



## Infineon growth – attractive partnerships for the future

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**Global Supplier Day 2018**

Kuala Lumpur, November 29<sup>th</sup> 2018



# Villach was recently announced as the next milestone for Infineon



**Villach Invest**  
**~1.6bn €**  
in addition yearly FE PVO  
will increase  
by ~25%



We are ramping and speeding up our capacity expansion around the globe to meet growing demand



**Dresden**



**Batam**



**Villach**



**Kulim**



***Current examples...***

Purchasing plays a vital role in Infineon's growth by securing supply for competitive prices

The background is a collage of three images: a semiconductor fabrication plant (fab) with a worker in a white lab coat, a close-up of a silicon wafer with a grid of colorful dies, and a close-up of a white microchip component.

**Infineon spent >50%  
of total revenue  
(4.2bn€ in FY17/18)**



Besides an increasing demand for inhouse production our growth also offers opportunities to our production partners.

> **10%** yoy increase in  
**wafer** until 2020

> **20%** yoy increase  
in **BE** for the next years

**22%** Compound Annual  
Growth in **OSAT & SIFO**  
until **FY22/23**

Within strong supplier networks, Infineon expects Supplier Excellence more than ever



**Quality,  
Productivity and  
Innovation**



**Competitive pricing**

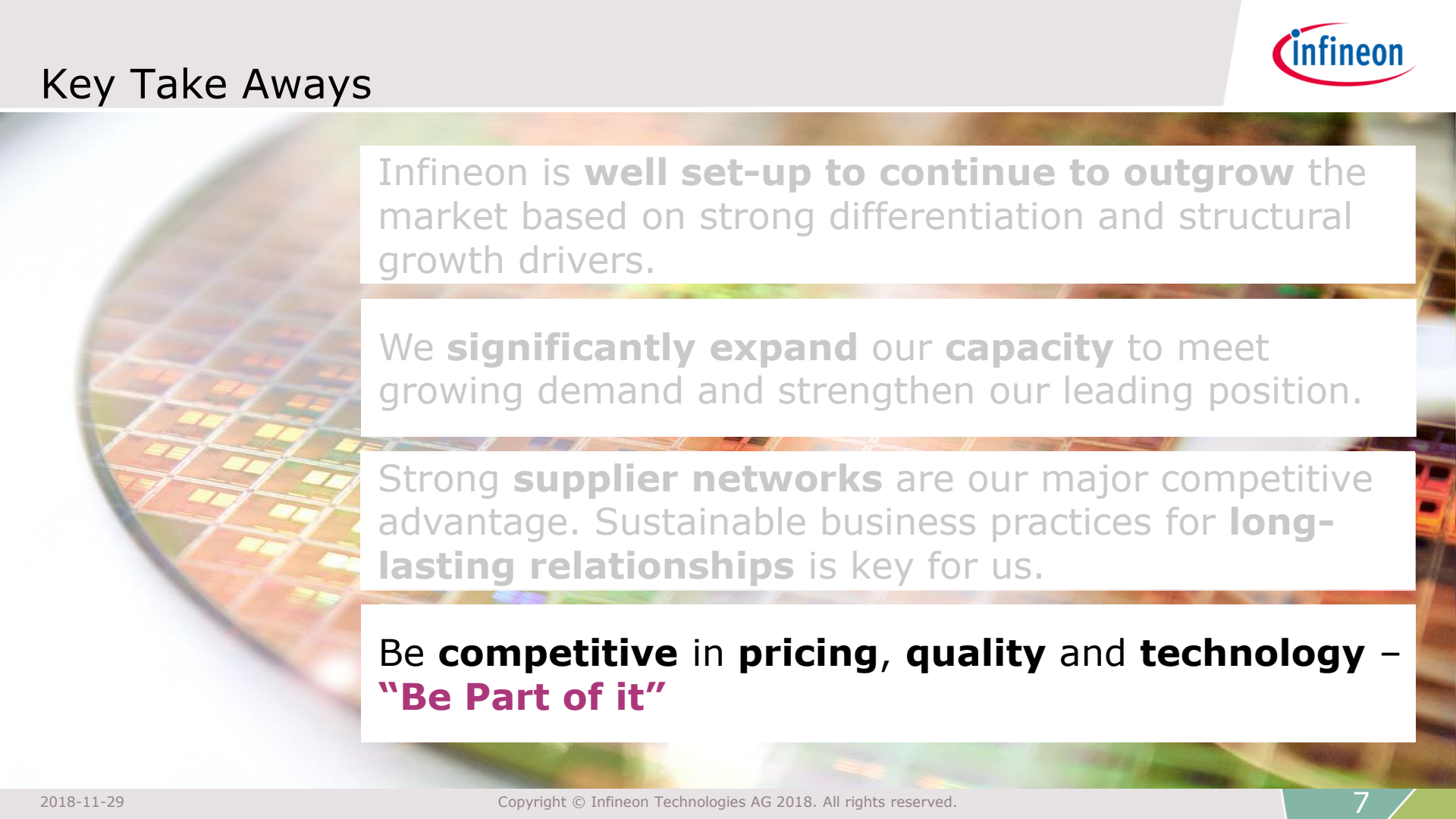


**<4 months** lead time  
for equipment



**On-time delivery**

# Key Take Aways

A close-up, slightly blurred image of a silicon wafer, showing a grid of square dies with various colored patterns (yellow, orange, green) on their surfaces.

Infineon is **well set-up to continue to outgrow** the market based on strong differentiation and structural growth drivers.

We **significantly expand** our **capacity** to meet growing demand and strengthen our leading position.

Strong **supplier networks** are our major competitive advantage. Sustainable business practices for **long-lasting relationships** is key for us.

Be **competitive** in **pricing, quality** and **technology** –  
**"Be Part of it"**



# Part of your life. Part of tomorrow.



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