



## Manager Sales

### Job description

Achieve team & individual business target, drive revenue growth and increase market share;

#### In your new role you will:

- Achieve team & individual business target, drive revenue growth and increase market share;
- Identify the new projects and acquire resources and competencies to maximize DW;
- Be responsible for sales and demand creation activities and providing sales reporting and collecting market intelligence;
- Team up with marketing, application engineering, system engineering and corresponding functional departments to grow business;
- build positive, multi-level relations with customers;

### Profile

#### You are best equipped for this task if you have:

- minimum a bachelor degree;
- familiar with MNC working process;
- good interpersonal & communication skill;
- ability to work under pressure from both internal and external;
- ability to articulate well business proposal and conduct cross region technical discussions;
- fluent written & oral English, etc.

### Benefits

- **Shanghai, :** Coaching, mentoring networking possibilities; Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Flexible working conditions; Medical coverage; On-site social counselling and works doctor, in Wuxi only.; Provision of health tips, health knowledge sharing, annual medical check; Employees in Shanghai are entitled to use a gym located close to the office for free; On-site canteen, in Wuxi only.; Private insurance offers in some sites.; Wage payment in case of sick leave; Corporate pension benefits in some sites.

### Why Us

Part of your life. Part of tomorrow.

### At a glance

Location: **Shanghai, (China)**  
Job ID: **332974**  
Start date: **as soon as possible**  
Entry level: **5+ years**  
Type: **Full time**  
Contract: **Permanent**

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