

## Infinion key data

As of and for the fiscal years ended 30 September (under IFRS)<sup>1</sup>

Fiscal year from 1 October to 30 September	2017		2016		2017/2016
	€ in millions	in % of revenue	€ in millions	in % of revenue	Change in %
<b>Revenue by region</b>	<b>7,063</b>		<b>6,473</b>		<b>9</b>
Europe, Middle East, Africa	2,272	32	2,147	33	6
Therein: Germany	1,094	15	1,000	15	9
Asia-Pacific (w/o Japan)	3,447	49	3,083	48	12
Therein: China	1,735	25	1,574	24	10
Japan	463	7	424	6	9
Americas	881	12	819	13	8
Therein: USA	714	10	661	10	8
<b>Revenue by segment</b>	<b>7,063</b>		<b>6,473</b>		<b>9</b>
Automotive	2,989	42	2,656	41	13
Industrial Power Control	1,206	17	1,072	17	13
Power Management & Multimarket	2,148	31	2,041	31	5
Chip Card & Security	708	10	703	11	1
Other Operating Segments	9	0	8	0	13
Corporate and Eliminations	3	0	(7)	0	+++
<b>Gross profit/Gross margin</b>	<b>2,621</b>	<b>37.1</b>	<b>2,330</b>	<b>36.0</b>	<b>12</b>
Research and development expenses	(776)	11.0	(770)	11.9	1
Selling, general and administrative expenses	(819)	11.6	(791)	12.2	4
Operating income	983		763		29
Income from continuing operations	791		741		7
Gain (loss) from discontinued operations, net of income taxes	(1)		2		---
Net income	790		743		6
Segment Result/Segment Result Margin	1,208	17.1	982	15.2	23
Property, plant and equipment	2,659		2,119		25
Total assets	9,945		9,087		9
Total equity	5,636		5,023		12
Net cash provided by operating activities from continuing operations	1,728		1,313		32
Net cash used in investing activities from continuing operations	(1,131)		(1,098)		(3)
Net cash used in financing activities from continuing operations	(340)		(229)		(48)
Free cash flow <sup>2</sup>	594		490		21
Depreciation and amortization	812		833		(3)
Capital expenditure	1,022		826		24
Gross cash position <sup>2</sup>	2,452		2,240		9
Net cash position <sup>2</sup>	618		471		31
Basic earnings per share in €	0.70		0.66		6
Diluted earnings per share in €	0.70		0.66		6
Adjusted earnings per share in € – diluted	0.85		0.76		12
Dividend per share in € <sup>3</sup>	0.25		0.22		14
Equity ratio	56.7%		55.3%		
Return on equity <sup>4</sup>	14.0%		14.8%		
Return on assets <sup>4</sup>	7.9%		8.2%		
Inventory intensity <sup>4</sup>	12.5%		13.1%		
Debt-to-equity ratio <sup>4</sup>	32.5%		35.2%		
Debt-to-total-capital ratio <sup>5</sup>	18.4%		19.5%		
Return on Capital Employed (RoCE) <sup>2</sup>	14.9%		15.0%		
<b>Infinion employees as of 30 September</b>	<b>37,479</b>		<b>36,299</b>		<b>3</b>

1 Columns may not add due to rounding. Individual small product groups were transferred to other segments with effect from 1 October 2016.

The previous year's figures have been adjusted accordingly.

2 See the chapter "Internal management system" for definition, [P] page 60.

3 A dividend per share of €0.25 for the 2017 fiscal year will be proposed to the Annual General Meeting on 22 February 2018.

4 See the chapter "Review of financial condition" for definition, [P] page 72.

5 Debt-to-total-capital ratio = long-term and short-term debt divided by total assets.