



Internship/ Working Student: Automotive Sales Strategy & Operations (f/m/div)*

Job description

Automotive Sales Strategy & Operations is a new and exciting part of sales, marketing and distribution where we collect and evaluate information to maximize productivity. Our long-term goal is to become the link between business development and the execution of the sales and go-to-market strategy. If you want to support us with our goal, apply now to join the team!

In your new role you will:

- Support the **sales and leadership** team to make optimized data-driven decisions
- Develop a **concept of premium services** for our **Automotive customers**
- Continuously improve **processes to support our sales teams**
- Build new **dashboards based on business needs**
- Assist in maintaining and improving our **global metrics dashboard**
- Support **cross-divisional and intra-divisional** next level of sales & marketing projects with the option to take-over one of the **sup-projects**

Profile

You are best equipped for this task if you:

- Are studying **Business Administration** or something **similar**
- Are **passionate** and **motivated** team player who is able to **work independently**
- Are **precise, creative** and **structured** work operations
- **Analytical thinking** to be able to translate **numbers into actions**
- Acquired first **working experience through internships**, university projects, etc.
- Fluent in **English** (both written and verbal), other language skills are positive but not mandatory
- Knowledge of **MS Office in Excel, Word and PowerPoint**

Additionally, the following requisites apply for working students:

- **You must be enrolled and not on academic leave:** Proper students (according to German law) are warmly welcome!
- **You should live close to the site:** More than 150 km distance is not recommended for a working student job due to the travel.

At a glance

Location: **Munich (Germany)**
Job ID: **358308**
Start date: **Sep 19, 2022**
Entry level: **0-1 year**
Type: **Full time**
Contract: **Temporary**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **358308**
www.infineon.com/jobs

Contact

Ayline Föll
Recruiter



Please attach the following documents to your application:

- CV in English
- Certificate of enrollment at university
- Latest grades transcript
- High school report

Benefits

- **Munich:** Coaching, mentoring networking possibilities; Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Home office options; Part-time work possible (also during parental leave); Sabbatical; On-site creche and kindergarden with 120 spots, open until 6pm; Holiday child care; On-site social counselling and works doctor; Health promotion programs; On-site gym, jogging paths, beachvolleyball, tennis & soccer court; On-site canteen; Private insurance offers; Wage payment in case of sick leave; Corporate pension benefits; Flexible transition into retirement ; Performance bonus; Reduced price for public transport and very own S-Bahn station; Access for wheelchairs

Why Us

Part of your life. Part of tomorrow.

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

– Automotive (ATV) shapes the future of mobility with microelectronics enabling clean, safe, and smart cars –

Our semiconductors are essential for supporting the automotive megatrends: electromobility, automated driving, connectivity, and advanced security. They link the real and the digital world, driving the ever-advancing pace of automotive digitalization. Infineon ATV is the number one semiconductor partner in the fast-changing automotive world, based on our system knowledge and our passion for innovation and quality.

** The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

