



Senior Account Manager for Power & Sensor Systems (f/m/div)*

Job description

Are you a customer-oriented person with a deep knowledge of technical topics? Do you enjoy the challenges of working in a leading-edge technology environment? Are you a strong team player, self-driven and highly motivated individual? Then this is the job for you: apply now and join our Sales EMEA team as an Account Manager.

As Account Manager, you will join the Infineon UK and Ireland sales team to lead the Infineon commercial and technical engagement into key Direct Accounts.

In your new role you will:

- Be responsible for the **customer relationship, identifying new opportunities and driving through to revenue** and generating a growth pipeline for the future;
- Be **responsible for promoting all Infineon products and interfacing with the product lines** to ensure Infineon's and customer expectations are successfully met;
- Be part of a dynamic team and expected to **coordinate technical and logistics resource for each account**;
- Be **involved heavily in demand creation and generating creative ideas** to solve our customer's needs.

Profile

You have a structured, self-driven working style with a strong focus on the business and customers' needs. You have an analytical mindset and enjoy taking the initiative and bringing results. Moreover, you are a team player with the ability to motivate, inspire and collaborate with your team and the organization.

You are best equipped for this role if you have:

- A **degree in Electrical Engineering** or similar fields of studies;
- **3 to 5 years of experience, preferably in sales/customer facing environment**;
- Technical background within the power semiconductors area, either in development or marketing would be preferred;
- Experience working in teams of varying sizes would be an advantage;
- **Focus on the customer** and a **profit-oriented mindset**;
- **Desire for leaning and continual development**;
- **Flexibility to travel** when required;

At a glance

Location: **Bristol (United Kingdom)**
Job ID: **340858**
Start date: **as soon as possible**
Entry level: **3-5 years**
Type: **Full time**
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **340858**
www.infineon.com/jobs

Contact

Ana Rita Costa
Talent Attraction Manager



- **Fluency in English** (mandatory).

Benefits

- **Bristol:** Coaching, mentoring networking possibilities; Wide range of training offers & planning of career development; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor ; Flexible working conditions; Part-time work possible (also during parental leave) ; Sabbatical; Medical coverage; Labor gymnastics; Private insurance offers; Wage payment in case of sick leave; Corporate pension benefits; IFX Success Bonus and Spot Awards; Accessibility, access for wheelchairs

Why Us

Part of your life. Part of tomorrow.

We make life easier, safer and greener – with technology that achieves more, consumes less and is accessible to everyone. Microelectronics from Infineon is the key to a better future. Efficient use of energy, environmentally-friendly mobility and security in a connected world – we solve some of the most critical challenges that our society faces while taking a conscientious approach to the use of natural resources.

– Power & Sensor Systems (PSS) drives leading-edge power management, sensing, and data transfer capabilities –

Infineon **PSS** semiconductors are enabling intelligent power management, smart sensitivity, and fast, reliable data processing in an increasingly digitalized world. Our state-of-the-art power and connectivity devices make chargers, servers, mainboards, power tools, and lighting systems smarter, smaller, lighter, and more energy-efficient. In addition, our trusted sensors give things an intuitive sensing capability to make them contextually aware, and our RF chips support fast and reliable data communications.

[Click here](#) for more information about working at PSS with interesting employee and management insights and an overview with more #PSSDreamJobs.

** The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

