

# Driving decarbonization and digitalization. Together.



## Staff Specialist

### Job description

#### In your new role you will:

- Regular visits to customers for project tracking
- Forecasting in Legos (S&OP)
- Opportunity management
- VPA
- Order follow ups
- Develop India business monthly updates for global circulation
- Follow-up with stakeholders on India strategy activities
- To support all Indian direct accounts with the relevant tools as follows:
  1. Check customers enquiry on PCN status (PCNT)
  2. Create new customer Sold-To, Ship-To, Incoterms (CURE)
  3. Perform Trusted Partner check regularly (EUC)
  4. Check customer part number cross reference, SP/MA information (Change DB)
  5. Purchase request (PRAW, NOSTAS)

#### Sales (40%):

- Responsible for supporting sales and business development activities of the designated account(s) in the India region
- For the designated account(s), work closely with the global account(s) team to contribute and support the business

#### Sales Strategy (40%)

- Prepare and share monthly Sales target reports, market analysis reports
- Support LEV team for data gathering and Analysis
- Development and ensure implementation of India segment “A” strategy

#### Sales Operation (20%)

- Support Account manager in day-to-day operational activities – SP number linking, PCN and NOSTAS activities
- Tracking of DWIN overdue and revenue

## Profile

### At a glance

Location: **Pune (India), Bangalore MG (India)**  
Job ID: **HRC0718756**  
Start date: **as soon as possible**  
Entry level: **5+ years**  
Type: **Full time**  
Contract: **Permanent**

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Job ID: **HRC0718756**

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### Contact

[Chowta.external@infineon.com](mailto:Chowta.external@infineon.com)



**You are best equipped for this task if you have:**

- Bachelors degree in Electronics and Electrical Engineering Preferred
- Interest in Automotive systems and components
- Excellent Communication and interpersonal skills
- Strong knowledge of Excel and PowerPoint
- Good presentation and analytical Skills
- Position will require local travel and limited out station travel

## Why Us

**Driving decarbonization and digitalization. Together.**

Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

**We are on a journey to create the best Infineon for everyone.**

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant's experience and skills.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

[Click here](#) for more information about Diversity & Inclusion at Infineon.

