## Power Management & Multimarket Conference Call London, 29 June 2017



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## Infineon at a glance



## Our strategy is targeted at value creation through sustainable organic growth



Focus	Technology leadership Syste		em understanding
Auto	Power	RF and sensors	Security
System leader in automotive	#1; system and technology leader	Broad RF and sensor technology portfolio	Leader in security solutions

Average-cycle financial targets

~8% p.a. revenue growth

~17% Segment Result Margin ~13%

investment-to-sales
(thereof capex\*: ~11%)

#### Continued value creation for shareholders

Organic RoCE ~ 2x WACC

- paying out at least a constant dividend even in periods of slower growth
- > continuous EPS increase

\* Infineon reports under IFRS and has therefore to capitalize development assets which represents currently ~2% of sales.





## PMM at a glance: Representing ~30% of Infineon's revenue







## PMM business is driven by long-term trends

**Digital transformation, electrification** and rise of **battery-powered devices** drive demand for semiconductor solutions













#### Augmented Reality and Internet of Things drive demand for sensors and fast data transmission



# Strong position allows for further growth with superior margins



Market leader	<ul> <li>PMM holds the leading position in its main product segments</li> <li>#1 in the market for power MOSFETs (source: IHS Markit)</li> <li>#2 in the market for silicon microphones (source: IHS Markit)</li> </ul>
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superior scale	<ul> <li>&gt; IFX is the only manufacturer with volumes to operate economically a 300-millimeter power-discretes-only fab</li> </ul>
	<ul> <li>Core technologies are leveraged into numerous applications to maximize Return on Investment</li> </ul>
	<ul> <li>Industry-leading MOSFETs achieving the lowest R<sub>DS(on)</sub></li> </ul>
	<ul> <li>Silicon microphone offers superior signal-to-noise ratio</li> </ul>
Technology leader	<ul> <li>Genuine RF specialist with industry-leading capabilities in LNAs, switches and millimeter wave</li> </ul>
	<ul> <li>PMM is a leader in next-generation wide band gap power semiconductors (GaN)</li> </ul>





# PMM is the undisputed market leader in power MOSFETs



#### **Discrete power MOSFETs**

total market in 2016: \$5.78bn



Source: Based on or includes content supplied by IHS Markit, Technology Group, "Power Semiconductor Discretes & Modules Report", August 2017

### Market and technology leader

- Infineon runs the most profitable power discretes business in the industry
- Infineon runs the only 300-millimeter fab for power semiconductors in the world
- > PMM offers the broadest portfolio of low- and medium-voltage-MOSFETs (OptiMOS<sup>™</sup>) and highvoltage-MOSFETs (CoolMOS<sup>™</sup>) with outstanding efficiency



Scale advantage: Infineon is best positioned to fill a 300 mm fab for power semiconductors





## Only Infineon has the manufacturing landscape to fully seize the growth opportunities in the power semiconductor market.

Source: IHS Markit, "The World Market for Power Semiconductor 2016 Edition", October 2016

# Broadest portfolio of MOSFETs covering all applications in AC-DC and DC-DC conversion





### Market requirements

 Infineon's portfolio comprises products with optimized price/performance ratio as well as leading-edge solutions for highest energy efficiency and/or power density

## Product-to-System approach opens growth opportunities beyond MOSFETs



Essential parts of any electronic system (e.g. in an SMPS); can be realized with separate components or as an integrated power stage as system-on-chip



\* Infineon estimates

## Portfolio of power management ICs will be extended step by step





#### Tomorrow



Chipsets for batterypowered applications



**Chipsets for telecom** 



Power semi players are continuously striving for higher energy efficiency and power density

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### Main challenges in power semiconductor development





- Infineon's power MOSFETs (OptiMOS<sup>™</sup>, CoolMOS<sup>™</sup>) offer leading ON state resistance (R<sub>DS(on)</sub>)
- Comprehensive portfolio of power management ICs allows for further performance boost (e.g. XDP<sup>™</sup>)
- Integrated solutions perfectly meet the needs of system designers (e.g. CoolSET<sup>™</sup>)

Example: Power savings in data centers enabled by power semis of highest efficiency





Data traffic will continue to soar due to digital transformation and rise of artificial intelligence; slightest increase in efficiency has a tremendous impact

### TCO reductions on company level



- Data center professionals consider power usage effectiveness (PUE) and opex to be the most important metrics\*
- Higher efficiency of a data center translates into multi-million \$ savings p.a.

#### \* Uptime Institute Data Center Industry Survey 2015; \*\* US Department of Energy

### CO<sub>2</sub> reduction on a global level



- Data centers account for ~3% of the global electricity consumption
- In the current decade, improvements in energy efficiency enable savings of 620bn kWh in US data centers alone\*\*

## Example: PMM provides best-in-class power MOSFETs for Chinese charging infrastructure





PFC

CoolMOS™ CFD2

Module 1

module 2

module 10

PFC = Power Factor Correction PWM = Pulse Width Modulation

- China to build nationwide charging station network to charge 5m electric vehicles expected by 2020:
  - > > 12,000 main charging stations\*
  - > > 4.5m charging points in total\*
- > 10 kW .. 15 kW per module> 7 .. 10 modules
- ⇒ in total ~100 kW per charging point with > 100 power MOSFETs

total power semiconductor content per charging point: \$200 .. \$300

\* According to the "Electric Vehicle Charging Infrastructure Guidelines", August 2015.

Portfolio of Gan-on-Si devices for 600V meets highest efficiency and density requirements



### Value of GaN by application - examples



## Strengthening IC business allows for faster growth in power than market average









## RF and sensing devices enable new services and will shape the way we live and work





**Augmented Reality** 



**Voice-controlled devices** 

## Various use cases are enabled by a small set of powerful core technologies



**Smart streetlights** 



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## PMM is a leader in core technologies for ambient sensing, thus driving innovation



MEMS



- #2 in the market (31.1%) for silicon microphones
- World's best signal-tonoise ratio
- Integration of additional sensing functions



- 60 GHz radar sensors e.g. for gesture sensing (example: Google Soli)
- > 24 GHz radar sensors e.g. for automotive, robotics and smart home

#### Sensor fusion

 Combination of microphone and radar with audio processor from XMOS enables far field voice capture by audio beamforming combined with radar target presence detection.

### Time of Flight



- REAL3<sup>™</sup> image sensor for AR/VR applications in smartphones and automotive driver monitoring
- High-resolution 3D image sensor available with 19k, 38k and 100k pixels, measuring brightness and distance for every single pixel
- Meeting the requirements of Google's Tango platform

Growth in RF & Sensing is driven by broader product portfolio and emerging applications





\* Infineon estimates

- SiMic: Integrating additional ambient sensors in up-coming generations (e.g. temperature and pressure)
- **RF discretes:** Adding a focus on antenna-centric solutions to existing LNA and switch business

## Product-to-System (I): combining RF, sensing and power for smart street lighting



Truly smart infrastructure solution enabled by system knowhow



## Product-to-System (II): combining RF, sensing, power and security for multicopters





### A multicopter may feature up to 53 Infineon parts from all four divisions

Development effort and cost

Safety, security and authentication

Accuracy and easy control

ready-to-use solutions like iMotion<sup>™</sup> motor control IC reduce time to market

collision avoidance with 24 GHz radar, authentication of components with OPTIGA<sup>™</sup>

multi-function sensors ensure stable cruising and accurate control of the multicopter

highly efficient components and effective flight control reduce weight and allow for longer flights

### Lighter





## Tailored growth strategies help maintain leadership position in both major segments







- nology leadership in discretes
- Double TAM by pushing into power management ICs

Growth of ~8% p.a.

#### Core **technologies** enable broad portfolio of **products** for even more **applications**.

Higher added value with system understanding

RF

discretes

### Growth of ~8% p.a.

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**RF PA** 



## Key takeaways

- > PMM comprises of two major pillars Power and RF & Sensing both growing with a through-cycle average of 8% p.a.
- As undisputed leader in MOSFETs, PMM will grow faster than the market through scale- and technology-leadership and expansion of IC portfolio
- 300-millimeter power-discretes fab in Dresden will help reap scale advantage in power
- PMM expands cutting-edge sensor portfolio and will address more applications in industrial and consumer
- As genuine RF specialist, PMM will benefit from expanding the portfolio and content growth in mobile handsets



Part of your life. Part of tomorrow.





### Glossary

- > AR: Augmented Reality
- > BLDC: brushless DC motor
- GaN: gallium nitride
- HiRel: High-Reliability
- > IC: integrated circuit
- > LNA: low noise amplifier
- > MOSFET: metal-oxide-semiconductor field-effect transistor
- > PA: power amplifier
- > RF: radio frequency
- > R<sub>DS(on)</sub>: resistance between drain and source in on-state
- > SiC: silicon carbide
- SiMic: silicon microphone
- > SMPS: switched-mode power supply
- > TCO: total cost of ownership
- > VR: Virtual Reality