



Pricing Operation in Sales & Marketing Transformation (SMT) (Location: Tokyo)

Job description

Sales & Marketing Transformation (SMT)

In your new role you will: Drive planning, analysis and management of discounts and market price levels. Support SMD(Sales, Marketing and Distribution) related pricing /quoting activities and standard VPA(Volume Purchasing Agreement)'s. Support sales in fast and direct quoting for defined industry segment. Continuous knowledge improvement.

- Quote handling
- VPA(Volume Purchasing Agreement)price handling
- Drive planning, analysis and management of discounts and market price levels
- Support sales and marketing in fast and agile quoting
- Meeting Facilitation with Sales and Marketing
- Knowledge Management

Profile

You are best equipped for this task if you have:

- Native Japanese Speaker with excellent communication skill
- TOEIC(750) / Business English skill (Email/Reading Manual/Conversation/Phone conversation/Teleconference)
- Experience supporting a sales organization including the use of tools and processes, especially SAP over 3 years
- PC Excel, PowerPoint, SAP etc.)
- / Good team spirit
- / Good communication skill

Benefits

- **Tokyo:** Trainingsangebot & strukturierte Entwicklungsplanung; Möglichkeit zur internationalen Entsendung; Verschiedene Karrierepfade: Project Management, Technical Ladder, Management & Individual Contributor; Flexible Arbeitszeit für

At a glance

Location: **Tokyo (Japan)**
Job ID: **348727**
Start date: **as soon as possible**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **348727**
www.infineon.com/jobs



gewissen Mitarbeitergruppen; Möglichkeit zum Home Office; Offenheit für Teilzeit; Monatlicher Betriebsarzt Besuch, jährliche Grippeimpfung & Gesundheits-Check; Kantine; Versicherungsangebot zu attraktiven Konditionen; Lohnfortzahlung im Krankheitsfall; Arbeitgeberfinanzierte betriebliche Altersvorsorge

Why Us

Part of your life. Part of tomorrow.

Infineon is a world leader in semiconductor solutions that make life easier, safer, and greener. Our solutions for efficient energy management, smart mobility, and secure, seamless communications link the real and the digital world.

