



## Senior Procurement Business Development Manager for Backend OSAT (f/m/div)\*

### Job description

You thrive when taking responsibility and enjoy using your extensive procurement experience to achieve the best results for Infineon? In your new job you will manage the business development projects for Outsourced Assembly and Test (OSAT). You will be responsible for the sourcing decisions within your package groups and ensure optimal cooperation with stakeholders.

In your new role you will:

- Be **responsible for key projects for Sourcing Decision process** (including Requirement Capturing, Negotiation, Suppliers' Selection, Preparation of RFQ, Business Cases Analysis and Decision Proposal and Contracting)
- Be **responsible for setup, organizing, structuring and managing Power Discrete /MOSFET package groups** for benchmarking and best practice sharing among external manufacturing suppliers (prices and market intelligence, quotes database, PCVA data, cost structures, etc.)
- Be **responsible for the execution of sourcing projects as overall project leader**; this includes coordination of the sub-projects: Power Discrete/MOSFET package sourcing, new suppliers searching, commercial negotiation and contracts sign off
- Do **regular reporting** of all projects in Management Steering Committee Meetings
- **Drive Procurement OSAT improvement process framework** (business processes)

### Profile

You recognize and seize potential for improving efficiency, focus on results and stay aware of costs. While balancing stakeholders and suppliers' interests, you drive sourcing decision with the best interest for Infineon.

You are best equipped for this role if you:

- Gained a **degree in Business Management with a technical focus**, Electronics, Industrial Engineering, or similar disciplines
- Have more than **6 years of relevant professional experience in Procurement or Project Management** of worldwide cross-functional projects
- Have **functional expertise in transfer/improvement projects** (to Subcons), **procurement knowledge and negotiation skills** in addition to general knowledge of benchmarking, **best practice sharing, business cases, contract management and product cost analysis**

### At a glance

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Location:	<b>Munich (Germany)</b>
Job ID:	<b>350032</b>
Start date:	<b>as soon as possible</b>
Entry level:	<b>5+ years</b>
Type:	<b>Full time</b>
Contract:	<b>Permanent</b>

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **350032**  
[www.infineon.com/jobs](http://www.infineon.com/jobs)

### Contact

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**Julie Danielsen Larsen**  
Talent Attraction Manager



- Have **good understanding of semiconductor production management**, preferably backend assembly and test; and has an affinity in Power Discrete/MOSFET technologies
- Have successfully **manage relationships both with external and internal stakeholders**
- Are **trustworthy and perform with integrity** in company values
- Have **excellent English and German language skills** in verbal and written communication

## Benefits

- **Munich:** Coaching, mentoring networking possibilities; Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Home office options; Part-time work possible (also during parental leave); Sabbatical; On-site creche and kindergarden with 120 spots, open until 6pm; Holiday child care; On-site social counselling and works doctor; Health promotion programs; On-site gym, jogging paths, beachvolleyball, tennis & soccer court; On-site canteen; Private insurance offers; Wage payment in case of sick leave; Corporate pension benefits; Flexible transition into retirement ; Performance bonus; Reduced price for public transport and very own S-Bahn station; Access for wheelchairs

## Why Us

**Part of your life. Part of tomorrow.**

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

As central function, **Procurement** is responsible for the whole purchasing volume of Infineon and contributes significantly to achieving our financial goals and to Infineon's growth.

*\* The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

