



Senior Sales Specialist

Job description

As a Senior Sales Specialist - your main goal is to drive revenue growth through sales fulfillment and coordination support to built customer relationship

In your new role you will:

- To interface with the assigned customers of all levels including procurement, engineering and logistic departments to maintain good relationship
- To attend customer meetings on order schedules, reviews service levels and other related activities
- To facilitate meetings between internal stakeholders and customer including quality, delivery support, contract discussion and other sales related activities
- To maintain up to date customer forecast and sales activities in the relevant tools and processes (S&OP, Caesar) for the designated account(s)
- To support all ASEAN direct accounts with the relevant systems and tools.

Profile

You are best equipped for this task if you have:

- Min 3 years of relevant experiences in Sales and Marketing coordination/ customer service coordination
- Diploma / Degree in Electronics or Electrical engineering or any relevant
- Prefer experiences in Semiconductor or related industries
- Fluent in English is required to liaise with respective stakeholders
- Good interpersonal skills - able to manage relationship among different stakeholders
- Organized and meticulous person

Why Us

Part of your life. Part of tomorrow.

We make life easier, safer and greener – with technology that achieves more, consumes less and is accessible to everyone. Microelectronics from Infineon is the key to a better future. Efficient use of energy, environmentally-friendly mobility and security in a connected world – we solve some of the most critical challenges that our society faces while taking a conscientious approach to the use of natural resources.

At a glance

Location:

Job ID: **345167**

Start date: **as soon as possible**

Entry level: **3-5 years**

Type: **Full time**

Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **345167**
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In accordance with the requirements set by the Singaporean Government, Infineon Technologies Asia Pacific Pte Ltd (“Infineon”) can only allow individuals who are (a) fully vaccinated, (b) certified to be medically ineligible for a vaccine or (c) have recovered from COVID-19 within a prescribed period, onto company premises. Therefore, Infineon requires all new employees, as well as contractors and business partners, to be fully vaccinated against COVID-19. “Fully vaccinated” means individuals have completed the full regime of an approved COVID-19 Vaccine as listed under the World Health Organization (WHO) Emergency Use Listing (EUL) including the respective post-vaccination period to ensure the vaccine has become full effective. Anyone who is unable to be vaccinated due to an approved and/or recognised exemption condition may apply for special consideration.

