



Sales Operation Specialist in Automotive (Location : Tokyo)

Job description

In your new role you will:

- Account Sales
 - To meet the sales objectives set by / agreed upon with the management for the namely designated customers
- Sales Operation Specialist
 - To meet the Demand Fulfillment objectives set by / agreed upon with the management for the namely designated customers across all Infineon's products
 - To support the sales staff proceeding all customer inquiries for internal sales issues - delivery, quality, pricing, Process Change Notice, Sample request, System maintenance (Project and Revenue Forecast), document preparation, Account Strategy and 5 years Revenue plan support

Profile

You are best equipped for this task if you have:

- Native Japanese Speaker with excellent communication skill
- Business English skill (Email/Reading Manual/Conversation/Phone conversation /Teleconference)TOEIC600)
- Work Experience in 3-5 years 3
- Sales Experience in 3-5 years 3-5
- Semiconductor or Automotive Experience is preferred
- PC Skill Excel, PowerPoint, MS Dynamic etc.)
- Team Working /
- Bachelor Degree or Master Degree /

Benefits

- **Tokyo:** Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Part-time work possible, certain conditions apply; Monthly works

At a glance

Location: **Tokyo (Japan)**
Job ID: **361566**
Start date: **Sep 01, 2022**
Entry level: **3-5 years**
Type: **Full time**
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **361566**
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doctor visit, annual flus shot & medical check-up; Various restaurants in our office building; Aflac insurance from health insurance associates; Wage payment in case of sick leave

Why Us

Part of your life. Part of tomorrow.

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

