



Field Application Engineer Power (f/m/div)*

Job description

Are you passionate about power management? Are you good at understanding complex technical details? Do you see yourself as customer-oriented? Then we have the perfect opportunity for you at Infineon in Israel. Join us as a Field Application Engineer DCDC Power Conversion and become part of a highly skilled global team in a dynamic high-tech working environment.

As a Field Application Engineer, you will be responsible for identifying and winning opportunities for Datacenter and Computing (DCO) in Israel as part of Field Application Engineering in EMEA. You will support customers in Israel in the designated segment DCO to fulfill the defined design in/design win objectives and maximize the future business for all Infineon products in the designated segment, across all sales channels and according to the business development programs agreed with management/HQ.

In this role you will:

- **Define and win opportunities technically** – derived from the segment strategy & goals, **for the designated customers of the market segment DCO** (all channels) in Israel
- Own, define and **develop relationships with technical staff at defined customers, distribution and ecosystem partners** (customer engineering relationship matrix) as well as internal stakeholders
- **Identify power management projects** with high sales growth potential to maximize design wins, securing the involvement of the relevant HQ departments.
- **Support customers onsite with HW bring-up and system optimization.**
- Demonstrate **demo boards and SW GUIs** to customers.

Profile

Endowed with strong communication skills, you are able to build a positive and trustful relationship. With a structured and autonomous working style, you show good analytical skills that support you in solving problems and ensuring a successful outcome. Moreover, you seek an active conversation with our customers; you know the market and competition in the respective segments, regular customer visits, and RFQs; and you weigh the odds and risks carefully and are able to generate business opportunities together with colleagues, clients, and partners.

We believe you will be a great fit for this role if you have:

- A degree in **Electrical Engineering, Physics**, or in a similar field
- **5+ years** of experience in technical application and/or field customer support
- Experience in **DCDC Enterprise power management**

At a glance

Location: **Netanya (Israel)**
Job ID: **357275**
Start date: **as soon as possible**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **357275**
www.infineon.com/jobs

Contact

Diogo Venâncio
Talent Attraction Manager



- Experience in multiphase **VR and integrated Point-of-Load (POL) designs**
- Application **knowledge on a system level in AI, Datacom and Server applications**
- **Ability to close DW and deals technically**
- Knowledge of the following products required: **Multiphase PWM controllers, power stages, and integrated Point-of-Load (POL) ICs**
- Experienced **in-lab debugging work**
- Experience in **48V server architectures** and power conversion is an advantage
- Experience with **PCB design** is an advantage.
- Fluent in **Hebrew and English**
- Willingness to **travel** regularly in Israel and occasionally to Germany and the US

Why Us

Part of your life. Part of tomorrow.

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

** The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

