



Pricing Operation in Sales & Marketing Transformation (SMT) (Location: Tokyo)

Job description

Sales & Marketing Transformation (SMT)

In your new role you will: Drive planning, analysis and management of discounts and market price levels. Support SMD(Sales, Marketing and Distribution) related pricing /quoting activities and standard VPA(Volume Purchasing Agreement)'s. Support sales in fast and direct quoting for defined industry segment. Continuous knowledge improvement.

- Quote handling
- VPA(Volume Purchasing Agreement)price handling
- Drive planning, analysis and management of discounts and market price levels
- Support sales and marketing in fast and agile quoting
- Meeting Facilitation with Sales and Marketing
- Knowledge Management

Profile

You are best equipped for this task if you have:

- Native Japanese Speaker with excellent communication skill
- TOEIC(750) / Business English skill (Email/Reading Manual/Conversation/Phone conversation/Teleconference)
- Experience supporting a sales organization including the use of tools and processes, especially SAP over 3 years
- PC Excel, PowerPoint, SAP etc.)
- / Good team spirit
- / Good communication skill

Benefits

- **Tokyo:** Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working

At a glance

Location: **Tokyo (Japan)**
Job ID: **348727**
Start date: **as soon as possible**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

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conditions; Part-time work possible, certain conditions apply; Monthly works doctor visit, annual flus shot & medical check-up; Various restaurants in our office building; Aflac insurance from health insurance associates; Wage payment in case of sick leave

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