



Senior Manager Procurement Supplier Management Silicon Foundries (f/m/div)*

Job description

As central function, Procurement is responsible for the whole purchasing volume of Infineon and contributes significantly to achieving our financial goals and to Infineon's growth. As our new Senior Manager for Procurement & Supplier Management you will be responsible for the management of strategic silicon foundries suppliers with large volumes and great impact for Infineon in order to deliver and have an influence on the target cost reduction. You will be involved in a broad range of tasks such as RfQs process, supplier relationship management, quarterly business reviews, escalation management and forecast management. If that challenge sounds just like you, then you should apply now!

In your new role you will:

- Take over responsibility for overall **fiscal year Cost Reduction (CR)** and **suppliers targets** as well as **prepare target CR** for medium and long term for the suppliers based on the demand forecast and market development
- Contribute to the **definition of the long-term silicon foundry supplier strategy**
- **Monitor and report** on a monthly base of the **CR** and **Purchasing Volumes (PVO)** projection for the suppliers
- Continuously **align and cooperate** with an international and multi-cultural team all around the world (e.g. Front End SiFo, Front End, Divisions, Finance, Operational Planning and Controlling etc) to ensure consistent communication
- Participate to **annual negotiation event** and **set up annual price negotiation** for its suppliers, being responsible for **RfQ** towards its supplier for existing business and, together with Business Development (BD) of **RfQ** for new business awards **following the RfQ standard process, evaluation matrix** defined within the Silicon Foundries Procurement Team
- **Drive RfQ negotiations**, prepare **RfQ analysis** and **present** to the Silicon Foundry Board (SIFO Board) for decision, taking into account **total cost of ownership**
- Take over **contract negotiation, drafting** and **closure ensuring** to capture all technical and other requirements from different stakeholders (e.g. Divisions, FE SiFo etc) being responsible for **SES** for its suppliers, **communication** and **corrective measures** as well as for **risk management** of suppliers
- **Build up and maintain supplier relationships** to **key decision makers** and **organize Quarterly Business Reviews (QBR)** in cooperation with FE SIFO where applicable
- **Manage the escalation** for business issues towards and from suppliers

Profile

At a glance

Location: **Munich (Germany)**
Job ID: **337134**
Start date: **as soon as possible**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **337134**
www.infineon.com/jobs

Contact

Nadine Patriarca Roth
Talent Attraction Manager



Do you recognize and seize potential for improving efficiency with dedication, focusing on results and staying aware of costs while remaining focused on the big picture even in complex situations and under pressure? You demonstrate excellent communication skills and know how to establish sustainable relationships and networks. If you furthermore inspire others for your ideas and explain even complex issues in a clear and convincing manner, then you should join our team!

You are best equipped for this task if you have:

- A degree in **Industrial Engineering** or **Engineering**, alternately a degree that combines technical courses and business administration
- At least **6+ years** of relevant **working experience** in **technical procurement, negotiation, supplier relationship management** and in **leading projects**
- Demonstrated **strategic thinking** and **negotiation skills**
- A capability to **outline and present complex issues in a simple manner** while not neglecting the essential details
- A strong **multi-cultural and interpersonal skillset** including **cross-functional teamwork**
- **Strong communication skills** in **English**
- Willingness to travel if needed

Benefits

- **Munich:** Coaching, mentoring networking possibilities; Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Home office options; Part-time work possible (also during parental leave); Sabbatical; On-site creche and kindergarden with 120 spots, open until 6pm; Holiday child care; On-site social counselling and works doctor; Health promotion programs; On-site gym, jogging paths, beachvolleyball, tennis & soccer court; On-site canteen; Private insurance offers; Wage payment in case of sick leave; Corporate pension benefits; Flexible transition into retirement ; Performance bonus; Reduced price for public transport and very own S-Bahn station; Access for wheelchairs

Why Us

Part of your life. Part of tomorrow.

We make life easier, safer and greener – with technology that achieves more, consumes less and is accessible to everyone. Microelectronics from Infineon is the key to a better future. Efficient use of energy, environmentally-friendly mobility and security in a connected world – we solve some of the most critical challenges that our society faces while taking a conscientious approach to the use of natural resources.

** The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

