

# IFX Day 2010

Campeon – June 24, 2010

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Member of the Management Board

Chief Financial Officer, Labor Director



# Infineon – Your Investment Is in Good Hands



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- Explaining the Target Operating Model

- Key P&L Items

- Key Cash Flow Determinants and Capital Structure

- Future Cash Generation and RoCE Potential

# Substantial Improvement in RoCE Compared to Pre-Crisis Level



	1H FY 2008	1H FY 2010
Revenues	EUR 1.933bn	EUR 1.976bn
Segment Result	EUR 137m	EUR 198m
Capital Employed	EUR 3,007m	EUR 1,620m
RoCE	7%*	20%*

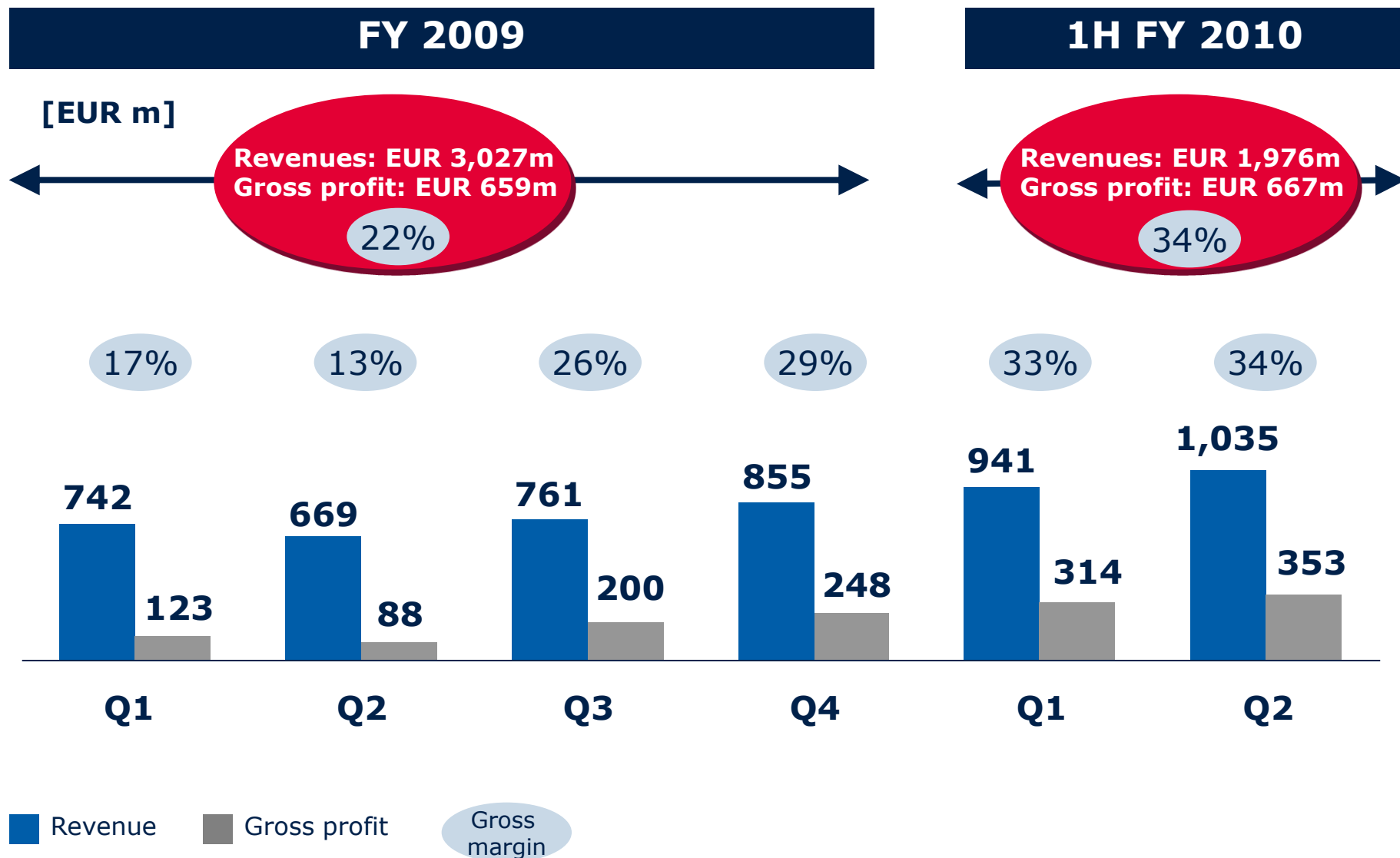
\* Capital Employed = 'Total assets' – 'Cash and cash equivalents' – 'Available-for-sale financial assets' – 'Restricted cash' – ('Current liabilities' – 'Short-term debt').

\* RoCE (Return on Capital Employed) has been annualized from 1H FY figures.

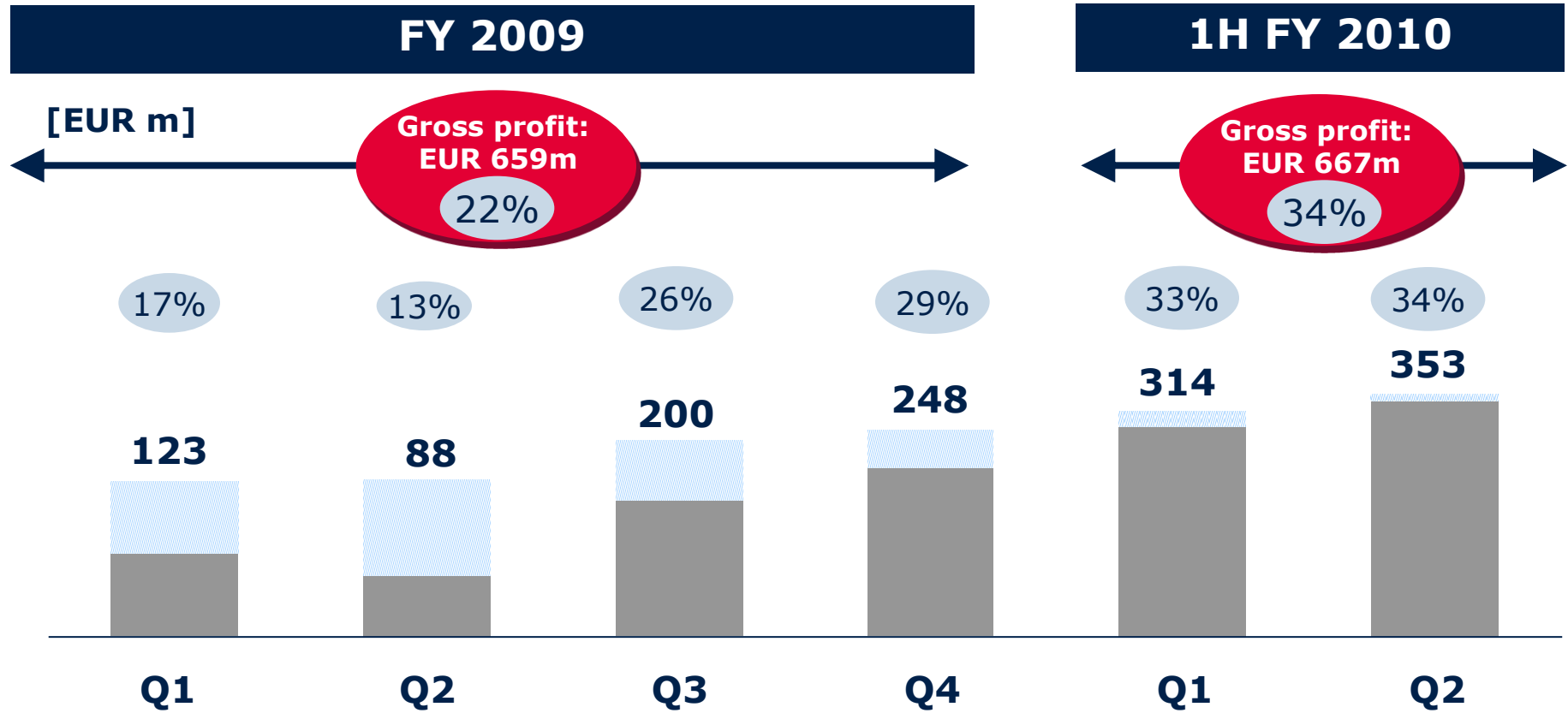
RoCE = 'NOPAT (Net Operating Profit After Tax)' x 2 divided by 'Capital Employed'.

NOPAT = 'EBIT' adjusted by 'Taxes'; NOPAT for 1H FY 2010 excludes the impact of the ALTIS deconsolidation.

# Strong Improvement in Gross Margins to Mid-30ies level



# Gross Profit Leverage w/o Decline of Cost of Unabsorbed Capacity



Outside cost of unabsorbed capacity, gross profit improved by ~50 percent from every additional EUR of revenue.

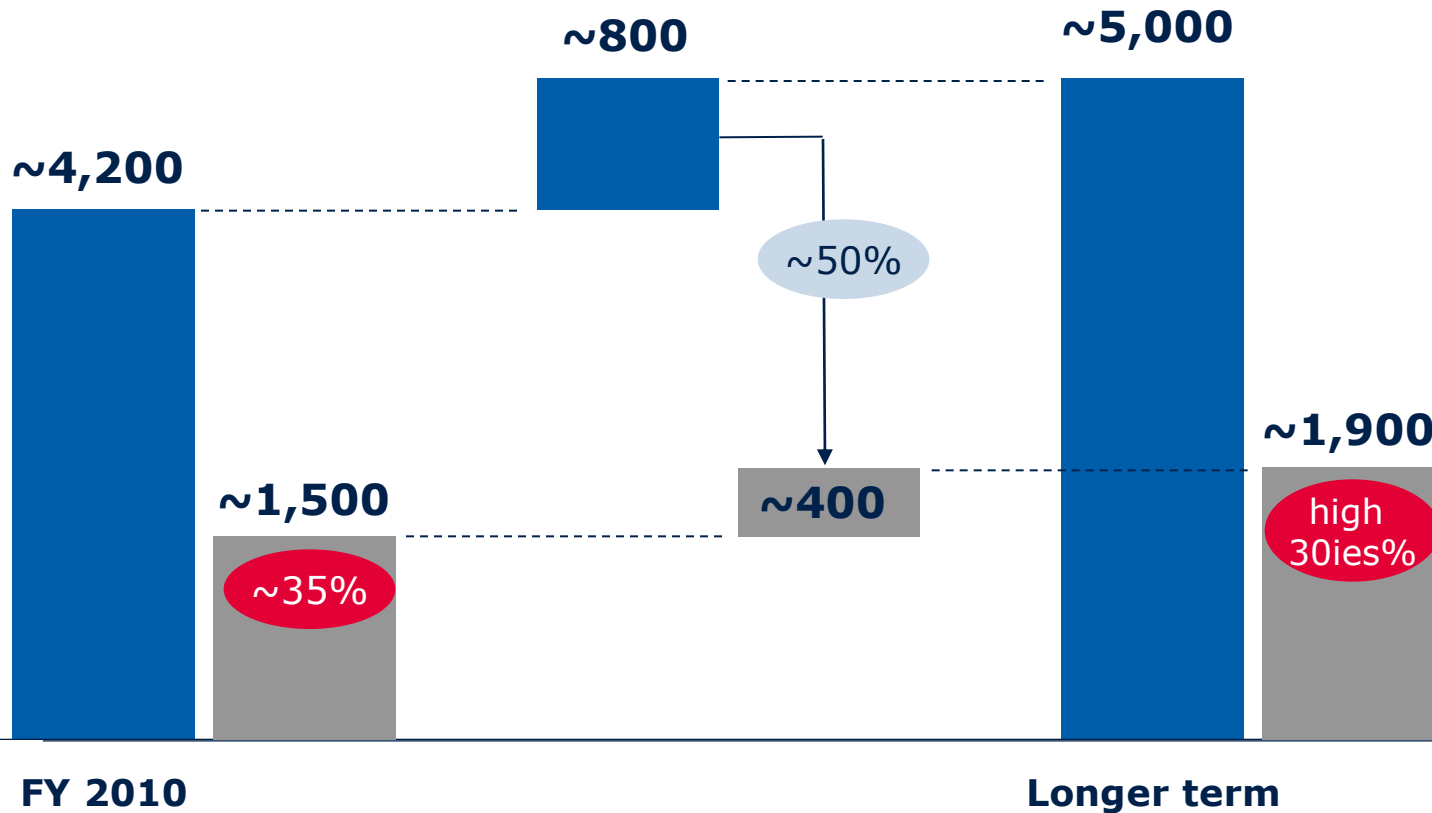
Gross profit
  Cost of unabsorbed capacity
  Gross margin

# Gross Margin Target: High 30ies Gross Margin at ~EUR 5 Billion of Sales



## Gross margin

[EUR m]



■ Revenue

■ Gross profit

Gross margin

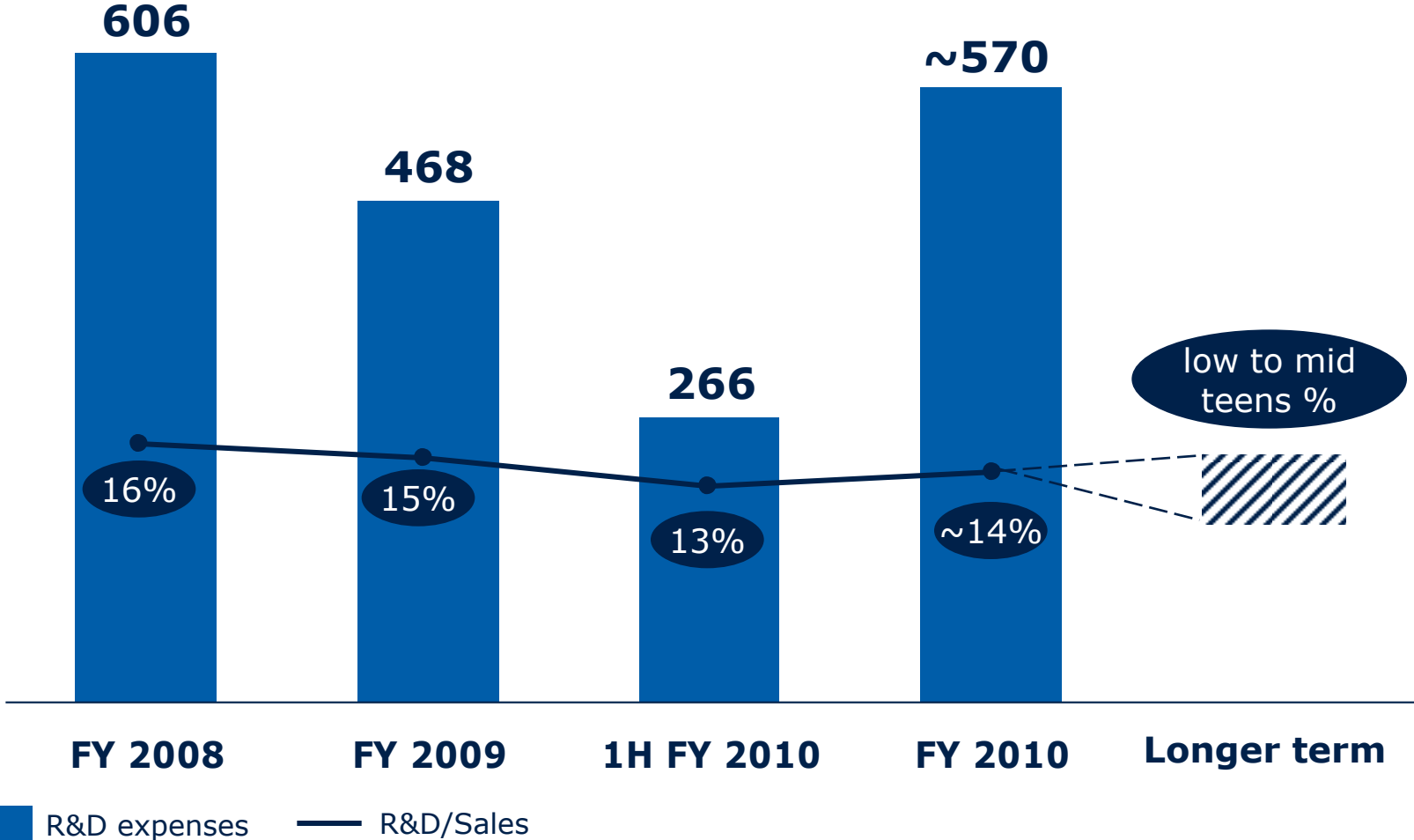
Fall through

# R&D Spending

## Low-to-Mid Teens R&D-to-Sales Going Forward



[EUR m]

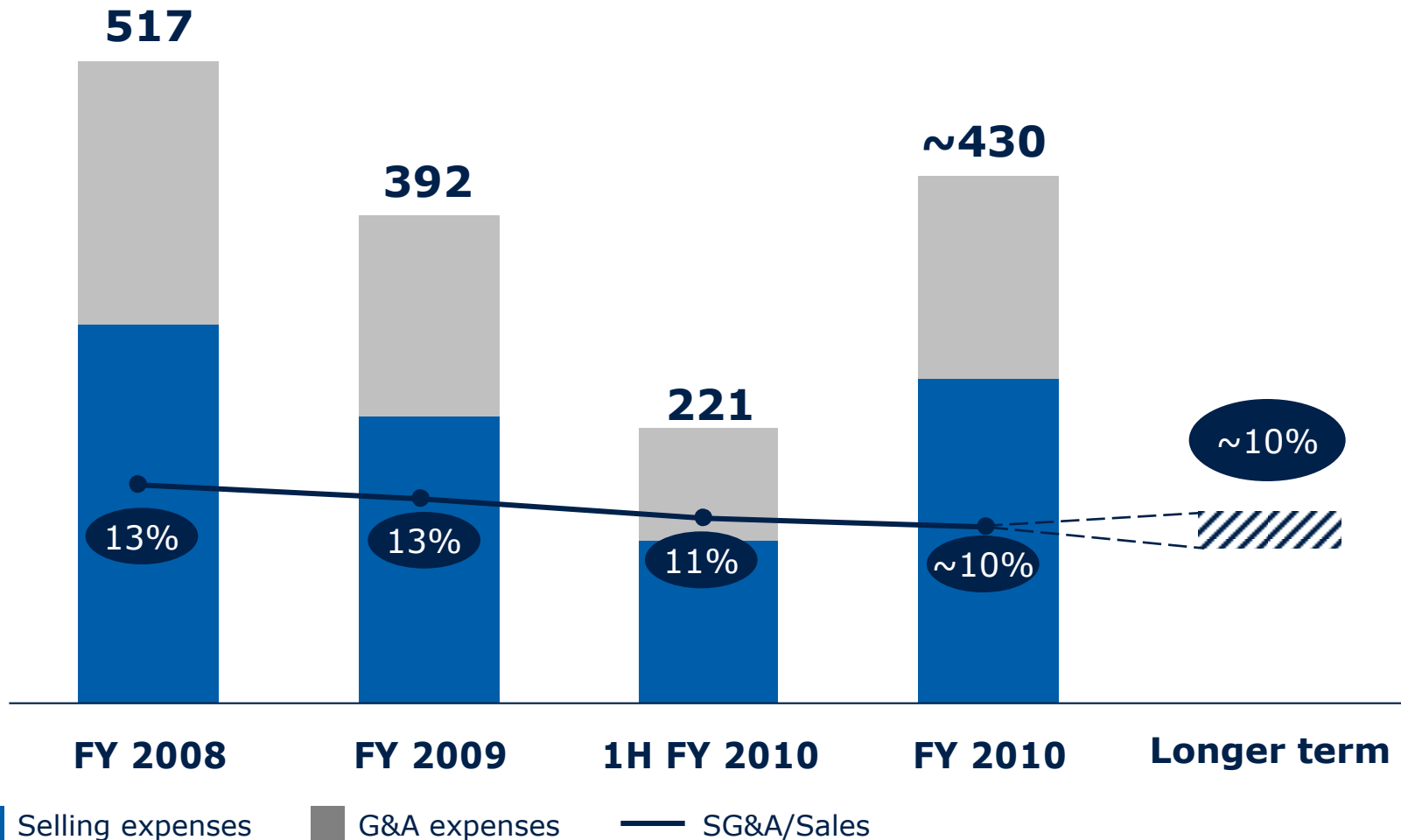




# Selling and G&A Expenses Target of About 10% SG&A-to-Sales



[EUR m]



# Target Operating Model

## Mid Teens Segment Result Margin



	<b>FY 2009</b>	<b>FY 2010e</b>	<b>Longer term</b>
<b>Revenues</b>	EUR 3.03bn	High 30ies % growth yoy	At ~EUR 5bn
<b>Gross Margin</b>	21.8%	Mid 30ies %	High 30ies %
<b>R&amp;D-to-sales</b>	15.5%	~14%	Low-to-mid teens %
<b>SG&amp;A-to-sales</b>	13.0%	~10%	~10%
<b>Segment Result margin</b>	-5.5%	>10%	Mid teens %

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■ Explaining the Target Operating Model

■ **Key P&L Items**

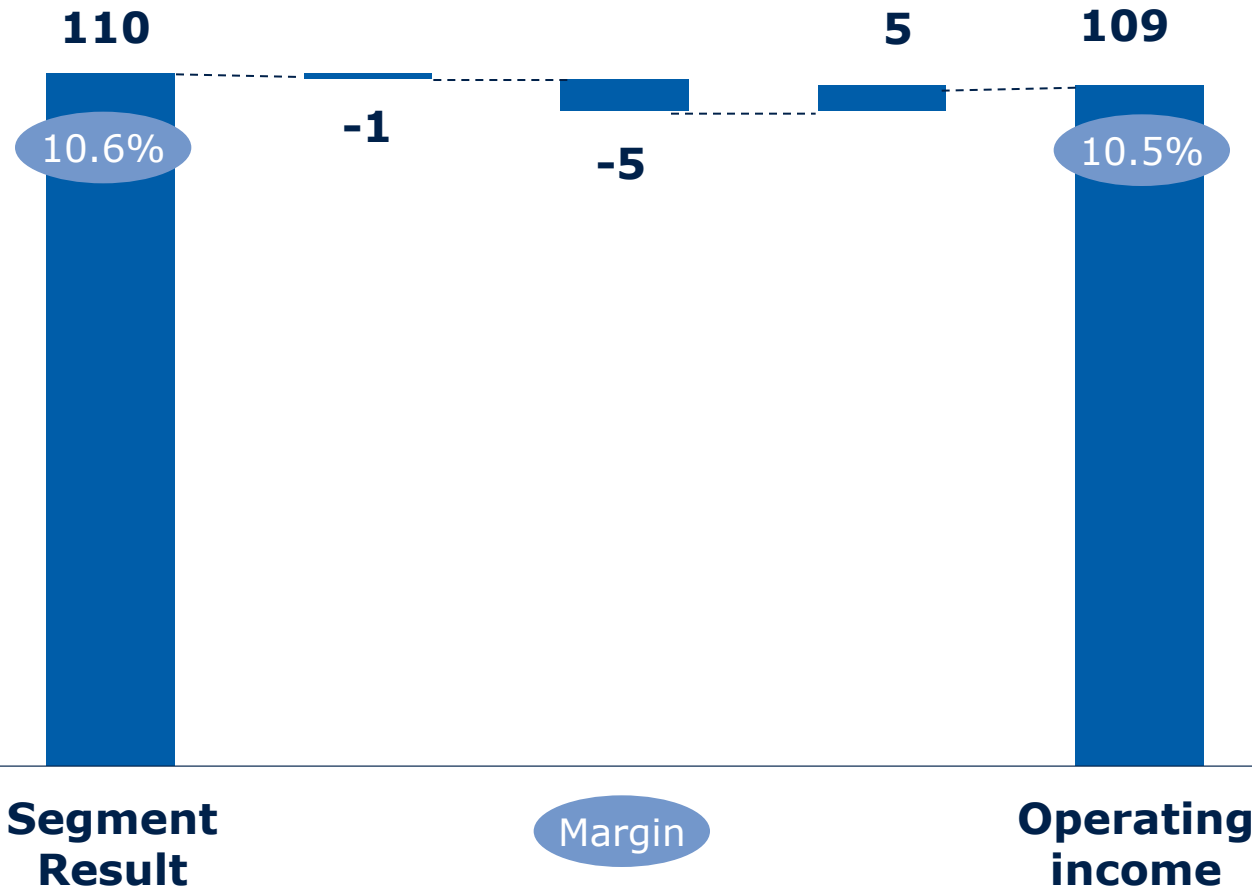
■ Key Cash Flow Determinants and Capital Structure

■ Future Cash Generation and RoCE Potential

# Bridge from Segment Result to Operating Income

**Q2 FY 2010**

[EUR m]



## Reconciliation of Segment Result ...

- Gains (losses) on disposal of assets, businesses or interests in subsidiaries, net -1
- Acquisition-related amortization and gains (losses) -5
- Other items, net +5

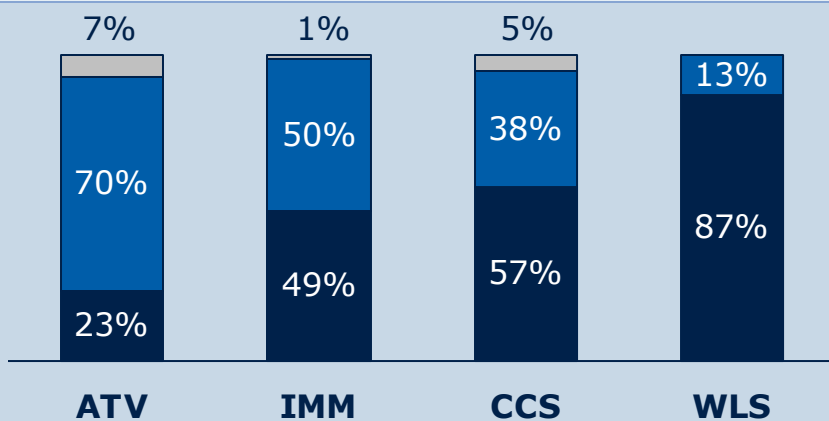
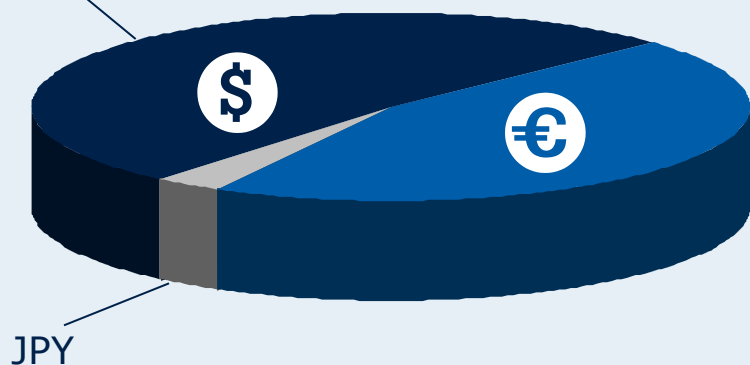
**... to Operating income.**

▶ Operating income marginally below Segment Result

# Revenue and Cost Split per Currency

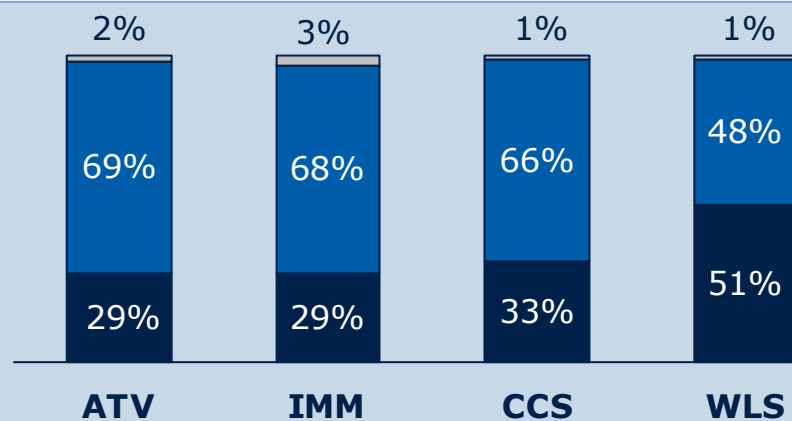
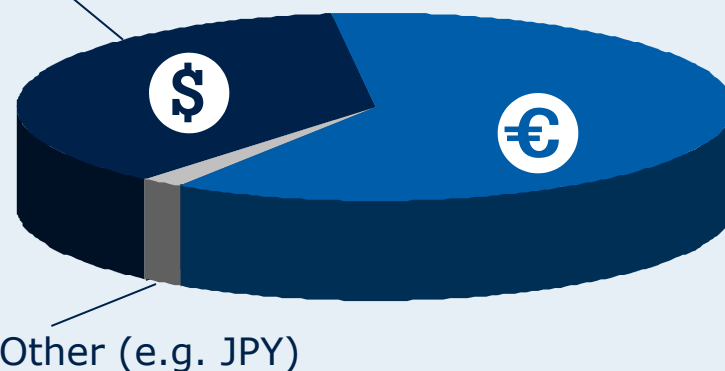
## Revenue split 1H FY 2010

USD and USD-pegged  
(incl. SGD, CNY, MYR)



## Cost split 1H FY 2010

USD and USD-pegged  
(incl. SGD, CNY, MYR)



## Impact on Segment Result before hedging

 +1 Cent EUR/USD

 -1 Cent EUR/USD



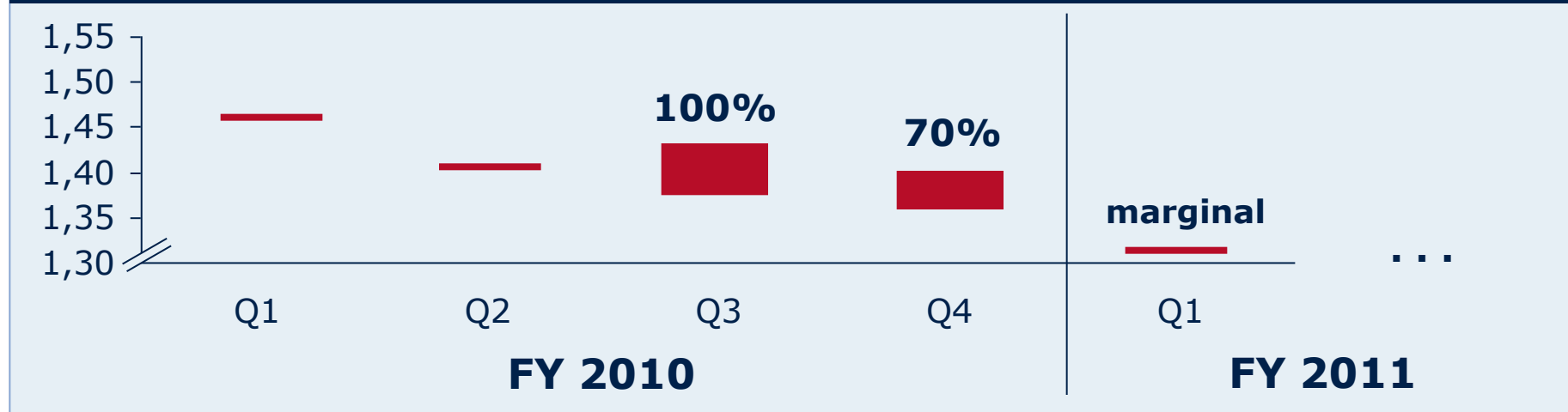
 - EUR 1.3 - 1.5m / quarter

 +EUR 1.3 - 1.5m / quarter

Each U.S. Dollar Cent difference in the FX rate has an impact of EUR 1.3 - 1.5 million\* on Segment Result per quarter.

\* All non-USD currencies assumed to replicate exactly the change against the Euro that USD took.

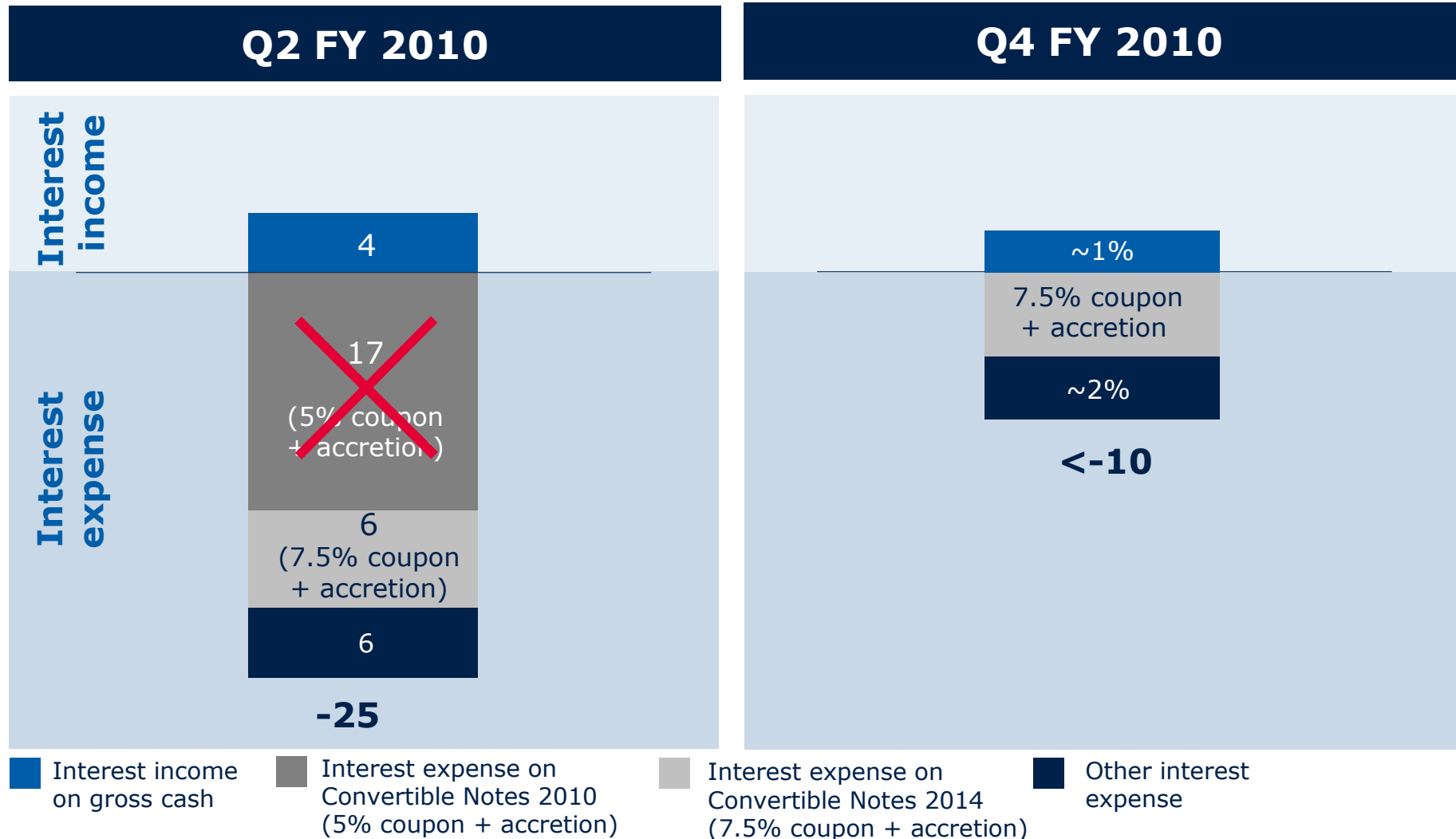
## Infineon's current hedging activities



# Development of Interest Expense After Repayment of 2010 Convertible Notes

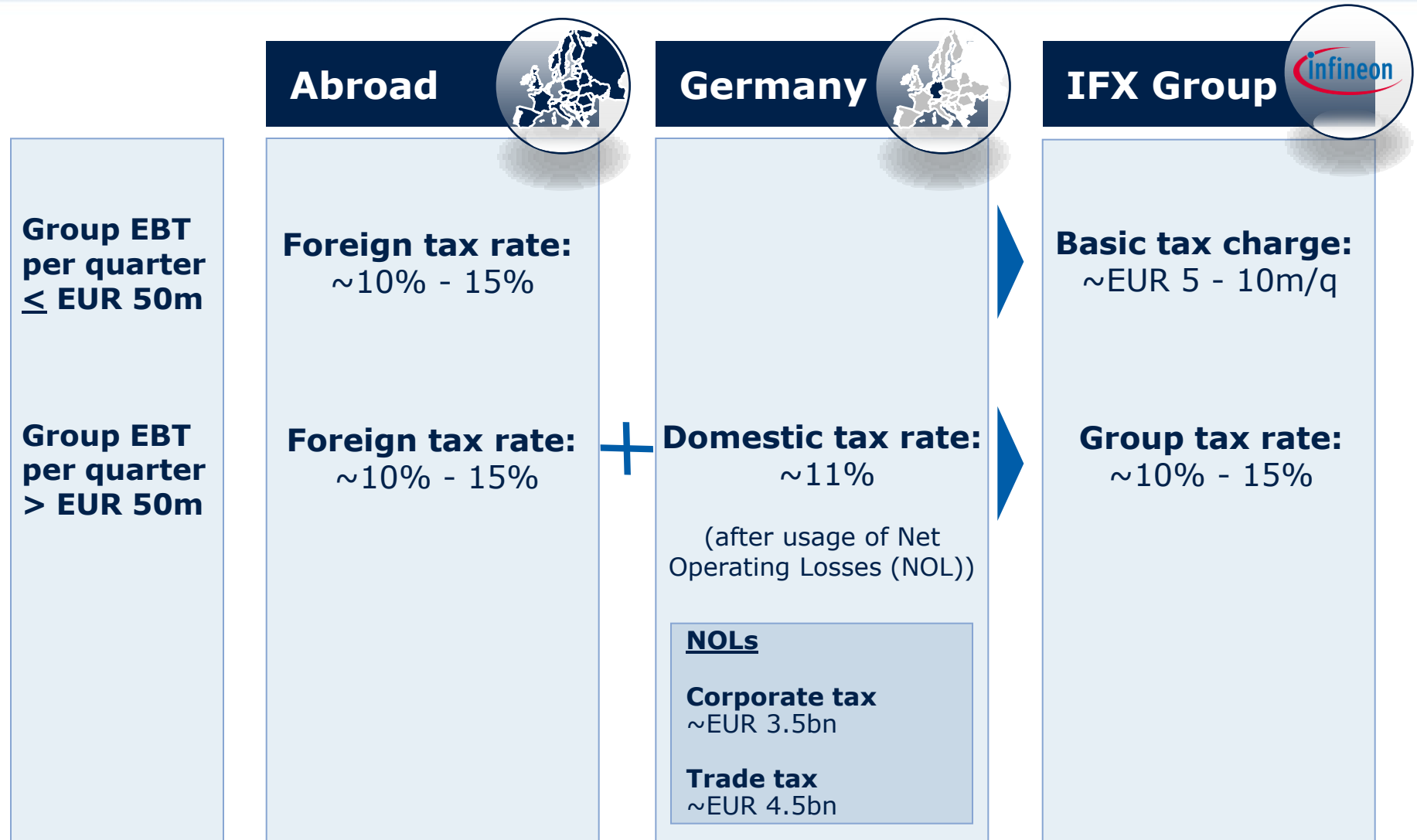


[m EUR]



# Tax Rate

## Sustained Low Tax Rate Given High NOLs\*



\* Excluding changes in valuation allowances and special effects.



# Basic and Diluted EPS

## Basic EPS

net income (loss) attributable to  
shareholders of Infineon Technologies AG

weighted-average number of basic shares  
outstanding

1,087m

## Dilutive EPS

net income attributable to  
shareholders of Infineon Technologies AG  
+ savings in after-tax interest expense

weighted-average number of basic  
shares outstanding  
+ shares issued upon assumed conversion of

- convertible notes
- stock options (in the money)

1,171m

Shares outstanding  
Q2 FY 2010

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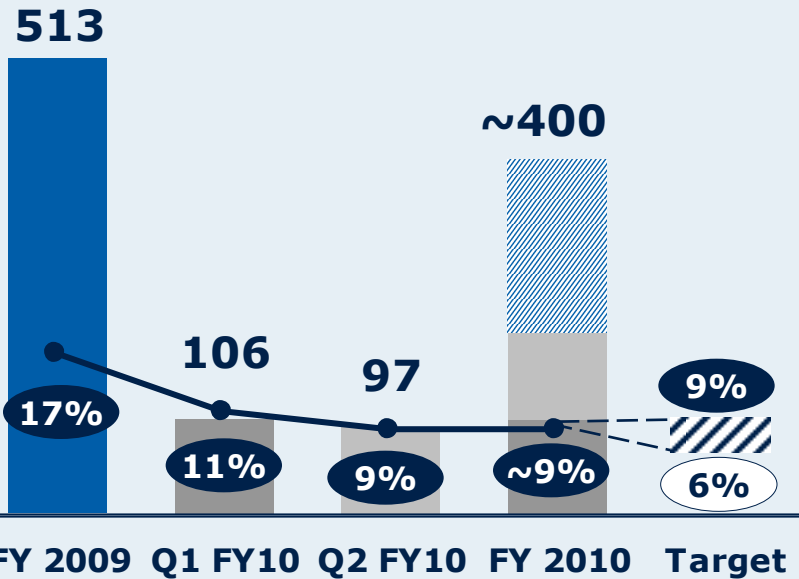
- Explaining the Target Operating Model
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# D&A to Move Broadly In-line with Investment Going Forward



## D&A

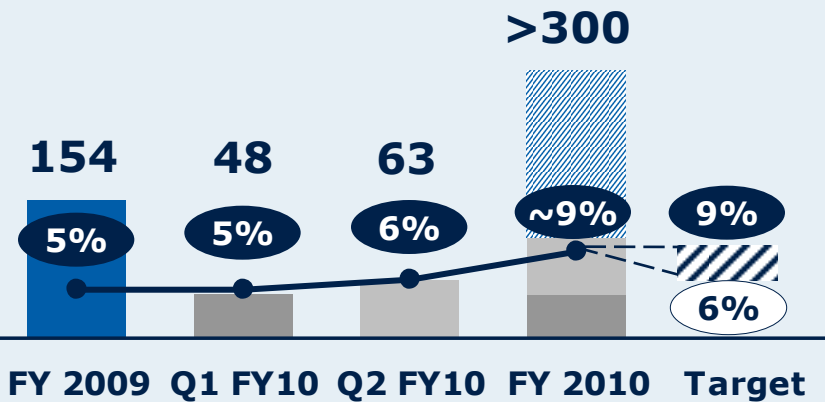
[EUR m]



■ D&A expenses — D&A/Sales

## Investment\*

[EUR m]

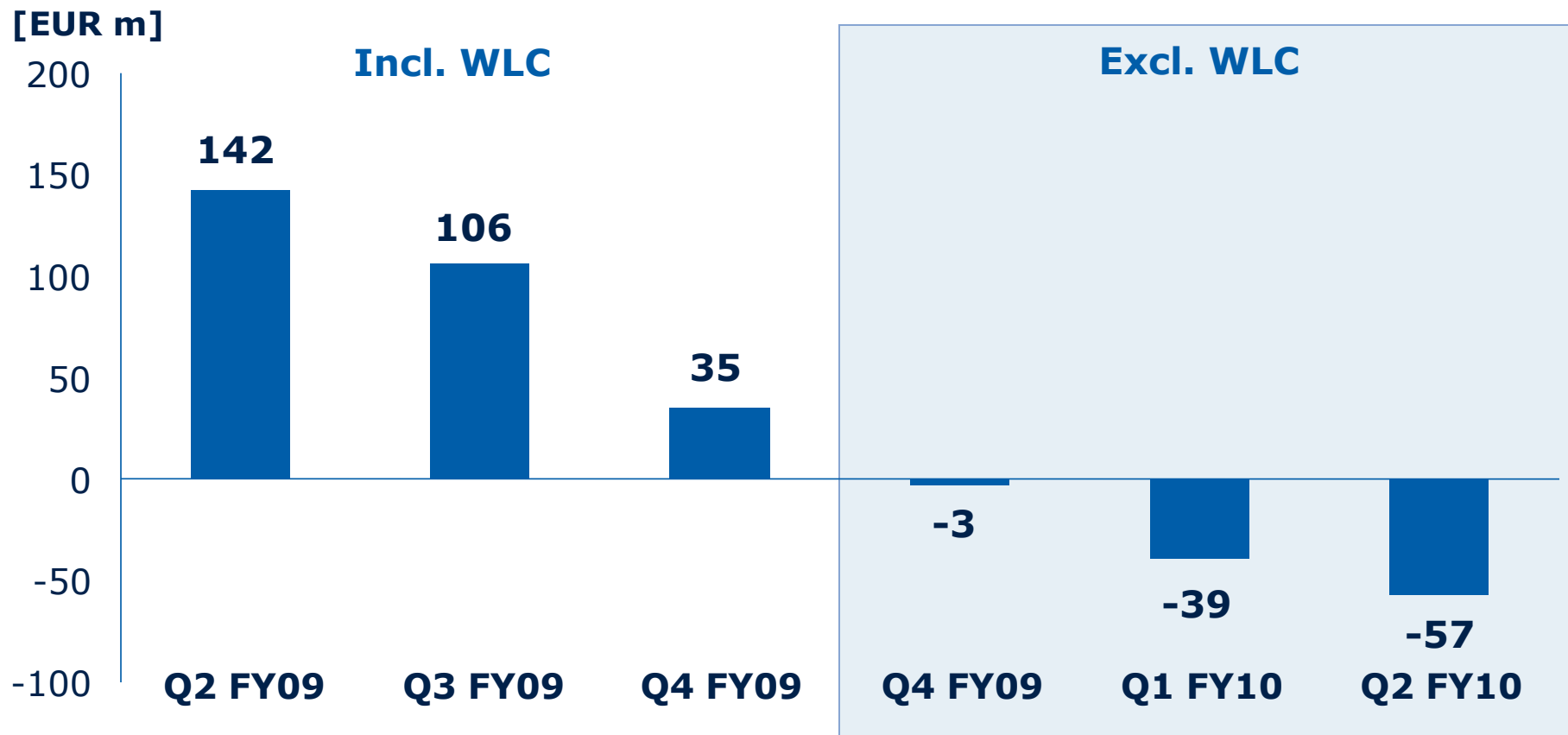


■ Investment — Investment/Sales

\* Investment = 'Purchase of property, plant and equipment' + 'Purchase of intangible assets, and other assets' incl. capitalization of R&D expenses.

# Active Working Capital Management Paid Off

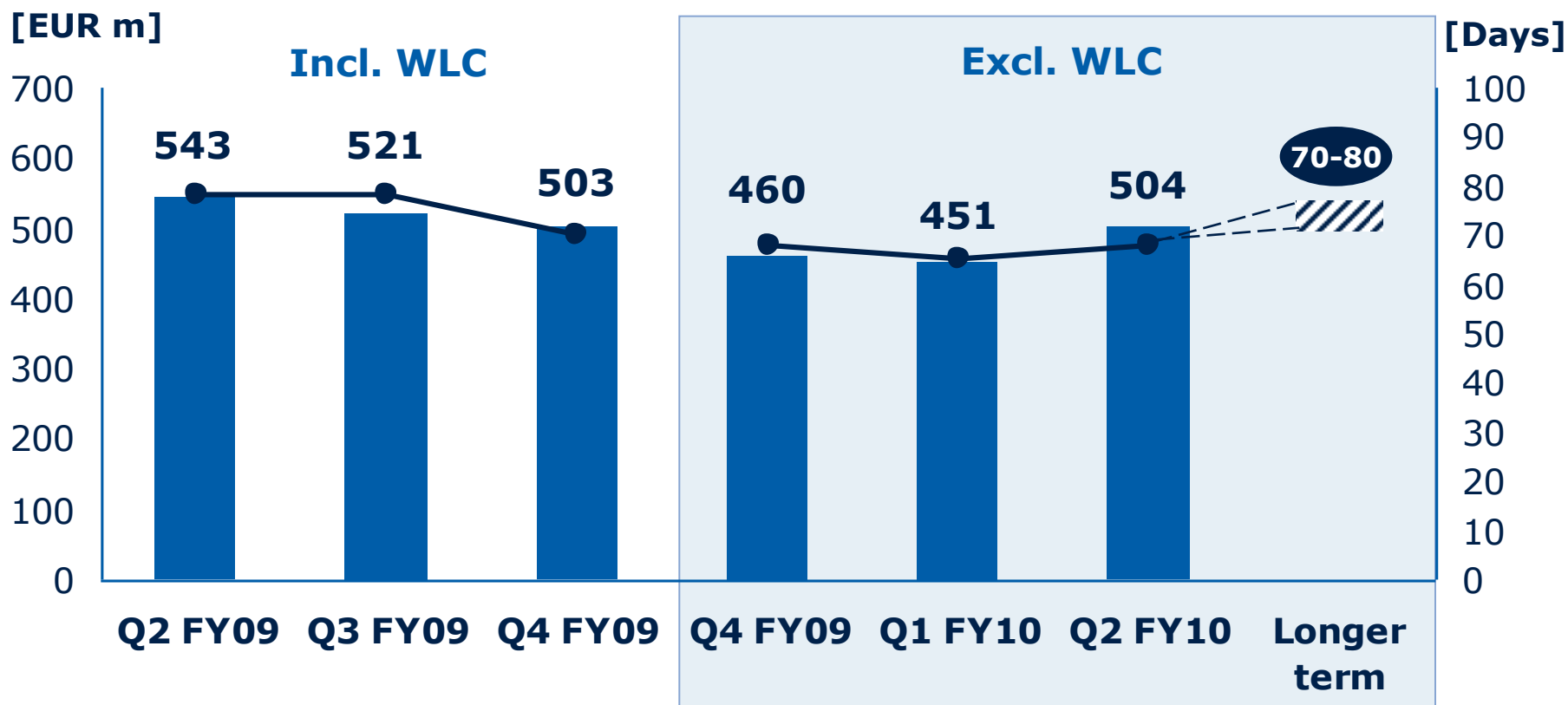
## Working Capital



■ Working Capital =  
 ('Total current assets' - 'Cash and cash equivalents' - 'Available-for-sale financial assets' - 'Assets classified as held for disposal') -  
 ('Total current liabilities' - 'Short term debt and current maturities of long-term debt' - 'Liabilities classified as held for sale').

# Inventory Reach to Be Between 70 and 80

## Inventories

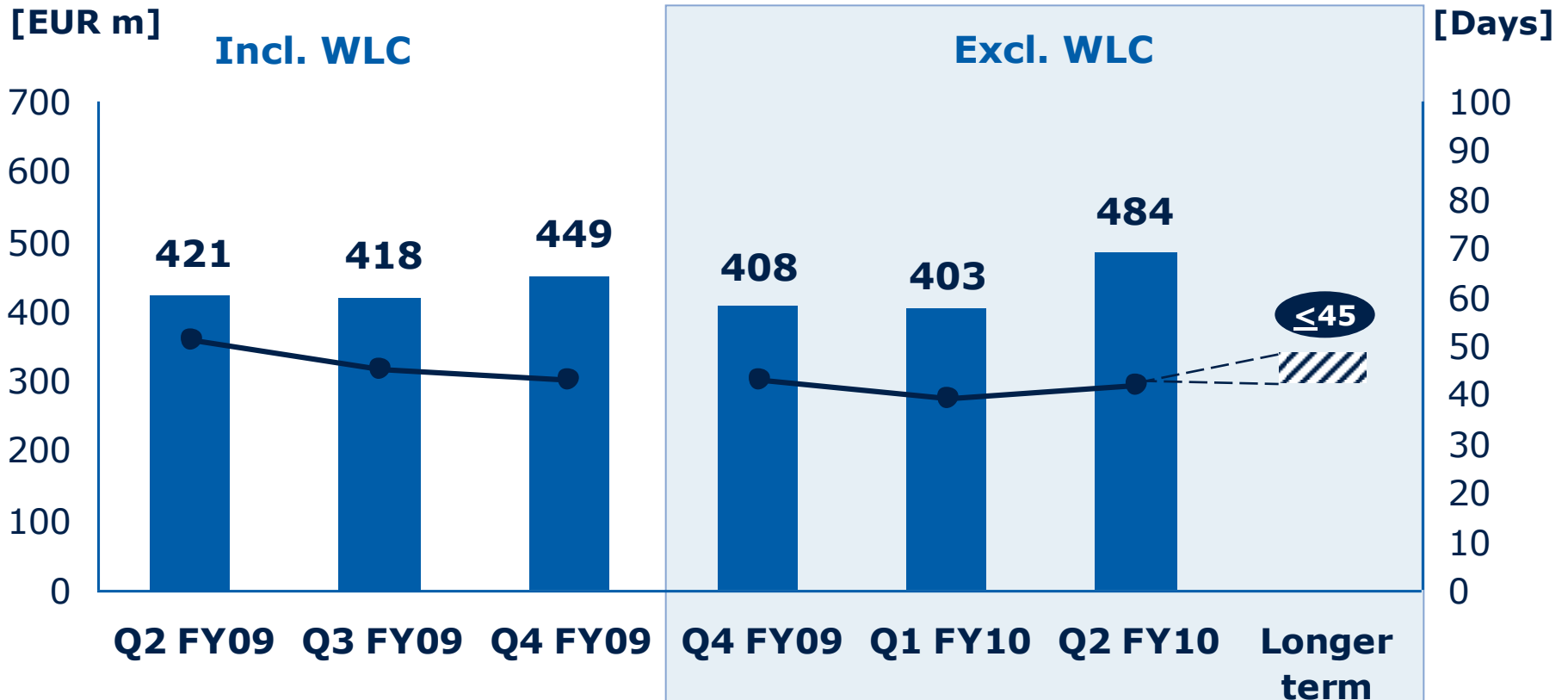


- Standardized procedure for slow mover management.
- Early indicator based stock management.

■ Inventories, net     
 — Inventory reach, net (days, quarter-to-date) = ('Net inventories' / 'Cost of goods sold') \* 90

# Days Sales Outstanding Should Stay on Second Quarter Level ...

## Trade receivables

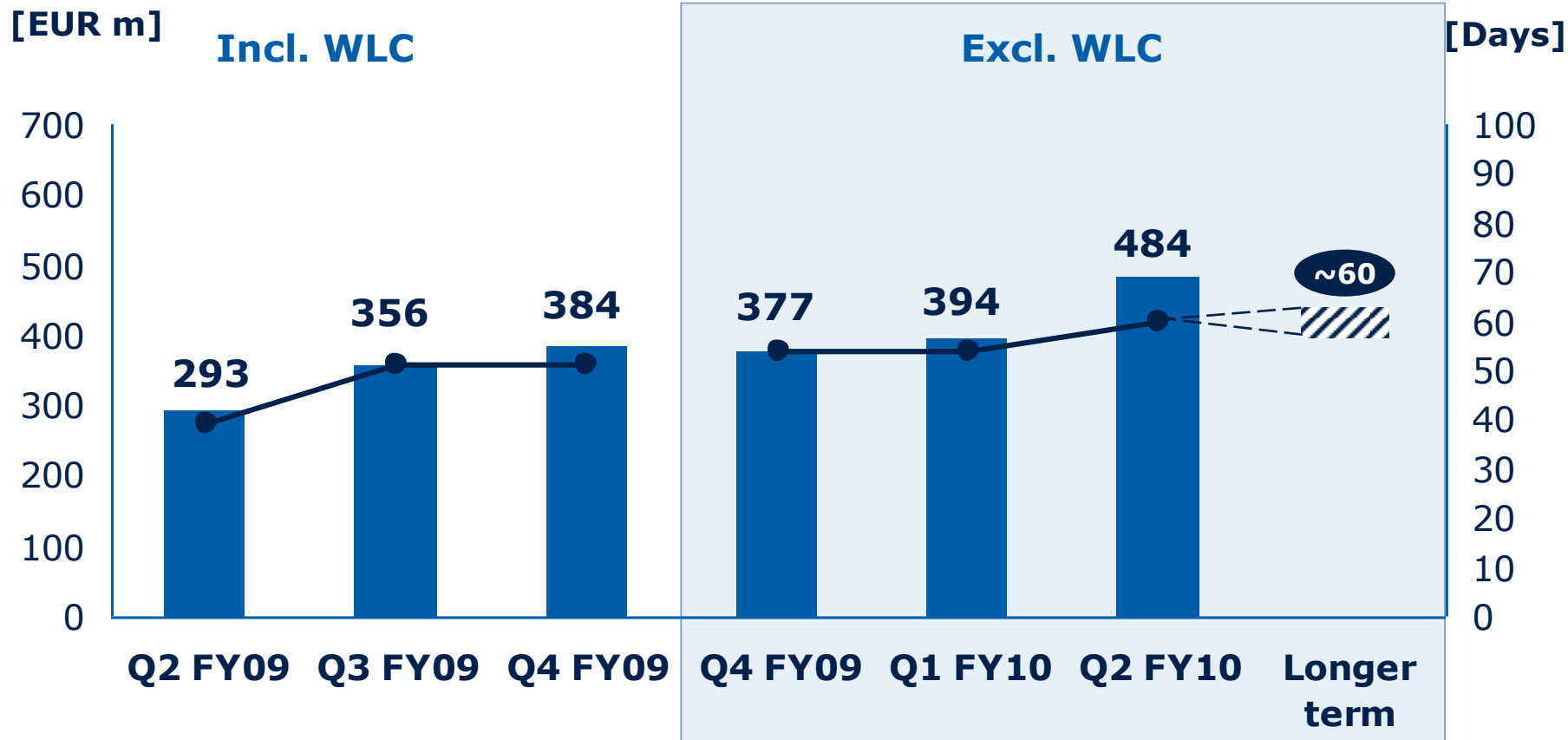


- Revised approval process for contractual agreements.
- Adjusted payment terms where feasible.
- Tightened overdues management.

■ Trade receivables, net    — Days sales outstanding (days, quarter-to-date) = ('Trade accounts receivables (net)' / 'Revenue') \* 90

# ... So Should Days Payables Outstanding

## Trade payables



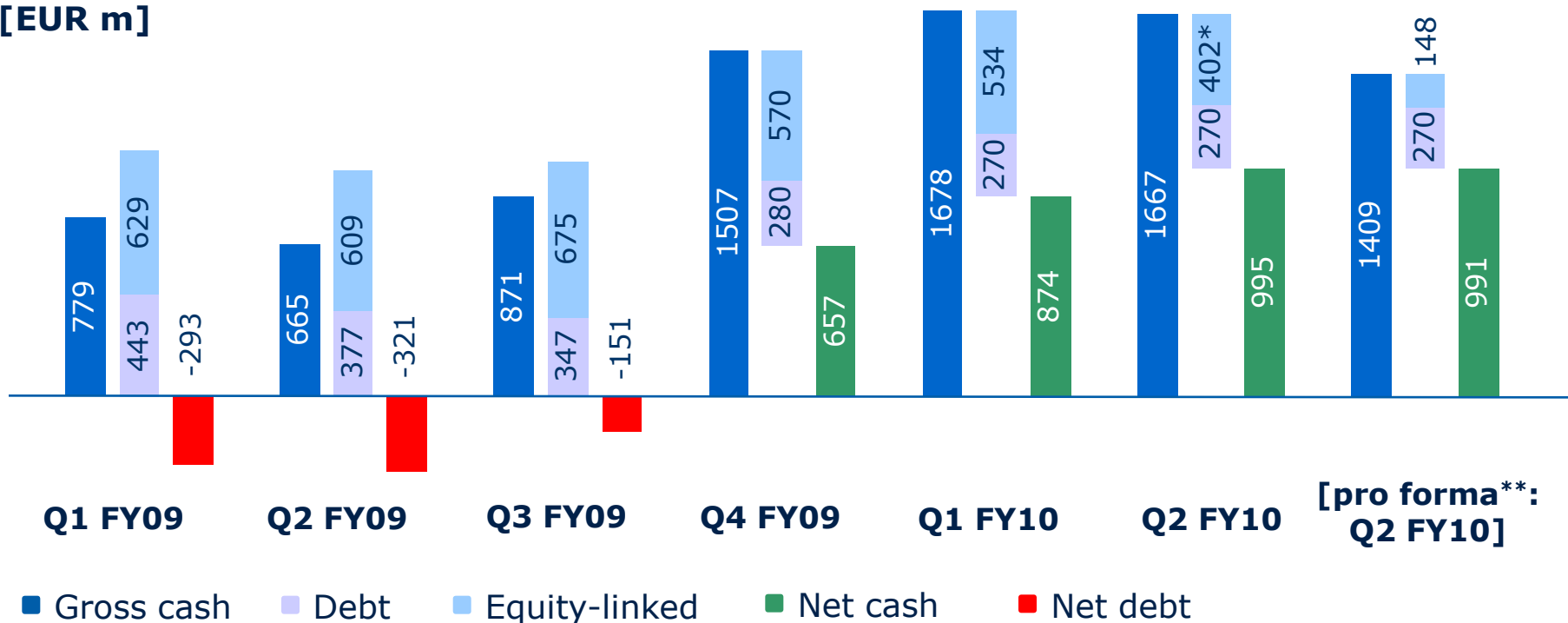
- Increased sourcing from silicon foundries.
- Adjusted payment terms where feasible.

■ Trade payables, net     
 — Days payable outstanding (days, quarter-to-date) = ('Trade accounts payables' / ['Cost of goods sold' + 'Purchase of property, plant and equipment']) \* 90

# Net Cash Position Close to EUR 1 Billion

## Liquidity development and targets

[EUR m]



\* Consists of CB 2010 (nominal EUR 258m; book EUR 254m) and CB 2014 (nominal EUR 196m; book EUR 148m).

\*\* Pro forma financial position after repayment of 2010 Convertible Notes.

Further scheduled debt repayments in FY2010: EUR 23 million; in FY 2011: EUR 129 million.

- Be always net cash positive.
- Gross cash > 25% of last twelve months sales.
- Gross debt < 2 times of last twelve months EBITDA.



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# What Free Cash Flow Margin would a Mid-teens Segment Result Margin Translate into?



	<b>FY 2009</b>	<b>FY 2010e</b>	<b>Longer term</b>
<b>Revenues</b>	EUR 3.03bn	High 30% growth yoy	At ~EUR 5bn
<b>Segment Result margin</b>	-5.5%	>10%	Mid teens %
<b>Net interest expense-to-sales</b>	1.4%	~2%	<1%
<b>Tax-to-sales</b>	0.2%	~1%	<2%
<b>Investment- and D&amp;A-to-sales</b>	5% / 17%	~9%	6-9%
<b>Invest in WC-to-sales</b>	0.1%	~-2%	≤2%
<b>Free cash flow margin</b>	7%	~9%	~ 10%

# Infineon Going Forward

## Highly Cash Generative with Strong RoCE



	1H FY 2008	1H FY 2010	Longer term
Revenues	EUR 1.933bn	EUR 1.976bn	At ~EUR 5bn (for the full year)
Segment Result	EUR 137m	EUR 198m	Mid teens %
Free cash flow margin	0%*	8%*	~10%
Capital Employed	EUR 3,007m	EUR 1,620m	~EUR 1,900m
RoCE	7%	20%	>30%

\* Free cash flow (FCF) margin for 1H FY 2008 excludes the purchase of the wireless business from LSI.  
 FCF margin for 1H FY 2008 includes the Wireline Communications business, whereas figures for 1H FY 2010 exclude this business.

# Thank You for Your Attention





# ENERGY EFFICIENCY COMMUNICATIONS SECURITY

Innovative semiconductor solutions for energy efficiency, communications and security.



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These forward-looking statements are subject to a number of uncertainties, such as broader economic developments, including the sustainability of recent improvements in the market environment; trends in demand and prices for semiconductors generally and for our products in particular, as well as for the end-products, such as automobiles and consumer electronics, that incorporate our products; the success of our development efforts, both alone and with partners; the success of our efforts to introduce new production processes at our facilities; the actions of competitors; the availability of funds; the outcome of antitrust investigations and litigation matters; and the resolution of Qimonda's insolvency proceedings; as well as the other factors mentioned in this presentation and those described in the "Risk Factors" section of our most recent annual report on Form 20-F on file with the U.S. Securities and Exchange Commission. As a result, Infineon's actual results could differ materially from those contained in or suggested by these forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements.

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