

# Driving decarbonization and digitalization. Together.



## Automotive Account Sales (Location : Tokyo)

### Job description

In your new role you will:  
Key Account

- Account Sales
  - To meet the sales objectives set by / agreed upon with the management for the namely designated customers
- Sales Specialist
  - To meet the Demand Fulfillment objectives set by / agreed upon with the management for the namely designated customers across all Infineon's products
  - To support the sales staff proceeding all customer inquiries for internal sales issues - delivery, quality, pricing, Process Change Notice, Sample request, System maintenance (Project and Revenue Forecast), document preparation, Account Strategy and 5 years Revenue plan support

### Profile

You are best equipped for this task if you have:

- **Native Japanese Speaker with excellent communication skill**
- TOEIC600) / Business English skill (Email/Reading Manual/Conversation/Phone conversation/Teleconference)
- Work Experience over 2 years 2
- B to B Sales or Sales assistant Experience over 2years 2
- PC Excel, PowerPoint, MS Dynamic, etc.)
- / Good team spirit
- Logical thinking skill based on fact
- **Please submit your resume in Japanese**

### Benefits

- **Tokyo:** Trainingsangebot & strukturierte Entwicklungsplanung; Möglichkeit zur internationalen Entsendung; Verschiedene Karrierepfade: Project Management,

### At a glance

Location: **Tokyo (Japan)**  
Job ID: **HRC0533759**  
Start date: **as soon as possible**  
Entry level: **3-5 years**  
Type: **Full time**  
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search. Alternatively, you can also scan the QR code with your smartphone:

Job ID: **HRC0533759**  
[www.infineon.com/jobs](http://www.infineon.com/jobs)



Technical Ladder, Management & Individual Contributor; Flexible Arbeitszeit für gewissen Mitarbeitergruppen; Möglichkeit zum Home Office; Offenheit für Teilzeit; Monatlicher Betriebsarzt Besuch, jährliche Grippeimpfung & Gesundheits-Check; Kantine; Versicherungsangebot zu attraktiven Konditionen; Lohnfortzahlung im Krankheitsfall; Arbeitgeberfinanzierte betriebliche Altersvorsorge

## Why Us

### **Driving decarbonization and digitalization. Together.**

Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

### **We are on a journey to create the best Infineon for everyone.**

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant's experience and skills.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

[Click here](#) for more information about Diversity & Inclusion at Infineon.

The **ATV division** is shaping the future of mobility by enabling clean, safe, and smart cars. Its product and solution offering is powering the decarbonization and digitalization of vehicles. By driving the transition to hybrid and purely electric vehicles, ATV is making a valuable contribution to cleaner roads. ATV is also increasingly digitalizing cockpit, infotainment, comfort, and lighting applications as it takes automated driving to the next stage with higher levels of connectivity, security, and safety.

The ATV portfolio integrates sensors, microcontrollers, high-performance memories for specific applications, power semiconductors based on silicon and silicon carbide, as well as components for human-machine interaction and vehicle connectivity. Infineon is the world leader in automotive semiconductors.

[Click here](#) for more information about working at ATV with interesting employee and management insights and an overview with more #ATVDreamJobs.

