



Sales Staff Specialist/Sales Manager for Global Key Account Location(Tokyo or Osaka)

Job description

In your new role you will: be Account Management of Global Key Accounts

- Drive & Manage Demand Creation Activity with Marketing, Engineer, and Headquarter to achieved Design Win and Revenue Target
- Make Account Plan with Global Account Manager to execute the plan to maximize the revenue of Infineon product
- Relationship Building with customer stake holders and management it for our Future business
- Account management: Drive customer/EMS&OEMs/distributor to achieve aligned Target of Design Win and Revenue as of Account Sales, also Demand Fulfillment management
- If customer is Global basis Japanese customer, then will work with other region to achieve Target

Profile

You are best equipped for this task if you have:

- Native Japanese Speaker with excellent communication skill
- TOEIC(650) / Business English skill (Email/Reading Manual/Conversation/Phone conversation/Teleconference)
- 3-6 3-6 years of Sales experience in Semiconductor Industry
- PC Excel, PowerPoint, etc.)
- / Team Working
- / Bachelor Degree or Master Degree in Electronic Engineering or similar
- High motivation and eager to create business splits

Why Us

Part of your life. Part of tomorrow.

At a glance

Location:

Job ID: **348061**

Start date: **Jul 01, 2022**

Entry level: **5+ years**

Type: **Full time**

Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

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