



Contract Manager - Customer Contracts (f/m/div)*

Job description

Do you want to achieve the best possible results for your company in contract negotiations and address potential risks in the process? Are you as committed as you are assertive, have a quick grasp of things and well-founded experience in project management? As Contract Manager - Customer Contracts you will support our team in the Legal Department in the preparation and negotiation of contracts in an international environment. In doing so, your tasks will keep an eye on both commercial and technical aspects, maintain an overview, and consider the perspectives of a wide range of stakeholders. Does this sound like an exciting task for you? Then we are very much looking forward to getting to know you!

In your new role you will:

- Be the **contact person** for dedicated division customer contracts
- **Coordinate** with the contact persons **in the business unit** (Finance, BL/PL Head) on the **status of contract negotiations** and **contract topics**
- Contribute to the **content and tactical preparation** of **customer negotiations** together with the cross-functional Infineon negotiation team and coordinate the negotiation framework with the Division CFO
- Ensure that **Infineon Corporate Rules, Escalation and Signature Guidelines** are adhered to and implemented
- Identify and escalate **business, financial or other critical risks** related to contract projects.
- **Provide information to and align with Division Contract Management and Legal Teams** on strategic, global contract activities (e.g. in framework contract negotiations, annual price negotiations) in global coordination rounds

Profile

You approach work systematically and foresightful in your work and focus on our customers as well as on quality. You work together in a team to find the best solution, respecting different attitudes and points of view and using the resulting creative potential. Your convincing appearance and assertiveness coupled with a diplomatic approach to discussions will lead you successfully to your goals.

You are best equipped for this task if you have:

- A degree in the area of **engineering, economics** or **law**
- At least **3-5 years of professional experience** in project management
- Solid knowledge in the field of **negotiation with internal and external customers**
- Experience in **contract management** is a big plus

At a glance

Location:

Job ID: **347166**

Start date: **as soon as possible**

Entry level: **3-5 years**

Type: **Full time**

Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **347166**
www.infineon.com/jobs

Contact

Alexander Greie
Team Lead Talent Attraction



- Experience in **working with cross-functional and global teams** as well as a **confident handling of decision-makers** at all hierarchical levels
- Enjoyment of working with **contracts** and **contract contents** as well as **presentation skills**
- Ability to **find compromise s** with all relevant stakeholders in **complex technical and legal matters**
- Fluent in spoken and written **English**, knowledge of **German** is an advantage

Why Us

Part of your life. Part of tomorrow.

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

Legal & Patent ensures Infineon's legal protection in every respect as a central function. The Legal Department advises the management, the subsidiaries, the individual divisions, central service providers and other organizational units of Infineon Technologies AG with regard to legal and contractual matters. The Patent Department provides assistance and services for the protection of Infineon's intellectual property, patent licenses, freedom to operate, invention process, patent prosecution and all related issues.

** The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

