



Senior Staff Specialist Product Management

Job description

Overall responsibility to achieve Revenue, GM, and SR goals across all regions, including business development for the assigned Product families

1. Overall responsibility to achieve Revenue, GM, and SR goals across all regions, including business development for the assigned Product families
2. Align with Sales Marketing & Distribution in the regions to establish targets and goals.
3. Business development at new customers
4. Track and monitor achievement of above targets by Regions
5. Interface with SMD for Revenue achievement
6. 2. Demand Forecasting and Analytics for USB Families including finding new markets to target and competition
7. 3. Allocation Management for assigned product families
8. 4. Pricing Analytics for the Product line and primary interface with Pricing team for implementing pricing guidance, setting up contracts and the price book

Profile

1. 5+ years of experience in semiconductor related roles of product management /program management/ marketing
2. Strong project management skills and drive for results, ability to translate analytical findings into actionable solutions
3. Bachelor's degree in engineering
4. Excellent Data analytics skills with thorough knowledge of excel
5. Excellent oral and written communication skills
6. Be a Team Player

Benefits

- **Bangalore:** Coaching, mentoring & networking possibilities ; Wide range of training offers & planning of career development; Regional and local talent programs; International assignments; Career paths: Management career, Project management career, Technical ladder career, Individual contributor career, Professional career; Flexible work timing, Part time work, Work from home; Home office; Health & wellness reimbursement, Employee motivation forum, Sporthi – Diversity club, Master health check up, Health promotion campaigns; Crèche facility; Annual success bonus; Medclaim (dependents & top up), Personal accident, Term life; National Pension Scheme; Health promotion programs; Statutory benefits; Access for wheelchairs; On-site canteen; Paid sick leave, long term illness leave; On site Yoga classes, Sports club

At a glance

Location: **Bangalore (India)**
Job ID: **348066**
Start date: **as soon as possible**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

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Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

