



Staff Analyst IT Sales Application in IT Dept. (Location: Tokyo)

Job description

IT Sales Application/IT

In your new role you will:

Responsibilities: Roll out, support and improve “Sales and Marketing” applications such as CRM, Web and Virtual Events as a local IT representative in the global IT organization.

: **ITCRMWeb**

- Gather local business requirements, and drive the alignment process with respective stakeholders for IT solution proposal in line with global IT strategy, business processes and corporate rules.
- Drive local digitalization initiative in line with global digitalization initiatives.
- Provide Level 2 functional support to local business users on Sales applications in collaboration with vendor operation team
- Work with global team and act as application owner for certain applications (be a substitute responsible person of selected global applications and take ownership when ready)
- Contribute to Global Project rollout to local in GAP analysis, testing, post go-live support, user communication and escalation management.

Profile

You are best equipped for this task if you have:

- Native Japanese Speaker with excellent communication skill
- TOEIC850) / Business English skill
(Email/Reading Manual/Conversation/Phone conversation/Teleconference)
- Business Process knowledge on Sales that comprises of Pricing and Quoting, Distribution Management, Sample, Opportunity Management, Customer Service and Digital Marketing of Semiconductor industry
- SAP CRM or MS Dynamics, Web Marketing Tool/System Engineer
Good knowledge and experiences in configurations on SAP CRM or MS Dynamics CRM. Web programming experience based on .NET framework would be an advantage
- PC Excel, PowerPoint, etc.)

At a glance

Location: **Tokyo (Japan)**
Job ID: **349760**
Start date: **as soon as possible**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

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- / Good team spirit
- Logical thinking skill based on fact

Benefits

- **Tokyo:** Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Part-time work possible, certain conditions apply; Monthly works doctor visit, annual flus shot & medical check-up; Various restaurants in our office building; Aflac insurance from health insurance associates; Wage payment in case of sick leave

Why Us

Part of your life. Part of tomorrow.

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

