

Automotive Division Call

hosted by Liberum

Peter Schiefer, Division President Automotive (ATV) 5 October 2020





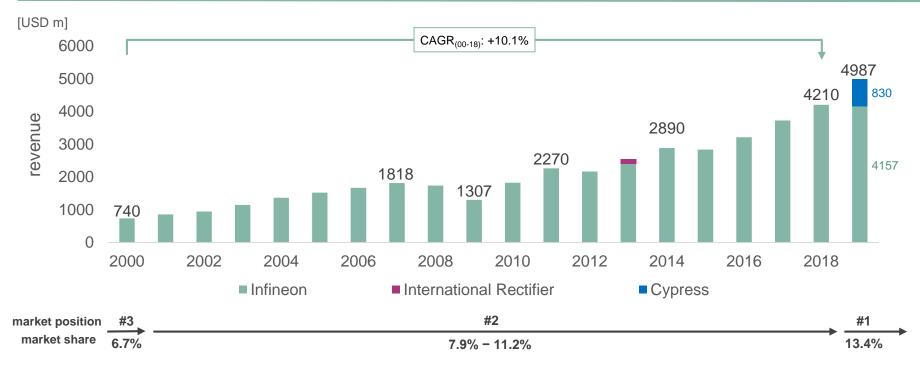
Market position and short- and mid-term outlook



Infineon has been growing by 10% p.a. in automotive semis over the last two decades and hence steadily gaining market share



Infineon's automotive semiconductor revenue (in USD for CY; based on market figures by Strategy Analytics)

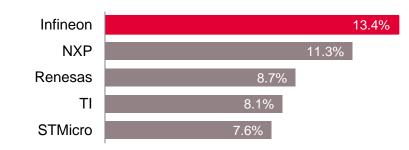


Source: Strategy Analytics: Automotive Semiconductor Vendor Market Shares. 2001 through 2020

Infineon's top market position is built on system competence based on an industry-leading product portfolio



Automotive semiconductors (2019 total market: \$37.2bn)



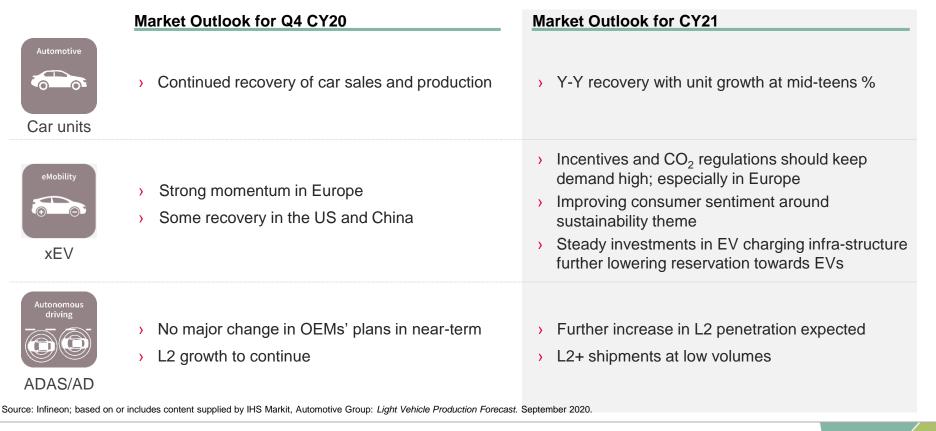
- > New #1 in the total market post acquisition of Cypress
- > Solid #1 in power despite xEV subsidies cut in China in H2 CY19
- > Undisputed #1 in automotive NOR Flash memory
- > Fostering #2 in sensors (from 10.4%_{CY12} to 13.5%_{CY19})
- Significant market share gain in microcontroller both organically (strong demand for AURIX[™]) and via Cypress acquisition

Sensors		Microcontrollers		Power semiconductors	
Bosch	14.1%	NXP	27.2%	Infineon	25.5%
Infineon	13.5%	Renesas	27.0%	STMicro	13.9%
ON Semi	8.0%	Infineon	16.2%	Bosch	9.1%
NXP	7.0%	TI	9.8%	TI	8.2%
Melexis	6.7%	Microchip	6.6%	ON Semi	5.4%

Source: Strategy Analytics: Automotive Semiconductor Vendor Market Shares v2. May 2020. The market shares shown here are the combined market shares of Infineon and Cypress based on their individual figures.

Market recovery expected to continue across all regions; high demand for xEV in Europe; L1/L2/L2+ penetration on schedule

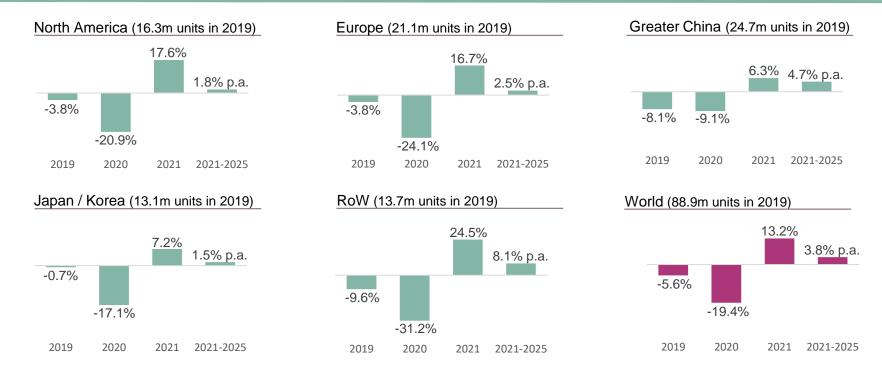




After nearly 20% y-y decline globally in CY20 due to COVID-19, all regions are forecast to snap back in CY21



Light vehicle production (year-over-year growth)



Source: Based on or includes content supplied by IHS Markit, Automotive Group: Light Vehicle Production Forecast. September 2020.

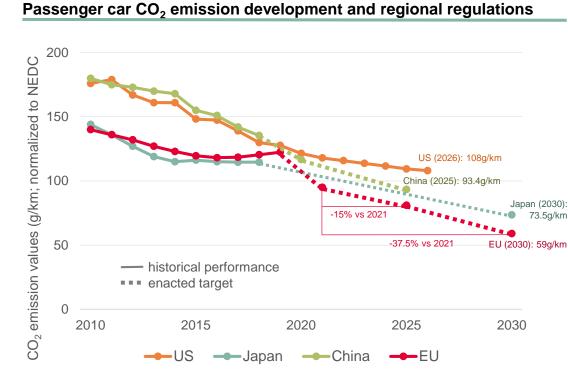


Electro-mobility



Trends toward electrification of cars remain unchanged; driven by more stringent legal guidelines

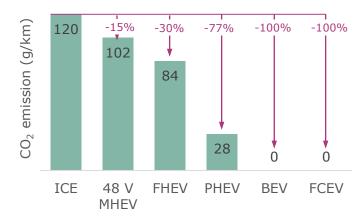




Source: The International Council on Clean Transportation (ICCT): Passenger vehicle fuel economy. May 2020.

CO₂ emission by degree of electrification

CO₂ emission: Tank-to-wheel



- EU continues towards stringent emission standards
- Recently, the governor of California signed an executive order mandating that all new cars to be sold in California from 2035 must be zero-emission vehicles

The longer-term trend towards xEV is unchanged; most likely even accelerating due to incentive programs and green deals



100% xEV penetration: >25% by 2023 75% xEV penetration: >50% by 2027 50% 25% 0% 2016 2018 2020 2022 2024 2026 2028 2030 2032 ICE Mild Hybrids Full & Plug-in Hybrids and BEVs Fuel Cell

Car production by fuel type

Source: Based on or includes content supplied by IHS Markit, Automotive Group: Alternative propulsion forecast. July 2020.

The incremental content of power semiconductors in xEV is a significant opportunity for Infineon



\$834

\$32

2020 average xEV semiconductor content by degree of electrification

48 V / Mild Hybrids

Full & Plug-in Hybrids and Battery Electric Vehicles



Non-Powertrain: average semiconductor content in body, chassis, safety and infotainment application segments

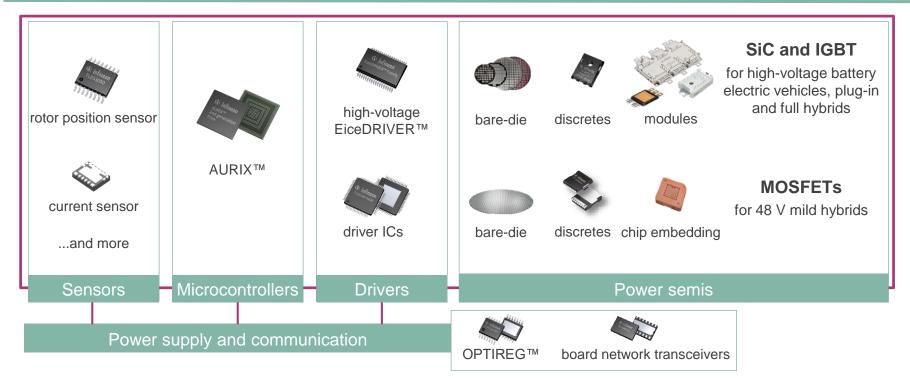
"power" includes voltage regulators and ASIC; "others" include opto, small signal discretes, memory

Source: Infineon; based on or includes content supplied by IHS Markit, Automotive Group: Alternative Propulsion Forecast. July 2020; Strategy Analytics: Automotive Semiconductor Demand Forecast 2018-2027 and Automotive Sensor Demand 2018-2027. July 2020

Infineon offers full system solutions addressing all xEV segments: pure EV and all types of hybrid EVs



Infineon offers full portfolio for the control loop of an electric car



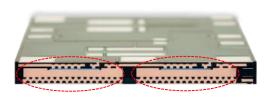
Key package innovations complement Infineon's leading position in chip technologies for 48 V systems



Key package innovations driving growth for the xEV business



Power chip embedding



Chip embedding technology (jointly with Schweizer Electronic): Infineon MOSFET integrated within the PCB

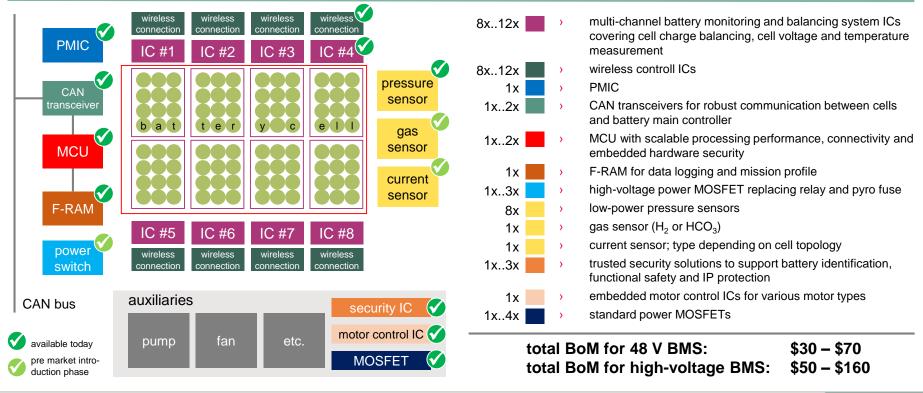
Increase of power density, energy efficiency and reliability: up to 60% performance improvement compared to traditionally designed system

Vitesco first player to adopt the technology

Besides main inverter and on-board charger, battery management is a good example for Infineon's system solution competence



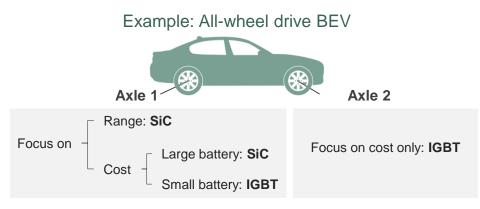
Infineon offers basically all components of a complete battery management system (BMS)



To meet best cost-performance ratio in xEV drivetrain, IGBT and SiC technologies will co-exist



Selected examples of IGBT versus SiC







Technology and market development

Choice of power semiconductor technology in main inverter

- More and more OEMs are considering SiC as an alternative to IGBTs
- OEMs' choice of main inverter technology depends on the choice of
 - range versus cost, and
 - > size/cost of the battery

Market development

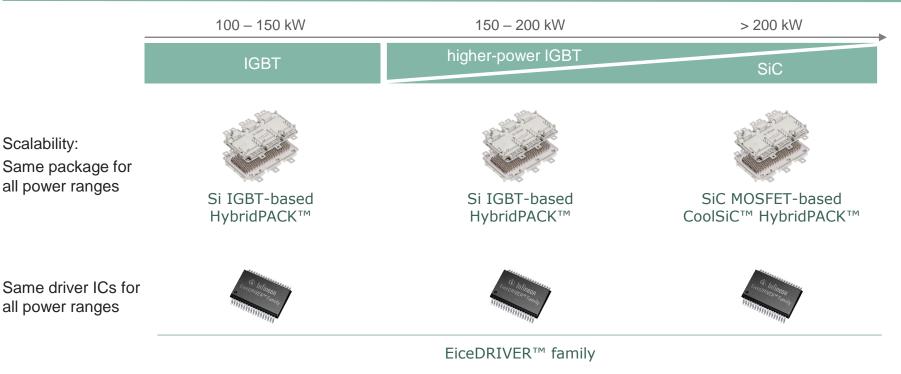
- Higher-volume platforms to be launched in ~2025 are being awarded over the next quarters
- To address range anxiety, OEMs shift focus to sufficient reach (for mid- to high-end cars preferably)
- To improve their CO₂ footprint online retailers need to operate fully electrified delivery vehicles

Source: Infineon

When OEMs will introduce SiC-based car models to increase their fleet offering, Infineon can leverage its huge IGBT customer base



Infineon offers a seamless and cost-effective upgrade path across the entire power range



Infineon has an excellent position to win upcoming SiC-based xEV platforms



Infineon's leverage in SiC > Infineon is addressing the xEV market with its growing portfolio of SiC-based components Technology optimized for automotive applications leverage Leverage of Infineon's large IGBT customer base is an essential asset for the transition to SiC customer base Scalable portfolio of Infineon allows for easy and seamless upgrade from IGBT-based inverters to SiC-based inverters Scalability > Existing customers can beef-up their platform performance while sticking to the same module form factor



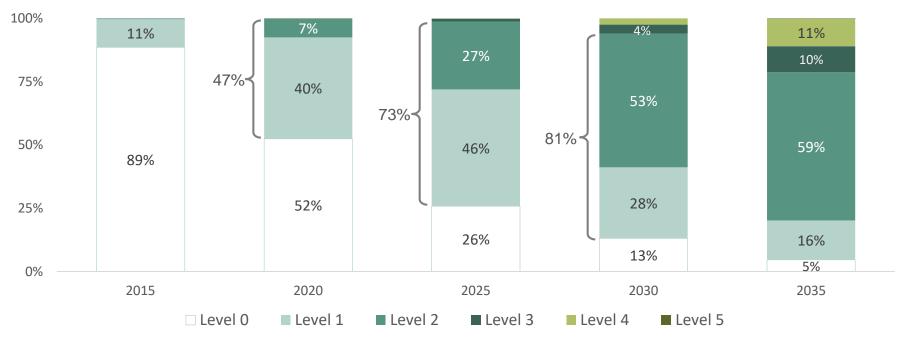
Automated Driving



The growth of L1/L2/L2+ is the main driver of ADAS semi content until 2030; low near-term impact from L3/L4/L5



Car production by degree of automation



Source: Strategy Analytics: Metrix Live. December 2019; L2 includes L2 and L2+

Radar/Lidar modules and sensor fusion will grab the lion's share of semiconductor BoM in ADAS/AD-equipped cars



Incremental average semiconductor content per car by level of automation at the given years

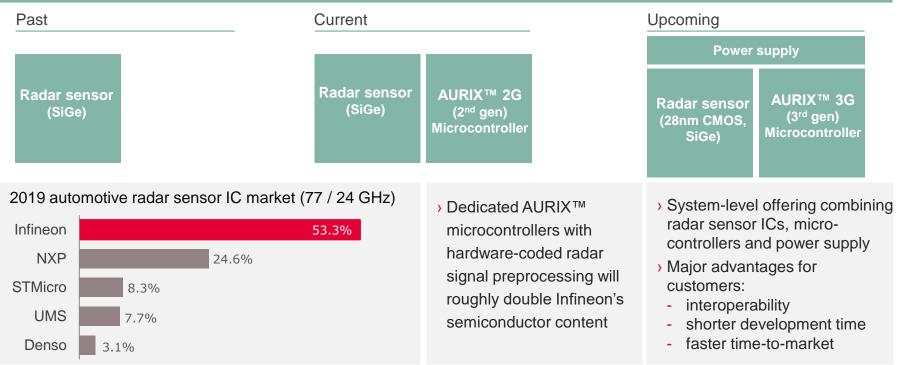


Source: Strategy Analytics: *Automated Driving Semiconductor Market Estimate*. August 2020; Infineon BoM contains all type of semiconductors (e.g. radar modules include µC); sensor fusion does not include memory. BoM are projected figures for the respective time frame.

Infineon will roughly double its BoM content in upcoming highvolume radar systems by offering an optimized system portfolio



Infineon's increasing offering in 77 GHz radar system solutions

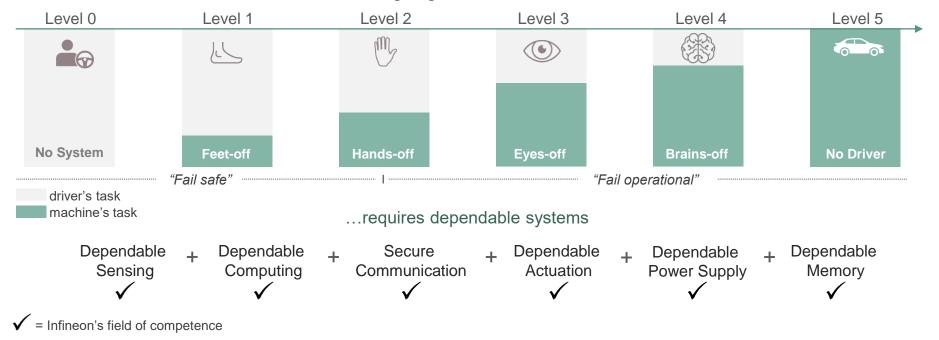


Source: Yole Developpement: Status of the Radar Industry. May 2020.

Higher levels of automated driving require trust via solutions that one can depend on



The need for dependable systems per degree of automation

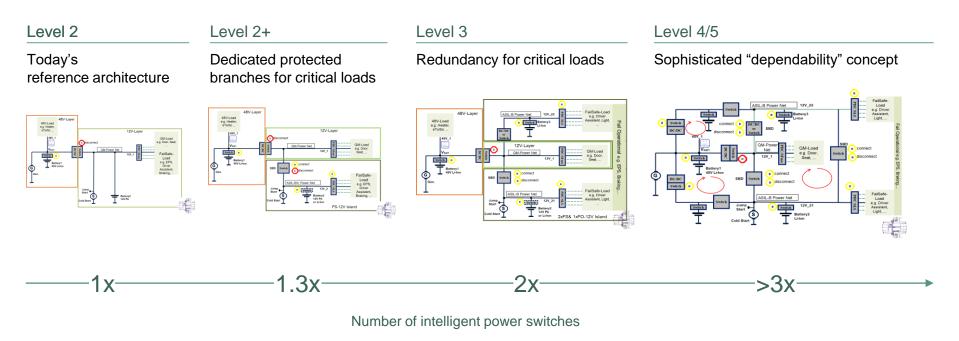


Increasing degree of automation...

The need for dependability will drive demand for semiconductors; example: intelligent power switches



Example: Power distribution architecture in a car by degree of automation



Infineon's NOR Flash business is another beneficiary of the need for dependability



Structural growth drivers for NOR Flash in general

- > increasing system complexity drives demand for higher off-chip code storage
- > growing number of applications based on high-performance processing units:
 - > code and parameter storage for MCUs, GPUs, MPUs, and other SoCs
 - configuration data for FPGAs

Infineon's unique offering: Semper™ Secure NOR Flash

- Infineon Semper[™] Secure NOR Flash is the first memory solution to combine security and functional safety in a single NOR Flash device
- Infineon Semper[™] Secure NOR Flash delivers the security, safety, and reliability required for the most advanced connected automotive systems

Automotive applications of NOR Flash

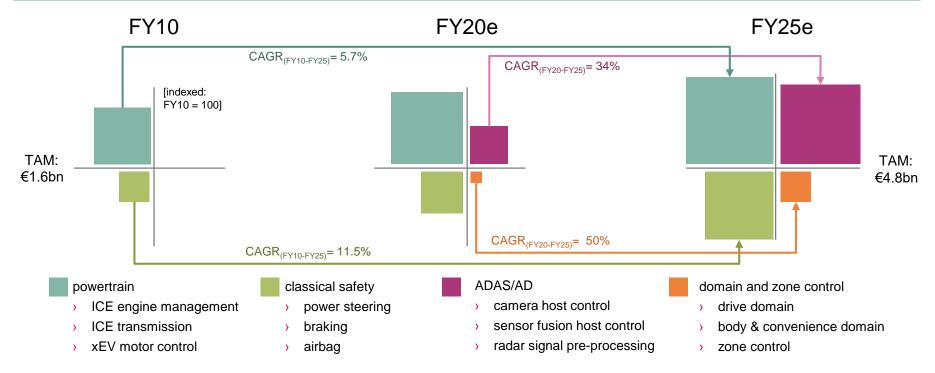
- > ADAS/AD
- > instrument clusters
- > navigation systems
- > Software-over-the-air (SOTA) updates



The Infineon AURIX[™] µC family has become the first-choice automotive architecture for high-growth and safety-critical applications



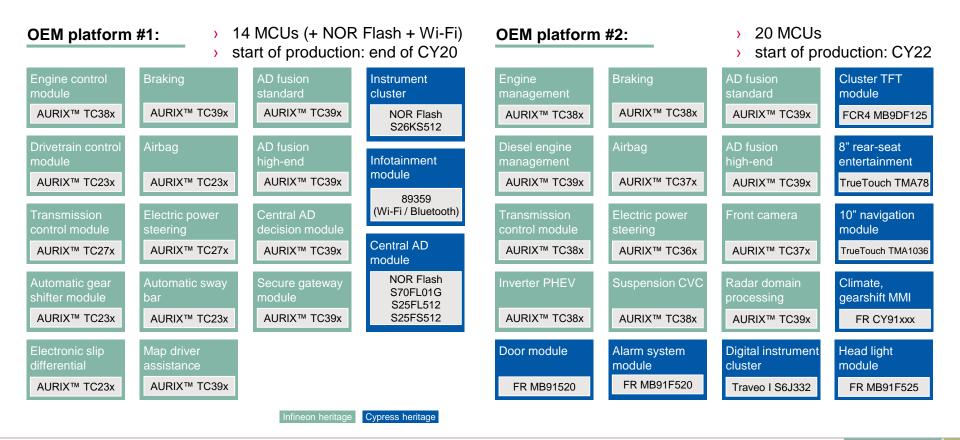
Infineon AURIX™ revenue development over time



Source: Infineon; Strategy Analytics: Automotive Semiconductor Demand Forecast. February 2020. Covering Infineon target markets; excl. body, comfort, infotainment.

Strong microcontroller footprint in next-generation high-volume platforms





Take aways



- > In 2021, the automotive market is expected to snap back
- > Growth of xEV is accelerated by incentive programs and green deals
- Infineon is very well positioned to win upcoming SiC-based xEV platforms:
 - > due to its scalable product offering
 - by leveraging its huge IGBT customer base
 - For ADAS/AD, dependability is a must and is a key driver of semiconductor content growth
- > Infineon offers an unmatched portfolio for dependable systems
- AURIX[™] has become the first-choice microcontroller for high-growth applications



Part of your life. Part of tomorrow.



AC-DC	alternating current - direct current
AD	automated driving
ADAS	advanced driver assistance system
BEV	battery electric vehicle
BMS	battery management system
BoM	bill of material
CAN	controller area network
CMOS	complementary metal-oxid semiconductor
CPU	central processing unit
CVC	California vehicle code
DC-DC	direct current - direct current
ECU	electronic control unit
EPS	electric power steering
EV	electric vehicle
FCEV	fuel cell electric vehicle
FHEV	full-hybrid electric vehicle
FPGA	field programmable gate array
GaN	gallium nitride
GPU	graphics processing unit
HSM	hardware security module
HV	high-voltage
HW	hardware
IC	integrated circuit
ICE	internal combustion engine
IGBT	insulated gate bipolar transistor
IVN	in-vehicle networking
MCU	microcontroller unit
μC	microcontroller

MHEV, mild- hybrid	mild-hybrid electric vehicle; vehicles using start-stop systems, recuperation, DC- DC conversion, e-motor		
пурпа			
micro-hybrid	vehicles using start-stop systems and limited recuperation		
mild-hybrid	vehicles using start-stop systems, recuperation, DC-DC conversion, e-motor		
MOSFET	metal-oxide silicon field-effect transistor		
MPU	microprocessor unit		
NEDC	new European drive cycle		
OBC	on-board charger		
OEM	original equipment manufacturer		
PCB	printed circuit board		
PHEV	plug-in hybrid electric vehicle		
PMIC	power management IC		
PT	powertrain		
RF	radio frequency		
RoW	rest of world		
Si	silicon		
SiC	silicon carbide		
SiGe	silicon germanium		
SoC	system-on-chip		
SOTA	software over-the-air		
SW	software		
ТАМ	total addressable market		
ToF	time-of-flight		
V2X	vehicle-to-everything communication		
xEV	all degrees of vehicle electrification (EV, FHEV, HEV, PHEV)		



Disclaimer

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Peter Schiefer Division President Automotive





- since 2016: Division President Automotive
- Sep 2012: Head of Infineon worldwide Operations, responsible for chip production, assembly and testing, as well as process technology development, supply chain and purchasing
- > Jan 2012: Division President Power Management & Multimarket
- since 2018: Member and Vice Chairman of the Board of Directors of the JV SIAPM (SAIC Infineon Automotive Power Modules (Shanghai) Co. Ltd.)
- 2013 2016: Member of the Supervisory Board of Infineon Technologies Austria
- since 2012: Member of the Supervisory Board of Infineon Technologies Dresden
- > Peter Schiefer was born in Munich, Germany, in 1965. He holds a Diploma in Electrical Engineering from the University of Applied Sciences in Munich.
- > He joined Infineon (Siemens AG until 1999) in 1990.