



Sales Manager

Job description

In your new role you will:

- Establish, maintain and develop business and relationship with target accounts to achieve sales targets.
- Achieve design-win and design-in goals with in-house technical support extended to FAE resources.
- Monitor and review with channel partners inventory turns for health asset management.
- Develop account strategy, penetration plan and customer senior management relationships.
- Work in a team regionally and globally to achieve assigned tasks and objectives.
- Work closely with marketing groups to define and execute strategies for winning designs at targeted customers.
- Handle customers' problems & complaints effectively.

Profile

You are best equipped for this task if you have:

- Bachelor degree or above, major in IT / Computer Science & Computer Engineering, Electrical & Electronic Engineering
- Minimum 5 years of relevant sales and business development experience with related experience embedded security strongly preferred.
- Interpersonal skills, entrepreneurial skills and business development skill
- Good analytical skills and able to work independently, self-motivated.

Why Us

Part of your life. Part of tomorrow.

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

At a glance

Location:

Job ID: **349620**

Start date: **as soon as possible**

Entry level: **5+ years**

Type: **Full time**

Contract: **Permanent**

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