



Staff Specialist Pricing

Job description

Have you always wanted to know how an effective pricing strategy is developed and implemented? Do you have a passion for numbers and data analytics? Would you like work for one of the key players in the tech industry? Then we have a great opportunity for you to join our successful team in our San Jose, CA, Office. Come and join us! By joining the Infineon Americas Pricing Intelligence Insights Team, you will have the opportunity to not only work cooperatively with a diverse group of professionals within Sales and Marketing but also leverage your analytical and technical skills. As a Staff Specialist Pricing, you will have a direct impact on the company's revenue and profitability.

In your new role you will:

- Act as a pricing partner, advising product line on all pricing matters.
- Provide regular review of pricing data in close collaboration with product line stakeholders
- Provide continuous optimization of internal Sales and Marketing processes and pricing tools to strike for ongoing efficiency and effectivity improvements as well as enhance the value-based selling.
- Support analytical projects within the pricing environment
- Provide your insights to produce line by considering knowledge of product value, market trend and data analysis to impact the pricing strategies and price guidance change.
- Price data and trend analysis based on customer feedbacks, internal reporting data and regional feedback from several stakeholders
- Preparation of reports and provide analysis on existing reporting data on request

Profile

You are best equipped for this task if you have:

- A degree in business and/or engineering related fields, including but not limited to Business Administration, Marketing, Business Engineering, Finance, Semiconductor, Economics or Electrical Engineering
- 3+ years of experience in pricing, marketing or similar functions highly preferred within the tech industry
- Good communications skills, written and verbal, technical and business skills, and a customer service orientation.
- Experiences in Business Objects; Proficiency in MS-Office (especially Excel)
- Strong value based selling mindset

At a glance

Location: **San Jose, CA (United States)**
Job ID: **334234**
Start date: **as soon as possible**
Entry level: **3-5 years**
Type: **Full time**
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **334234**
www.infineon.com/jobs



- Strong problem-solving skill
- Ability to juggle multiple projects with priorities.
- Ability to gather and organize large amounts of data.
- Ability to interface with and influence product line stakeholder.
- Open mind, self-learning and improvement..

Benefits

- **San Jose, CA:** Medical, Dental & Vision Plans; Flexible Reimbursement Accounts (FSAs); Industry leading 401k Employer Contribution/Match; Company Performance Bonus; Holiday Pay & Paid Time Off (PTO); Flexible Working Conditions, Part-time Options; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Wide range of Training Offers & Career Development Planning; Coaching, Mentoring, Networking Possibilities; International assignments; Basic Life & Dependent Life Insurance; Paid Sick Leave, Accidental Death & Disability Insurance (AD&D) ; Short-term & Long-term Disability ; Employee Assistance Program (EAP) ; Health Promotion Programs ; Reduced Price for Public Transportation

Why Us

Part of your life. Part of tomorrow.

We make life easier, safer and greener – with technology that achieves more, consumes less and is accessible to everyone. Microelectronics from Infineon is the key to a better future. Efficient use of energy, environmentally-friendly mobility and security in a connected world – we solve some of the most critical challenges that our society faces while taking a conscientious approach to the use of natural resources.

Cypress Semiconductor Corporation is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex (including pregnancy, childbirth, or related medical conditions), gender identity, national origin, ancestry, citizenship, age, physical or mental disability, legally protected medical condition, family care status, military or veteran status, marital status, domestic partner status, sexual orientation, or any other basis protected by local, state, or federal laws. Applicants with questions about access or requiring a reasonable accommodation for any part of the application or hiring process should contact the Talent Network by phone at (408) 503-2194.

Employment at Infineon is contingent upon proof of your legal right to work in the United States under applicable law, verification of satisfactory references and successful completion of a background check and drug test, and signing all your on-boarding documents .

In some instances, if applicable, U.S. export control laws require that Infineon obtain a U.S. government export license prior to releasing technologies to certain persons. This offer is contingent upon Infineon's ability to satisfy these export control laws as related to your employment and anticipated job activities. The decision whether or not to submit and/or pursue an export license to satisfy this contingency, if applicable, shall be at Infineon's sole discretion.

IMPORTANT NOTICE :

Infineon is requiring all new U.S. employees and contractors to be fully vaccinated against COVID-19. Full vaccination is defined as two weeks after both doses of a two-dose vaccine or two weeks since a single-dose vaccine has been administered. Anyone unable to be vaccinated, either because of a sincerely held religious belief or a medical condition or disability that prevents them from being vaccinated, can request a reasonable accommodation.

Infineon Technologies takes data privacy and identity theft very seriously. As such, we do not request personally-identifiable information (PII) from applicants over the



internet or electronically. Please kindly refrain from disclosing your PII electronically during the application process or to unauthorized websites that may purport to be Infineon or any of our affiliates.

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