

# Driving decarbonization and digitalization. Together.



## Specialist Sales and Marketing Processes & Tools - HRC0674064

### Job description

In your new role you will:

Support SMD employees as Processes & Tools (PT) subject matter expert

- Distribution Management
- S&OP
- Business opportunity management
- CRM

Responsible for PT sustenance

- Ensure process governance : understand global process rules & guidelines to make sure user community compliance
- Detect, mitigate and resolve tool issues : be cautious about tool issues from any channel, suggest instant work-arounds and work with IT for resolution
- Provide PT training sessions to newly hired SMD employees
- Find out seeds of improvement opportunities related to PT from daily operations
- Analyze data and build reports for sales forecast and project pipelines
- Participation in global projects for new PT implementation/deployment
- Work closely with the headquarters, other regions and other departments such as IT to understand global situation and share China's issues and/or requirements proactively

### Profile

You are best equipped for this task if you have:

Experience

Semiconductor manufacturing industry

Sales, business operations, back office or IT fields

Work experience using CRM, BI tools and ERP (e.g. Dynamics CRM, Business Objects, Blue Yonder S&OP, SAP ERP)

Skills

Bachelor degree or higher

Excellent analytical and communication (both Chinese and English) skills

Excellent team player with very good interpersonal skills

Familiar with enterprise systems such as CRM, BI tools and ERP

Intermediate Excel skills (Pivot table, IF, VLOOKUP, etc.)

Database knowledge (e.g. know how enterprise data is structured and linked)

Optional

An ideal candidate

- Is curious about Infineon's and customers' business structure and enterprise systems
  - Knows well how to utilize Excel and enterprise systems
  - Has experience and skills in B2B manufacturing industry
- Can provide tailored support to SMD employees as a partner

### At a glance

Location: **Shanghai, (China)**

Job ID: **HRC0674064**

Start date: **as soon as possible**

Entry level: **0-1 year**

Type: **Full time**

Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search. Alternatively, you can also scan the QR code with your smartphone:

Job ID: **HRC0674064**

[www.infineon.com/jobs](http://www.infineon.com/jobs)



### Contact

[Sunny.Wang@infineon.com](mailto:Sunny.Wang@infineon.com)



## Benefits

- **Shanghai, :** Coaching, mentoring networking possibilities; Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Medical coverage; On-site social counselling and works doctor, in Wuxi only.; Provision of health tips, health knowledge sharing, annual medical check; Employees in Shanghai are entitled to use a gym located close to the office for free; On-site canteen, in Wuxi only.; Private insurance offers in some sites.; Wage payment in case of sick leave; Corporate pension benefits in some sites.

## Why Us

### **Driving decarbonization and digitalization. Together.**

Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

### **We are on a journey to create the best Infineon for everyone.**

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant´s experience and skills.

We look forward to receiving your resume, even if you do not entirely meet all the requirements of the job posting.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

[Click here](#) for more information about Diversity & Inclusion at Infineon.

