



Strategic Partner Management (f/m/div)*

Job description

As a Strategic Partner and Cooperation Manager, you will have strategic impact on the vision of Infineon's strategic partner cooperation and act as a mayor interface between the company and the stakeholders.

In this new role, you will:

- **Elaborate the vision for the impact of external cooperation**
- **Identify the** needs at Infineon Austria for **strategic cooperation** and within the areas of competence
- **Build up and coordinate collaborations** with strategic partnerships such as start-ups, universities and research institutes
- **Interact with several internal and external stakeholders** as an advisor and create a common understanding of the most relevant partnerships
- **Network and coordinate** within Infineon globally, Infineon Austria and within the divisions
- **Ensure the quality of the relevant processes**, which include the legal frame conditions
- **Contribute to R&D, Innovation and Funding Management projects**

Profile

You are best equipped for this position if you have:

- **A degree in the field of engineering, business administration** or equivalent subject with profound knowledge of business-related topics
- **At least 3 to 5 years of professional experience** in the collaboration with strategic partners
- **Deep understanding of start-up, university and research organization cooperation**
- **Ability to deal with complex relationship structures**
- **Strong organizational skills**, fast/thorough response time and a structured approach
- **Willingness to travel** to build close relationships
- **Very good communication skills in English**; speak, read, and write fluently in German is a plus

At a glance

Location:

Job ID: **341506**

Start date: **as soon as possible**

Entry level: **5+ years**

Type: **Full time**

Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search:

Job ID: **341506**
www.infineon.com/jobs

Contact

Benjamin Bastian



We offer competitive salaries and additional benefits based on your performance, experience and qualification. The employment is in accordance with the collective salary and wage agreement for employees of the electrical and electronics industry, employment group I (<https://www.feei.at/wp-content/uploads/2021/04/minimum-salaries-white-collar-workers-2021.pdf>). The monthly salary is paid 14 times p.a. We offer a higher compensation depending on your expertise and skills.

Why Us

Part of your life. Part of tomorrow.

We make life easier, safer and greener – with technology that achieves more, consumes less and is accessible to everyone. Microelectronics from Infineon is the key to a better future. Efficient use of energy, environmentally-friendly mobility and security in a connected world – we solve some of the most critical challenges that our society faces while taking a conscientious approach to the use of natural resources.

The City of Villach is located in the center of Carinthia, Austria's southernmost province, in close proximity to the Italian and Slovenian border. Due to its particular geographic location and the outstanding natural beauty of the region, Villach and the whole province of Carinthia have for generations been popular holiday destinations for people from all over the world. Its unique landscape combines mountains and valleys, lakes and rivers, city and countryside. In addition to the favorable geographic location, living in Austria also has many social, health-care-related and economic perks. The country's social and health care system is among the best in the world and for decades numerous international surveys have singled out Austria as a particularly safe and wealthy country with a high quality of life. Villach benefits from its status as a "small town," offering everyday living at affordable prices in an outstanding setting. So it's no surprise that the city on the Drau is considered the "home of work-life balance". Find out what you like most about Villach and join us:
<https://www.welcome2villach.at/>

** The term gender in the sense of the General Equal Treatment Act (GETA) or other national legislation refers to the biological assignment to a gender group. At Infineon we are proud to embrace (gender) diversity, including female, male and diverse.*

