



## Director Procurement & Supplier Management Silicon Foundries (f/m/div)\*

### Job description

Procurement is a global and diverse department, which is responsible for managing Infineon's supplier relationships. The team creates profound value by fostering innovation and by ensuring socially and environmentally responsible sourcing of all required materials along the entire supply chain. As a result, this central function, plays a key role in the achievement of Infineon's financial and sustainability goals and is therefore greatly contributing to the company's growth. As our Director for Procurement & Supplier Management you will be responsible for the management of strategic silicon foundries suppliers with large volumes and great impact for Infineon in order to deliver and have an influence on the target cost reduction. You will be involved in a broad range of tasks such as RfQs process, supplier relationship management, quarterly business reviews, escalation management and forecast management. If that challenge sounds just like you, then you should apply now!

In your new role you will:

- Take over responsibility for overall **fiscal year Cost Reduction (CR)** and **suppliers targets** as well as **prepare target CR** for medium and long term for the suppliers based on the demand forecast and market development
- Contribute to the **definition of the long-term silicon foundry supplier strategy** including **risk assessment** and **supplier evaluation**
- **Monitor and report** on a monthly base of the **CR** and **Purchasing Volumes (PVO)** projection for the suppliers
- Continuously **align and cooperate** with an international and multi-cultural team all around the world (e.g. Front End SiFo, Front End, Divisions, Finance, Operational Planning and Controlling) to ensure consistent communication
- Participate to **annual negotiation event** and **set up annual price negotiation** for its suppliers, being responsible for **RfQ** towards its supplier for existing business and, together with Business Development (BD) of RfQ for new business awards **following the RfQ standard process, evaluation matrix** defined within the Silicon Foundries Procurement Team
- **Drive RfQ negotiations**, prepare **RfQ analysis** and **present** to the Silicon Foundry Board (SIFO Board) for decision, taking into account **total cost of ownership**
- Take over **contract negotiation, drafting** and **closure ensuring** to capture all technical and other requirements from different stakeholders (e.g. Divisions, FE SiFo etc) being responsible for **SES** for its suppliers, **communication** and **corrective measures** as well as for **risk management** of suppliers
- **Build up** and **maintain supplier relationships** to **key decision makers** and **organize Quarterly Business Reviews (QBR)** in cooperation with FE SIFO where applicable

### At a glance

Location:

Job ID: **364390**

Start date: **as soon as possible**

Entry level: **5+ years**

Type: **Full time**

Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search. Alternatively, you can also scan the QR code with your smartphone:

Job ID: **364390**

[www.infineon.com/jobs](http://www.infineon.com/jobs)

### Contact

**Nadine Patriarca Roth**  
Talent Attraction Manager



- **Manage the escalation** for business issues towards and from suppliers

## Profile

Do you recognize and seize potential for improving efficiency with dedication, focusing on results and staying aware of costs while remaining focused on the big picture even in complex situations and under pressure? You demonstrate excellent communication skills and know how to establish sustainable relationships and networks. If you furthermore inspire others for your ideas and explain even complex issues in a clear and convincing manner, then you should join our team!

You are best equipped for this task if you have:

- A degree in **Industrial Engineering** or **Engineering**, alternately a degree that combines technical courses and business administration
- At least **7+ years** of relevant **working experience** in **technical procurement, negotiation, supplier relationship management** and in **leading projects**
- General knowledge of **supply chain** including **manufacturing processes, logistics** and **quality management**
- Demonstrated **strategic thinking** and **negotiation skills** such as a **solution-oriented mindset**
- A capability to **outline and present complex issues in a simple manner** while not neglecting the essential details
- A strong **multi-cultural and interpersonal skillset** including **cross-functional teamwork**
- **Strong communication skills** in **English**
- Willingness to travel if needed

## Why Us

**Part of your life. Part of tomorrow.**

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

*\* The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

