

# Driving decarbonization and digitalization. Together.



## Senior Manager Regional Procurement

### Job description

Regionally responsible for a part area of one Category including a managed purchasing volume with two-digit million € annually.

In your new role you will:

Regionally responsible for a part area of one Category including a managed purchasing volume with two-digit million € annually.

Contribution to procurement strategy

- Drive **strategy** development for part area of Category as a regional buyer. Contribute to preparation and take regional **lead for the execution** of the Category Strategy as regional buyer
- Align innovative commercial models that base on a holistic **Total-Cost-of-Ownership** view with Global CM
- Manage to achieve **negotiation** and concept savings targets and other procurement KPIs
- Contribute to **operating profit** and cash flow targets
- **Collaborate** with Global, Lead, Local Buyer throughout the year
- Represent **procurement strategy** to key stakeholders across Infineon sites
- As a Regional Buyer you will **balance both global and local** needs at Infineon.
- Responsible for sourcing process, commercial negotiations and finalization of contracts.
- Ensure **optimal balance of cost** / functionality from initial demand request onwards
- Align the **communication and reporting** to C-Level Management for Big Value Projects with Global CM
- Acts as an orchestrator between the different requestors to align needs across Infineon and bundle demand wherever possible
- Drive the development of the specification to be sourced in close collaboration with the respective functional business organizations.
- Be open for innovative negotiation methods to bring the commercial discussion to a success and design the contracts together with stakeholders across Infineon
- Collaborate with Legal: strengthen the reuse, take ownership of guidelines to leverage contractual benefits and optimized processes in close alignment with the Legal team
- Monitor the market and drive the continuous improvement of Supply in the portfolio to better address business / market needs and create additional value

### At a glance

Location: **Singapore (Singapore)**  
Job ID: **HRC0730400**  
Start date: **May 01, 2024**  
Entry level: **5+ years**  
Type: **Full time**  
Contract: **Permanent**

Apply to this position online by following the URL and entering the Job ID in our job search. Alternatively, you can also scan the QR code with your smartphone:

Job ID: **HRC0730400**  
[www.infineon.com/jobs](http://www.infineon.com/jobs)



### Contact

[Shavin.Shashidhar@infineon.com](mailto:Shavin.Shashidhar@infineon.com)



Manage the Supplier Relationship with (H)ICS suppliers in area of responsibility

## Profile

You are best equipped for this task if you have:

- degree preferably in **Supply Chain Management** or any Business-related field.
- Minimum 12 years of relevant working experience in **sourcing and procurement** in the logistics arena, which includes strong experience in commercial and contractual negotiations.
- Strong strategic mindset with the ability to **identify opportunity** to derive cost savings.
- Possess a good understanding of the full **procurement process** (operational procurement, vendor management, and strategic procurement).
- Strong proficiency in English. Ability to converse in Mandarin will be an added advantage for contract negotiations with suppliers in China

## Benefits

- **Singapore:** Trainingsangebot & strukturierte Entwicklungsplanung; Möglichkeit zur internationalen Entsendung; Verschiedene Karrierepfade: Project Management, Technical Ladder, Management & Individual Contributor; Gestaffelte Arbeitszeit für Normal-Schicht Mitarbeiter; Home office; Teilzeit möglich für Normal-Schicht-Mitarbeiter; Kindergarten am Standort; Medical coverage; Sozialberatung & Betriebsarzt; Gesundheits- & Vorsorgeprogramme; Kantine; Versicherungsangebot zu attraktiven Konditionen; Lohnfortzahlung im Krankheitsfall; Pension Benefits; Erfolgsbonus; Shuttle Service für Schicht-Mitarbeiter

## Why Us

### **Driving decarbonization and digitalization. Together.**

Infineon designs, develops, manufactures, and markets a broad range of semiconductors and semiconductor-based solutions, focusing on key markets in the automotive, industrial, and consumer sectors. Its products range from standard components to special components for digital, analog, and mixed-signal applications to customer-specific solutions together with the appropriate software.

### **We are on a journey to create the best Infineon for everyone.**

This means we embrace diversity and inclusion and welcome everyone for who they are. At Infineon, we offer a working environment characterized by trust, openness, respect and tolerance and are committed to give all applicants and employees equal opportunities. We base our recruiting decisions on the applicant´s experience and skills.

Please let your recruiter know if they need to pay special attention to something in order to enable your participation in the interview process.

[Click here](#) for more information about Diversity & Inclusion at Infineon.

