafter. Part of the foreign currency risk cannot be mitigated due to differences between actual and forecasted amounts. Infineon calculates this remaining risk based on net cash flows considering items in the Statement of Financial Position, actual orders received or placed and all other planned cash receipts and payments.

For the net result related to foreign currency derivatives and foreign currency transactions included within net income see note 22.

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The following table shows the effects on profit or loss for the 2017 and 2016 fiscal year and equity as of 30 September 2017 and 2016 for continuing operations of a 10 percent shift in exchange rates for the major foreign currencies (which can be found in note 2). The assumed exchange rate changes relate only to financial instruments within the meaning of IFRS 7.

€ in millions	Profit o	or Loss	Equ	uity
	+10%	(10%)	+10%	(10%)
30 September 2017	21	(25)		
30 September 2016	6	(7)	(40)	49

#### Interest rate risk

In accordance with IFRS 7 "Financial Instruments: Disclosures", interest rate risk is defined as the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates.

Infineon is exposed to interest rate risk through its financial assets and debt instruments resulting from bond issuances and debt financing. Due to the cyclical nature of its core business and the need to maintain high operational flexibility, Infineon holds a relatively high level of liquid financial assets that are invested in short-term fixed-interest instruments. These investments generally have a contract duration of between one and twelve months in order to achieve short-term interest rate returns. The risk to these assets of changing interest rates is not material in the current period of low or zero interest rates.

To reduce the net remaining risks caused by changes in interest rates, Infineon is able to make use of interest rate derivatives in order to align the fixed interest periods of assets and liabilities.

IFRS 7 requires a sensitivity analysis showing the effect of possible changes in market interest rates on profit or loss and equity. Infineon prepares this using the iteration method. Infineon does not hold any fixed-rate financial assets or liabilities that are measured at fair value through profit or loss. Furthermore, Infineon did not hold any fixed-rate available for sale financial assets either in 2017 or 2016.

Changes in market interest rates affect interest income and interest expense on variable rate financial instruments. Assuming an increase (decrease) of 100 basis points in market interest rates in 2017, interest result in the 2017 fiscal year would have been worse (better) by €1 million; assuming an increase (decrease) of 100 basis points in market interest rates in 2016, interest result in the 2016 fiscal year would have been worse (better) by €2 million.

#### Other price risk

According to IFRS 7 "Financial Instruments: Disclosures", other price risk is defined as the risk that the fair value or future cash flows of a financial instrument could fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), irrespective of whether those changes are caused by factors specific to the individual financial instrument or its issuer, or by factors affecting all similar financial instruments traded in the market.

Infineon held financial instruments that are exposed to market price risks. A change in the relevant market prices would have no significant impact on the result of the 2017 and 2016 fiscal years.

Additionally, Infineon is exposed to price risks with respect to raw materials upon which it is dependent. Infineon seeks to minimize these risks through its procurement policy (including the use of multiple sources, where possible) and its operating procedures. In line with these measures Infineon concluded additional financial derivative contracts for certain commodity supplies (gold) for the following fiscal year in order to mitigate the remaining risk arising from the fluctuation of commodity prices. The change in relevant market prices as of 30 September 2017 and 2016 had no significant impact on equity in the 2017 and 2016 fiscal years.



## Credit risk

Credit risk arises when a customer or other counterparty of a financial instrument fails to discharge its contractual obligations. Infineon is exposed to this risk as a consequence of its ongoing operations, its financial investments and certain financing activities. Infineon's credit risk arises primarily from trade receivables, cash and cash equivalents, financial investments and derivative financial instruments. Excluding the impact of any collateral received, the carrying amount of financial investments, cash and cash equivalents and trade receivables corresponds to the maximum credit risk.

Credit risk with respect to trade receivables is limited by the large number and geographic diversity of the customer base. Infineon controls credit risk through comprehensive credit evaluations for all major customers, the use of credit limits and monitoring procedures. New customers are evaluated for creditworthiness in accordance with Infineon guidelines. Credit limits are also in place for individual customers and creditworthiness and credit limits are constantly monitored. A further measure taken to reduce credit risk is the use of reservation of title clauses. However, despite continuous monitoring, Infineon cannot fully exclude the possibility of a loss arising from the default of one of its contract parties.

Worldwide foreign exchange and interest hedging contracts as well as the investment of liquid assets in cash equivalents and financial investments are entered into with major financial institutions worldwide that have high credit ratings. Infineon assesses the creditworthiness of banks using a methodology that establishes investment limits for individual banks that are updated on a daily basis based on current ratings (S&P, Moody's or Fitch) and credit default swap premiums. Possible breaches of stipulated investment thresholds result in immediate notification and the requirement to reduce the risk.

Infineon has spread its cash investments over more than ten banks. As of 30 September 2017 no financial institution was responsible for more than 12 percent (2016: 13 percent) of Infineon's cash investments. This gives rise to a maximum risk of €181 million (2016: €177 million) in the event of the default of a single financial institution assuming no deposit insurance scheme is in place. Infineon also holds derivative financial instruments with a positive fair value of €4 million in 2017 (2016: €1 million).

## Financing and liquidity risk

Financing and liquidity risk is the risk that an entity will encounter difficulties in meeting obligations associated with financial liabilities.

Liquidity risk could arise from a potential inability of Infineon to meet maturing financial obligations. Infineon's liquidity management provides that sufficient levels of cash and other liquid assets are available as well as ensuring the availability of funding through adequate levels of committed credit facilities.



The following table discloses the maturity profile for non-derivative financial liabilities and a cash flow analysis for derivative financial instruments with negative fair values. The table shows the undiscounted contractually agreed cash flows that result from the respective financial liability. Cash flows are recognized at the date when Infineon becomes a contractual partner to the financial instrument. Amounts in foreign currencies are translated using the closing rate at the reporting date. The value of financial instruments with variable interest payments is determined using the interest rate from the last interest fixing date before 30 September 2017. The cash outflows of financial liabilities that can be repaid at any time are assigned to the period in which the earliest redemption is possible.

€ in millions				Due in the fisc	al year		
As of 30 September 2017	Total	2018	2019	2020	2021	2022	beyond 2022
Non derivative financial liabilities	3,390	1,532	68	69	246	539	936
Derivative financial liabilities:							
Cash outflow	208	208	-	_	-	-	-
Cash inflow <sup>1</sup>	(206)	(206)	_	_	_	-	_
Total	3,392	1,534	68	69	246	539	936
As of 30 September 2016	Total	2017	2018	2019	2020	2021	beyond 2021
Non derivative financial liabilities	3,137	1,052	352	152	52	46	1,483
Derivative financial liabilities:							
Cash outflow	709	709	_	_	_	-	-
Cash inflow <sup>1</sup>	(698)	(698)			_	_	_
Total	3,148	1,063	352	152	52	46	1,483

<sup>1</sup> Cash inflows from derivative financial liabilities that arise upon settlement of the instrument.

# 24 Segment reporting

## **Identification of segments**

Infineon identifies reportable segments on the basis of the differences between the products and applications.

During the 2017 fiscal year, Infineon's business was structured on the basis of four operating segments, namely Automotive, Industrial Power Control, Power Management & Multimarket and Chip Card & Security. Additionally, Infineon differentiates between Other Operating Segments and Corporate and Eliminations.

## Automotive

The Automotive segment designs, develops, manufactures and markets semiconductors for use in automotive applications.

## **Industrial Power Control**

The Industrial Power Control segment designs, develops, manufactures and markets semiconductors for the conversion of electrical energy for medium and high-power applications. The products are used in applications for generation, low loss transmission and efficient use of electrical energy.

## Power Management & Multimarket

The Power Management & Multimarket segment designs, develops, manufactures and markets semiconductors for energy-efficient power supplies, mobile devices, mobile phone network infrastructures as well as applications with special demands on their robustness and reliability.

## **Chip Card & Security**

The Chip Card & Security segment designs, develops, manufactures and markets semiconductor-based security products for card-based applications, government documents, and security functions in networked systems.



#### **Other Operating Segments**

Other Operating Segments comprises the remaining activities of businesses that have been disposed of, and other business activities. Since the closing of the sale of the Wireless mobile phone business, supplies of product to Intel Mobile Communications under the corresponding production agreements, other than those assigned to discontinued operations, are included in this segment.

#### **Corporate and Eliminations**

Corporate and Eliminations reflects the elimination of intragroup revenue and profits/losses to the extent that these arise between the segments.

Similarly, certain items are included in Corporate and Eliminations which are not allocated to the other segments. These include certain corporate headquarters costs and selected topics, which are not allocated to the segments since they arise from corporate decisions and are not within the direct control of segment management.

Furthermore, raw materials, supplies and work in progress of the common frontend production, and raw materials and supplies of the common backend production, are not under the control or responsibility of the operating segment management and are therefore allocated to corporate functions. Only work in progress of backend production and finished goods are allocated to the operating segments.

# Chief Operating Decision Maker, definition of Segment Result and allocation of assets and liabilities to the individual segments

The Management Board, as joint Chief Operating Decision Maker, decides how resources are allocated to the segments.

Based on revenue and Segment Result, the Management Board assesses performance and defines operating targets and budgets for the segments.

Segment Result is defined as the operating income (loss) excluding: asset impairments (net of reversals); impact on earnings of restructuring measures and closures; share-based compensation expense; acquisitionrelated depreciation/amortization and other expenses; gains (losses) on sales of assets, businesses, or interests in subsidiaries and other income (expense), including the costs of legal proceedings.

Decisions relating to financing and the investment of cash funds are taken at a Group level and not at a segment level. For this reason, financial income and financial expense (including interest income and expense) are not allocated to the segments.

Neither assets, liabilities nor cash flows per segment are reported to the Management Board, nor is segment performance assessed on this basis.

The exception to this approach is certain inventory information which is regularly analyzed at a segment level. Infineon also allocates depreciation and amortization expense to the operating segments based on production volume and products produced using standard costs.

#### **Segment information**

Individual small product groups were transferred to other segments with effect from 1 October 2016. The previous year's figures have been adjusted accordingly.

The following tables present selected segment data:

€ in millions	2017	2016
Revenue:		
Automotive	2,989	2,656
Industrial Power Control	1,206	1,072
Power Management & Multimarket	2,148	2,041
Chip Card & Security	708	703
Other Operating Segments	9	8
Corporate and Eliminations	3	(7)
Total	7,063	6,473



There are currently limited levels of trading relationships between the operating segments. Costs are recharged in general without impact on profit or loss.

€ in millions	2017	2016
Segment Result:		
Automotive	474	363
Industrial Power Control	183	133
Power Management & Multimarket	427	354
Chip Card & Security	124	135
Other Operating Segments	1	1
Corporate and Eliminations	(1)	(4)
Total	1,208	982

The following table provides the reconciliation of Segment Result to income from continuing operations before income taxes:

€ in millions	2017	2016
Segment Result:	1,208	982
Plus/minus:		
Impairment on assets including assets classified as held for sale, net of reversals	(5)	(16)
Impact on earnings of restructuring and closures, net	(3)	7
Share-based compensation expense	(13)	(9)
Acquisition-related depreciation/amortization and other expenses	(153)	(191)
Gains (losses) on sales of assets, businesses, or interests in subsidiaries, net	(15)	(4)
Other income and expense, net	(36)	(6)
Operating income	983	763
Financial income	10	6
Financial expenses	(63)	(67)
Gain (loss) from investments accounted for using the equity method, net	3	3
Income from continuing operations before income taxes	933	705

In the 2017 fiscal year €0 million (2016: €6 million) of impairments of intangible assets, property, plant and equipment assets and assets classified as held for sale was allocated to the Automotive segment, €0 million (2016: €4 million) to the Industrial Power Control segment, €3 million (2016: €1 million) to the Power Management & Multimarket segment and €2 million (2016: €4 million) to the Chip Card & Security segment. €0 million (2016: €1 million) was allocated to Corporate and Eliminations.

Of the €153 million (2016: €191 million) "acquisition-related depreciation/amortization and other expenses" incurred in the 2017 fiscal year, €89 million (2016: €96 million) is attributable to cost of goods sold, €2 million (2016: €10 million) to research and development expenses and €62 million (2016: €85 million) to selling, general and administrative expenses.

€ in millions	2017	2016
Depreciation and amortization:		
Automotive	350	302
Industrial Power Control	112	120
Power Management & Multimarket	173	186
Chip Card & Security	47	82
Other Operating Segments	1	3
Depreciation and amortization allocated to the segments	683	693
Depreciation and amortization not allocated to the segments	129	140
Total depreciation and amortization	812	833



Income from joint ventures accounted for using the equity method totaled €3 million in the 2017 and 2016 fiscal years, respectively, and was recognized in the Industrial Power Control segment. This allocated income is however not included in the Segment Result.

€ in millions	30 Septem- ber 2017	30 Septem- ber 2016
Inventories:		
Automotive	397	338
Industrial Power Control	129	115
Power Management & Multimarket	264	255
Chip Card & Security	49	49
Other Operating Segments	-	-
Corporate and Eliminations	401	434
Total	1,240	1,191

## Entity-wide disclosures in accordance with IFRS 8

The following is a summary of revenue in the 2017 and 2016 fiscal year and of non-current assets by geographic area for the years ended 30 September 2017 and 2016:

€ in millions	2017	2016
Revenue:		
Europe, Middle East, Africa	2,272	2,147
Therein: Germany	1,094	1,000
Asia-Pacific (without Japan)	3,447	3,083
Therein: China	1,735	1,574
Japan	463	424
Americas	881	819
Therein: USA	714	661
Total	7,063	6,473

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The allocation of revenues from external customers is based on the customers' billing location. The average number of employees by geographic region is provided in note 7.

No single customer accounted for more than 10 percent of Infineon's revenue during the 2017 and 2016 fiscal year.

€ in millions	30 September 2017	30 Septem- ber 2016
Non-current assets:		
Europe	2,306	1,718
Therein: Germany	1,727	1,095
Asia-Pacific (without Japan)	873	834
Therein: China	41	38
Japan	2	2
Americas	1,118	1,286
Therein: USA	1,110	1,279
Total	4,299	3,840

Non-current assets do not include financial instruments, deferred tax assets and assets from employee benefits.



# 25 Significant events after the end of the reporting period

No significant events occurred between the end of the reporting period and the preparation of the Consolidated Financial Statements.

## 26 Additional information in accordance with HGB

## Information pursuant to section 161 Stock Corporation Act (AktG)

The Declaration of Compliance prescribed by section 161 AktG was drawn up by the Management Board and the Supervisory Board and made permanently available to the public on Infineon's website.

@ www.infineon.com/cms/en/about-infineon/investor/corporate-governance/declaration-of-compliance/

## Accounting fees pursuant to section 314, paragraph 1, no. 9 HGB

## Year-end audit fees

At the Annual General Meeting held on 16 February 2017, the shareholders elected KPMG AG Wirtschaftsprüfungsgesellschaft ("KPMG"), Munich, as auditor for the 2017 Separate Financial Statements and the Consolidated Financial Statements of Infineon Technologies AG. The audit fees charged by KPMG in the 2017 fiscal year amounted to €1.8 million for the audit of the Consolidated Financial Statements and various Separate Financial Statements including an integrated audit review of the Interim Financial Statements.

### Fees for other advisory services

In addition to the amounts described above, KPMG charged an aggregate of €0.1 million in the 2017 fiscal year for other audit services which include, in particular, the audit of the disclosures in the Sustainability Report, as well as other legally or contractually mandatory audits, e.g. audits according to the EEG, EMIR audit pursuant to section 20 WpHG, and confirmations of compliance with contractual terms.

## Fees for tax advisory services

In addition to the amounts described above, KPMG charged €0.3 million in the 2017 fiscal year for tax consulting services in connection with implemented business acquisitions, restructuring and the assessment of individual items.

#### Fees for other services

Fees of €0.1 million were charged by KPMG in the 2017 fiscal year for other services. These included quality assurance in the implementation of regulatory requirements and advisory services in connection with the introduction of new accounting principles, such as IFRS 15 and IFRS 9.

## **Management Board and Supervisory Board**

## Management compensation in the 2017 fiscal year

As required by section 314, paragraph 1, no. 6a, sentences 5 to 8, HGB, the remuneration of the individual members of the Management Board and the Supervisory Board is disclosed in the Compensation Report which is part of the Combined Management Report.

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## **Management Board**

The members of the Management Board during the 2017 fiscal year were as follows:

Name	Position	Membership of Supervisory Boards and governing bodies of domestic and foreign companies (as of 30 September 2017)
Dr. Reinhard Ploss	Chairman of the Management Board, Chief Executive Officer,	Member of the Supervisory Board > Infineon Technologies Austria AG, Villach, Austria (Chairman)
	Labor Director	Member of the Board of Directors  Infineon Technologies Americas Corp., Wilmington, Delaware, USA (since 5 October 2017)
Dominik Asam	Member of the Management Board, Executive Vice President, Chief Financial Officer	Member of the Supervisory Board  > EPCOS AG, Munich, Germany (until 17 May 2017)  > Infineon Technologies Austria AG, Villach, Austria  > Zalando SE, Berlin, Germany (since 31 May 2017)
		<ul> <li>Member of the Board of Directors</li> <li>Infineon Technologies Americas Corp., Wilmington, Delaware, USA</li> <li>Infineon Technologies Asia Pacific Pte., Ltd., Singapore</li> <li>Infineon Technologies China Co., Ltd., Shanghai, People's Republic of China</li> </ul>
Dr. Helmut Gassel	Member of the Management Board	Member of the Board of Directors  Infineon Technologies Americas Corp., Wilmington, Delaware, USA (Chairman)  Infineon Technologies Asia Pacific Pte., Ltd., Singapore (Chairman)  Infineon Technologies Japan K.K., Tokyo, Japan (Chairman)
Jochen Hanebeck	Member of the Management Board	Member of the Supervisory Board > Infineon Technologies Austria AG, Villach, Austria  Member of the Board of Directors > Infineon Technologies (Kulim) Sdn. Bhd., Kulim, Malaysia (Chairman)

## The Supervisory Board

The members of the Supervisory Board during the 2017 fiscal year, the Supervisory Board position held by them, their occupation, and their membership of other supervisory and governing bodies are as follows:

Name	Occupation	Membership of Supervisory Boards and comparable governing bodies of domestic and foreign companies (as of 30 September 2017)			
Wolfgang Mayrhuber Chairman	Management Consultant	Member of the Supervisory Board  > Deutsche Lufthansa AG, Cologne, Germany (Chairmar (until 24 September 2017)  > Münchener Rückversicherungs-Gesellschaft AG, Muni-Germany (until 31 December 2016)			
		Member of the Board of Directors  › Heico Corporation, Hollywood, Florida, USA			
Johann Dechant <sup>1</sup> Deputy Chairman	Chairman of the Infineon Works Council Regensburg, Infineon Technologies AG	Member of the Administrative Board  > BKK of Siemens AG, Heidenheim/Brenz, Germany			
Peter Bauer	Management Consultant	Member of the Supervisory Board  > OSRAM Licht AG, Munich, Germany (Chairman)  > OSRAM GmbH, Munich, Germany (Chairman)			
Dr. Herbert Diess  Member of the Management Board Volkswagen AG, Wolfsburg, Germany		Member of the Supervisory Board  > Porsche Austria GmbH, Salzburg, Austria > Porsche Holding GmbH, Salzburg, Austria > Porsche Retail GmbH, Salzburg, Austria  Member of the Board of Directors			
		<ul> <li>&gt; FAW-Volkswagen Automotive Co., Ltd., Changchun, People's Republic of China</li> <li>&gt; Shanghai Volkswagen Automotive Co., Ltd., Anting, People's Republic of China</li> </ul>			
		Member of the Advisory Board  > Porsche Holding GmbH, Salzburg, Austria			

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Name	Occupation	Membership of Supervisory Boards and comparable governing bodies of domestic and foreign companies (as of 30 September 2017)		
Annette Engelfried <sup>1</sup>	Labor union secretary IG Metall district management, Berlin-Brandenburg-Saxony	Member of the Supervisory Board  Infineon Technologies Dresden GmbH, Dresden, Germany		
Peter Gruber <sup>1</sup> Representative of Senior Management	Senior Vice President Operations Finance Infineon Technologies AG	Member of the Supervisory Board  > Infineon Technologies Dresden GmbH, Dresden, Germany  Member of the Board of Directors  > Infineon Technologies (Kulim) Sdn. Bhd., Kulim, Malaysia		
Gerhard Hobbach <sup>1</sup>	Member of the Infineon Works Council Campeon, Infineon Technologies AG			
Hans-Ulrich Holdenried	Management Consultant	Member of the Advisory Board  > Bridge imp GmbH, Grünwald, Germany		
Prof. Dr. Renate Köcher	Managing Director Institut für Demoskopie Allensbach GmbH, Allensbach, Germany	Member of the Supervisory Board  > Allianz SE, Munich, Germany (until 3 May 2017)  > BMW AG, Munich, Germany  > Robert Bosch GmbH, Gerlingen, Germany  > Nestlé Deutschland AG, Frankfurt/Main, Germany		
Dr. Susanne Lachenmann <sup>1</sup>	Development Engineer			
Géraldine Picaud (since 16 February 2017)	Group CFO Essilor International, Charenton-le-Pont, France	Member of the Board of Directors  > Alstom S.A., Saint-Ouen, France  > Vision For Life Foundation, Charenton-le-Pont, France (until 7 July 2017)  > Vision Direct Group Ltd., London, Great Britain  > Essilor India Private Limited, Bangalore, India  > Xiamen Yarui Optical Co. Ltd., Xiamen, People's Republic of China  > Artgri Group International Pte. Ltd., Singapore		
Dr. Manfred Puffer	Management Consultant	Member of the Supervisory Board  > Athene Lebensversicherung AG, Wiesbaden, Germany  > Bremer Kreditbank AG, Bremen, Germany  > Bankhaus Neelmeyer, Bremen, Germany (since 4 April 2017)  > Nova KBM Bank, Maribor, Slovenia  Member of the Board of Directors  > Athene Holding Ltd., Pembroke, Bermuda		
Jürgen Scholz <sup>1</sup>	First authorized agent of IG Metall Regensburg	Member of the Supervisory Board  > Krones AG, Neutraubling, Germany  Member of the Administrative Board		
Variation Cabulator de uf 1		BKK of BMW AG, Dingolfing, Germany		
Kerstin Schulzendorf <sup>1</sup> Dr. Eckart Sünner	Expert in the frontend-production Independent Attorney	Member of the Supervisory Board		
		> K+S AG, Kassel, Germany		
Diana Vitale <sup>1</sup>	Deputy Chairwoman of the Infineon Works Council Warstein, Infineon Technologies AG			
Former members of the Supervisory Board				
Prof. Dr. Doris Schmitt-Landsiedel (until 8 November 2016)	Professor Munich Technical University, Munich, Germany			

<sup>1</sup> Employee representative



## **Supervisory Board committees**

Mediation Committee
Wolfgang Mayrhuber (Chairman)
Johann Dechant
Hans-Ulrich Holdenried
Jürgen Scholz
Executive Committee
Wolfgang Mayrhuber (Chairman)
Johann Dechant
Gerhard Hobbach
Hans-Ulrich Holdenried
Investment, Finance and Audit Committee
Dr. Eckart Sünner (Chairman)
Johann Dechant
Annette Engelfried
Wolfgang Mayrhuber
Strategy and Technology Committee
Peter Bauer (Chairman)
Peter Gruber
Hans-Ulrich Holdenried
Dr. Susanne Lachenmann
Wolfgang Mayrhuber
Jürgen Scholz
Nomination Committee
Wolfgang Mayrhuber (Chairman)
Prof. Dr. Renate Köcher
Dr. Manfred Puffer

The members of the Company's Supervisory Board, individually or in aggregate, do not own more than 1 percent of Infineon Technologies AG's outstanding share capital as of 30 September 2017.

The business address of each member of the Supervisory Board is: Infineon Technologies AG, Am Campeon 1–12, D-85579 Neubiberg (Germany).



# Subsidiaries, joint ventures and other related companies as of 30 September 2017

Name of company	Registered office	Share- holdings in %	thereof Infineon Techno- logies AG	Equity (€ in millions)	Net result (€ in millions)	Foot- note
Fully consolidated subsidiaries:						
DICE Danube Integrated Circuit Engineering GmbH & Co. KG	Linz, Austria	72	0	2.39	2.34	7
Hitex GmbH	Karlsruhe, Germany	100	100	2.16	0.00	7,12,13
Infineon Integrated Circuit (Beijing) Co., Ltd.	Beijing, People's Republic of China	100	0	15.77	1.76	10
Infineon Semiconductors (Wuxi) Co. Ltd.	Wuxi, People's Republic of China	100	0	18.79	0.04	10
Infineon Technologies (Advanced Logic) Sdn. Bhd.	Melaka, Malaysia	100	0	26.14	2.63	7
Infineon Technologies (Kulim) Sdn. Bhd.	Kulim, Malaysia	100	0	138.45	21.64	7
Infineon Technologies (Malaysia) Sdn. Bhd.	Melaka, Malaysia	100	0	160.12	21.53	7
Infineon Technologies (Waxi) Co., Ltd.	Wuxi, People's Republic of China	100	0	123.70	10.43	10
Infineon Technologies (Xi'an) Co., Ltd.	Xi'an, People's Republic of China	100	0	6.70	0.24	10
		100	0			7
Infineon Technologies Americas Corp.	Wilmington, Delaware, USA			2,495.67	(15.77)	7
Infineon Technologies Asia Pacific Pte Ltd	Singapore, Singapore	100	0	296.83	326.40	7
Infineon Technologies Australia Pty Limited	Bayswater, Australia	100	0	1.40	0.08	7
Infineon Technologies Austria AG	Villach, Austria	100	0,004	771.93	128.98	7
Infineon Technologies Batam PT	Batam, Indonesia	100	0	13.26	0.99	7
Infineon Technologies Cegléd Kft.	Cegléd, Hungary	100	0	15.71	1.21	
Infineon Technologies Center of Competence (Shanghai) Co., Ltd.	Shanghai, People's Republic of China	100	0	3.54	0.23	10
Infineon Technologies China Co., Ltd.	Shanghai, People's Republic of China	100	0	150.12	14.86	10
Infineon Technologies Dresden GmbH	Dresden, Germany	100	100	224.27	0.00	7,12,14
Infineon Technologies Epi Services, Inc.	Wilmington, Delaware, USA	100	0	(7.74)	3.18	7
Infineon Technologies Finance GmbH	Neubiberg, Germany	100	50	369.89	0.00	7,12,13
Infineon Technologies France S.A.S.	St. Denis, France	100	0	8.26	0.43	7
Infineon Technologies Holding 2 B.V.	Rotterdam, The Netherlands	100	0	34.96	(0.06)	7
Infineon Technologies Holding Asia Pacific Pte. Ltd.	Singapore, Singapore	100	0	1,435.84	160.74	9
Infineon Technologies Holding B.V.	Rotterdam, The Netherlands	100	100	4,860.63	282.39	7
Infineon Technologies Hong Kong Sales Limited	Hong Kong, People's Republic of China	100	0	23.18	3.40	7
Infineon Technologies Hong Kong Ltd.	Hong Kong, People's Republic of China	100	0	1.86	0.33	7
Infineon Technologies India Private Limited	Bangalore, India	100	0	9.97	(4.65)	4
Infineon Technologies Investment B.V.	Rotterdam, The Netherlands	100	0	0.13	0.00	7
Infineon Technologies Italia s.r.l.	Milan, Italy	100	0	4.20	0.77	7
Infineon Technologies IT-Services GmbH	Klagenfurt, Austria	100	0	6.84	4.20	7
Infineon Technologies Japan K.K.	Tokyo, Japan	100	0	16.19	3.35	7
Infineon Technologies Korea Co., Ltd.	Seoul, Republic of Korea	100	0	4.02	1.03	7
Infineon Technologies Maasstad C.V.	Rotterdam, The Netherlands	100	0	10.29	0.29	7
Infineon Technologies Neu-Isenburg Vertriebs GmbH	Neu-Isenburg, Germany	100	0	14.30	3.74	6
Infineon Technologies Newport Holding Limited	Bristol, Great Britain	100	0	34.96	0.00	7
Infineon Technologies Nordic AB	Kista, Sweden	100	0	5.49	0.30	7
Infineon Technologies Philippines, Inc.	Muntinlupa City, Philippines	100	0	(0.18)	0.12	7
Infineon Technologies Power Semitech Co., Ltd.	Cheonan, Republic of Korea	100	100	43.44	1.72	7
Infineon Technologies Reigate Limited	Bristol, Great Britain	100	0	156.71	2.97	7
Infineon Technologies Romania & Co. Societate	2	100		2001.1	2101	
in Comandita	Bucharest, Romania	100	0	2.85	1.15	7
Infineon Technologies Shared Service Center, Unipessoal Lda.	Maia, Portugal	100	100	1.97	0.31	7
Infineon Technologies Taiwan Co., Ltd.	Taipei, Taiwan	100	0	2.88	0.74	7
Infineon Technologies U.K. Limited	Bristol, Great Britain	100	0	(0.63)	0.07	7
Infineon Technologies US HoldCo Inc.	Wilmington, Delaware, USA	100	0	2,149.55	0.00	7
Infineon Technologies US InterCo LLC	Wilmington, Delaware, USA	100	0	1,511.21	8.07	7
Infineon Technologies Vermögens- verwaltungsgesellschaft mbH	Neubiberg, Germany	100	100	10.19	0.00	7,12,14



Name of company	Registered office	Share- holdings in %	thereof Infineon Techno- logies AG	Equity (€ in millions)	Net result (€ in millions)	Foot- note
			_			10
Innoluce B.V.	Nijmegen, The Netherlands	100	0	1.25	0.49	7
International Rectifier HiRel Denmark ApS	Herlev, Denmark	100	0	1.71	0.13	7
International Rectifier HiRel Products, Inc.	Wilmington, Delaware, USA	100	0	55.46	52.00	7
International Rectifier Japan Co., Ltd.	Tokyo, Japan	100	0	7.10	(1.38)	
International Rectifier Malaysia Sdn. Bhd.	Kuala Lumpur, Malaysia	100	0	0.49	0.07	5
International Rectifier Mauritius, Inc.	Curepipe, Mauritius	100	0	1.81	(0.03)	7
Molstanda Vermietungsgesellschaft mbH	Neubiberg, Germany	100	6	0.38	(1.54)	8,12,13
MoTo Objekt Campeon GmbH & Co. KG	Neubiberg, Germany	93	0	71.49	8.53	10,16
Rectificadores Internacionales, S.A. de C.V.	Tijuana, Mexico	100	0	9.62	0.42	7
Shanghai International Rectifier Trading Ltd.	Shanghai, People's Republic of China	100	0	3.22	0.39	10
Joint ventures:						
Infineon Technologies Bipolar GmbH & Co. KG	Warstein, Germany	60	60	65.27	0.38	7,17
Infineon Technologies Bipoláris Kft.	Cegléd, Hungary	60	0	1.99	0.20	7
Other companies (not consolidated): 1						
Advanced Power Electronics Corp.	Hsinchu County, Taiwan	n.a.	0	n.a.	n.a.	3
CHiL Semiconductors Corporation	Wilmington, Delaware, USA	100	0	0.00	0.00	7
DICE Danube Integrated Circuit Engineering GmbH	Linz, Austria	72	0	0.10	0.00	7
EPOS embedded core & power systems GmbH & Co. KG	Duisburg, Germany	100	100	0.57	0.22	7
EPOS embedded core & power systems Verwaltungs GmbH	Duisburg, Germany	100	100	0.06	0.00	7
Haus der Zukunft gGmbH	Berlin, Germany	n.a.	n. a.	n.a.	n.a.	3
Hitex (UK) Limited	Coventry, Great Britain	88	0	1.71	0.28	7
Infineon Technologies Bipolar Verwaltungs GmbH	Warstein, Germany	60	60	0.03	0.00	7
Infineon Technologies Canada, Inc.	St. John, New Brunswick, Canada	100	0	0.00	0.00	7
Infineon Technologies Delta GmbH	Neubiberg, Germany	100	100	0.02	0.00	7
Infineon Technologies Gamma GmbH	Neubiberg, Germany	100	100	0.02	0.00	7
Infineon Technologies Iberia, S.L.U.	Madrid, Spain	100	0	0.14	0.04	7
Infineon Technologies Ireland Limited	Dublin, Ireland	100	0	0.39	0.13	7
Infineon Technologies Campeon	Dublin, netand	100	0	0.55	0.13	
Verwaltungsgesellschaft mbH	Neubiberg, Germany	100	0	0.02	0.00	7
Infineon Technologies Mantel 26 AG	Neubiberg, Germany	100	100	0.04	0.00	7
Infineon Technologies Mantel 27 GmbH	Neubiberg, Germany	100	100	0.03	0.00	7,12,13
Infineon Technologies Mantel 28 GmbH	Neubiberg, Germany	100	100	n.a.	n.a.	11,12,13
Infineon Technologies Mantel 29 GmbH	Neubiberg, Germany	100	100	n.a.	n.a.	11,12,13
Infineon Technologies Mantel 30 GmbH	Neubiberg, Germany	100	100	n.a.	n.a.	11
Infineon Technologies Mantel 31 GmbH	Neubiberg, Germany	100	100	n.a.	n.a.	11
Infineon Technologies Sp. z o.o.	Warsaw, Poland	100	0	0.11	0.06	10
Infineon Technologies Romania s.r.l.	Bucharest, Romania	100	0	0.03	0.00	10
Infineon Technologies RUS LLC	Moscow, Russian Federation	100	0	0.12	0.00	10
Infineon Technologies Schweiz GmbH in liquidation	Baden, Switzerland	100	0	0.21	0.03	7
Infineon Technologies South America Ltda	São Paulo, Brazil	100	0	0.13	0.16	10
International Rectifier Power Management Private Limited (in Liquidation)	Bangalore, India	100	0	0.00	0.00	7
IR International Holdings China, Inc.	Wilmington, Delaware, USA	100	0	0.00	0.00	7
<u> </u>						7
IR International Holdings, Inc.	Wilmington, Delaware, USA Villach Austria	100	0	0.00	(0.16)	10
ITA Vermögensverwertungs GmbH in liquidation	Villach, Austria	100	U	0.99	(0.16)	
KAI Kompetenzzentrum Automobil- und Industrieelektronik GmbH	Villach, Austria	100	0	0.09	0.00	10
KFE Kompetenzzentrum Fahrzeug Elektronik GmbH	Lippstadt, Germany	24	24	1.78	0.06	10
MicroLinks Technology Corp.	Kaohsiung, Taiwan	n.a.	0	n.a.	n.a.	3
OSPT IP Pool GmbH	Neubiberg, Germany	100	100	0.02	0.00	7
R Labco, Inc.	Wilmington, Delaware, USA	100	0	0.00	0.00	7
Silicon Alps Cluster GmbH	Villach, Austria	n.a.	0	n.a.	n.a.	3



Schrewizer Electronic AG Schramberg, Germany 9 9 5 53,75 4.73 TTTech Computer Echnik AG Vienna, Austria n.a. n.a. n.a. n.a. n.a. n.a. n.a. n.	Name of company	Registered office	Share- holdings in %	thereof Infineon Techno- logies AG	Equity (€ in millions)	Net result (€ in millions)	Foot- note
Xi'an IR PERI Company, Ltd.  Xi'an, People's Republic of China  50  0  n. a.  n. a.  NAOS Limited  Bristol, Great Britain  n. a.  0  n. a.  n. a.  n. a.  n. a.  0  n. a.  n. a.  n. a.  n. a.  0  n. a.  n. a.  n. a.  n. a.  n. a.  0  n. a.  n. a.  n. a.  n. a.  n. a.  0  n. a.  n. a.  n. a.  n. a.  n. a.  0  n. a.  n. a.  n. a.  n. a.  n. a.  n. a.  0  n. a.  n. a.	Schweizer Electronic AG	Schramberg, Germany	9	9	53.75	4.73	10
Minds Limited   Bristol, Great Britain   n.a.   0   n.a.   n.a.	TTTech Computertechnik AG	Vienna, Austria	n.a.	n.a.	n.a.	n.a.	3
Qimonda AG and its subsidiaries: 2 Celis Semiconductor Corp. Colorado Springs, Colorado, USA 17	Xi'an IR PERI Company, Ltd.	Xi'an, People's Republic of China	50	0	n.a.	n.a.	-
Celis Semiconductor Corp.  Itarion Solar Lda. Vila do Conde, Portugal 40	XMOS Limited	Bristol, Great Britain	n.a.	0	n.a.	n.a.	15
ttarion Solar Lda.  Vila do Conde, Portugal  40  — Qimonda (Malaysia) Sdn. Bhd. in liquidation  Melaka, Malaysia  77  — Qimonda As in insolvency  Munich, Germany  77  28  — Qimonda As in insolvency  Qimonda Asia Pacific Pte. Ltd.  Singapore, Singapore  77  — Qimonda Belgium BVBA in insolvency  Leuven, Belgium  77  — Qimonda Beteiligungs GmbH in insolvency  Munich, Germany  77  — Qimonda Bratislava s.r.o. in liquidation  Bratislava, Slovakia  77  — Qimonda Dresden GmbH & Co. OHG in insolvency  Dresden, Germany  77  — Qimonda Dresden Verwaltungsgesellschaft mbH in insolvency  Dresden, Germany  77  — Qimonda Flash Geschäftsführungs GmbH in liquidation  Munich, Germany  77  — Qimonda Flash Geschäftsführungs GmbH in liquidation  Munich, Germany  77  — Qimonda Flash Geschäftsführungs GmbH in liquidation  Dresden, Germany  77  — Qimonda Flash Geschäftsführungs GmbH in liquidation  Dresden, Germany  77  — Qimonda Flash Geschäftsführungs GmbH in liquidation  Dresden, Germany  77  — Qimonda Flash Geschäftsführungs GmbH in liquidation  Dresden, Germany  77  — Qimonda Flash Geschäftsführungs CmbH in liquidation  Dresden, Germany  77  — Qimonda Flash Geschäftsführungs CmbH in liquidation  Dresden, Germany  77  — Qimonda Flash Geschäftsführungs CmbH in liquidation  St. Denis, France  77  — Qimonda Flash Geschäftsführungs Chut.  Shanghai, People's Republic of China  77  — Qimonda International Trade (Shanghai) Co. Ltd.  Shanghai, People's Republic of China  77  — Qimonda International Trade (Shanghai) Co. Ltd.  Shanghai, People's Republic of China  77  — Qimonda It (Suzhou) Co., Ltd. in liquidation  Suzhou, People's Republic of China  77  — Qimonda Korea Co. Ltd. in liquidation  Seoul, Republic of Korea  77  — Qimonda Memory Product Development Center  Suzhou, People's Republic of China  77  — Qimonda North America Corp. in insolvency  Willmington, Delaware, USA  77  — Qimonda Richmond LLC in insolvency  Willmington, Delaware, USA  77  — Qimonda Richmond LLC in insolvency	Qimonda AG and its subsidiaries: <sup>2</sup>	_					
Qimonda (Malaysia) Sdn. Bhd. in liquidation     Melaka, Malaysia     77     -       Qimonda AG in insolvency     Munich, Germany     77     28     -       Qimonda Asia Pacific Pte. Ltd.     Singapore, Singapore     77     -     -       Qimonda Beteiligungs GmbH in insolvency     Leuven, Belgium     77     -     -       Qimonda Beteiligungs GmbH in insolvency     Munich, Germany     77     -     -       Qimonda Bratislava S.r.o. in liquidation     Bratislava, Slovakia     77     -     -       Qimonda Dresden GmbH & Co. OHG in insolvency     Dresden, Germany     77     -     -       Qimonda Europe GmbH in liquidation     Munich, Germany     77     -     -       Qimonda Europe GmbH in liquidation     Munich, Germany     77     -     -       Qimonda Finance LLC in insolvency     Willmington, Delaware, USA     77     -     -       Qimonda Flash Geschäftsführungs GmbH in liquidation     Dresden, Germany     77     -     -       Qimonda Flash Geschäftsführungs GmbH in liquidation     Presden, Germany     77     -     -       Qimonda Flash Geschäftsführungs GmbH in liquidation     St. Denis, France     77     -     -       Qimonda Flash GmbH in insolvency     Rotterdam, The Netherlands     77     -     -       Qimo	Celis Semiconductor Corp.	Colorado Springs, Colorado, USA	17		-	-	2
Qimonda AG in insolvency     Munich, Germany     77     28     -       Qimonda Asia Pacific Pte. Ltd.     Singapore, Singapore     77     -     -       Qimonda Betgium BVBA in insolvency     Leuven, Belgium     77     -     -       Qimonda Beteiligungs GmbH in insolvency     Munich, Germany     77     -     -       Qimonda Brasilsava s.r.o. in liquidation     Bratislava, Slovakia     77     -     -       Qimonda Dresden GmbH & Co. OHG in insolvency     Dresden, Germany     77     -     -       Qimonda Dresden Verwaltungsgesellschaft mbH in insolvency     Dresden, Germany     77     -     -       Qimonda Europe GmbH in liquidation     Munich, Germany     77     -     -       Qimonda Finance LLC in insolvency     Wilmington, Delaware, USA     77     -     -       Qimonda Flash Geschäftsführungs GmbH in liquidation     Dresden, Germany     77     -     -       Qimonda Flash Geschäftsführungs GmbH in Solvency     Dresden, Germany     77     -     -       Qimonda Flash Geschäftsführungs GmbH in Solvency     Dresden, Germany     77     -     -       Qimonda Flash GmbH in insolvency     Dresden, Germany     77     -     -       Qimonda France SAS in liquidation     St. Denis, France     77     -     -       <	Itarion Solar Lda.	Vila do Conde, Portugal	40		-	-	2
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Qimonda Beteiligungs GmbH in insolvency  Qimonda Bratislava s.r.o. in liquidation  Bratislava, Slovakia  77  ————————————————————————————————	Qimonda Asia Pacific Pte. Ltd.	Singapore, Singapore	77		-	-	2
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Qimonda Dresden Verwaltungsgesellschaft mbH in insolvency  Dresden, Germany  77  Qimonda Europe GmbH in liquidation  Munich, Germany  77  Qimonda Finance LLC in insolvency  Wilmington, Delaware, USA  77  Qimonda Flash Geschäftsführungs GmbH in liquidation  Dresden, Germany  77  Qimonda Flash GmbH in insolvency  Dresden, Germany  77  Qimonda Flash GmbH in insolvency  Dresden, Germany  77  Qimonda France SAS in liquidation  St. Denis, France  77  Qimonda Holding B.V. in insolvency  Rotterdam, The Netherlands  77  Qimonda International Trade (Shanghai) Co. Ltd.  Shanghai, People's Republic of China  77  Qimonda IT (Suzhou) Co., Ltd. in liquidation  Suzhou, People's Republic of China  77  Qimonda Italy s.r.l. in liquidation  Padua, Italy  77  Qimonda Korea Co. Ltd. in liquidation  Seoul, Republic of Korea  77  Qimonda Memory Product Development Center (Suzhou) Co., in liquidation  Suzhou, People's Republic of China  77  — Qimonda Memory Product Development Center (Suzhou) Co., in liquidation  Suzhou, People's Republic of China  77  — Qimonda North America Corp. in insolvency  Wilmington, Delaware, USA  77  — Qimonda Richmond LLC in insolvency  Wilmington, Delaware, USA  77  —  —  Omnonda Richmond LLC in insolvency  Wilmington, Delaware, USA  77  —  —  Omnonda Richmond LLC in insolvency	Qimonda Bratislava s.r.o. in liquidation	Bratislava, Slovakia	77		-	-	2
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Qimonda Flash GmbH in insolvencyDresden, Germany77-Qimonda France SAS in liquidationSt. Denis, France77-Qimonda Holding B.V. in insolvencyRotterdam, The Netherlands77-Qimonda International Trade (Shanghai) Co. Ltd.Shanghai, People's Republic of China77-Qimonda Investment B.V.Rotterdam, The Netherlands77-Qimonda IT (Suzhou) Co., Ltd. in liquidationSuzhou, People's Republic of China77-Qimonda Italy s.r.l. in liquidationPadua, Italy77-Qimonda Korea Co. Ltd. in liquidationSeoul, Republic of Korea77-Qimonda Licensing LLCFort Lauderdale, Florida, USA77-Qimonda Memory Product Development Center (Suzhou) Co., in liquidationSuzhou, People's Republic of China77Qimonda North America Corp. in insolvencyWilmington, Delaware, USA77Qimonda Richmond LLC in insolvencyWilmington, Delaware, USA77		Wilmington, Delaware, USA	77		_	_	2
Qimonda France SAS in liquidation St. Denis, France 77 7	Qimonda Flash Geschäftsführungs GmbH in liquidation	Dresden, Germany	77		-	-	2
Qimonda Holding B.V. in insolvency Rotterdam, The Netherlands 77 - Qimonda International Trade (Shanghai) Co. Ltd. Shanghai, People's Republic of China 77 - Qimonda Investment B.V. Rotterdam, The Netherlands 77 - Qimonda IT (Suzhou) Co., Ltd. in liquidation Suzhou, People's Republic of China 77 - Qimonda Italy s.r.l. in liquidation Padua, Italy 77 - Qimonda Korea Co. Ltd. in liquidation Seoul, Republic of Korea 77 - Qimonda Licensing LLC Fort Lauderdale, Florida, USA 77 - Qimonda Memory Product Development Center (Suzhou) Co., in liquidation Suzhou, People's Republic of China 77 - Qimonda North America Corp. in insolvency Wilmington, Delaware, USA 77 - Qimonda Richmond LLC in insolvency Wilmington, Delaware, USA 77	Qimonda Flash GmbH in insolvency	Dresden, Germany	77		_	-	2
Qimonda International Trade (Shanghai) Co. Ltd.  Shanghai, People's Republic of China  77  ————————————————————————————————	Qimonda France SAS in liquidation	St. Denis, France	77		-	-	2
Qimonda Investment B.V.  Qimonda IT (Suzhou) Co., Ltd. in liquidation  Suzhou, People's Republic of China  77  Qimonda Italy s.r.l. in liquidation  Padua, Italy  Qimonda Korea Co. Ltd. in liquidation  Seoul, Republic of Korea  77  —  Qimonda Licensing LLC  Fort Lauderdale, Florida, USA  77  —  Qimonda Memory Product Development Center (Suzhou) Co., in liquidation  Suzhou, People's Republic of China  77  —  Qimonda North America Corp. in insolvency  Wilmington, Delaware, USA  77  —  Qimonda Richmond LLC in insolvency  Wilmington, Delaware, USA  77  —  —  —  —  —  —  —  —  —  —  —  —	Qimonda Holding B.V. in insolvency	Rotterdam, The Netherlands	77		-	_	2
Qimonda IT (Suzhou) Co., Ltd. in liquidation  Suzhou, People's Republic of China  77  ————————————————————————————————	Qimonda International Trade (Shanghai) Co. Ltd.	Shanghai, People's Republic of China	77		-	-	2
Qimonda Italy s.r.l. in liquidation Padua, Italy 77 - Qimonda Korea Co. Ltd. in liquidation Seoul, Republic of Korea 77 - Qimonda Licensing LLC Fort Lauderdale, Florida, USA 77 - Qimonda Memory Product Development Center (Suzhou) Co., in liquidation Suzhou, People's Republic of China 77 - Qimonda North America Corp. in insolvency Wilmington, Delaware, USA 77 - Qimonda Richmond LLC in insolvency Wilmington, Delaware, USA 77	Qimonda Investment B.V.	Rotterdam, The Netherlands	77		-	-	2
Qimonda Korea Co. Ltd. in liquidation Seoul, Republic of Korea 77 - Qimonda Licensing LLC Fort Lauderdale, Florida, USA 77 - Qimonda Memory Product Development Center (Suzhou) Co., in liquidation Suzhou, People's Republic of China 77 - Qimonda North America Corp. in insolvency Wilmington, Delaware, USA 77 - Qimonda Richmond LLC in insolvency Wilmington, Delaware, USA 77	Qimonda IT (Suzhou) Co., Ltd. in liquidation	Suzhou, People's Republic of China	77		-	-	2
Qimonda Licensing LLC     Fort Lauderdale, Florida, USA     77     -       Qimonda Memory Product Development Center (Suzhou) Co., in liquidation     Suzhou, People's Republic of China     77     -       Qimonda North America Corp. in insolvency     Wilmington, Delaware, USA     77     -       Qimonda Richmond LLC in insolvency     Wilmington, Delaware, USA     77     -	Qimonda Italy s.r.l. in liquidation	Padua, Italy	77		-	_	2
Qimonda Memory Product Development Center (Suzhou) Co., in liquidation Suzhou, People's Republic of China 77 - Qimonda North America Corp. in insolvency Wilmington, Delaware, USA 77 - Qimonda Richmond LLC in insolvency Wilmington, Delaware, USA 77	Qimonda Korea Co. Ltd. in liquidation	Seoul, Republic of Korea	77		-	-	2
(Suzhou) Co., in liquidation     Suzhou, People's Republic of China     77     -     -       Qimonda North America Corp. in insolvency     Wilmington, Delaware, USA     77     -     -       Qimonda Richmond LLC in insolvency     Wilmington, Delaware, USA     77     -     -	Qimonda Licensing LLC	Fort Lauderdale, Florida, USA	77		-	_	2
Qimonda Richmond LLC in insolvency Wilmington, Delaware, USA 77 – –		Suzhou, People's Republic of China	77		_	_	2
	Qimonda North America Corp. in insolvency	Wilmington, Delaware, USA	77		-	_	2
Qimonda Solar GmbH Dresden, Germany 77	Qimonda Richmond LLC in insolvency	Wilmington, Delaware, USA	77		_	_	2
	Qimonda Solar GmbH	Dresden, Germany	77		_	_	2
Qimonda Taiwan Co. Ltd. in liquidation Taipei, Taiwan 77	Qimonda Taiwan Co. Ltd. in liquidation	Taipei, Taiwan	77		_	_	2
Qimonda UK Ltd. in liquidation High Blantyre, Scotland 77 – –	Qimonda UK Ltd. in liquidation	High Blantyre, Scotland	77		_	_	2

- 1 Certain subsidiaries were not consolidated due to immateriality.
- 2 On 23 January 2009 Qimonda AG applied to the Munich District Court for insolvency proceedings to be opened. Insolvency proceedings were formally opened on 1 April 2009. The equity and earnings of Qimonda AG and its subsidiaries are not disclosed due to the substantial and ongoing restriction of Infineon's rights as a result of Qimonda AG's insolvency. In addition, the list of subsidiaries held by Qimonda AG is based on information from 30 September 2010, since Infineon had not received any further information from the insolvency administrator of Qimonda AG with respect to the insolvency or liquidation of Qimonda companies. Since all Qimonda-related investments were written down in full in previous years, they have no effect on Infineon's net assets, financial position and results of operations.
- 3 Share of not more than 5 percent.
- 4 Equity and net result as of 31 March 2016.
- $\,$  5 Equity and net result as of 15 June 2016 (period from 1 October 2015 until 15 June 2016).
- 6 Equity and net result as of 30 June 2016.
- 7 Equity and net result as of 30 September 2016.
- 8 Equity and net result as of 30 September 2016 (period from 1 January 2016 until 30 September 2016).
- 9 Equity and net result as of 30 September 2016 (period from 18 January 2016 until 30 September 2016).
- 10 Equity and net result as of 31 December 2016.
- 11 The entity was founded in the 2017 fiscal year.
- 12 Control and profit transfer agreement.
- 13 Exemption pursuant to section 264, paragraph 3, German Commercial Code from the obligations to disclose the annual financial statements pursuant to section 325 German Commercial Code.
- 14 Exemption pursuant to section 264, paragraph 3, German Commercial Code from certain obligations to prepare annual financial statements and a management report pursuant to section 264 et seq. German Commercial Code from the obligations to disclose the annual financial statements pursuant to section 325 German Commercial Code.
- 15 Exemption pursuant to section 285, paragraph 11b, German Commercial Code from the obligations to disclose information of subsidiaries.
- 16 Exemption pursuant to section 264b German Commercial Code from the obligations to prepare a management report and to disclose the annual financial statements.
- 17 Infineon accounts for its interest using the equity method because there are certain contractual participation rights of the other joint ventures inhibiting Infineon from exercising control.

Neubiberg, 17 November 2017 Infineon Technologies AG

Management Board

Dr. Reinhard Ploss Dominik Asam Dr. Helmut Gassel Jochen Hanebeck

Jochen Hanebeck



# Further Information

# Responsibility Statement by the Management Board

Dominik Asam

To the best of our knowledge, and in accordance with the applicable reporting principles, the Consolidated Financial Statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the Combined Management Report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group.

Neubiberg, 21 November 2017	
Infineon Technologies AG	

Dr. Helmut Gassel

Dr. Reinhard Ploss



For the Consolidated Financial Statements and Combined Management Report we have issued an unqualified auditor's report. The English language text below is a translation of the auditor's report. The original German text shall prevail in the event of any discrepancies between the English translation and the German original. We do not accept any liability for the use of, or reliance on, the English translation or for any errors or misunderstandings that may derive from the translation.

## Independent Auditor's Report

#### To Infineon Technologies AG, Neubiberg

Report on the audit of the Consolidated Financial Statements and Group Management Report

#### Opinion

We have audited the Consolidated Financial Statements of Infineon Technologies AG, Neubiberg and its subsidiaries ("Group") – which comprise the Consolidated Statement of Financial Position as of 30 September 2017, the Consolidated Statement of Operations, the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the fiscal year from 1 October 2016 to 30 September 2017, as well as the Notes to the Consolidated Financial Statements, including a summary of significant accounting policies. We have also audited the Combined Management Report of Infineon Technologies AG, Neubiberg for the fiscal year from 1 October 2016 to 30 September 2017.

In our opinion, based on our audit findings,

- > the accompanying Consolidated Financial Statements comply, in all material respects, with the IFRS as adopted by the EU, and the supplementary requirements of German commercial law pursuant to section 315a HGB old version and give a true and fair view of the net assets and financial position of the Group as of 30 September 2017, and of its results of operations for the fiscal year from 1 October 2016 to 30 September 2017, in accordance with these requirements, and
- > the accompanying Combined Management Report as a whole provides a suitable view of the Group's position. In all material respects, the Group Management Report is consistent with the Consolidated Financial Statements, complies with German statutory requirements and suitably presents the opportunities and risks of future development.

Pursuant to section 322, paragraph 3, sentence 1 HGB, we state that our audit has not led to any reservations with respect to compliance of the Consolidated Financial Statements and the Group Management Report.

#### **Basis for opinion**

We conducted our audit of the Consolidated Financial Statements and Group Management Report in accordance with section 317 HGB and the EU Audit Regulation (No 537/2014; hereinafter referred to as "EU Audit Regulation") and the generally accepted standards for the audit of financial statements promulgated by the German Institute of Public Auditors (IDW). Our responsibilities under those regulations and guidelines are further described in the "Auditor's responsibilities for the audit of the Consolidated Financial Statements and Group Management Report" section of our report. We are independent of the Group companies in accordance with the requirements of European Union law as well as German commercial law and the rules of professional conduct, and we have fulfilled our other ethical responsibilities under German professional law in accordance with these requirements. In addition, pursuant to Article 10 (2) (f) EU Audit Regulation, we hereby declare that we did not provide any of the prohibited non-audit services referred to in Article 5 (1) EU Audit Regulation. We believe that the audit evidence we obtained is sufficient and appropriate to provide a basis for our opinion on the Consolidated Financial Statements and Group Management Report.



#### Key audit matters in the audit of the Consolidated Financial Statements

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the Consolidated Financial Statements for the fiscal year from 1 October 2016 to 30 September 2017. These matters were addressed in the context of our audit of the Consolidated Financial Statements as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters.

#### Risks associated with the insolvency of Qimonda AG

Please refer to the Notes to the Consolidated Financial Statements for the accounting policies applied. The assessment of the underlying assumptions is presented under note 2 and disclosures on legal risks under note 19.

#### Financial statement risk

For the risks associated with the insolvency of Qimonda AG, provisions amounting to €33 million were recognized as of 30 September 2017 (as of 30 September 2016: €32 million). There also are disclosures on contingent liabilities and further explanatory notes included in the Notes to the Consolidated Financial Statements.

With economic effect from 1 May 2006, all material assets and liabilities as well as business activities relating to memory business were spun off from Infineon Technologies AG to Qimonda AG as an in-kind contribution. On 23 January 2009, Qimonda AG filed an application to open insolvency proceedings at the Munich District Court, which commenced on 1 April 2009. Due to the insolvency of Qimonda AG various legal disputes between the insolvency administrator and Infineon evolved. Litigation focusses claims asserted by the insolvency administrator with respect to valuation of the in-kind contribution to Qimonda AG. The valuation of the in-kind contribution by Infineon was based on an independent valuation expert's opinion. Furthermore, Infineon was the general partner (with unlimited liability) of Qimonda Dresden GmbH & Co. OHG until the spin-off of the memory business. As a result, certain former creditors have asserted follow-up liability claims against Infineon.

The recognition of provisions, explanatory notes on contingent liabilities or further disclosures regarding risks from the insolvency of Qimonda AG largely depend on the judgments and assumptions of the Management Board. The same applies to the valuation of provisions. Consequently, there are risks with respect to the IFRS compliant presentation of the related risks. These judgments and assumptions were of particular significance in our view, given the amount of the claims asserted against Infineon in these insolvency proceedings.

#### Our audit approach

In the course of our audit we assessed the process established by the Company to ensure the documentation, assessment of the outcome of proceedings as well as the presentation of the resulting legal risks in the financial statements.

We had regular meetings with the Management Board and legal department of the Company to gain an understanding of current developments and reasons for the resulting judgments, and obtained a written statement in this regard from the Company. Furthermore, we assessed the probability of the use of provisions by inspecting the underlying documents.

We obtained a legal counsel's confirmation to audit the Management Board's risk assessment.

Furthermore, we interviewed the valuation expert engaged by the Company regarding the valuation opinions in the course of the Company's defence against the claims asserted by the insolvency administrator and assessed the adequacy of the methods applied by consultation of a valuation expert.

To the extent that settlements were reached in the meantime regarding amounts postponed previously, we compared the original estimates with the actual amounts paid to obtain an indication of the effectiveness of the Management Board's risk assessment in the reporting year.

Finally, we ascertained the completeness of disclosures on contingent liabilities as well as other disclosures in the Notes to the Consolidated Financial Statements.

#### Our conclusions

The recognition and measurement of the provision for risks associated with the insolvency of Qimonda AG as well as underlying judgments and assumptions of the Management Board are appropriate. The disclosures on contingent liabilities and other disclosures in the Notes to the Consolidated Financial Statements are complete and adequate.

#### Impairment testing of goodwill

Please refer to the Notes to the Consolidated Financial Statements for the accounting policies applied (note 2). The assessment of the underlying assumptions as well as disclosures on impairment testing are presented under note 2.



#### Financial statement risk

The Consolidated Financial Statements of Infineon Technologies AG include goodwill at an amount of €759 million. Pursuant to IAS 36, goodwill, an intangible asset with an indefinite useful life, has to be tested for impairment at least annually (at Infineon Technologies AG always as of 30 June). Impairment testing of goodwill is complex and depends on a number of factors that require judgment. These include in particular the anticipated business performance of individual business divisions over the next five years, the assumed long-term growth rates and underlying cost of capital. The five-year plan prepared by segment management and the Management Board has to integrate technological developments, planned production volumes, investment rates, long-term growth rates in semiconductor markets and production costs.

As a considerable share of goodwill is allocated to the Power Management & Multimarket segment, impairment testing of this group of cash-generating units is of particular significance with regard to the value of this financial position item. In view of the fact that the data and assumptions used for impairment testing are subject to judgment, there is the risk for the financial statements that impairment is not identified at all or not in time. Moreover, it needs to be ensured that the disclosures in the Notes to the Consolidated Financial Statements are complete and adequate.

#### Our audit approach

Our audit procedures included, amongst others, auditing whether the five-year strategic business plan for the Group prepared by the Management Board, as well as the assumptions used for impairment testing pursuant to IAS 36, were regularly updated and approved by the Supervisory Board as part of its supervisory function.

We asked the division controllers and segment managers to explain the business plan, especially the revenue and earnings trend of the Power Management & Multimarket segment as well as the planned development of production volumes in that segment. In this context, revenue performance in particular was critically reviewed and assessed based on publicly available market estimates and information as to whether the revenue performance used for measurement is within a reasonable range. We analysed adherence to the budget by comparing the expected revenue performance of prior years with the revenue actually generated. The trend of the business plan was acknowledged by us through comparisons of historical values as well as through estimates by analysts. For the trend in investment rate we compared the planned and actual historical values in order to assess the accuracy of estimates.

The valuation model was assessed for compliance with IFRS with the assistance of our valuation experts.

We also verified the determination and amount of cost of capital used. In doing so, we also considered available capital market and balance sheet figures from comparable companies. In order to take account of existing forecast uncertainty, the Company investigated the impact of potential changes in cost of capital on the relevant amounts stated (sensitivity analysis) and compared alternative scenarios with its own values stated. We assessed this analysis.

Finally, we assessed whether the disclosures in the Notes to the Consolidated Financial Statements regarding impairment of goodwill are complete and adequate.

#### Our conclusions

The valuation model used for impairment testing of goodwill is appropriate and in line with the accounting policies to be applied. The Management Board's assumptions and judgments are reasonable and balanced overall. The disclosures in the Notes to the Consolidated Financial Statements are complete and appropriate.

#### Measurement of deferred tax assets

Please refer to the Notes to the Consolidated Financial Statements for the accounting policies applied (note 2). Further details on deferred tax assets can be found under note 4.

#### Financial statement risk

Infineon Technologies AG accounts deferred tax assets of €612 million in the Consolidated Statement of Financial Position. Of this amount, €430 million relates to tax loss carryforwards. Deferred tax assets are measured based on the Group's five-year strategic business plan prepared by the Management Board as well as the profit plan for each entity derived therefrom. The business plan is heavily dependent on estimates made by the Management Board and is therefore subject to uncertainty. Recognizing deferred tax assets requires estimates of future taxable income and the usability of loss carryforwards as well as tax credits. Due to the inherent judgment, the measurement of deferred tax assets is of particular importance to us. There is also the risk of incomplete disclosures in the Notes to the Consolidated Financial Statements.



#### Our audit approach

We involved our tax specialists in the audit of the tax matters together to the audit team. With their support, we assessed the processes established by Infineon Technologies AG for the measurement of deferred tax assets arising from temporary differences and loss carryforwards as well as tax credits.

We analyzed the business plan and had it explained to us. In this context, we critically reviewed revenue performance in key segments based on publicly available market estimates and information and assessed whether it is within a reasonable range. We analyzed adherence to the budget by comparing the expected revenue performance of prior years with the revenue actually generated. We assessed the trend of business planning through comparison with historical values as well as through estimates by analysts. The tax adjustments and underlying assumptions were assessed and compared with historical values.

We verified the Company's calculation of the values for mathematical accuracy.

We assessed the value of recognized deferred tax assets for loss carryforwards, tax credits and deductible temporary differences based on internal corporate forecasts of the future tax income situation of Infineon Technologies AG and its main entities within the tax group for income purposes (domestic tax group) as well as international Group entities using the budget prepared by the Management Board, and also evaluated the suitability of the underlying planning data. We also convinced ourselves of the completeness of the disclosures in the Notes to the Consolidated Financial Statements.

#### Our conclusions

The valuation model used for measuring deferred tax assets is appropriate and in line with the accounting policies to be applied. The assumptions of the Management Board with regard to the measurement of deferred taxes are reasonable and balanced overall. All the required disclosures in the Notes to the Consolidated Financial Statements were made.

### Responsibilities of the Management and Supervisory Boards for the Consolidated Financial Statements and the Group Management Report

The Management Board is responsible for the preparation of the Consolidated Financial Statements which, in all material respects, comply with IFRS, as adopted by the EU, and the supplementary requirements of German commercial law pursuant to section 315a, paragraph 1, HGB, and that the Consolidated Financial Statements give a true and fair view of the net assets, financial position and results of operations of the Group in accordance with these requirements. Furthermore, the Management Board is responsible for such internal control as they determine is necessary to enable the preparation of Consolidated Financial Statements that are free from material misstatement, whether due to fraud or error.

In preparing the Consolidated Financial Statements, the Management Board is responsible for assessing the Group's ability to continue as a going concern. Furthermore, the Management Board is responsible for disclosing, as applicable, matters related to the going concern. In addition, the Management Board is responsible for using the going concern basis of accounting unless the intention is to liquidate the Group or to cease operations, or there is no realistic alternative to do so.

Moreover, the Management Board is responsible for preparing the Group Management Report, which as a whole provides a suitable view of the Group's position, and, in all material respects, is consistent with the Consolidated Financial Statements, complies with German statutory requirements and suitably presents the opportunities and risks of future development. Furthermore, the Management Board is responsible for such arrangements and measures (systems) as they determine are necessary to enable the preparation of the Group Management Report in compliance with the applicable requirements of German commercial law and for providing sufficient and appropriate evidence for the assertions in the Group Management Report.

The Supervisory Board is responsible for monitoring the Group's financial reporting process for preparing the Consolidated Financial Statements and the Group Management Report.



### Auditor's responsibilities for the audit of the Consolidated Financial Statements and the Group Management Report

Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Statements as a whole are free from material misstatements, whether due to fraud or error, and whether the Group Management Report as a whole provides a suitable view of the Group's position, as well as, in all material respects, is consistent with the Consolidated Financial Statements and our audit findings, complies with German statutory requirements, and suitably presents the opportunities and risks of future development, and to issue an auditor's report that includes our opinion on the Consolidated Financial Statements and the Group Management Report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with section 317 HGB and the EU Audit Regulation, as well as in compliance with the German generally accepted standards for the audit of financial statements promulgated by the German Institute of Public Auditors (IDW), will always detect a material misstatement. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Statements and this Group Management Report.

As part of our audit we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatements of the Consolidated Financial Statements and the Group Management Report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit of the Consolidated Financial Statements, and of the arrangements and measures relevant to the audit of the Group Management Report, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of these systems of the Company.
- > Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management Board.
- > Conclude on the appropriateness of Management Board's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Statements and Group Management Report or, if such disclosures are inadequate, to modify our particular opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- > Evaluate the overall presentation, structure and content of the Consolidated Financial Statements, including the disclosures, and whether the Consolidated Financial Statements represent the underlying transactions and events in a manner that gives a true and fair view of the net assets, financial position, and results of operations of the Group in accordance with IFRS, as adopted by the EU, and the supplementary requirements of German commercial law pursuant to section 315a HGB old version.
- > Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the Consolidated Financial Statements and the Group Management Report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.



- > Evaluate consistency of the Group Management Report with the Consolidated Financial Statements, its legal compliance and presentation of the Group's position.
- Perform audit procedures on the prospective information presented by the Management Board in the Group Management Report. Based on sufficient and appropriate audit evidence, we hereby in particular trace the significant assumptions used by the Management Board as a basis for the prospective information and assess the appropriate derivation of the prospective information from these assumptions. We are not issuing a separate audit opinion on the prospective information as well as the underlying assumptions. There is a significant, unavoidable risk that future events will deviate significantly from the prospective information.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Consolidated Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

#### Other disclosures pursuant to Article 10 of the EU Audit Regulation

We were appointed as Group auditors at the shareholders' meeting held on 16 February 2017. We were appointed by the Supervisory Board on 3 May 2017. We have been engaged as Group auditors of Infineon Technologies AG, Neubiberg uninterruptedly since the audit of the Consolidated Financial Statements of the 1999/2000 fiscal year.

We declare that the audit opinion in this auditor's report is consistent with the additional report to the audit committee referred to in Article 11 of the EU Audit Regulation (audit report).

### Auditor responsible for the engagement

The auditor responsible for the engagement is Michael Pritzer.

Munich, 21 November 2017

KPMG AG Wirtschaftsprüfungsgesellschaft

Braun Pritzer

Wirtschaftsprüfer Wirtschaftsprüfer



### Technology Glossary

#### 300-millimeter technology

Comprehensive term for the manufacture and processing of wafers with a diameter of 300 millimeters.

#### Analog-mixed-signal

"Mixed-signal" is a generic term for integrated circuits that operate simultaneously with analog and digital signals. Owing to similar requirements in terms of development and manufacturing processes, they are generally grouped together with integrated circuits operating exclusively with analog signals, hence giving rise to the combination "analog-mixed-signal".

#### **ASIC**

Application Specific Integrated Circuit. Logic IC specially constructed for a specific application and customer; implemented on an integrated circuit.

#### Authentication

Authentication means the ability to prove one's own identity, i.e., proof of the authentic original. However, authentication does not necessarily refer to people only, but also to any tangible or intangible object, such as a device or an electronic document. A user can be authenticated in any one of three different ways: 1.) By providing a certain piece of information, i.e., the user knows something, such as a password; 2.) Through the use of a possession, i.e., the user possesses something, such as a key; 3.) Through the direct presence of the user, i.e., the user is someone or something, such as in the form of a biometric feature.

#### **Backend manufacturing**

The part of the semiconductor manufacturing process that happens after the wafer has left the cleanroom (see frontend manufacturing). This includes testing the chips at wafer level, repairing the chips if necessary, dicing the wafers and packaging the individual chips. There is a growing trend among semiconductor manufacturers to outsource the assembly, and sometimes even the testing, to independent assembly companies. Much of the assembly capacity is based in the Pacific Rim countries.

#### Bare die

A bare die is a single, unpackaged chip. Bare die business means the sale of fully processed, unpackaged chips. The packaging and subsequent testing of the packaged chips is performed by the customer. Bare die business is mostly conducted with IGBT module manufacturers that produce their own modules but not their own semiconductors.

#### **Bipolar**

A power bipolar transistor is a specialized version of a bipolar transistor that is optimized for conducting and blocking large electric currents (up to several hundred amperes) and very high voltages (up to several 1,000 volts). In industry, the power bipolar transistor – like the power MOSFET (see MOSFET) often used as an alternative – constitutes an important industrial semiconductor component for influencing electric current.

#### CMOS

Complementary Metal Oxide Semiconductor. Standard semiconductor manufacturing technology used to manufacture microchips with low power usage and a high level of integration.

#### Compound semiconductor

In contrast to silicon-based semiconductors, compound semiconductors consist of several chemical elements. The combination of materials from the chemical main group III (e.g. gallium) and V (e.g. nitrogen) have the electrical conductivity of semiconductors. This also applies to the combination of materials from the main group IV (carbon, silicon). These compound semiconductors (e.g. gallium nitride or silicon carbide) are therefore of highest importance in technical applications in semiconductor technology, especially for power semiconductors.

#### Converter

Control unit that can convert AC voltages of various rates and frequencies. This is achieved by means of power electronics. Converters are used in wind turbines, for example, in order to feed fluctuating wind energy into the power network with a voltage of constant frequency. In electric drive technology, for example, in engine controllers and trains, a converter is used to generate an output voltage of variable, load-dependent frequency from a mains supply of constant frequency.

#### **Epitaxy**

From the Greek epi "upon" and taxis "arrangement" or "orientation". Epitaxy is a form of crystalline growth that occurs both in nature (such as in minerals) and in the technical world. In semiconductor technology, epitaxy is the artificial growth of crystalline layers on a substrate, which is usually a wafer. Epitaxy enables various doping profiles for transistors to be created, which are not feasible using other methods such as diffusion or ion implantation.



#### **FACTS**

Flexible AC Transmission System – control systems used in electrical engineering. They are used in the field of electrical power supply to specifically control power transmission and distribution in AC networks, in which in principle components of power electronics and therefore power semiconductors such as IGBT modules are used. The controlling of power transfers can be implemented in alternating current networks by changing the idle and active power by means of capacitor batteries or compensation coils.

#### Frontend manufacturing

Frontend process is the designation for all process steps in cleanrooms that the entire wafer must complete. These are lithography, diffusion, ion implantation and application of circuitry levels. Some stations must be completed a number of times. At the end of the frontend process, the wafer may have been through as many as 500 individual process steps. After the conclusion of the frontend manufacturing, the processed wafers are transferred to backend manufacturing for testing and packaging (see Backend manufacturing).

#### Gallium nitride

Gallium nitride (abbreviated to GaN) is a compound semiconductor material made from gallium (chemical symbol Ga) and nitrogen (chemical symbol N). GaN is used for components including radio-frequency power MOSFETs (see MOSFET) on account of the material's special properties (such as good thermal conductivity and high electron mobility).

#### GaN

Chemical symbol of gallium nitride (see Gallium nitride).

#### Hall sensor

A sensor based on the Hall principle, used for measuring magnetic fields, named after the US physicist Edwin Herbert Hall (1855 – 1938). Hall sensors are used in automobiles, for example, for detecting pedal positions or for measuring the speed at which shafts rotate.

#### **HVDC**

High-voltage direct-current transmission. HVDC transmission is a method of transmitting electrical energy at high direct-current voltages of up to 800,000 volts over distances of more than 1,000 kilometers. HVDC transmission is also used for connecting offshore wind farms to the electricity grid on the mainland.

#### IC

Integrated Circuit. Electronic Component parts composed of semiconductor materials such as silicon; numerous components, including transistors, resistors, capacitors and diodes can be integrated into ICs and interconnected.

#### **IGBT Module**

Insulated Gate Bipolar Transistor Module. IGBTs are semiconductor components used increasingly in power electronics due to their robustness, high blocking voltage, and their ability to be triggered with negligible power. Modules are formed using several IGBTs in parallel within a single casing. These modules are used to drive electric motors both in automotive and industrial applications. Motor speed and torque can be regulated along a gradual scale. Trains such as Germany's ICE and France's TGV use IGBT modules for an efficient and rapid electrical drive control.

#### **Integrity Guard**

Integrity Guard (IG) is a revolutionary security technology designed for chip cards and security applications, with which Infineon is ringing in a new era in the field of hardware-based security. IG was specially developed for sophisticated, long-life applications such as payment cards and government identification documents. IG enables a security controller for the first time to provide complete error detection and comprehensive encryption of all chip functions across the entire data path within the chip. For this reason it is known as "digital security". IG is used in the security controllers of the SLE 77 and 78 families and has won numerous international awards.

#### Inverter

An inverter, also called a DC/AC converter, is an electrical device for converting DC voltage into AC voltage, or direct current into alternating current. Inverters are used in solar power plants, for example, for converting the DC voltage generated in the solar modules into AC voltage, which is then fed into the electricity network.

#### MEMS

Micro-electro-mechanical system. A micro-electro-mechanical system, or simply a microsystem, is a miniaturized device, assembly or part that contains components of minute dimensions (only measurable in micrometers) that work together as a system. Usually a microsystem consists of one or more sensors, actuators and control electronics on one chip. Infineon manufactures microphones as MEMS. Due to their diminutive size, low power consumption, good shielding from interfering signals and low-cost production, these types of microphone are being increasingly installed in mobile devices such as smartphones, tablets, cameras, and accessories such as headsets and hearing aids.



#### MOSFET

Metal-Oxide-Semiconductor Field-Effect Transistor. MOSFET is currently the most widely used transistor architecture. MOSFETs are used both in highly integrated circuits and in power electronics as special power MOSFETs.

#### NFC

Near field communication. An international communication standard for contactless data exchange over short distances. The initial drafts of the communication standard appeared several years ago, but the technology did not break through until 2011 when it was included in the first smartphones. NFC can be used as an access key to content on terminals and for services such as cashless payment and paperless ticketing.

#### **Power transistor**

Power transistor is a term used in electronics to refer to a transistor for switching or controlling large voltages, currents and outputs. There is no standard method of differentiating between transistors for signal processing and power transistors. Power transistors are mainly produced in packages that enable installation on heat sinks, as it is otherwise impossible to handle the dissipation loss of several kilowatts that occurs with some types and applications.

#### Schottky diode

A special diode that has a metal-semiconductor junction rather than a semiconductor-semiconductor junction. The most frequently used semiconductor material up to 250 volts is silicon. Silicon carbide (SiC) is used for voltages in excess of 300 volts (see Silicon Carbide). SiC Schottky diodes offer a number of advantages over conventional diodes in power electronics. When used together with IGBT transistors, it is possible to dramatically reduce switching losses in the diode itself, as well as in the transistor. The name derives from the German physicist Walter Schottky (1886 – 1976).

#### SiC

Chemical symbol of silicon carbide (see Silicon carbide).

#### Silicon carbide

Compound semiconductor made from silicon (chemical symbol Si) and carbon (chemical symbol C). The abbreviation is SiC. Because of its special material properties (e.g. good thermal conductivity), SiC is used for Schottky diodes, as well as elsewhere (see Schottky diode).

#### Switch-mode power supply

A switch-mode power supply is an electronic module that transforms an AC voltage into a DC voltage. Switch-mode power supplies are more efficient than mains transformers and can be more compact and lighter than conventional power supplies containing a heavy transformer with a ferrous core. Switch-mode power supplies are mainly used in PCs, notebooks and servers. However, they also achieve a very high level of efficiency even at low power, so they are increasingly found in plug-in power supply units, for example, as chargers for mobile phones.

#### Thin wafer

A wafer is typically around 350 microns ( $\mu$ m) thick when sawn into individual chips. A thin wafer is one that has been polished down to less than 200 microns thick (a human hair or a sheet of paper, by comparison, is about 60 microns thick). Thin wafer technology offers benefits: Thinner chips mean losses can be reduced and the heat generated can be dissipated more effectively. Another advantage is that electrically active patterns can be produced on the backside as well, enabling the chip to provide completely new functions. Thin wafer chips also allow more compact packages.

#### **TPM**

Trusted Platform Module. A chip that adds elementary security functions such as license and data protection to a computer or similar device. TPMs can be integrated into tablet PCs, smartphones and consumer electronics as well as PCs and notebooks. A trusted computing platform (see Trusted Computing) can be created by combining a specially configured operating system and appropriate software with a device containing a TPM.

#### **Trusted Computing**

Trusted Computing means that the hardware and software used in PCs, as well as other computer-controlled systems, such as mobile phones, can be controlled. This is achieved by means of an additional chip, the Trusted Platform Module (TPM), which can use cryptography to measure the integrity of the hardware and of the software data structures, while also saving these values in a verifiable way.

### Financial calendar

#### Wednesday, 31 January 2018<sup>1</sup>

Publication of first quarter 2018 results

#### Thursday, 22 February 2018

Annual General Meeting 2018
(Start 10:00 a.m. CET)
ICM – International Congress Co

ICM – International Congress Center Munich

(Germany)

Visit us on the web: www.infineon.com

#### Thursday, 3 May 2018<sup>1</sup>

Publication of second quarter 2018 results

#### Wednesday, 1 August 2018<sup>1</sup>

Publication of third quarter 2018 results

#### Monday, 12 November 2018<sup>1</sup>

Publication of fourth quarter and fiscal year 2018 results

1 preliminary











### **Imprint**

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#### Note

The following were brand names of Infineon Technologies AG in the 2017 fiscal year: Infineon, the Infineon logo, AURIX, CIPURSE, CoolGaN, CoolMOS, CoolSiC, HybridPACK, iMOTION, OPTIGA, OptiMOS, REAL3.

#### Forward-looking statements

This report contains forward-looking statements about the business, financial condition and earnings performance of the Infineon Group.

These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected.

Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.

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