

Automotive Conference Call

London, 10 October 2017



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Division President Automotive



Agenda

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Megatrend 1: ADAS and automated driving

3

Megatrend 2: Clean cars

4

Summary

Please regard the glossary at the end of the presentation.

Disclaimer: This presentation contains forward-looking statements about the business, financial condition and earnings performance of the Infineon Group. These statements are based on assumptions and projections resting upon currently available information and present estimates. They are subject to a multitude of uncertainties and risks. Actual business development may therefore differ materially from what has been expected. Beyond disclosure requirements stipulated by law, Infineon does not undertake any obligation to update forward-looking statements.

Megatrends shaping the automotive market; significantly increasing semi content per car



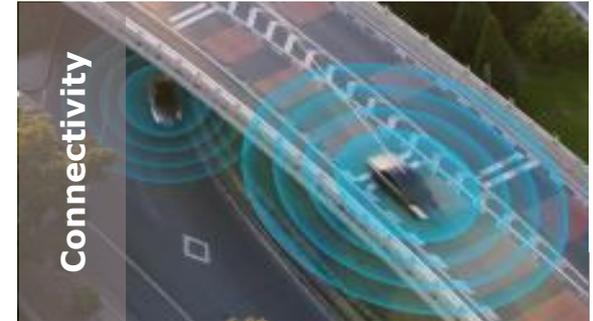
Automated Driving

Enabling safety
towards Vision Zero



eMobility

Enabling CO₂
reduction



Connectivity

Enabling the
communication of cars



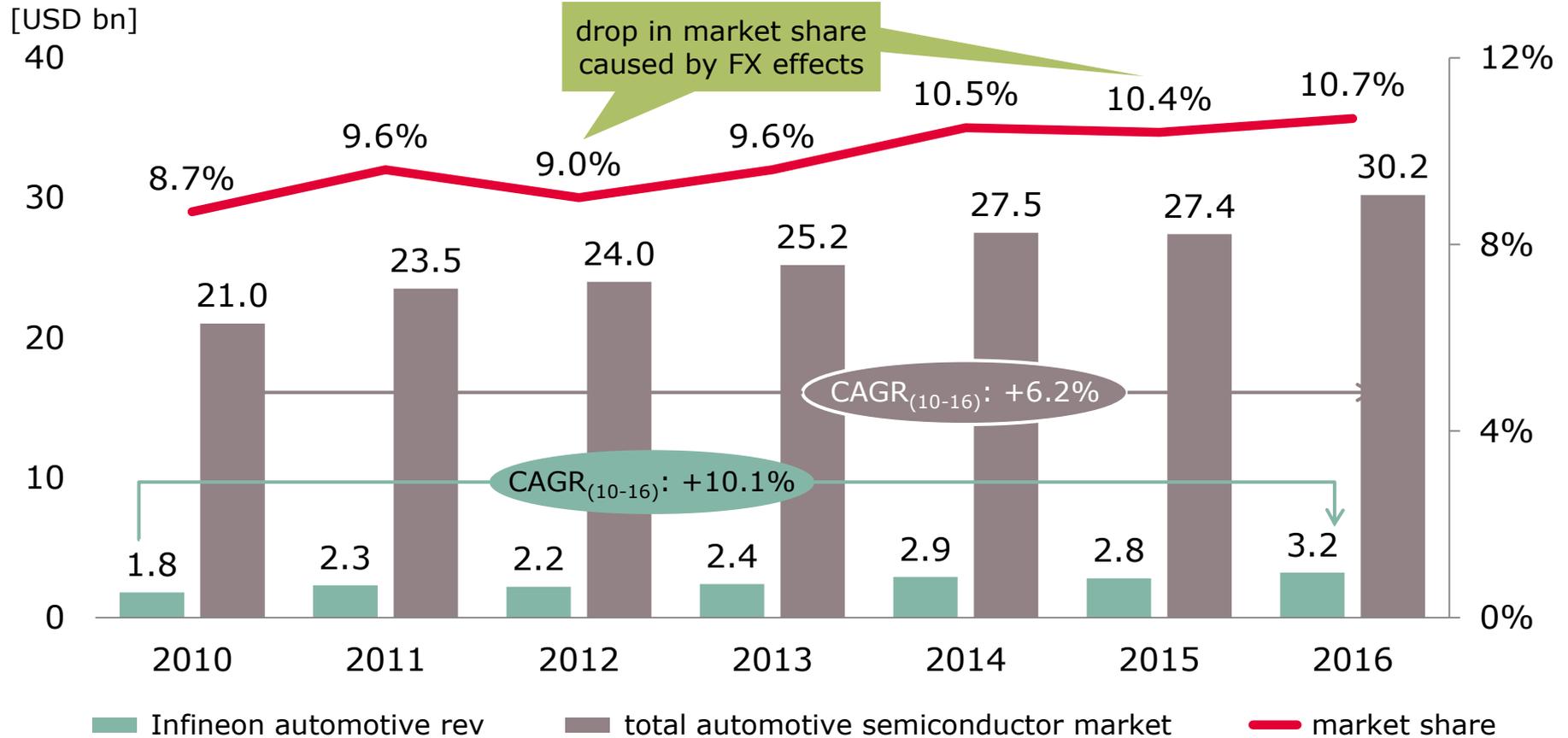
Advanced
Security

Enabling security
in connected cars

Infineon's automotive business is outgrowing the market since 2010



Infineon automotive market share development*



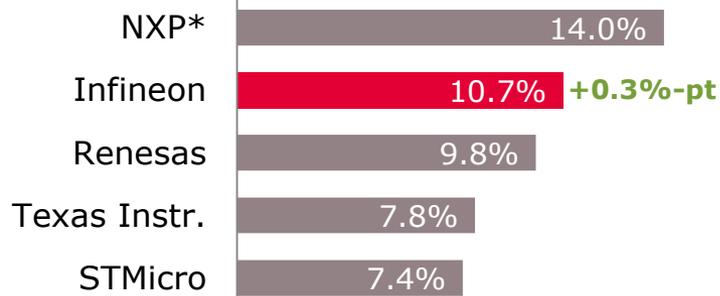
* Infineon automotive revenue as reported to Strategy Analytics incl. revenue from ATV, IPC and PMM. Adjusted to calendar year. Source: Strategy Analytics, "Semiconductor Vendor Ranking", 2010 through 2016.

Infineon's position in the automotive semiconductor universe



Automotive semiconductors

2016 total market size: \$30.2bn

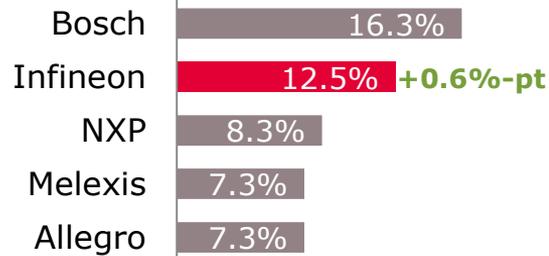


Market share trend

- Infineon benefits disproportionately from the two mega trends
- ADAS/AD
- clean cars

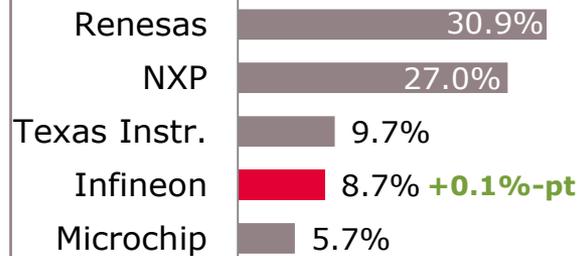


Sensors



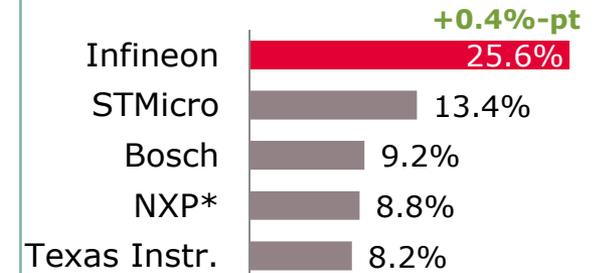
long-term drivers: - 24 / 77 GHz radar
- lidar

Microcontrollers



long-term drivers: - ADAS/AD
- Powertrain

Power



long-term drivers: - xEV penetration
- EPS
- Lighting

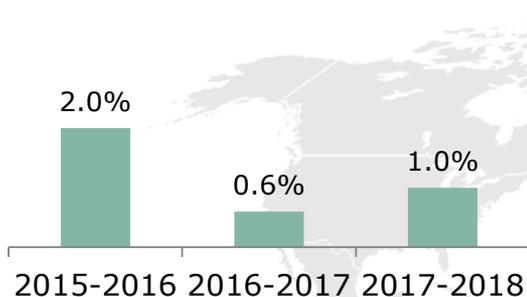
* Divestiture of NXP's Standard Product business ("Nexperia") closed on 16 Feb 2017; hence included in the 2016 ranking.

Source: Strategy Analytics, "Automotive Semiconductor Vendor Market Shares", April 2017

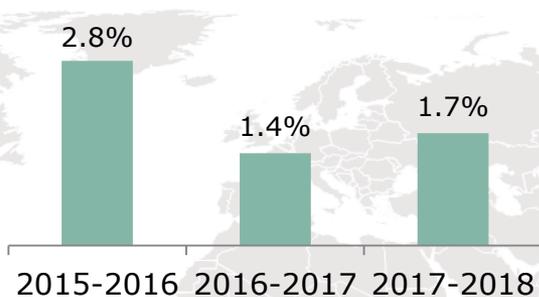
WW car production growth rate expected to be ~2% for 2017 and 2018; China slowing down

Light vehicle market development (car production)

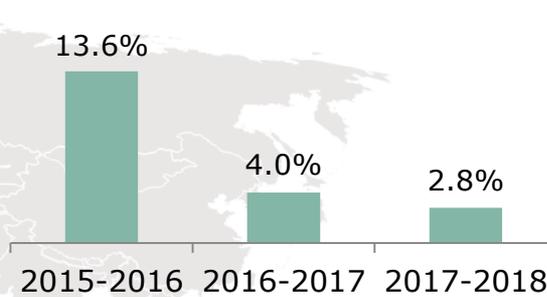
NAFTA (Y-Y)



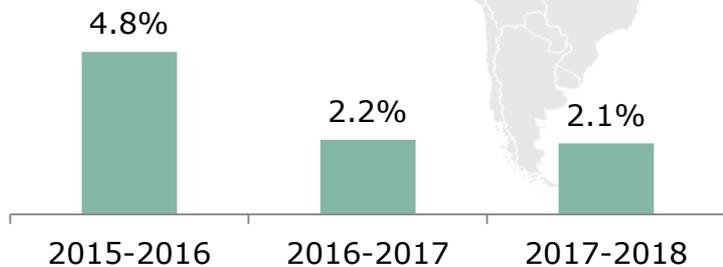
Europe (Y-Y)



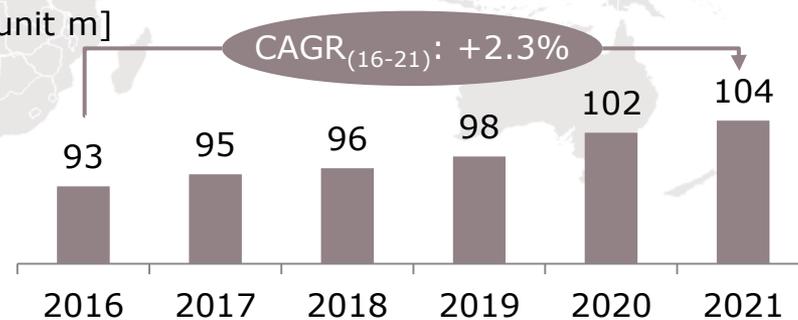
China (Y-Y)



World (Y-Y)



[unit m]



Source: IHS Markit, Technology Group, "Light vehicle production & sales volumes", September 2017 update

Megatrend 1: advanced driver assistance systems and automated driving

Automated Driving

Enabling safety towards Vision Zero

eMobility

Enabling CO₂ reduction

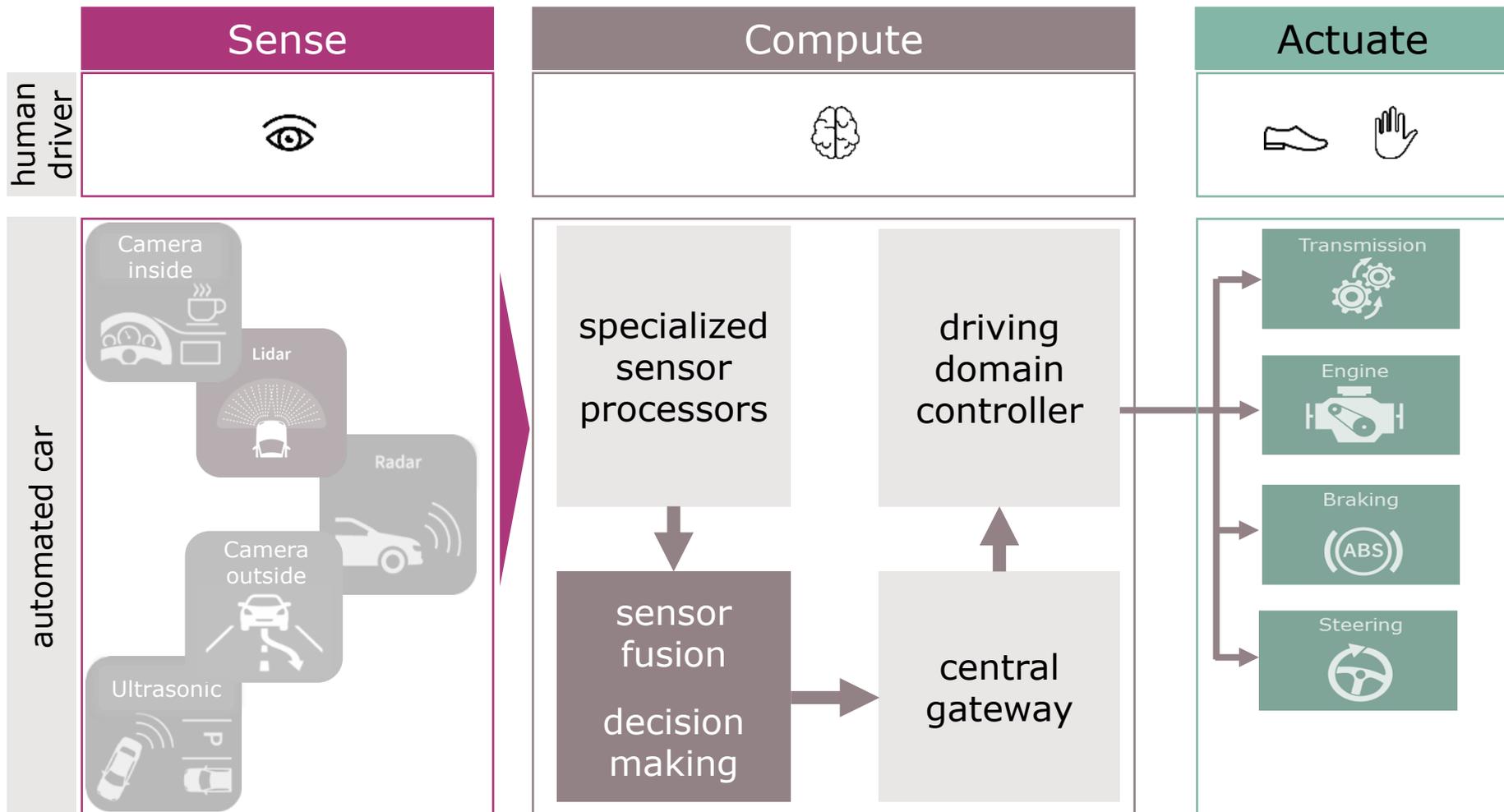
Connectivity

Enabling the communication of cars

Advanced Security

Enabling security in connected cars

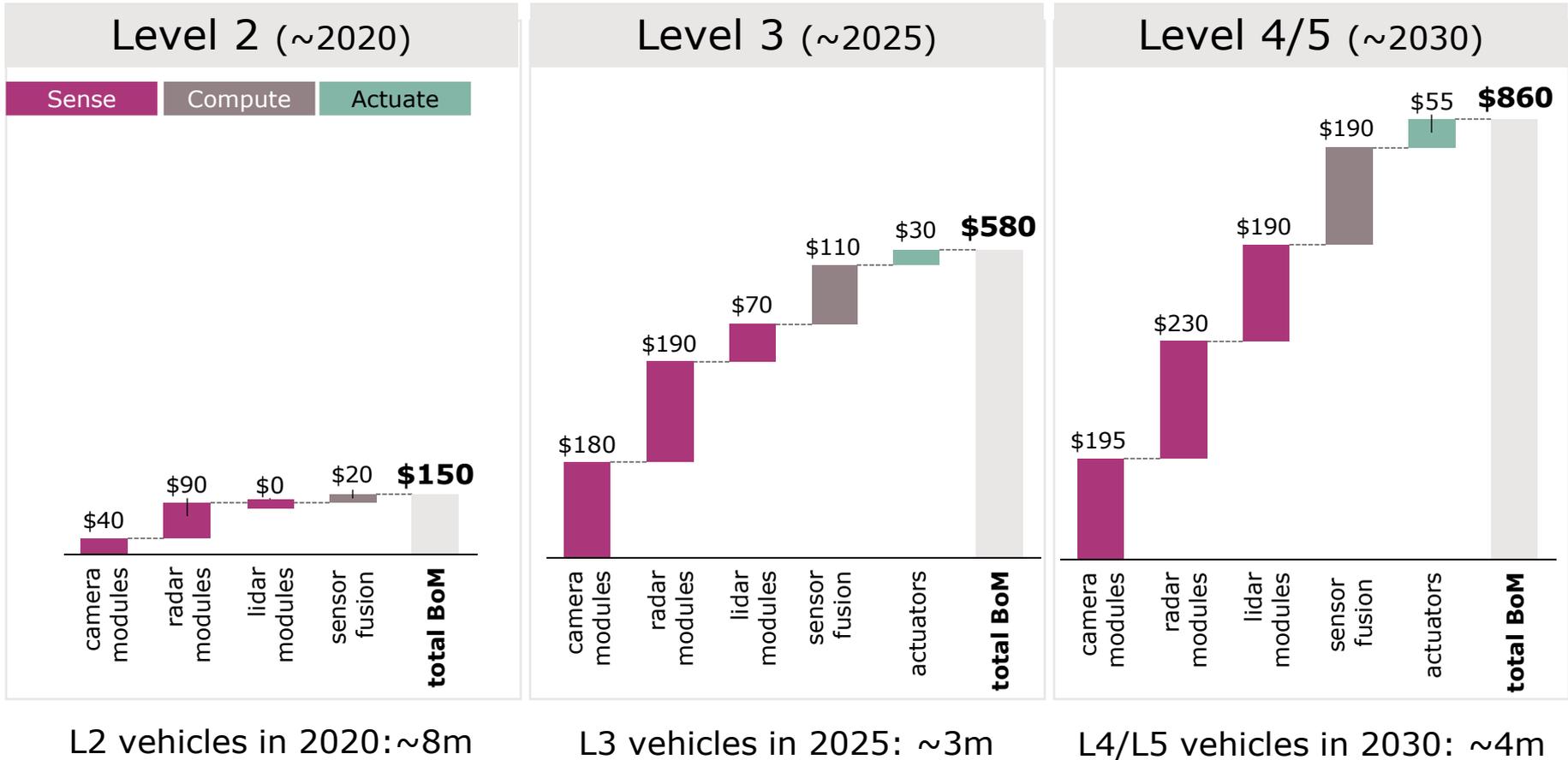
Conceptual overview of an ADAS/AD system



ADAS/AD semi growth driven by radar and camera sensor modules over the next 5 years

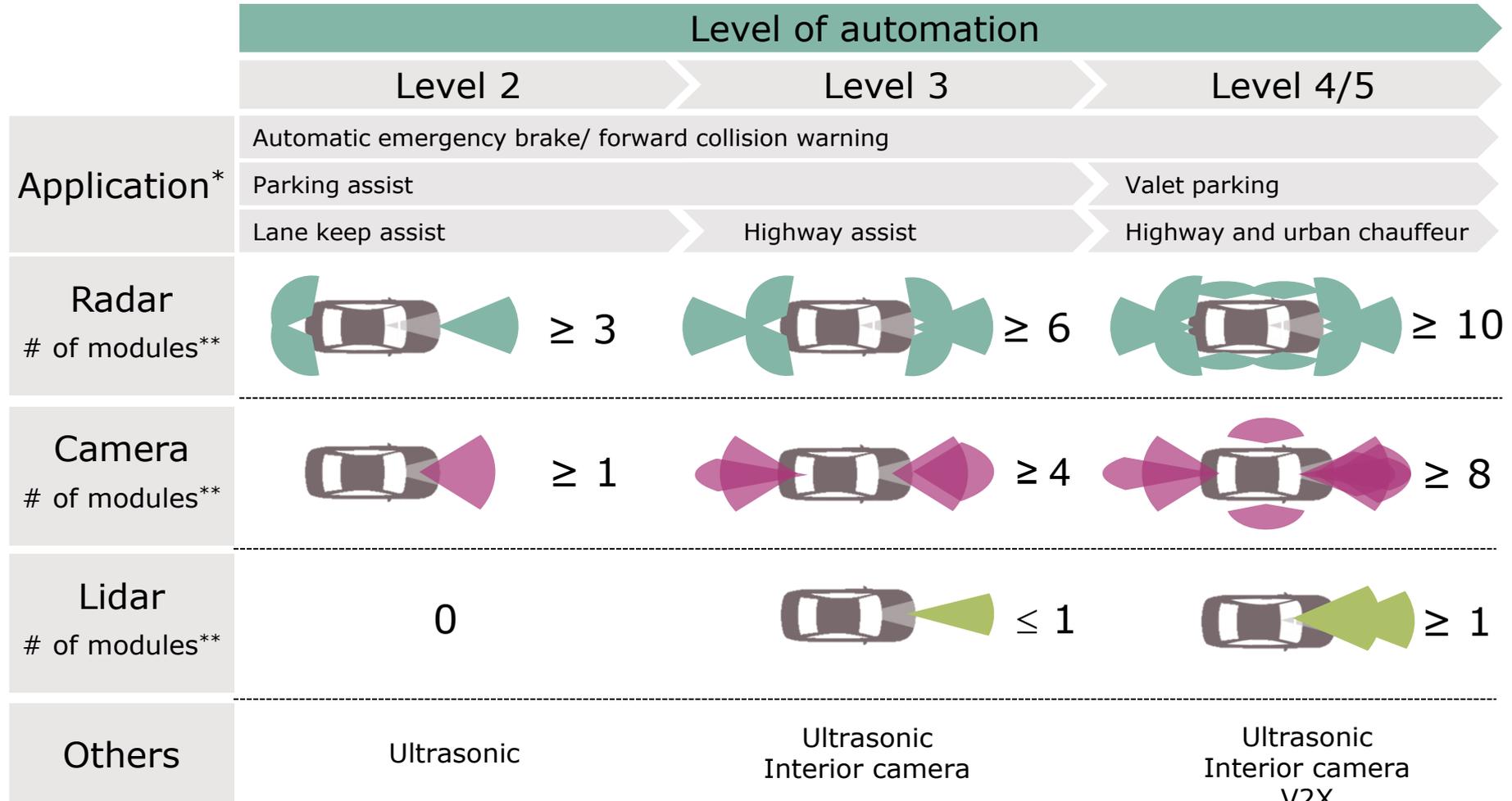


Average semiconductor content per car by level of automation



Source: Strategy Analytics; IHS Markit, Technology Group; Infineon.
 Bill of material contains all type of semiconductors (e.g. radar modules include μ C).

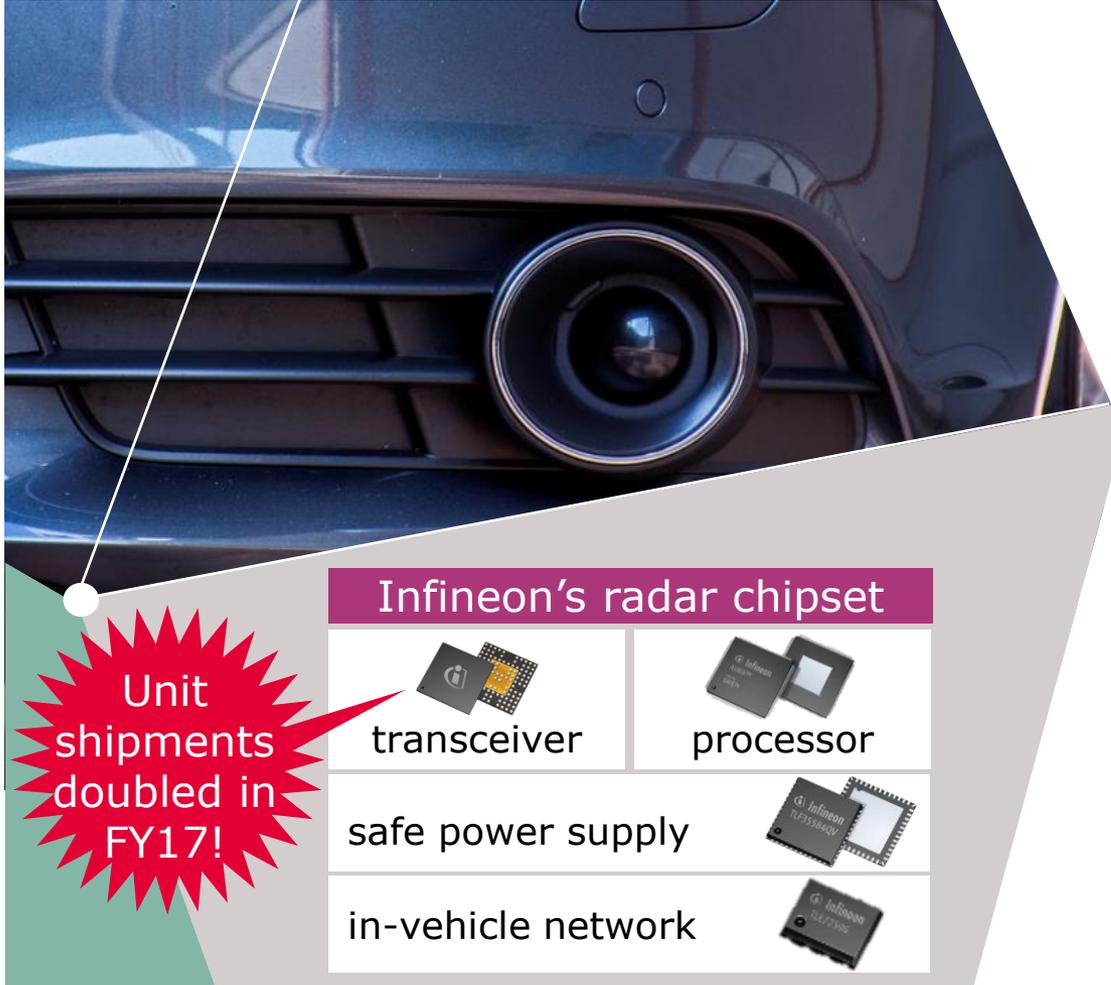
More sensors required for any next level of automation will lead to sensor cocoon in L4/5



* Source: VDA (German Association of the Automotive Industry); Society of Automotive Engineers

** Market assumption

Infiniteon's radar solutions reduce development efforts on customer side



Unit shipments doubled in FY17!

Infineon's radar chipset

 transceiver	 processor
safe power supply	
in-vehicle network	

Infineon's value proposition

- > SiGe-based radar solutions are the best solutions on the market
- > Infineon's radar solutions facilitate the system integration at customers and reduce their development efforts
- > Infineon's optimized solutions safeguard component interoperability and comply with functional safety requirements

Introduction of central computers triggers demand for high-perf., fail operational MCUs

L0 / L1 / L2 vehicles

decision making

human acts

L3 / L4 / L5 vehicles

central computer triggers car operations

classic ECU

basic car functions

- › temperature
- › pressure
- › position
- › speed
- › MOSFETs
- › IGBTs
- › power ICs
- › MCUs, e.g. AURIX™

future ECU = classic ECU

- + higher performance
- + fail operational
- + secure

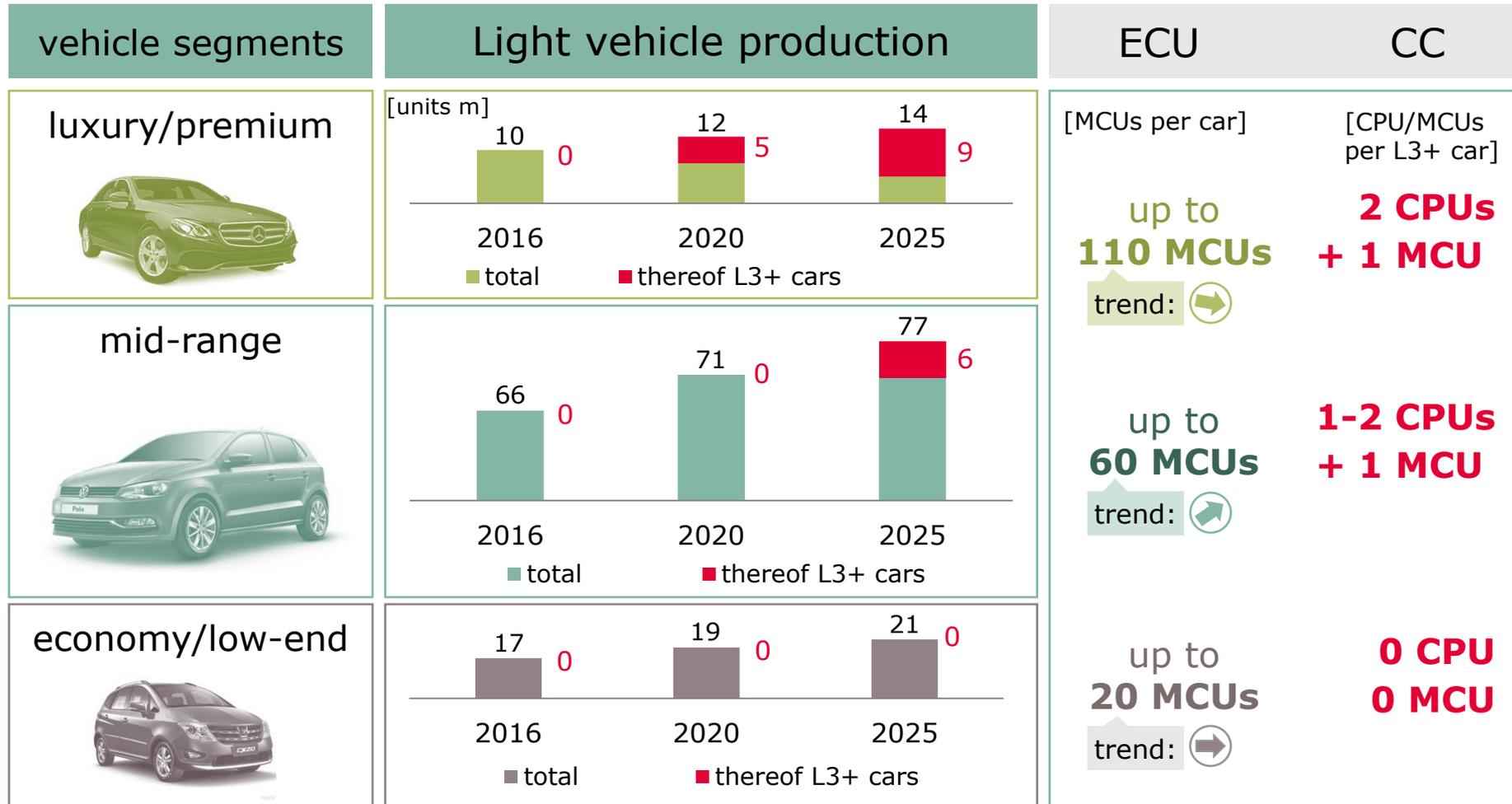
fail operational systems require redundancy in

- › power switches, power supply
- › sensors
- › MCUs

car security is achieved through

- › discrete security controller (OPTIGA™)
- › integrated security modules in MCUs (AURIX™)

Vast majority of microcontroller units (MCUs) will be used in ECUs

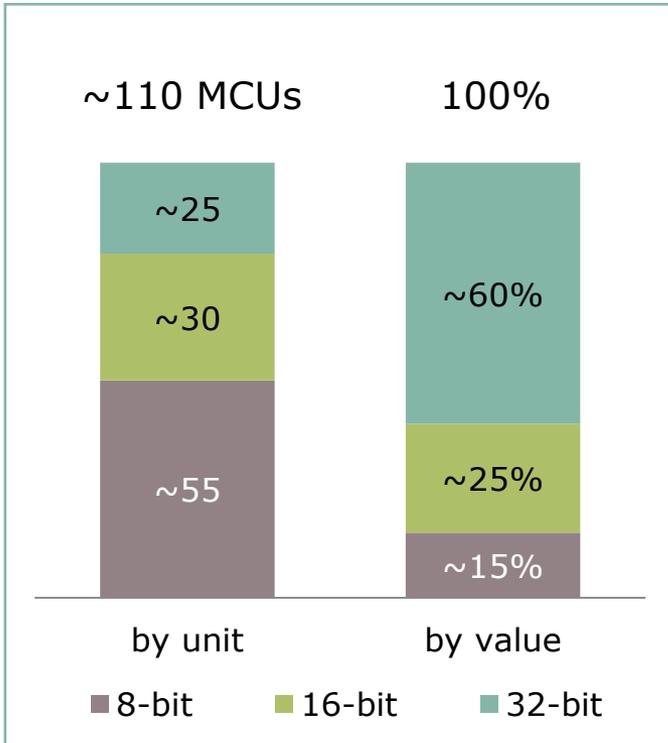


Source: Strategy Analytics, Infineon estimates

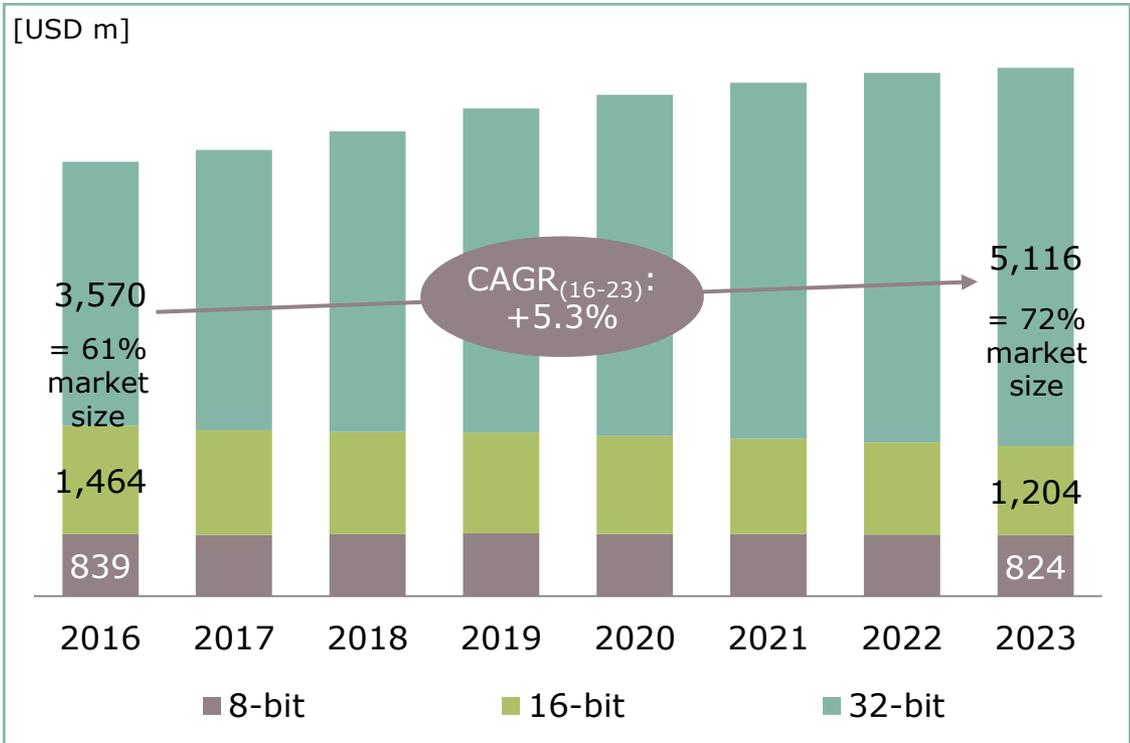
32-bit MCUs capture the lion share of \$-opportunity in automotive applications



Example: 2016 German premium car with ~110 MCUs in total



32-bit MCU market is the place to be



> Infineon AURIX™ fits to ~90% of all 32-bit use cases and is clearly gaining market share in 32-bit automotive market, e.g. radar signal pre-processing

Source: Strategy Analytics, „Automotive Semiconductor Demand Forecast 2014 – 2023“, January 2017

AURIX™ microcontroller covers ~90% of all 32-bit control and processing use cases



32-bit MCU use cases



Airbag and safety 	Powertrain 	24 GHz radar 
Power steering 	xEV inverter control 	77 GHz radar 
Stability control 	Domain control 	Advanced lighting 
xEV DC-DC & charger 	Sensor fusion 	Vision safe host 

AURIX™ radar controller and chipset

- › **Performance:** multi-core microcontrollers supporting latest radar data analysis algorithms
- › **Scalability:** portfolio covering basic assist systems up to complex automated driving
- › **Safety:** chipset enabling design of safe radar systems up to ISO26262 ASIL-D
- › **Security:** Latest crypto-processing technology for protection against hacker attacks



Five major radar system suppliers plan to use AURIX™ 2G radar controller in 2020 onwards

Megatrend 2: clean cars

Automated Driving

Enabling safety towards Vision Zero

eMobility

Enabling CO₂ reduction

Connectivity

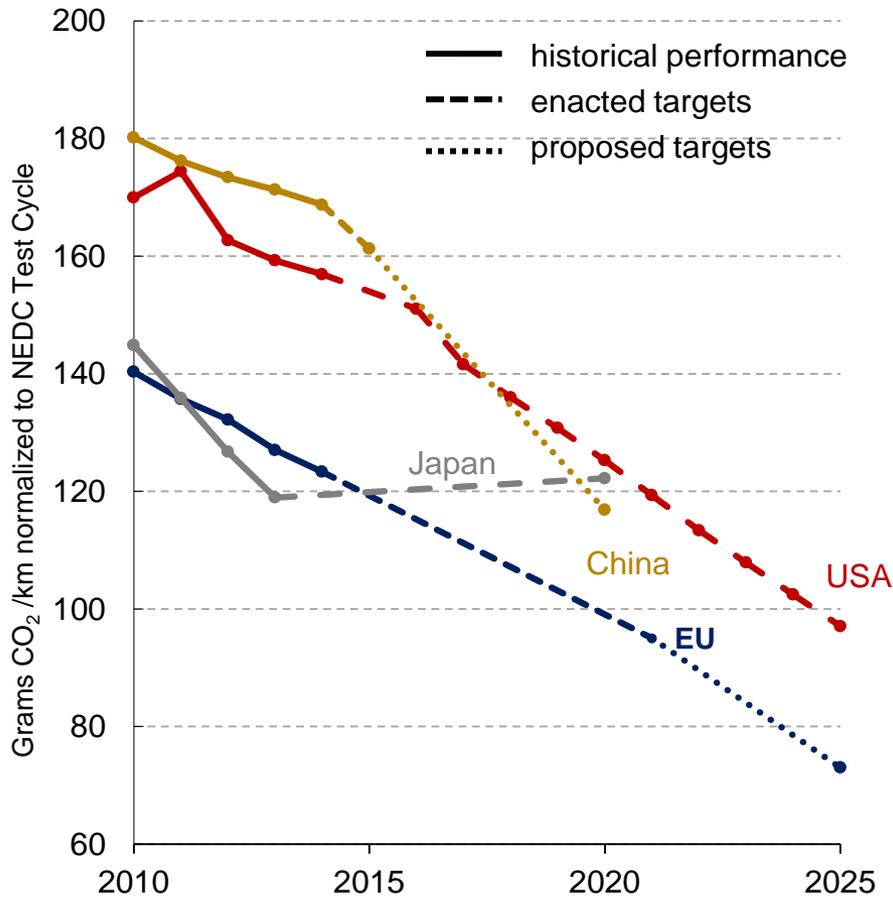
Enabling the communication of cars

Advanced Security

Enabling security in connected cars

CO₂ emission targets are the key triggering points for increase in semiconductors

National fleet emissions



Source: The International Council for Clean Transportation, 2017

CO₂ drives three major trends

(1) Higher efficiency of the 'classic' ICE:

- > EPS (electric power steering)
- > start-stop
- > dual-clutch
- > alternator

(2) Energy efficiency of body applications:

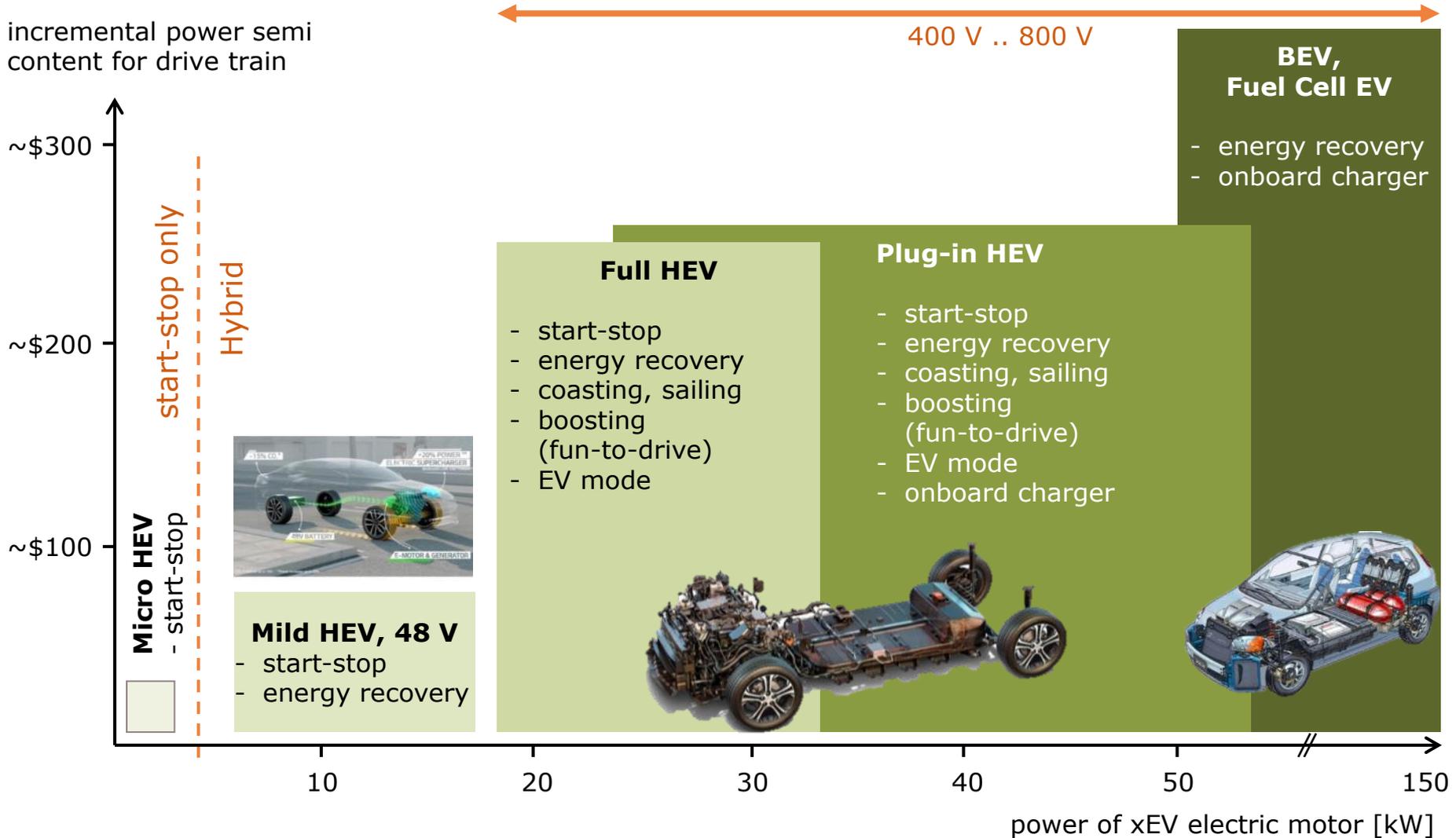
- > power distribution
- > electric motors for pumps and fans

(3) Electrification of the drivetrain:

- > main inverter
- > auxiliary inverter
- > onboard charger
- > battery management

Power semiconductor demand for all different levels of electrification

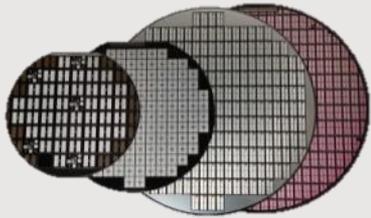
incremental power semi content for drive train



Infineon has unparalleled package expertise for high-power main inverter applications



Bare die



Si bare dies



SiC bare dies

Discretes



Si IGBT



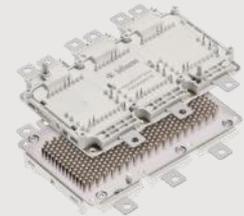
SiC MOSFET

Scalable products



HybridPACK™ Double-Sided Cooling

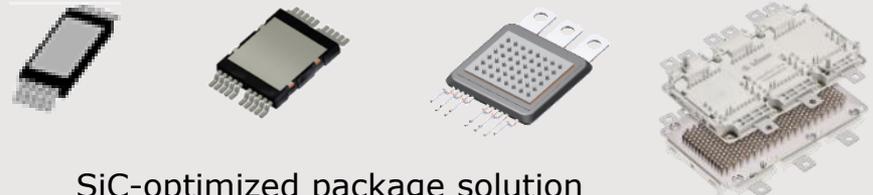
Plug-n-Play



HybridPACK™ solutions



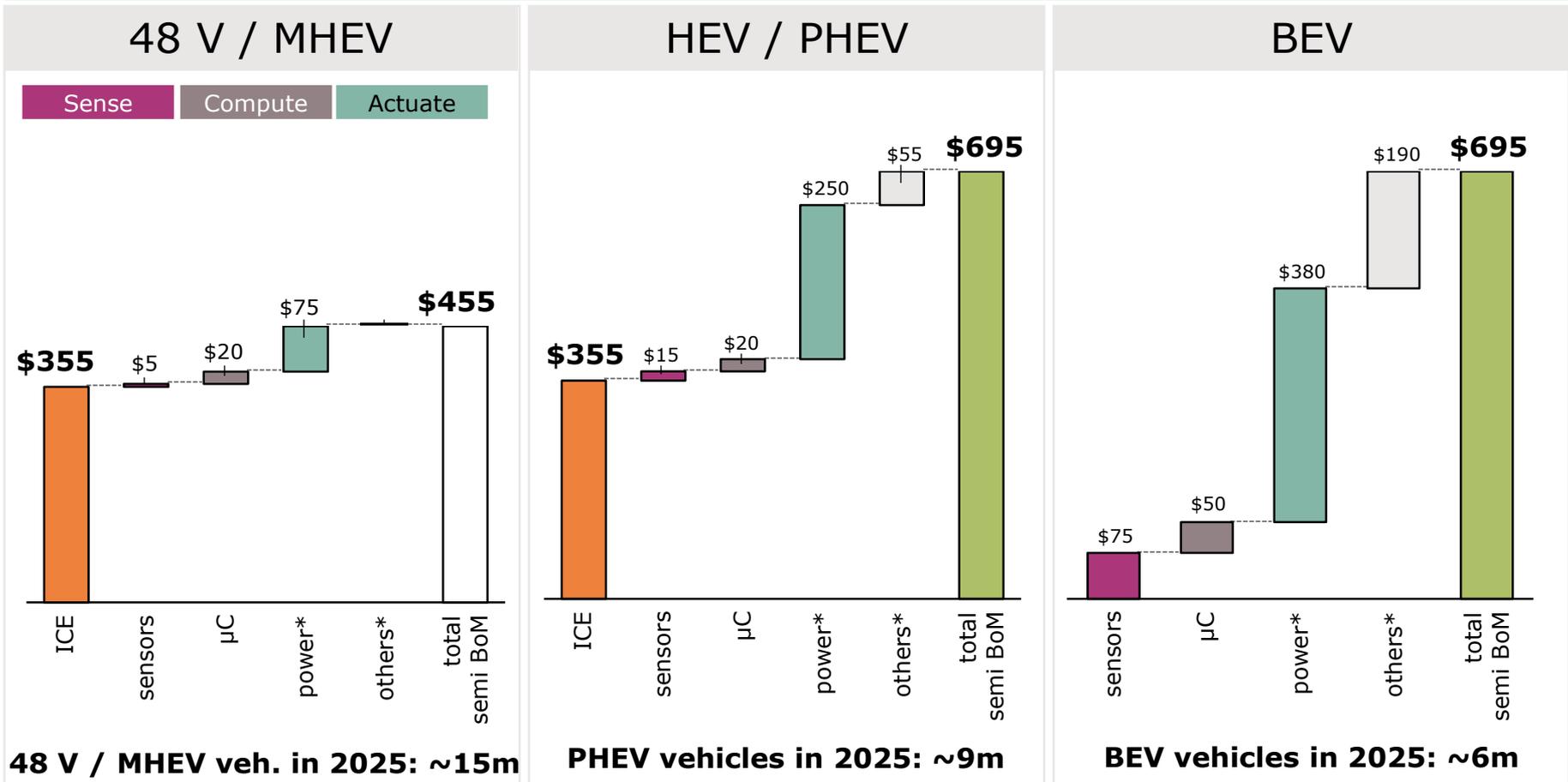
Easy modules



SiC-optimized package solution

The incremental demand of power semi-conductors is a significant opportunity

2017 average xEV semiconductor content by degree of electrification



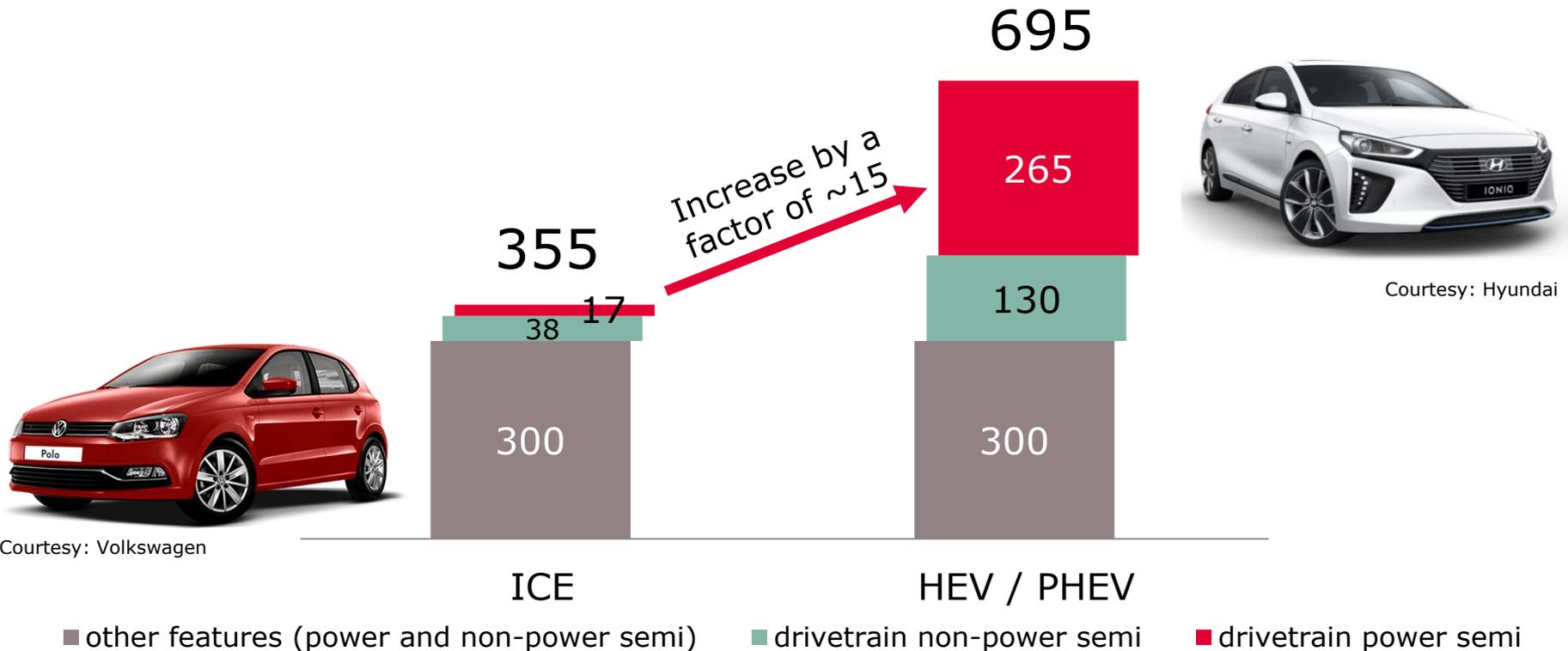
Source: Strategy Analytics, "Automotive Semiconductor Content", May 2017; Infineon
 * "power" includes linear and ASIC; "others" include opto, small signal discrete, memory

With the transition from ICE to xEV the power semi content in powertrain increases by ~15x



Average semiconductor content by type of car

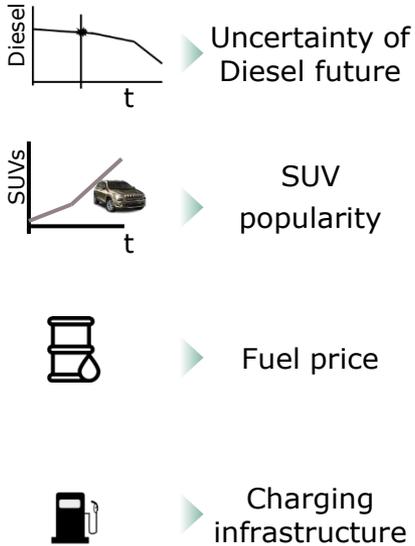
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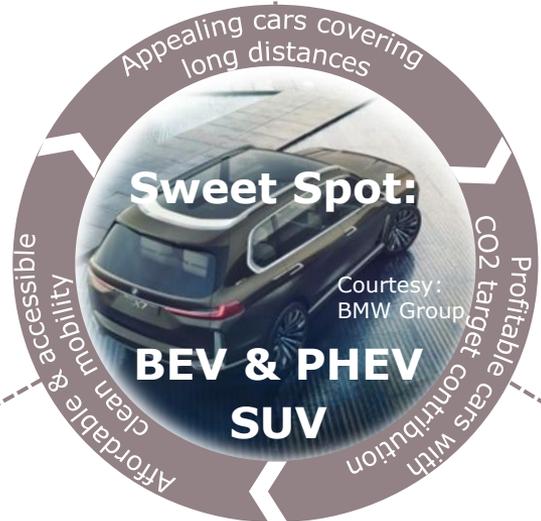
Source: Strategy Analytics, "Automotive Semiconductor Content", May 2017; Infineon

Various market drivers yield a sweet spot for xEV: BEV SUV and PHEV SUV

Consumers



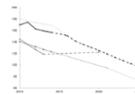
Car Manufacturers



China focus on tech leadership



CO2 targets



Diesel ban

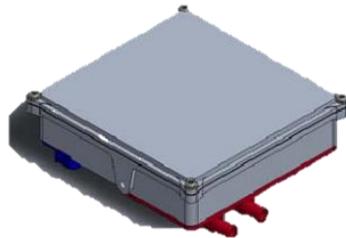


Politics / Legislation

SiC has some significant advantages over Si but will stay a niche market for some time

SiC versus Si on application level

Onboard charger



Main inverter



Advantages of SiC vs Si

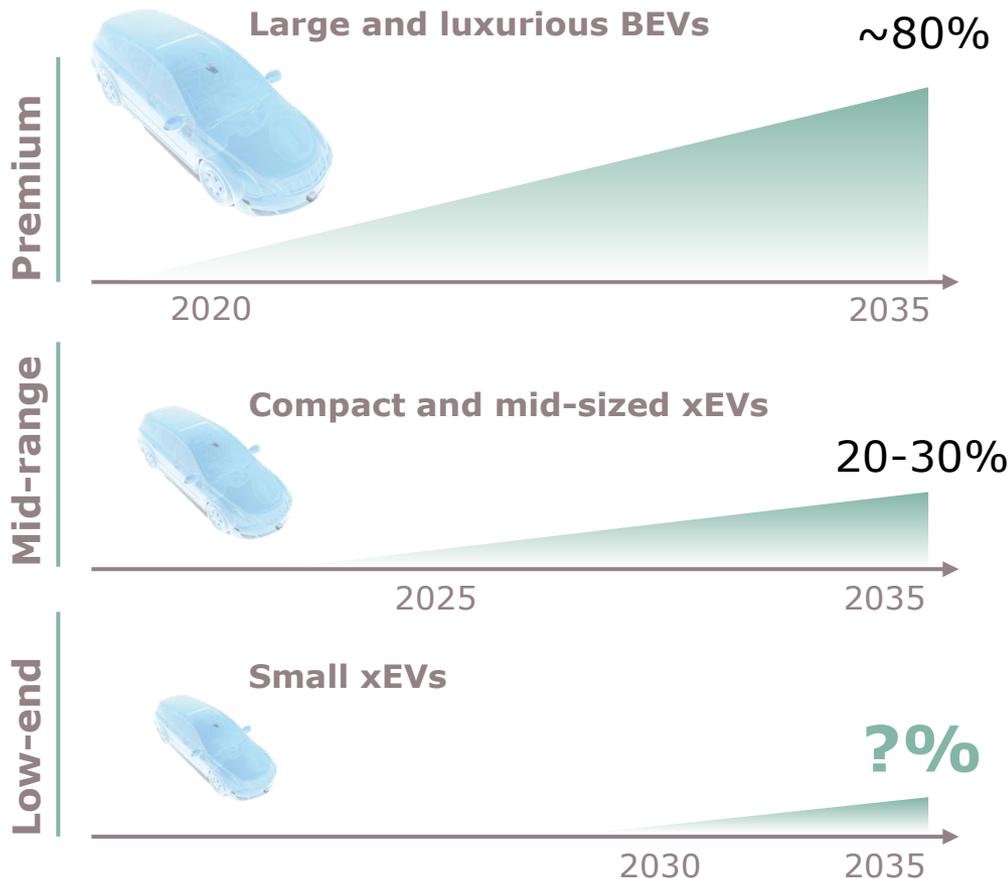
- › SiC enables a smaller form factor, less weight and thus lead to CO₂ savings on a "well-2-wheel" basis
- › Higher efficiency at high-voltage fast charging
- › **volume reduction by 50%**

Advantages of SiC vs Si

- › High efficiency → higher range; altern.: reduced battery cost for the same range
- › Higher power density → higher performance, more flexibility in scalability
- › volume reduction by 50% to 80%
- › **about 5% efficiency gains in real-life driving cycle**

Premium cars will adopt SiC first in 2020+; mass market will follow not before 2025

Penetration of SiC in main inverters (qualitative forecast only)



> As cost for SiC will come down over time, advantages such as performance increase, range extension, and faster charging cycles will be highly adopted for premium BEVs

> Advantages of SiC-based main inverters will pay off case-by-case, e.g. PHEV will benefit from smaller form factor

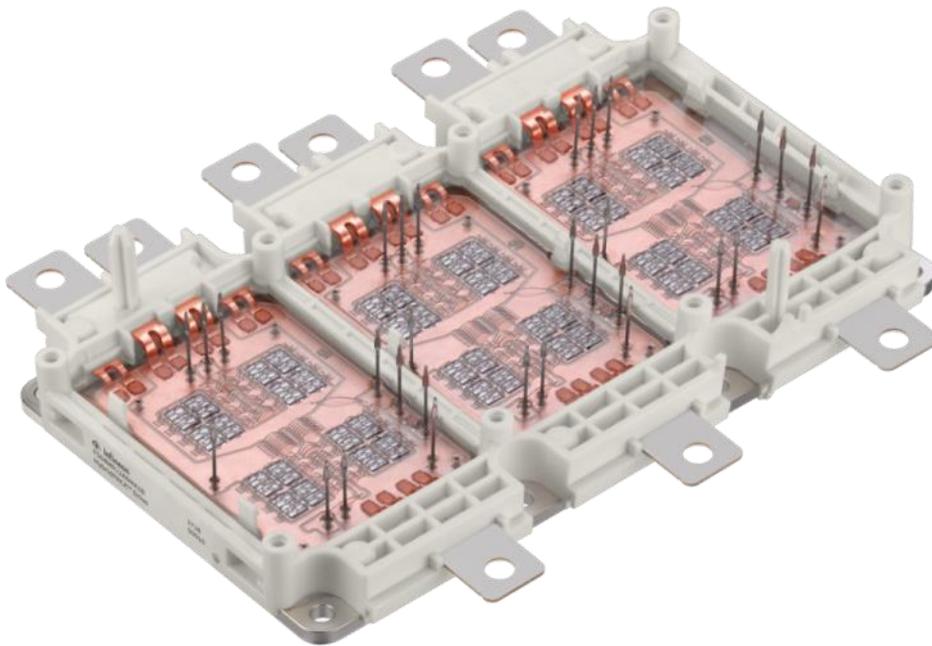
> Si will be more cost competitive for a long time

> It is unlikely that small xEVs will switch to SiC at a large extend

Source: Infineon

Infineon is well prepared for the adoption of SiC power modules in electro-mobility

Infineon demonstrated SiC power module for automotive applications

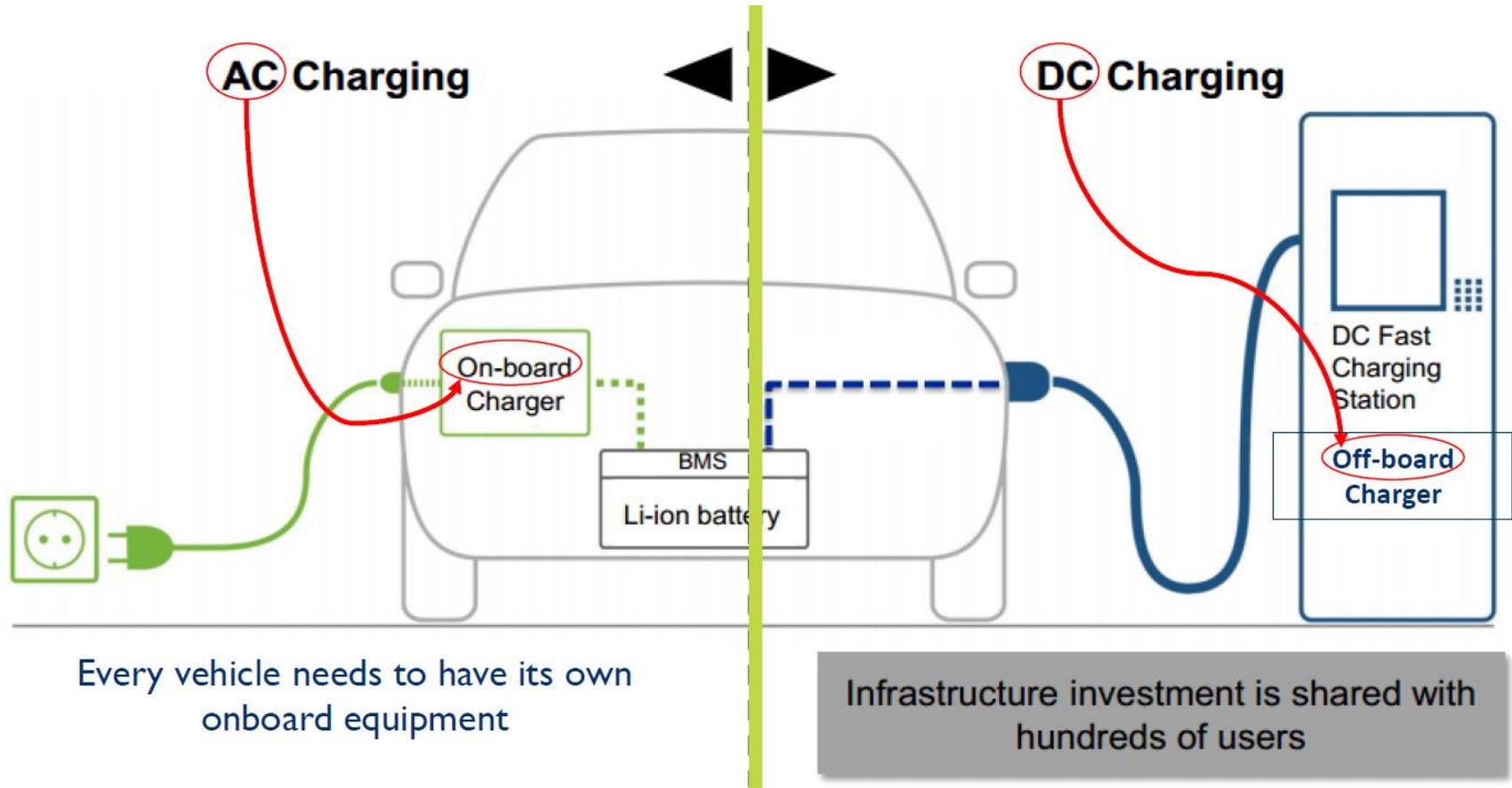


- › 3-phase half-bridge module
- › Power density doubled compared to IGBT
- › HybridPACK™ Drive compatible
- › Target applications:
 - › Main inverter (300 kW)
 - › High-voltage DC-DC converter

- › More than 15 leading OEMs and tier-1s are evaluating the Infineon HybridPACK™ Drive CoolSiC™ MOSFET power module

Two types of charging: AC-DC on-board charging and DC-DC off-board charging

EV charging solutions



Source: Yole Développement, "Power SiC 2017: Materials, Devices and Applications", September 2017

Ultra high-power charging stations will use Infineon CoolSiC™ MOSFET technology



First OEM has chosen Infineon CoolSiC™ MOSFET technology for ultra high-power charging stations to shrink size and weight

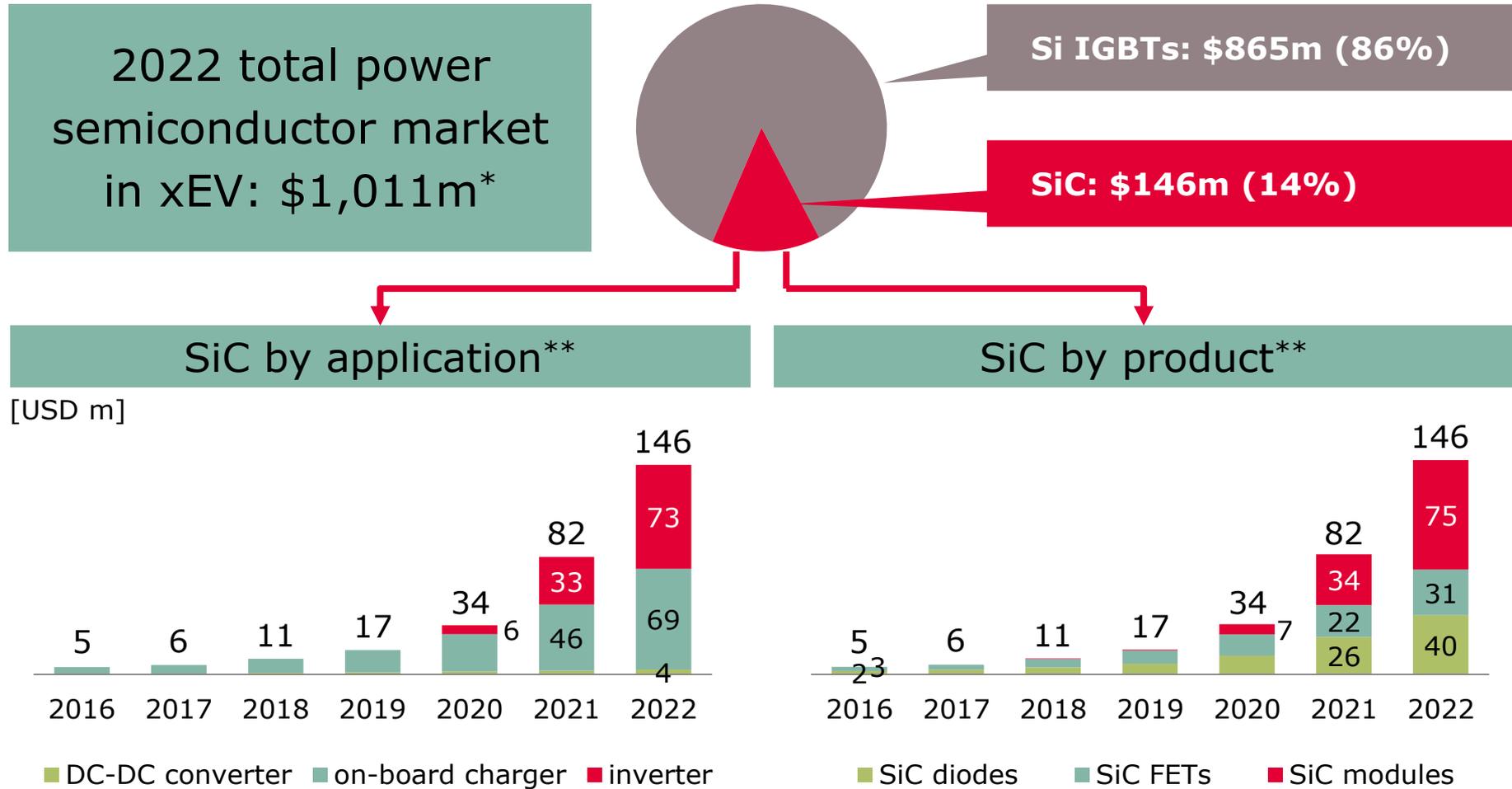


- › Ultra high-power charging stations will reduce charging time for 300 km reach from 3 h to 20 min
- › Specification: 350 kW; 800 V; 400 A
- › Just 5 full SiC power modules (plus 5 driver ICs) are required per station due to extraordinary high performance of the Infineon CoolSiC™ MOSFET
- › Infineon starts to deliver in Oct 2017

The project

- › A consortium of German OEMs have signed MoU to create highest-powered charging network in Europe
- › Goal: quick build-up of sizable number of stations in order to enable long-distance travel for battery electric vehicle drivers through open-network charging stations along highways
- › Roll-out plan:
 - › start in 2017
 - › initially 400 sites in Europe
 - › 1,000s of charging points by 2020

2022 trends for SiC in xEV: inverter is leading application; modules are leading form factor



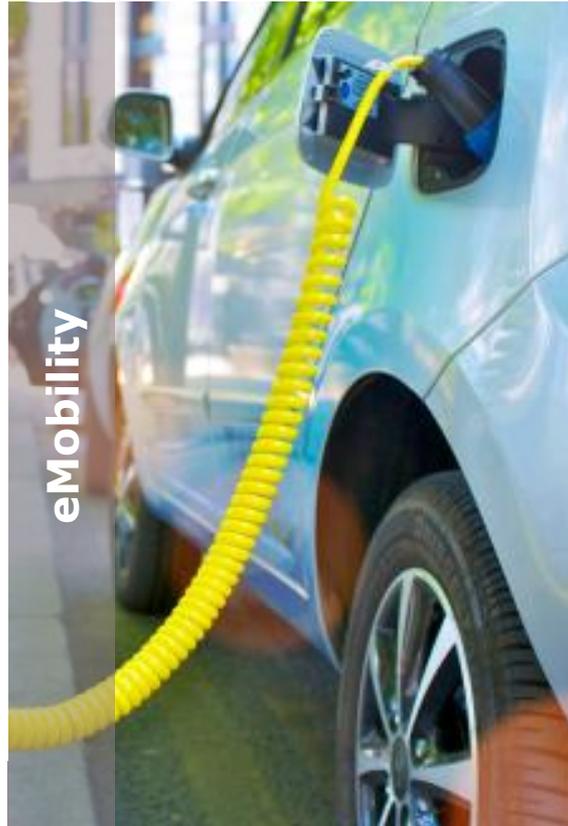
* Infineon estimate; incl. discrete IGBTs and IGBT modules, excl. MOSFETs

** Source: Yole Développement, "Power SiC 2017: Materials, Devices and Applications", September 2017

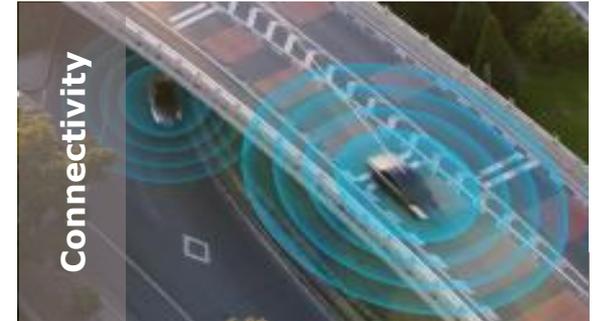
Megatrends shaping the automotive market; significantly increasing semi content per car



Enabling safety
towards Vision Zero



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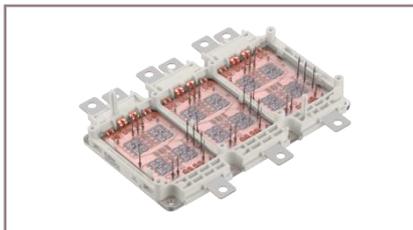
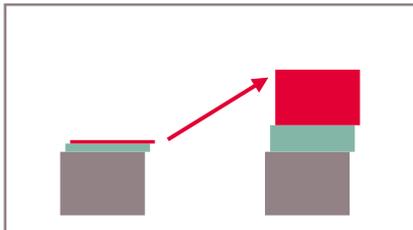
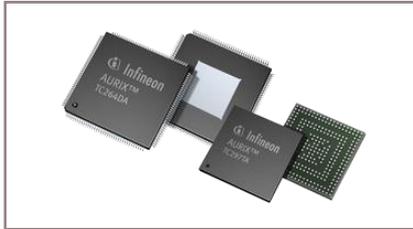
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ADAS/AD, clean cars, and adoption of premium features drive growth

Vehicle production	Drivers for semiconductor content per car		
	Clean cars	ADAS/AD	Comfort, premium
			
<ul style="list-style-type: none">› 2% - 3% growth p.a.	<ul style="list-style-type: none">› Driven by legislation› Improvements of ICE› Higher efficiency of all electric consumers› Adoption of xEV	<ul style="list-style-type: none">› Today:<ul style="list-style-type: none">› crash avoidance› ADAS› Tomorrow:<ul style="list-style-type: none">› Autonomous Driving	<ul style="list-style-type: none">› Premium cars are early adopters of high-end comfort and safety features› Trickle down to mid-range

~8% p.a. through-cycle growth

Summary – high confidence in 8% p.a. through-cycle growth



ADAS/AD:

- › Shipments in radar sensor ICs will double in FY17 y-y
- › Infineon has developed strong microcontroller product portfolio for radar systems

xEV transition:

- › Infineon is the main beneficiary of electro-mobility: power semi content in drivetrain is increasing by ~15x
- › Infineon has industry's broadest package portfolio for xEV applications
- › Infineon's view on SiC:
 - premium cars will adopt SiC first in 2020+; mass market will follow not before 2025
 - modules will be the preferred form factor



Part of your life. Part of tomorrow.



Glossary

ACC	adaptive cruise control
AD	automated driving
ADAS	advanced driver assistance system
AEB	automatic emergency braking
BEV	battery electric vehicle
BoM	bill of material
CC	central computer
CPU	central processing unit
DPM	digital power management
ECU	electronic control unit
EPS	electric power steering
FCW	forward collision warning
GPU	graphics control unit
HEV	mild and full hybrid electric vehicle
ICE	internal combustion engine

MHA	major home appliances
micro-hybrid	vehicles using start-stop systems and limited recuperation
MCU	microcontroller unit
MHEV	mild hybrid electric vehicle; vehicles using start-stop systems, recuperation, DC-DC conversion, e-motor
OBC	onboard charger
PHEV	plug-in hybrid electric vehicle
SiC	silicon carbide
SiGe	silicon germanium
ToF	time-of-flight 3D sensor
UPS	uninterruptible power supply
V2X	vehicle-to-everything communication
V2V	vehicle-to-vehicle communication
VSD	variable speed drive
xEV	all degrees of vehicle electrification (EV, HEV, PHEV)