

Driving decarbonization and digitalization. Together.



Senior Manager Regional Procurement

Job description

Regionally responsible for a part area of one Category including a managed purchasing volume with two-digit million € annually.

In your new role you will:

Regionally responsible for a part area of one Category including a managed purchasing volume with two-digit million € annually.

Contribution to procurement strategy

- Drive **strategy** development for part area of Category as a regional buyer. Contribute to preparation and take regional **lead for the execution** of the Category Strategy as regional buyer
- Align innovative commercial models that base on a holistic **Total-Cost-of-Ownership** view with Global CM
- Manage to achieve **negotiation** and concept savings targets and other procurement KPIs
- Contribute to **operating profit** and cash flow targets
- **Collaborate** with Global, Lead, Local Buyer throughout the year
- Represent **procurement strategy** to key stakeholders across Infineon sites
- As a Regional Buyer you will **balance both global and local** needs at Infineon.
- Responsible for sourcing process, commercial negotiations and finalization of contracts.
- Ensure **optimal balance of cost** / functionality from initial demand request onwards
- Align the **communication and reporting** to C-Level Management for Big Value Projects with Global CM
- Acts as an orchestrator between the different requestors to align needs across Infineon and bundle demand wherever possible
- Drive the development of the specification to be sourced in close collaboration with the respective functional business organizations.
- Be open for innovative negotiation methods to bring the commercial discussion to a success and design the contracts together with stakeholders across Infineon
- Collaborate with Legal: strengthen the reuse, take ownership of guidelines to leverage contractual benefits and optimized processes in close alignment with the Legal team
- Monitor the market and drive the continuous improvement of Supply in the portfolio to better address business / market needs and create additional value

At a glance

Location: **Singapore (Singapore)**
Job ID: **HRC0730400**
Start date: **May 01, 2024**
Entry level: **5+ years**
Type: **Full time**
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search. Alternatively, you can also scan the QR code with your smartphone:

Job ID: **HRC0730400**
www.infineon.com/jobs



Contact

Shavin.Shashidhar@infineon.com



Manage the Supplier Relationship with (H)ICS suppliers in area of responsibility

Profile

You are best equipped for this task if you have:

- degree preferably in **Supply Chain Management** or any Business-related field.
- Minimum 12 years of relevant working experience in **sourcing and procurement** in the logistics arena, which includes strong experience in commercial and contractual negotiations.
- Strong strategic mindset with the ability to **identify opportunity** to derive cost savings.
- Possess a good understanding of the full **procurement process** (operational procurement, vendor management, and strategic procurement).
- Strong proficiency in English. Ability to converse in Mandarin will be an added advantage for contract negotiations with suppliers in China

Benefits

- **Singapore:** Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Staggered working hours for normal shift employees ; Home office options, certain conditions apply.; Part-time work possible (applicable for normal shift employees); On-site day-care center; Medical coverage; On-site social counselling and works doctor; Health promotion programs; On-site canteen; Private insurance offers; Paid sick leave according to law, personal accident & work injury insurance, long term illness leave; Retirement benefits, re-employment opportunities, employment assistance payment; Performance bonus; Provision of long haul transport for shift and shuttle services for office to defray transport costs

Why Us

Driving decarbonization and digitalization. Together.

Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

We are on a journey to create the best Infineon for everyone.

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant´s experience and skills.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

[Click here](#) for more information about Diversity & Inclusion at Infineon.

