



Second Quarter FY 2019 Quarterly Update

Infineon Technologies AG
Investor Relations



Agenda

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Infineon at a glance

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Quarterly highlights

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Automotive

4

Industrial Power Control

5

Power Management & Multimarket

6

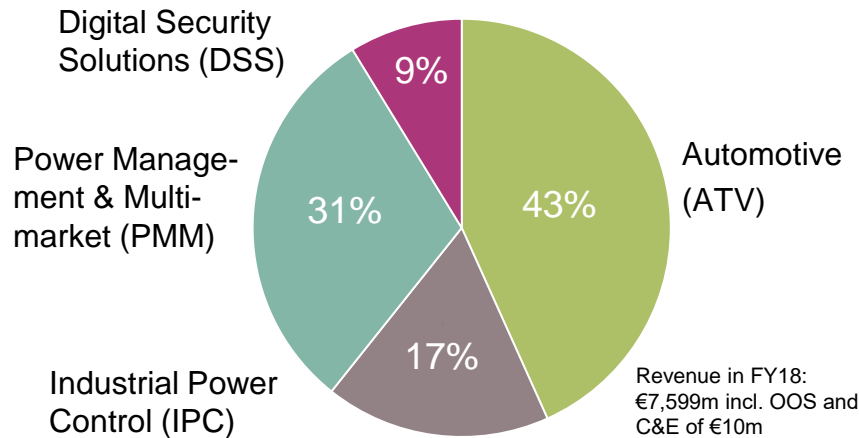
Digital Security Solutions

7

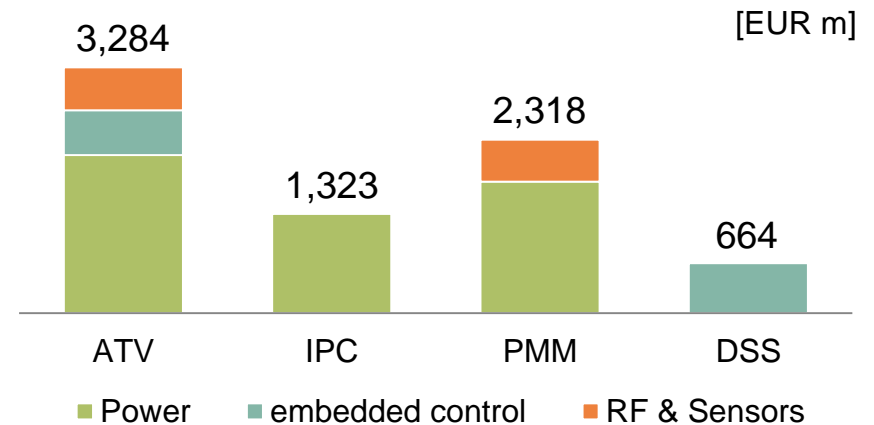
Selected financial figures

Infineon at a glance: strong financials, leading market positions

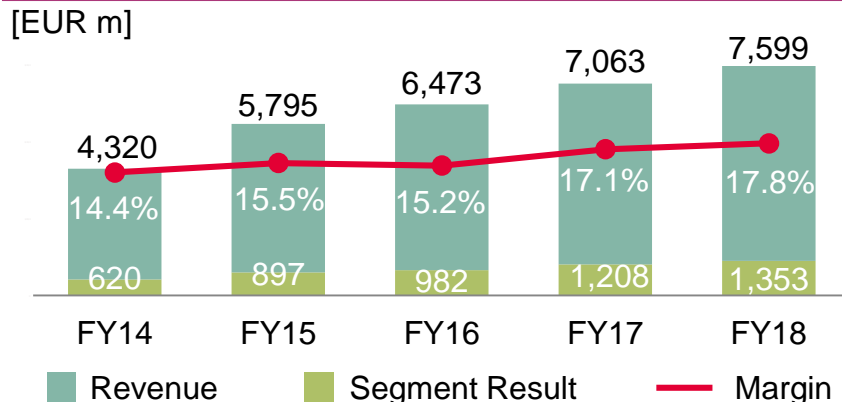
FY18 revenues by segment



FY18 revenues by product category



Financials



Market Position



Infineon is a long-standing member of Europe's leading sustainability indices



Infineon's most recent achievements



ESG Data,
Ratings &
Benchmarking

- › Feb 2019: Infineon is listed in the Sustainability Yearbook for the 9th consecutive year

MEMBER OF

**Dow Jones
Sustainability Indices**

In Collaboration with RobecoSAM

- › Sep 2018: Infineon is listed in the DJS Europe Index for the 9th consecutive year; in the World Index for the 4th time



SUSTAINALYTICS

- › Mar 2019: Sustainalytics rated Infineon as an Out-performer in its ESG rating, with an overall score of 76

- › Feb 2019: Infineon received a rating of “AA” (on a scale of “AAA” – “CCC”) in the MSCI ESG Ratings assessment



FTSE4Good

- › Jul 2018: Infineon was added to the FTSE4Good Index Series in 2001 and has been confirmed as a member since then



- › Since 2014, Infineon has been publishing information on opportunities and risks due to climate change through the "Carbon Disclosure Project" (CDP)



- › Mar 2019: Infineon has been reconfirmed as a constituent of the Ethibel Sustainability Index (ESI) Excellence Europe



- › Mar 2019: Infineon has been reconfirmed for inclusion in the Ethibel EXCELLENCE Investment Register

Our strategy is targeted at value creation through sustainable organic growth



Focus	Technology leadership	System understanding
<ul style="list-style-type: none">› Focus on fastest growing segments of semi market› Tackle global megatrends	<ul style="list-style-type: none">› Leverage core competencies in different end markets to maximize ROI	<ul style="list-style-type: none">› Create value for customers through system understanding

Auto	Power	RF & Sensors	Security
System leader in automotive	#1; system and technology leader	Broad RF and sensor technology portfolio	#1 in Security Solutions

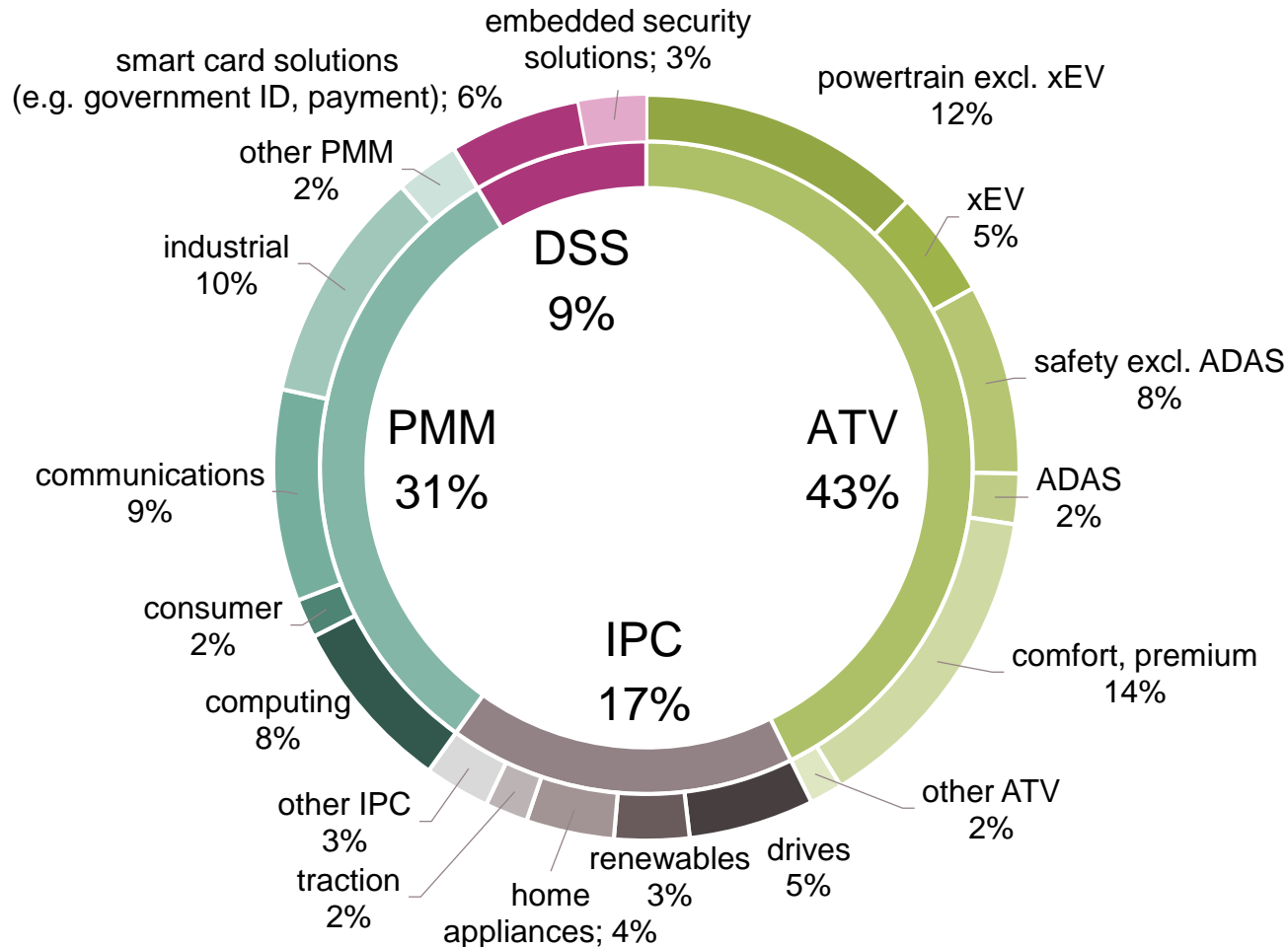
Target operating model: average-cycle targets		
Revenue growth 9%	Segment Result margin 17%+	Investment-to-sales 15%

Continued value creation for shareholders

<ul style="list-style-type: none">› Organic RoCE \triangleq ~2x WACC	<ul style="list-style-type: none">› Paying out at least a constant dividend even in periods of slower growth	<ul style="list-style-type: none">› continuous EPS increase
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Well diversified exposure to end-markets and applications provide resilient growth model

FY18 revenue of €7,599m by target application



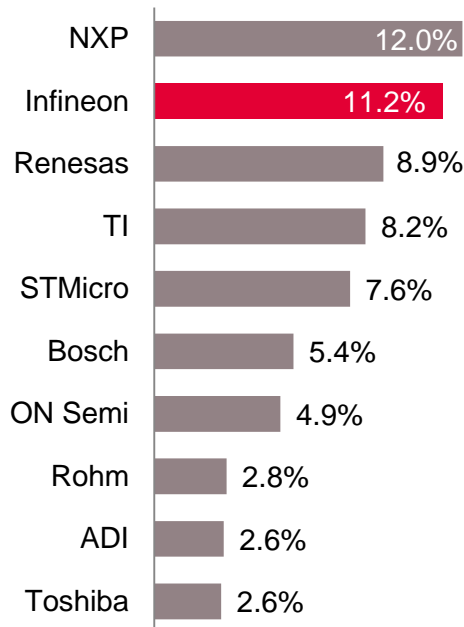
Tight customer relationships, based on system know-how and application understanding

ATV	IPC	PMM	DSS
EMS partners	Distribution partners		

Infineon holds a leading position in its target markets

Automotive semiconductors

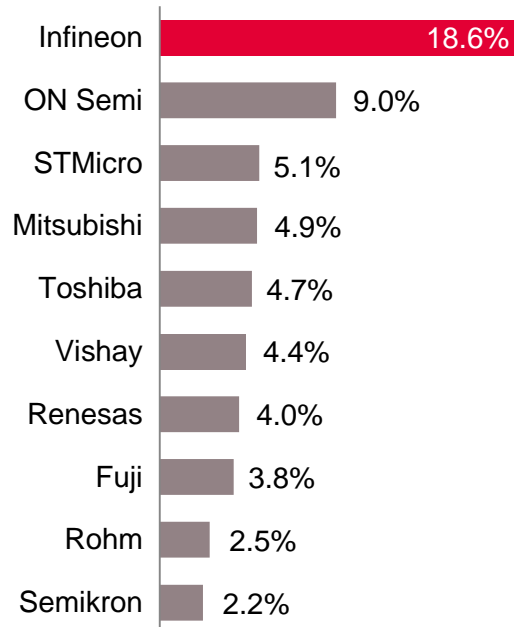
total market in 2018: \$37.7bn



Source: Strategy Analytics, "2018 Automotive Semiconductor Vendor Share", April 2019

Power discretes and modules

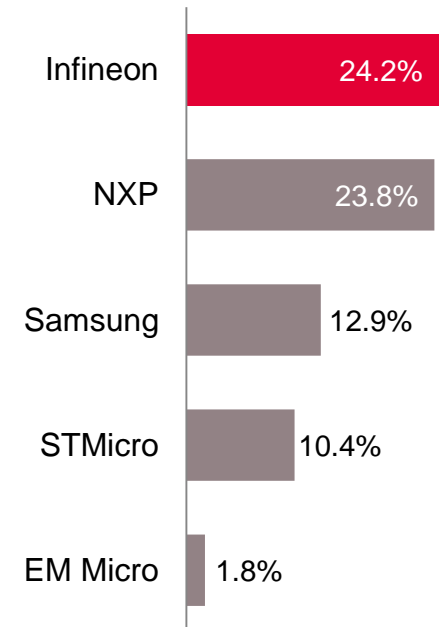
total market in 2017: \$18.5bn



Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Market Share Database 2017", September 2018

Security ICs

total market in 2017: \$3.3bn



Source: ABI Research, "Smart card & secure ICs", October 2018

Outlook for Q3 FY19 and FY19

	Outlook Q3 FY19* (compared to Q2 FY19)	Outlook FY19* (compared to FY18)
Revenue	Increase of 1% +/- 2%-points	€8.0bn +/- 2% (prev.: Increase of ~9%, +/- 2%-pts)
Segment Result Margin	At the mid-point of the revenue guidance: 15%	at the mid-point of the guidance: ~16% (prev.: ~17.5%)
Investments in FY19		~€1.5bn
D&A in FY19		~€1.0bn**

* Based on an assumed average exchange rate of \$1.15 for €1.00

** Including D&A on tangible and intangible assets from purchase price allocation of about €90m

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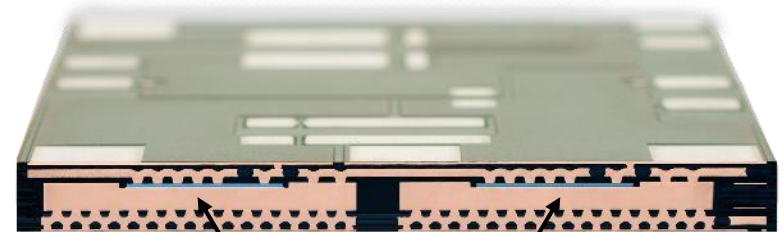
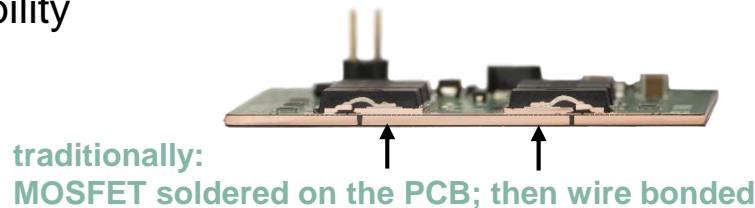
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Selected financial figures

Groundbreaking chip embedding technology boosts system performance of 48 V mild hybrid systems

Technological advantages of chip embedding

- › Performance improvement of 48 V systems; up to 60% compared to a traditionally designed system
- › Reduction of system complexity and system cost
- › Increase of power density, energy efficiency and reliability



Chip embedding technology:
Infineon OptiMOS™5 integrated within the PCB

Project Features

- › Power MOSFETs no longer soldered on the PCB but integrated within
- › Low-voltage power MOSFET OptiMOS™5 provided by Infineon
- › Embedded power PCB technology called Smart p² Pack® provided by Schweizer Electronic
- › Continental Powertrain first player to adopt the technology
- › Used for 48 V starter generator
- › Start of production: 2021

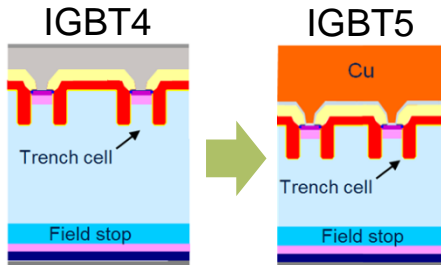
Design-win with optimized IGBT solution for fast-growing Chinese induction heating market

- › Chinese home appliance manufacturers see high field failure rates in induction heating applications mainly caused by unstable grid which can damage the IGBT
- › fast-growing market of induction heating systems requires ever-higher performance and higher reliability to protect brand reputation against any failure
- › system-in-package solution integrates logic functionality, driver IC, and reverse-conducting IGBT
- › logic functionality includes diagnostic features and programmable protection functions against over-voltage, over-current, and over-temperature

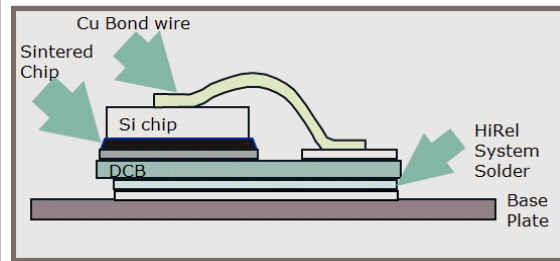


Being at the heart of wind turbines – PrimePACK™ with IGBT5 and .XT technology

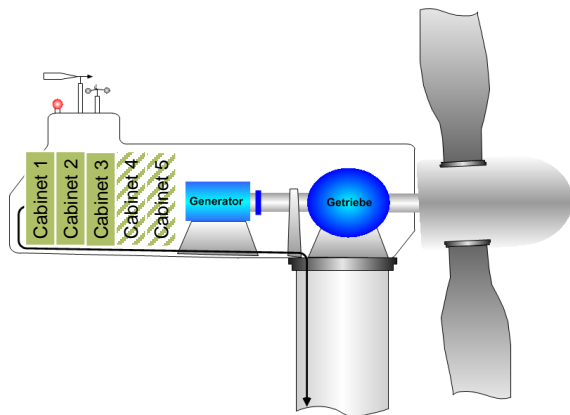
IGBT5 chip technology



.XT joining technology



PrimePACK™ module



- › high reliability and robustness, esp. for off-shore wind turbines
- › long lifetime
- › power cycling capabilities increased by factor of 10
- › high power density: using IGBT5 and .XT power modules, with the same number of cabinets about 30% more electrical power increase feasible
- › excellent system efficiency



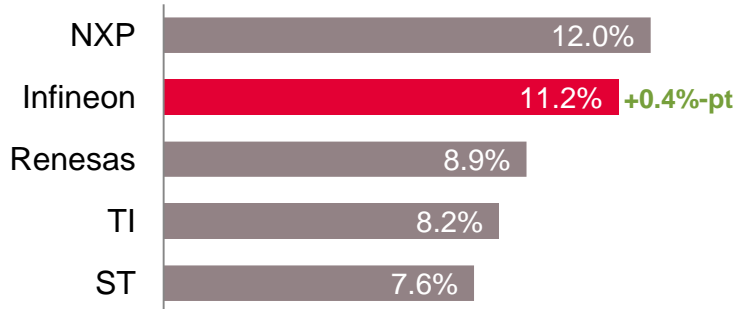
Automotive



Infineon's position in the automotive semiconductor universe

Automotive semiconductors

total market in 2018: \$37.7bn

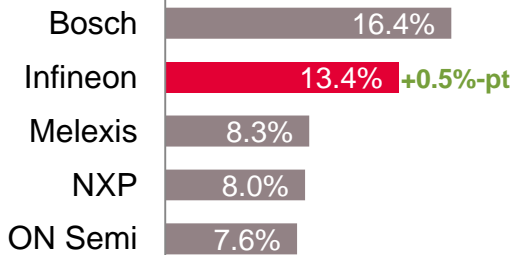


Market share trend: Infineon benefits disproportionately from the two mega trends



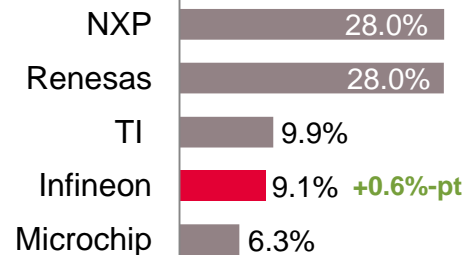
- › electro-mobility: power, drivers, μ C
- › automated driving: radar, μ C

Sensors



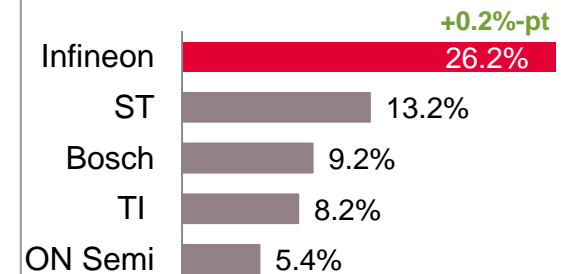
long-term drivers: 24 / 77 GHz radar
Lidar

Microcontrollers



long-term drivers: ADAS/AD
Powertrain

Power



long-term drivers: xEV penetration
EPS
Lighting, comfort

Source: Strategy Analytics, "Automotive Semiconductor Vendor Market Shares", April 2019

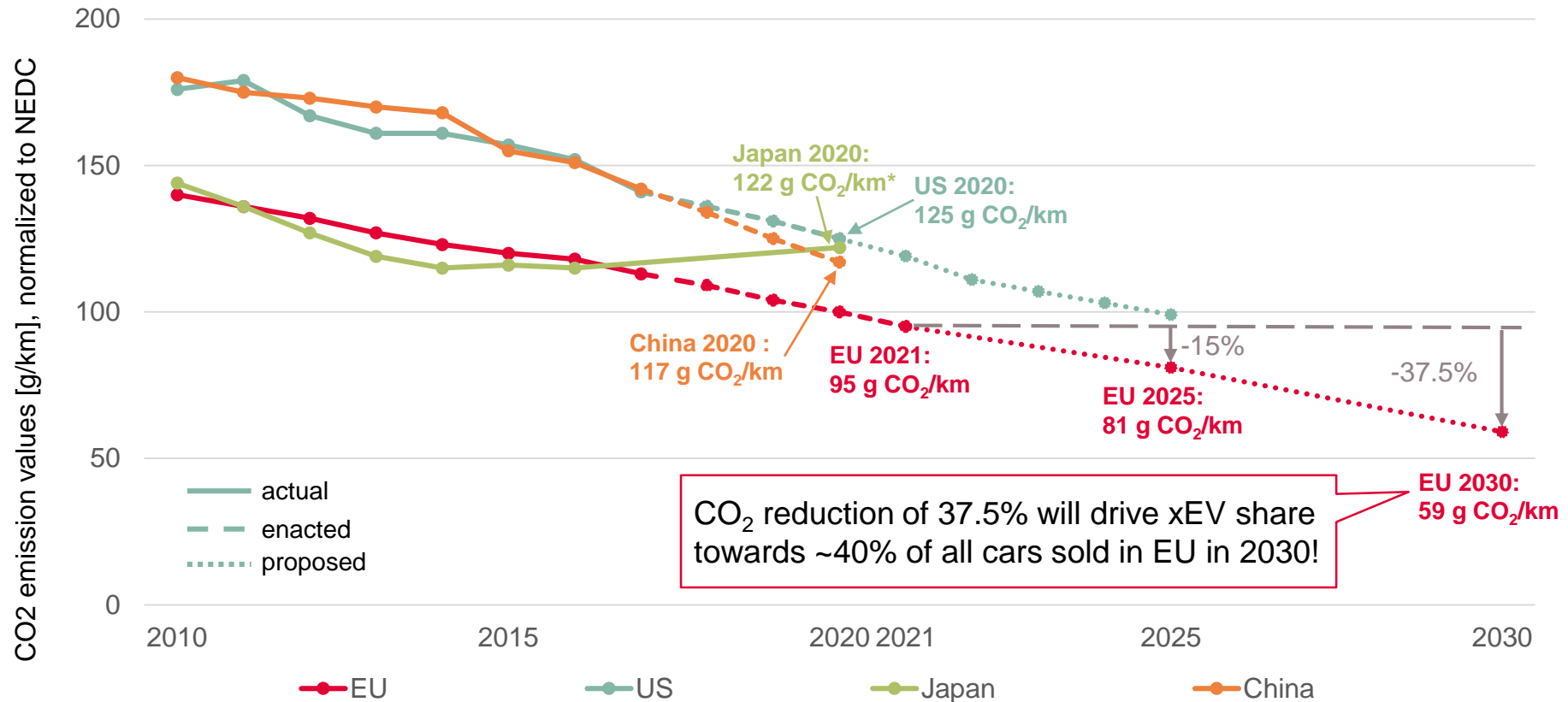


Electro-mobility



xEV growth driven by emission regulation; EU about to force CO₂ reduction to -37.5% by 2030 vs 2021

CO₂ emission development and regulations for main regions

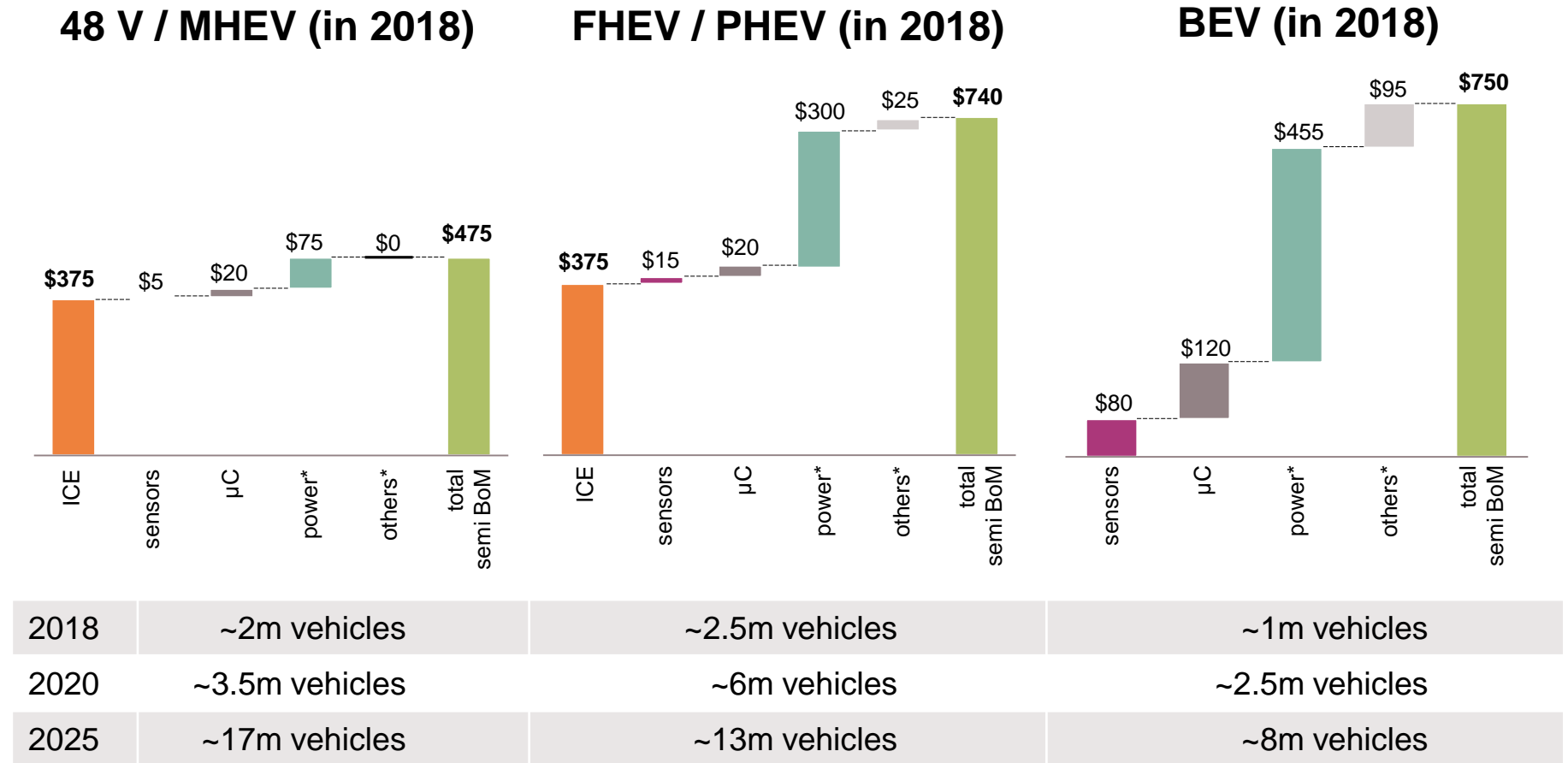


* Japan has already met its 2020 statutory target as of 2013

Source: ICCT (www.theicct.org), April 2018

The incremental demand of power semi-conductors is a significant opportunity

2018 average xEV semiconductor content by degree of electrification



Source: Strategy Analytics, "Automotive Semiconductor Content", May 2018; Infineon
 * "power" includes linear and ASIC; "others" include opto, small signal discrete, memory

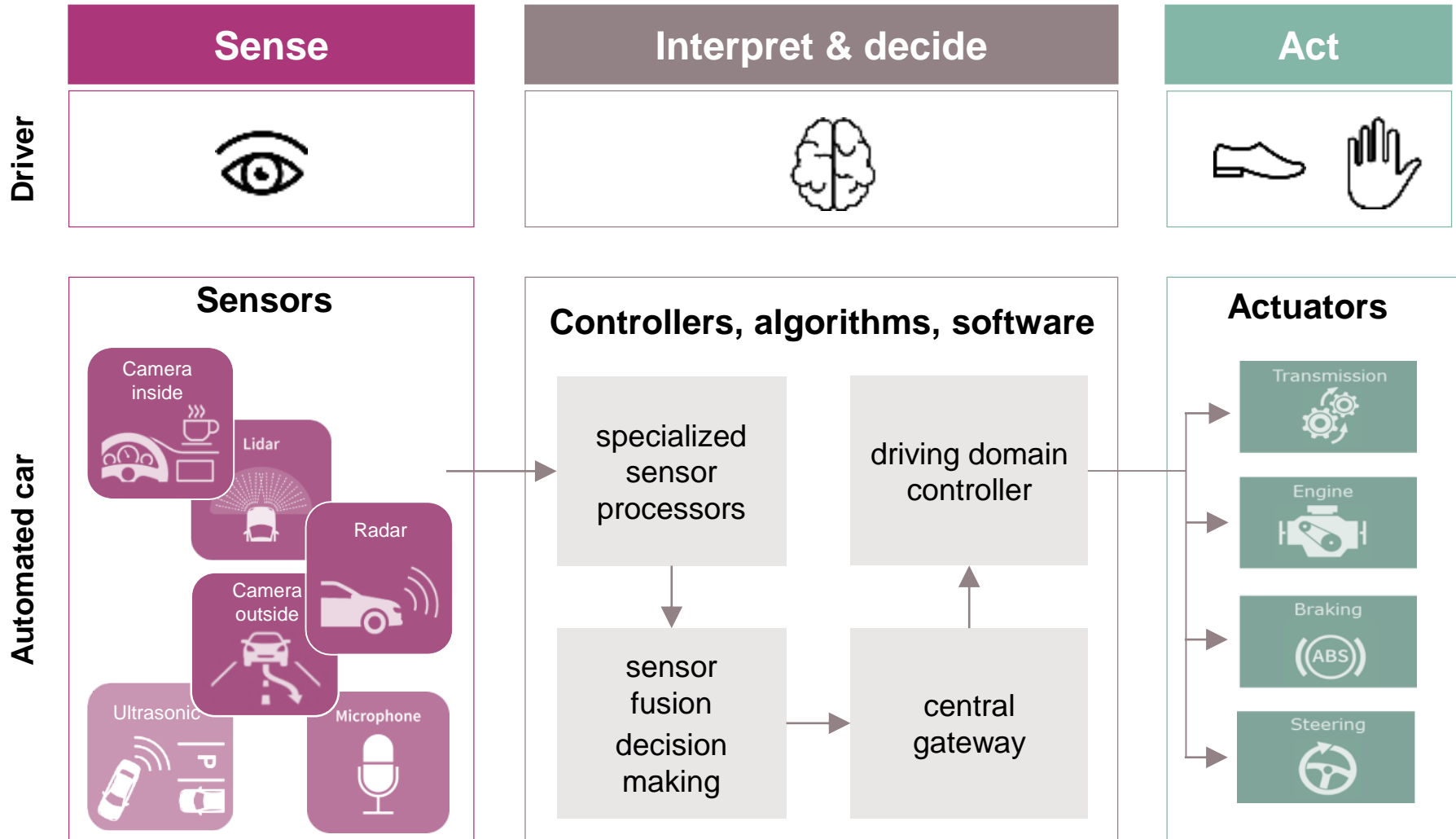
Sense Compute Actuate



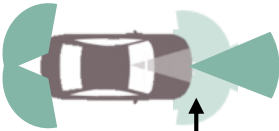

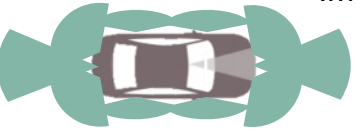
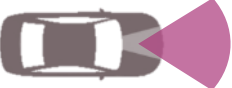




Automated Driving



For Automated Driving more compute power but also a higher security and safety is needed



Increased sensor requirements drive the content in the next 5 years and beyond

More sensors required for any next level of automation			
	NCAP 5 Star, AD L2	AD L3	AD L4/L5
Application*	Automatic emergency brake/ forward collision warning		
	Parking assist		Valet parking
	Lane keep assist	Highway assist	Highway and urban chauffeur
Radar # of modules**	Corner  ≥ 3 New: Corner starting 2020	MRR/LRR  ≥ 6 Corner	Imaging  ≥ 10 Surround
Camera # of modules**	 ≥ 1	 ≥ 4	 ≥ 8
Lidar # of modules**	0	 ≤ 1	 ≥ 1
Others	> Ultrasonic	> Ultrasonic > Interior camera	> Ultrasonic > Interior camera > V2X

* Source: VDA (German Association of the Automotive Industry); Society of Automotive Engineers

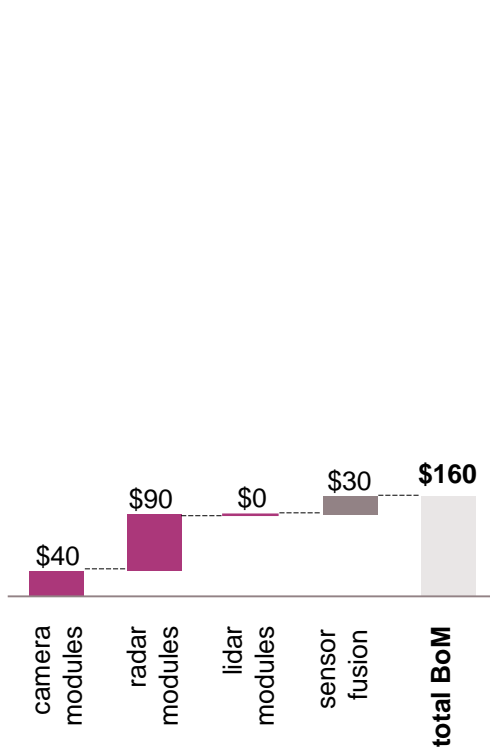
** Market assumption

ADAS/AD semi growth driven by radar and camera sensor modules over the next 5 years

Average semi content per car by level of automation at the given years

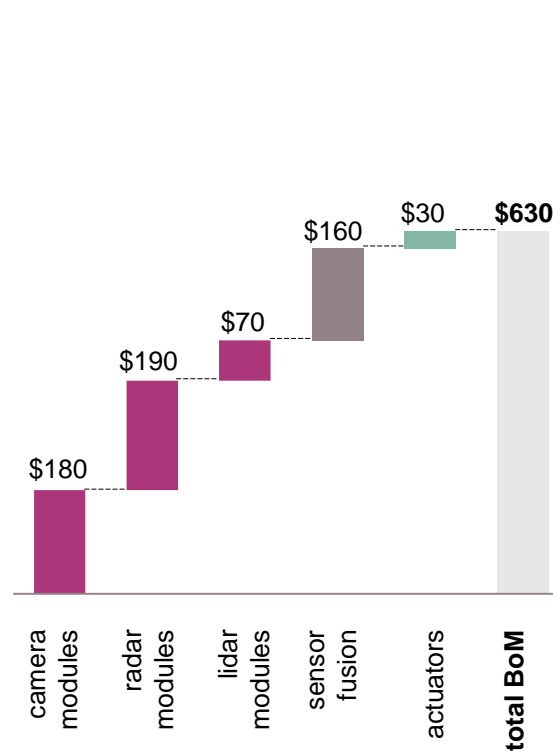
NCAP 5 Star/AD L2 (~2020)

L2 vehicles in 2020: ~6m



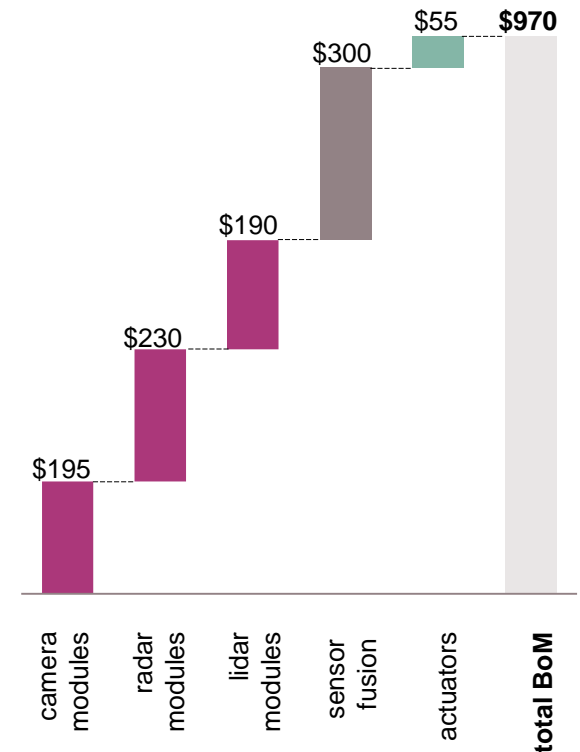
AD L3 (~2025)

L3 vehicles in 2025: ~3m



AD L4/L5 (~2030)

L4/L5 vehicles in 2030: ~4m



Source: Strategy Analytics; Infineon.

BoM contains all type of semiconductors (e.g. radar modules include μ C); sensor fusion does not include memory.

BoM are projected figures for the respective time frame.

Sense

Compute

Actuate




Infineon's Power Strategy

Infineon's portfolio covers the entire range of power and frequency

What is a power switch?

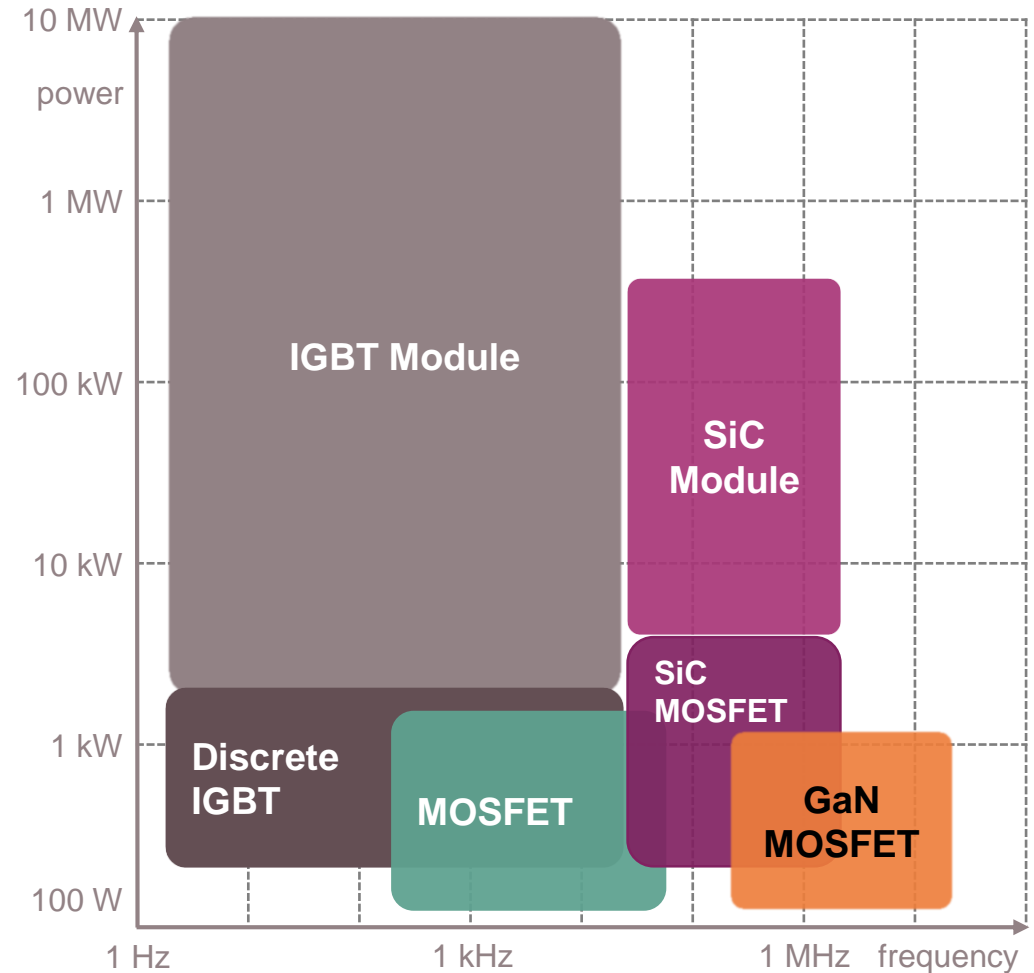


=  When turned on
→ current flows
When turned off
→ current is blocked

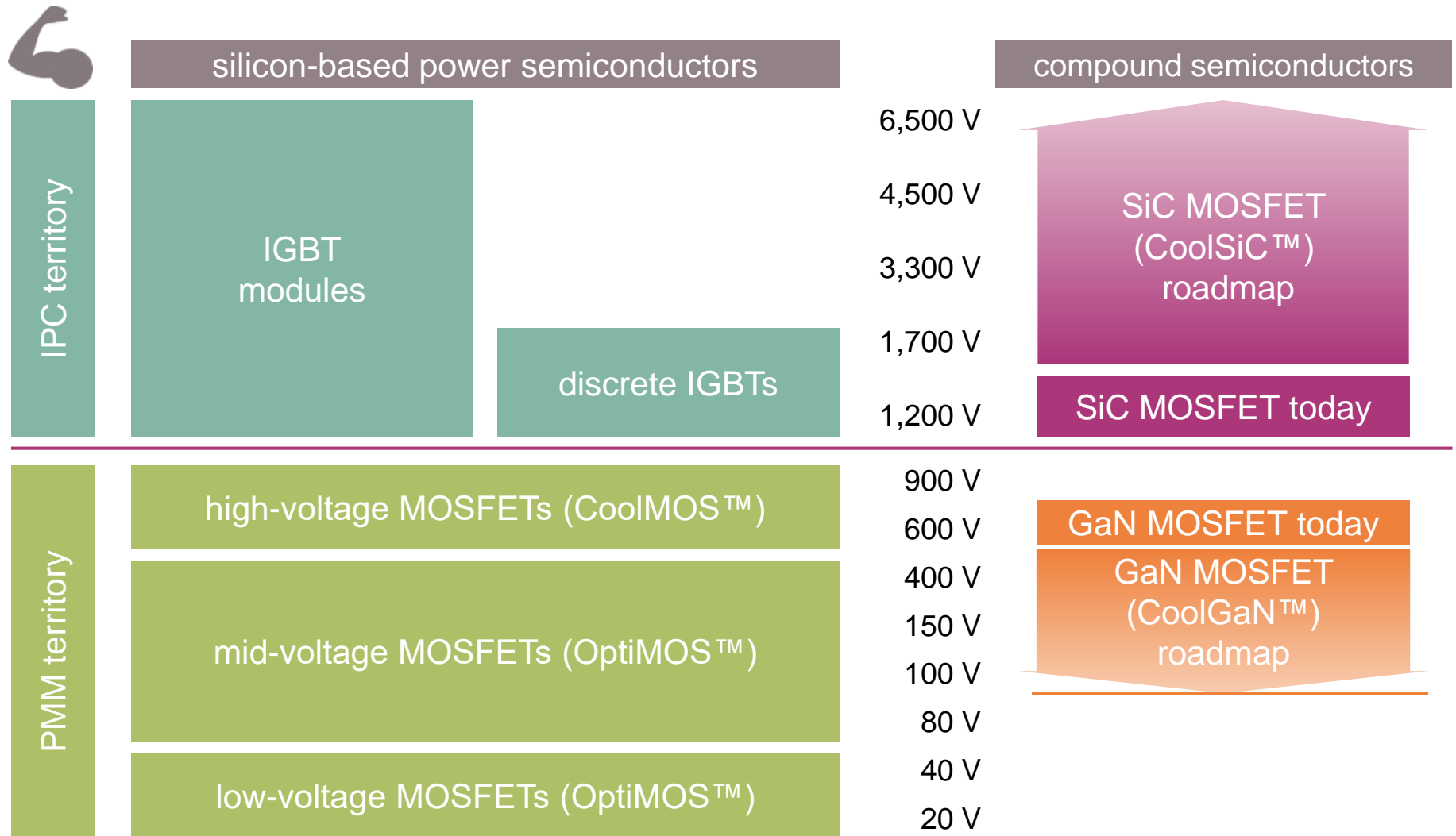
What counts?

- › Losses in on-state ($R_{(DS)on}$)
- › Heat dissipation
- › Max. switching frequency
- › Die size
- › Package size (form factor)

How are power switches categorized?

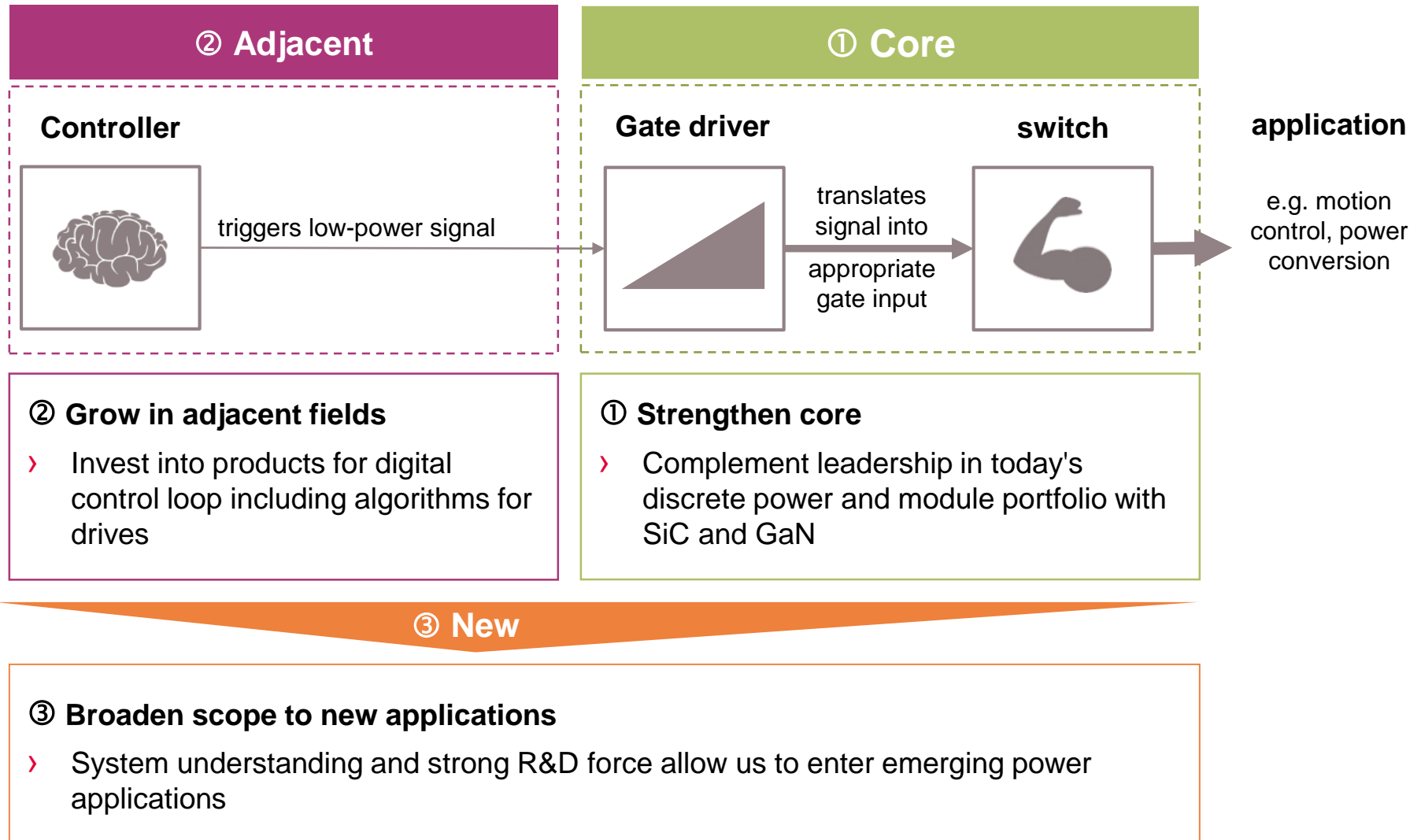


IPC's and PMM's discrete power portfolio* is basically separated by voltage classes



* excluding drivers and control ICs

Three strategic levers to outgrow the power semi market: "core – adjacent – new"

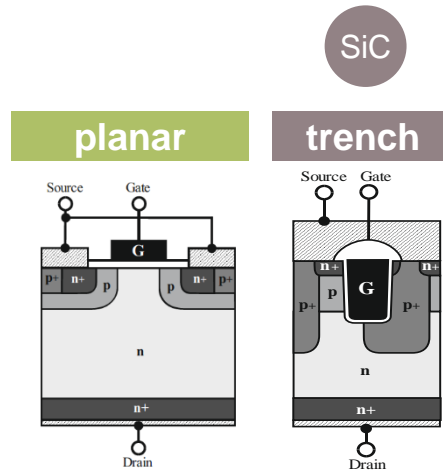


Four key success factors: Infineon well positioned to defend its leadership in power semis also in SiC

1.) Substrate



2.) Device



3.) Module



4.) System



Courtesy: Kaco and pv magazine

2008	2011	2016	2018
100 kW	50 kW	50 kW	125 kW
1129 kg	151 kg	70 kg	77 kg

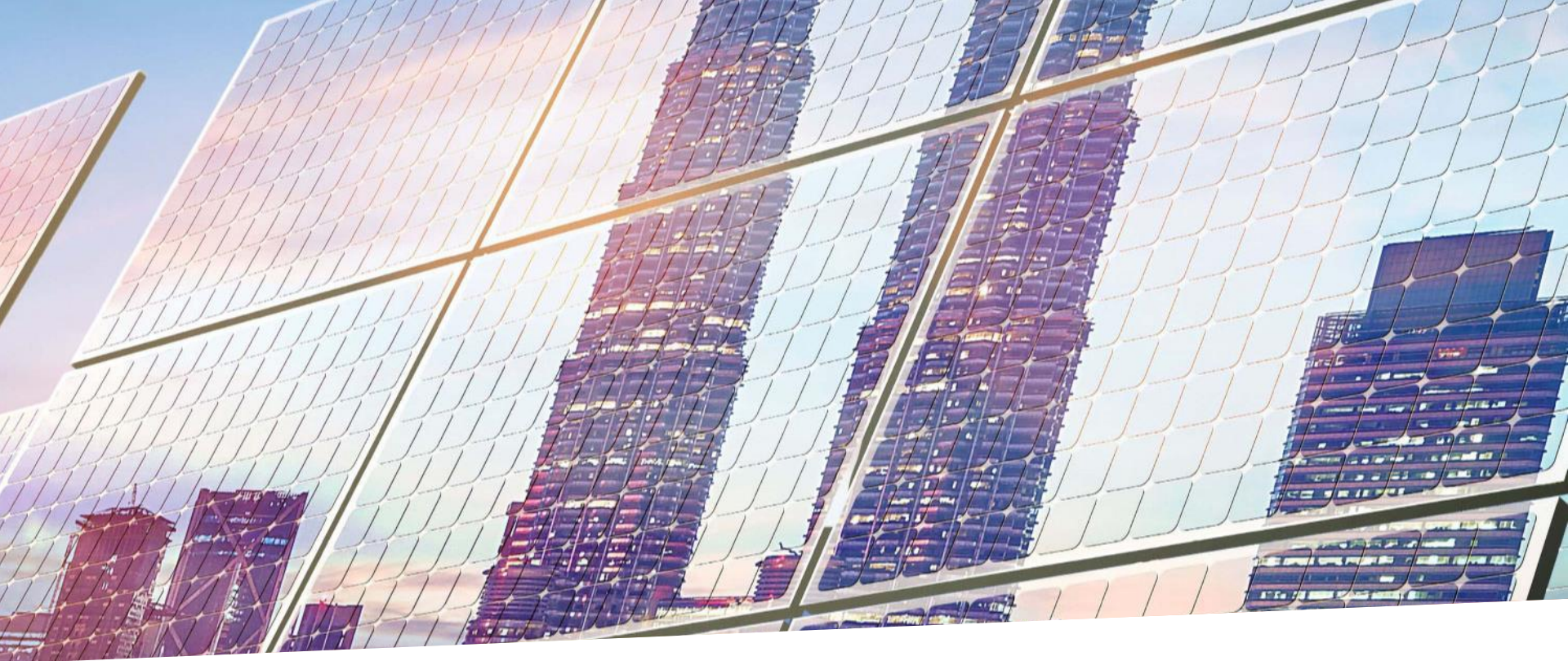
SiC

- › multi-year SiC wafer supply agreement
- › acquisition of Sillectra

- › trench-based architecture
- › 150 mm conversion completed

- › expertise from industrial heritage
- › high-volume manufacturing

- › deep application and system know-how
- › Product-to-System



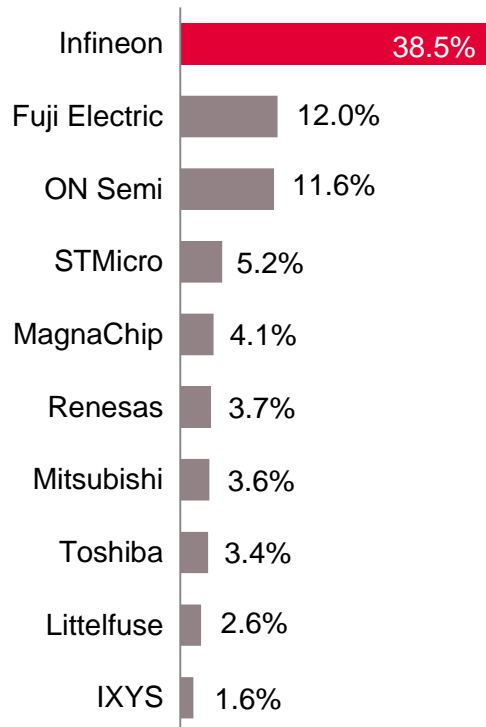
Industrial Power Control



Clear leader in discrete IGBTs and IGBT modules; IPMs improved from #4 to #3

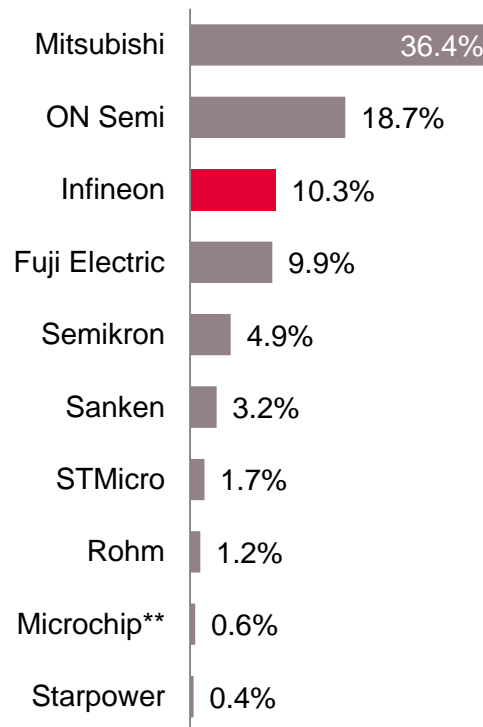
Discrete IGBTs

total market in 2017: \$1.10bn



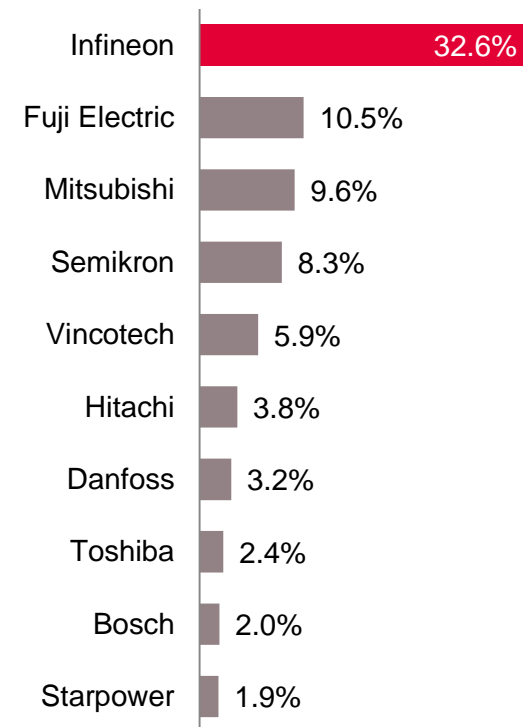
IPMs

total market in 2017: \$1.57bn



IGBT modules*

total market in 2017: \$2.63bn



* Including standard (non-integrated) IGBT modules and power integrated modules (PIMs) / converter inverter brake (CIB) modules.

** On 29 May 2018, Microchip closed the acquisition of Microsemi. The 2017 revenue depicted here was contributed entirely by Microsemi.

Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Market Share Database 2017", September 2018.

Due to the extensive power module portfolio Infineon can address the whole range of drives applications

Servo drives



370 W 75 kW

- Requirements
- › high positioning accuracy
 - › fast response with no overshoot
 - › high reliability

- Key applications
- › robotics
 - › material handling
 - › machine tools



- Infineon products
- › CIPOS™ IPM
 - › Easy 1B
 - › Easy 2B



Low-power drives*



370 W 500 kW

- › performance and reliability
- › safety features
- › good price/performance ratio

- › pumps and fans
- › process automation
- › cranes
- › marine drives



- › iMOTION™
- › CIPOS™ IPM
- › EasyPack
- › EconoPACK™



Mid- and high-power drives



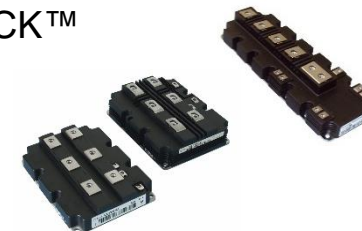
500 kW 10 MW

- › safety
- › durability
- › high reliability and low downtime

- › oil & gas industry
- › chemical industry (e.g. air compressors)
- › cement mills



- › PrimePACK™
- › IHM
- › IHV

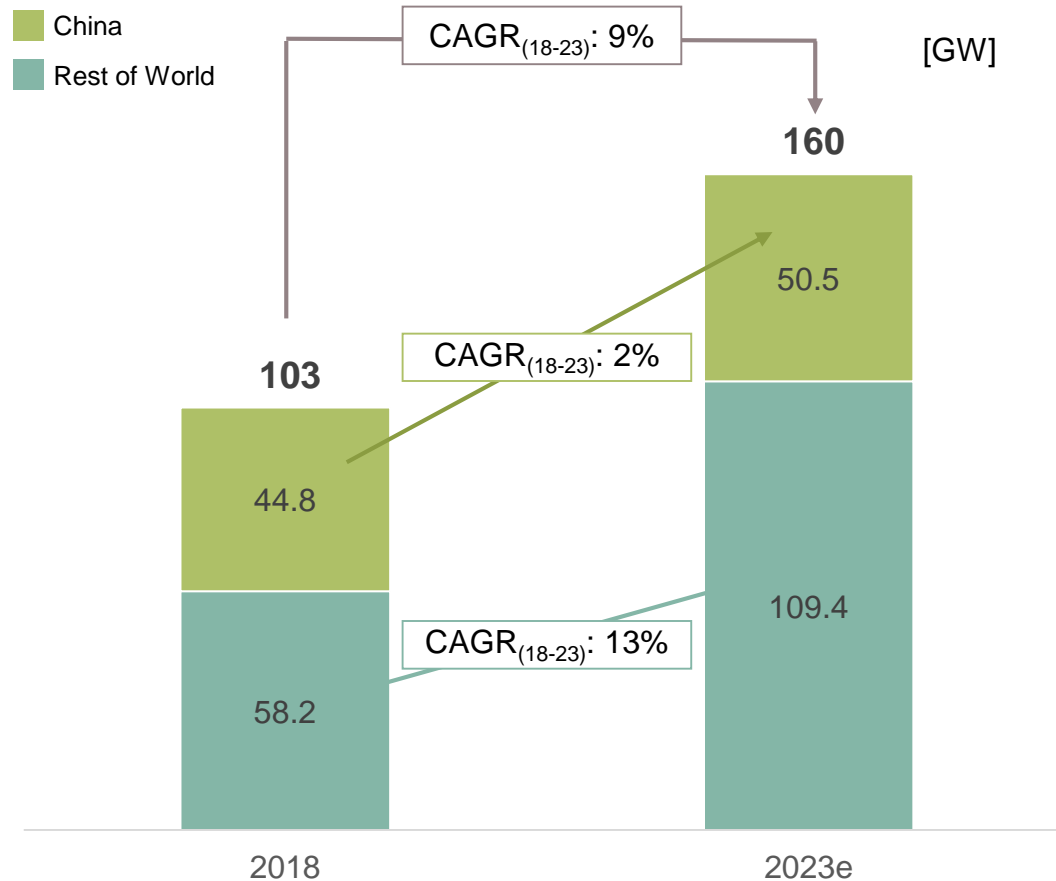


*Low-power drives include compact drives, standard drives, premium drives and brushed DC drives.

Infineon is a key player in the PV market providing solutions to the leading inverter manufacturers



Global installed PV capacity¹



Infineon is present at top-10* inverter manufacturers (2017)²

- 1 | Huawei ✓
- 2 | Sungrow ✓
- 3 | SMA ✓
- 4 | TBEA Sunoasis ✓
- 5 | Wuxi Sineng ✓
- 6 | ABB ✓
- 7 | Kstar ✓
- 8 | Goodwe ✓
- 9 | Growatt ✓
- 10 | Power Electronics ✓

* Infineon is serving the top-10 but not necessarily as a sole supplier.

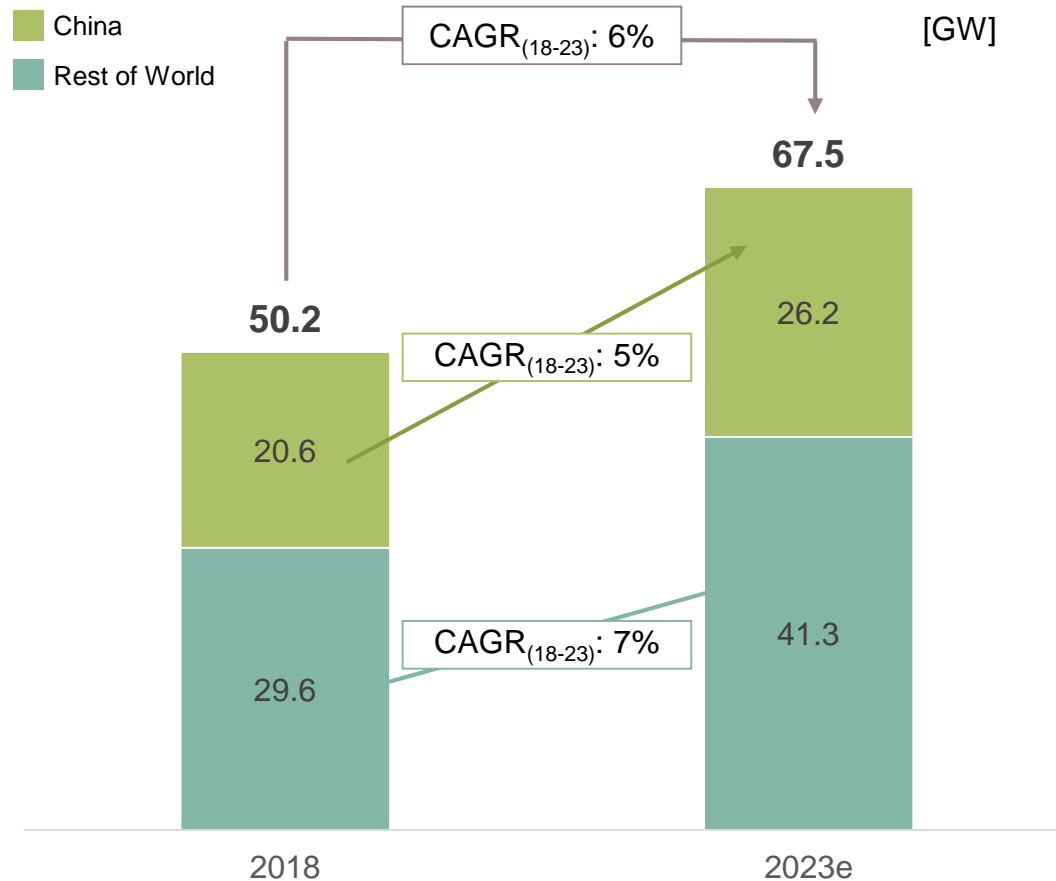
1) based on or includes content supplied by IHS Markit, Technology Group, "PV Installations Tracker – Q1 2019"; March 2019; including off-grid

2) by shipped capacity in MW: based on or includes content supplied by IHS Markit, Technology Group, "PV Inverter Market Tracker – Q4 2018"; December 2018

Infineon is the leading power semiconductor supplier for the wind turbine industry



Global installed wind capacity¹



Infineon is present at top-10* wind turbine manufacturers (2018)²

- 1 | Vestas ✓
- 2 | Goldwind ✓
- 3 | Siemens Gamesa ✓
- 4 | GE ✓
- 5 | Envision ✓
- 6 | Enercon ✓
- 7 | Nordex ✓
- 8 | Mingyang ✓
- 9 | Sewind ✓
- 10 | United Power ✓

* Infineon is serving the top-10 but not necessarily as a sole supplier.

1) Wood Mackenzie Power & Renewables, "Market Outlook Update", March 2019

2) by shipped capacity in MW: Wood Mackenzie, Power & Renewables, "Historic wind turbine OEM market share", March 2019

What comes next? Mid- to long-term structural growth opportunities

Core



new material



EV charging



collaborative robots

Adjacent



Courtesy:
Shakti pumps

solar pumps



Courtesy: McKinsey

energy storage



eDelivery vehicles

New area



Courtesy: Alstom

fuel cell



Courtesy:
Siemens AG

eMarine



Courtesy:
Lilium GmbH

eAviation



Power Management & Multimarket



PMM's growth is built on many applications from different sectors in power and non-power

Computing



- › Data Center
- › PC, Notebook
- › Peripherals



Industrial



- › Power supplies
- › EV on-board charger
- › PV inverter
- › Power tools
- › Lighting
- › Industry 4.0
- › Internet of Things



Consumer / Misc



- › eBikes
- › Multicopter
- › Aviation
- › LSEV
- › Space
- › Gaming
- › Smart home



Communications



- › Handsets
- › Wearables
- › 5G massive MIMO



● AC-DC (power) ● DC-DC (power) ● RF and sensors (non-power)



PMM – Power

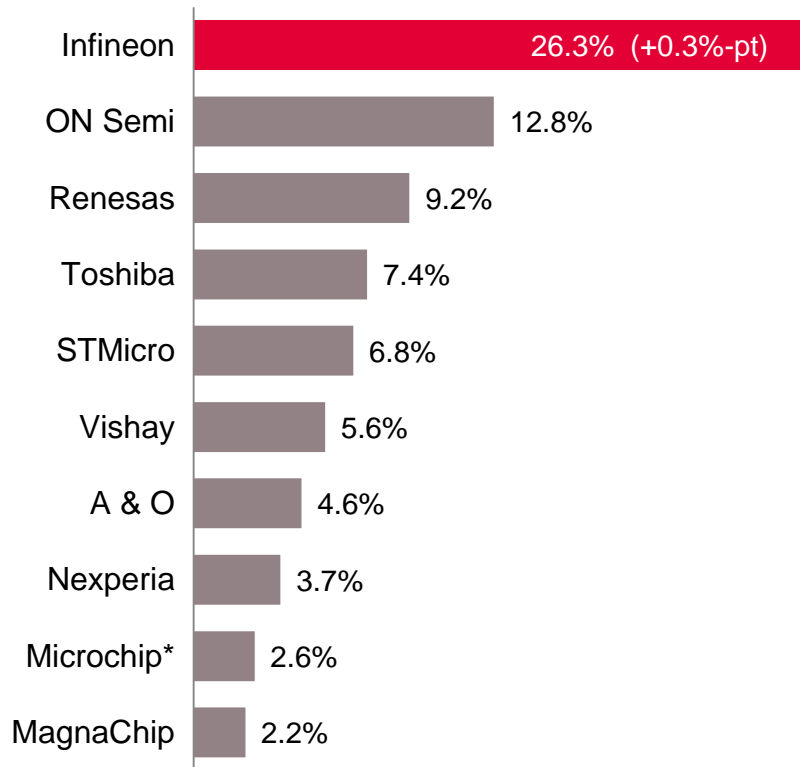


Infineon is the clear leader in MOSFETs; growth potential in power ICs



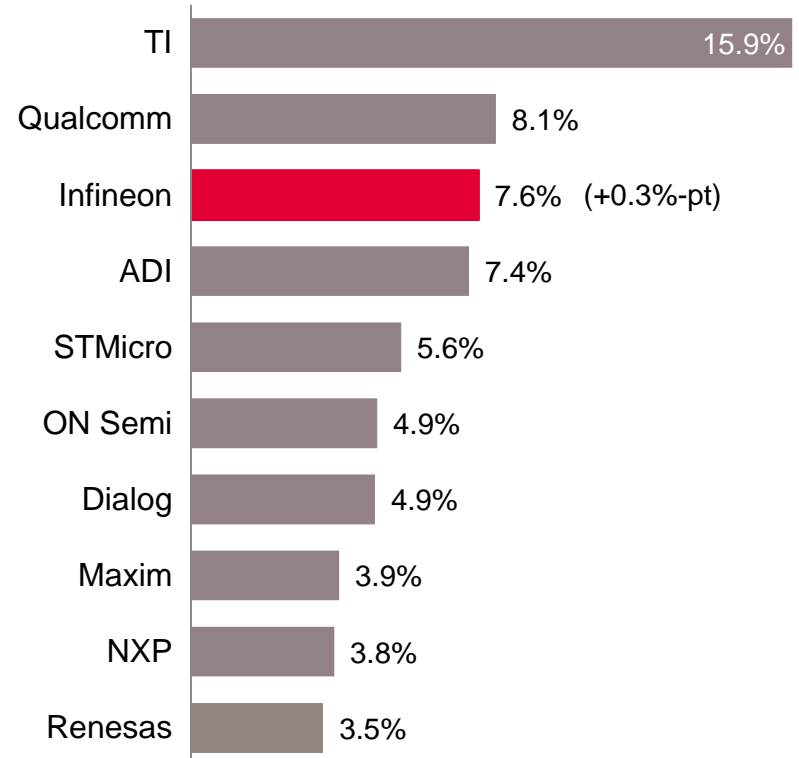
Discrete Power MOSFET market

total market in 2017: \$6.65bn



Power IC market

total market in 2017: \$23.6bn

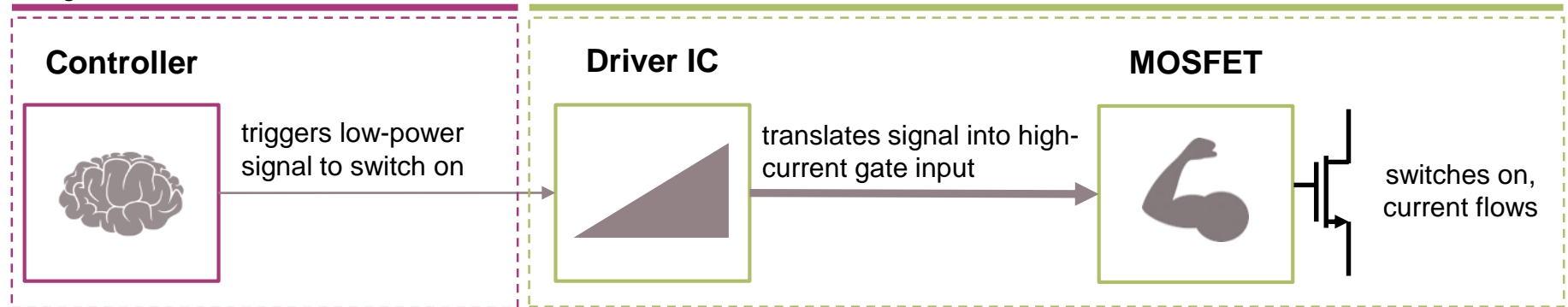


* On 29 May 2018, Microchip closed the acquisition of Microsemi. The 2017 revenue depicted here was contributed entirely by Microsemi.
Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Market Share Database 2017", September 2018.
Discrete Power MOSFET market incl. automotive MOSFETs. Power IC market incl. automotive power ICs.

Technology leadership in MOSFETs and digital power: highest efficiency and power density

Adjacent

Core

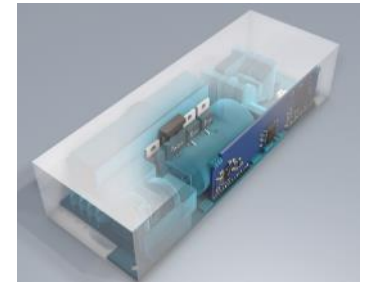


Power management solutions reduce TCO



More efficient semiconductors

- › lower power consumption
- › lower opex

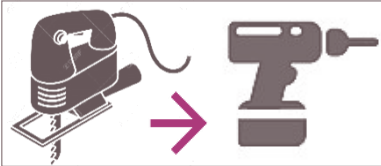


Higher power-density

- › more compact system designs
- › lower capex

Four interrelated trends drive power semiconductor BoM in battery-powered applications

Interrelated trends for battery-powered applications



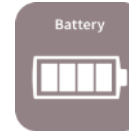
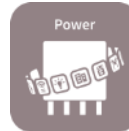
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From corded to **cordless** power tools



2

From brushed DC to **brushless** DC motors



3

Trend towards **higher power** and **higher battery** voltage



4

New applications with trend towards "batteryfication"

BoM increase:

power semiconductor content increase up to 4x for DIY tools



Premium products:

~15% higher ASP for MOSFETs and drivers

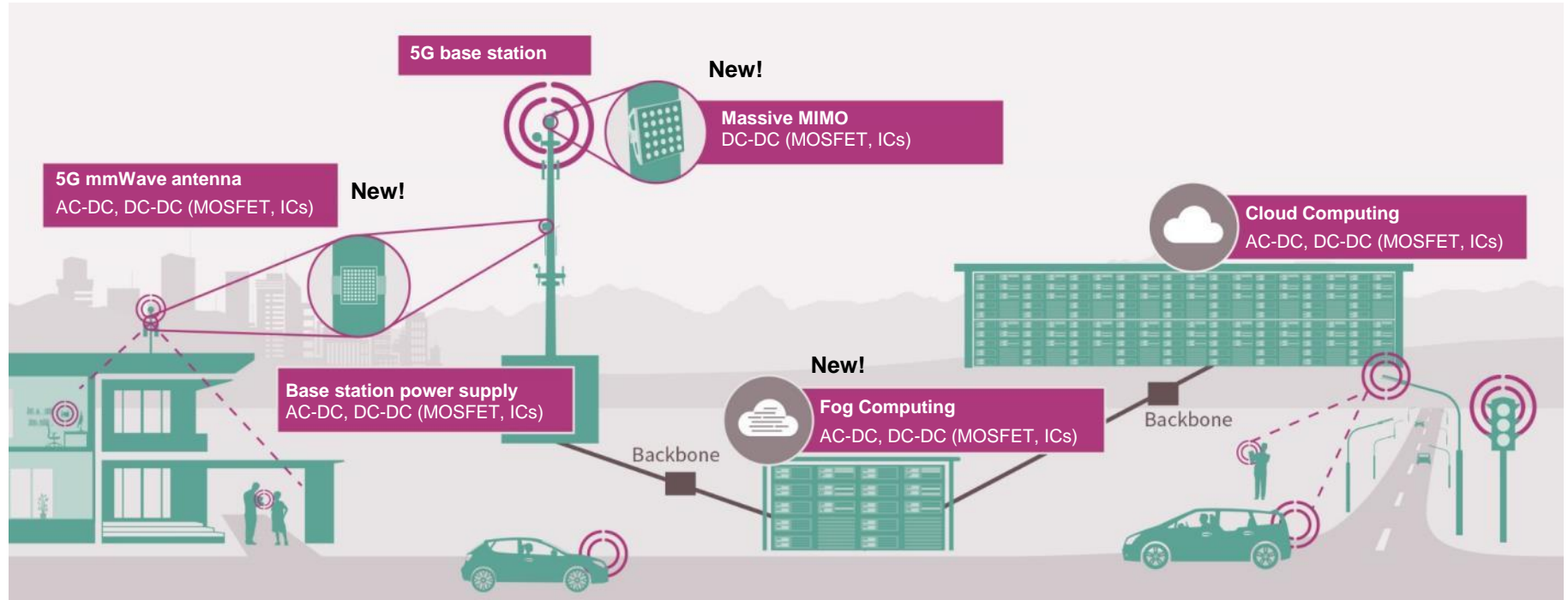


significant volume increase



In total battery-powered applications are a significant growth driver for PMM's power business

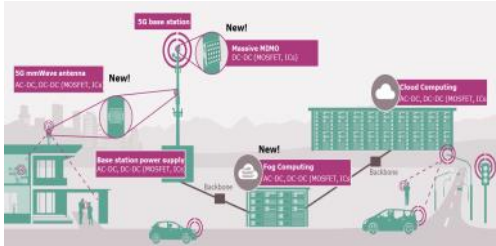
Transition from 3G/4G to 5G drives demand in power semis for antennas and power supplies



- › driver #1: massive growth of data and computing power
- › driver #2: higher number of base stations due to denser network
- › driver #3: ~4x higher power semiconductor content per radio board:
from ~\$25 for MIMO antenna to ~\$100 for massive MIMO antenna array
- › driver #4: fog computing data center as a completely new market

What comes next? Mid- to long-term structural growth opportunities

Core



5G infrastructure



hyperscale AI data center



new material

Adjacent



Courtesy: Nissan

on-board charger



wireless charging



power tools

New area



collaborative robots



smart speaker



class D audio



PMM – RF and Sensing



RF and Sensing devices enable new services and will shape the way we live and work

Various use cases are enabled by a small set of versatile core technologies



Augmented Reality



Voice-controlled devices



Gesture control


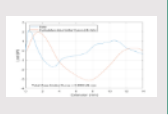


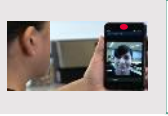


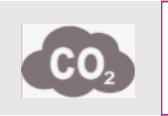
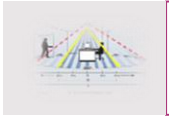





Commercial and consumer multicopters

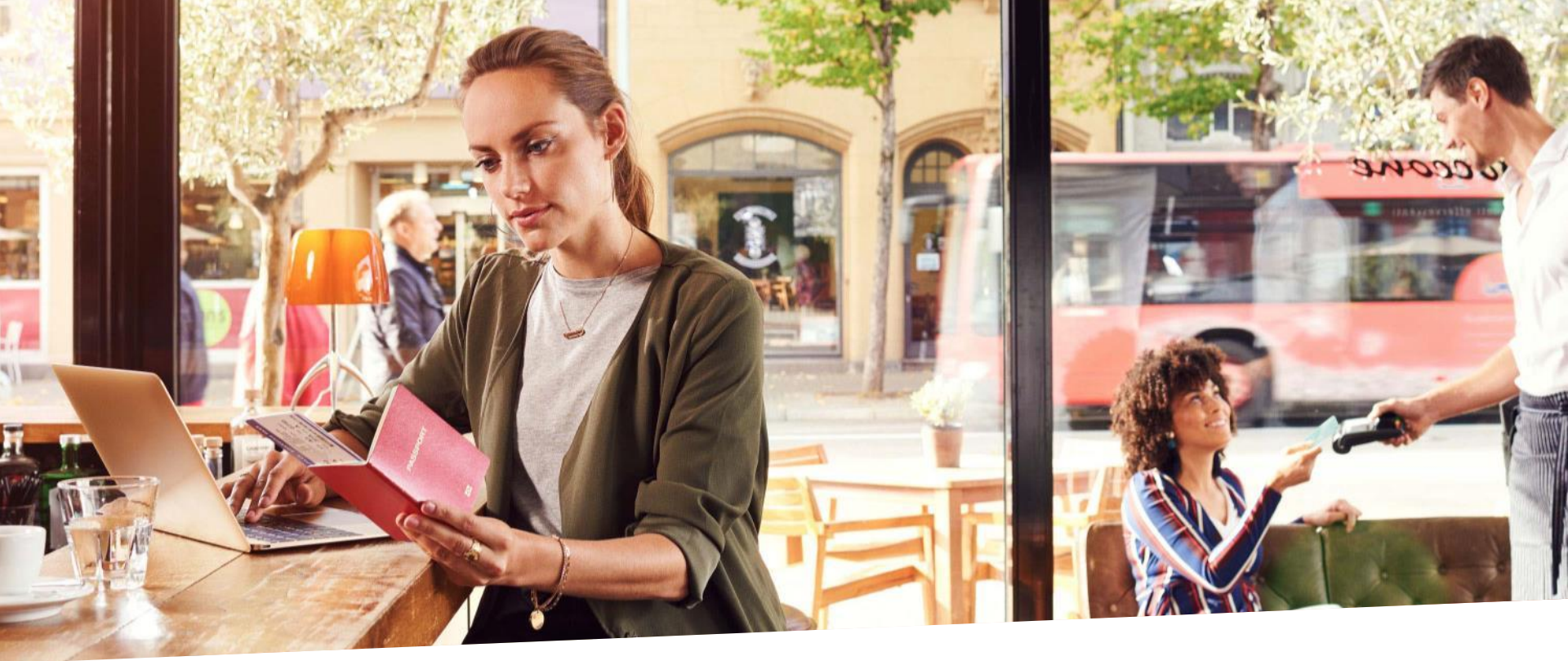


Industrial robotics

We focus on MEMS sensors and target to become the leader in 3D sensing and radar

Microphone	Pressure	Environmental	3D radar	3D ToF
 <p>No distortions</p>	 <p>Best-in-class resolution</p>	 <p>6x6mm²</p>	 <p>Highest energy efficiency</p>	 <p>Best-in-class resolution</p>
 <p>Receive clear audio signals</p>	 <p>Measure height</p>	 <p>Measure CO₂</p>	 <p>Biometrics</p>	 <p>3D mapping</p>
 <p>Smart Ears, Smart Feeling, Smart Nose</p>			 <p>Smart Eyes & Sixth Sense</p>	

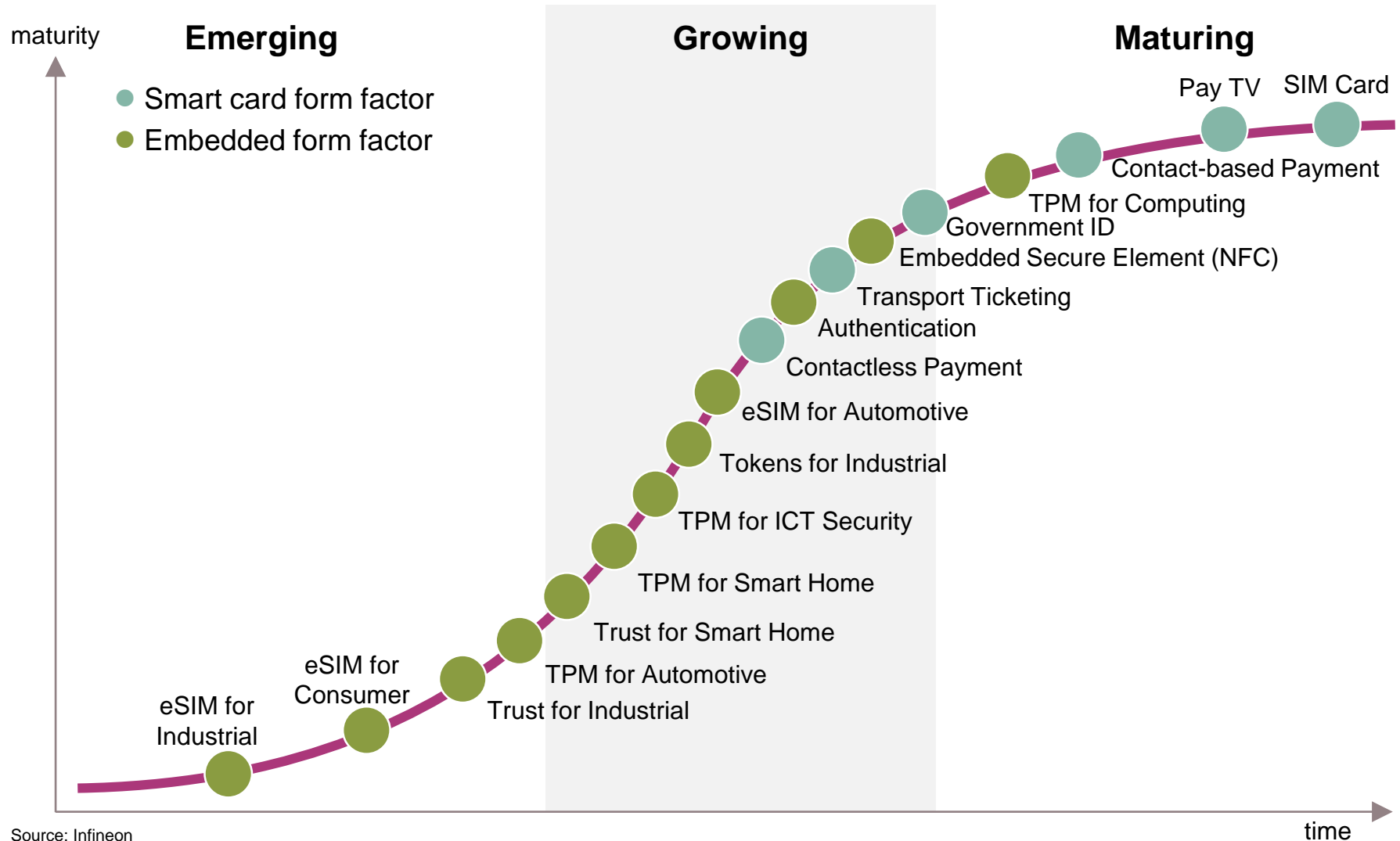
Key Use Cases – Examples				
Voice authentication	Advanced fitness tracking	Smog alarm	Gesture sensing	3D AR gaming
			Face recognition & biometric identification	
Human Machine Interface				



Digital Security Solutions



Continuous stream of new topics aging and exiting



Source: Infineon

Infineon first to offer automotive-qualified TPM for the connected car; Volkswagen among first customers



- > OPTIGA™ TPM 2.0 (Trusted Platform Module) is especially for use in
 - > central gateway
 - > telematics unit (e.g. secure software updates over-the-air)
 - > infotainment system
- > Volkswagen decided to deploy OPTIGA™ TPM 2.0 as security solution for the connected car
- > Several design-ins with a number of car manufacturers already achieved



- > The automotive-qualified OPTIGA™ TPM 2.0 is designed for the long product life cycles of cars as its firmware can be updated remotely with respect to state-of-the-art security needs
- > OPTIGA™ TPM 2.0 and the AURIX™ family of microcontrollers are part of the Infineon portfolio of application-specific security solutions in automotive

Agenda

1

Infineon at a glance

2

Target operating model (TOM)

3

Quarterly highlights

4

Automotive

5

Industrial Power Control

6

Power Management & Multimarket

7

Digital Security Solutions

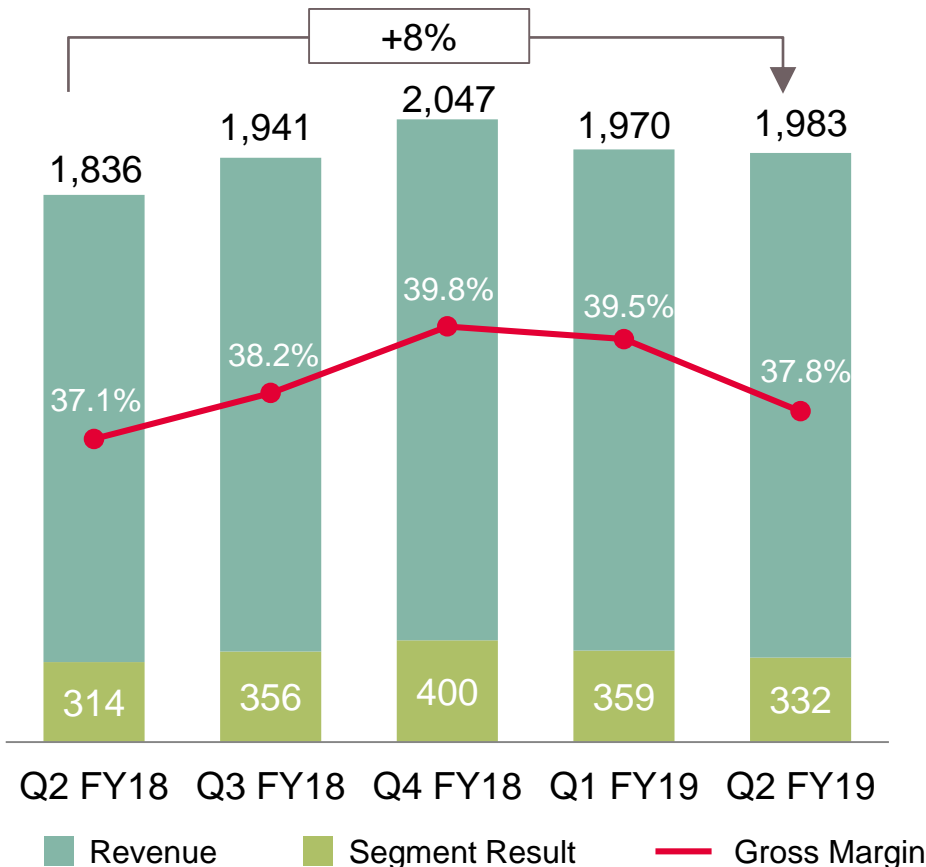
8

Selected financial figures

Revenue growth + 8% y-y and an uptick of 1% q-q

Revenue development

[EUR m]

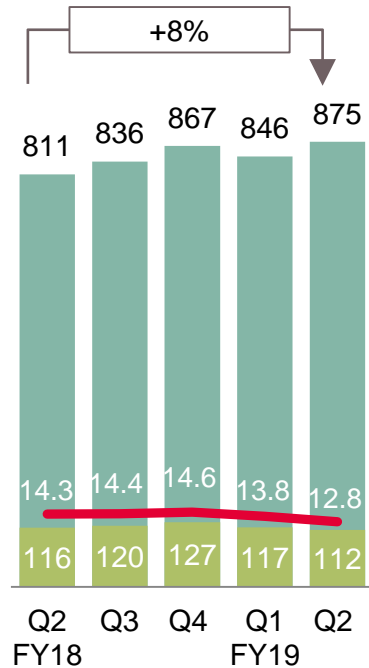


- > Revenue up 1% q-q
 - > driven by ATV and DSS
 - > broadly flat at IPC
 - > weaker demand at PMM
- > Segment Result down 8% q-q
 - > change in product mix and underutilization charges burden gross margin and Segment Result
 - > cost containment measures like headcount freeze implemented

Q2 FY19 Division Performance

ATV

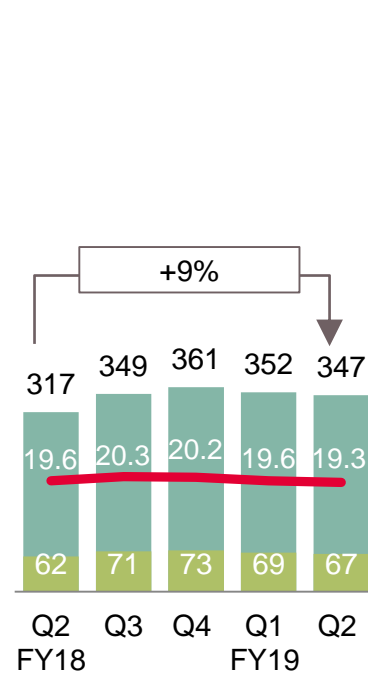
[EUR m]



- › Q2 FY19: Revenue growth driven by higher demand for electric drivetrain products and driver assistance systems

IPC

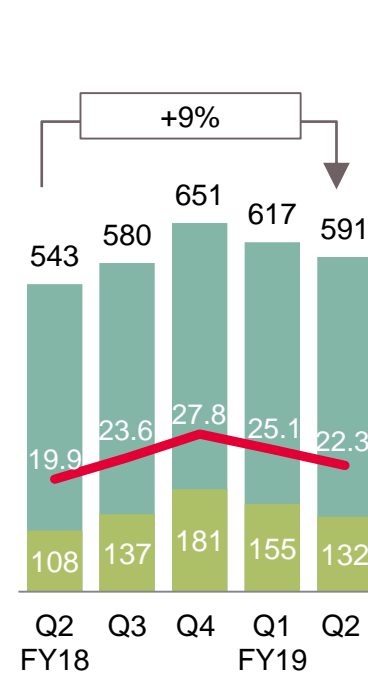
[EUR m]



- › Q2 FY19: Quarterly revenue decline attributable to lower demand for industrial drives, solar and household appliances

PMM

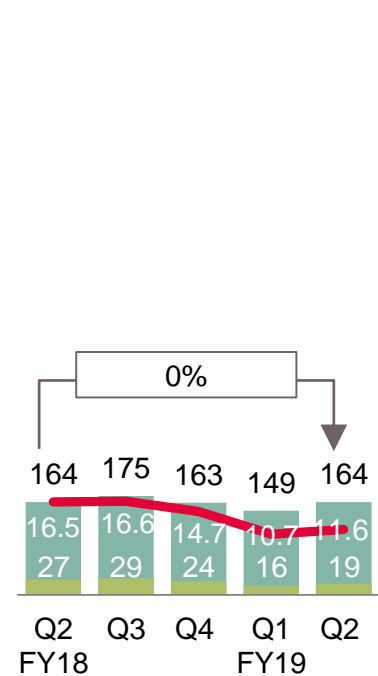
[EUR m]



- › Q2 FY19: Weaker demand across most product areas

DSS

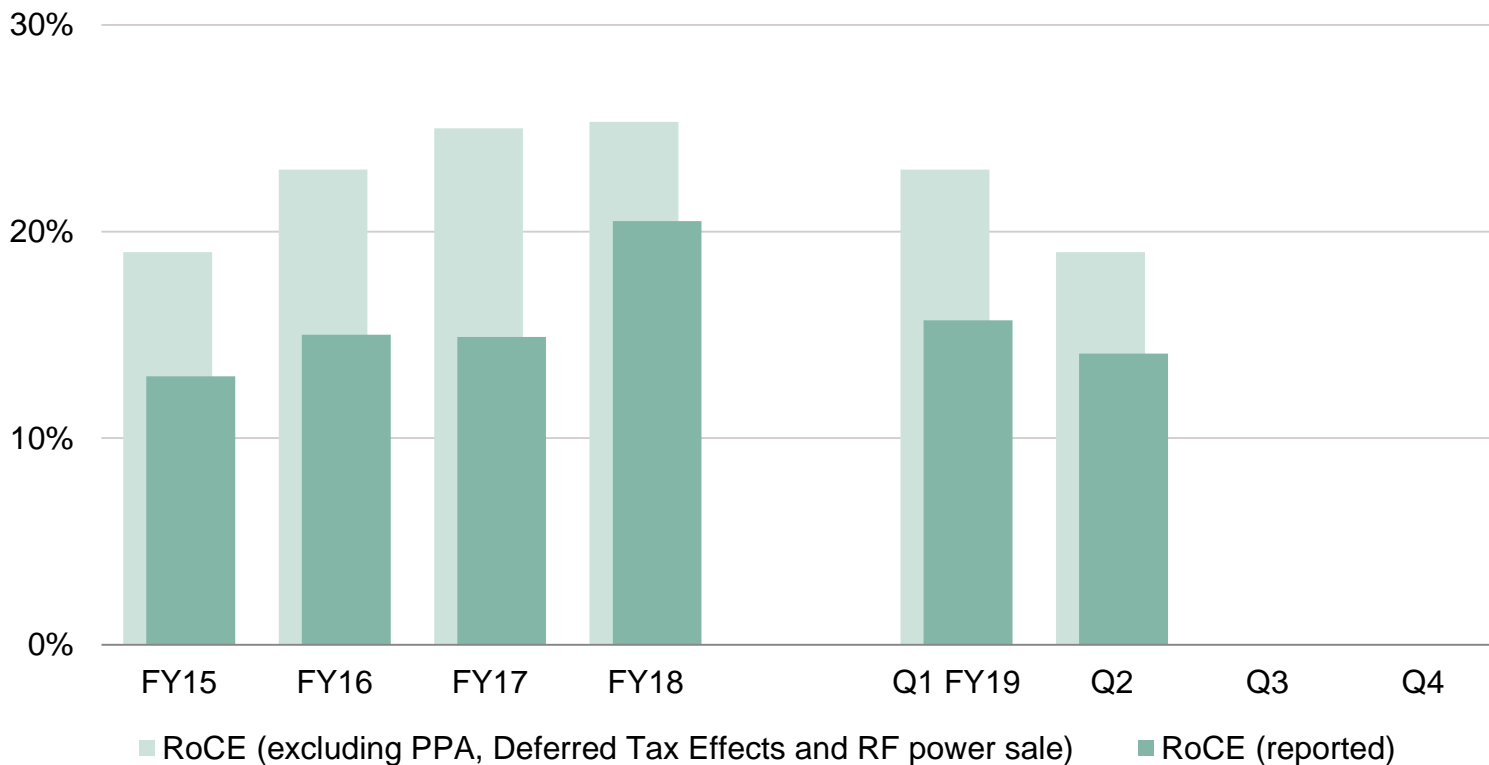
[EUR m]



- › Q2 FY19: Quarterly growth due to payment cards and embedded SIMs for vehicles

Organic RoCE as the key value metric typically amounts to ~2x WACC

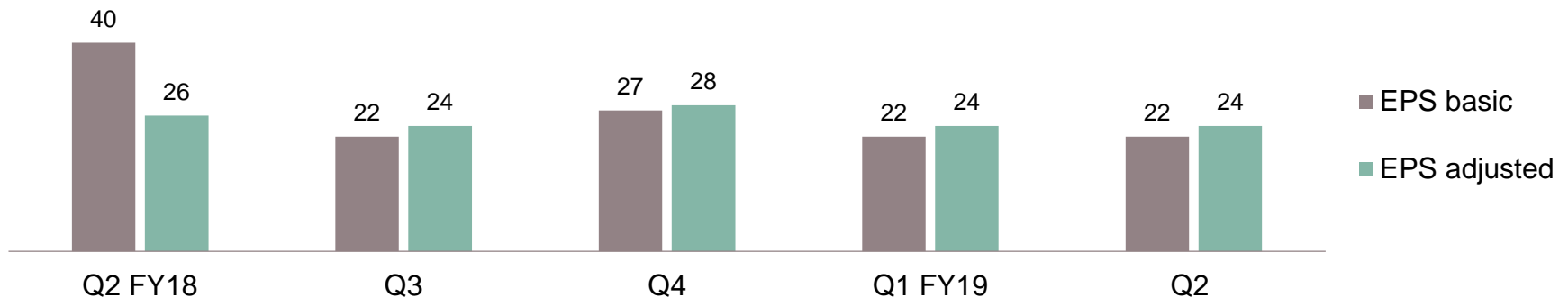
RoCE and adjusted RoCE



Our commitment to investors: Continued value creation through growth

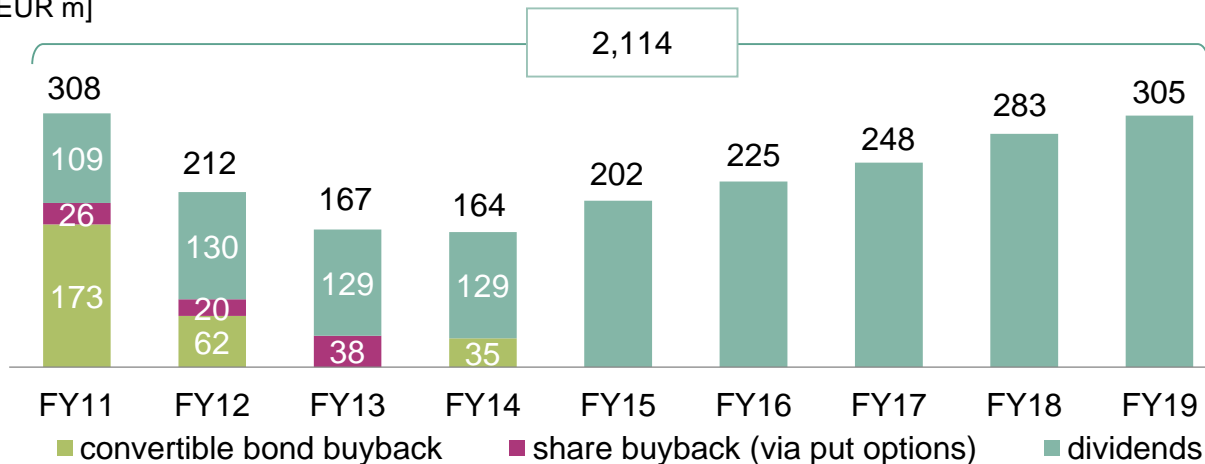
Development of earnings-per-share (EPS) from continuing operations

[EUR cent]



Total cash return to shareholders

[EUR m]

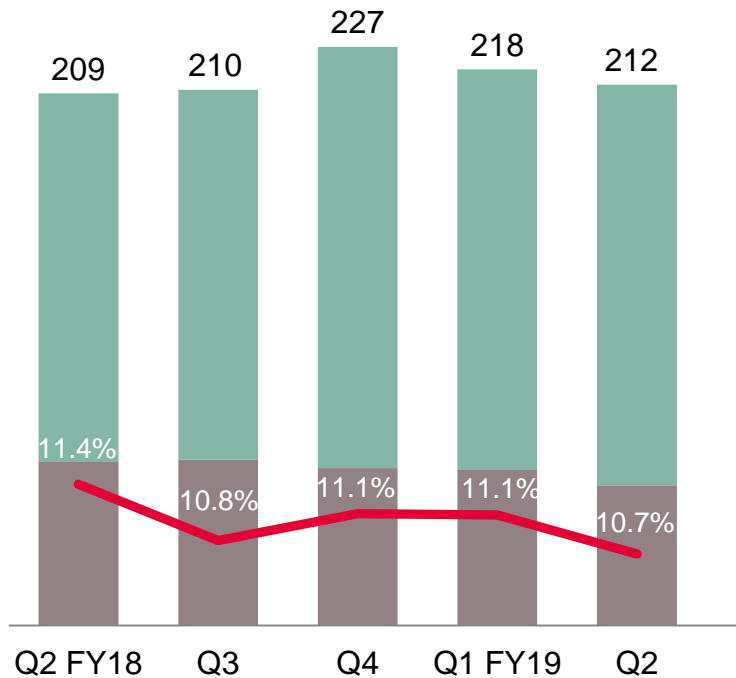


- › Policy of sustainable dividend payout
- › Increase of dividend from €0.25 to €0.27
- › Payment of €305m on 26 Feb 2019

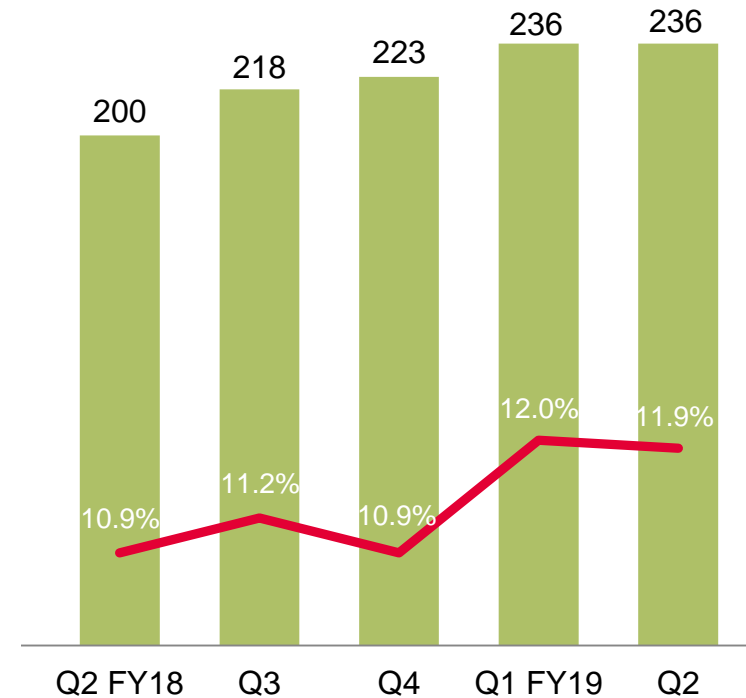
Opex within target range

Selling, General & Administration*

[EUR m]



Research & Development**



General & Administration Selling R&D % of sales [rhs]

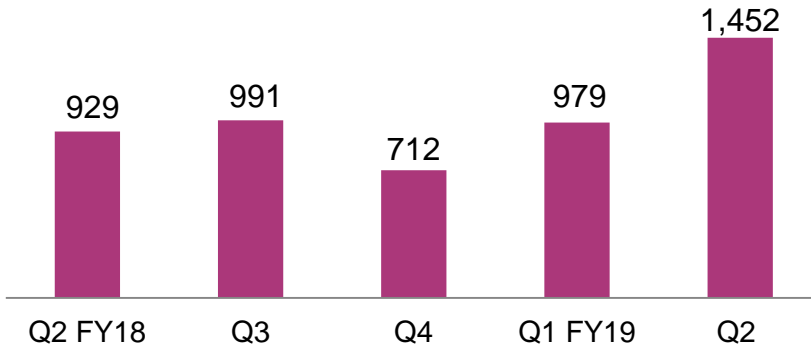
* Target range for SG&A: "Low teens percentage of sales".

** Target range for R&D: "Low to mid teens percentage of sales". In FY18, reported R&D expenses amounted to €836m, net of €86m of grants received and net of €143m of capitalized development costs.

Inventories main driver for Working Capital increase

Working capital*

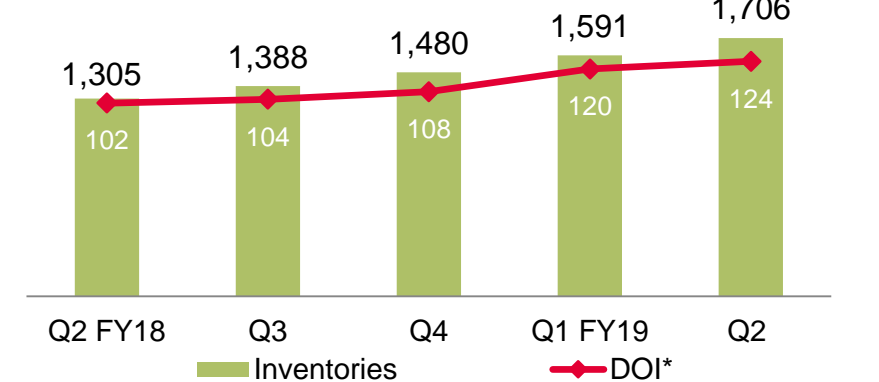
[EUR m]



Inventories

[EUR m]

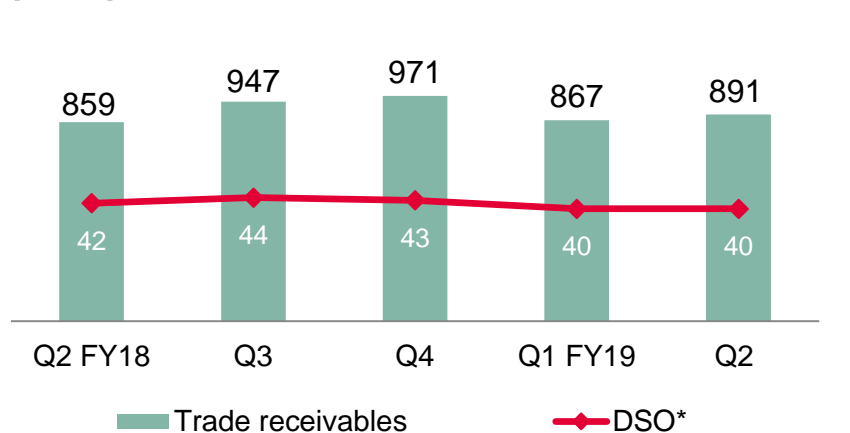
[days]



Trade receivables

[EUR m]

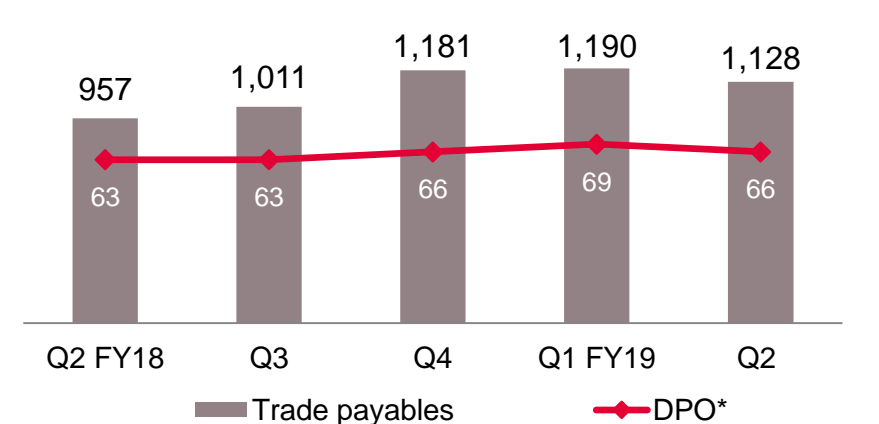
[days]



Trade payables

[EUR m]

[days]

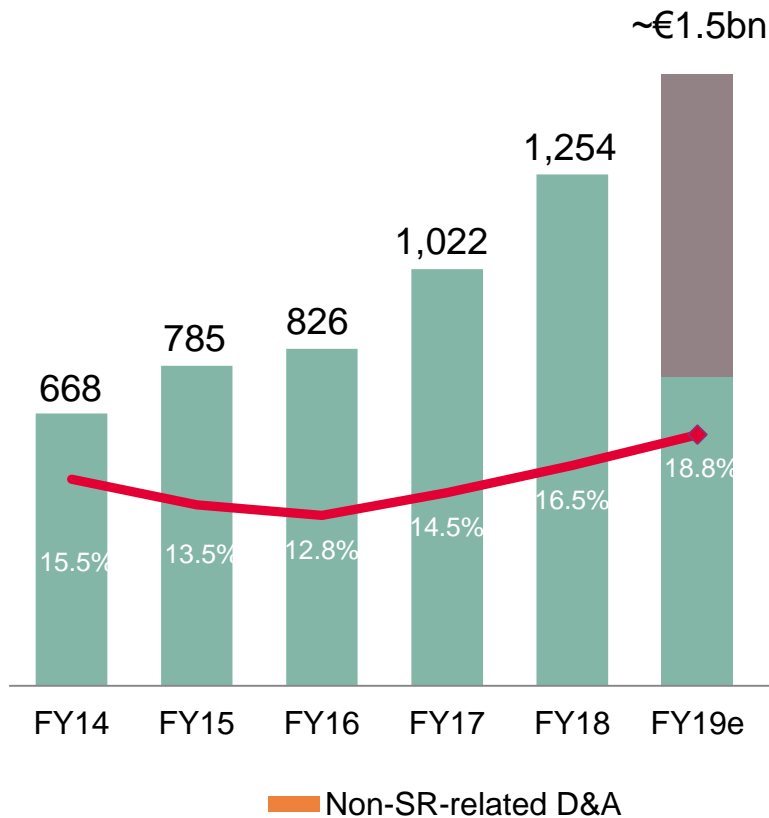


* For definition please see page "Notes".

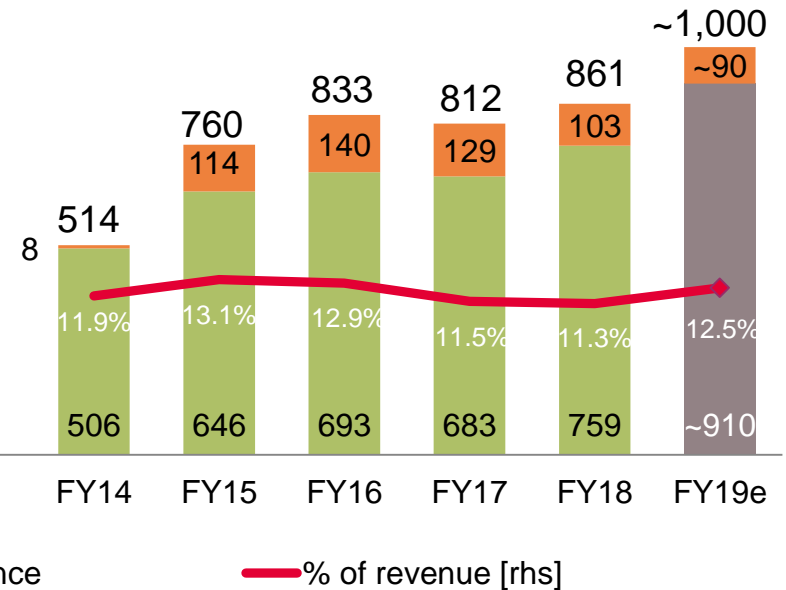
Investments and D&A trending up due to growth

Investments*

[EUR m]



Depreciation & Amortization

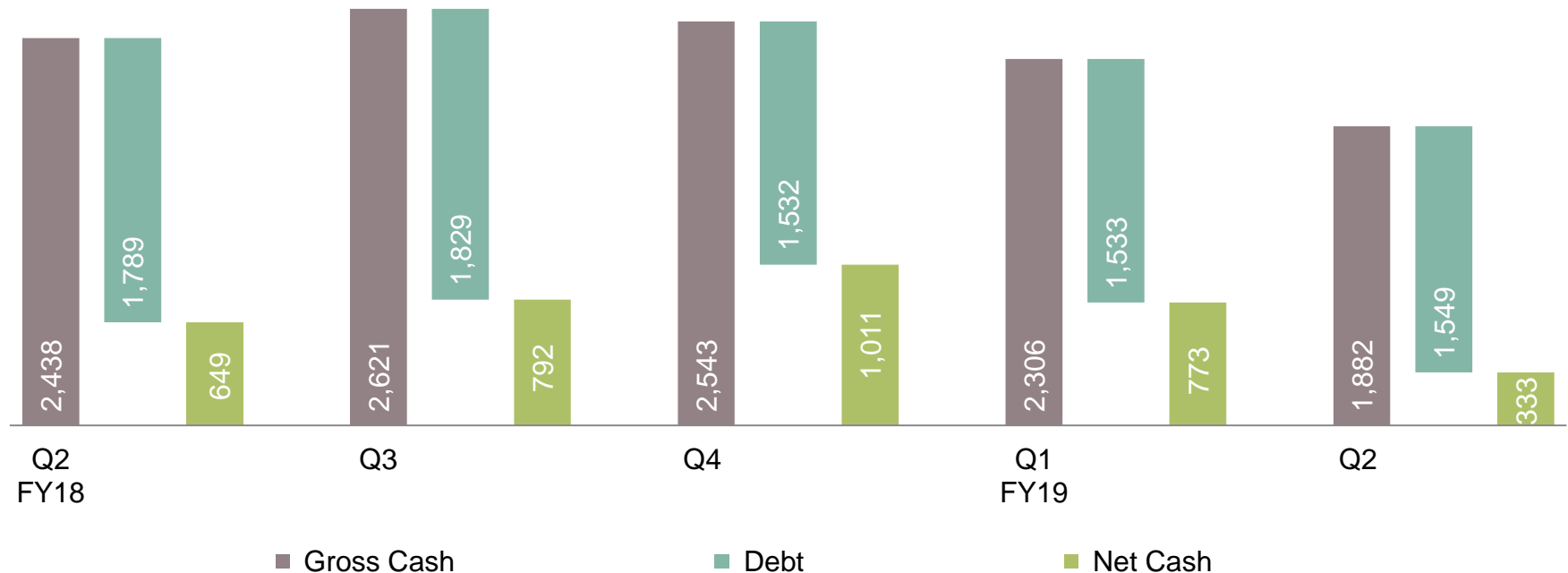


* For definition please see page "Notes".

Healthy gross cash and net cash position

Liquidity development

[EUR m]



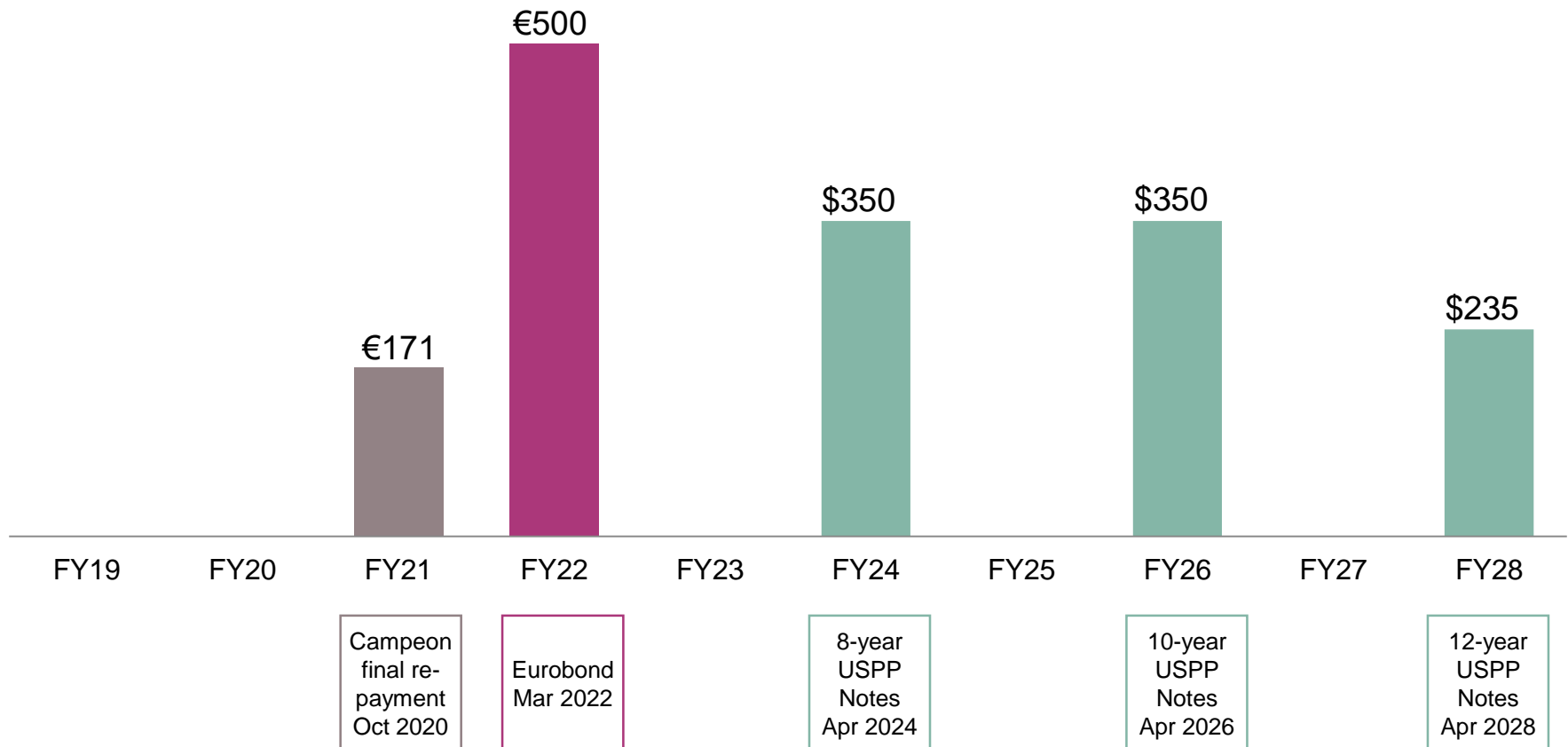
- › Operating cash flow from continuing operations was €215m in Q2 FY 2019
- › Free Cash Flow from continuing operations was minus €137m

Infineon has a balanced maturity profile and a solid investment grade rating (BBB) from S&P



Maturity profile

[EUR m; US\$ m; nominal values]



Note: Additional debt with maturities between 2019 and 2023 totaling €44m of which €18m repayments related to Campeon.

Glossary (1 of 2)

AC	alternating current	ECU	electronic control unit
AC-DC	alternating current - direct current	EMU	electric multiple unit
AD	automated driving	EPS	electric power steering
ADAS	advanced driver assistance system	eSIM	embedded subscriber identity module
AEB	automatic emergency braking	eSIM	embedded SIM
AI	artificial intelligence	EV	electric vehicle
AR	augmented reality	FPGA	field programmable gate array
BEV	battery electric vehicle	GPU	graphics processing unit
BGA	ball grid array	HEV	mild and full hybrid electric vehicle
BoM	bill of material	HMI	human machine interaction
CPU	central processing unit	HSM	hardware security module
DC	direct current	HST	high-speed train
DC-DC	direct current - direct current	HW	hardware
DPM	digital power management	ICE	internal combustion engine
eCall	emergency call	INV	in-vehicle networking
ECU	electronic control unit		

Glossary (2 of 2)

IPM	intelligent power module	PV	photovoltaic
iPol	image processing line	RF	radio frequency
IRF	International Rectifier	rhs	right-hand scale
LSEV	low-speed electric vehicle	Si	silicon
LSPS	LS Power Semitech Co. Ltd.	SiC	silicon carbide
μC	microcontroller	SiGe	silicon germanium
MEMS	micro electro-mechanical systems	SMPS	switch-mode power supply
MHA	major home appliances	SOTA	software over-the-air
MIMO	multiple input, multiple output	SW	software
micro-hybrid	vehicles using start-stop systems and limited recuperation	ToF	time-of-flight
mild-hybrid	vehicles using start-stop systems, recuperation, DC-DC conversion, e-motor	TPM	trusted platform module
MOSFET	metal-oxide silicon field-effect transistor	UPS	uninterruptible power supply
OBC	on-board charger	V2X	vehicle-to-everything communication
OEM	original equipment manufacturer	VR	virtual reality
PHEV	plug-in hybrid electric vehicle	VSD	variable speed drive
Pol	point-of-load	xEV	all degrees of vehicle electrification (EV, HEV, PHEV)

Disclaimer

Disclaimer

This presentation contains forward-looking statements about the business, financial condition and earnings performance of the Infineon Group.

These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected.

Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.

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Financial calendar

Date	Location	Event
8 May 2019	Nuremberg	PCIM trade show; IPC Business Update by Dr. Peter Wawer, Division President IPC and Dr. Peter Friedrichs, Technology Development Silicon Carbide
22 May 2019	London	JP Morgan European TMT Conference
29 May 2019	New York	UBS Best of Europe One-on-One Conference
3 Jun 2019	Zurich	Berenberg Innovation Conference
4 Jun 2019	Milan	Equita 14 th European Conference
5 Jun 2019	Berlin	Deutsche Bank German, Swiss & Austrian Conference
11 Jun 2019	Paris	Exane 21 st European CEO Conference
1 Aug 2019*		Q3 FY19 Results
29 Aug 2019	Frankfurt	Commerzbank Sector Conference
23 Sep 2019	Unterschleißheim (nearby Munich)	Berenberg Goldman Sachs German Corporate Conference
24 Sep 2019	Munich	Baader Investment Conference
7 Oct 2019		ATV Call by Peter Schiefer, Division President ATV
12 Nov 2019*		Q4 FY19 Results

* preliminary

Notes

- Investments** = 'Purchase of property, plant and equipment' + 'Purchase of intangible assets and other assets' incl. capitalization of R&D expenses
- Capital Employed** = 'Total assets' – 'Cash and cash equivalents' – 'Financial investments' – 'Assets classified as held for sale' – ('Total Current liabilities' – 'Short-term debt and current maturities of long-term debt' – 'Liabilities classified as held for sale')
- RoCE** = NOPAT / Capital Employed
= ('Income from continuing operations' – 'financial income' – 'financial expense') / Capital Employed
- Working Capital** = ('Total current assets' – 'Cash and cash equivalents' – 'Financial investment' – 'Assets classified as held for sale') – ('Total current liabilities' – 'Short term debt and current maturities of long-term debt' – 'Liabilities classified as held for sale')
- DOI (days of inventory; quarter-to-date)** = ('Net Inventories' / 'Cost of goods sold') * 90
- DPO (days payables outstanding; quarter-to-date)** = ('Trade payables' / ['Cost of goods sold' + 'Purchase of property, plant and equipment']) * 90
- DSO (days sales outstanding; quarter-to-date)** = ('Trade receivables' / 'revenue') * 90

Please note: All positions in ' ' refer to the respective accounting position and therefore should be applied with the positive or negative sign used in the relevant accounting table.

Institutional Investor Relations contacts



Alexander Foltin

Corporate Vice President
Finance, Treasury & Investor Relations

+49 89 234-23766
alexander.foltin@infineon.com



Joachim Binder

Senior Director Investor Relations

+49 89 234-25649
joachim.binder@infineon.com



Isabell Diel

Manager Investor Relations

+49 89 234-38297
isabell.diel@infineon.com



Alexander Groschke

Senior Manager Investor Relations

+49 89 234-38348
alexander.groschke@infineon.com



Holger Schmidt

Senior Manager Investor Relations

+49 89 234-22332
holger.schmidt@infineon.com



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