

A woman with dark hair, smiling and looking upwards, is positioned on the left side of the frame. She is wearing a white sleeveless top. The background is a blurred night scene of a festival or fair, with numerous strings of colorful lights (yellow, orange, red, white) hanging in the air. The lights create a bokeh effect. The overall atmosphere is festive and warm.

Welcome! Infineon Global Supplier Day 2015

Hans-Martin Schweizer CPO

Infineon plus International Rectifier: A Powerful Combination

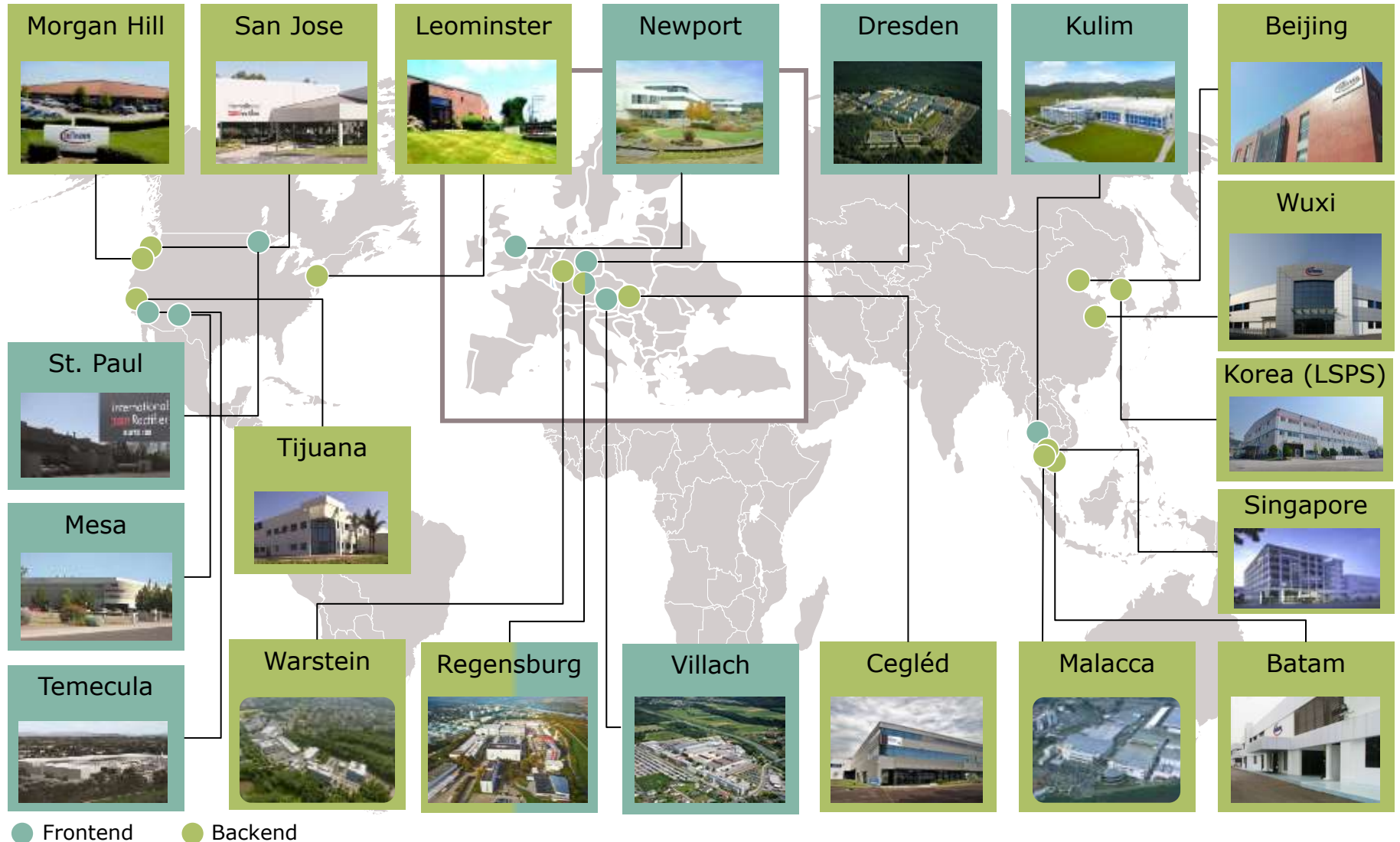



A Powerful Combination

- › As of **January 2015**, International Rectifier is an Infineon Technologies company
- › Combined **pro-forma revenue of ~€5,150m*** (~\$6,950m) in Infineon 2014 fiscal year
- › About **35,000 employees worldwide*** (as of June 2015)
- › Strong technology portfolio with more than **22,800 patents and patent applications** (as of September 2014)
- › **33 R&D locations; 20 manufacturing locations**

*non-audited figures

Our footprint has expanded globally



A man and a woman in business attire are sitting at a desk. The man is pointing at a document he is holding, and the woman is looking at it. There is a laptop on the desk with a screen showing a dashboard or data visualization. The background is a bright, out-of-focus office environment.

More than every second Euro we make as revenue, we spend on our suppliers!

We plan to grow 8% every year

You decide if you want be part of that growth

Together with our suppliers we aim for Excellence!



Innovation

- › Suppliers supporting IFX innovation
- › Suppliers actively driving innovation

Quality

- › Zero Defect
- › Supply Chain performance is key

Excellence

Productivity

- › Support of productivity targets
- › Productivity gains @ our suppliers

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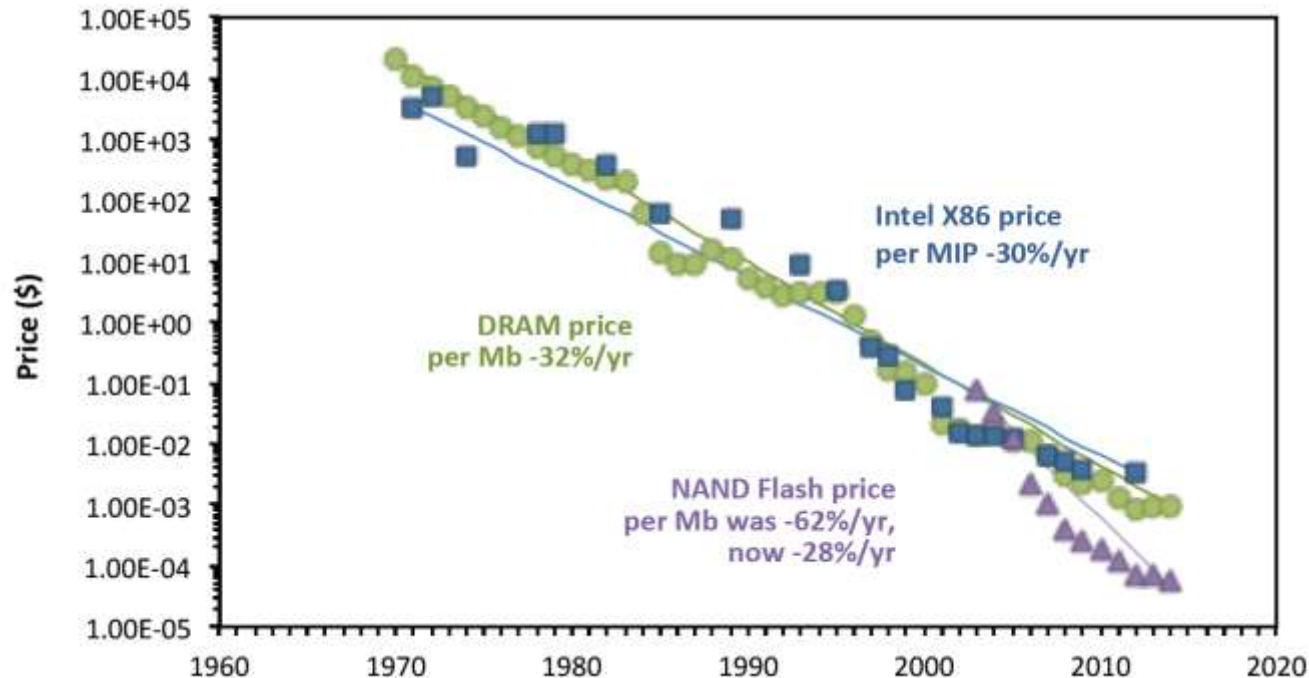
- › Zero Defect
- › Supply Chain performance is key

Excellence

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- › Productivity gains @ our suppliers

Shrink & Price decline requires continuous productivity improvements

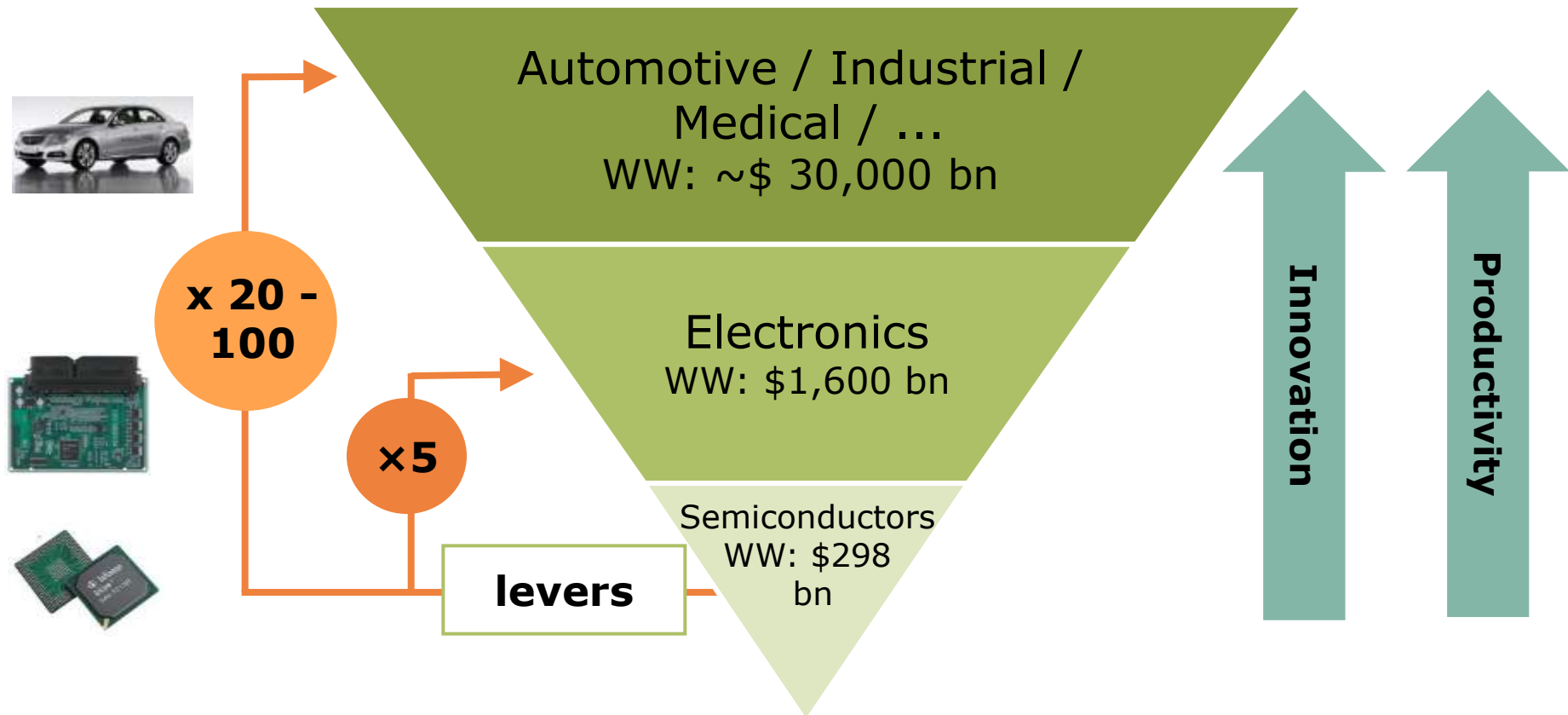


-30% YoY per MBit – Memory

-30% YoY per MIP - Processing Performance

-10% YoY per Ampere – Power

Semiconductors are the key source of innovation, productivity and economic growth



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How do our suppliers support **productivity**?

- › Materials, equipment & services supporting Infineon's operational performance
- › Support of efficient process set up, e.g. eInvoicing, B2B
- › Increase your own productivity y-o-y!

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Infineon and Google to jointly develop advanced radar chip for gesture recognition



Infineon is a recognized leader in radar-based sensor IC with both components and system-level solutions

- › Infineon and Google's Advanced Technology and Projects (ATAP) group jointly develop radar-based sensing solution

(<https://www.youtube.com/watch?v=0QNiZfSsPc0>)

- › Potential applications:
 - wearables
 - Internet of Things
- › On 30 May 2015, first implementations demonstrated at Google I/O Developers Conference in San Francisco.



Google „Project Soli“



Infineon's advanced 60 GHz radar sensor IC



Innovation needs excellent suppliers

A close-up photograph of a man with a shaved head, wearing clear safety glasses and a white lab coat over a blue and white striped shirt. He is looking down with a focused expression at a small, dark object in his hands, which appears to be a piece of electronic equipment or a component. The background is blurred, showing what might be a laboratory or workshop setting with some equipment and lights.

Good suppliers ...

Support our innovation process by providing solution to our requests for new / changed material, equipment, services ...

Excellent suppliers also ...

- › are innovators themselves and they bring innovation to us
- › have a "design to cost" mindset when they create innovations
- › rather innovate for a standardized production

Together with our suppliers we aim for Excellence!



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- › Productivity gains @ our suppliers

What does Quality mean to us?

It means ...

Zero Defect

regarding our
commitments

We deliver at ...

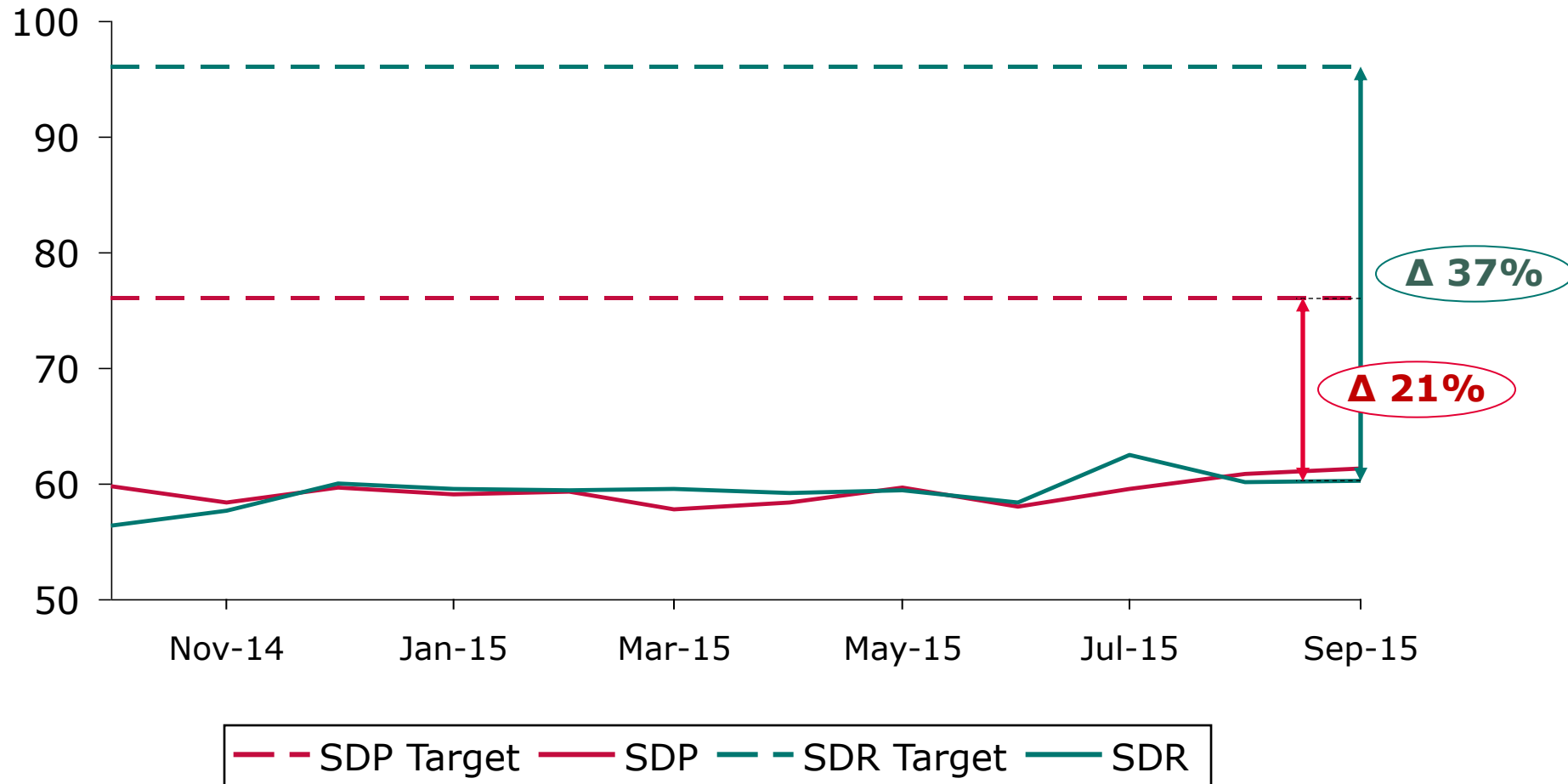
committed

- › functionality
- › reliability
- › time
- › volume + cost

No deviations!

We expect better supply performance

Supply Delivery Performance & Reliability (SDR & SDP)





Infineon Technologies Asia Pacific

- Driving business growth

29 October 2015



Hans-Martin Stech

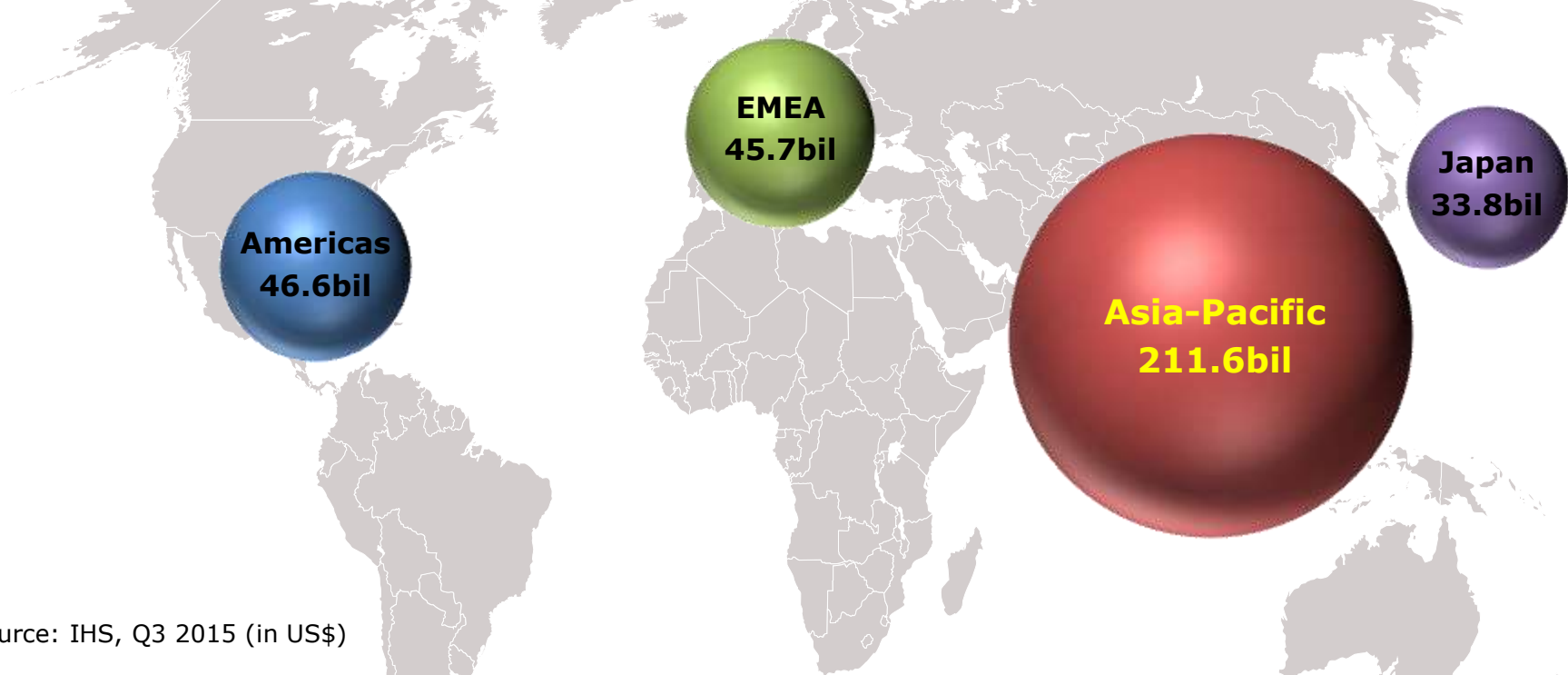
CFO, Infineon Technologies Asia Pacific



Forecasted Total Semiconductor Consumption in 2015 by Regions



The semiconductors consumed in Asia-Pacific is more than all the other regions combined!

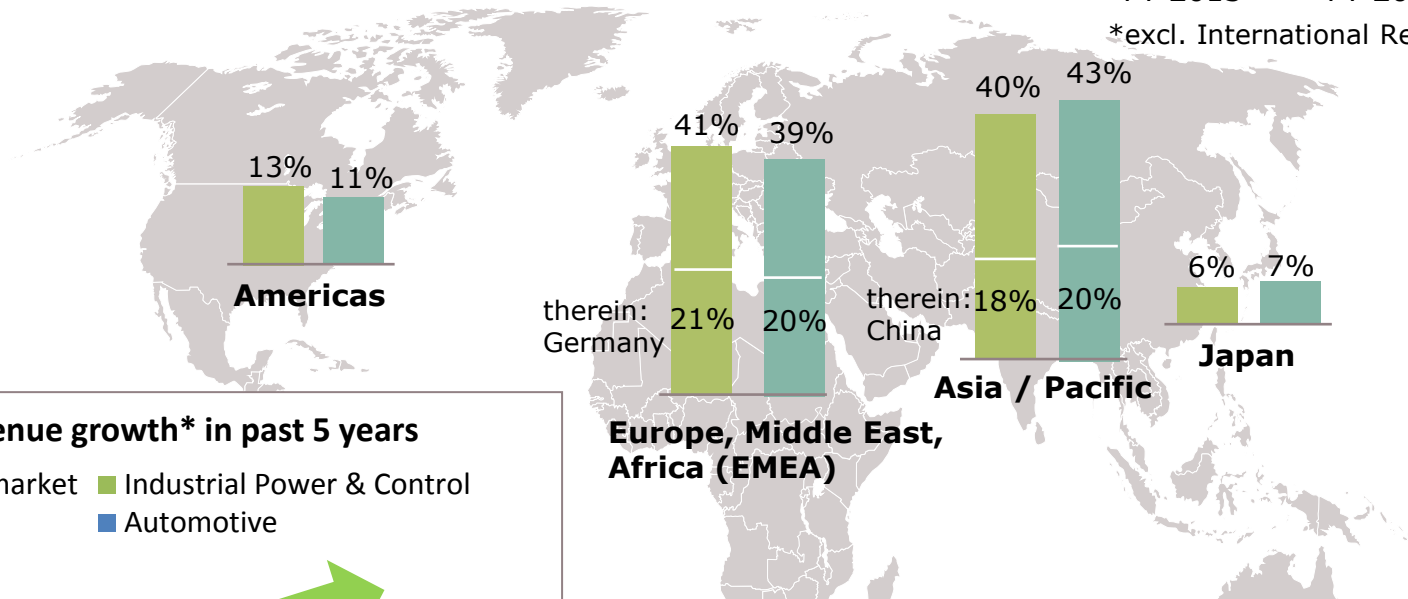


Source: IHS, Q3 2015 (in US\$)



Asia-Pacific is key growth region contributing to almost half of IFX revenue in Q3 FY1415

FY 2013 FY 2014
*excl. International Rectifier

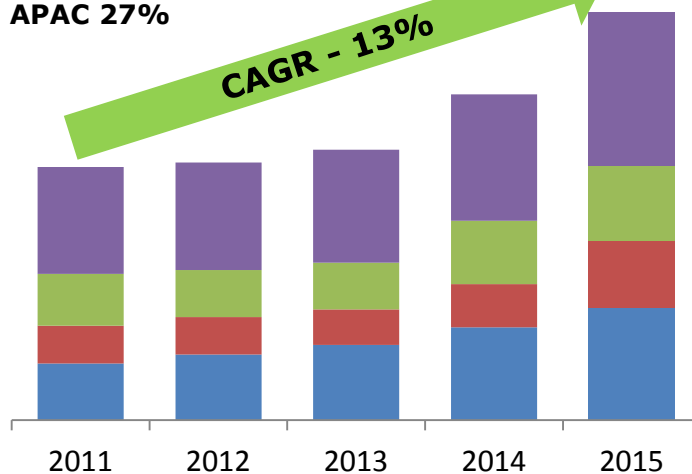


Asia Pacific revenue growth* in past 5 years

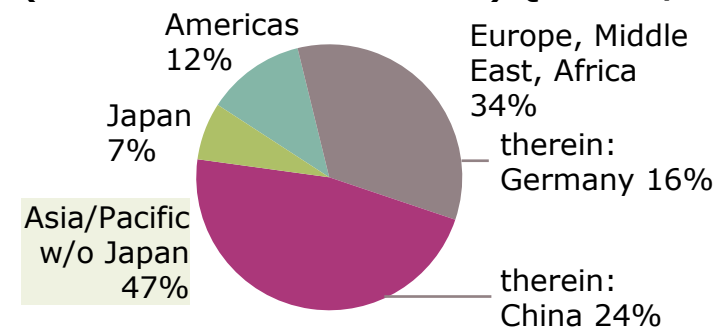
■ Power Mgmt & Multimarket
 ■ Industrial Power & Control
■ Chip Card & Security
 ■ Automotive

'14-'15 y-o-y
APAC 27%

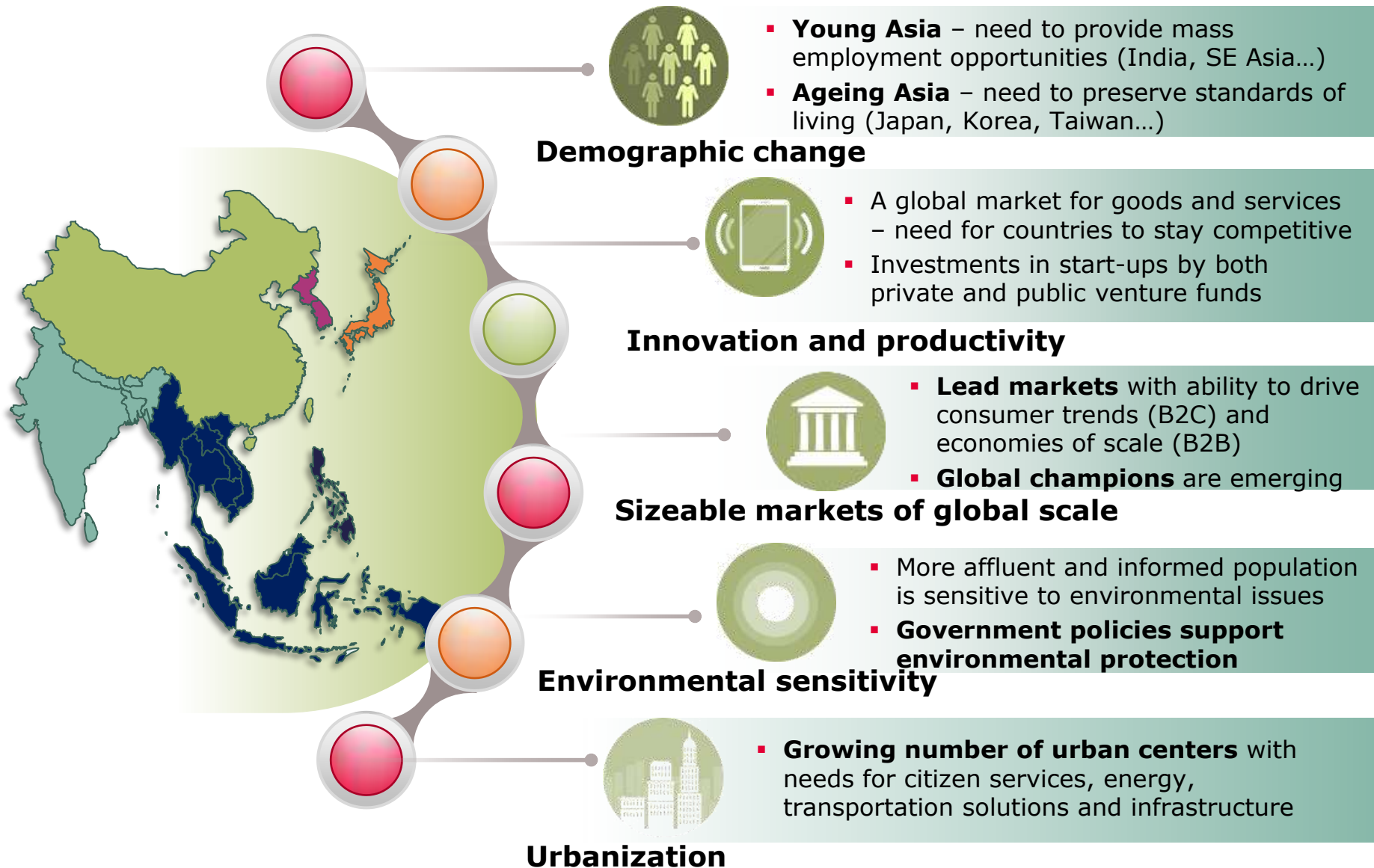
CAGR - 13%



Revenue Split by Regions (with International Rectifier) Q3 FY 14/15



In Asia, powerful macro-drivers are shaping the business environment

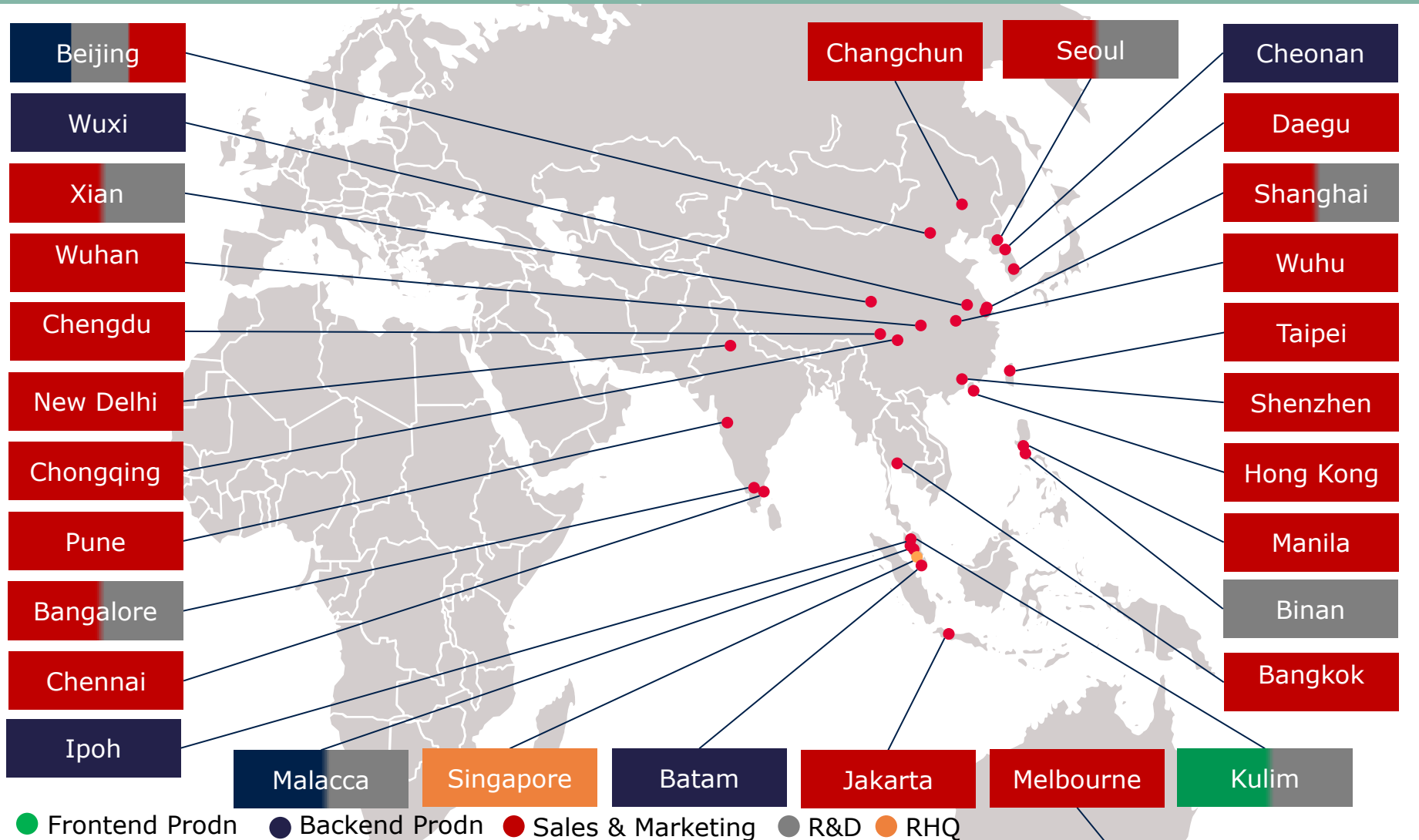


Infineon Technologies

- Asia Pacific Footprint



Infineon in Asia Pacific



The image is a collage of four photographs. Top left: A woman with dark hair wearing a headset, eyes closed, smiling. Top right: A woman with curly hair looking through a magnifying glass. Bottom left: A man's hands writing on a document with a pen. Bottom right: A woman in a white lab coat looking at the camera. A white diagonal banner with the text 'Supplier Awards' is centered over the collage. Green and teal geometric shapes are also present.

Supplier Awards

The background of the slide is a faded industrial scene featuring several large, yellow robotic arms in a factory setting. The arms are positioned in a way that suggests they are working on a production line. The overall tone is professional and technological.

We create competitive advantage
for IFX through ...

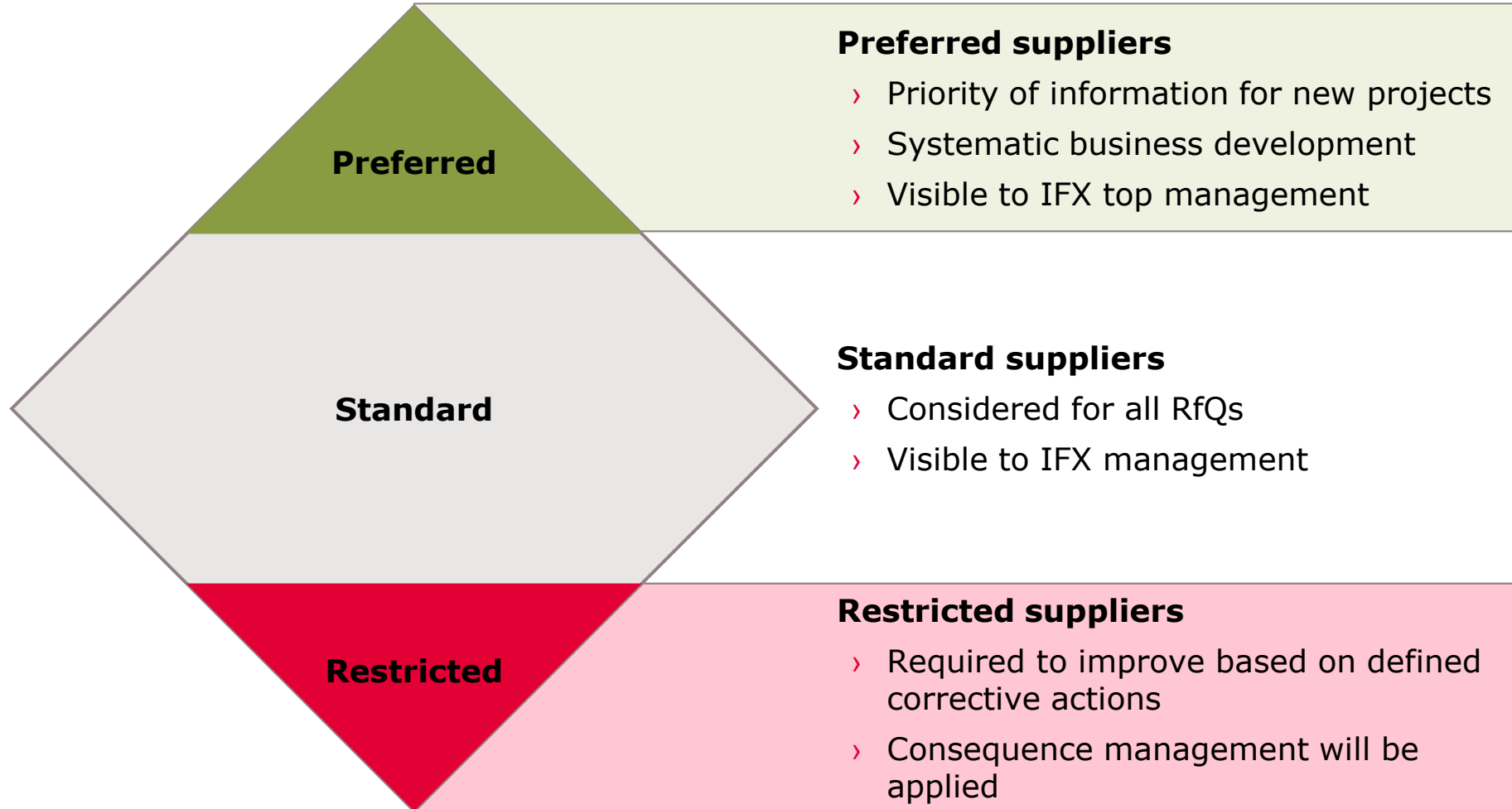
... quality

... innovation

... productivity

We spend our money on suppliers that perform well ...

Supplier Classification



.. the criteria for supplier evaluation are transparent



Examples

Supplier Evaluation Criteria

Operational Performance

Logistics

- › Supplier Delivery Performance
- › Supplier Delivery Reliability
- › Supplier meets IFX lead time requirements
- › ...

Quality

- › Incoming quality and reliability in process /field
- › Responsiveness & cooperation in case of quality problems
- › Quality program in place (e.g. TQM)
- › ...

Cooperation

- › Cooperation of sales staff
- › Corrective action (CAP) fulfillment
- › ...

Roadmap Fit

Technology

- › Current Technology Performance
- › Future Technology Position
- › R&D Spending
- › ...

Strategy

- › Current pricing & cost transparency
- › Future price development / roadmaps (competitiveness)
- › Senior Management Commitment
- › ...



We count on
strong and
innovative
suppliers!

A woman with dark hair is smiling and looking out of a car window at night. The background is filled with out-of-focus, colorful lights (bokeh) in shades of yellow, orange, red, and blue, suggesting a festive or city street setting. The text "Thank you for coming & see you soon!" is overlaid on the right side of the image in a large, black, sans-serif font. There are also some white geometric lines and a small white dot on the left side of the image.

Thank you for
coming & see
you soon!