



Director Procurement Global Category Management SIFO

Job description

Are you a seasoned Procurement professional looking for an exciting new opportunity at a Global organization? Do you have experience with management of strategic silicon foundries suppliers with large volumes and impact? Have you participated in RFQs process, supplier relationship, quarterly business reviews, escalation management, forecast management? If yes, then the Director Procurement Global Category Management SIFO may be the role for you!

In your new role you will:

- Manage strategic silicon foundries **suppliers** with large volumes and impact.
- Deliver the target **cost reduction**.
- Drive **RFQs** process, supplier relationship, quarterly business reviews, escalation management, forecast management.
- Be responsible for Tier 1 silicon foundries **partners** with large volumes and highly strategic importance for Infineon.
- Responsible for overall fiscal year **Cost Reduction** (CR) and supplier/s targets.
- Prepare target CR for medium and long term for the supplier/s based on the **demand forecast** and market development.
- Contribute to the definition of the long term silicon foundry **supplier strategy**.
- Monitor monthly and reporting of the CR and **Purchasing Volumes** (PVO) projection for the supplier/s.
- Continue alignment and cooperation with an **international and multi-cultural** teams all around the world (e.g. Front End SiFo, Fron End, Divisions, Finance, Operational Planning and Controlling etc) to ensure consistent communication.
- Participate in annual negotiation event and responsible to set up **annual price negotiation** for its supplier/s.
- Responsible for RFQ towards its supplier for existing business and, together with Business Development (BD) of RFQ for **new business** awards following the RFQ standard process, evaluation matrix defined within Silicon Foundries Procurement Team.
- Drive RfQ negotiations, prepare RfQ analysis and present to the **Silicon Foundry Board** (SIFO Board) for decision taking into account total cost of ownership.
- Handle **Contract negotiation**, drafting and closure ensuring to capture all technical and other requirements from different stakeholders (e.g. Divisions, FE SiFo etc).
- Be Responsible for **SES for its supplier/s**, communication and corrective measures.

At a glance

Location: **Chandler, AZ (United States)**
Job ID: **361518**
Start date: **Oct 01, 2022**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

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Job ID: **361518**
www.infineon.com/jobs



- Be Responsible for **risk management** of supplier/s
- Be Responsible for buildup and maintain supplier/s relationship to **key decision makers**, and organize, in cooperation with FE SiFO) Quarterly Business Review (QBR), where applicable.
- Manager the **escalation** for business issues towards and from supplier/s.

Profile

You are best equipped for this task if you have:

- **Degree** in Business Management or Industrial Engineering
- **15+ years** of relevant professional experience in procurement or a sales & marketing function.
- General knowledge of **supply chain** including manufacturing processes, logistics and quality management
- Strong **negotiation and contract** management skills
- **Financial** Understanding.
- **Business acumen** and team work.
- Experience of **stakeholder relationship** management up to CxO level.
- Good a good understanding of **semiconductor** industry.
- Fully proficiency in English, strong **communications** skills
- **Solution** oriented
- ability to work **beyond boundaries**
- **networking**, energetic and engaging, responsive, reliable and productive
- ability to work **under time pressure**.
- Solid Line to SiFo PROC PP **Head for the Americas**.
- Works closely with **Suppliers**, FE SiFo, Divisions, OPC, Legal, Finance.

Benefits

- **Chandler, AZ:** Medical, Dental & Vision Plans; Flexible Reimbursement Accounts (FSAs); Industry leading 401k Employer Contribution/Match; Company Performance Bonus; Holiday Pay & Paid Time Off (PTO); Flexible Working Conditions, Part-time Options; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Wide range of Training Offers & Career Development Planning; Coaching, Mentoring, Networking Possibilities; International assignments; Basic Life & Dependent Life Insurance; Paid Sick Leave, Accidental Death & Disability Insurance (AD&D); Short-term & Long-term Disability; Employee Assistance Program (EAP); Health Promotion Programs; Reduced Price for Public Transportation

Why Us

Part of your life. Part of tomorrow.

We make life easier, safer and greener – with technology that achieves more, consumes less and is accessible to everyone. Microelectronics from Infineon is the key to a better future. Efficient use of energy, environmentally-friendly mobility and security in a connected world – we solve some of the most critical challenges that our society faces while taking a conscientious approach to the use of natural resources.

Cypress Semiconductor Corporation is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex (including pregnancy, childbirth, or related medical conditions), gender identity, national origin, ancestry, citizenship, age, physical or mental disability, legally protected medical condition, family care status, military or veteran status, marital



status, domestic partner status, sexual orientation, or any other basis protected by local, state, or federal laws. Applicants with questions about access or requiring a reasonable accommodation for any part of the application or hiring process should contact the Talent Network by phone at (408) 503-2194.

Employment at Infineon is contingent upon proof of your legal right to work in the United States under applicable law, verification of satisfactory references and successful completion of a background check and drug test, and signing all your onboarding documents .

In some instances, if applicable, U.S. export control laws require that Infineon obtain a U.S. government export license prior to releasing technologies to certain persons. This offer is contingent upon Infineon's ability to satisfy these export control laws as related to your employment and anticipated job activities. The decision whether or not to submit and/or pursue an export license to satisfy this contingency, if applicable, shall be at Infineon's sole discretion.

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IMPORTANT NOTICE:

Infineon is requiring all new U.S. employees and contractors to be fully vaccinated against COVID-19. Full vaccination is defined as two weeks after both doses of a two-dose vaccine or two weeks since a single-dose vaccine has been administered. Anyone unable to be vaccinated, either because of a sincerely held religious belief or a medical condition or disability that prevents them from being vaccinated, can request a reasonable accommodation.

Infineon Technologies takes data privacy and identity theft very seriously. As such, we do not request personally-identifiable information (PII) from applicants over the internet or electronically. Please kindly refrain from disclosing your PII electronically during the application process or to unauthorized websites that may purport to be Infineon or any of our affiliates.

