



## Senior Procurement Business Development Director for Backend OSAT (f/m/div)\*

### Job description

You thrive when taking responsibility and enjoy using your extensive procurement experience to achieve the best results for Infineon? In your new job you will manage worldwide procurement Outsourced Assembly and Test (OSAT) Business Development Team. You will be responsible for all OSAT strategic sourcing projects and ensure optimal cooperation with stakeholders.

In your new role you will:

- **Lead a team of worldwide procurement Outsourced Assembly and Test (OSAT) Business Development**
- **Oversee all OSAT strategic sourcing projects and develop long term cost roadmap** for new business/NPI
- **Drive business venture with new OSAT suppliers** on emerging OSAT, Module and Turnkey businesses
- **Lead procurement strategic initiatives** to fulfil business objectives in resilience, design for sourcing, and price to values
- **Act as management interfaces to Divisions production ramp up management** and Operations for creating competitive (project excellence, strategic views, best practices negotiation, benchmarking), and commercial conditions for Procurement
- **Oversee Subcon related best-practice sharing** and benchmarking activities
- **Do constant review long term price roadmap** and **provide inputs to supplier management** on negotiation
- **Drive Procurement OSAT improvement process framework** (Business processes)

### Profile

You recognize and seize potential for improving efficiency, focus on results and stay aware of costs. You remain aware of the big picture even in complex situations and accept responsibility for decisions.

You are best equipped for those tasks if you:

- Have a recognized **University Degree in the area of Engineering, Manufacturing, or Supply Chain Management; Additional Business Management Degree (MBA) is advantageous**

### At a glance

Location:

Job ID: **350033**

Start date: **as soon as possible**

Entry level: **5+ years**

Type: **Full time**

Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **350033**  
[www.infineon.com/jobs](http://www.infineon.com/jobs)

### Contact

**Julie Danielsen Larsen**

Talent Attraction Manager



- Have more than **10 years of professional experience** in Procurement, Production Management or Program / Project / Subcon Management of worldwide cross-functional teams; **Project management certification is a plus**
- Have possessed **deep understanding of semiconductor production management**, preferably in Assembly, Test, and Backend manufacturing process technologies
- Are well versed in **Backend RFQ Sourcing Process, Commercial Negotiation, and Contract Management**
- Have **deep understanding of the complete supply chain and specific requirements** (i.e. automotive)
- Have experience with **quality management, PCN and change management processes**
- Have **successfully manage relationships** both with internal (C-level) stakeholders and external suppliers
- Are trustworthy and **perform with integrity** in company values
- Have **excellent English and German language skills** in verbal and written communication

## Benefits

- **Munich:**

## Why Us

**Part of your life. Part of tomorrow.**

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

As central function, **Procurement** is responsible for the whole purchasing volume of Infineon and contributes significantly to achieving our financial goals and to Infineon's growth.

This position of a **Senior Procurement Business Development Director for Backend OSAT** is a position of trust at Infineon Technologies AG. For this reason, Infineon is required under the German Corporate Control and Transparency Act (KonTraG) to identify and minimize potential human risks to avert damage to the company.

To meet this legal obligation, Infineon conducts a check on the correctness of information provided by individuals in their employment application, including employment history and documents submitted, possibly with the assistance of a third party. A further security check is also carried out that includes a credit check, company investments, and potential involvement in criminal acts.

The data and findings acquired for and during these checks will be used and stored exclusively to confirm your details. In the event of non-recruitment, the data collected will be deleted six months after receipt of the rejection notice.

*\* The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

