Driving decarbonization and digitalization. Together.



Senior Manager Regional Procurement

Job description

Regionally responsible for a part area of one Category including a managed purchasing volume with two-digit million € annually.

In your new role you will:

Regionally responsible for a part area of one Category including a managed purchasing volume with two-digit million € annually.

Contribution to procurement strategy

- Drive **strategy** development for part area of Category as a regional buyer. Contribute to preparation and take regional **lead for the execution** of the Category Strategy as regional buyer
- Align innovative commercial models that base on a holistic Total-Cost-of-Ownership view with Global CM
- Manage to achieve **negotiation a**nd concept savings targets and other procurement KPIs
- Contribute to operating profit and cash flow targets
- Collaborate with Global, Lead, Local Buyer throughout the year
- Represent **procurement strategy** to key stakeholders across Infineon sites
- As a Regional Buyer you will **balance both global and local** needs at Infineon.
- Responsible for sourcing process, commercial negotiations and finalization of contracts.
- Ensure **optimal balance of cost** / functionality from initial demand request onwards
- Align the **communication and reporting** to C-Level Management for Big Value Projects with Global CM
- Acts as an orchestrator between the different requestors to align needs across Infineon and bundle demand wherever possible
- Drive the development of the specification to be sourced in close collaboration with the respective functional business organizations.
- Be open for innovative negotiation methods to bring the commercial discussion to a success and design the contracts together with stakeholders across Infineon
- Collaborate with Legal: strengthen the reuse, take ownership of guidelines to leverage contractual ben efits and optimized processes in close alignment with the Legal team
- Monitor the market and drive the continuous improvement of Supply in the portfolio to better address business / market needs and create additional value

At a glance

Location:	Singapore (Singapore)
Job ID:	HRC0730400
Start date:	as soon as possible
Entry level:	5+ years
Type:	Full time
Contract:	Permanent

Apply to this position online by following the URL and entering the Job ID in our job search. Alternatively, you can also scan the QR code with your smartphone:





Contact

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Manage the Supplier Relationship with (H)ICS suppliers in area of responsibility

Profile

You are best equipped for this task if you have:

- degree preferably in **Supply Chain Management** or any Business-related field.
- Minimum 12 years of relevant working experience in sourcing and procurement in the logistics arena, which includes strong experience in commercial and contractual negotiations.
- Strong strategic mindset with the ability to **identify opportunity** to derive cost savings.
- Possess a good understanding of the full **procurement process** (operational procurement, vendor management, and strategic procurement).
- Strong proficiency in English. Ability to converse in Mandarin will be an added advantage for contract negotiations with suppliers in China

Benefits

• **Singapore:** Wide range of training offers & planning of career development; International assignments; Different career paths: Project Management, Technical Ladder, Management & Individual Contributor; Staggered working hours for normal shift employees ; Home office options, certain conditions apply.; Part-time work possible (applicable for normal shift employees); On-site day-care center; Medical coverage; On-site social counselling and works doctor; Health promotion programs; On-site canteen; Private insurance offers; Paid sick leave according to law, personal accident & work injury insurance, long term illness leave; Retirement benefits, re-employment opportunities, employment assistance payment; Performance bonus; Provision of long haul transport for shift and shuttle services for office to defray transport costs

Why Us

Driving decarbonization and digitalization. Together.

Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

We are on a journey to create the best Infineon for everyone.

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant 's experience and skills.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

Click here for more information about Diversity & Inclusion at Infineon.

