



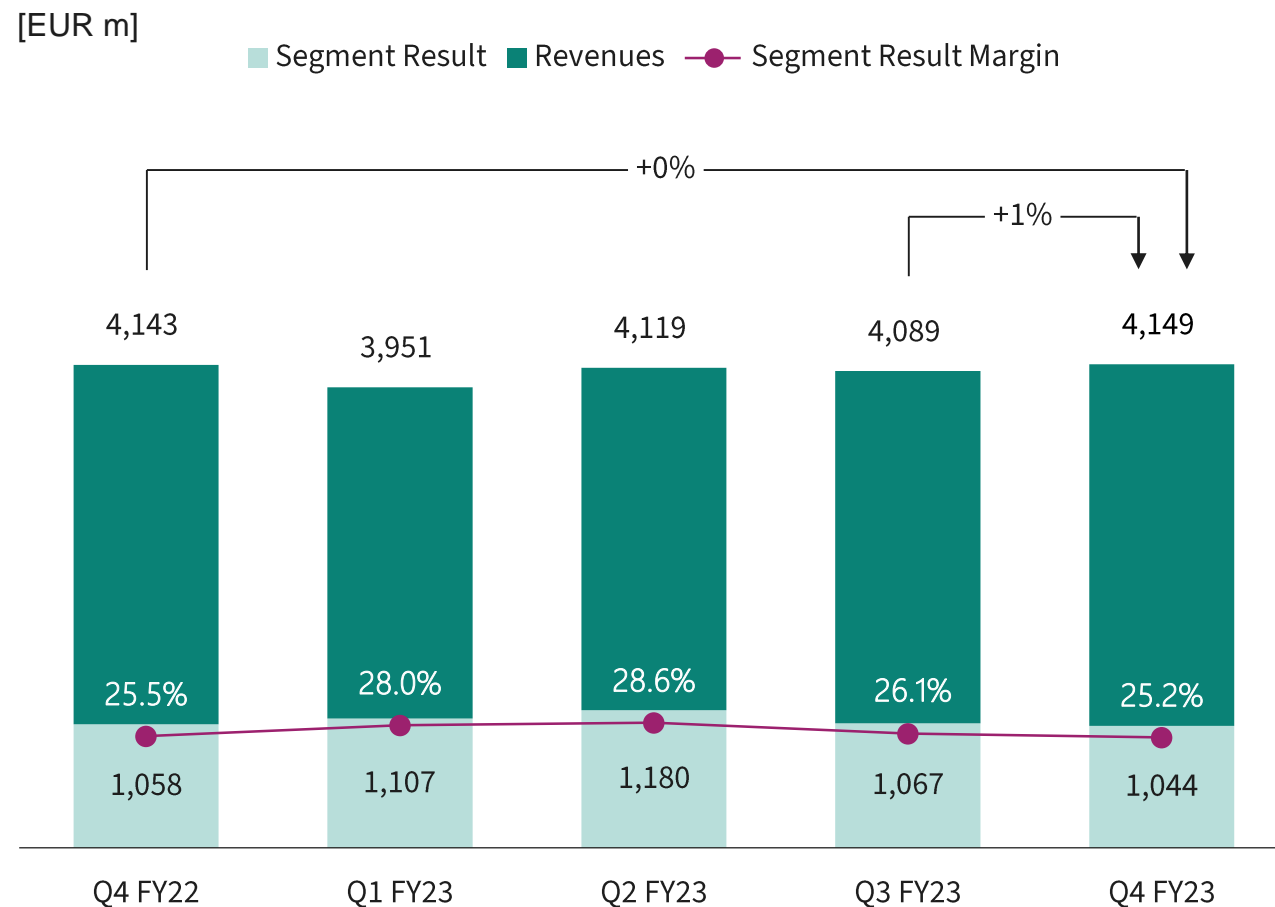
Fourth Quarter FY 2023 Analyst Call

Infineon Technologies AG
Investor Relations



Group financial performance

Revenues and Segment Result

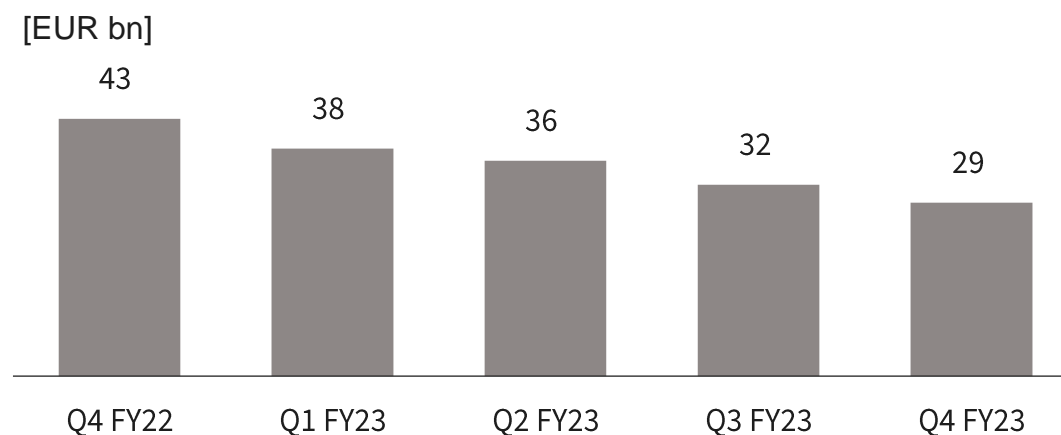


USD exchange rate

Average revenue exchange rate

| | Q4 FY22 | Q3 FY23 | Q4 FY23 |
|-----------|------------|------------|------------|
| ∅ USD/EUR | 1.01 | 1.09 | 1.09 |

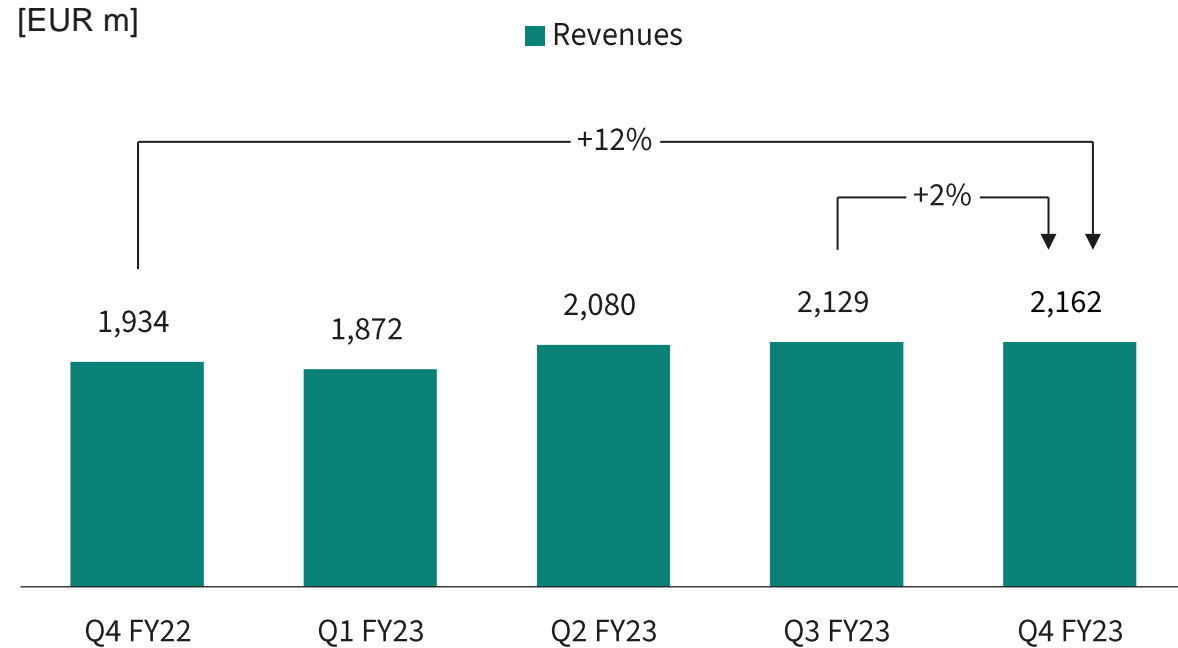
Order backlog¹



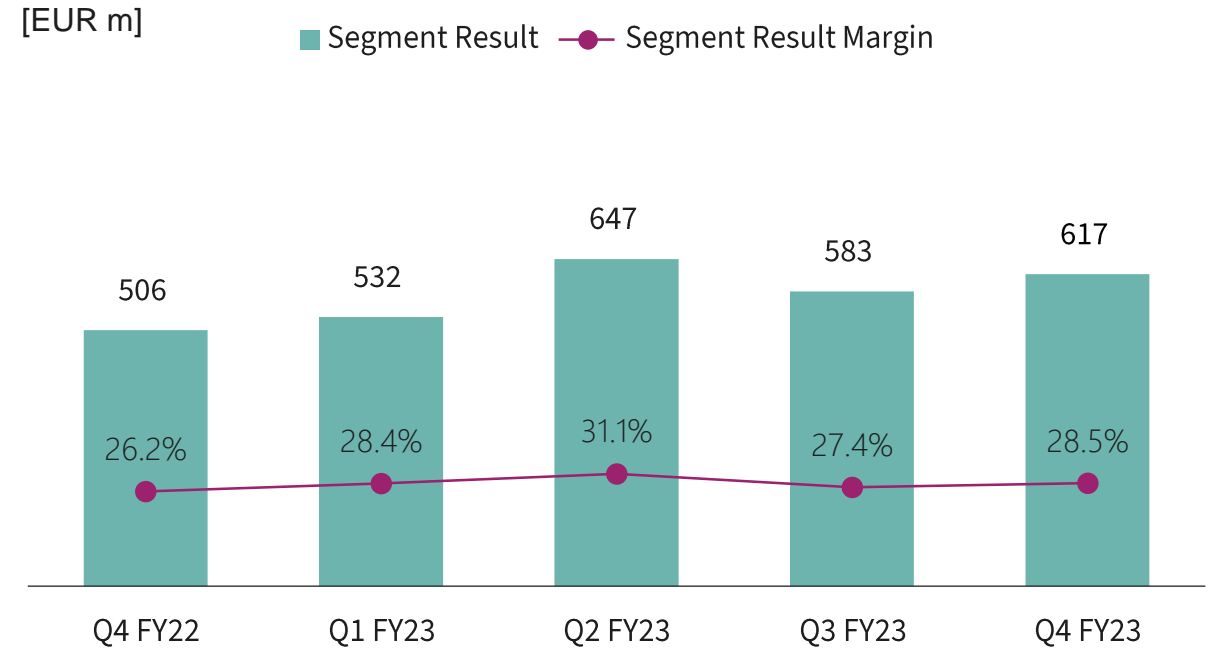
¹ See notes for definition

Automotive (ATV)

Revenues



Segment Result



- Further revenue increase driven by broad-based demand and market share gains in microcontrollers
- Incremental margin increase due to continuous growth trajectory, positive mix effects and stable pricing
- For FY24 we expect low double-digit sales growth and a segment result margin between 25 and 28%
- €40bn design-win volume in last 3 years – exceeding expectations

A very broad portfolio with >300 product families is backing the market leadership of Infineon in Automotive



Infineon ATV division revenue by product families:



Major categories¹: AURIX™ families, CoolSiC™, IGBT 750V, IGBT 1200V, MOSFETs, PROFET™, Radar, TRAVEO™ – none more than ~10%

Unmatched customer value creation and portfolio resilience

Leading technologies

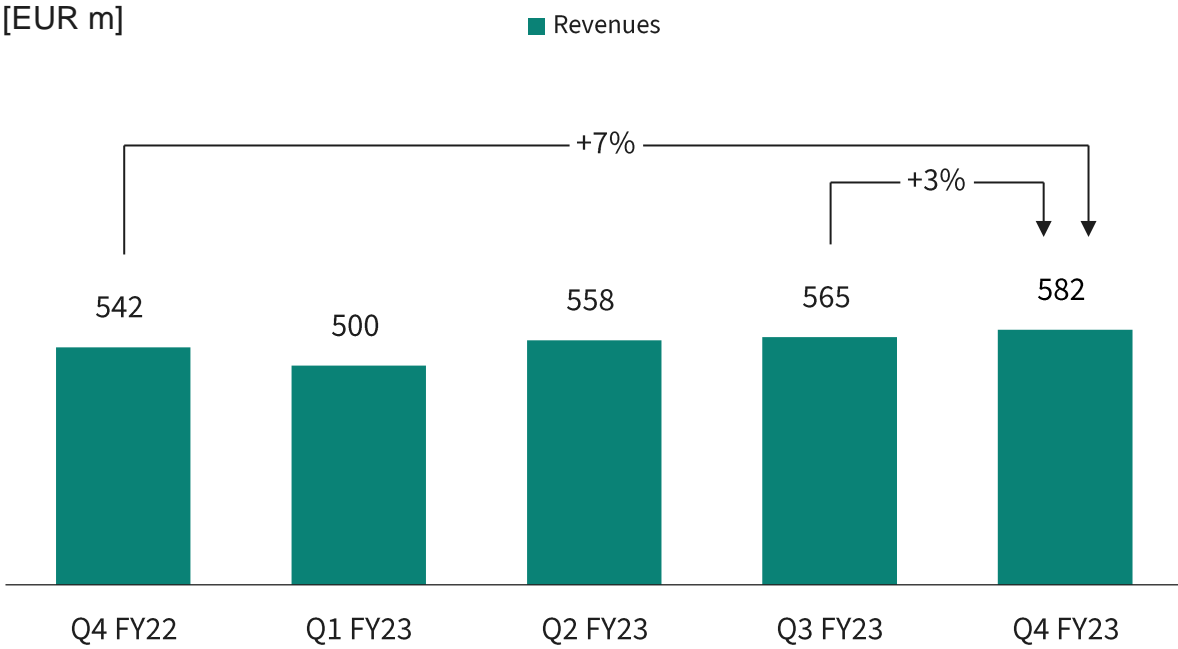
System competence (P2S)

Broadest portfolio

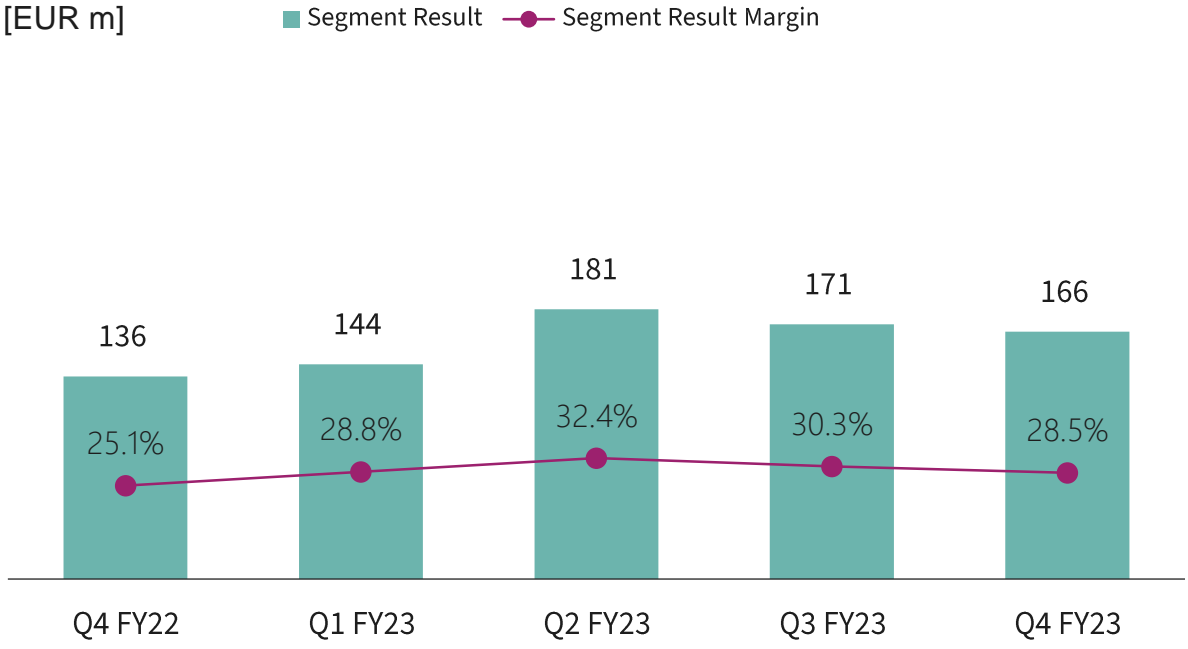
¹ In alphabetical order

Green Industrial Power (GIP)

Revenues



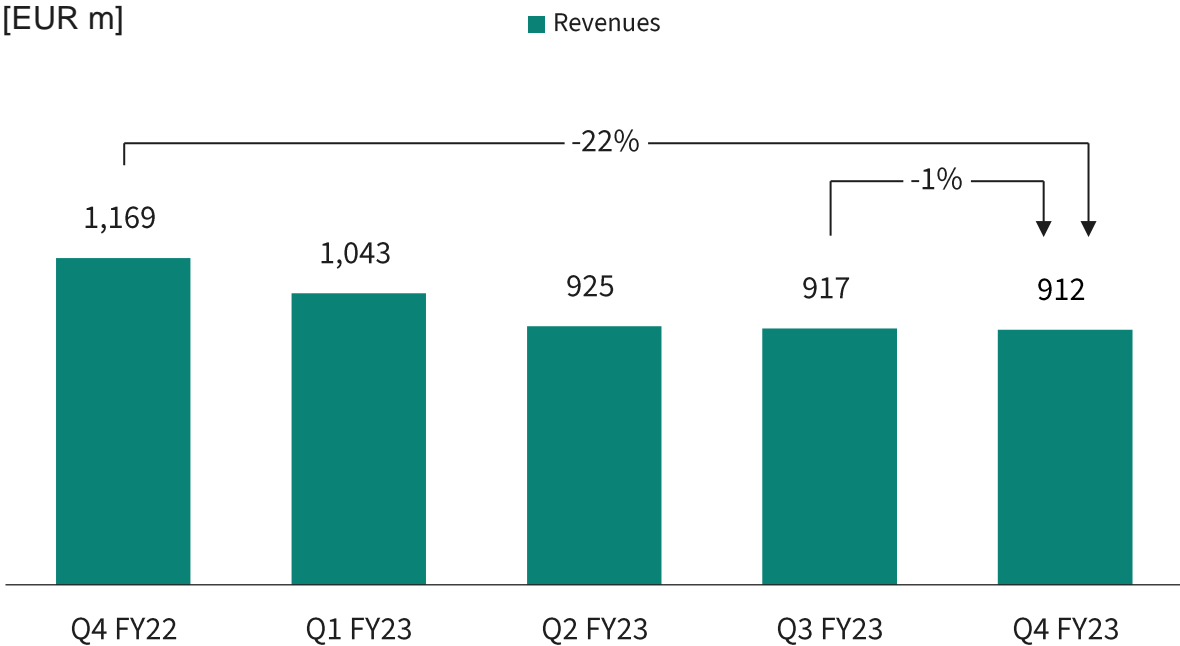
Segment Result



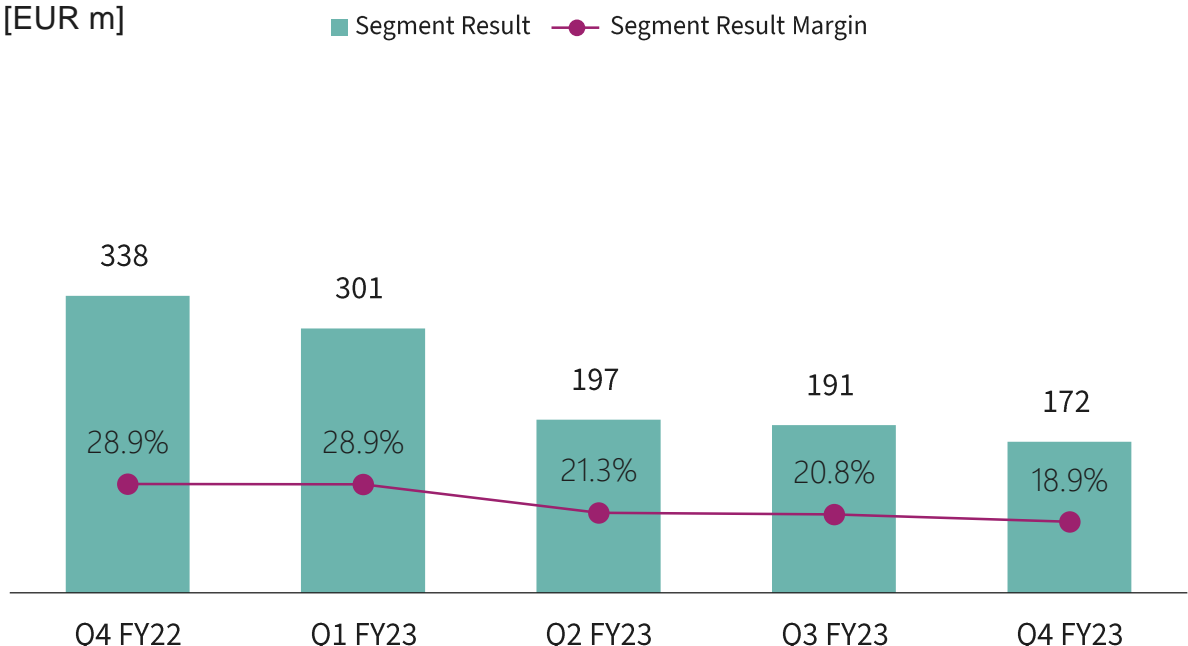
- Revenue growth driven by renewable energy, power infrastructure, automation and drives
- Continued strong demand for applications related to decarbonization, energy storage systems, grid and charging infrastructure
- Fully confirming our SiC targets with 50% growth in FY24 both from industrial and automotive customers

Power & Sensor Systems (PSS)

Revenues



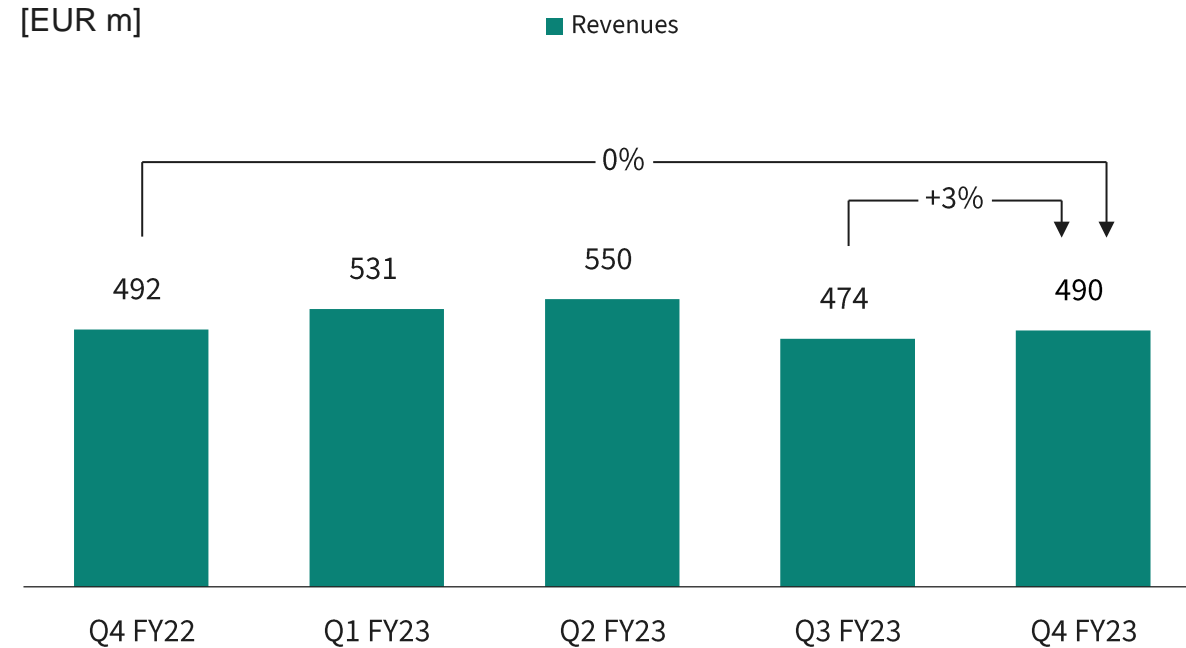
Segment Result



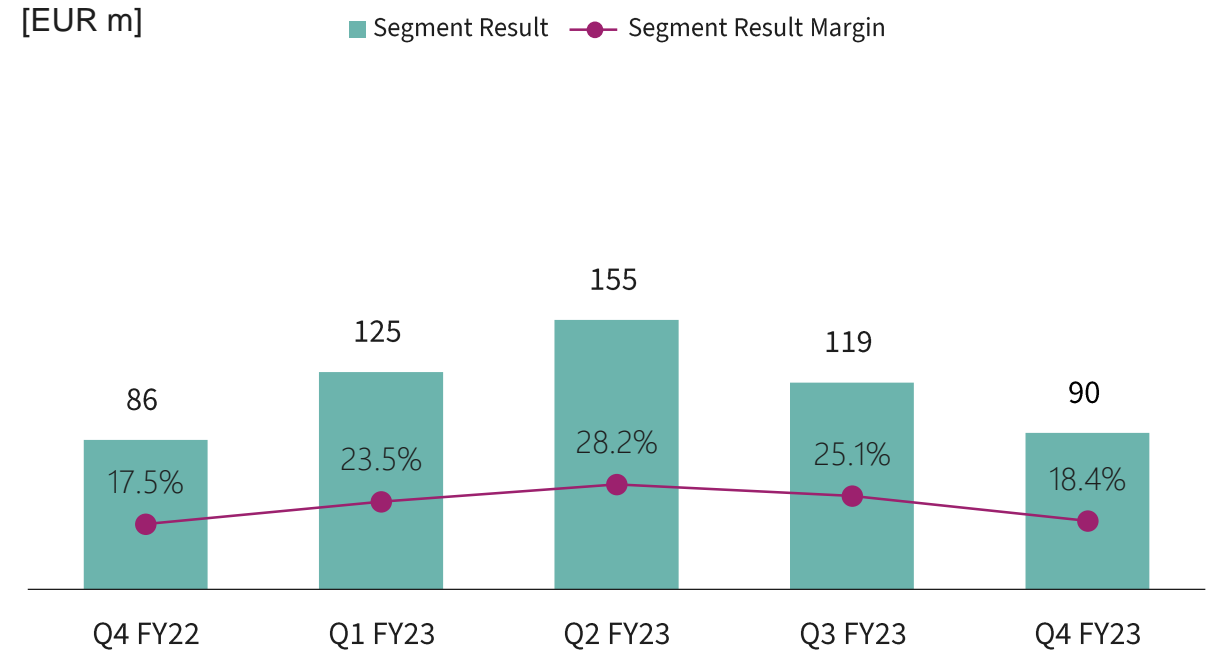
- Revenue development reflecting a downswing in consumer, computing and communications markets
- Marco environment for end market applications remains weak – we do not expect sales volumes to pick up before second half of FY24, following inventory digestion
- Successful completion of GaN Systems acquisition – accelerating our GaN roadmap and further enhancing our leadership in power systems

Connected Secure Systems (CSS)

Revenues



Segment Result

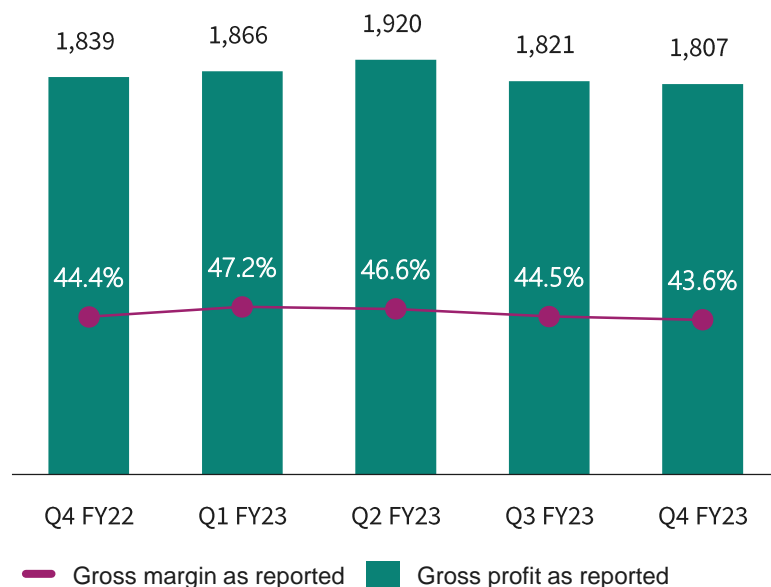


- Robust demand for security solutions offsetting a weaker development of connectivity components and general purpose microcontrollers for IoT applications
- Segment result margin step-down due to negative ship and debit effect, indirect effects from manufacturing cost and slightly higher OPEX from R&D projects
- Strong growth potential in IoT remains undiminished, successful acquisition of 3db Access complements our wireless portfolio with UWB

Gross margin and Opex

Gross profit

[EUR m]



Therein non-segment result charges

[EUR m]

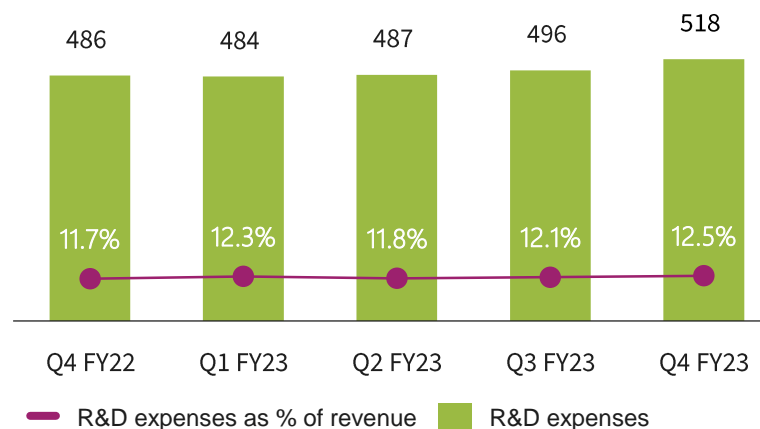
| | | | | |
|----|----|----|----|----|
| 81 | 76 | 81 | 67 | 79 |
|----|----|----|----|----|

Adjusted gross margin

| | | | | |
|-------|-------|-------|-------|-------|
| 46.3% | 49.2% | 48.6% | 46.2% | 45.5% |
|-------|-------|-------|-------|-------|

R&D

[EUR m]



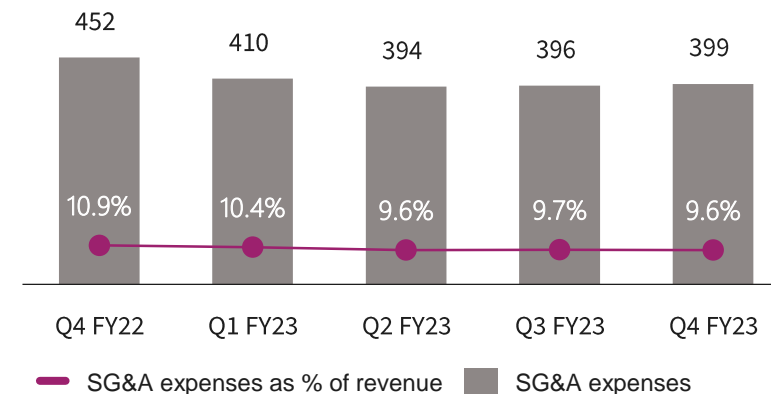
Therein non-segment result charges

[EUR m]

| | | | | |
|----|----|---|----|----|
| 12 | 10 | 8 | 12 | 12 |
|----|----|---|----|----|

SG&A

[EUR m]



Therein non-segment result charges

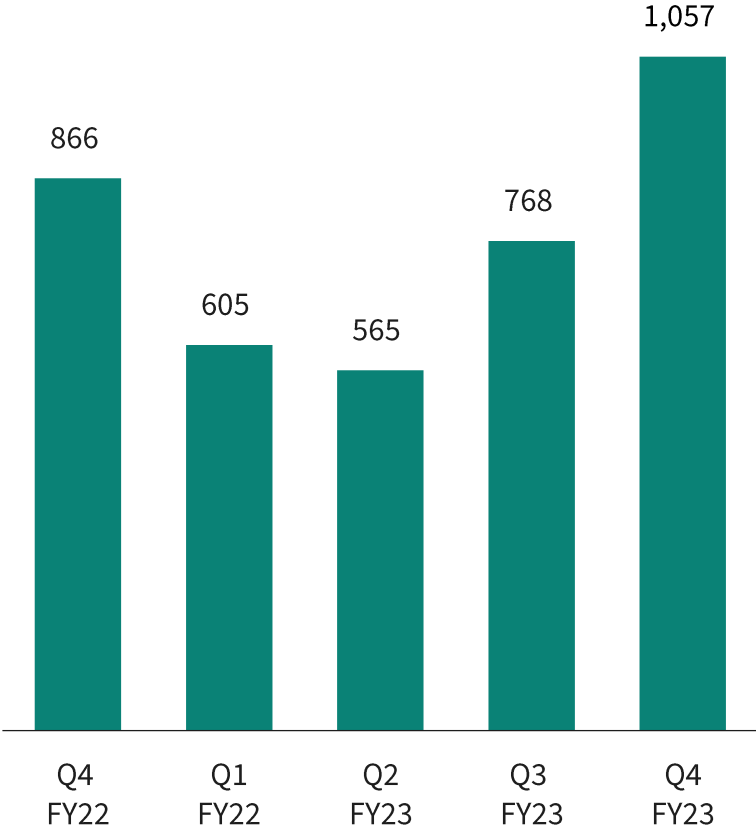
[EUR m]

| | | | | |
|----|----|----|----|----|
| 56 | 53 | 54 | 55 | 57 |
|----|----|----|----|----|

Investments, Depreciation & Amortization and Free Cash Flow

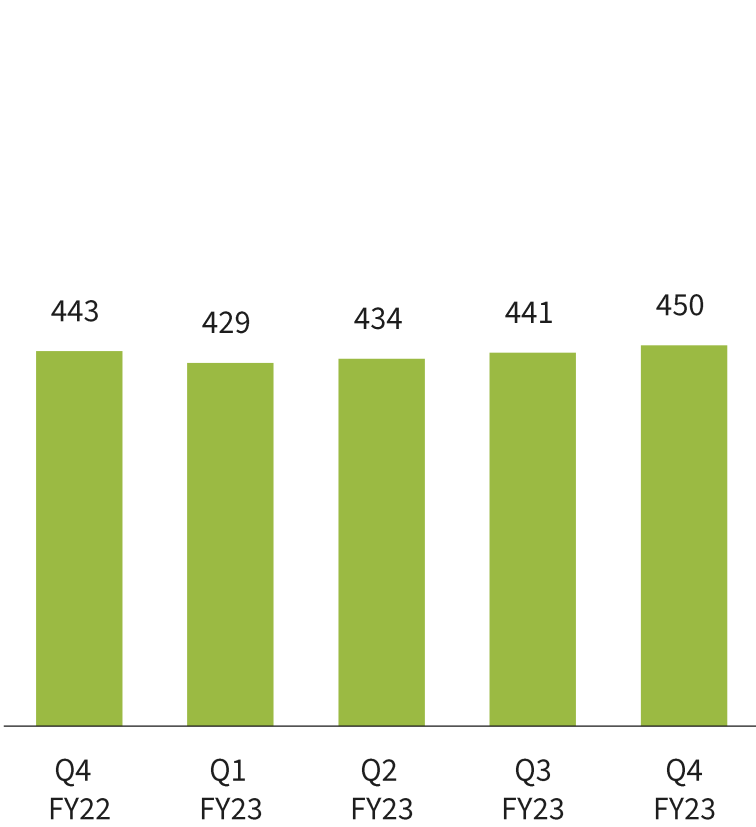
Investments

[EUR m]



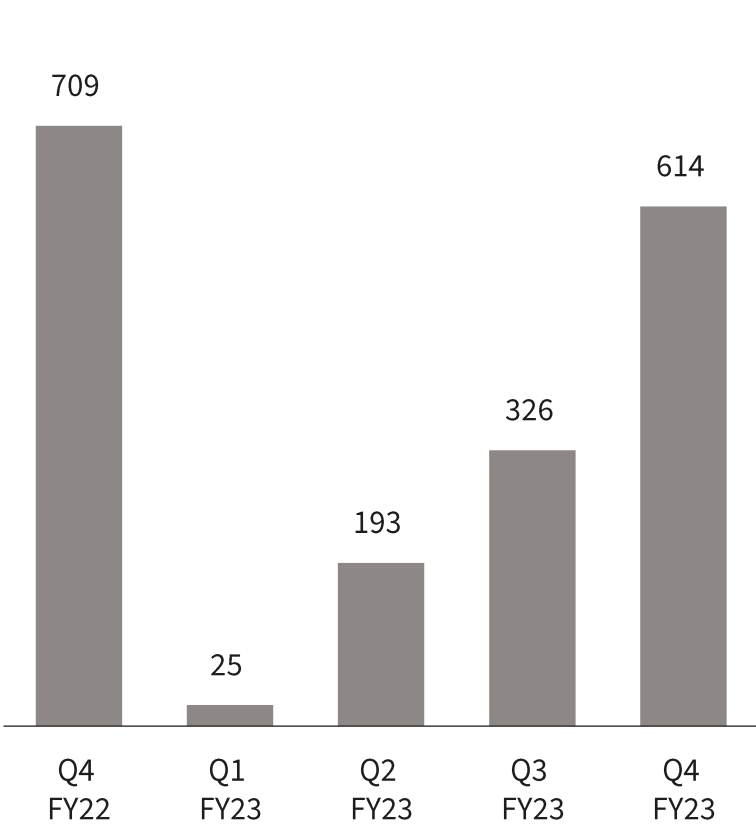
Depreciation & Amortization

[EUR m]



Free Cash Flow

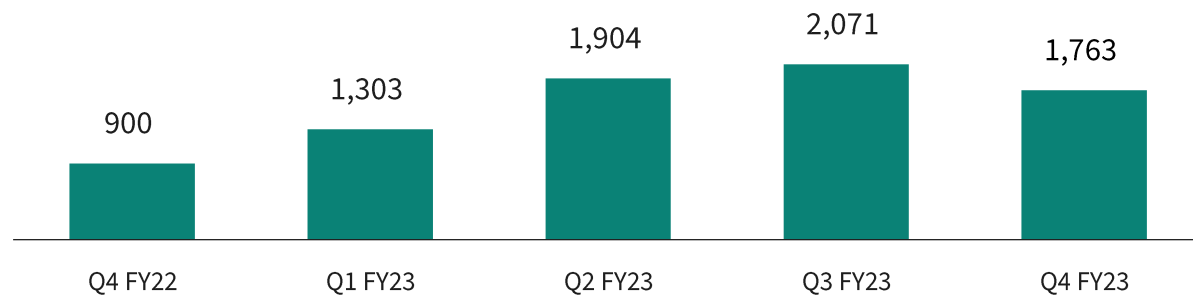
[EUR m]



Working Capital, in particular trade working capital components

Working capital¹

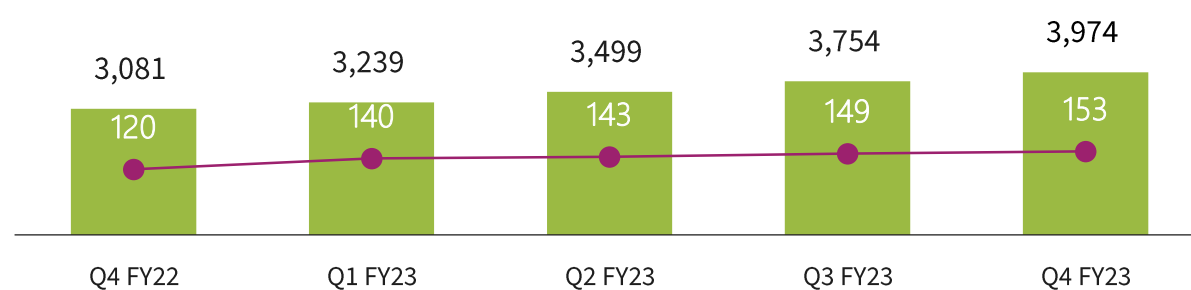
[EUR m]



Inventories

[EUR m]

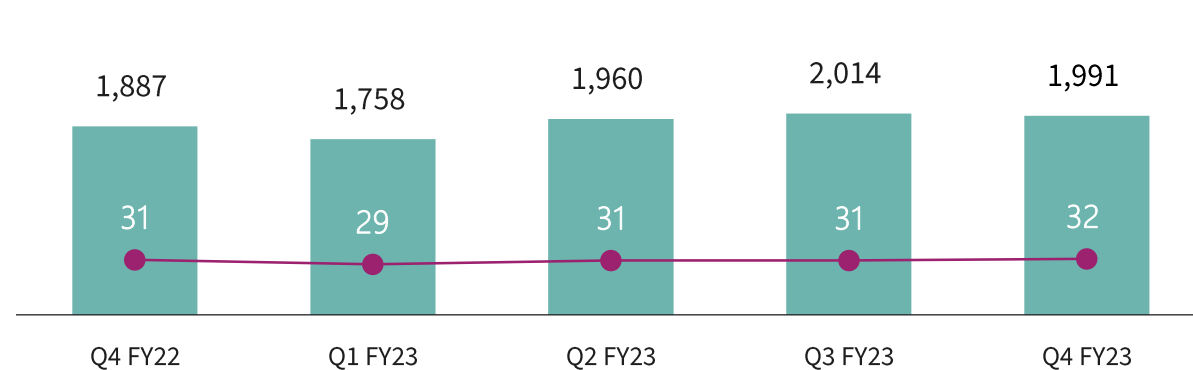
[days]



Trade receivables

[EUR m]

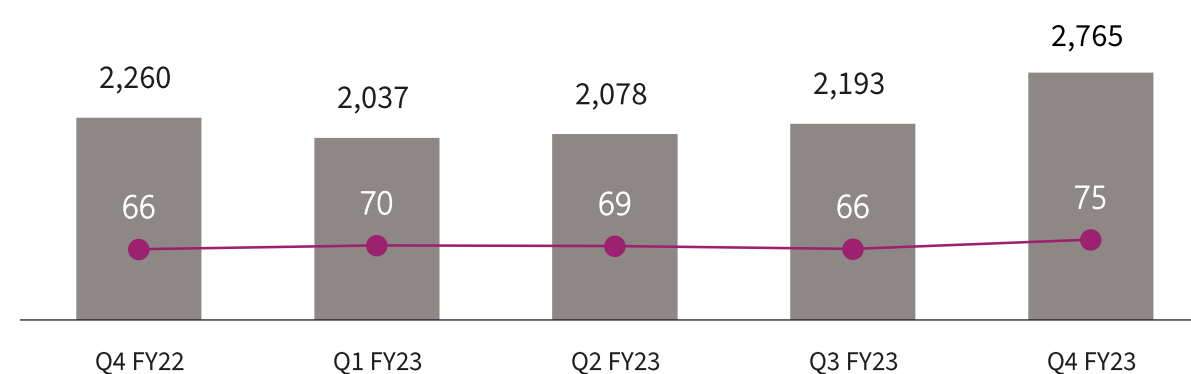
[days]



Trade payables

[EUR m]

[days]



¹ See notes for definition

Liquidity development

Historical liquidity development

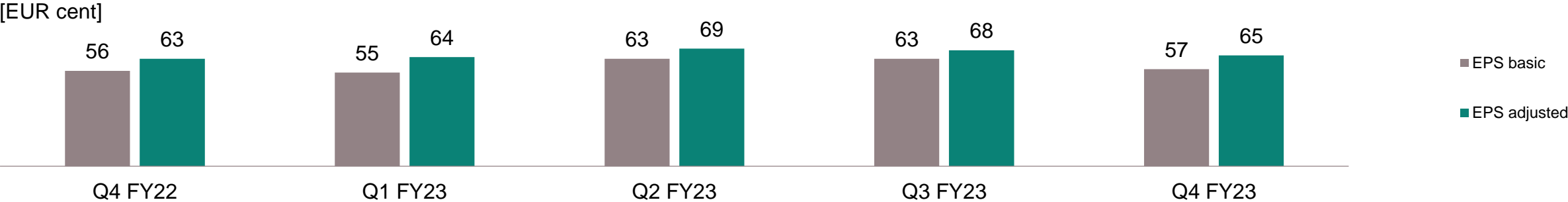
[EUR m]



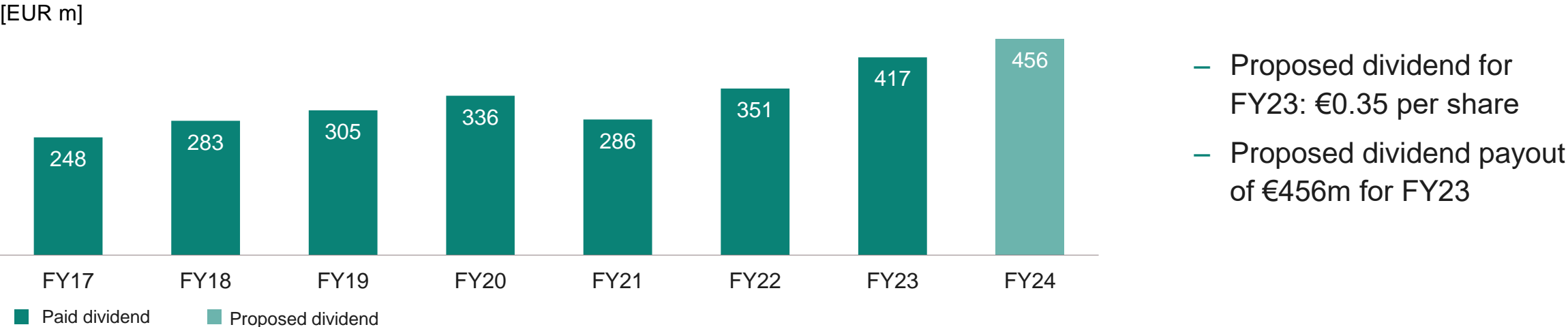
■ Gross Cash ■ Gross Debt ■ Net Cash/Debt

Earnings-per-share and total cash return

Development of earnings-per-share (EPS) from continuing operations



Total cash return to shareholders via dividends



Outlook for Q1 FY24 and FY24

| | Outlook Q1 FY24¹ | Outlook FY24¹ |
|------------------------------|---------------------------------------|------------------------------------|
| Revenue | ~ €3.8bn | €17bn +/-500m |
| Adj. Gross Margin | | ~45% |
| Segment Result Margin | ~22% | ~24% ² |
| FCF/adj. FCF | | ~€400m/~€2.2bn |
| Investments | | ~€3.3bn |
| D&A | | ~€2.1bn ³ |

¹ Based on an assumed average exchange rate of \$1.05 for €1.00

² At the mid-point of revenue guidance

³ Including the amortization of around 400 million Euros from purchase price allocations

Key points

Another successful quarter and a record fiscal year

Q4 FY23 – €4.15bn revenue, 25.2% Segment Result Margin

FY23 – €16.3bn revenue, 27.0% Segment Result Margin

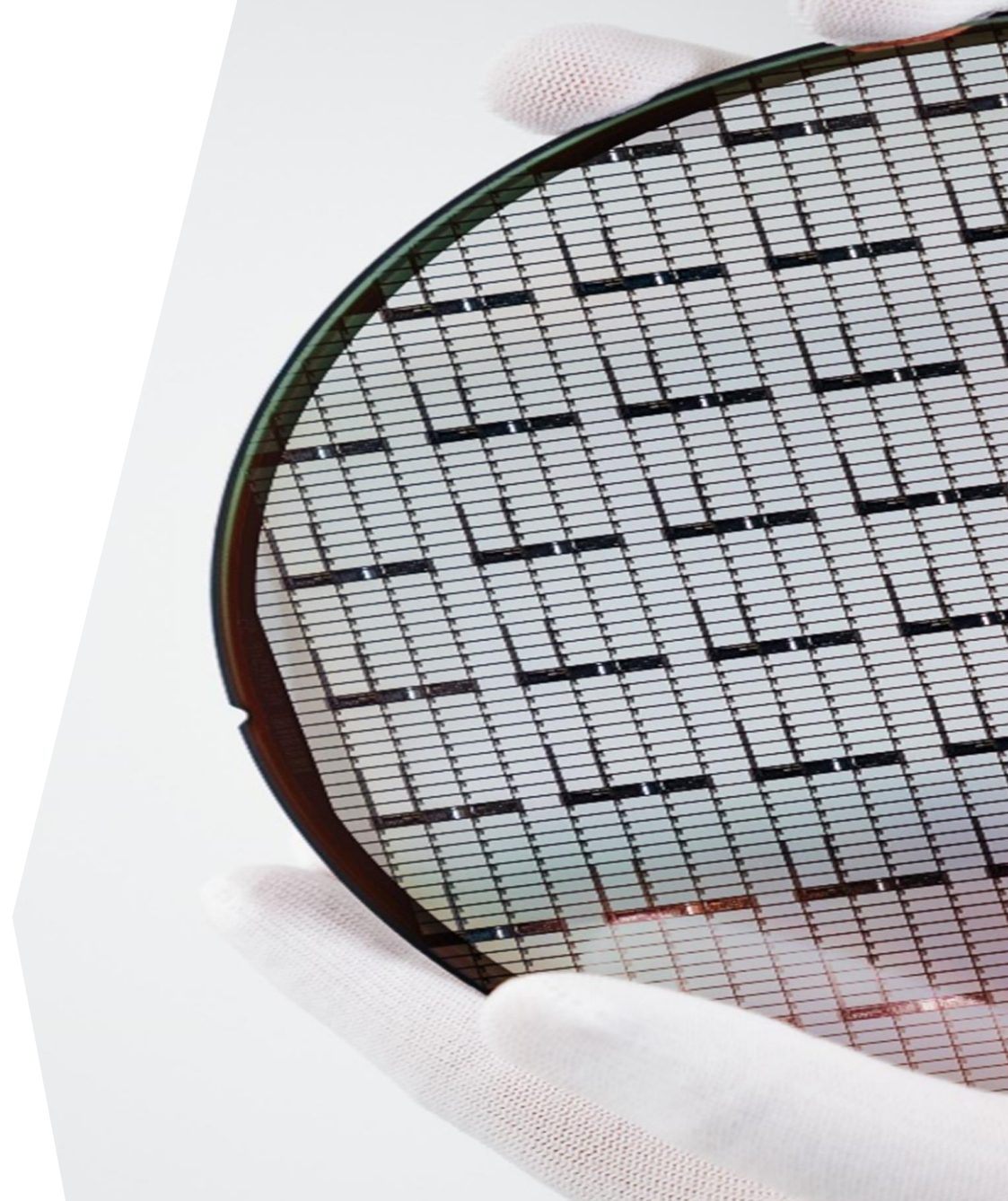
Further growth expected in FY24

- Near-term market dynamics continue to be mixed
- Continued unabated structural demand in e-mobility, Auto MCU and renewable energies
- Consumer, communications, computing and IoT markets remain still weak

Outlook FY24

- Revenue €17bn +/- 500m
- Segment Result Margin of ~ 24%¹
- Adj. Free Cash Flow ~ €2.2bn

¹ At the mid-point of revenue guidance



Questions & Answers





Disclaimer

Disclaimer

This presentation contains forward-looking statements and/or assessments about the business, financial condition performance and strategy of the Infineon Group. These statements and/or assessments are based on assumptions and management expectation resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks, many of which are partially or entirely beyond Infineon's control. Infineon's actual business development, financial condition, performance and strategy may therefore differ materially from what is discussed in this presentation. Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.

Notes

Order backlog = The total amount of orders received regardless of their current status

Working Capital = ('Total current assets' – 'Cash and cash equivalents' – 'Financial investment' – 'Assets classified as held for sale') – ('Total current liabilities' – 'Short term debt and current maturities of long-term debt' – 'Liabilities classified as held for sale')

DIO (days inventory outstanding; quarter-to-date) = ('Net Inventories' / 'Cost of goods sold') x 90

DPO (days payables outstanding; quarter-to-date) = ('Trade payables' / ['Cost of goods sold' + 'Purchase of property, plant and equipment']) x 90

DSO (days sales outstanding; quarter-to-date) = ('Trade receivables' / 'revenue')¹ x 90

¹ without debtors with credit balances