

# Driving decarbonization and digitalization. Together.



## Global Key Account for Automotive (Location : Tokyo)

### Job description

In your new role you will: Revenue and Design Win Target

- Account Management of Key Accounts
- Drive and Manage Demand Creation Activity with Marketing, engineer and Headquarter to achieved Design Win and Revenue Target
- Make Account Plan with Global Account Manager to execute the plan to maximize the revenue of Infineon products
- Relationship Building with customer stake holders and management it for our Future business

### Profile

You are best equipped for this task if you have:

- **Native level Japanese speaker with excellent communication skill(Required)**  
TOEIC650 Business English skill (Email/Reading Manual/Conversation/Phone conversation/Teleconference)
- /Experience of Automotive Business
- PC Basic computer skill: Excel, PowerPoint, Outlook etc.
- Team working
- Bachelor's degree or master's degree 3
- **Please submit by Japanese Resume**

### At a glance

Location: **Tokyo (Japan)**  
Job ID: **HRC0693593**  
Start date: **as soon as possible**  
Entry level: **5+ years**  
Type: **Full time**  
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search. Alternatively, you can also scan the QR code with your smartphone:

Job ID: **HRC0693593**  
[www.infineon.com/jobs](http://www.infineon.com/jobs)



## Benefits

- **Tokyo:** Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Part-time work possible, certain conditions apply; Monthly works doctor visit, annual flus shot & medical check-up; Various restaurants in our office building; Aflac insurance from health insurance associates; Wage payment in case of sick leave

## Why Us

### **Driving decarbonization and digitalization. Together.**

Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

### **We are on a journey to create the best Infineon for everyone.**

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant´s experience and skills.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

[Click here](#) for more information about Diversity & Inclusion at Infineon.

### **– Automotive (ATV) shapes the future of mobility with microelectronics enabling clean, safe, and smart cars –**

The **ATV division** is shaping the future of mobility by enabling clean, safe, and smart cars. Its product and solution offering is powering the decarbonization and digitalization of vehicles. By driving the transition to hybrid and purely electric vehicles, ATV is making a valuable contribution to cleaner roads. ATV is also increasingly digitalizing cockpit, infotainment, comfort, and lighting applications as it takes automated driving to the next stage with higher levels of connectivity, security, and safety.

The ATV portfolio integrates sensors, microcontrollers, high-performance memories for specific applications, power semiconductors based on silicon and silicon carbide, as well as components for human-machine interaction and vehicle connectivity. Infineon is the world leader in automotive semiconductors.

[Click here](#) for more information about working at ATV with interesting employee and management insights and an overview with more #ATVDreamJobs.

