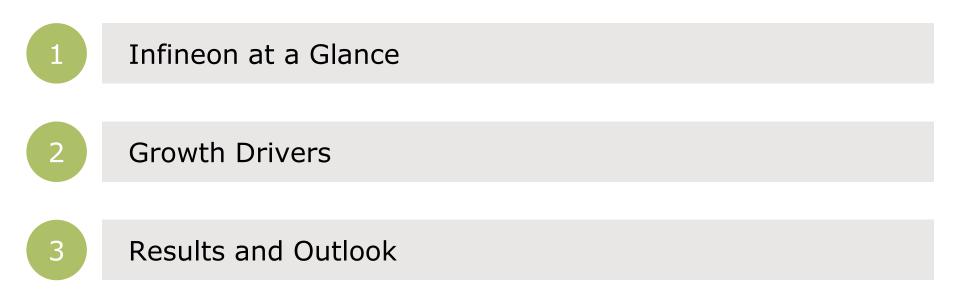
# Second Quarter FY 2016 Quarterly Update Infineon Technologies AG

Investor Relations





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#### **Disclaimer:**

This presentation contains forward-looking statements about the business, financial condition and earnings performance of the Infineon Group.

These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected.

Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.

Leadership in system understanding will foster future growth and profitability



Competitive advantages

# System leader in Automotive

# #1 and technology leader in Power

Leader in Security Solutions Average-cycle financial targets

### Revenue Growth:



Segment Result Margin:



Investment-to-Sales:

~13%

Solid Investment Grade rating assigned by S&P's in connection with revised capital structure targets



Revised capital structure targets announced by Infineon in February 2016:

a.) Gross Cash	b.) Gross Debt
» "€1bn plus 10% to 20% of revenue"	``less than 2.0x EBITDA"

Financial flexibility based on a solid capital structure, adjusted to reflect the current scale of Infineon:

- comfortable liquidity level for financing operating activities and planned investments throughout the cycle
- > moderate leverage combined with maturity profile which secures repayment of debt even if capital markets are not available (such as in financial crisis 2008/2009)



Infineon's revised capital structure targets are reflected in the Corporate Credit Rating of **BBB** (outlook: "stable") assigned by S&P's in February 2016. Infineon takes advantage of favorable capital markets to optimize its debt profile

#### **Refinancing of the EUR tranche**

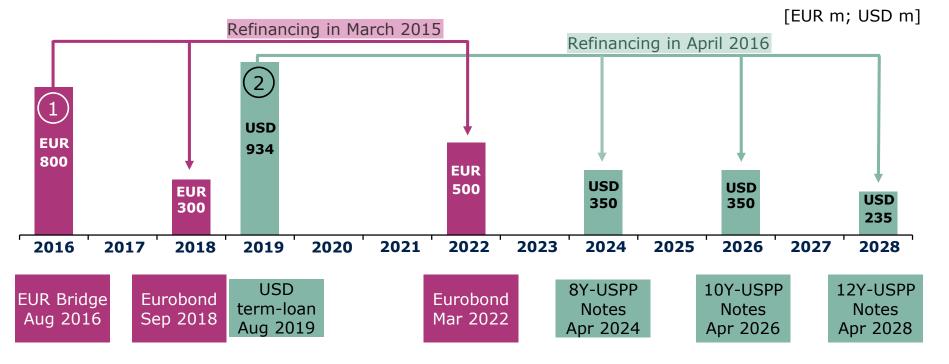
March 2015: Infineon's first Eurobonds replace €800m bridge financing

#### 2 Refinancing of the USD tranche

April 2016: Infineon's first US-Private Placement replaces \$934m term loan

 Maturity profile significantly improved

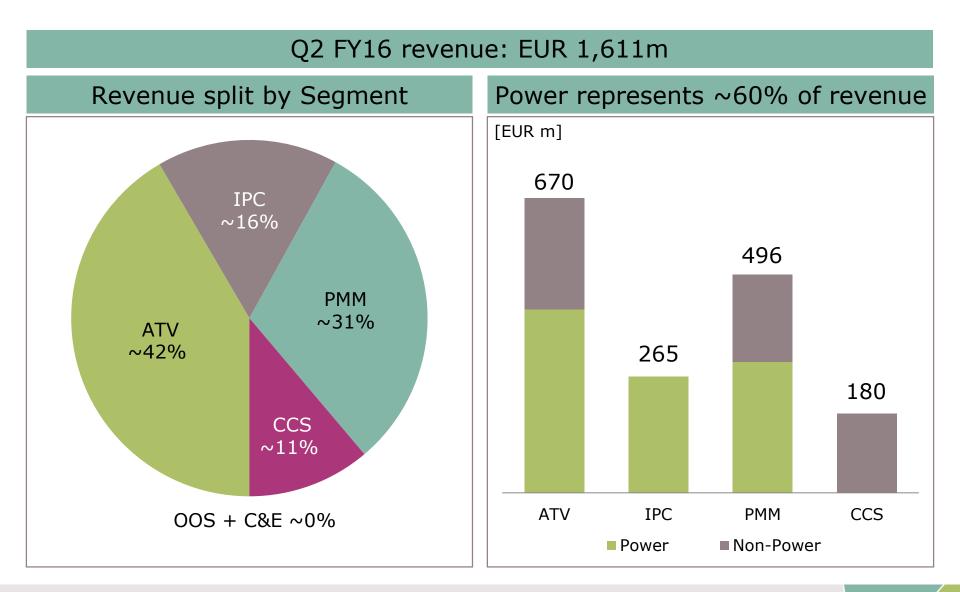
> Investor basis broadened





# Automotive and power are the two major pillars of Infineon's businesses

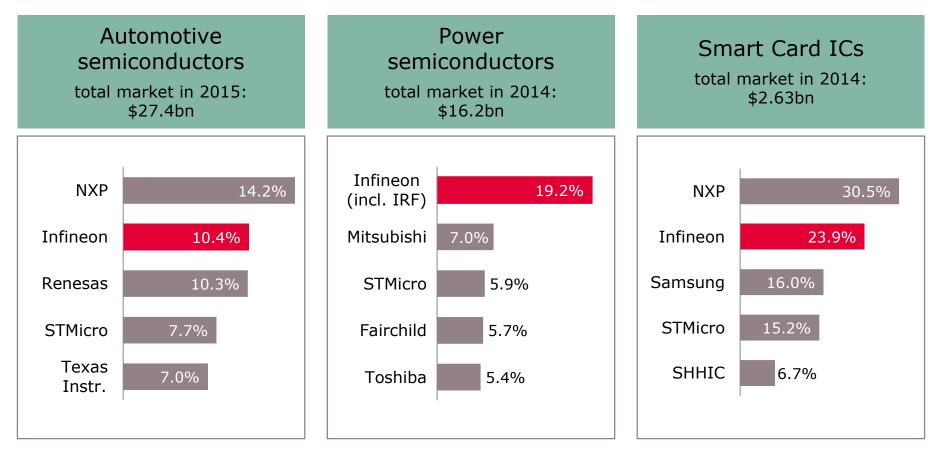




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# Infineon holds top position in each of its core markets





Automotive semiconductors incl. semiconductor sensors.

Source: Strategy Analytics, April 2016 Discrete power semiconductors and power modules.

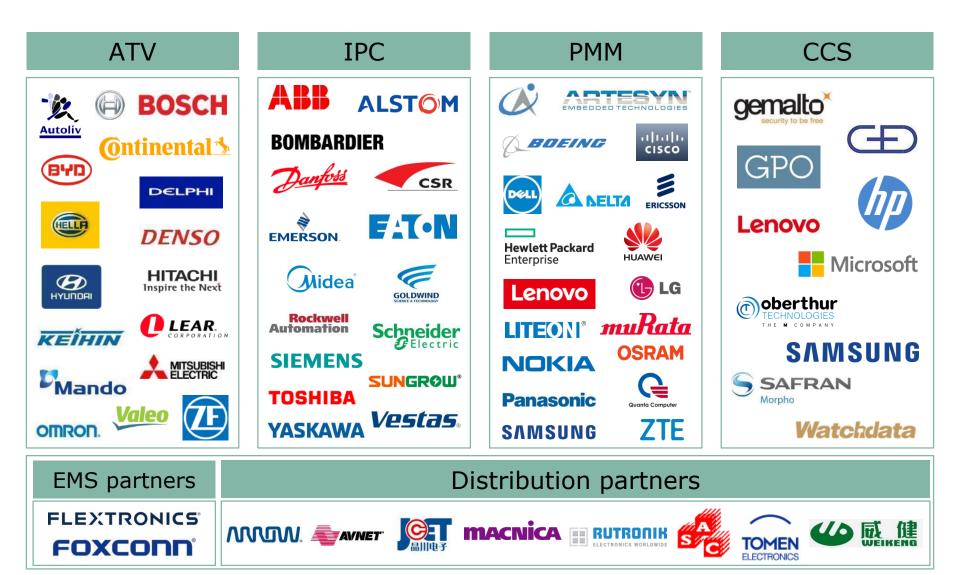
Source: IHS Inc., September 2015

Microcontroller-based smart card ICs.

Source: IHS Inc., July 2015

Tight customer relationships are based on system know-how and app understanding

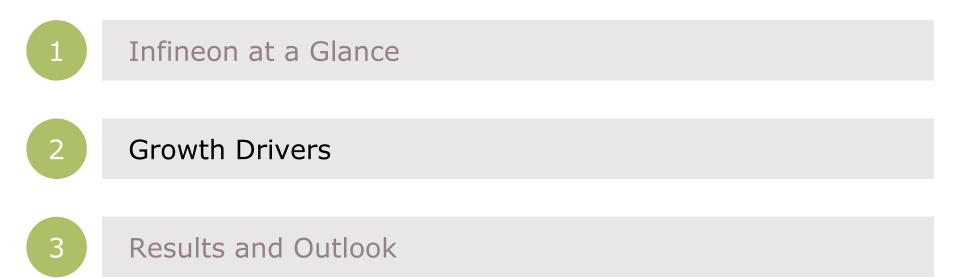




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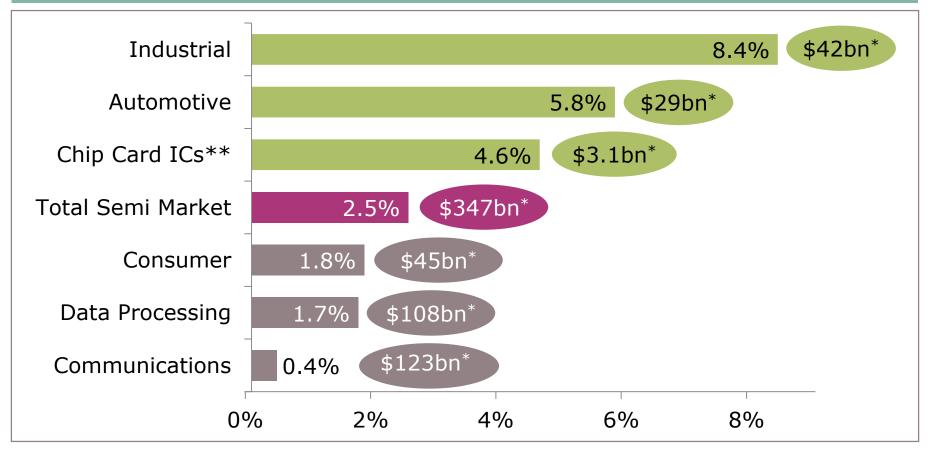
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Infineon benefits from industrial, auto and security, the by far fastest growing segments



#### CAGR 2015 – 2020 by Semiconductor Industry Segment



Source: IHS Inc., Worldwide Semiconductor Shipment Forecast, April 2016

\* In calendar year 2015

\*\* CAGR 2015 – 2019; Source: IHS, "Smart Cards Semiconductors", August 2015

### Infineon is system leader in automotive; making cars clean, safe and smart



#2 with market share gains in power and sensors:

- > #1 in power semiconductors\*
- > #2 in sensors\*
- > #3 in microcontrollers\* (#1 in powertrain\*\*)

Most balanced portfolio with sensors, microcontrollers and power for system approach

Leader in electric drivetrain and CO<sub>2</sub> reduction - making cars clean

Leader in ADAS - making autonomous driving safe and reliable

Leading product portfolio of sensors and security ICs for individual convenience and connectivity - making cars smart

Focus on sustainable high-bill-of-material areas: powertrain, safety/ADAS/autonomous cars, body

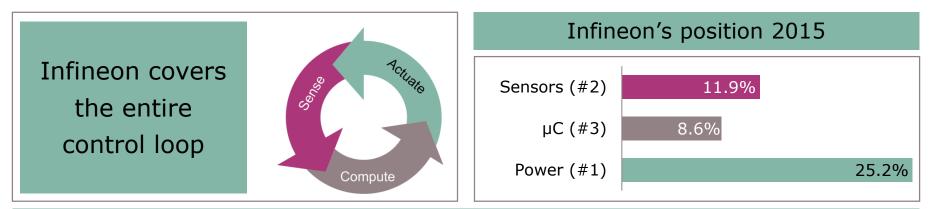
\* Source: Strategy Analytics, April 2016

\*\* own estimate.

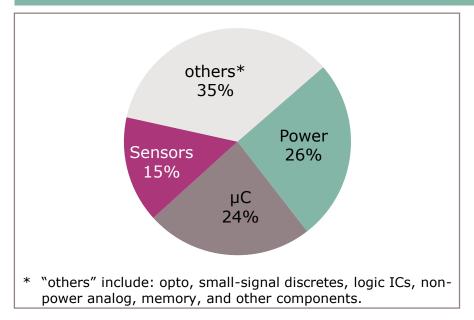
Infineon is ideally positioned to benefit from megatrends and to gain further market share in Automotive

### Infineon biggest market share winner in "Sensors" driven by radar sensor chips





2015 automotive semiconductor market by product category (\$27.4bn)



- Infineon achieved biggest market share gains in "Sensors" of 0.4%-points driven by pressure sensors, magnetic sensors and primarily radar sensor chips
- Infineon increased market share in "Power" by 0.4%-points resulting in a new all-time-high market share of 25.2%

Source: Strategy Analytics, April 2016.

Four megatrends are shaping the automotive market, significantly increasing the semi content per vehicle



#### ADAS/Autonomous driving

- From ADAS to semi-automated and finally autonomous driving
- > Every world region is striving for "0-accident"

#### xEV/eMobility

Mandated CO<sub>2</sub> reductions make electrification of powertrain inevitable



Advanced connectivity is driven by making the car part of the Internet



- **Car Security** 
  - Increased connectivity and software content increase risk exposure to hackers
- Internal/external connectivity must be secured

### Advanced security

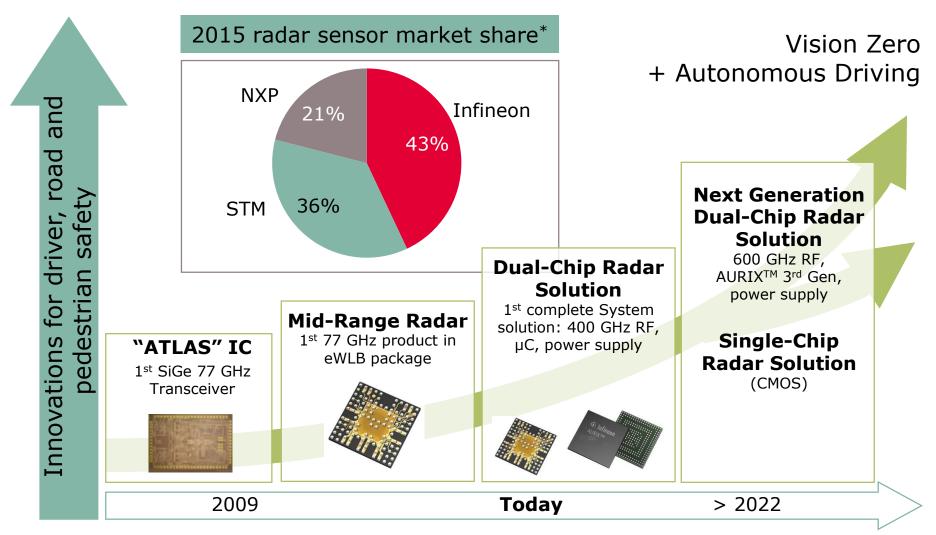
The car will be fully connected (V2I, V2V, in-vehicle)

### Connectivity

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Infineon is the market leader in radar, > 15 million chips shipped already





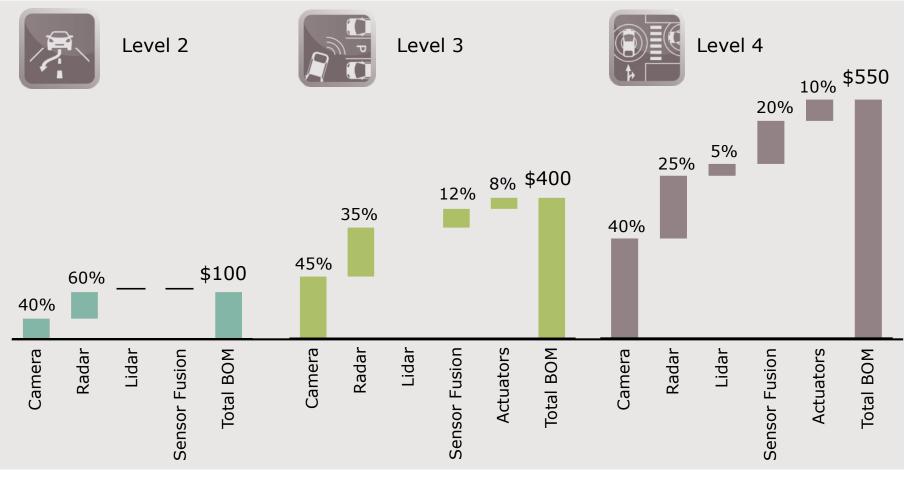
\* Source: IHS Inc., "Advanced Driver Assistance Applications Sensor Market Database - H2 2015", February 2016

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# Semiconductor content itemized to automation levels



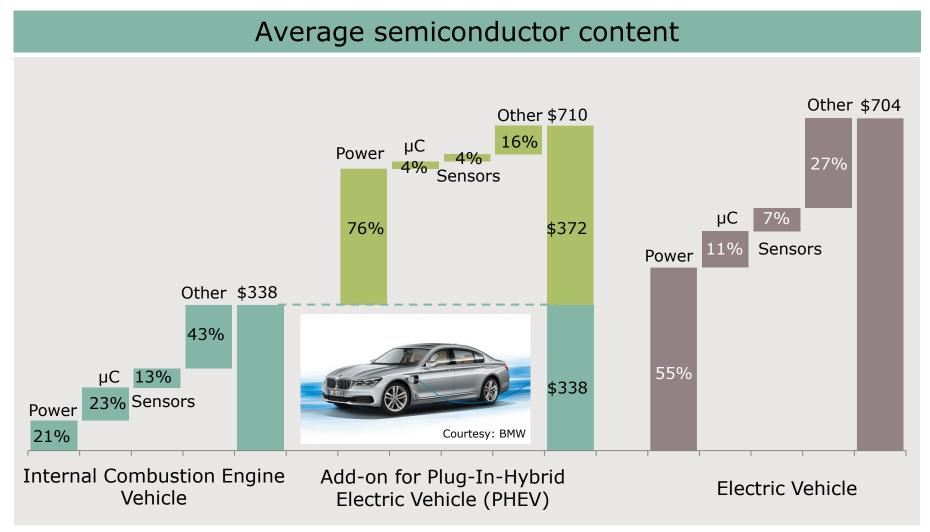
Average ADAS semiconductor content per level of automation



Source: Infineon estimates

# Semiconductor content of EV/HEV vehicles falls right into Infineon's core competence



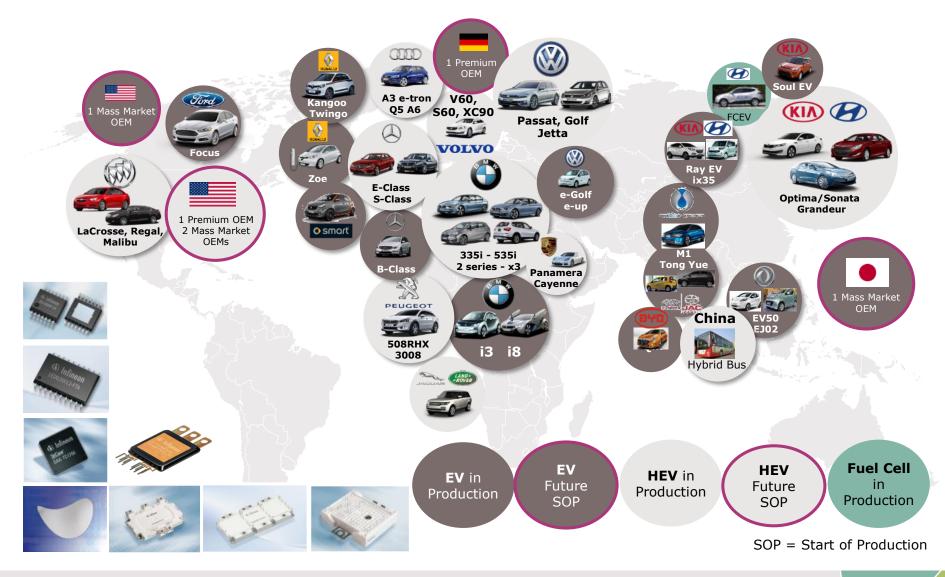


Source: Strategy Analytics, "Automotive Semiconductor Demand Forecast 2013 - 2022", June 2015

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### EV/HEV: China shows strong momentum; Infineon is well positioned globally

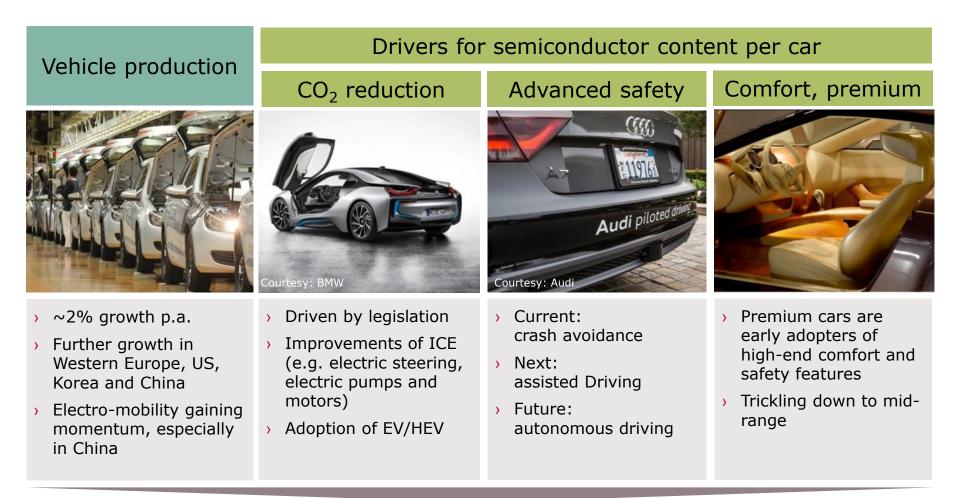




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# ADAS, CO<sub>2</sub> reduction and adoption of premium features drive Infineon growth





### ~8% p.a. through-cycle growth

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# Infineon is #1 and technology leader in power semiconductors



#1 in the market\*

Broadest product and technology portfolio

Addressing broadest range of applications

300mm thin-wafer manufacturing for power semiconductors

System leader with digitalization of the control loop and functional integration

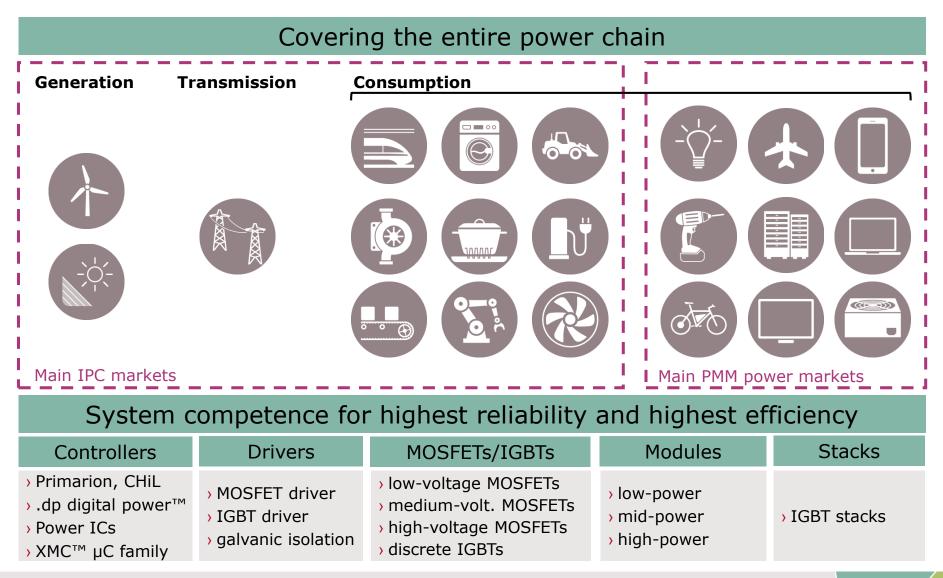
Leader in next-generation power semiconductor materials GaN and SiC

Infineon is ideally positioned to gain further market share and earn superior margins in power semiconductors

\* Source: IHS Inc., "Power Semiconductor Discretes & Modules Report – 2015", September 2015

As system leader in power Infineon offers solutions to a wide spectrum of applications



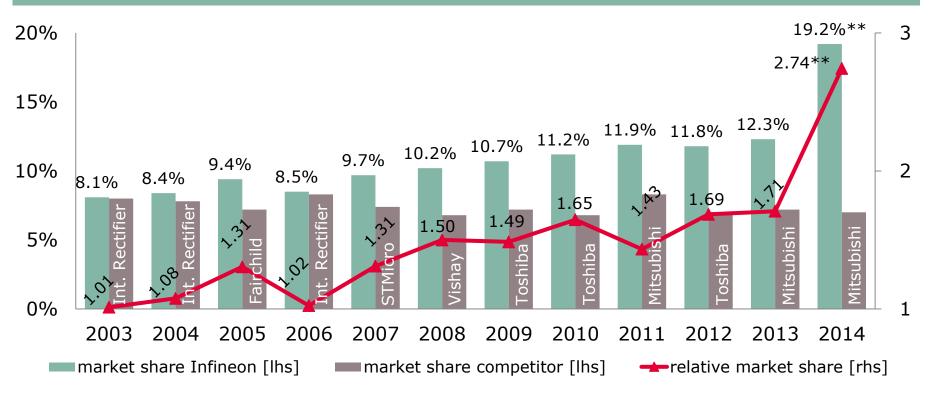


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Infineon continuously improved market share in power while competitors remained flat



Development on Infineon's market share and relative market share\* in the total power semiconductor market

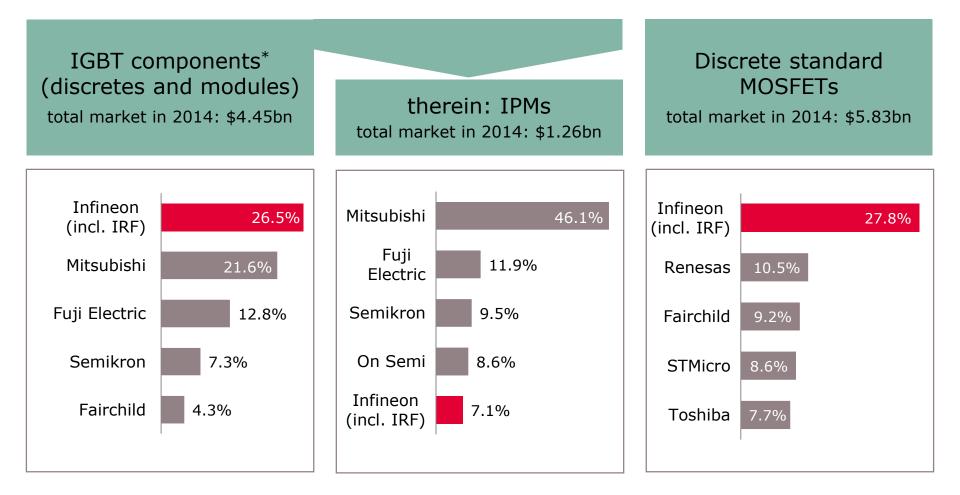


- \* The relative market share is defined as the proportion of the market share held by the market leader (in all years presented for Infineon) compared to the market share of the second largest competitor in the relevant year.
- \*\* Including International Rectifier.

Source: IHS Inc., several reports from 2004 through 2015

# IRF and LSPS lift Infineon to top-5 position in fast-growing IPM market for the first time





\* The market for IGBT components (\$4,448m) includes discrete IGBTs (\$947m), Standard IGBT modules (\$1,908m), CIB/PIM (\$333m), and IPMs (\$1,260m).

Source: IHS Inc., "Power Semiconductor Discretes & Modules Report - 2015", September 2015

# IPC: Increasing VSD penetration drives power semiconductors in major home appliances



2020









- Biggest home appliances market for IGBT modules is room air conditioning
- Efficiency programs led and still lead to higher variable speed drive (VSD) penetration rate
- Increasing VSD penetration is the key driver for semi growth in MHA

# Power semiconductors in home appliances [US\$ m] CAGR<sub>(15-20)</sub> = 11.7% 1,196 2,080

2015

#### VSD penetration development

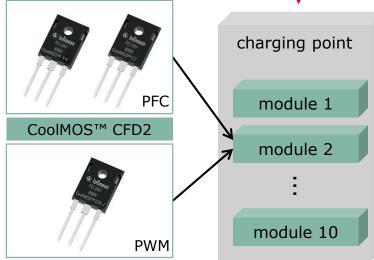
[units m]	2015	2020	CAGR
washing machines	40	84	10.6%
fridges/freezers	24	62	20.9%
dish washer	10	23	18.1%
room air conditioners	71	113	9.7%

Source: IHS Inc., "Major Home Appliance Market Report – 2015", December 2015

### PMM: Infineon provides best-in-class power MOSFETs for Chinese charging infrastructure







PFC = Power Factor Correction PWM = Pulse Width Modulation

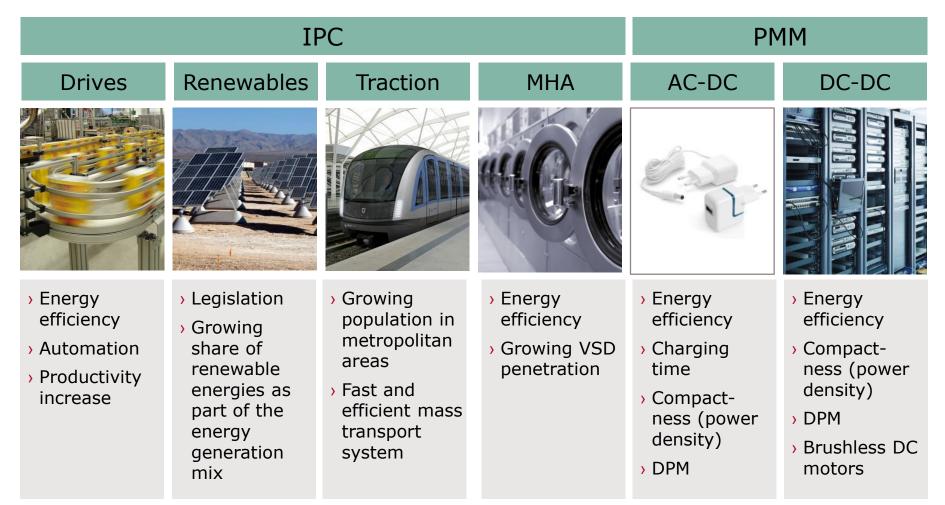
- China to build nationwide charging station network to charge 5m electric vehicles expected by 2020:
  - > > 12,000 charging stations\*
  - > > 4.5m charging points\*
- > 10 kW .. 15 kW per module> 7 .. 10 modules
- ⇒ in total ~100 kW per charging point with > 100 power MOSFETs

total power semiconductor content per charging point: \$200 .. \$300

\* According to the "Electric Vehicle Charging Infrastructure Guidelines", August 2015.

# Efficiency and digitalization are main market drivers for power applications





DPM = Digital Power Management

MHA = Major Home Appliances

VSD = Variable Speed Drive

\*Source: IHS Inc., July 2015

### Infineon is the leader in security solutions for the connected world

#2 in microcontroller-based smart card ICs<sup>\*</sup>

Complete portfolio of hardware, software, services and turn-key solutions

Infineon Security Partner Network (ISPN)
⇒ easy implementation of proven semiconductor-based security for manufacturers of connected devices and systems

Leading in growth segments payment, government ID, connected car, and IoT

Infineon is ideally positioned to benefit from the growth trends in the security controller market



# Most recent design-wins underline Infineon's #1 position in embedded digital security



Most recent design-wins for OPTIGA<sup>™</sup> TPM

- Notebooks
  - Lenovo ThinkPad
  - Microsoft Surface Book
- > Tablets
  - Microsoft Surface Pro 4
- Smart home hub
  - Google OnHub
- > Server
- > IT management platform
  - Huawei
- > IP protection and licencing services
  - Wibu Systems

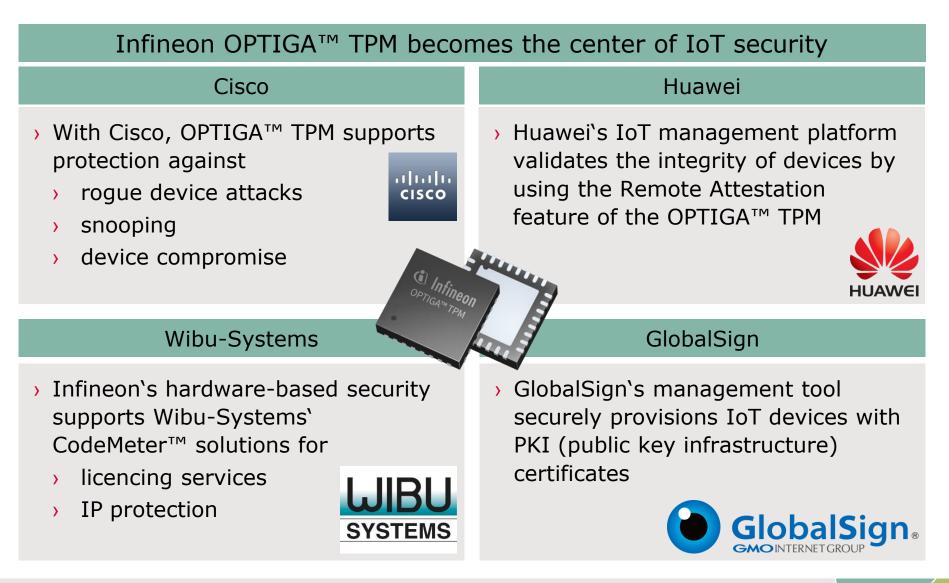


#### Most recent design-wins for OPTIGA<sup>™</sup> Trust

- > 3D glasses
- Motorcycle controller
- Arcade gaming machines
- > USB memory cable
- Infineon is market leader in embedded secure microcontrollers with 31% market share\*!
- \* Source: IHS Inc., "Embedded Digital Security Report", January 2016

# Infineon and partners demonstrate IoT security at RSA Conference 2016

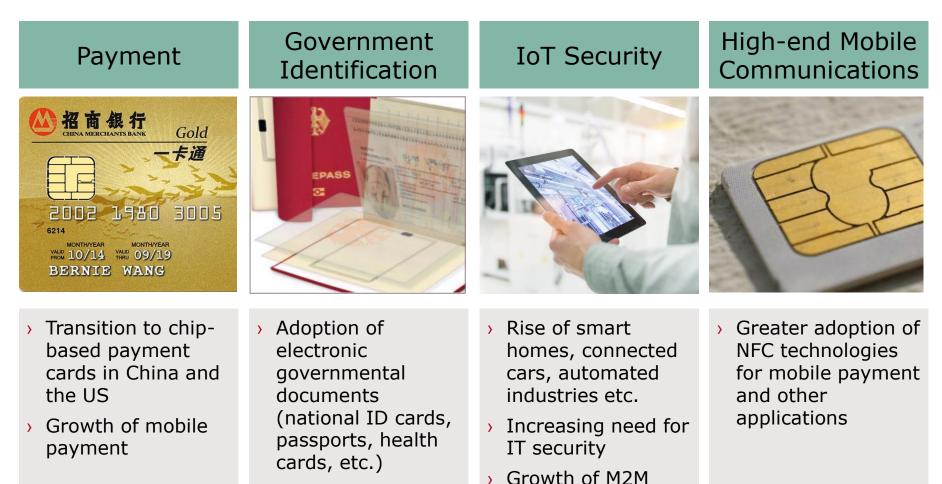




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# CCS is well positioned to grow faster than the market as leader in security solutions





- Emergence of multi-application cards
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communication

> Authentication

# Infineon's long-term growth is based on sustainable growth drivers





### ~8% p.a. through-cycle growth

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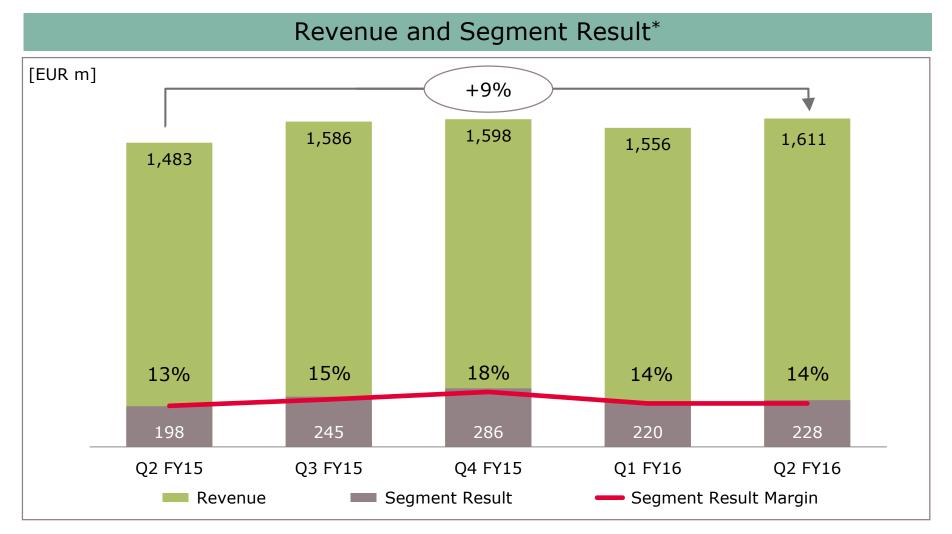


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# ATV, IPC and PMM driving year-on-year growth

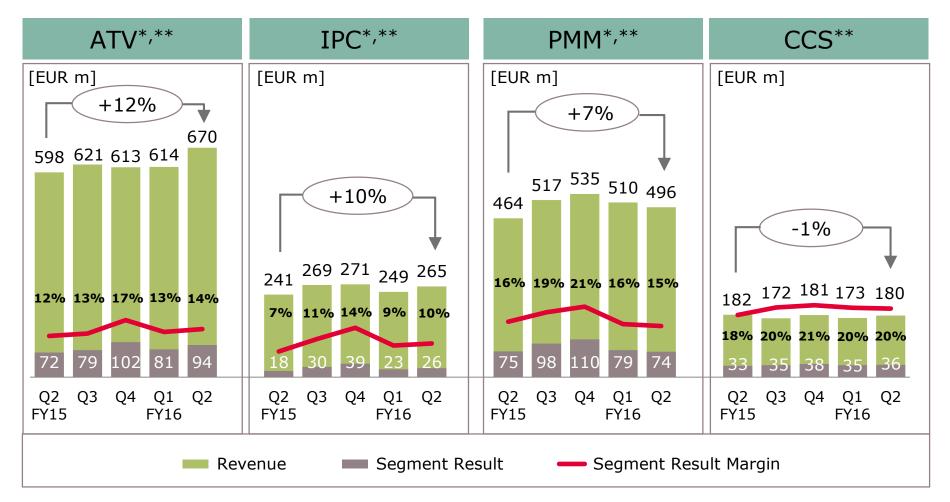




\* Including International Rectifier from 13 January 2015.

# Strong growth in ATV due to ADAS and electro-mobility





- \* Including International Rectifier from 13 January 2015.
- \*\* The business with XMC industrial microcontrollers developed by ATV and CCS was transferred to PMM and IPC with effect from 1 October 2015. The previous year's figures have been adjusted accordingly.



### Guidance for Q3 FY16 and total FY16

	Outlook Q3 FY16 <sup>*</sup> (compared to Q2 FY16)	Outlook FY16* (compared to FY15)	
Revenue	Increase of 2% +/- 2%-points	Increase of 12% +/- 2%-points (prev.: Increase of 13% +/- 2%-points**)	
Segment Result Margin	At the mid-point of the revenue guidance: 16%	At the mid-point of the revenue guidance: <b>between 15% and 16%</b> (prev.: 16% at the mid-point of the previous revenue guidance <sup>**</sup> )	
Investments in FY16		About €850m	
D&A in FY16		About €850m***	
<ul> <li>* Based on an assumed average exchange rate of \$1.15 for €1.00.</li> <li>** Based on an assumed average exchange rate of \$1.10 for €1.00.</li> </ul>			

- \*\* Based on an assumed average exchange rate of \$1.10 for €1.00.
- \*\*\* Including D&A on tangible and intangible assets from purchase price allocation of International Rectifier.

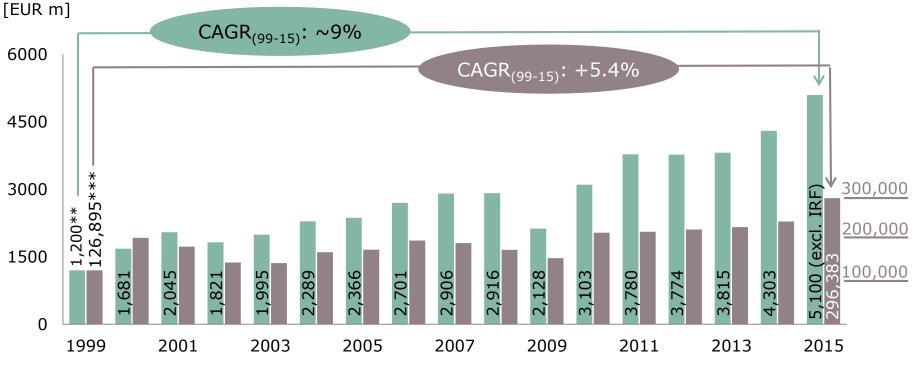


Part of your life. Part of tomorrow.



# Infineon's Revenue Development (excl. IRF) Outperformed Total Semi Market





Revenue Infineon\* [lhs]

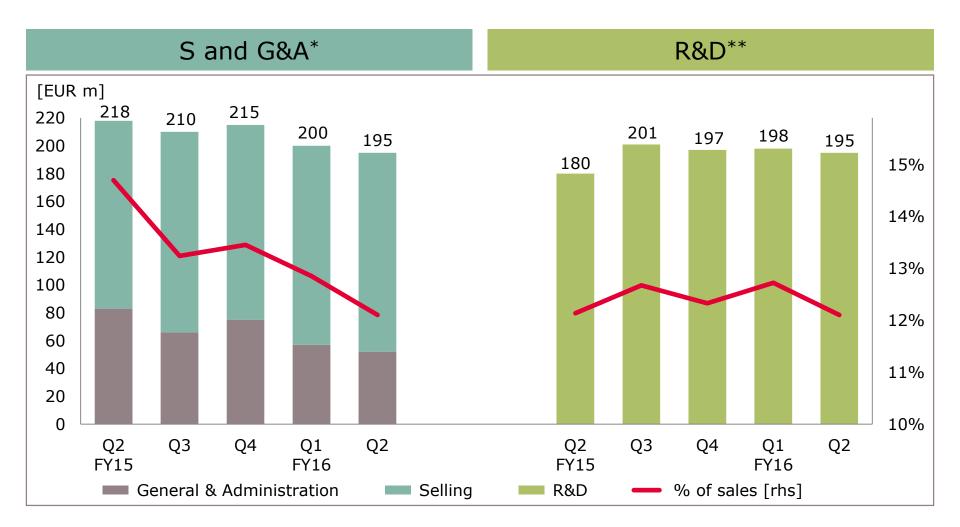
Semiconductor World Market (adjusted for the Infineon fiscal year ending Sep 30) [rhs]

- \* Based on Infineon's portfolio (excl. Other Operating Segments and Corporate & Eliminations) per end of 2015 fiscal year.
- \*\* Based on market development assumptions FY99's revenue figures for some smaller product categories have been derived from the FY00's revenue figures.
- \*\*\* Scale indexed to the Infineon FY99 revenue.

Source: Infineon; WSTS (World Semiconductor Trade Statistics), November 2015

SG&A still includes noticeable acquisitionrelated costs that are incrementaly declining

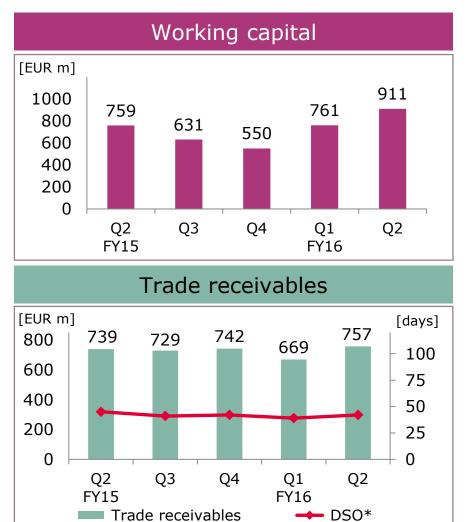


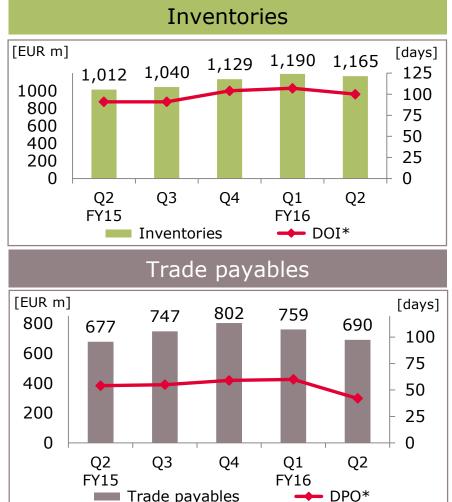


- \* Target range for SG&A: "Low teens percentage of sales".
- \*\* Target range for R&D: "Low to mid teens percentage of sales".

### Inventories started to decline correspondent to normal seasonal pattern



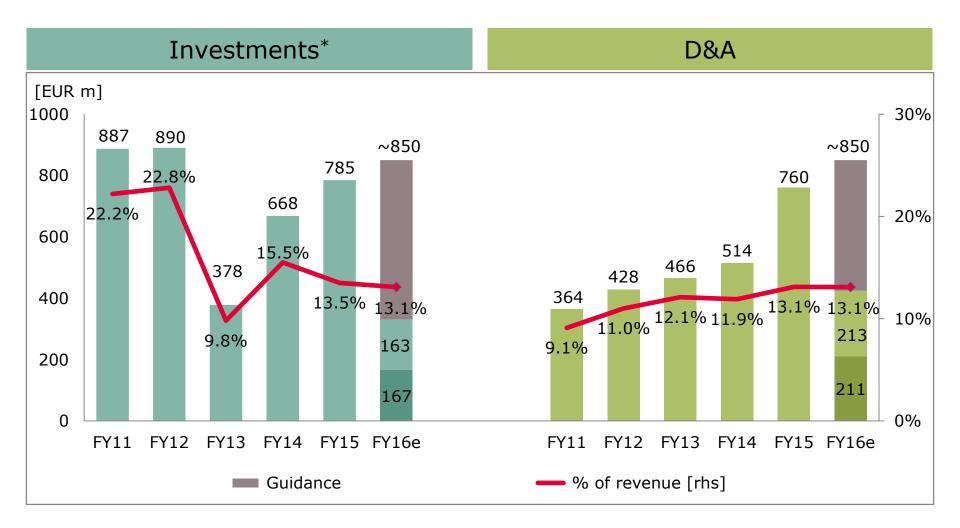




\* For definition please see page 43.

# Investments on target of $\sim 13\%$ of sales; D&A stable at $\sim 13\%$ of sales

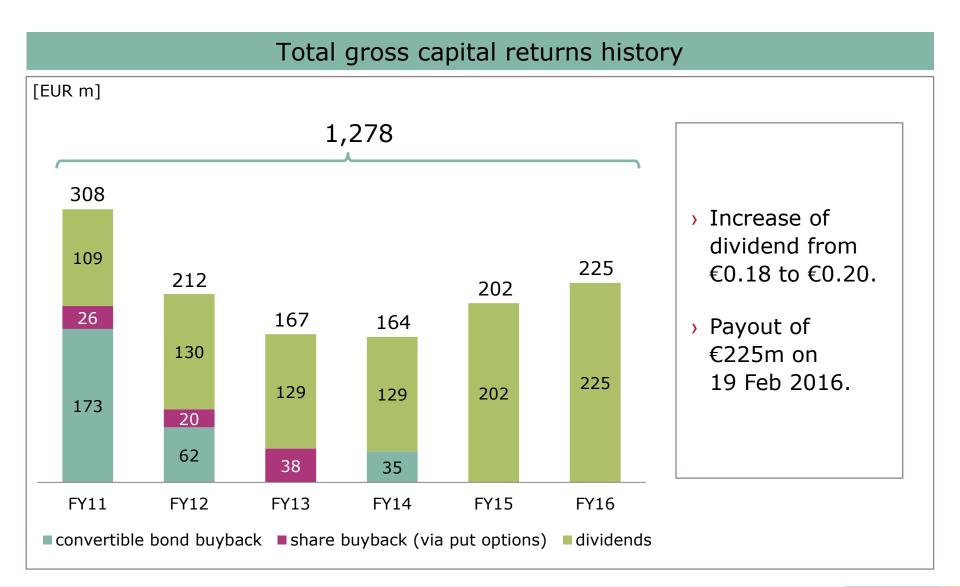




\* For definition please see page 43.

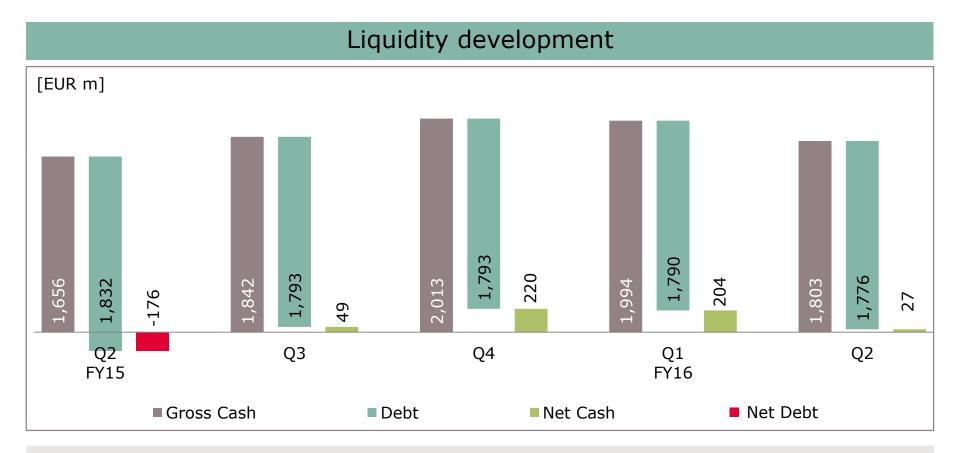
# Dividend of €0.20 has increased capital returns by €225m in February 2016





# Net cash decreased due to €225m dividend cash out

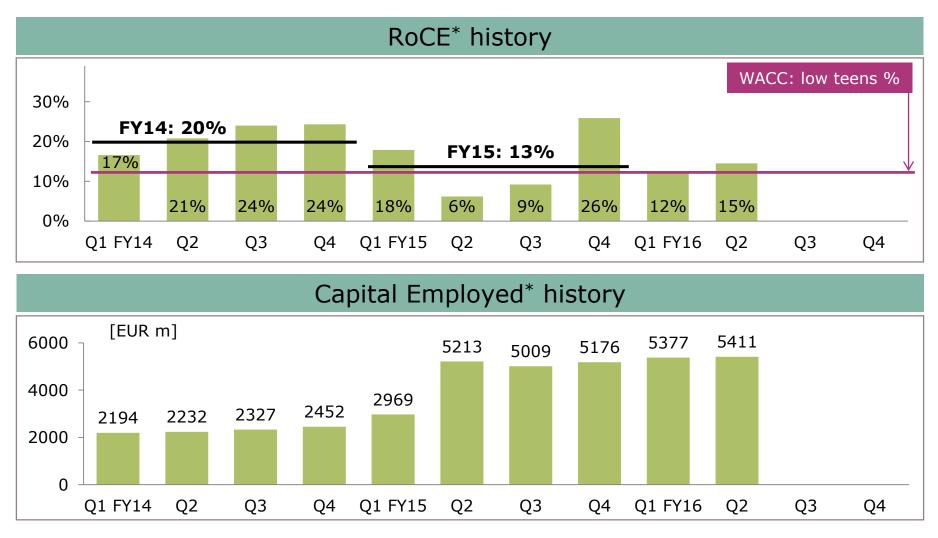




- > Free Cash Flow from continuing operations was €45m
- Small decrease in debt due to net repayment of €4m and currency valuation effects



### RoCE expected to increase in FY16 vs FY15



\* For definition please see page 43.

('Trade payables' / ['Cost of goods sold' + 'Purchase of property, plant and equipment']) \* 90

#### Investments =

Notes

'Purchase of property, plant and equipment'

+ 'Purchase of intangible assets and other assets' incl. capitalization of R&D expenses

#### Capital Employed =

'Total assets'

- 'Cash and cash equivalents'
- 'Financial investments'
- 'Assets classified as held for sale'
- ('Total Current liabilities'
  - 'Short-term debt and current maturities of long-term debt'
  - 'Liabilities classified as held for sale')

#### RoCE =

NOPAT / Capital Employed =

('Income from continuing operations'

- 'financial income'
- 'financial expense')

/ Capital Employed

**DOI** (days of inventory; quarter-to-date) =

('Net Inventories' / 'Cost of goods sold') \* 90

**DPO** (days payables outstanding; guarter-to-date) =

#### Working Capital =

('Total current assets'

- 'Cash and cash equivalents'
- 'Financial investment'
- 'Assets classified as held for sale')
- ('Total current liabilities'
  - 'Short term debt and current maturities of long-term debt'
  - 'Liabilities classified as held for sale')

**DSO** (days sales outstanding; quarter-to-date) = ('Trade receivables' / 'revenue') \* 90

#### Please note:

All positions in ' ' refer to the respective accounting position and therefore should be applied with the positive or negative sign used in the relevant accounting table.



### Infineon is a long-standing member of Europe's leading sustainability indices



#### Infineon's most recent achievements

# Dow Jones Sustainability Indices

In Collaboration with RobecoSAM 🍋

- Jan 2016: Infineon is listed in the Sustainability Yearbook for the sixth consecutive year and, according to RobecoSAM, among the top 15% most sustainable companies worldwide.
- Sep 2015: Infineon was listed in the Dow Jones Sustainability Index for the sixth consecutive year. Additionally, Infineon was accepted into the World Index for the first time and as the only European semiconductor company.

 Sep 2015: Infineon was listed in the STOXX® Global ESG Leaders Indices, which serves as an indicator of the quality of Infineon's performance in



of Infineon's performance in the governance, social and environmental areas (ESG).



- Infineon was added to the FTSE4Good Index Series in 2001 and has been confirmed as a member since then.
- > Jun 2015: Most recent review.

 Dec 2015: In the Carbon Disclosure Project (CDP) climate change report, Infineon achieved a placing among the best companies in the Information Technology sector.



### Financial calendar

Date	Location	Event
01 Jun 2016	Zurich	Berenberg TMT Conference
08 – 09 Jun 2016	Berlin	Dt. Bank German, Suisse & Austrian Conference
15 – 16 Jun 2016	Paris	Exane European CEO Conference
20 Jun 2016	London	JPMorgan CEO Conference
02 Aug 2016*		Q3 FY16 Results
01 Sep 2016	Frankfurt	Commerzbank Sector Week
19 Sep 2016	Munich	Berenberg Bank and Goldman Sachs German Corporate Conference
21 Sep 2016	Munich	Baader Investment Conference
16 – 17 Nov 2016	Barcelona	Morgan Stanley TMT Conference
23 Nov 2016*		Q4 FY16 and FY 2016 Results
29 - 30 Nov 2016	Scottsdale, AZ	Credit Suisse TMT Conference

\* preliminary



### Institutional Investor Relations contacts



#### Dr. Jürgen Rebel

Corporate Vice President Investor Relations

+49 89 234-21626 juergen.rebel@infineon.com



#### **Joachim Binder**

Senior Director Investor Relations +49 89 234-25649 joachim.binder@infineon.com



#### Holger Schmidt

Manager Investor Relations +49 89 234-22332 holger.schmidt@infineon.com